

Salisbury

q3 2011 business confidence report



contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

Quarterly Data (Q3 Jul-Sep 2011)

A total of 128 companies were registered in Salisbury during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a difference of 0.0% versus the same period last year (Q3 2010). This figure compares badly to the UK as a whole, which saw an increase of 12.8% against the same period last year.

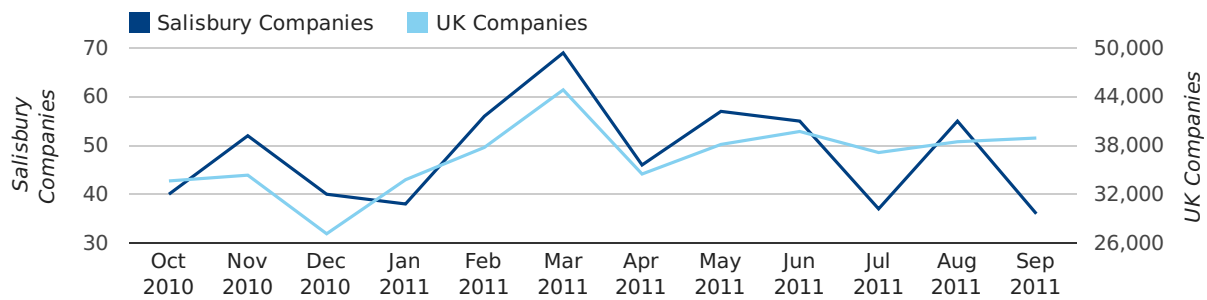
THIRD QUARTER (JUL 2011 - SEP 2011)	SALISBURY	UK
2011	128	114,512
2010	128	101,492
% CHANGE	0.0%	12.8%
RECORD YEAR	2007 (164)	2011 (114,512)

new companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	37	55	36
NEW COMPANIES IN 2010	42	38	48
% CHANGE	-11.9%	44.7%	-25.0%
RECORD YEAR	2002 (67)	2007 (63)	2003 (59)

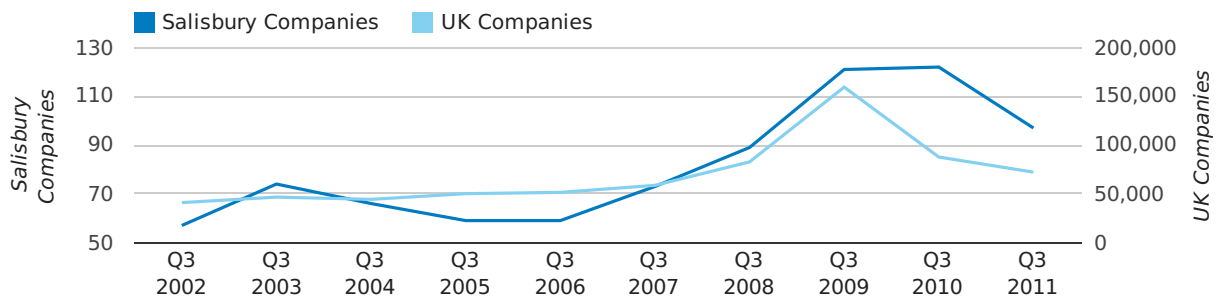
Quarterly Data (Q3 Jul-Sep 2011)

A total of 97 companies were dissolved in Salisbury during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 20.5% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

