Rugby

2011 annual business confidence report





headlines

- The second half of 2011 saw a new record in company registrations in Rugby when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Rugby when compared to any previous Q4.
- December 2011 saw a new record in company registrations in Rugby when compared to any previous December.
- October 2011 saw a new record in company registrations in Rugby when compared to any previous October.
- Q4 2011 saw a new record in company closures in Rugby when compared to any previous Q4.
- December 2011 saw a new record in company closures in Rugby when compared to any previous December.
- November 2011 saw a new record in company closures in Rugby when compared to any previous November.

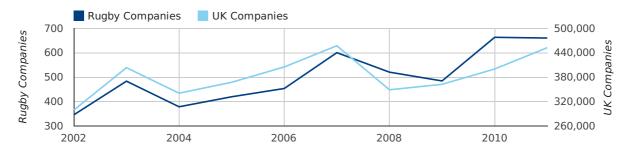
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A total of 661 companies were formed in Rugby in 2011. This total is 0.5% lower than in 2010 and compares favourably to the UK figure of a 13.1% growth compared to 400,358 the previous year.

| YEAR | RUGBY | UK |
|-------------|------------|----------------|
| 2011 | 661 | 452,870 |
| 2010 | 664 | 400,358 |
| 2009 | 485 | 362,675 |
| 2008 | 521 | 349,203 |
| 2007 | 601 | 457,649 |
| RECORD YEAR | 2010 (664) | 2007 (457,649) |

new companies by year



Half Year Data (Jul-Dec 2011)

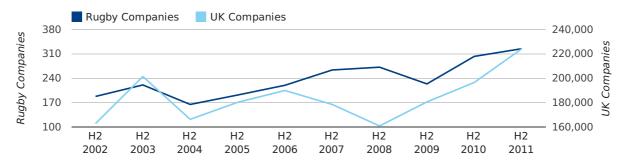
The second half of 2011 saw a new record in company registrations in Rugby when compared to any previous second half year.

In the second half of 2011 a total of 325 companies were formed in Rugby. This figure is 7.3% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Rugby occurred in 2011 when a total of 325 were formed.

| HALF YEAR (JUL-DEC) | RUGBY | UK |
|---------------------|------------|----------------|
| 2011 | 325 | 224,135 |
| 2010 | 303 | 196,609 |
| % CHANGE | 7.3% | 14.0% |
| RECORD YEAR | 2011 (325) | 2011 (224,135) |

new companies by half year



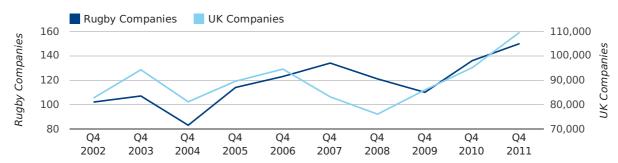
Q4 2011 saw a new record in company registrations in Rugby when compared to any previous Q4.

A total of 150 companies were registered in Rugby during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 10.3% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | RUGBY | UK |
|--------------------------------------|------------|----------------|
| 2011 | 150 | 109,623 |
| 2010 | 136 | 95,117 |
| % CHANGE | 10.3% | 15.3% |
| RECORD YEAR | 2011 (150) | 2011 (109,623) |

new companies by quarter

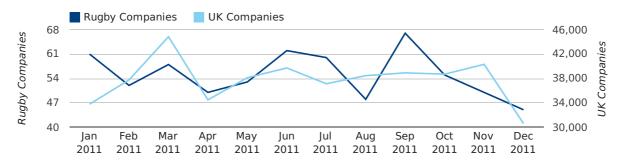


Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company registrations in Rugby when compared to any previous December.

October 2011 saw a new record in company registrations in Rugby when compared to any previous October.

new companies by month

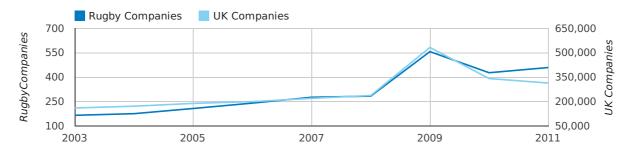


| | OCTOBER | NOVEMBER | DECEMBER |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 55 | 50 | 45 |
| NEW COMPANIES IN 2010 | 50 | 46 | 40 |
| % CHANGE | 10.0% | 8.7% | 12.5% |
| RECORD YEAR | 2011 (55) | 2007 (57) | 2011 (45) |

