

Salisbury

2012 half year business confidence report



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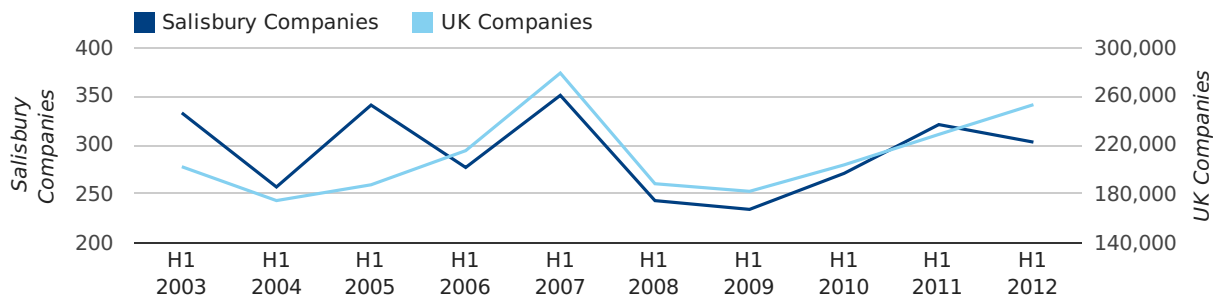
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 303 companies were formed in Salisbury. This figure is 5.6% lower than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Salisbury occurred in 2007 when a total of 351 were formed.

HALF YEAR (JAN-JUN)	SALISBURY	UK
2012	303	253,150
2011	321	228,735
% CHANGE	-5.6%	10.7%
RECORD YEAR	2007 (351)	2007 (279,097)

new companies by half year



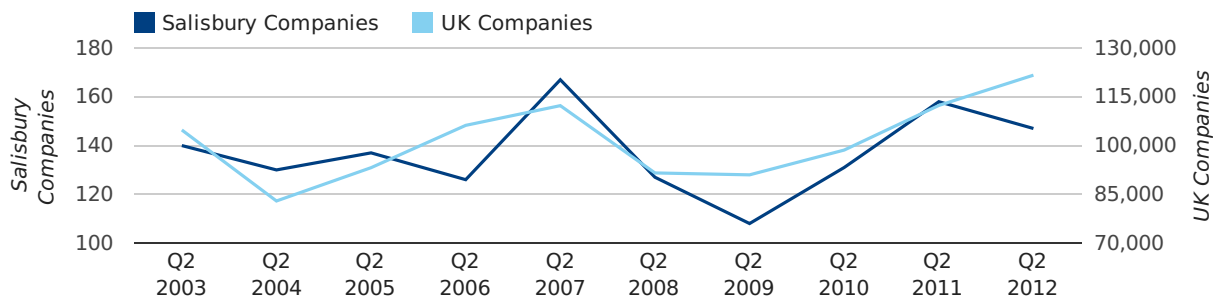
Quarterly Data (Q2 Apr-Jun 2012)

A total of 147 companies were registered in Salisbury during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 7.0% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SALISBURY	UK
2012	147	121,659
2011	158	112,344
% CHANGE	-7.0%	8.3%
RECORD YEAR	2007 (167)	2012 (121,659)

new companies by quarter



Monthly Data (Apr, May & Jun 2012)

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	46	58	43
NEW COMPANIES IN 2011	46	57	55
% CHANGE	0.0%	1.8%	-21.8%
RECORD YEAR	2007 (72)	2002 (60)	2002 (65)

