Romsey

2011 annual business confidence report



headlines

- The second half of 2011 saw a new record in company registrations in Romsey when compared to any previous second half year.
- November 2011 saw a new record in company registrations in Romsey when compared to any previous November.

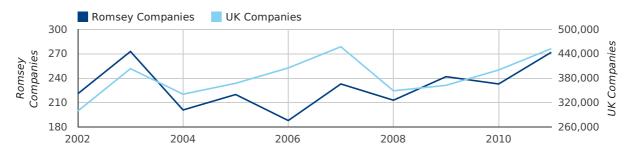
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A total of 272 companies were formed in Romsey in 2011. This total is 16.7% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

| YEAR | ROMSEY | UK |
|-------------|------------|----------------|
| 2011 | 272 | 452,870 |
| 2010 | 233 | 400,358 |
| 2009 | 242 | 362,675 |
| 2008 | 213 | 349,203 |
| 2007 | 233 | 457,649 |
| RECORD YEAR | 2003 (273) | 2007 (457,649) |

new companies by year



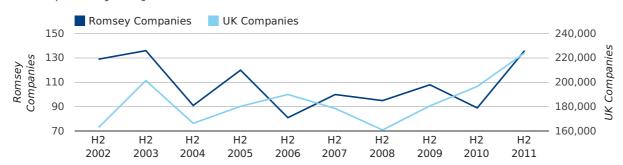
Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company registrations in Romsey when compared to any previous second half year.

In the second half of 2011 a total of 136 companies were formed in Romsey. This figure is 52.8% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Romsey occurred in 2011 when a total of 136 were formed.

| HALF YEAR (JUL-DEC) | ROMSEY | UK |
|---------------------|------------|----------------|
| 2011 | 136 | 224,135 |
| 2010 | 89 | 196,609 |
| % CHANGE | 52.8% | 14.0% |
| RECORD YEAR | 2011 (136) | 2011 (224,135) |



new companies by half year

A total of 62 companies were registered in Romsey during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 31.9% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | ROMSEY | UK |
|--------------------------------------|-----------|----------------|
| 2011 | 62 | 109,623 |
| 2010 | 47 | 95,117 |
| % CHANGE | 31.9% | 15.3% |
| RECORD YEAR | 2005 (69) | 2011 (109,623) |

Romsey Companies UK Companies 70 110,000 UK Companies 100,000 Romsey Companies 60 50 90,000 40 80,000 30 70,000 Q4 2002 2006 2003 2004 2005 2007 2008 2009 2010 2011

new companies by quarter

Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Romsey when compared to any previous November.

Romsey Companies UK Companies 40 46,000 Romsey Companies UK Companies 42,000 32 24 38,000 16 34,000 8 30,000 Feb Mar Dec Jan Apr May Jun Jul Aug Sep Oct Nov 2011 2011 2011 2011 2011 2011 2011 2011 2011 2011 2011 2011

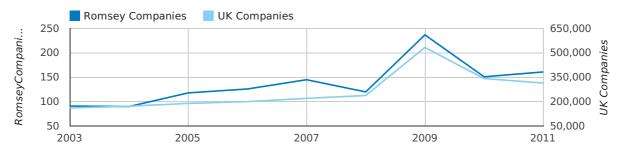
| | OCTOBER | NOVEMBER | DECEMBER |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 21 | 25 | 16 |
| NEW COMPANIES IN 2010 | 16 | 16 | 15 |
| % CHANGE | 31.3% | 56.3% | 6.7% |
| RECORD YEAR | 2003 (25) | 2011 (25) | 2005 (29) |

new companies by month

A total of 161 companies were dissolved in Romsey in 2011. This total is 6.6% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

| YEAR | ROMSEY | UK |
|-------------|------------|----------------|
| 2011 | 161 | 314,523 |
| 2010 | 151 | 342,232 |
| 2009 | 237 | 533,773 |
| 2008 | 120 | 237,901 |
| 2007 | 145 | 220,295 |
| RECORD YEAR | 2009 (237) | 2009 (533,773) |

dissolved companies by year



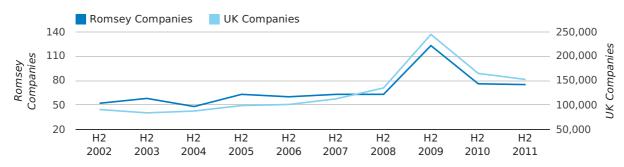
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 75 companies were dissolved in Romsey. This figure is 1.3% lower than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Romsey occurred in 2009 when a total of 123 were closed.