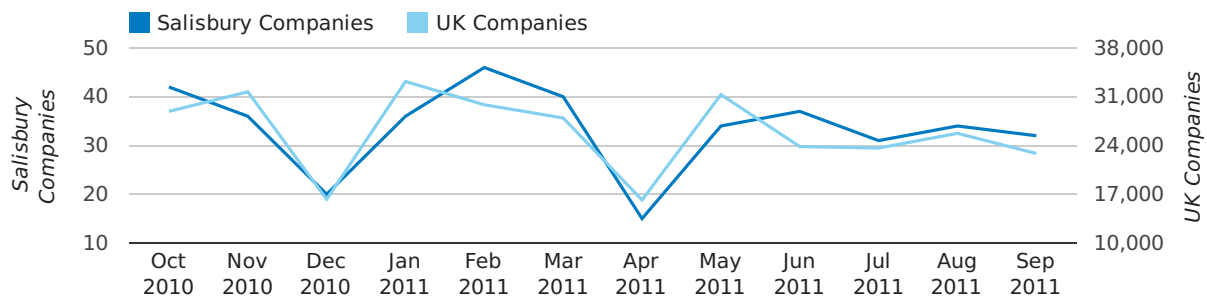
THIRD QUARTER (JUL 2011 - SEP 2011)	SALISBURY	UK
2011	97	72,230
2010	122	87,705
% CHANGE	-20.5%	-17.6%
RECORD YEAR	2010 (122)	2009 (159,401)

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	31	34	32
CLOSED COMPANIES IN 2010	37	46	39
% CHANGE	-16.2%	-26.1%	-18%
RECORD YEAR	2010 (37)	2008 (60)	2009 (54)

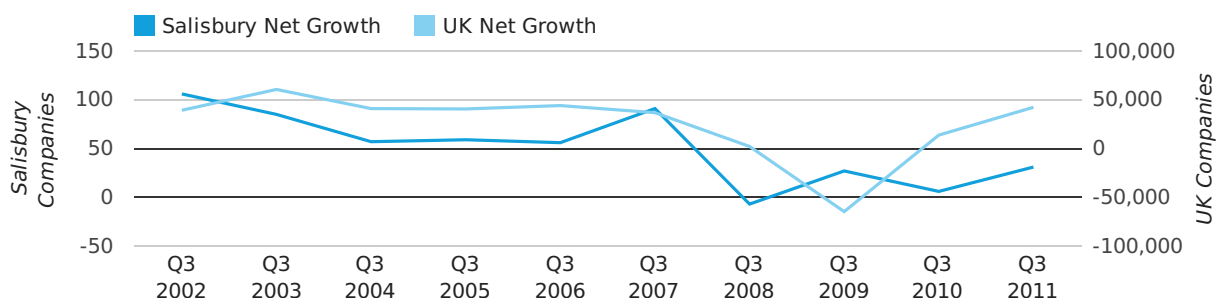
Quarterly Data (Q3 Jul-Sep 2011)

Net company growth for Salisbury during the third quarter of 2011 (Jul 2011 - Sep 2011) was 31 companies.

This represents an increase of 416.7% on the same period last year.

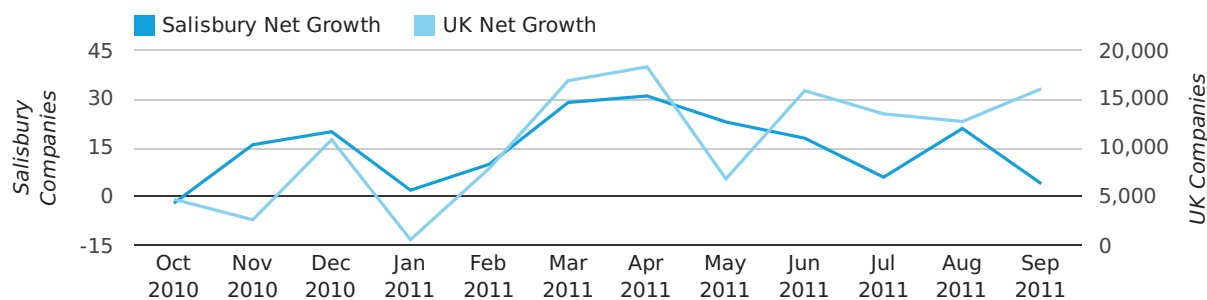
THIRD QUARTER (JUL 2011 - SEP 2011)	SALISBURY	UK
2011	31	42,282
2010	6	13,787
% CHANGE	416.7%	206.7%
RECORD YEAR	2002 (106)	2003 (60,597)