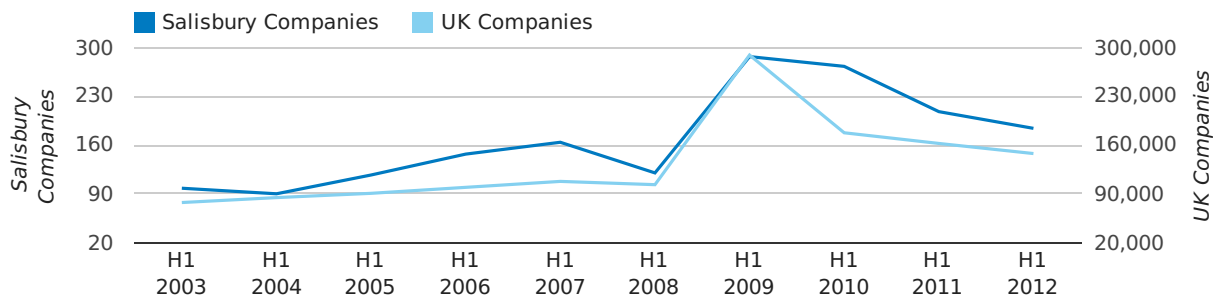
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 184 companies were dissolved in Salisbury. This figure is 11.5% lower than last year, which compares well to the UK wide change of -8.9%.

The highest total for a first half year in Salisbury occurred in 2009 when a total of 287 were closed.

HALF YEAR (JAN-JUN)	SALISBURY	UK
2012	184	147,793
2011	208	162,310
% CHANGE	-11.5%	-8.9%
RECORD YEAR	2009 (287)	2009 (289,236)

dissolved companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

A total of 107 companies were dissolved in Salisbury during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 24.4% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SALISBURY	UK
2012	107	80,217
2011	86	71,324
% CHANGE	24.4%	12.5%
RECORD YEAR	2009 (176)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

dissolved companies by month



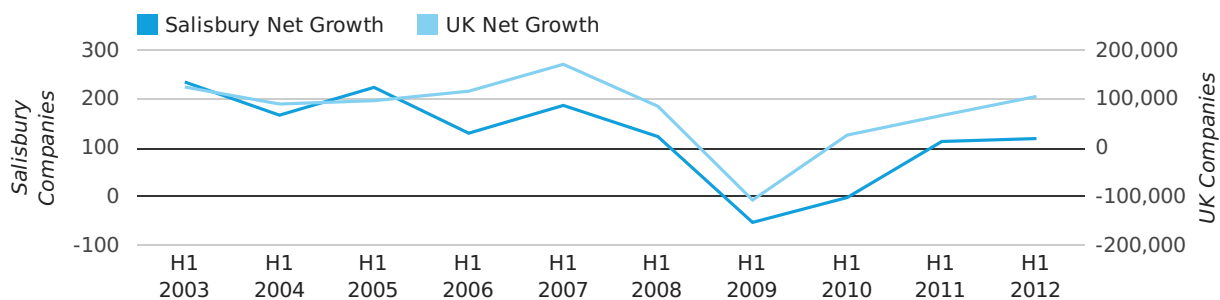
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	26	50	31
CLOSED COMPANIES IN 2011	15	34	37
% CHANGE	73.3%	47.1%	-16%
RECORD YEAR	2009 (43)	2009 (75)	2010 (75)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Salisbury increased by 119 companies. This figure is 5.3% higher than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	SALISBURY	UK
2012	119	105,357
2011	113	66,425
% CHANGE	5.3%	58.6%
RECORD YEAR	2003 (235)	2007 (171,296)

net growth by half year



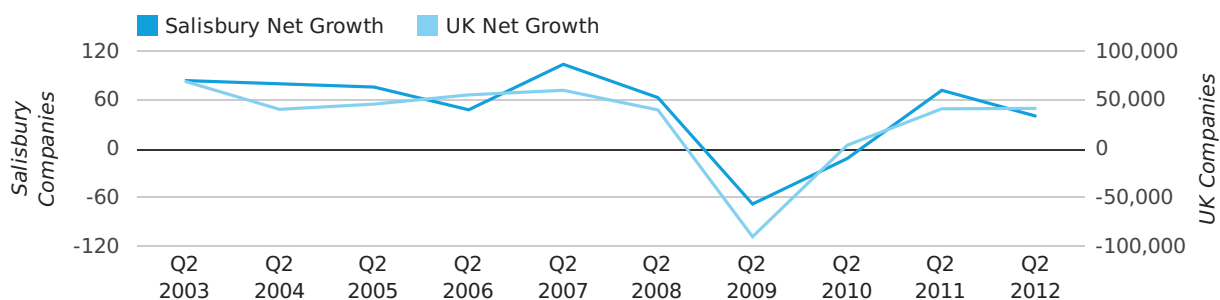
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Salisbury during the second quarter of 2012 (Apr 2012 - Jun 2012) was 40 companies.