A total of 460 companies were dissolved in Rugby in 2011. This total is 7.5% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

| YEAR | RUGBY | UK |
|-------------|------------|----------------|
| 2011 | 460 | 314,523 |
| 2010 | 428 | 342,232 |
| 2009 | 558 | 533,773 |
| 2008 | 284 | 237,901 |
| 2007 | 277 | 220,295 |
| RECORD YEAR | 2009 (558) | 2009 (533,773) |

dissolved companies by year



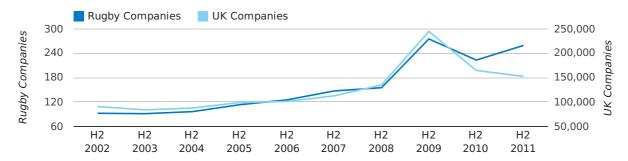
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 259 companies were dissolved in Rugby. This figure is 16.1% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Rugby occurred in 2009 when a total of 275 were closed.

| HALF YEAR (JUL-DEC) | RUGBY | UK |
|---------------------|------------|----------------|
| 2011 | 259 | 152,213 |
| 2010 | 223 | 164,601 |
| % CHANGE | 16.1% | -7.5% |
| RECORD YEAR | 2009 (275) | 2009 (244,537) |

dissolved companies by half year



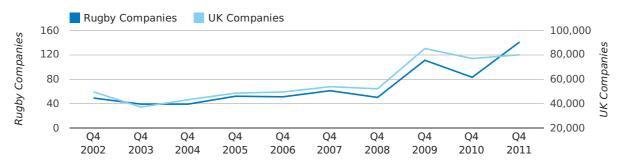
Q4 2011 saw a new record in company closures in Rugby when compared to any previous Q4.

A total of 141 companies were dissolved in Rugby during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 69.9% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | RUGBY | UK |
|--------------------------------------|------------|---------------|
| 2011 | 141 | 79,983 |
| 2010 | 83 | 76,896 |
| % CHANGE | 69.9% | 4.0% |
| RECORD YEAR | 2011 (141) | 2009 (85,136) |

dissolved companies by quarter

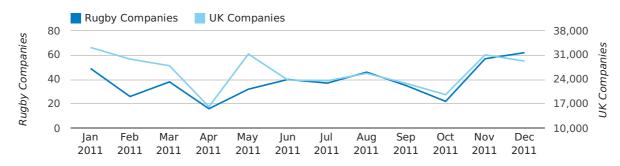


Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Rugby when compared to any previous December.

November 2011 saw a new record in company closures in Rugby when compared to any previous November.

dissolved companies by month



| | OCTOBER | NOVEMBER | DECEMBER |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2011 | 22 | 57 | 62 |
| CLOSED COMPANIES IN 2010 | 38 | 30 | 15 |
| % CHANGE | -42.1% | 90.0% | 313% |
| RECORD YEAR | 2010 (38) | 2011 (57) | 2011 (62) |

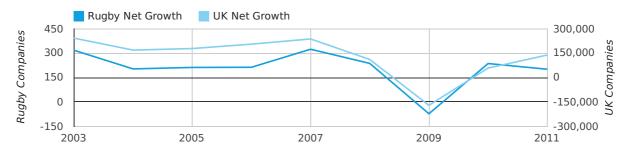
A total of 201 companies were added to the company register for Rugby in 2011. This number represents growth of 30.3% which compares unfavourably to the UK figure of 34.6%.

This number is 35 companies lower than the previous year.

The highest net company growth figure ever seen in one year came in 2007 when the Rugby company register grew by 324 companies.

| YEAR | RUGBY | UK |
|-------------|------------|----------------|
| 2011 | 201 | 138,347 |
| 2010 | 236 | 58,126 |
| 2009 | -73 | -171,098 |
| 2008 | 237 | 111,302 |
| 2007 | 324 | 237,354 |
| RECORD YEAR | 2007 (324) | 2003 (242,543) |

net growth by year

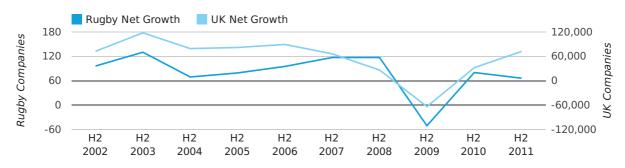


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Rugby increased by 66 companies. This figure is 17.5% lower than last year, which compares badly to a UK increase of 124.7%.

| HALF YEAR (JUL-DEC) | RUGBY | UK |
|---------------------|------------|----------------|
| 2011 | 66 | 71,922 |
| 2010 | 80 | 32,008 |
| % CHANGE | -17.5% | 124.7% |
| RECORD YEAR | 2003 (130) | 2003 (117,772) |

net growth by half year

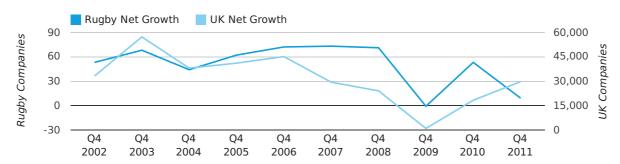


Net company growth for Rugby during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 9 companies.

