

Salford

q1 2011 business confidence report



headlines

- February 2011 saw a new record in company registrations in Salford when compared to any previous February.
- January 2011 saw a new record in company closures in Salford when compared to any previous January.

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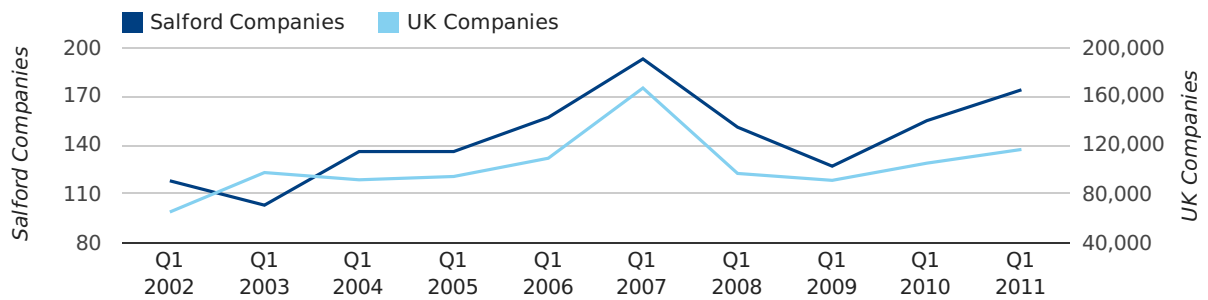
Quarterly Data (Q1 Jan-Mar 2011)

A total of 174 companies were registered in Salford during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 12.3% versus the same period last year (Q1 2010). This figure compares equally to the UK as a whole, which saw an increase of 10.7% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	SALFORD	UK
2011	174	116,391
2010	155	105,137
% CHANGE	12.3%	10.7%
RECORD YEAR	2007 (193)	2007 (166,814)

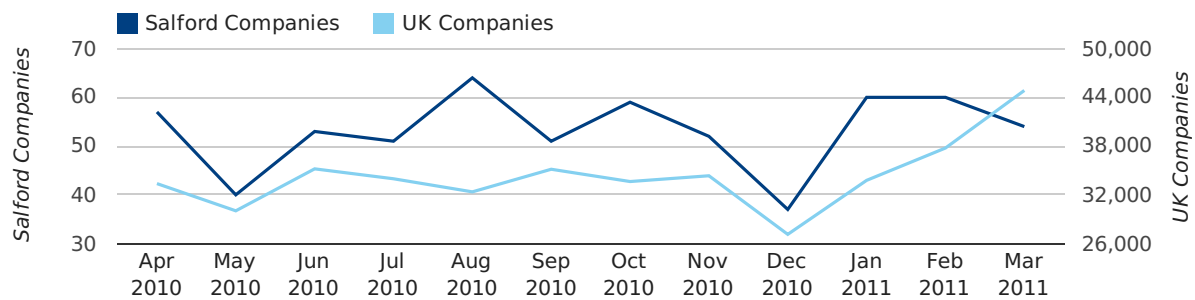
new companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

February 2011 saw a new record in company registrations in Salford when compared to any previous February.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2011	60	60	54
NEW COMPANIES IN 2010	50	50	55
% CHANGE	20.0%	20.0%	-1.8%
RECORD YEAR	2006 (61)	2011 (60)	2007 (90)

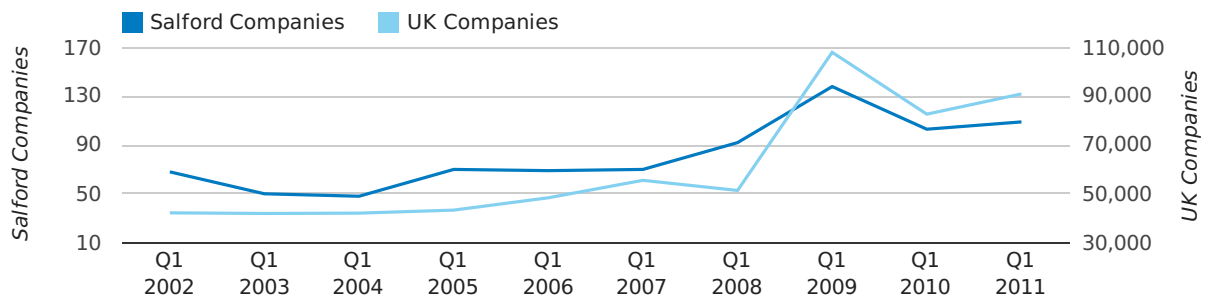
Quarterly Data (Q1 Jan-Mar 2011)

