Reigate

2011 annual business confidence report



headlines

- The second half of 2011 saw a new record in company registrations in Reigate when compared to any previous second half year.
- November 2011 saw a new record in company registrations in Reigate when compared to any previous November.
- Q4 2011 saw a new record in company closures in Reigate when compared to any previous Q4.
- December 2011 saw a new record in company closures in Reigate when compared to any previous December.
- November 2011 saw a new record in net growth in Reigate when compared to any previous November.

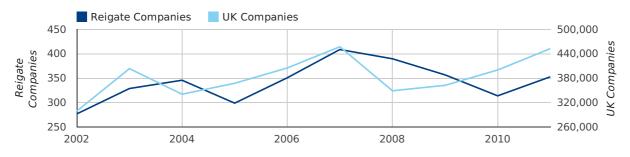
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A total of 353 companies were formed in Reigate in 2011. This total is 12.4% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

| YEAR | REIGATE | UK |
|-------------|------------|----------------|
| 2011 | 353 | 452,870 |
| 2010 | 314 | 400,358 |
| 2009 | 357 | 362,675 |
| 2008 | 390 | 349,203 |
| 2007 | 409 | 457,649 |
| RECORD YEAR | 2007 (409) | 2007 (457,649) |

new companies by year



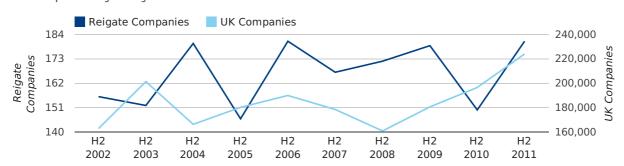
Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company registrations in Reigate when compared to any previous second half year.

In the second half of 2011 a total of 181 companies were formed in Reigate. This figure is 20.7% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Reigate occurred in 2011 when a total of 181 were formed.

| HALF YEAR (JUL-DEC) | REIGATE | UK |
|---------------------|------------|----------------|
| 2011 | 181 | 224,135 |
| 2010 | 150 | 196,609 |
| % CHANGE | 20.7% | 14.0% |
| RECORD YEAR | 2011 (181) | 2011 (224,135) |

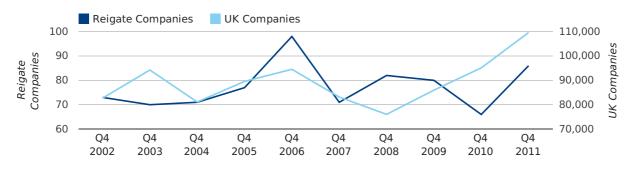


new companies by half year

A total of 86 companies were registered in Reigate during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 30.3% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

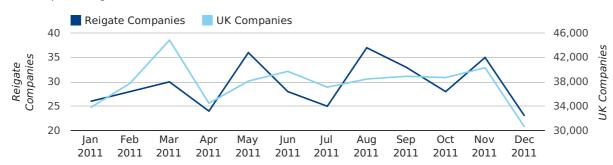
| FOURTH QUARTER (OCT 2011 - DEC 2011) | REIGATE | UK |
|--------------------------------------|-----------|----------------|
| 2011 | 86 | 109,623 |
| 2010 | 66 | 95,117 |
| % CHANGE | 30.3% | 15.3% |
| RECORD YEAR | 2006 (98) | 2011 (109,623) |



new companies by quarter

Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Reigate when compared to any previous November.



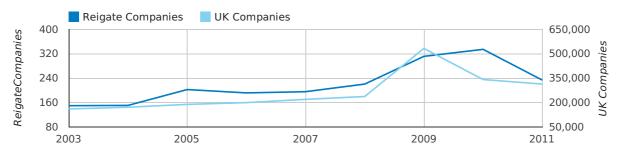
| | OCTOBER | NOVEMBER | DECEMBER |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 28 | 35 | 23 |
| NEW COMPANIES IN 2010 | 28 | 20 | 18 |
| % CHANGE | 0.0% | 75.0% | 27.8% |
| RECORD YEAR | 2006 (46) | 2011 (35) | 2007 (28) |

new companies by month

A total of 234 companies were dissolved in Reigate in 2011. This total is 30.1% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

| YEAR | REIGATE | UK |
|-------------|------------|----------------|
| 2011 | 234 | 314,523 |
| 2010 | 335 | 342,232 |
| 2009 | 312 | 533,773 |
| 2008 | 221 | 237,901 |
| 2007 | 196 | 220,295 |
| RECORD YEAR | 2010 (335) | 2009 (533,773) |

