

Salford

2011 half year business confidence report



headlines

- The first half of 2011 saw a new record in company registrations in Salford when compared to any previous first half year.
- The first half of 2011 was a record first half year for company registrations in Salford when compared to any half year in history.
- Q2 2011 saw a new record in company registrations in Salford when compared to any previous Q2.
- May 2011 saw a new record in company registrations in Salford when compared to any previous May.

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Half Year Data (Jan-Jun 2011)

The first half of 2011 saw a new record in company registrations in Salford when compared to any previous first half year.

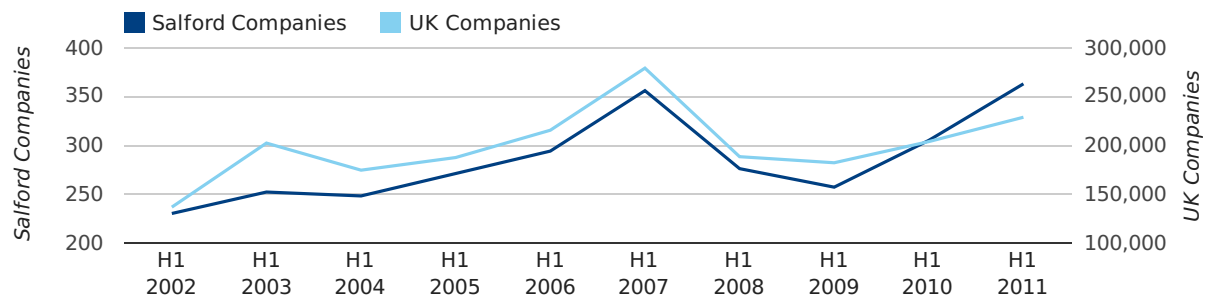
The first half of 2011 was a record first half year for company registrations in Salford when compared to any half year in history.

In the first half of 2011 a total of 363 companies were formed in Salford. This figure is 19.0% higher than last year, which compares well to the UK wide figure of 12.3%.

The highest total for a first half year in Salford occurred in 2011 when a total of 363 were formed.

HALF YEAR (JAN-JUN)	SALFORD	UK
2011	363	228,735
2010	305	203,749
% CHANGE	19.0%	12.3%
RECORD YEAR	2011 (363)	2007 (279,097)

new companies by half year



Quarterly Data (Q2 Apr-Jun 2011)

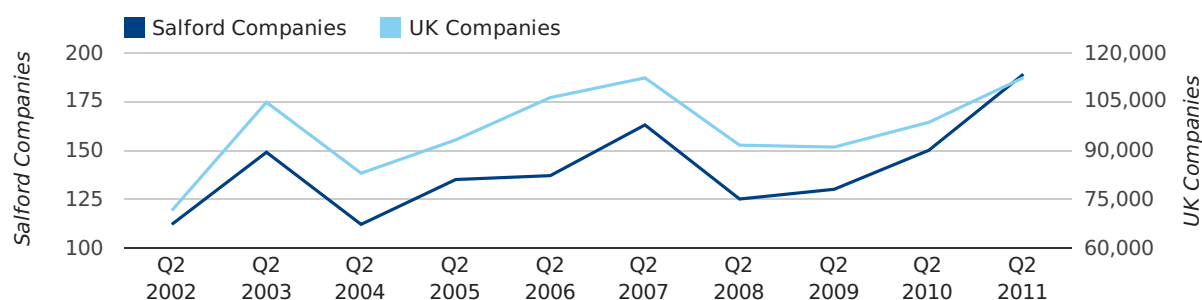
Q2 2011 saw a new record in company registrations in Salford when compared to any previous Q2.

A total of 189 companies were registered in Salford during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is an increase of 26.0% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw an increase of 13.9% against the same period last year.

SECOND QUARTER (APR 2011 - JUN 2011)	SALFORD	UK
2011	189	112,344
2010	150	98,612
% CHANGE	26.0%	13.9%
RECORD YEAR	2011 (189)	2011 (112,344)

new companies by quarter



Monthly Data (Apr, May & Jun 2011)

May 2011 saw a new record in company registrations in Salford when compared to any previous May.

