

Sale

2012 half year business confidence report



headlines

- May 2012 saw a new record in company registrations in Sale when compared to any previous May.

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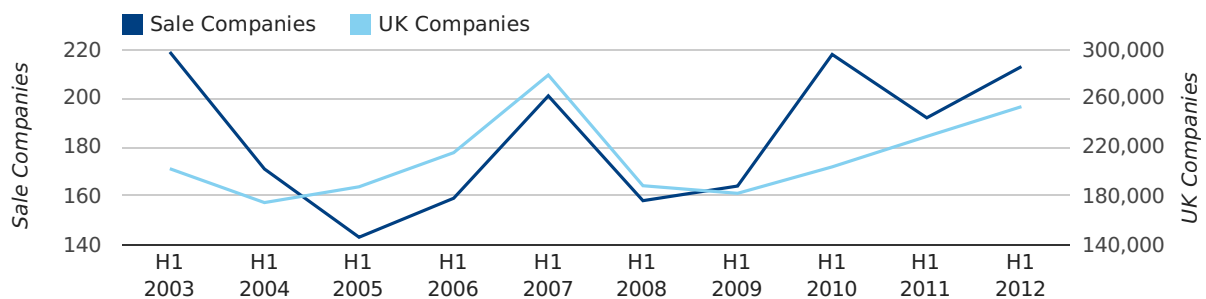
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 213 companies were formed in Sale. This figure is 10.9% higher than last year, which compares well to the UK wide figure of 10.7%.

The highest total for a first half year in Sale occurred in 2003 when a total of 219 were formed.

HALF YEAR (JAN-JUN)	SALE	UK
2012	213	253,150
2011	192	228,735
% CHANGE	10.9%	10.7%
RECORD YEAR	2003 (219)	2007 (279,097)

new companies by half year



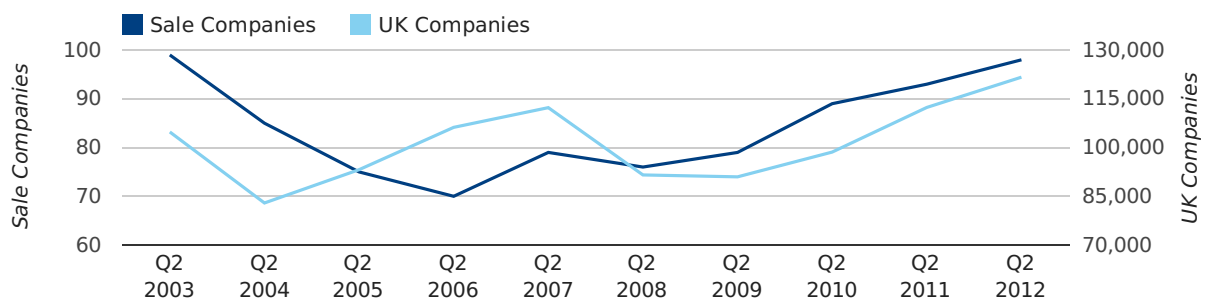
Quarterly Data (Q2 Apr-Jun 2012)

A total of 98 companies were registered in Sale during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 5.4% versus the same period last year (Q2 2011). This figure compares equally to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SALE	UK
2012	98	121,659
2011	93	112,344
% CHANGE	5.4%	8.3%
RECORD YEAR	2003 (99)	2012 (121,659)

new companies by quarter



Monthly Data (Apr, May & Jun 2012)

May 2012 saw a new record in company registrations in Sale when compared to any previous May.

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	30	39	29
NEW COMPANIES IN 2011	26	31	36
% CHANGE	15.4%	25.8%	-19.4%
RECORD YEAR	2003 (33)	2012 (39)	2011 (36)