| HALF YEAR (JUL-DEC) | ROMSEY | UK |
|---------------------|------------|----------------|
| 2011 | 75 | 152,213 |
| 2010 | 76 | 164,601 |
| % CHANGE | -1.3% | -7.5% |
| RECORD YEAR | 2009 (123) | 2009 (244,537) |

dissolved companies by half year

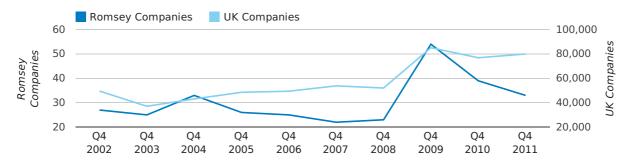


A total of 33 companies were dissolved in Romsey during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

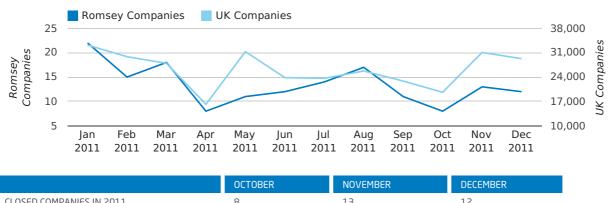
This figure is a decrease of 15.4% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | ROMSEY | UK |
|--------------------------------------|-----------|---------------|
| 2011 | 33 | 79,983 |
| 2010 | 39 | 76,896 |
| % CHANGE | -15.4% | 4.0% |
| RECORD YEAR | 2009 (54) | 2009 (85,136) |

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)



dissolved companies by month

| | OCTOBER | NOVEMBER | DECEMBER |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2011 | 8 | 13 | 12 |
| CLOSED COMPANIES IN 2010 | 13 | 19 | 7 |
| % CHANGE | -38.5% | -31.6% | 71% |
| RECORD YEAR | 2009 (22) | 2010 (19) | 2009 (18) |

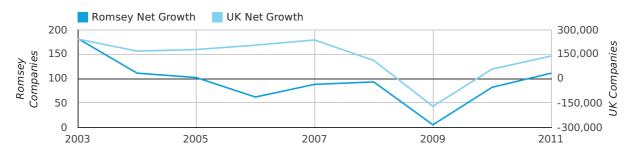
A total of 111 companies were added to the company register for Romsey in 2011. This number represents growth of 47.6% which compares favourably to the UK figure of 34.6%.

This number is 29 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Romsey company register grew by 182 companies.

| YEAR | ROMSEY | UK |
|-------------|------------|----------------|
| 2011 | 111 | 138,347 |
| 2010 | 82 | 58,126 |
| 2009 | 5 | -171,098 |
| 2008 | 93 | 111,302 |
| 2007 | 88 | 237,354 |
| RECORD YEAR | 2003 (182) | 2003 (242,543) |

net growth by year

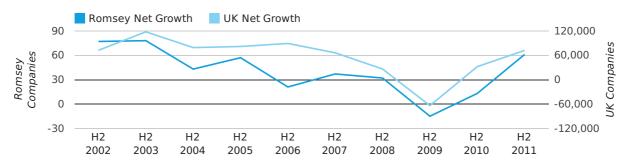


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Romsey increased by 61 companies. This figure is 369.2% higher than last year, which compares well to a UK increase of 124.7%.

| HALF YEAR (JUL-DEC) | ROMSEY | UK |
|---------------------|-----------|----------------|
| 2011 | 61 | 71,922 |
| 2010 | 13 | 32,008 |
| % CHANGE | 369.2% | 124.7% |
| RECORD YEAR | 2003 (78) | 2003 (117,772) |

net growth by half year

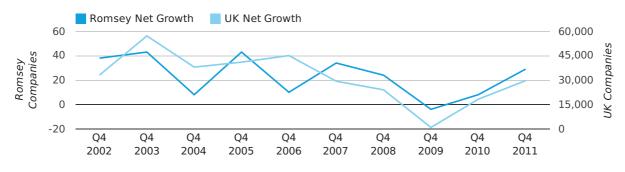


Net company growth for Romsey during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 29 companies.

