

Sale

2011 half year business confidence report



headlines

- June 2011 saw a new record in company registrations in Sale when compared to any previous June.

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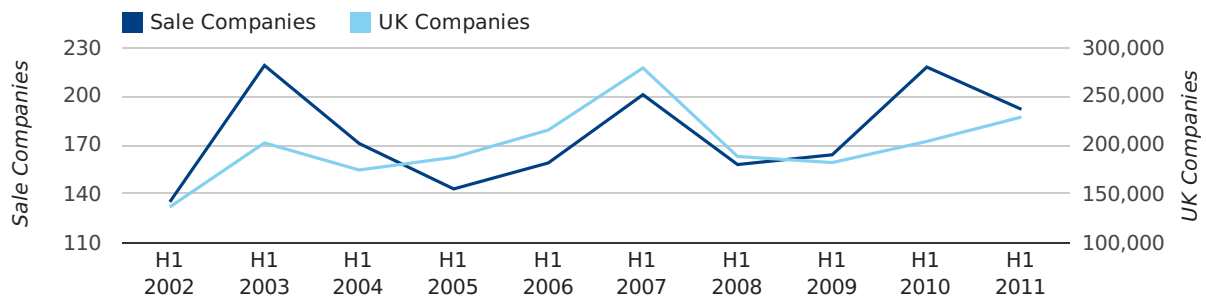
Half Year Data (Jan-Jun 2011)

In the first half of 2011 a total of 192 companies were formed in Sale. This figure is 11.9% lower than last year, which compares badly to the UK wide figure of 12.3%.

The highest total for a first half year in Sale occurred in 2003 when a total of 219 were formed.

HALF YEAR (JAN-JUN)	SALE	UK
2011	192	228,735
2010	218	203,749
% CHANGE	-11.9%	12.3%
RECORD YEAR	2003 (219)	2007 (279,097)

new companies by half year



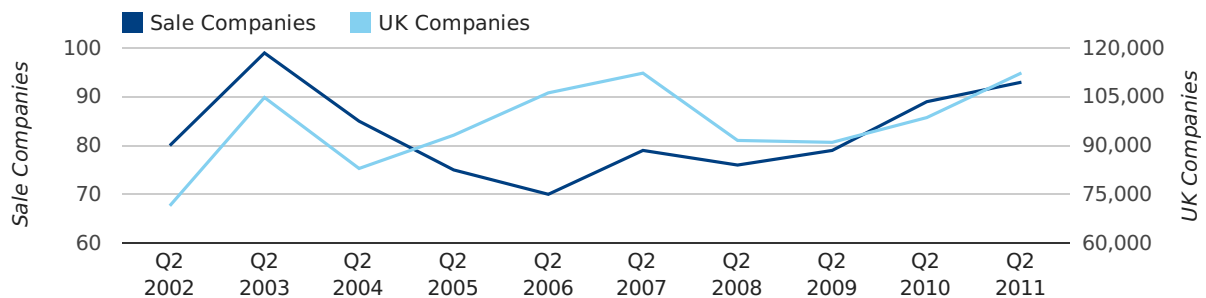
Quarterly Data (Q2 Apr-Jun 2011)

A total of 93 companies were registered in Sale during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is an increase of 4.5% versus the same period last year (Q2 2010). This figure compares badly to the UK as a whole, which saw an increase of 13.9% against the same period last year.

SECOND QUARTER (APR 2011 - JUN 2011)	SALE	UK
2011	93	112,344
2010	89	98,612
% CHANGE	4.5%	13.9%
RECORD YEAR	2003 (99)	2011 (112,344)

new companies by quarter



Monthly Data (Apr, May & Jun 2011)

June 2011 saw a new record in company registrations in Sale when compared to any previous June.