This represents a decrease of 44.4% on the same period last year.

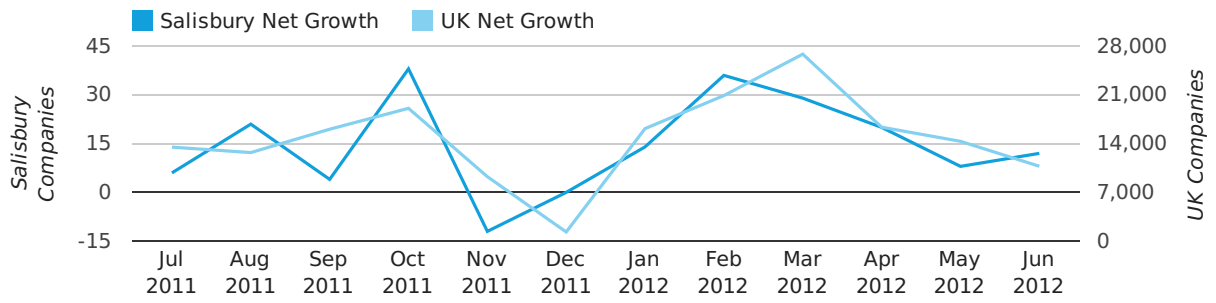
SECOND QUARTER (APR 2012 - JUN 2012)	SALISBURY	UK
2012	40	41,442
2011	72	41,020
% CHANGE	-44.4%	1.0%
RECORD YEAR	2002 (112)	2003 (69,274)

net growth by quarter



Monthly Data (Apr, May & Jun 2012)

net growth by month



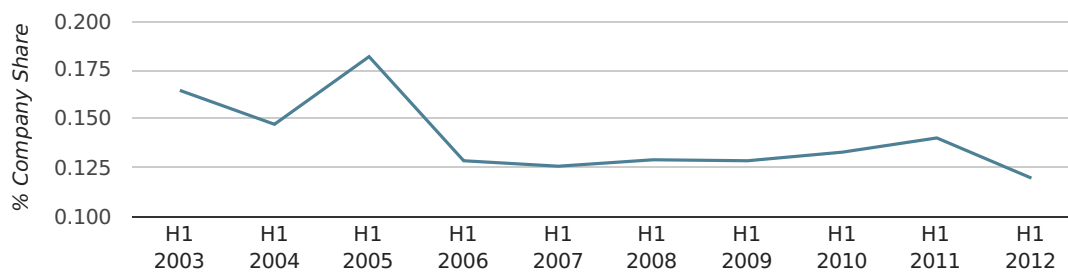
	APRIL	MAY	JUNE
NET GROWTH IN 2012	20	8	12
NET GROWTH IN 2011	31	23	18
% CHANGE	-35.5%	-65.2%	-33.3%
RECORD YEAR	2007 (58)	2002 (34)	2002 (57)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Salisbury formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	SALISBURY
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.3%)

company share by half year

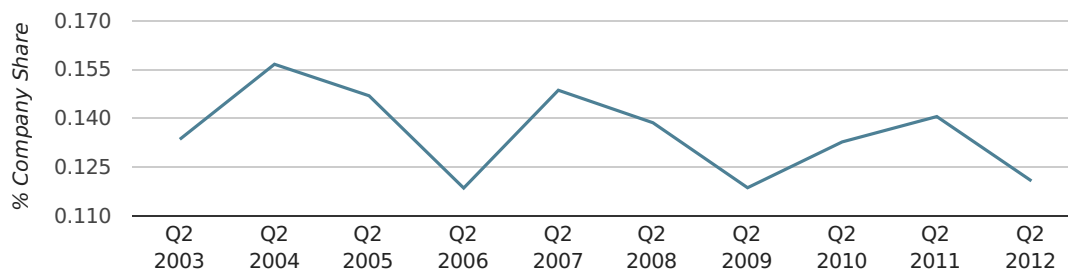


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Salisbury formed 0.1% of all UK companies.