A total of 109 companies were dissolved in Salford during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 5.8% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.0% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	SALFORD	UK
2011	109	90,986
2010	103	82,677
% CHANGE	5.8%	10.0%
RECORD YEAR	2009 (138)	2009 (108,060)

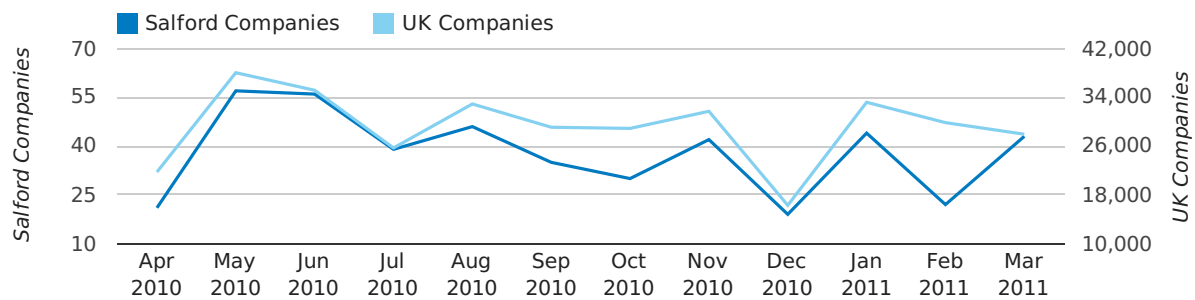
dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

January 2011 saw a new record in company closures in Salford when compared to any previous January.

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2011	44	22	43
CLOSED COMPANIES IN 2010	32	30	41
% CHANGE	37.5%	-26.7%	5%
RECORD YEAR	2011 (44)	2008 (53)	2009 (95)

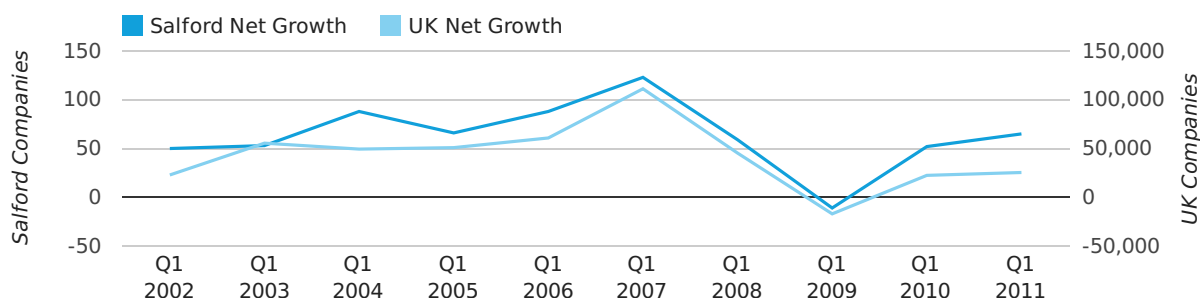
Quarterly Data (Q1 Jan-Mar 2011)

Net company growth for Salford during the first quarter of 2011 (Jan 2011 - Mar 2011) was 65 companies.

This represents an increase of 25.0% on the same period last year.

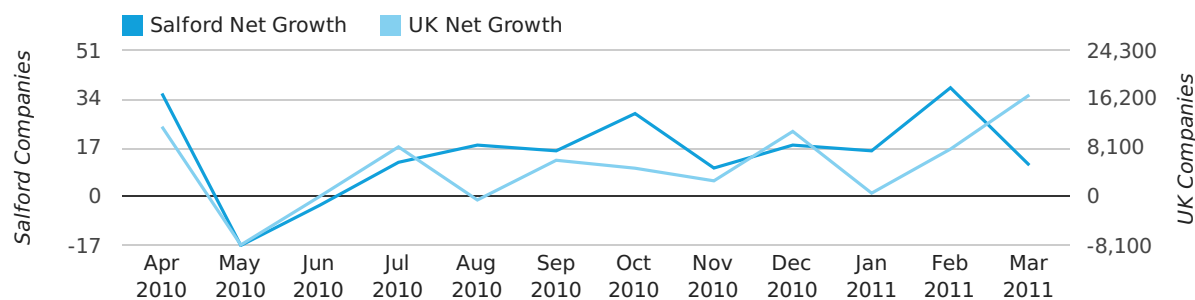
FIRST QUARTER (JAN 2011 - MAR 2011)	SALFORD	UK
2011	65	25,405
2010	52	22,460
% CHANGE	25.0%	13.1%
RECORD YEAR	2007 (123)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2011)