This represents a decrease of 83.0% on the same period last year.

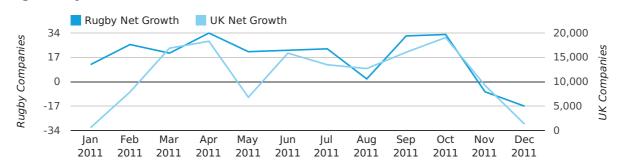
| FOURTH QUARTER (OCT 2011 - DEC 2011) | RUGBY | UK |
|--------------------------------------|-----------|---------------|
| 2011 | 9 | 29,640 |
| 2010 | 53 | 18,221 |
| % CHANGE | -83.0% | 62.7% |
| RECORD YEAR | 2007 (73) | 2003 (57,175) |

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month

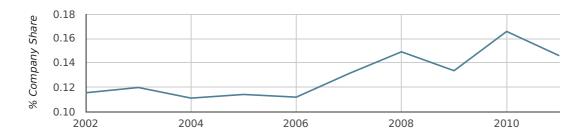


| | OCTOBER | NOVEMBER | DECEMBER |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2011 | 33 | -7 | -17 |
| NET GROWTH IN 2010 | 12 | 16 | 25 |
| % CHANGE | 175.0% | -143.8% | -168.0% |
| RECORD YEAR | 2003 (35) | 2005 (36) | 2006 (29) |

In 2011 Rugby formed 0.1% of all UK companies. This is a decline on 2010 when Rugby was responsible for 0.2% of all UK companies.

| YEAR | RUGBY |
|--------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.2% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1968 (0.2%) |

company share by year

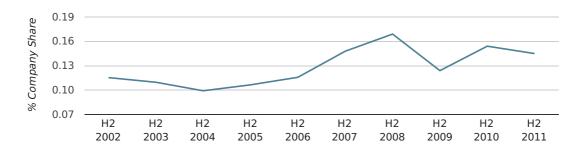


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Rugby formed 0.1% of all UK companies. This is less than the 2010 figure of 0.2%.

| HALF YEAR (JUL-DEC) | RUGBY |
|--------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.2% |
| 2009 | 0.1% |
| 2008 | 0.2% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1968 (0.3%) |

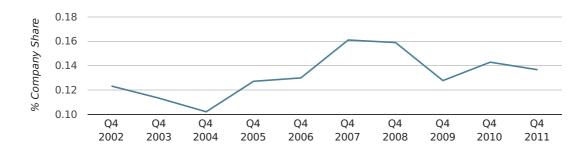
company share by half year



In the fourth quarter of 2011, Rugby formed 0.1% of all UK companies.

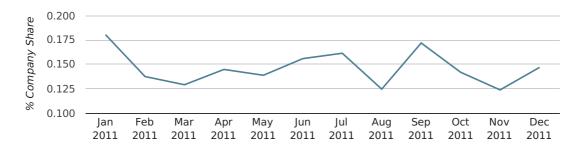
| FOURTH QUARTER (OCT 2011 - DEC 2011) | RUGBY |
|--------------------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.2% |
| 2007 | 0.2% |
| RECORD YEAR (SINCE 1960) | 1961 (0.3%) |

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



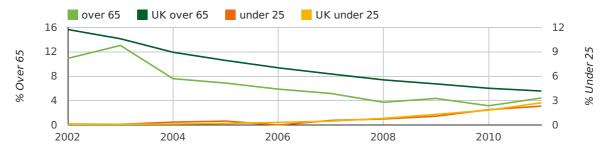
| | OCTOBER | NOVEMBER | DECEMBER |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.1% | 0.1% | 0.1% |
| UK FORMATION SHARE IN 2010 | 0.1% | 0.1% | 0.1% |
| % CHANGE | -4.4% | -7.4% | -0.2% |
| RECORD YEAR | 1961 (0.6%) | 1963 (0.5%) | 1968 (0.4%) |

The average age of a director in 2011 was 46.0.

The percentage of directors under the age of 25 was 2.3% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 4.4% compared to the UK figure of 4.2%.

director age by year



Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 45.2.

The percentage of directors under the age of 25 was 2.8% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 3.9% compared to the UK figure of 4.1%.

director age by half year

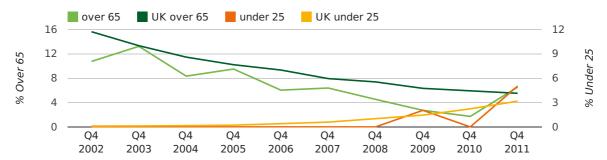


The average age of a director in the fourth quarter of 2011 was 44.9.