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2011	50	69	70
NEW COMPANIES IN 2010	57	40	53
% CHANGE	-12.3%	72.5%	32.1%
RECORD YEAR	1997 (79)	2011 (69)	2007 (72)

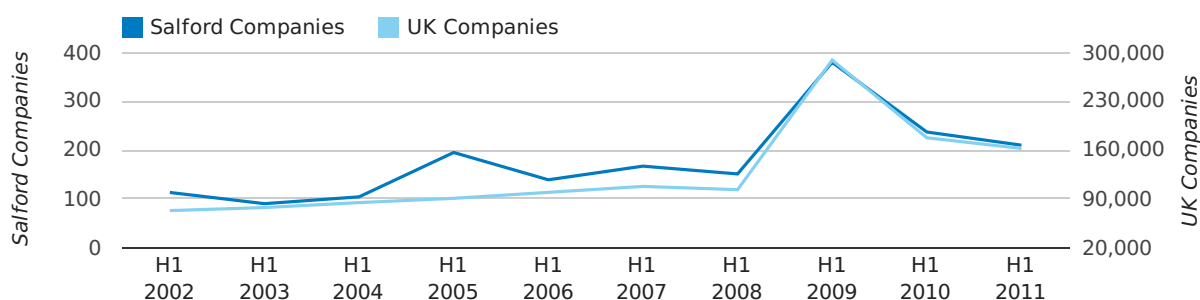
Half Year Data (Jan-Jun 2011)

In the first half of 2011 a total of 210 companies were dissolved in Salford. This figure is 11.4% lower than last year, which compares well to the UK wide change of -8.6%.

The highest total for a first half year in Salford occurred in 2009 when a total of 380 were closed.

HALF YEAR (JAN-JUN)	SALFORD	UK
2011	210	162,310
2010	237	177,631
% CHANGE	-11.4%	-8.6%
RECORD YEAR	2009 (380)	2009 (289,236)

dissolved companies by half year



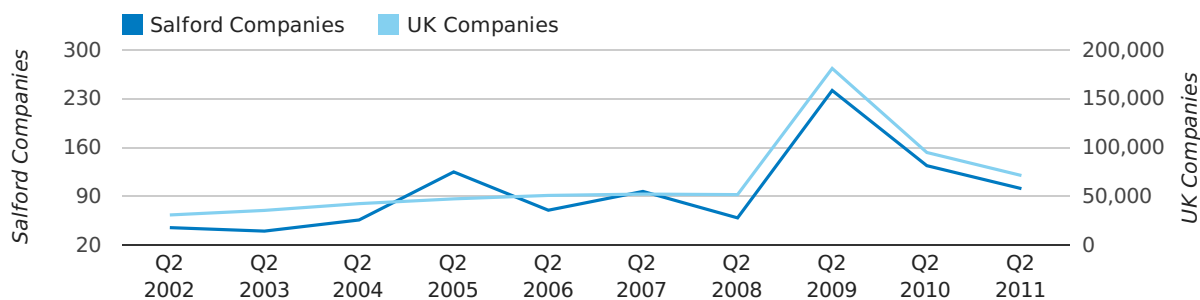
Quarterly Data (Q2 Apr-Jun 2011)

A total of 101 companies were dissolved in Salford during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is a decrease of 24.6% versus the same period last year (Q2 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 24.9% against the same period last year.

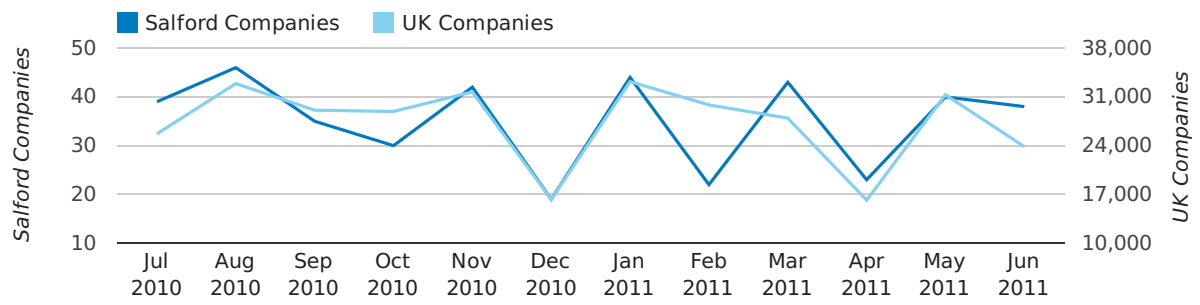
SECOND QUARTER (APR 2011 - JUN 2011)	SALFORD	UK
2011	101	71,324
2010	134	94,954
% CHANGE	-24.6%	-24.9%
RECORD YEAR	2009 (242)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2011)

