

Salford

2012 half year business confidence report



headlines

- The first half of 2012 saw a new record in company registrations in Salford when compared to any previous first half year.

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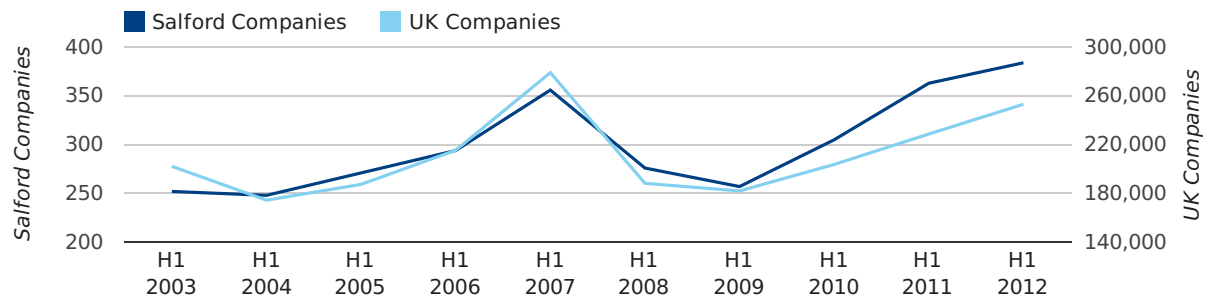
The first half of 2012 saw a new record in company registrations in Salford when compared to any previous first half year.

In the first half of 2012 a total of 384 companies were formed in Salford. This figure is 5.8% higher than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Salford occurred in 2012 when a total of 384 were formed.

HALF YEAR (JAN-JUN)	SALFORD	UK
2012	384	253,150
2011	363	228,735
% CHANGE	5.8%	10.7%
RECORD YEAR	2012 (384)	2007 (279,097)

new companies by half year



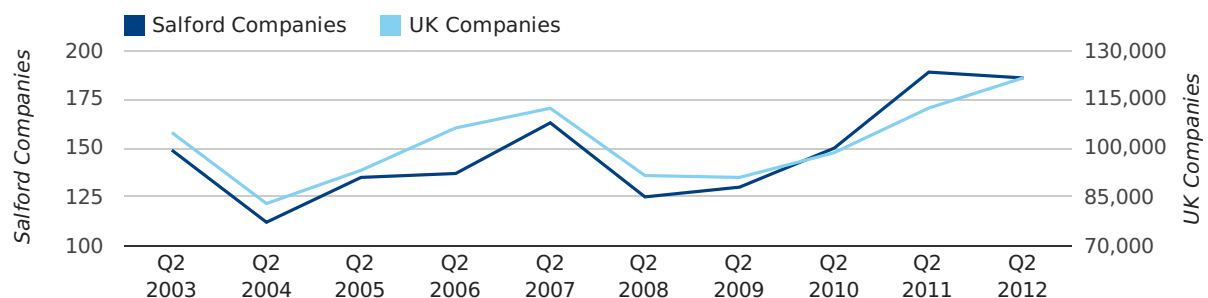
Quarterly Data (Q2 Apr-Jun 2012)

A total of 186 companies were registered in Salford during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 1.6% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

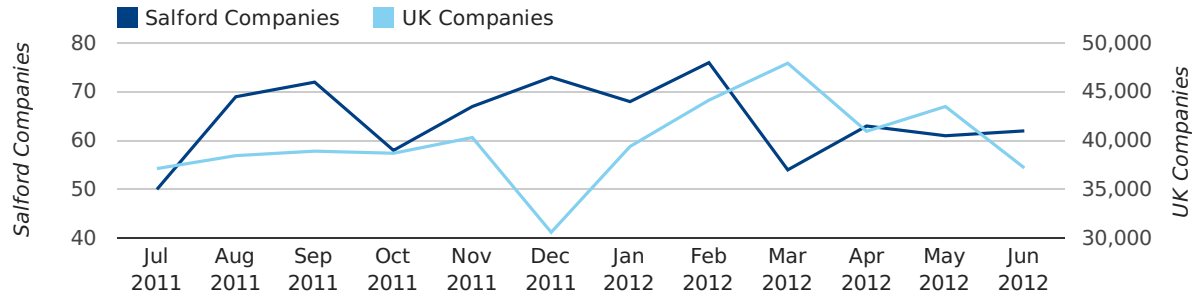
SECOND QUARTER (APR 2012 - JUN 2012)	SALFORD	UK
2012	186	121,659
2011	189	112,344
% CHANGE	-1.6%	8.3%
RECORD YEAR	2011 (189)	2012 (121,659)

new companies by quarter



Monthly Data (Apr, May & Jun 2012)