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2011	26	31	36
NEW COMPANIES IN 2010	30	30	29
% CHANGE	-13.3%	3.3%	24.1%
RECORD YEAR	2003 (33)	2002 (35)	2011 (36)

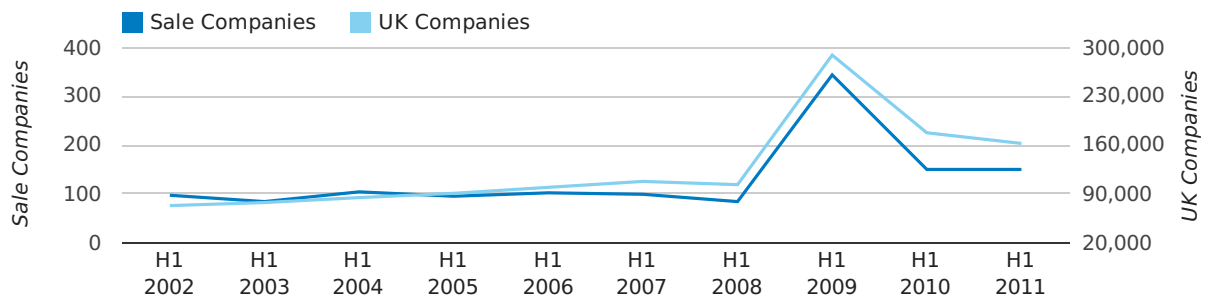
Half Year Data (Jan-Jun 2011)

In the first half of 2011 a total of 150 companies were dissolved in Sale. This figure is 0.0% higher than last year, which compares badly to the UK wide change of -8.6%.

The highest total for a first half year in Sale occurred in 2009 when a total of 344 were closed.

HALF YEAR (JAN-JUN)	SALE	UK
2011	150	162,310
2010	150	177,631
% CHANGE	0.0%	-8.6%
RECORD YEAR	2009 (344)	2009 (289,236)

dissolved companies by half year



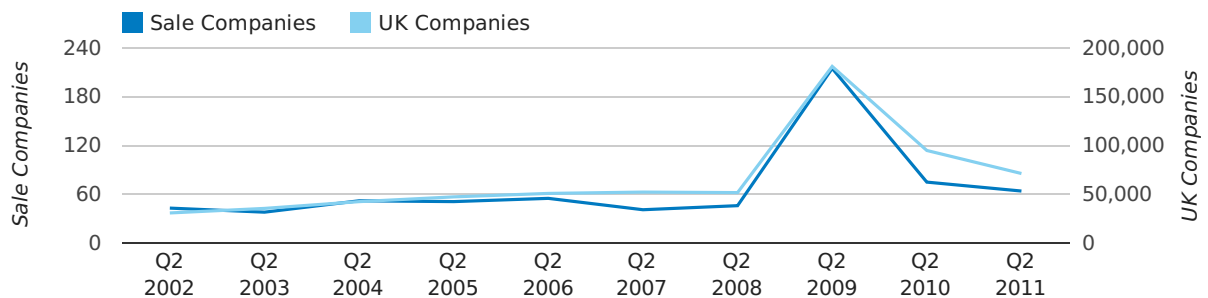
Quarterly Data (Q2 Apr-Jun 2011)

A total of 64 companies were dissolved in Sale during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is a decrease of 14.7% versus the same period last year (Q2 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 24.9% against the same period last year.

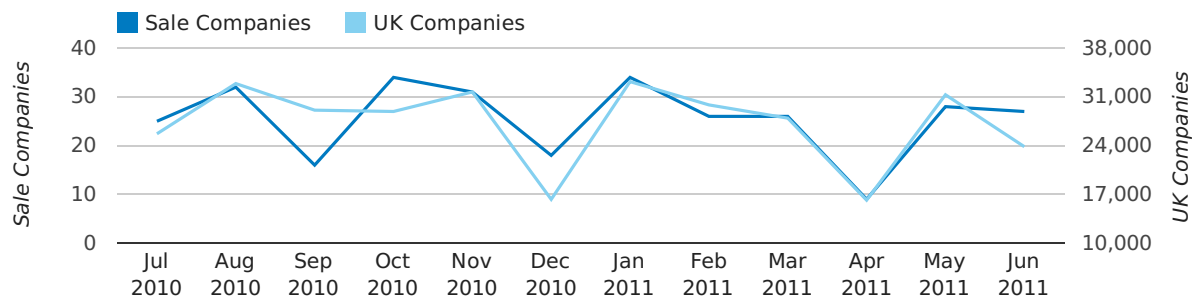
SECOND QUARTER (APR 2011 - JUN 2011)	SALE	UK
2011	64	71,324
2010	75	94,954
% CHANGE	-14.7%	-24.9%
RECORD YEAR	2009 (215)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2011)