net growth by quarter



Monthly Data (Jul, Aug & Sep 2011)

net growth by month



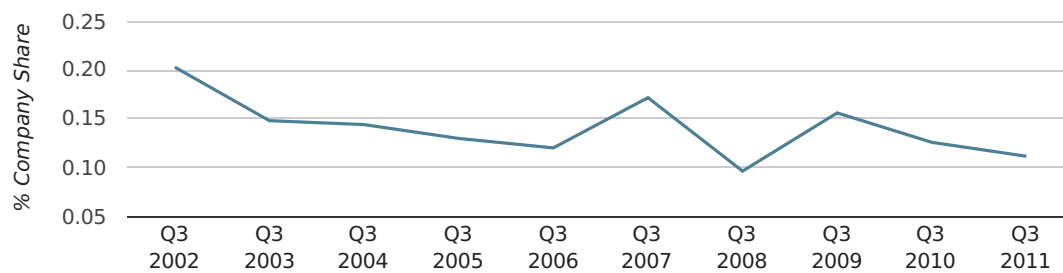
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	6	21	4
NET GROWTH IN 2010	5	-8	9
% CHANGE	20.0%	-362.5%	-55.6%
RECORD YEAR	2002 (39)	2007 (39)	2002 (45)

Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Salisbury formed 0.1% of all UK companies.

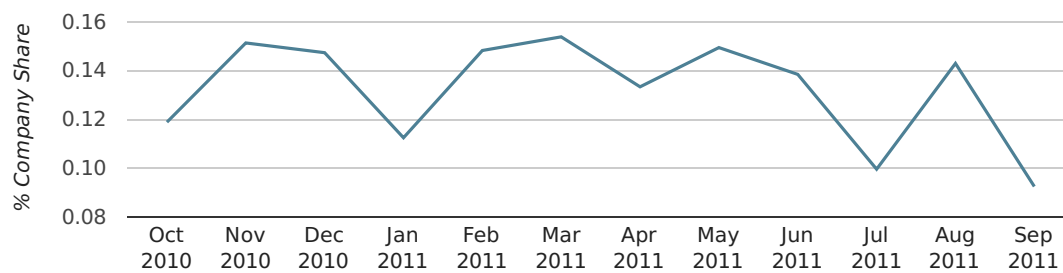
THIRD QUARTER (JUL 2011 - SEP 2011)	SALISBURY
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.1%
2007	0.2%
RECORD YEAR (SINCE 1960)	1962 (0.4%)

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-19.4%	21.8%	-32.3%
RECORD YEAR	1969 (0.7%)	1982 (0.5%)	1978 (0.5%)

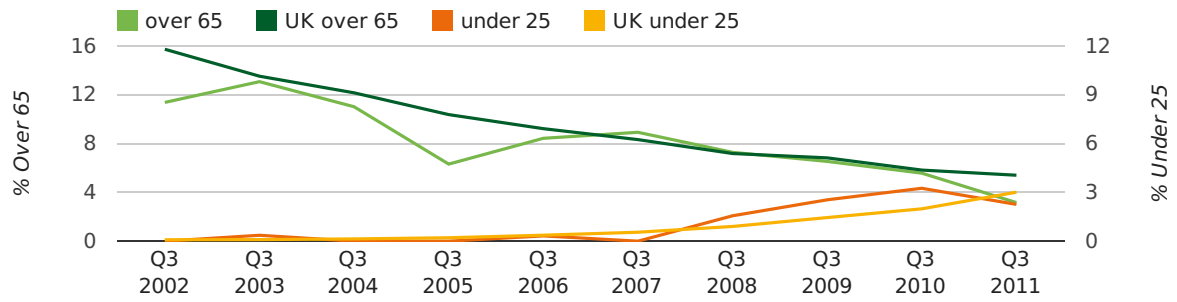
Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 45.7.