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	63	61	62
NEW COMPANIES IN 2011	50	69	70
% CHANGE	26.0%	-11.6%	-11.4%
RECORD YEAR	1997 (79)	2011 (69)	2007 (72)

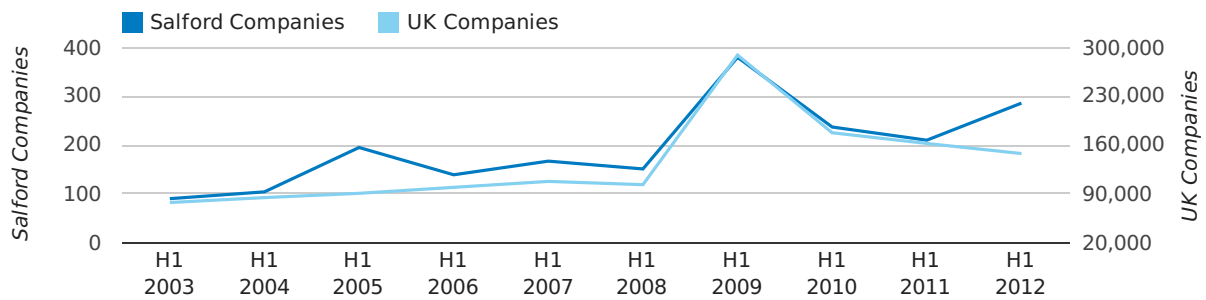
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 286 companies were dissolved in Salford. This figure is 36.2% higher than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Salford occurred in 2009 when a total of 380 were closed.

HALF YEAR (JAN-JUN)	SALFORD	UK
2012	286	147,793
2011	210	162,310
% CHANGE	36.2%	-8.9%
RECORD YEAR	2009 (380)	2009 (289,236)

dissolved companies by half year



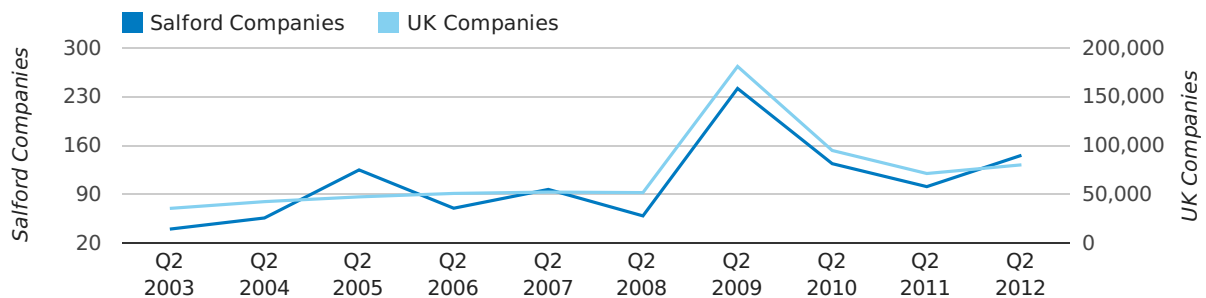
Quarterly Data (Q2 Apr-Jun 2012)

A total of 146 companies were dissolved in Salford during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 44.6% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SALFORD	UK
2012	146	80,217
2011	101	71,324
% CHANGE	44.6%	12.5%
RECORD YEAR	2009 (242)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

dissolved companies by month



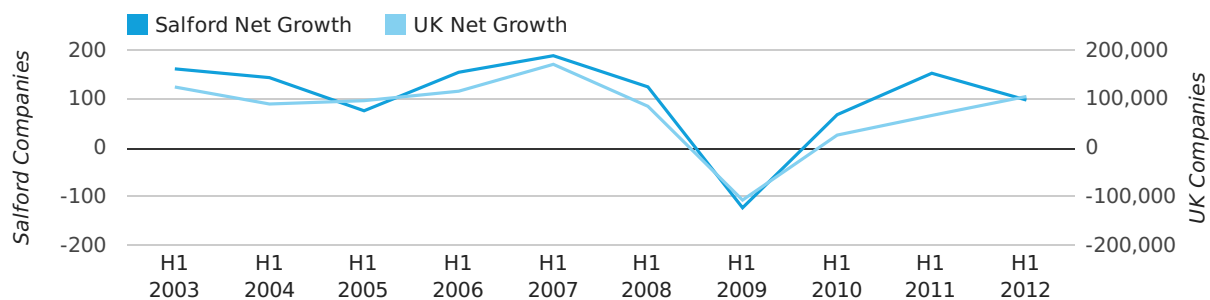
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	40	52	54
CLOSED COMPANIES IN 2011	23	40	38
% CHANGE	73.9%	30.0%	42%
RECORD YEAR	2009 (71)	2009 (96)	2009 (75)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Salford increased by 98 companies. This figure is 35.9% lower than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	SALFORD	UK
2012	98	105,357
2011	153	66,425
% CHANGE	-35.9%	58.6%
RECORD YEAR	2007 (189)	2007 (171,296)