dissolved companies by year



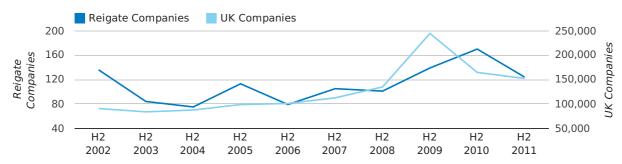
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 124 companies were dissolved in Reigate. This figure is 27.1% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Reigate occurred in 2010 when a total of 170 were closed.

| HALF YEAR (JUL-DEC) | REIGATE | UK |
|---------------------|------------|----------------|
| 2011 | 124 | 152,213 |
| 2010 | 170 | 164,601 |
| % CHANGE | -27.1% | -7.5% |
| RECORD YEAR | 2010 (170) | 2009 (244,537) |

dissolved companies by half year

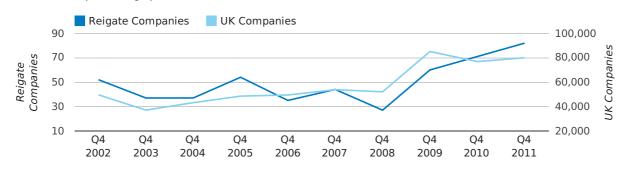


Q4 2011 saw a new record in company closures in Reigate when compared to any previous Q4.

A total of 82 companies were dissolved in Reigate during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 15.5% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

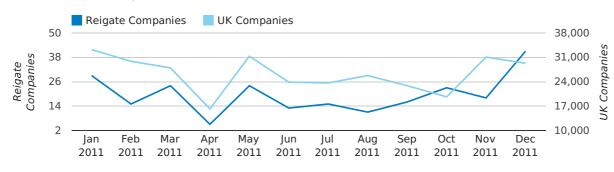
| FOURTH QUARTER (OCT 2011 - DEC 2011) | REIGATE | UK |
|--------------------------------------|-----------|---------------|
| 2011 | 82 | 79,983 |
| 2010 | 71 | 76,896 |
| % CHANGE | 15.5% | 4.0% |
| RECORD YEAR | 2011 (82) | 2009 (85,136) |



dissolved companies by quarter

Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Reigate when compared to any previous December.



dissolved companies by month

| | OCTOBER | NOVEMBER | DECEMBER |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2011 | 23 | 18 | 41 |
| CLOSED COMPANIES IN 2010 | 30 | 29 | 12 |
| % CHANGE | -23.3% | -37.9% | 242% |
| RECORD YEAR | 2010 (30) | 2010 (29) | 2011 (41) |

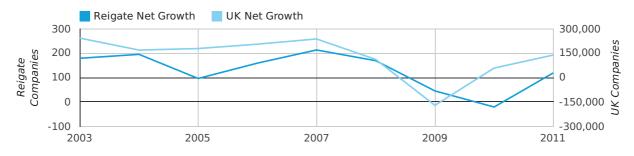
A total of 119 companies were added to the company register for Reigate in 2011. This number represents growth of 37.9% which compares favourably to the UK figure of 34.6%.

This number is 140 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2007 when the Reigate company register grew by 213 companies.

| YEAR | REIGATE | UK |
|-------------|------------|----------------|
| 2011 | 119 | 138,347 |
| 2010 | -21 | 58,126 |
| 2009 | 45 | -171,098 |
| 2008 | 169 | 111,302 |
| 2007 | 213 | 237,354 |
| RECORD YEAR | 2007 (213) | 2003 (242,543) |

net growth by year

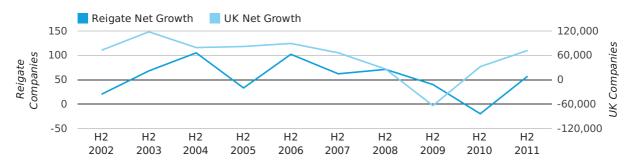


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Reigate increased by 57 companies. This figure is 385.0% lower than last year, which compares badly to a UK increase of 124.7%.

| HALF YEAR (JUL-DEC) | REIGATE | UK |
|---------------------|------------|----------------|
| 2011 | 57 | 71,922 |
| 2010 | -20 | 32,008 |
| % CHANGE | -385.0% | 124.7% |
| RECORD YEAR | 2004 (105) | 2003 (117,772) |



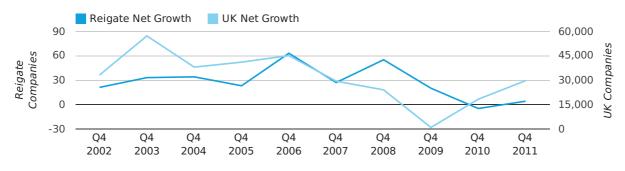


Net company growth for Reigate during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 4 companies.