The percentage of directors under the age of 25 was 2.3% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 3.2% compared to the UK figure of 4.1%.

director age by quarter

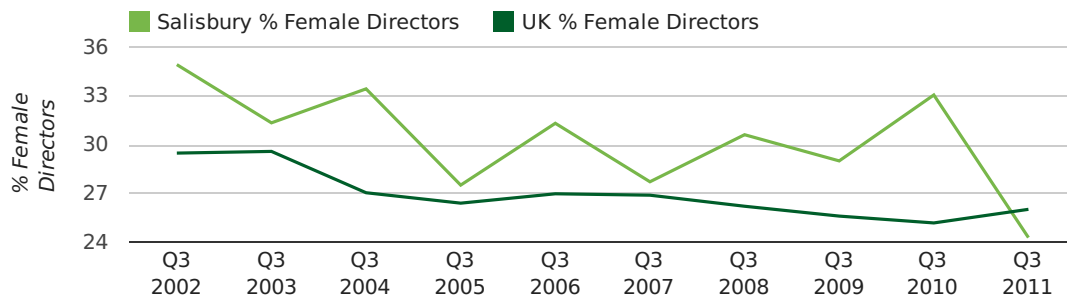


Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Salisbury was in 1862 when 50.0% of all directors were female.

24.3% of all director appointments in Salisbury in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.86%	CONSULTING	5.11%
CONSULTING	1.86%	MANAGEMENT	4.75%
HOME	1.37%	CONSULTANCY	3.19%
CARE	1.27%	PROPERTY	2.41%
(SPV	1.18%	TRADING	2.06%
SALISBURY	1.08%	DESIGN	1.94%
CONSULTANCY	0.78%	ASSOCIATES	1.85%
ASSOCIATES	0.78%	BUSINESS	1.82%
R	0.69%	CONSULTANTS	1.76%
ENERGY	0.69%	ENGINEERING	1.74%
C	0.59%	MEDIA	1.72%
TRADING	0.59%	CONSTRUCTION	1.72%
BUSINESS	0.59%	LONDON	1.63%
HOUSE	0.59%	J	1.47%
URBAN	0.59%	GLOBAL	1.46%
(HOLDINGS)	0.59%	INVESTMENTS	1.43%
PARK	0.59%	CARE	1.42%
D	0.49%	IT	1.38%
BUILDING	0.49%	BUILDING	1.30%
(SALISBURY)	0.49%	PROPERTIES	1.28%
J	0.49%	ELECTRICAL	1.27%
CONSTRUCTION	0.49%	M	1.25%
CONSULTANTS	0.49%	ENERGY	1.22%
WEST	0.39%	TRAINING	1.21%
DESIGN	0.39%	S	1.21%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	205	204,493
7487 - Other business activities	89	65,177
70229 - Management consultancy activities other than financial management	40	15,760
82990 - Other business support service activities not elsewhere classified	37	29,245
9999 - Dormant Company	32	22,587
7414 - Business & management consultancy	24	14,755
99999 - Dormant Company	22	18,281
62020 - Information technology consultancy activities	19	10,137
62090 - Other information technology service activities	16	6,798
7499 - Non-trading company	15	11,543
7260 - Other computer related activities	15	8,686
98000 - Residents property management	13	2,664
96090 - Other service activities not elsewhere classified	12	10,018
74909 - Other professional, scientific and technical activities not elsewhere classified	12	7,551
9305 - Other service activities	12	10,525
5530 - Restaurants	11	5,640
7222 - Other software consultancy and supply	11	8,345
74990 - Non-trading company	11	8,064
41100 - Development of building projects	8	3,697
68209 - Other letting and operating of own or leased real estate	7	3,614