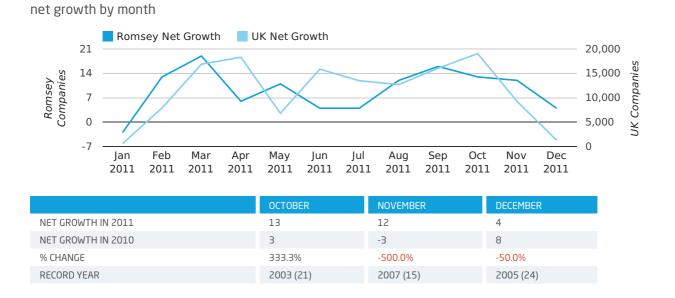
This represents an increase of 262.5% on the same period last year.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | ROMSEY | UK |
|--------------------------------------|-----------|---------------|
| 2011 | 29 | 29,640 |
| 2010 | 8 | 18,221 |
| % CHANGE | 262.5% | 62.7% |
| RECORD YEAR | 2005 (43) | 2003 (57,175) |

net growth by quarter



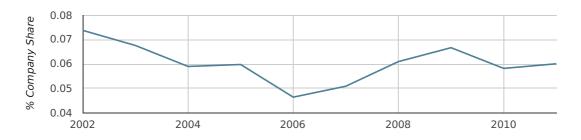
Monthly Data (Oct, Nov & Dec 2011)



In 2011 Romsey formed 0.1% of all UK companies. This is no change on 2010 when Romsey was responsible for 0.1% of all UK companies.

| YEAR | ROMSEY |
|--------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1965 (0.1%) |

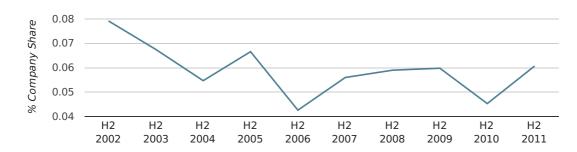
company share by year



Half Year Data (Jul-Dec 2011)

In the second half of 2011 Romsey formed 0.1% of all UK companies. This is more than the 2010 figure of 0.0%.

| HALF YEAR (JUL-DEC) | ROMSEY |
|--------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.0% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1965 (0.1%) |

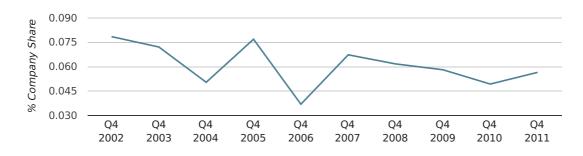


company share by half year

In the fourth quarter of 2011, Romsey formed 0.1% of all UK companies.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | ROMSEY |
|--------------------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.0% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1965 (0.1%) |





Monthly Data (Oct, Nov & Dec 2011)

company share by month



| | OCTOBER | NOVEMBER | DECEMBER |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.1% | 0.1% | 0.1% |
| UK FORMATION SHARE IN 2010 | 0.0% | 0.0% | 0.1% |
| % CHANGE | 14.1% | 33.0% | -5.4% |
| RECORD YEAR | 1968 (0.2%) | 1965 (0.4%) | 1969 (0.2%) |

% Under 25

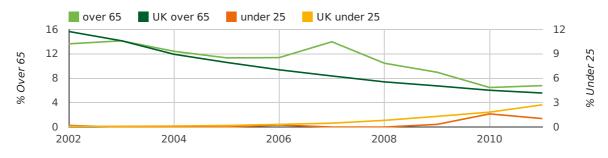
Annual Data (2011)

The average age of a director in 2011 was 48.2.

The percentage of directors under the age of 25 was 1.0% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 6.8% compared to the UK figure of 4.2%.

director age by year



Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 49.2.

The percentage of directors under the age of 25 was 0.5% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 9.8% compared to the UK figure of 4.1%.

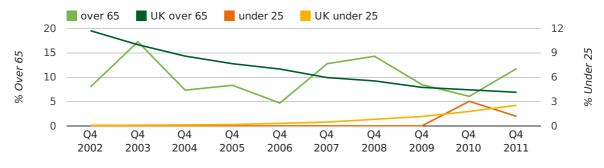
director age by half year over 65 UK over 65 under 25 UK under 25 20 12 9 15 % Over 65 10 6 5 3 0 0 H2 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011

The average age of a director in the fourth quarter of 2011 was 49.4.