net growth by half year



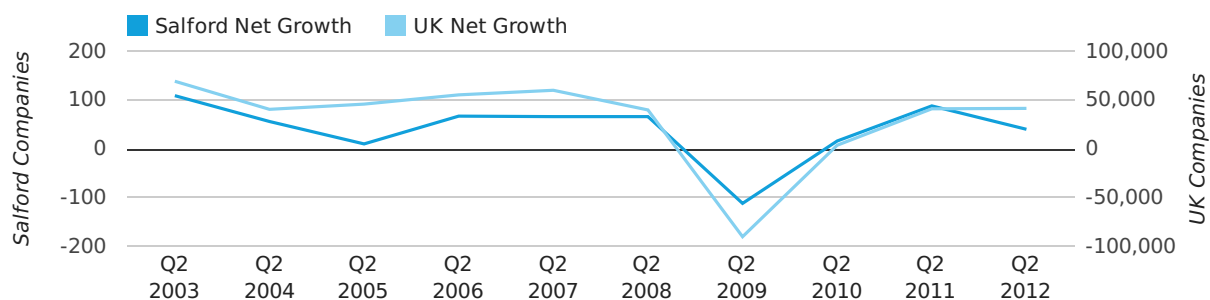
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Salford during the second quarter of 2012 (Apr 2012 - Jun 2012) was 40 companies.

This represents a decrease of 54.5% on the same period last year.

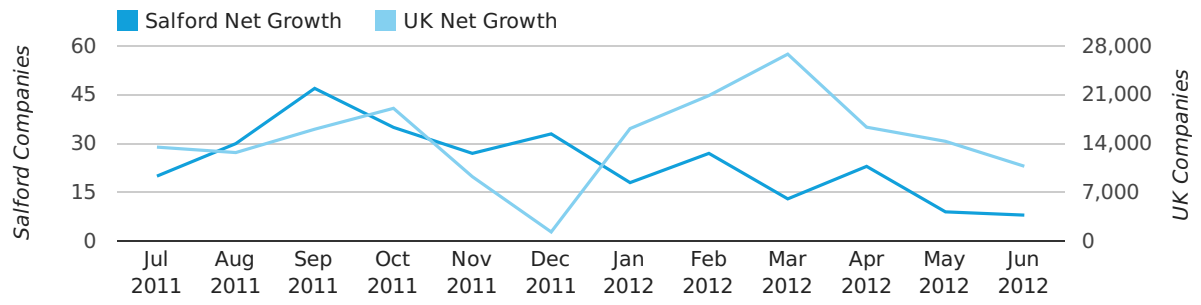
SECOND QUARTER (APR 2012 - JUN 2012)	SALFORD	UK
2012	40	41,442
2011	88	41,020
% CHANGE	-54.5%	1.0%
RECORD YEAR	2003 (109)	2003 (69,274)

net growth by quarter



Monthly Data (Apr, May & Jun 2012)

net growth by month



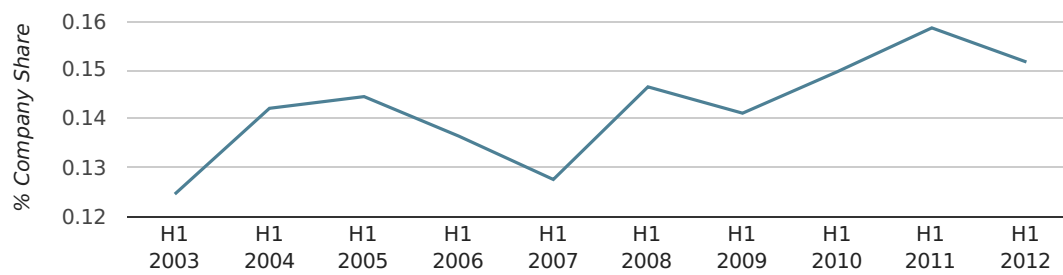
	APRIL	MAY	JUNE
NET GROWTH IN 2012	23	9	8
NET GROWTH IN 2011	27	29	32
% CHANGE	-14.8%	-69.0%	-75.0%
RECORD YEAR	1997 (70)	2003 (42)	2003 (47)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Salford formed 0.2% of all UK companies. This is the same as the 2011 figure of 0.2%.