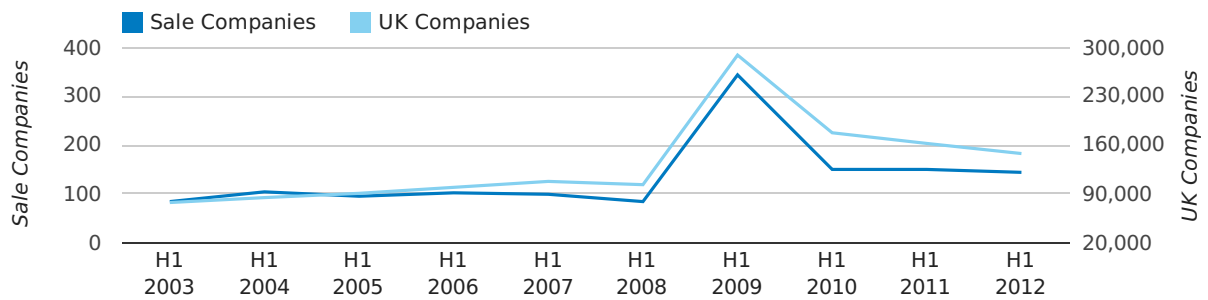
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 144 companies were dissolved in Sale. This figure is 4.0% lower than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Sale occurred in 2009 when a total of 344 were closed.

HALF YEAR (JAN-JUN)	SALE	UK
2012	144	147,793
2011	150	162,310
% CHANGE	-4.0%	-8.9%
RECORD YEAR	2009 (344)	2009 (289,236)

dissolved companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

A total of 75 companies were dissolved in Sale during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 17.2% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SALE	UK
2012	75	80,217
2011	64	71,324
% CHANGE	17.2%	12.5%
RECORD YEAR	2009 (215)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

dissolved companies by month



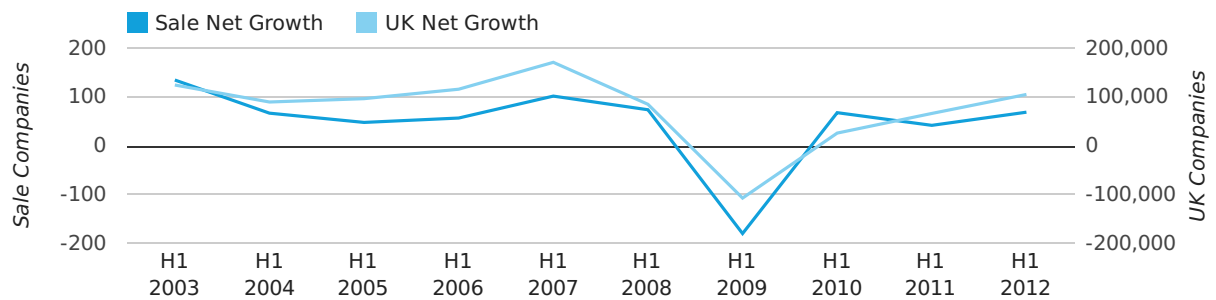
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	23	31	21
CLOSED COMPANIES IN 2011	9	28	27
% CHANGE	155.6%	10.7%	-22%
RECORD YEAR	2009 (57)	2009 (116)	2009 (42)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Sale increased by 69 companies. This figure is 64.3% higher than last year, which compares equally to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	SALE	UK
2012	69	105,357
2011	42	66,425
% CHANGE	64.3%	58.6%
RECORD YEAR	2000 (162)	2007 (171,296)

net growth by half year



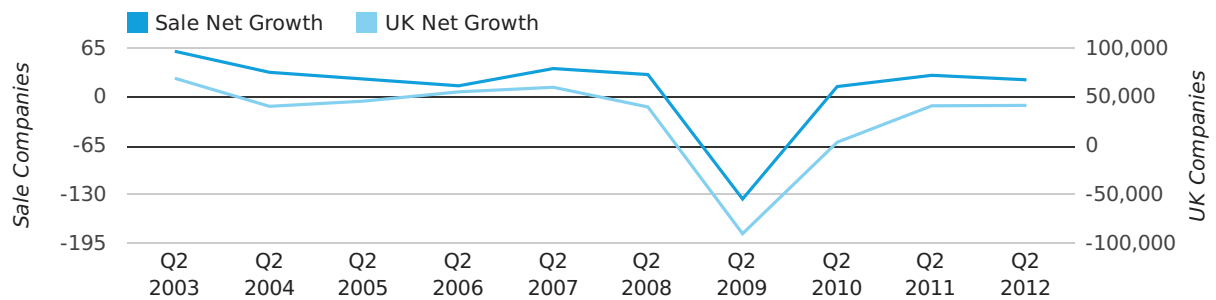
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Sale during the second quarter of 2012 (Apr 2012 - Jun 2012) was 23 companies.