dissolved companies by month



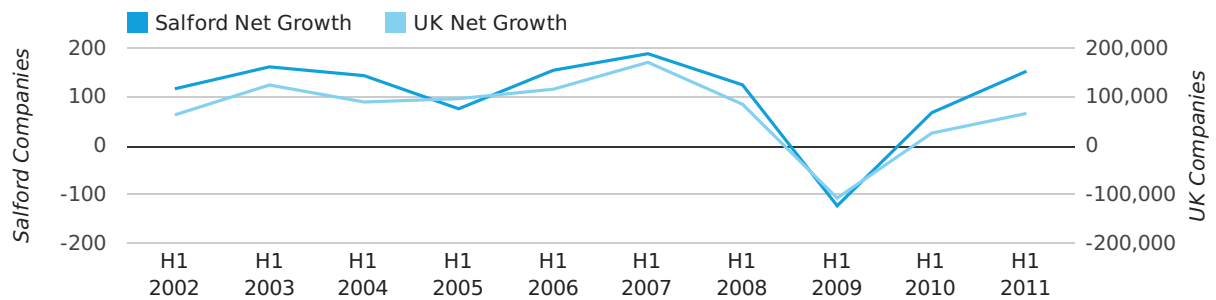
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2011	23	40	38
CLOSED COMPANIES IN 2010	21	57	56
% CHANGE	9.5%	-29.8%	-32%
RECORD YEAR	2009 (71)	2009 (96)	2009 (75)

Half Year Data (Jan-Jun 2011)

In the first half of 2011 the company register for Salford increased by 153 companies. This figure is 125.0% higher than last year, which compares badly to a UK increase of 154.3%.

HALF YEAR (JAN-JUN)	SALFORD	UK
2011	153	66,425
2010	68	26,118
% CHANGE	125.0%	154.3%
RECORD YEAR	2007 (189)	2007 (171,296)

net growth by half year



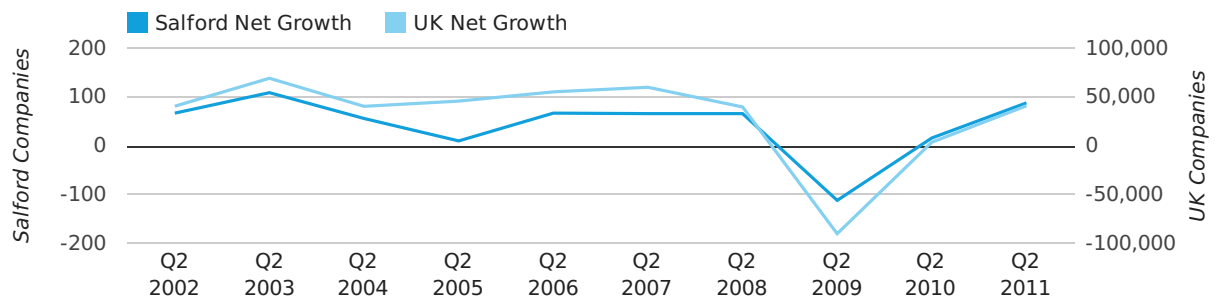
Quarterly Data (Q2 Apr-Jun 2011)

Net company growth for Salford during the second quarter of 2011 (Apr 2011 - Jun 2011) was 88 companies.

This represents an increase of 450.0% on the same period last year.

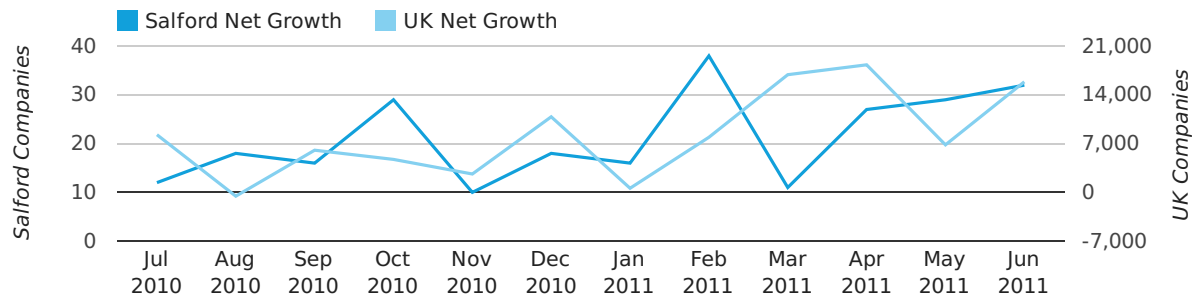
SECOND QUARTER (APR 2011 - JUN 2011)	SALFORD	UK
2011	88	41,020
2010	16	3,658
% CHANGE	450.0%	1,021.4%
RECORD YEAR	2003 (109)	2003 (69,274)