HALF YEAR (JAN-JUN)	SALFORD
2012	0.2%
2011	0.2%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1997 (0.2%)

company share by half year

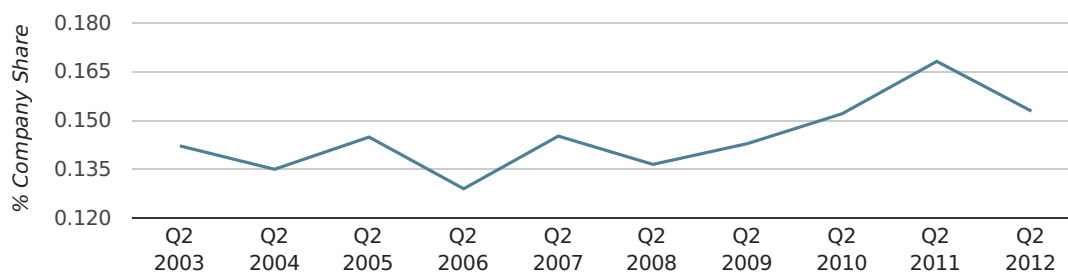


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Salford formed 0.2% of all UK companies.

SECOND QUARTER (APR 2012 - JUN 2012)	SALFORD
2012	0.2%
2011	0.2%
2010	0.2%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1995 (0.2%)

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.2%	0.1%	0.2%
UK FORMATION SHARE IN 2011	0.1%	0.2%	0.2%
% CHANGE	6.1%	-22.5%	-5.4%
RECORD YEAR	1997 (0.4%)	1967 (0.4%)	1960 (0.3%)

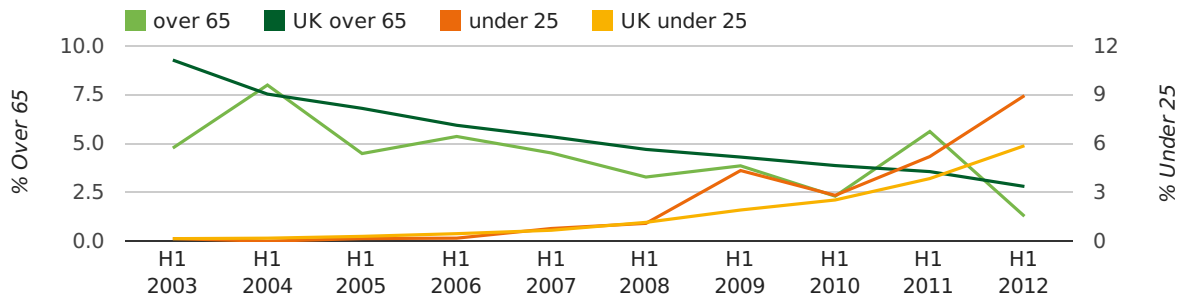
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 37.1.

The percentage of directors under the age of 25 was 9.0% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 1.3% compared to the UK figure of 3.4%.

director age by half year



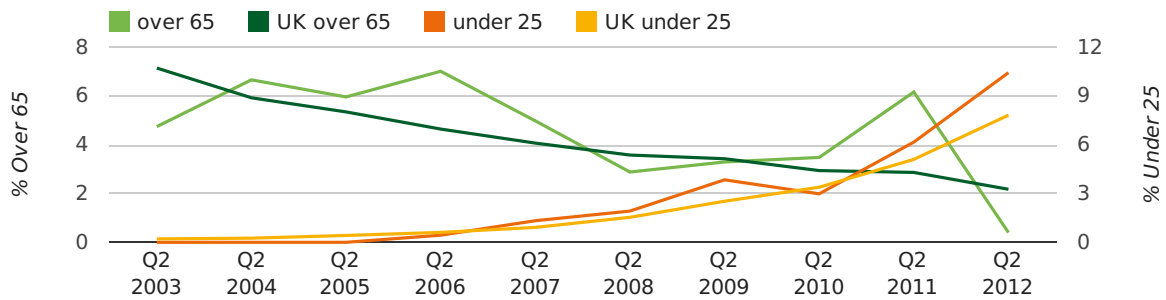
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 36.6.