This represents a decrease of 20.7% on the same period last year.

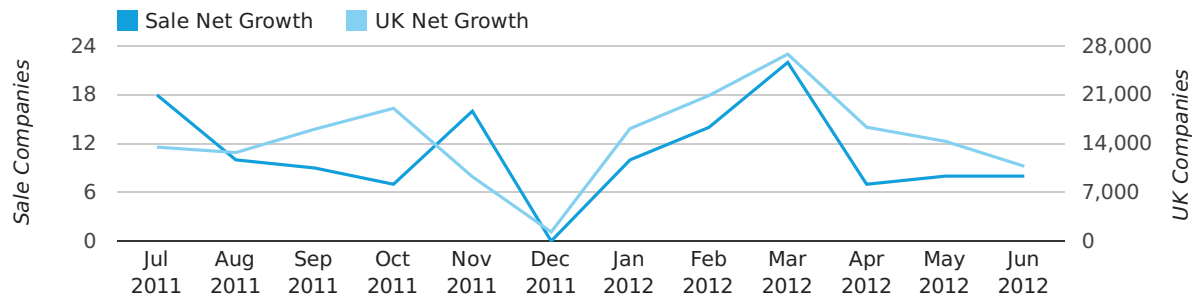
SECOND QUARTER (APR 2012 - JUN 2012)	SALE	UK
2012	23	41,442
2011	29	41,020
% CHANGE	-20.7%	1.0%
RECORD YEAR	2003 (61)	2003 (69,274)

net growth by quarter



Monthly Data (Apr, May & Jun 2012)

net growth by month



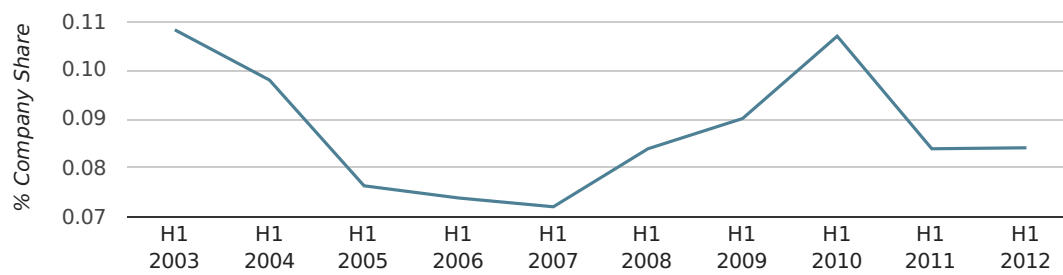
	APRIL	MAY	JUNE
NET GROWTH IN 2012	7	8	8
NET GROWTH IN 2011	17	3	9
% CHANGE	-58.8%	166.7%	-11.1%
RECORD YEAR	1997 (21)	2003 (24)	2008 (24)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Sale formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	SALE
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.2%)

company share by half year

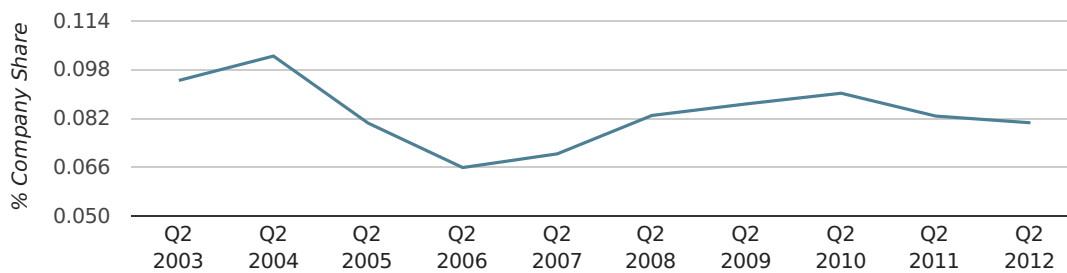


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Sale formed 0.1% of all UK companies.