dissolved companies by month



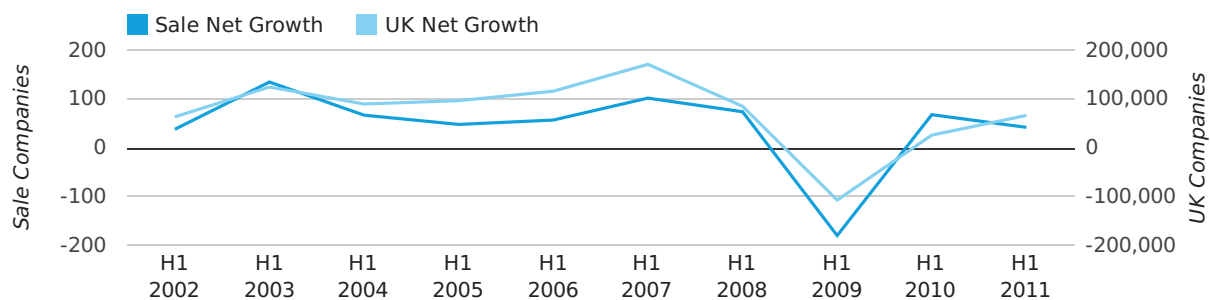
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2011	9	28	27
CLOSED COMPANIES IN 2010	14	35	26
% CHANGE	-35.7%	-20.0%	4%
RECORD YEAR	2009 (57)	2009 (116)	2009 (42)

Half Year Data (Jan-Jun 2011)

In the first half of 2011 the company register for Sale increased by 42 companies. This figure is 38.2% lower than last year, which compares badly to a UK increase of 154.3%.

HALF YEAR (JAN-JUN)	SALE	UK
2011	42	66,425
2010	68	26,118
% CHANGE	-38.2%	154.3%
RECORD YEAR	2000 (162)	2007 (171,296)

net growth by half year



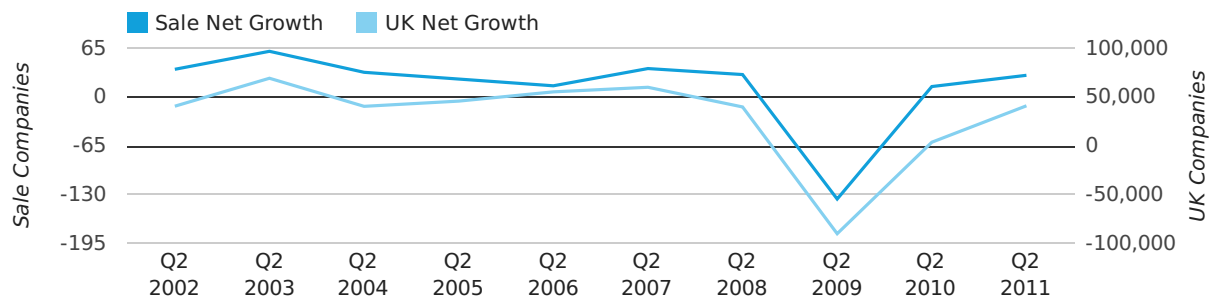
Quarterly Data (Q2 Apr-Jun 2011)

Net company growth for Sale during the second quarter of 2011 (Apr 2011 - Jun 2011) was 29 companies.

This represents an increase of 107.1% on the same period last year.

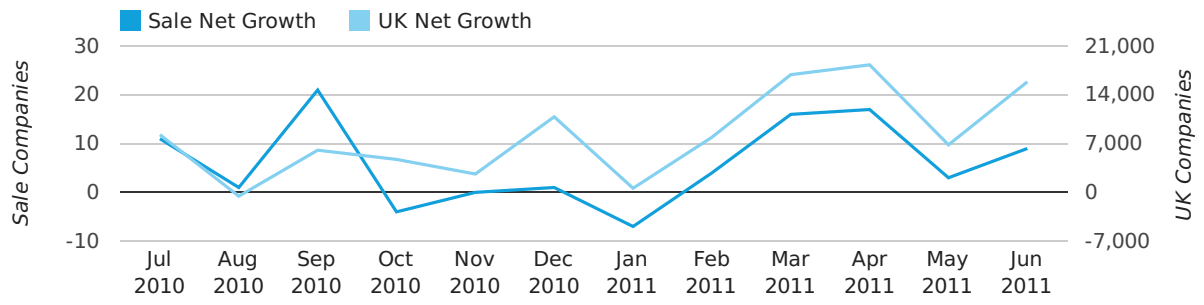
SECOND QUARTER (APR 2011 - JUN 2011)	SALE	UK
2011	29	41,020
2010	14	3,658
% CHANGE	107.1%	1,021.4%
RECORD YEAR	2003 (61)	2003 (69,274)