net growth by quarter



Monthly Data (Apr, May & Jun 2011)

net growth by month



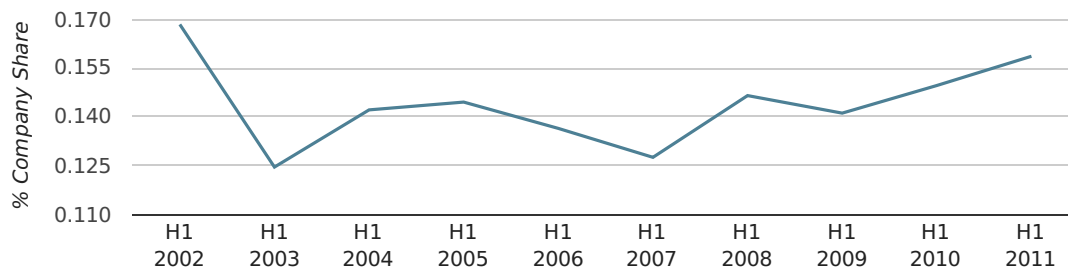
	APRIL	MAY	JUNE
NET GROWTH IN 2011	27	29	32
NET GROWTH IN 2010	36	-17	-3
% CHANGE	-25.0%	-270.6%	-1,166.7%
RECORD YEAR	1997 (70)	2003 (42)	2003 (47)

Half Year Data (Jan-Jun 2011)

In the first half of 2011 Salford formed 0.2% of all UK companies. This is more than the 2010 figure of 0.1%.

HALF YEAR (JAN-JUN)	SALFORD
2011	0.2%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1997 (0.2%)

company share by half year

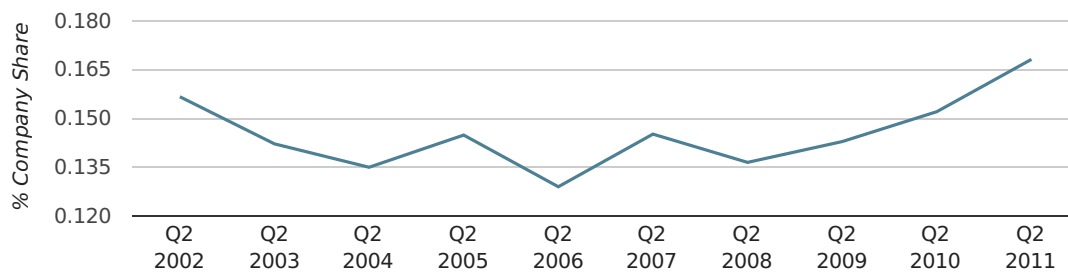


Quarterly Data (Q2 Apr-Jun 2011)

In the second quarter of 2011, Salford formed 0.2% of all UK companies.

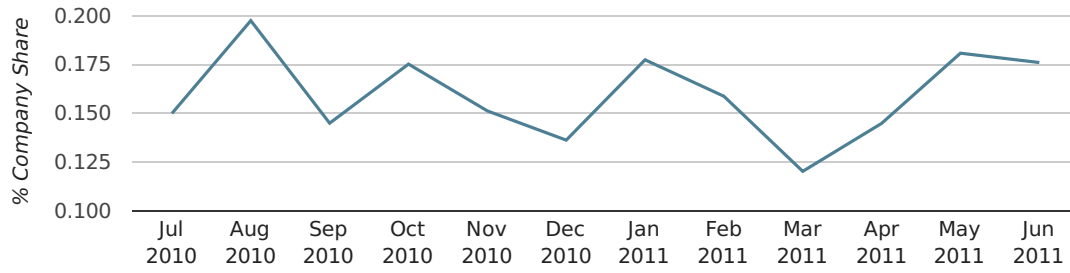
SECOND QUARTER (APR 2011 - JUN 2011)	SALFORD
2011	0.2%
2010	0.2%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1995 (0.2%)

company share by quarter



Monthly Data (Apr, May & Jun 2011)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2011	0.1%	0.2%	0.2%
UK FORMATION SHARE IN 2010	0.2%	0.1%	0.2%
% CHANGE	-15.1%	35.9%	17.0%
RECORD YEAR	1997 (0.4%)	1967 (0.4%)	1960 (0.3%)