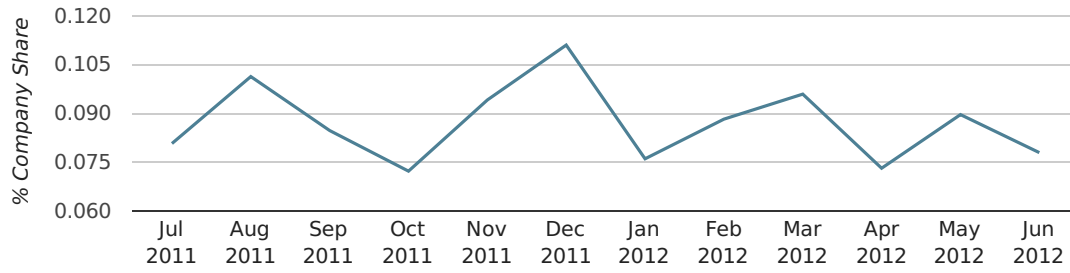
SECOND QUARTER (APR 2012 - JUN 2012)	SALE
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1967 (0.2%)

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	-2.9%	10.3%	-13.9%
RECORD YEAR	1967 (0.4%)	1962 (0.3%)	1991 (0.3%)

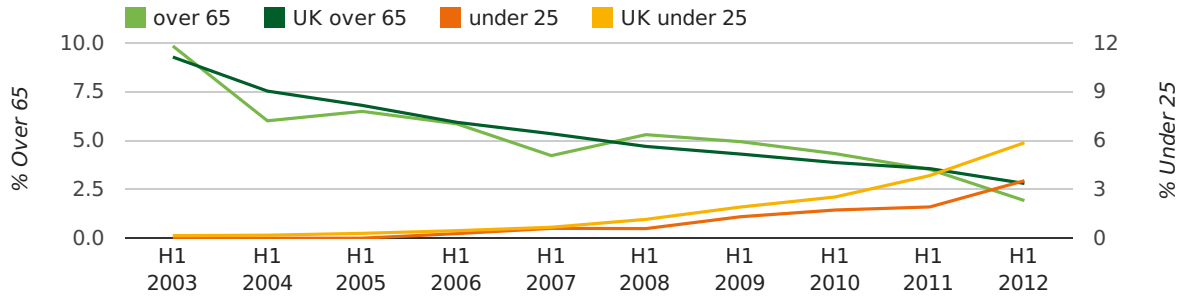
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 43.7.

The percentage of directors under the age of 25 was 3.5% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 1.9% compared to the UK figure of 3.4%.

director age by half year



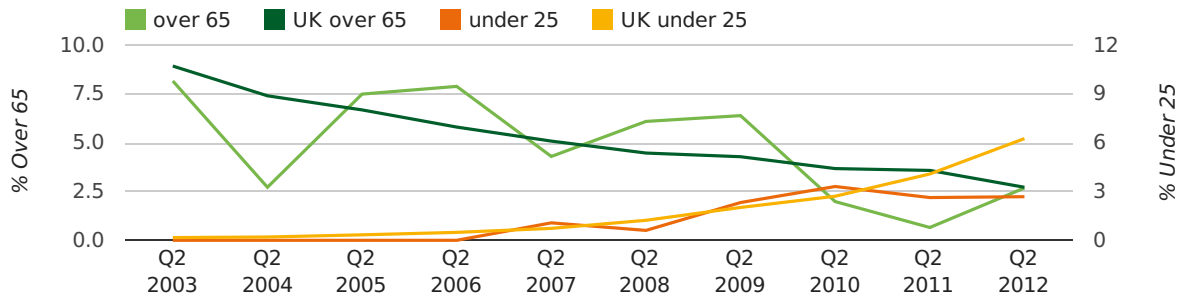
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 44.3.

The percentage of directors under the age of 25 was 2.7% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 2.7% compared to the UK figure of 3.3%.

director age by quarter

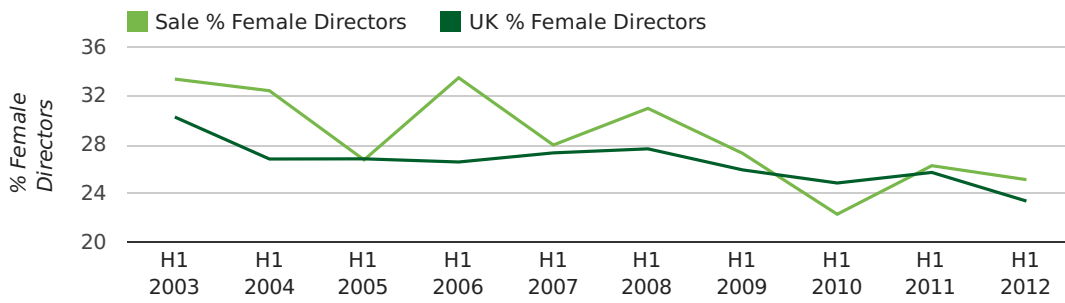


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Sale was 1861 when 40.0% of all directors were female.