net growth by quarter



Monthly Data (Apr, May & Jun 2011)

net growth by month



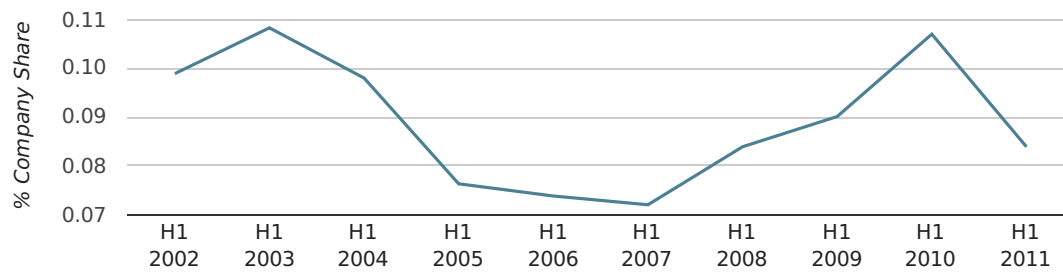
	APRIL	MAY	JUNE
NET GROWTH IN 2011	17	3	9
NET GROWTH IN 2010	16	-5	3
% CHANGE	6.3%	-160.0%	200.0%
RECORD YEAR	1997 (21)	2003 (24)	2008 (24)

Half Year Data (Jan-Jun 2011)

In the first half of 2011 Sale formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JAN-JUN)	SALE
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.2%)

company share by half year

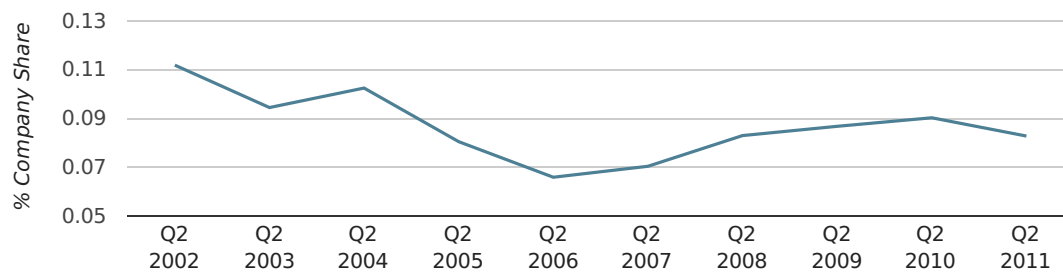


Quarterly Data (Q2 Apr-Jun 2011)

In the second quarter of 2011, Sale formed 0.1% of all UK companies.

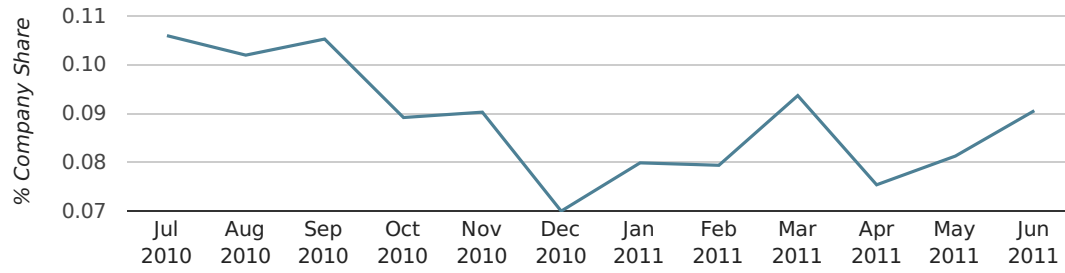
SECOND QUARTER (APR 2011 - JUN 2011)	SALE
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1967 (0.2%)

company share by quarter



Monthly Data (Apr, May & Jun 2011)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-16.1%	-18.6%	10.0%
RECORD YEAR	1967 (0.4%)	1962 (0.3%)	1991 (0.3%)