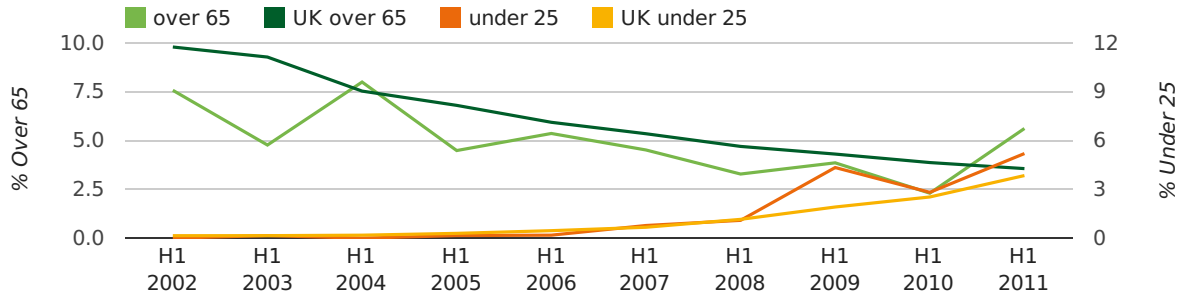
Half Year Data (Jan-Jun 2011)

The average age of a director in the first half of 2011 was 41.1.

The percentage of directors under the age of 25 was 5.2% compared to the UK figure of 3.2%.

The percentage of directors over the age of 65 was 5.6% compared to the UK figure of 4.3%.

director age by half year



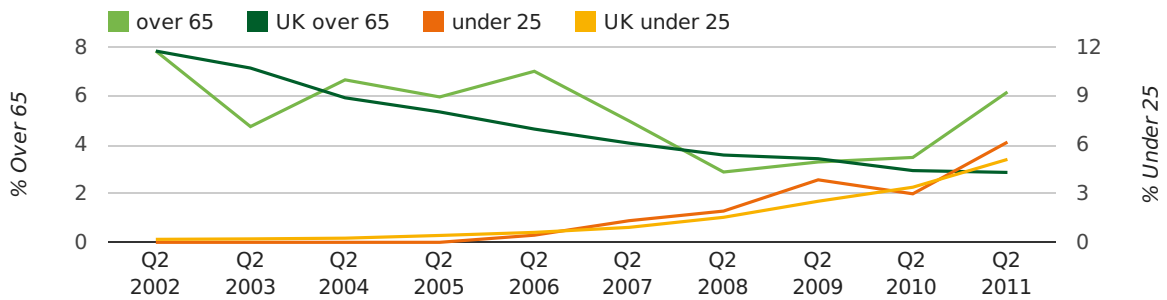
Quarterly Data (Q2 Apr-Jun 2011)

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The percentage of directors under the age of 25 was 6.2% compared to the UK figure of 3.4%.

The percentage of directors over the age of 65 was 6.2% compared to the UK figure of 4.3%.

director age by quarter

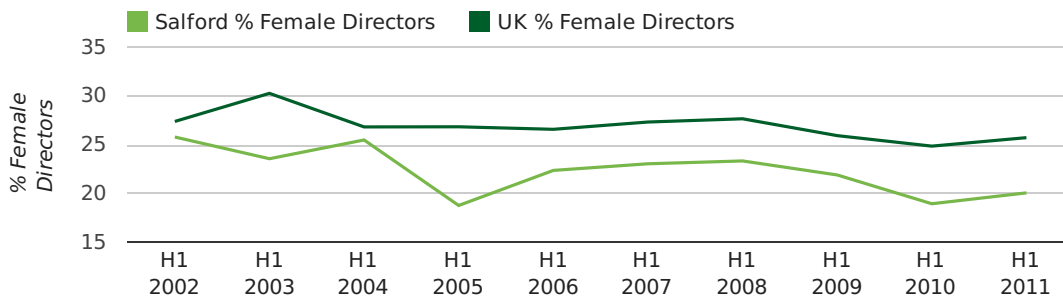


Half Year Data (Jan-Jun 2011)

The record first half year for female directors in Salford was 1861 when 40.0% of all directors were female.