net growth by month



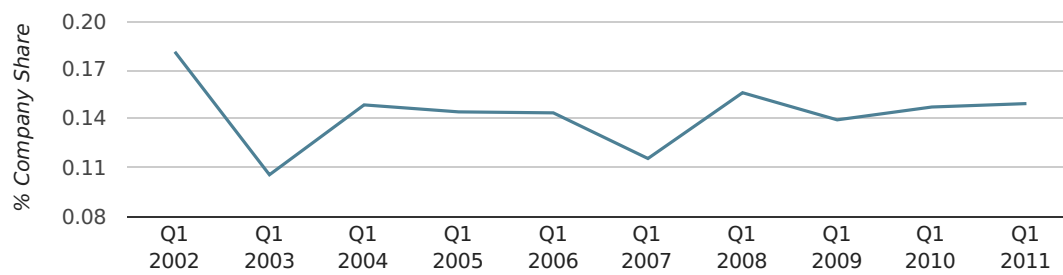
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2011	16	38	11
NET GROWTH IN 2010	18	20	14
% CHANGE	-11.1%	90.0%	-21.4%
RECORD YEAR	1997 (39)	2004 (47)	2007 (69)

Quarterly Data (Q1 Jan-Mar 2011)

In the first quarter of 2011, Salford formed 0.1% of all UK companies.

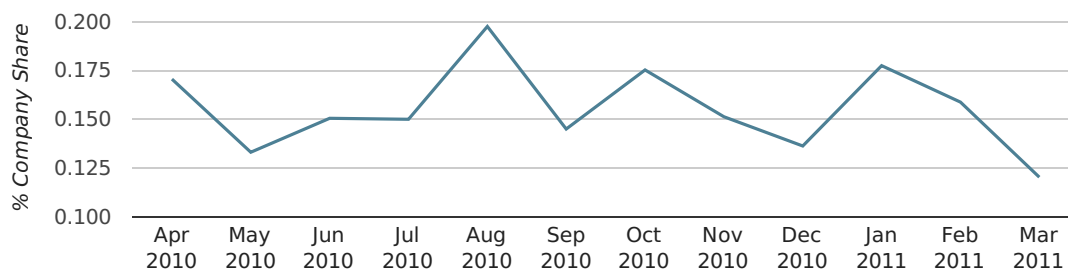
FIRST QUARTER (JAN 2011 - MAR 2011)	SALFORD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.2%
2007	0.1%
RECORD YEAR (SINCE 1960)	1967 (0.3%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2011)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.1%
UK FORMATION SHARE IN 2010	0.2%	0.2%	0.1%
% CHANGE	3.5%	5.6%	-6.4%
RECORD YEAR	1967 (0.5%)	1967 (0.6%)	1981 (0.4%)

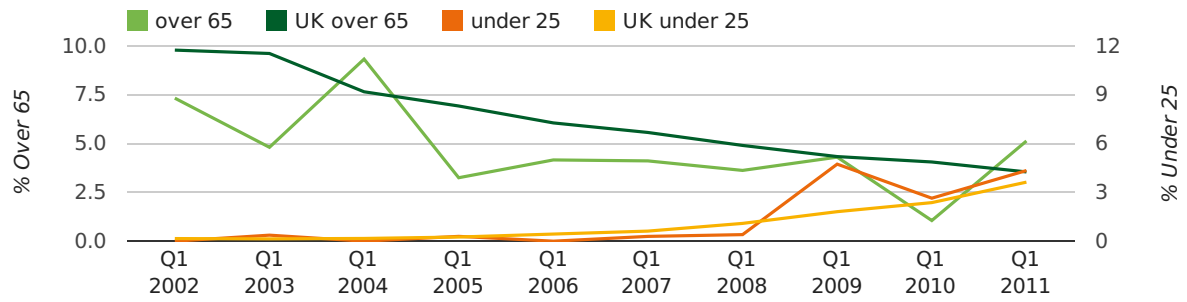
Quarterly Data (Q1 Jan-Mar 2011)

The average age of a director in the first quarter of 2011 was 41.2.