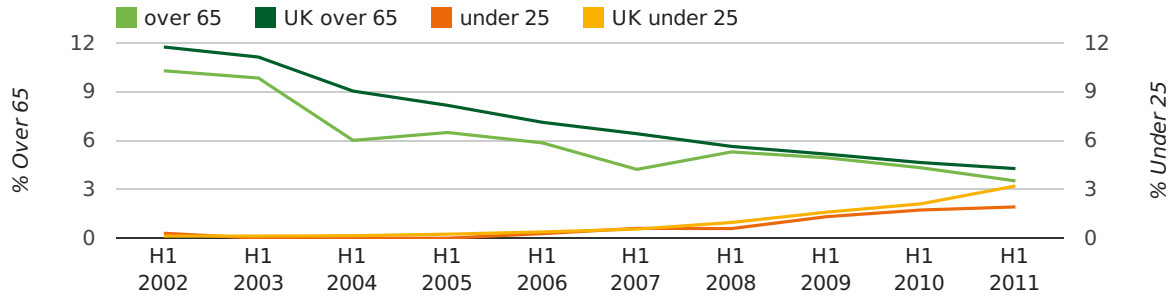
Half Year Data (Jan-Jun 2011)

The average age of a director in the first half of 2011 was 44.0.

The percentage of directors under the age of 25 was 1.9% compared to the UK figure of 3.2%.

The percentage of directors over the age of 65 was 3.5% compared to the UK figure of 4.3%.

director age by half year



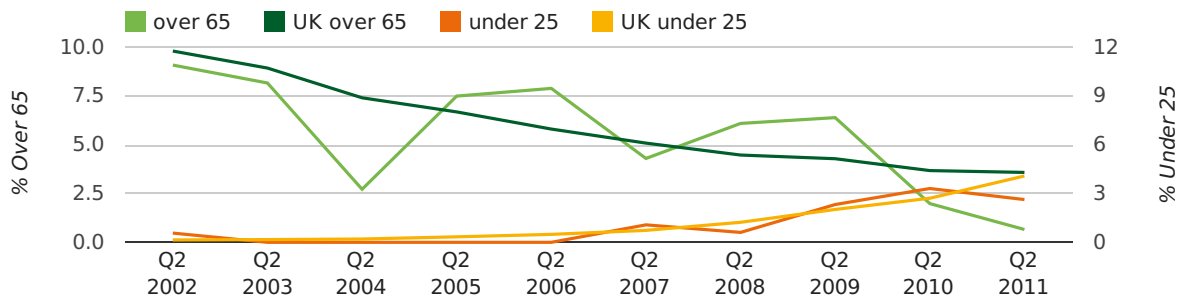
Quarterly Data (Q2 Apr-Jun 2011)

The average age of a director in the second quarter of 2011 was 42.0.

The percentage of directors under the age of 25 was 2.6% compared to the UK figure of 3.4%.

The percentage of directors over the age of 65 was 0.7% compared to the UK figure of 4.3%.

director age by quarter

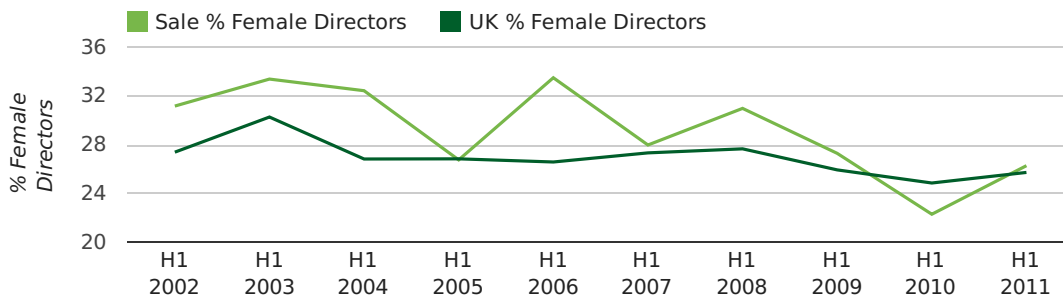


Half Year Data (Jan-Jun 2011)

The record first half year for female directors in Sale was 1861 when 40.0% of all directors were female.