The percentage of directors under the age of 25 was 5.0% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 6.5% compared to the UK figure of 4.1%.

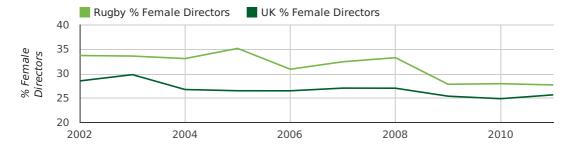
director age by quarter



The record year for female directors in Rugby was 1857 when 36.4% of all directors were female.

The percentage of female directors in Rugby in 2011 was 33.8%. The average for the UK during this time was 28.6%

director gender by year

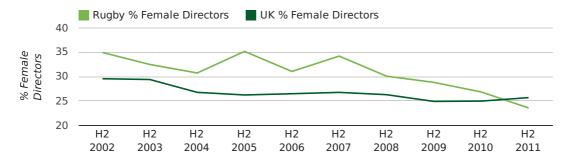


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Rugby was 1860 when 42.9% of all directors were female.

23.6% of all director appointments in Rugby in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year



Т

The record fourth quarter for female directors in Rugby was in 1977 when 31.1% of all directors were female.

22.0% of all director appointments in Rugby in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



naming trends $\operatorname{duport} \omega$

Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| TRANSPORT | 2.46% | CONSULTING | 5.07% |
| EUROPE | 2.18% | MANAGEMENT | 4.74% |
| CONSULTANCY | 1.52% | CONSULTANCY | 3.26% |
| RUGBY | 1.23% | PROPERTY | 2.37% |
| LOGISTICS | 1.14% | TRADING | 2.07% |
| CONSULTING | 1.14% | DESIGN | 1.92% |
| MANAGEMENT | 1.04% | ASSOCIATES | 1.86% |
| CONTRACTS | 0.95% | ENGINEERING | 1.78% |
| DRIVER | 0.85% | BUSINESS | 1.78% |
| ASSOCIATES | 0.85% | CONSULTANTS | 1.76% |
| SERVICE | 0.85% | CONSTRUCTION | 1.73% |
| (RUGBY) | 0.76% | MEDIA | 1.71% |
| CONSULTANTS | 0.66% | LONDON | 1.63% |
| BUSINESS | 0.66% | J | 1.51% |
| PRODUCTIONS | 0.57% | INVESTMENTS | 1.48% |
| IT | 0.57% | GLOBAL | 1.46% |
| ELECTRICAL | 0.57% | IT | 1.41% |
| TRANS | 0.57% | CARE | 1.39% |
| CENTRE | 0.47% | PROPERTIES | 1.29% |
| SUPPORT | 0.47% | ELECTRICAL | 1.29% |
| М | 0.47% | М | 1.27% |
| DEVELOPMENTS | 0.47% | BUILDING | 1.26% |
| COMMERCIAL | 0.47% | ENERGY | 1.25% |
| С | 0.47% | S | 1.20% |
| ROXHILL | 0.47% | ENTERPRISES | 1.20% |

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Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|----------------------------------------------------------------------------------------------|------------------------|-----------------|
| None Supplied | 321 | 205,525 |
| 7487 - Other business activities | 73 | 57,052 |
| 6024 - Freight transport by road | 43 | 2,280 |
| 82990 - Other business support service activities not elsewhere classified | 36 | 32,483 |
| 7499 - Non-trading company | 35 | 9,957 |
| 7414 - Business & management consultancy | 33 | 13,034 |
| 70229 - Management consultancy activities other than financial management | 33 | 17,765 |
| 49410 - Freight transport by road | 30 | 2,392 |
| 99999 - Dormant Company | 26 | 21,846 |
| 74990 - Non-trading company | 26 | 8,929 |
| 9999 - Dormant Company | 21 | 20,199 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 18 | 8,671 |
| 62020 - Information technology consultancy activities | 15 | 12,072 |
| 4521 - General construction & civil engineering | 13 | 5,558 |
| 96090 - Other service activities not elsewhere classified | 12 | 11,768 |
| 7260 - Other computer related activities | 12 | 7,667 |
| 52219 - Other service activities incidental to land transportation, not elsewhere classified | 10 | 184 |
| 7222 - Other software consultancy and supply | 10 | 7,398 |
| 68100 - Buying and selling of own real estate | 10 | 2,749 |
| 9305 - Other service activities | 9 | 9,492 |
| | | |