The percentage of directors under the age of 25 was 10.4% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 0.4% compared to the UK figure of 3.3%.

director age by quarter

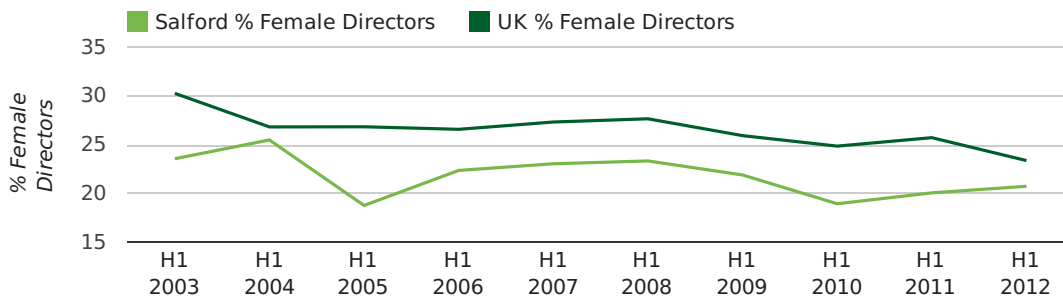


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Salford was 1861 when 40.0% of all directors were female.

20.7% of all director appointments in Salford in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

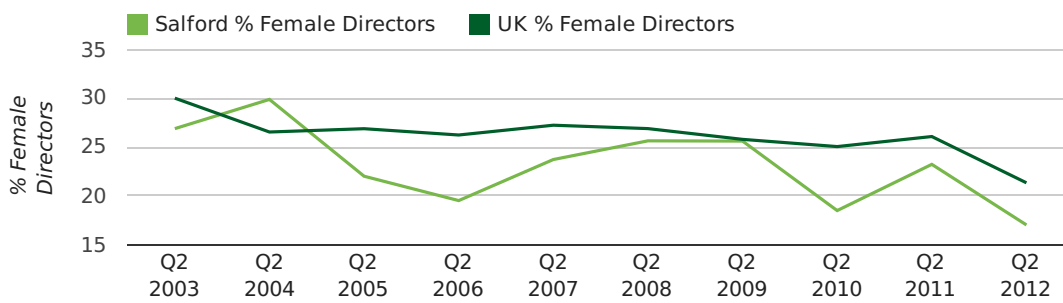


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Salford was in 1866 when 66.7% of all directors were female.

17.0% of all director appointments in Salford in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.28%	CONSULTING	5.07%
MANAGEMENT	1.12%	MANAGEMENT	4.74%
(MANCHESTER)	1.04%	CONSULTANCY	3.28%
ENGINEERING	0.80%	PROPERTY	2.35%
CONSULTANCY	0.80%	TRADING	2.10%
MEDIA	0.80%	DESIGN	1.89%
PROPERTY	0.80%	ENGINEERING	1.87%
H	0.80%	ASSOCIATES	1.82%
TRADING	0.80%	CONSULTANTS	1.78%
M	0.64%	CONSTRUCTION	1.71%
J	0.64%	BUSINESS	1.70%
PROPERTIES	0.64%	MEDIA	1.69%
SALFORD	0.56%	LONDON	1.68%
WEST)	0.56%	J	1.57%
ESTATES	0.56%	GLOBAL	1.51%
ENTERPRISES	0.56%	INVESTMENTS	1.48%
DESIGN	0.48%	IT	1.42%
FINANCIAL	0.48%	CARE	1.31%
FOR	0.48%	PROPERTIES	1.31%
GLOBAL	0.48%	M	1.26%
(NORTH	0.48%	ELECTRICAL	1.23%
PROJECT	0.40%	BUILDING	1.23%
TECHNOLOGY	0.40%	SECURITY	1.19%
INVESTMENTS	0.40%	S	1.18%
TRAINING	0.40%	ENTERPRISES	1.17%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	452	244,457
99999 - Dormant Company	70	26,088
7487 - Other business activities	60	47,029
7499 - Non-trading company	24	8,023
82990 - Other business support service activities not elsewhere classified	22	35,447
74990 - Non-trading company	19	9,706
96090 - Other service activities not elsewhere classified	18	14,220
62020 - Information technology consultancy activities	17	15,280
68320 - Management of real estate on a fee or contract basis	14	3,365
70100 - Activities of head offices	14	2,678
7020 - Letting of own property	14	1,458
74909 - Other professional, scientific and technical activities not elsewhere classified	13	10,271
68100 - Buying and selling of own real estate	12	3,143
9305 - Other service activities	11	7,926
7222 - Other software consultancy and supply	10	6,356
62012 - Business and domestic software development	10	4,742
86230 - Dental practice activities	10	1,834
9999 - Dormant Company	9	16,469
56302 - Public houses and bars	9	2,913
96020 - Hairdressing and other beauty treatment	9	2,993