SECOND QUARTER (APR 2012 - JUN 2012)	SALISBURY
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.3%)

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	-15.8%	-10.8%	-16.5%
RECORD YEAR	1962 (0.4%)	1965 (0.5%)	1961 (0.6%)

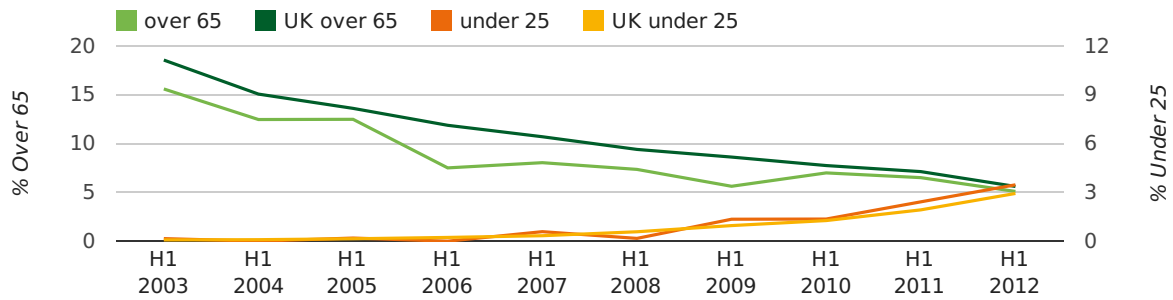
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 45.2.

The percentage of directors under the age of 25 was 3.5% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 5.1% compared to the UK figure of 3.4%.

director age by half year



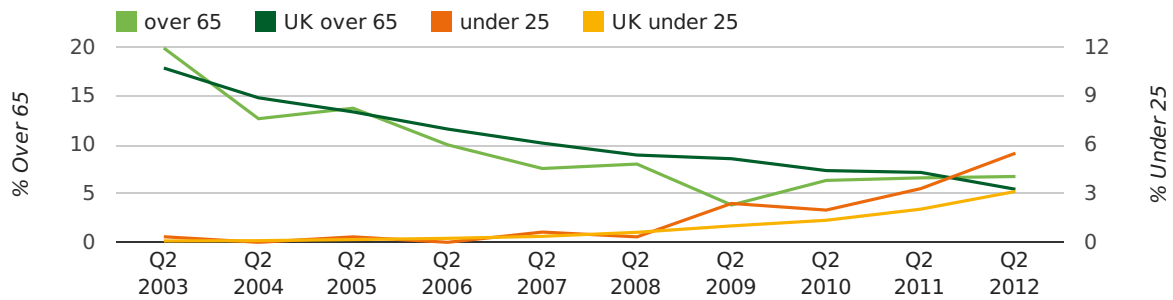
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 44.4.

The percentage of directors under the age of 25 was 5.5% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 6.8% compared to the UK figure of 3.3%.

director age by quarter

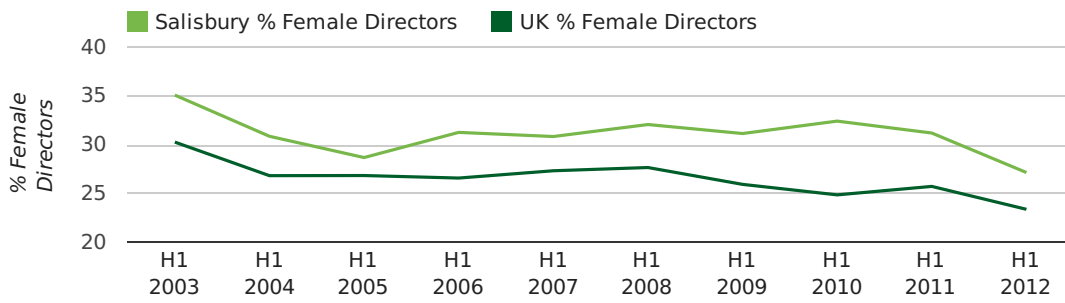


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Salisbury was 1861 when 40.0% of all directors were female.