20.1% of all director appointments in Salford in the first half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

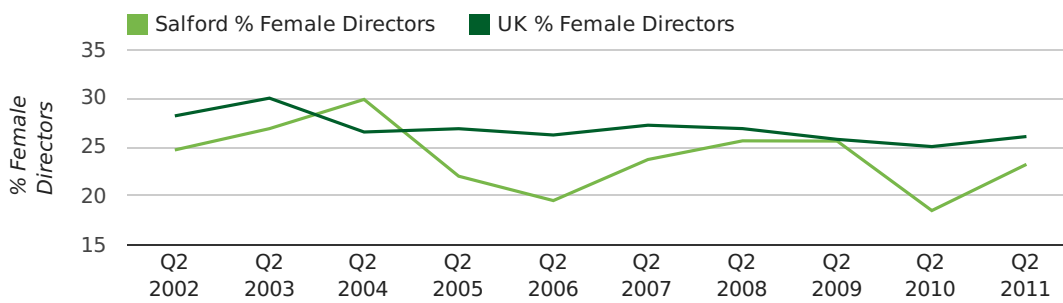


Quarterly Data (Q2 Apr-Jun 2011)

The record second quarter for female directors in Salford was in 1866 when 66.7% of all directors were female.

23.2% of all director appointments in Salford in the second quarter of 2011 were female. This compares to a UK average of 26.1% for the same period.

director gender by quarter



Previous 12 months (Jun 2010-Jun 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
ESTATES	1.60%	CONSULTING	5.09%
FITTERS	1.43%	MANAGEMENT	4.86%
MANAGEMENT	1.07%	CONSULTANCY	3.17%
PROPERTY	0.98%	PROPERTY	2.43%
PROPERTIES	0.98%	TRADING	2.05%
TRADING	0.98%	DESIGN	1.94%
SOLAR	0.80%	ASSOCIATES	1.92%
ENTERPRISES	0.80%	BUSINESS	1.87%
DISCOVERY	0.80%	CONSTRUCTION	1.77%
GLOBAL	0.71%	CONSULTANTS	1.76%
PRODUCTIONS	0.71%	MEDIA	1.73%
CONSTRUCTION	0.62%	ENGINEERING	1.67%
CONSULTING	0.62%	LONDON	1.60%
MEDIA	0.62%	GLOBAL	1.46%
MARKETING	0.62%	J	1.44%
BUSINESS	0.62%	CARE	1.44%
MANCHESTER	0.53%	INVESTMENTS	1.42%
BUILDING	0.53%	IT	1.39%
ENGINEERING	0.53%	BUILDING	1.32%
INVESTMENTS	0.53%	PROPERTIES	1.31%
RM	0.53%	ELECTRICAL	1.30%
S	0.53%	M	1.27%
CARE	0.45%	S	1.23%
J	0.45%	ENTERPRISES	1.20%
SYSTEMS	0.45%	SYSTEMS	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	383	202,072
7487 - Other business activities	76	60,758
99999 - Dormant Company	34	18,918
9999 - Dormant Company	27	20,111
96090 - Other service activities not elsewhere classified	26	10,322
7499 - Non-trading company	24	10,955
82990 - Other business support service activities not elsewhere classified	18	30,647
9305 - Other service activities	15	9,063
70100 - Activities of head offices	14	2,632
7020 - Letting of own property	13	1,495
74990 - Non-trading company	13	8,481
68320 - Management of real estate on a fee or contract basis	11	3,095
70229 - Management consultancy activities other than financial management	10	16,419
7260 - Other computer related activities	10	7,849
7032 - Manage real estate, fee or contract	10	2,208
74909 - Other professional, scientific and technical activities not elsewhere classified	9	7,835
7450 - Labour recruitment	9	2,304
62020 - Information technology consultancy activities	8	10,545
4545 - Other building completion	8	2,456
68209 - Other letting and operating of own or leased real estate	7	3,790