26.3% of all director appointments in Sale in the first half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

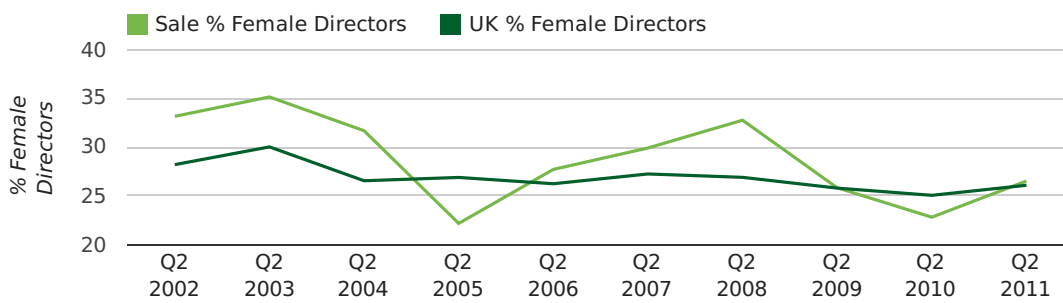


Quarterly Data (Q2 Apr-Jun 2011)

The record second quarter for female directors in Sale was in 1866 when 66.7% of all directors were female.

26.5% of all director appointments in Sale in the second quarter of 2011 were female. This compares to a UK average of 26.1% for the same period.

director gender by quarter



Previous 12 months (Jun 2010-Jun 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	2.17%	CONSULTING	5.09%
CONSULTING	1.16%	MANAGEMENT	4.86%
DESIGN	1.01%	CONSULTANCY	3.17%
ENGINEERING	1.01%	PROPERTY	2.43%
BUILDING	0.87%	TRADING	2.05%
CONSULTANCY	0.87%	DESIGN	1.94%
J	0.87%	ASSOCIATES	1.92%
D	0.87%	BUSINESS	1.87%
ASSOCIATES	0.87%	CONSTRUCTION	1.77%
TRAINING	0.87%	CONSULTANTS	1.76%
PROPERTY	0.72%	MEDIA	1.73%
MEDIA	0.58%	ENGINEERING	1.67%
DIGITAL	0.58%	LONDON	1.60%
(CHESHIRE)	0.58%	GLOBAL	1.46%
CHESHIRE	0.58%	J	1.44%
EDUCATION	0.58%	CARE	1.44%
BAR	0.43%	INVESTMENTS	1.42%
MARKETING	0.43%	IT	1.39%
MEDICS	0.43%	BUILDING	1.32%
HEALTH	0.43%	PROPERTIES	1.31%
KITCHEN	0.43%	ELECTRICAL	1.30%
FUNKY	0.43%	M	1.27%
CARE	0.43%	S	1.23%
CONTRACTS	0.43%	ENTERPRISES	1.20%
NEW	0.43%	SYSTEMS	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	153	202,072
7487 - Other business activities	46	60,758
82990 - Other business support service activities not elsewhere classified	26	30,647
70229 - Management consultancy activities other than financial management	20	16,419
9999 - Dormant Company	18	20,111
62020 - Information technology consultancy activities	14	10,545
7414 - Business & management consultancy	14	13,053
7222 - Other software consultancy and supply	13	7,143
9305 - Other service activities	13	9,063
64999 - Financial intermediation not elsewhere classified	12	2,739
62090 - Other information technology service activities	11	7,095
96090 - Other service activities not elsewhere classified	10	10,322
74909 - Other professional, scientific and technical activities not elsewhere classified	10	7,835
74990 - Non-trading company	10	8,481
5552 - Catering	10	2,138
4521 - General construction & civil engineering	9	5,928
68320 - Management of real estate on a fee or contract basis	8	3,095
7260 - Other computer related activities	8	7,849
41100 - Development of building projects	7	3,852
43999 - Other specialised construction activities not elsewhere classified	7	3,050