25.1% of all director appointments in Sale in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

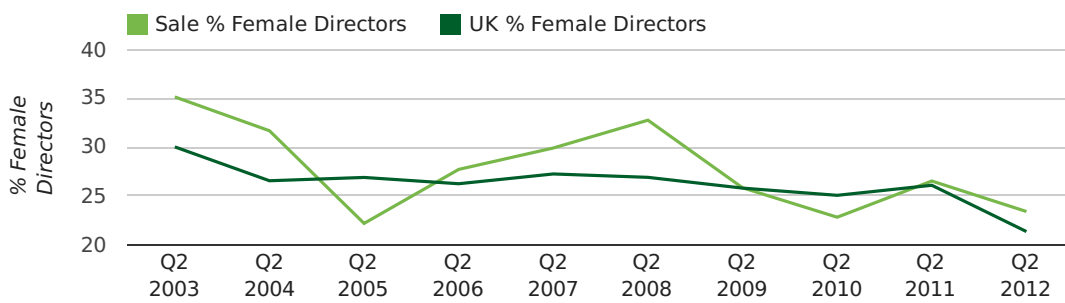


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Sale was in 1866 when 66.7% of all directors were female.

23.4% of all director appointments in Sale in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTANCY	1.60%	CONSULTING	5.07%
CONSULTING	1.47%	MANAGEMENT	4.74%
FINANCIAL	1.07%	CONSULTANCY	3.28%
ASSOCIATES	1.07%	PROPERTY	2.35%
MANAGEMENT	0.93%	TRADING	2.10%
INVESTMENTS	0.93%	DESIGN	1.89%
MANCHESTER	0.80%	ENGINEERING	1.87%
CARE	0.80%	ASSOCIATES	1.82%
IT	0.67%	CONSULTANTS	1.78%
PROPERTY	0.67%	CONSTRUCTION	1.71%
DESIGN	0.67%	BUSINESS	1.70%
LL	0.67%	MEDIA	1.69%
PROJECT	0.67%	LONDON	1.68%
EXCELSIA	0.53%	J	1.57%
HEALTH	0.53%	GLOBAL	1.51%
CHESHIRE	0.53%	INVESTMENTS	1.48%
CONSULTANTS	0.53%	IT	1.42%
DEVELOPMENTS	0.53%	CARE	1.31%
ONLINE	0.40%	PROPERTIES	1.31%
GLOBAL	0.40%	M	1.26%
MONEY	0.40%	ELECTRICAL	1.23%
TRAFFORD	0.40%	BUILDING	1.23%
TAYLOR	0.40%	SECURITY	1.19%
LAND	0.40%	S	1.18%
MEDIA	0.40%	ENTERPRISES	1.17%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	201	244,457
7487 - Other business activities	40	47,029
82990 - Other business support service activities not elsewhere classified	28	35,447
70229 - Management consultancy activities other than financial management	25	20,390
62020 - Information technology consultancy activities	18	15,280
74909 - Other professional, scientific and technical activities not elsewhere classified	18	10,271
9999 - Dormant Company	15	16,469
64999 - Financial intermediation not elsewhere classified	13	3,151
7414 - Business & management consultancy	12	10,978
41100 - Development of building projects	11	5,149
96090 - Other service activities not elsewhere classified	10	14,220
9305 - Other service activities	10	7,926
99999 - Dormant Company	9	26,088
62090 - Other information technology service activities	9	8,258
5552 - Catering	8	1,722
43210 - Electrical installation	8	3,557
68320 - Management of real estate on a fee or contract basis	7	3,365
7222 - Other software consultancy and supply	7	6,356
7499 - Non-trading company	7	8,023
41202 - Construction of domestic buildings	6	3,185