This represents an increase of 180.0% on the same period last year.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | REIGATE | UK |
|--------------------------------------|-----------|---------------|
| 2011 | 4 | 29,640 |
| 2010 | -5 | 18,221 |
| % CHANGE | -180.0% | 62.7% |
| RECORD YEAR | 2006 (63) | 2003 (57,175) |

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in net growth in Reigate when compared to any previous November.

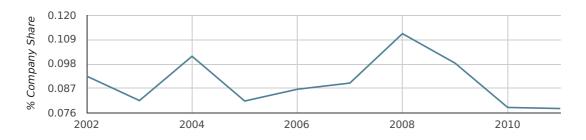


net growth by month

In 2011 Reigate formed 0.1% of all UK companies. This is no change on 2010 when Reigate was responsible for 0.1% of all UK companies.

| YEAR | REIGATE |
|--------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1965 (0.2%) |

company share by year

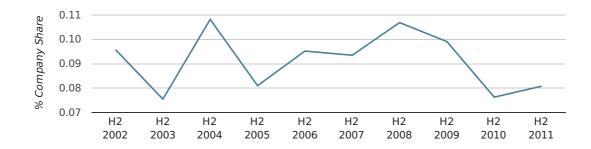


Half Year Data (Jul-Dec 2011)

company share by half year

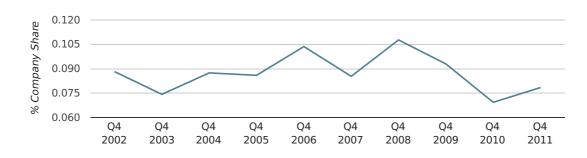
In the second half of 2011 Reigate formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

| HALF YEAR (JUL-DEC) | REIGATE |
|--------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1971 (0.2%) |



In the fourth quarter of 2011, Reigate formed 0.1% of all UK companies.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | REIGATE |
|--------------------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1971 (0.2%) |



company share by quarter

Monthly Data (Oct, Nov & Dec 2011)



| | OCTOBER | NOVEMBER | DECEMBER |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.1% | 0.1% | 0.1% |
| UK FORMATION SHARE IN 2010 | 0.1% | 0.1% | 0.1% |
| % CHANGE | -13.1% | 49.1% | 13.4% |
| RECORD YEAR | 1978 (0.3%) | 1971 (0.5%) | 1961 (0.4%) |

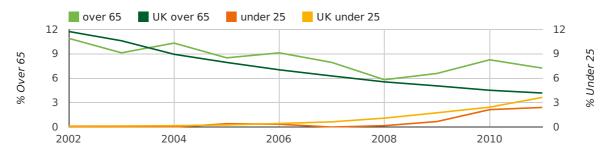
company share by month

The average age of a director in 2011 was 46.7.

The percentage of directors under the age of 25 was 2.4% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 7.3% compared to the UK figure of 4.2%.

director age by year

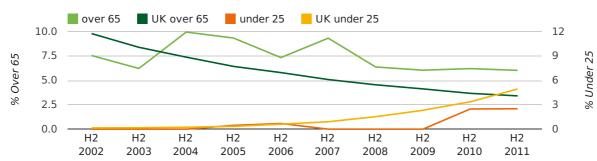


Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 46.1.

The percentage of directors under the age of 25 was 2.5% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 6.0% compared to the UK figure of 4.1%.



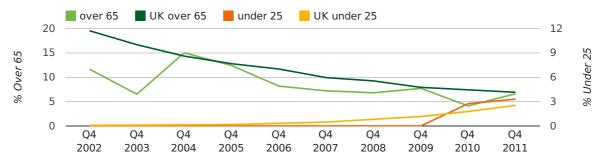
director age by half year

The average age of a director in the fourth quarter of 2011 was 44.7.