The percentage of directors under the age of 25 was 4.3% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 5.1% compared to the UK figure of 4.3%.

director age by quarter

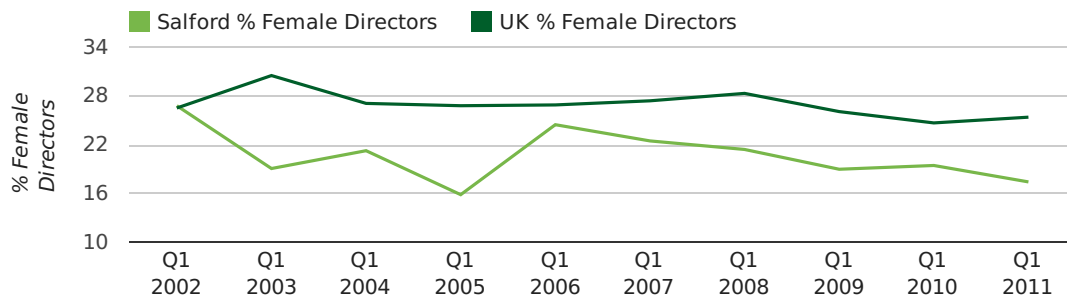


Quarterly Data (Q1 Jan-Mar 2011)

The record first quarter for female directors in Salford was in 1861 when 40.0% of all directors were female.

17.4% of all director appointments in Salford in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

director gender by quarter



Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
ESTATES	1.69%	CONSULTING	5.04%
FITTERS	1.50%	MANAGEMENT	4.97%
TRADING	1.13%	CONSULTANCY	3.16%
MANAGEMENT	1.13%	PROPERTY	2.38%
PROPERTY	1.03%	TRADING	2.10%
SOLAR	0.94%	DESIGN	1.93%
PROPERTIES	0.85%	ASSOCIATES	1.92%
ENTERPRISES	0.85%	BUSINESS	1.87%
DISCOVERY	0.85%	CONSTRUCTION	1.80%
GLOBAL	0.85%	CONSULTANTS	1.76%
BUSINESS	0.75%	MEDIA	1.69%
BUILDING	0.75%	ENGINEERING	1.61%
ENGINEERING	0.66%	LONDON	1.60%
MARKETING	0.66%	CARE	1.45%
INVESTMENTS	0.66%	J	1.45%
CONSTRUCTION	0.66%	GLOBAL	1.44%
RM	0.56%	INVESTMENTS	1.43%
S	0.56%	IT	1.41%
MEDIA	0.56%	PROPERTIES	1.36%
(MANCHESTER)	0.56%	BUILDING	1.34%
MANCHESTER	0.56%	M	1.30%
SYSTEMS	0.56%	ELECTRICAL	1.28%
SALFORD	0.47%	S	1.24%
CONSULTING	0.47%	INTERNATIONAL	1.23%
MAINTENANCE	0.47%	SYSTEMS	1.23%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	359	202,798
7487 - Other business activities	76	60,968
99999 - Dormant Company	45	18,336
96090 - Other service activities not elsewhere classified	27	10,085
9999 - Dormant Company	26	19,765
7499 - Non-trading company	23	11,316
82990 - Other business support service activities not elsewhere classified	19	30,253
74990 - Non-trading company	19	8,695
70100 - Activities of head offices	15	2,849
7020 - Letting of own property	15	1,397
9305 - Other service activities	12	8,740
70229 - Management consultancy activities other than financial management	11	16,150
7260 - Other computer related activities	11	7,789
68320 - Management of real estate on a fee or contract basis	10	3,220
5248 - Other retail specialised stores	9	1,957
7032 - Manage real estate, fee or contract	9	2,143
68209 - Other letting and operating of own or leased real estate	9	3,895
7450 - Labour recruitment	9	2,475
74909 - Other professional, scientific and technical activities not elsewhere classified	9	7,788
4545 - Other building completion	8	2,483