27.2% of all director appointments in Salisbury in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

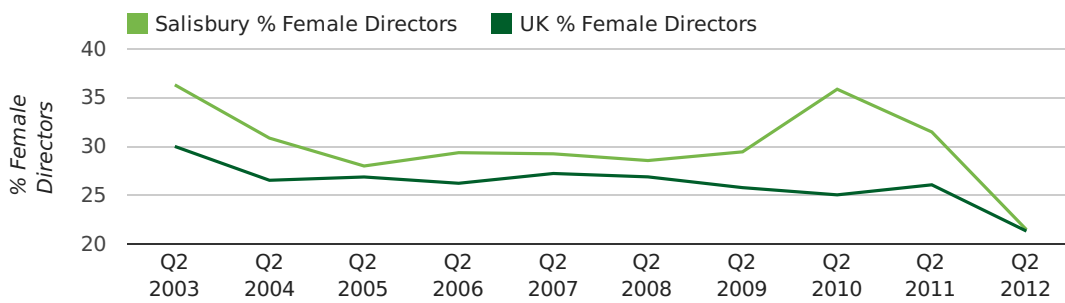


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Salisbury was in 1866 when 66.7% of all directors were female.

21.5% of all director appointments in Salisbury in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.10%	CONSULTING	5.07%
MANAGEMENT	1.40%	MANAGEMENT	4.74%
SALISBURY	1.00%	CONSULTANCY	3.28%
ASSOCIATES	0.90%	PROPERTY	2.35%
ENERGY	0.70%	TRADING	2.10%
TRADING	0.60%	DESIGN	1.89%
CONSULTANCY	0.60%	ENGINEERING	1.87%
(SALISBURY)	0.60%	ASSOCIATES	1.82%
C	0.60%	CONSULTANTS	1.78%
CAR	0.60%	CONSTRUCTION	1.71%
ENGINEERING	0.60%	BUSINESS	1.70%
T	0.50%	MEDIA	1.69%
SPIRE	0.50%	LONDON	1.68%
P	0.50%	J	1.57%
ENTERPRISES	0.50%	GLOBAL	1.51%
SARUM	0.50%	INVESTMENTS	1.48%
PARK	0.50%	IT	1.42%
NEW	0.50%	CARE	1.31%
RABELAIS	0.40%	PROPERTIES	1.31%
HOUSE	0.40%	M	1.26%
HOLDINGS	0.40%	ELECTRICAL	1.23%
PROPERTY	0.40%	BUILDING	1.23%
BUILDING	0.40%	SECURITY	1.19%
SUPPLIES	0.40%	S	1.18%
CONSTRUCTION	0.40%	ENTERPRISES	1.17%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	260	244,457
7487 - Other business activities	69	47,029
82990 - Other business support service activities not elsewhere classified	59	35,447
70229 - Management consultancy activities other than financial management	58	20,390
99999 - Dormant Company	31	26,088
62020 - Information technology consultancy activities	22	15,280
62090 - Other information technology service activities	19	8,258
7414 - Business & management consultancy	19	10,978
9999 - Dormant Company	17	16,469
74909 - Other professional, scientific and technical activities not elsewhere classified	17	10,271
96090 - Other service activities not elsewhere classified	16	14,220
7260 - Other computer related activities	14	6,456
98000 - Residents property management	13	3,001
74990 - Non-trading company	12	9,706
62012 - Business and domestic software development	12	4,742
7499 - Non-trading company	10	8,023
41100 - Development of building projects	10	5,149
68209 - Other letting and operating of own or leased real estate	10	4,535
43999 - Other specialised construction activities not elsewhere classified	9	4,091
45200 - Maintenance and repair of motor vehicles	9	2,880