The percentage of directors under the age of 25 was 3.3% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 6.6% compared to the UK figure of 4.1%.

director age by quarter



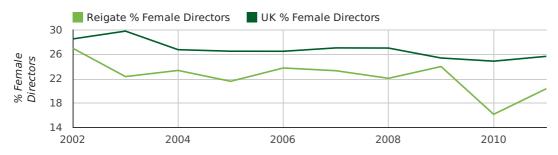
director gender

Annual Data (2011)

The record year for female directors in Reigate was 1857 when 36.4% of all directors were female.

The percentage of female directors in Reigate in 2011 was 27.0%. The average for the UK during this time was 28.6%

director gender by year

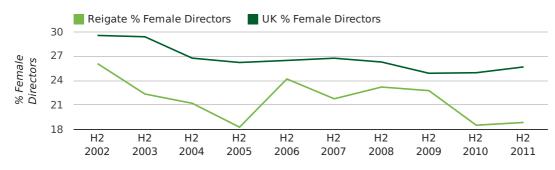


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Reigate was 1860 when 42.9% of all directors were female.

18.8% of all director appointments in Reigate in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year



The record fourth quarter for female directors in Reigate was in 1977 when 31.1% of all directors were female.

22.6% of all director appointments in Reigate in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| ASSOCIATES | 4.16% | CONSULTING | 5.07% |
| CONSULTING | 3.36% | MANAGEMENT | 4.74% |
| MANAGEMENT | 3.04% | CONSULTANCY | 3.26% |
| INTERIM | 1.60% | PROPERTY | 2.37% |
| CONSULTANCY | 0.96% | TRADING | 2.07% |
| MARKETING | 0.96% | DESIGN | 1.92% |
| PROPERTY | 0.80% | ASSOCIATES | 1.86% |
| VANTAGE | 0.80% | ENGINEERING | 1.78% |
| SURREY | 0.80% | BUSINESS | 1.78% |
| R | 0.80% | CONSULTANTS | 1.76% |
| HOMES | 0.64% | CONSTRUCTION | 1.73% |
| DESIGN | 0.64% | MEDIA | 1.71% |
| DEVELOPMENTS | 0.64% | LONDON | 1.63% |
| NEW | 0.64% | J | 1.51% |
| CONSULTANTS | 0.64% | INVESTMENTS | 1.48% |
| CONSTRUCTION | 0.64% | GLOBAL | 1.46% |
| CREDIT | 0.64% | IT | 1.41% |
| REIGATE | 0.64% | CARE | 1.39% |
| TRADING | 0.64% | PROPERTIES | 1.29% |
| LEGAL | 0.48% | ELECTRICAL | 1.29% |
| FINANCE | 0.48% | М | 1.27% |
| ADVISORY | 0.48% | BUILDING | 1.26% |
| UPRIGHT | 0.48% | ENERGY | 1.25% |
| FOR | 0.48% | S | 1.20% |
| CONTRACTORS | 0.48% | ENTERPRISES | 1.20% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|------------------------|-----------------|
| 70229 - Management consultancy activities other than financial management | 145 | 17,765 |
| None Supplied | 99 | 205,525 |
| 7414 - Business & management consultancy | 88 | 13,034 |
| 7487 - Other business activities | 44 | 57,052 |
| 82990 - Other business support service activities not elsewhere classified | 20 | 32,483 |
| 9999 - Dormant Company | 16 | 20,199 |
| 98000 - Residents property management | 10 | 2,874 |
| 62020 - Information technology consultancy activities | 10 | 12,072 |
| 41100 - Development of building projects | 10 | 4,331 |
| 7222 - Other software consultancy and supply | 9 | 7,398 |
| 7260 - Other computer related activities | 8 | 7,667 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 8 | 8,671 |
| 74990 - Non-trading company | 6 | 8,929 |
| 99999 - Dormant Company | 5 | 21,846 |
| 96090 - Other service activities not elsewhere classified | 5 | 11,768 |
| 43220 - Plumbing, heat and air-conditioning installation | 5 | 2,372 |
| 47910 - Retail sale via mail order houses or via Internet | 5 | 2,740 |
| 7011 - Development & sell real estate | 4 | 2,287 |
| 62012 - Business and domestic software development | 4 | 3,714 |
| 64999 - Financial intermediation not elsewhere classified | 4 | 2,946 |