The percentage of directors under the age of 25 was 1.2% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 11.8% compared to the UK figure of 4.1%.

director age by quarter



The record year for female directors in Romsey was 1857 when 36.4% of all directors were female.

The percentage of female directors in Romsey in 2011 was 28.5%. The average for the UK during this time was 28.6%

director gender by year

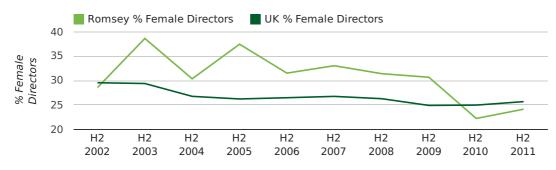


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Romsey was 1860 when 42.9% of all directors were female.

24.1% of all director appointments in Romsey in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year



The record fourth quarter for female directors in Romsey was in 1977 when 31.1% of all directors were female.

19.6% of all director appointments in Romsey in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|----------------|------------|--------------|---------------|
| SOLAR | 1.15% | CONSULTING | 5.07% |
| ASSOCIATES | 1.15% | MANAGEMENT | 4.74% |
| DEVELOPMENTS | 1.15% | CONSULTANCY | 3.26% |
| MANAGEMENT | 1.15% | PROPERTY | 2.37% |
| SCHOOL | 0.96% | TRADING | 2.07% |
| DORSET | 0.96% | DESIGN | 1.92% |
| MEDICAL | 0.96% | ASSOCIATES | 1.86% |
| ORTHOPAEDICS | 0.76% | ENGINEERING | 1.78% |
| HIVE | 0.76% | BUSINESS | 1.78% |
| FARM | 0.76% | CONSULTANTS | 1.76% |
| SOUTHERN | 0.76% | CONSTRUCTION | 1.73% |
| NORTH | 0.76% | MEDIA | 1.71% |
| ROMSEY | 0.76% | LONDON | 1.63% |
| CLINIC | 0.76% | J | 1.51% |
| COMMUNICATIONS | 0.76% | INVESTMENTS | 1.48% |
| PROPERTY | 0.76% | GLOBAL | 1.46% |
| STONEHAM | 0.76% | IT | 1.41% |
| BERKSHIRE | 0.57% | CARE | 1.39% |
| ENGINEERING | 0.57% | PROPERTIES | 1.29% |
| S | 0.57% | ELECTRICAL | 1.29% |
| BUSINESS | 0.57% | М | 1.27% |
| С | 0.57% | BUILDING | 1.26% |
| HOLDINGS | 0.57% | ENERGY | 1.25% |
| ELECTRICAL | 0.57% | S | 1.20% |
| CENTRE | 0.57% | ENTERPRISES | 1.20% |



Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|---|------------------------|-----------------|
| None Supplied | 85 | 205,525 |
| 7487 - Other business activities | 48 | 57,052 |
| 86220 - Specialists medical practice activities | 33 | 1,474 |
| 70229 - Management consultancy activities other than financial management | 21 | 17,765 |
| 99999 - Dormant Company | 20 | 21,846 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 18 | 8,671 |
| 7414 - Business & management consultancy | 14 | 13,034 |
| 82990 - Other business support service activities not elsewhere classified | 12 | 32,483 |
| 9999 - Dormant Company | 9 | 20,199 |
| 8512 - Medical practice activities | 8 | 2,224 |
| 43999 - Other specialised construction activities not elsewhere classified | 6 | 3,342 |
| 96090 - Other service activities not elsewhere classified | 6 | 11,768 |
| 74990 - Non-trading company | 6 | 8,929 |
| 56302 - Public houses and bars | 5 | 2,308 |
| 62090 - Other information technology service activities | 5 | 7,493 |
| 7222 - Other software consultancy and supply | 5 | 7,398 |
| 47990 - Other retail sale not in stores, stalls or markets | 5 | 2,699 |
| 9305 - Other service activities | 5 | 9,492 |
| 43390 - Other building completion and finishing | 4 | 2,832 |
| 81300 - Landscape service activities | 4 | 755 |