

Sandy

2011 annual business confidence report



headlines

- The second half of 2011 saw a new record in company registrations in Sandy when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Sandy when compared to any previous Q4.

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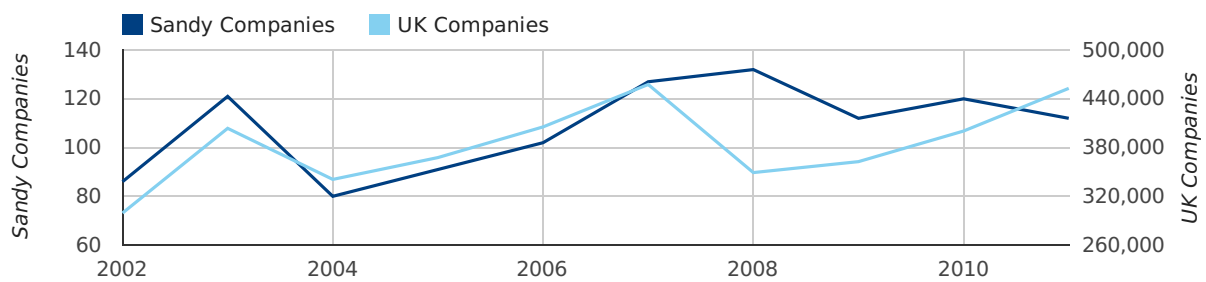
sic data

Annual Data (2011)

A total of 112 companies were formed in Sandy in 2011. This total is 6.7% lower than in 2010 and compares favourably to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	SANDY	UK
2011	112	452,870
2010	120	400,358
2009	112	362,675
2008	132	349,203
2007	127	457,649
RECORD YEAR	2008 (132)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

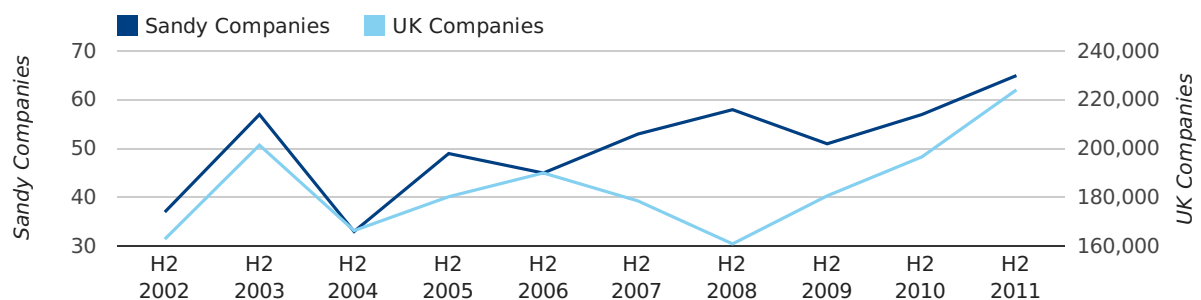
The second half of 2011 saw a new record in company registrations in Sandy when compared to any previous second half year.

In the second half of 2011 a total of 65 companies were formed in Sandy. This figure is 14.0% higher than last year, which compares equally to the UK wide figure of 14.0%.

The highest total for a second half year in Sandy occurred in 2011 when a total of 65 were formed.

HALF YEAR (JUL-DEC)	SANDY	UK
2011	65	224,135
2010	57	196,609
% CHANGE	14.0%	14.0%
RECORD YEAR	2011 (65)	2011 (224,135)

new companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

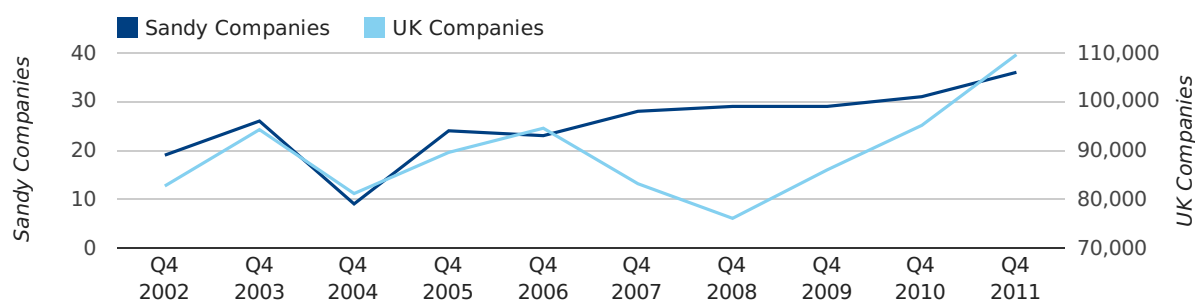
Q4 2011 saw a new record in company registrations in Sandy when compared to any previous Q4.

A total of 36 companies were registered in Sandy during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 16.1% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	SANDY	UK
2011	36	109,623
2010	31	95,117
% CHANGE	16.1%	15.3%
RECORD YEAR	2011 (36)	2011 (109,623)

new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

new companies by month



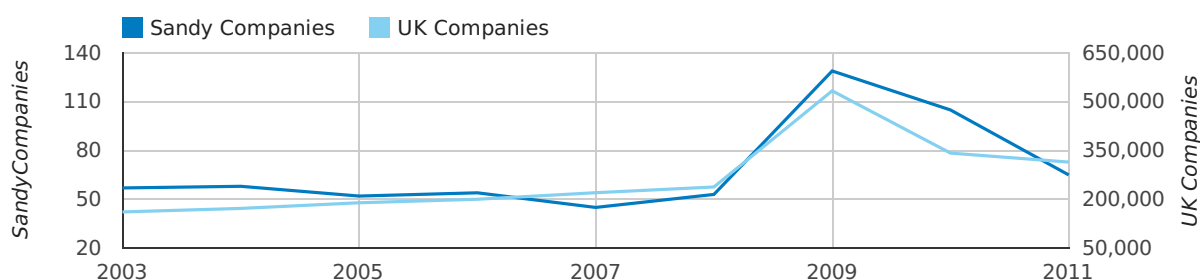
	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	12	13	11
NEW COMPANIES IN 2010	14	9	8
% CHANGE	-14.3%	44.4%	37.5%
RECORD YEAR	2010 (14)	2007 (13)	2011 (11)

Annual Data (2011)

A total of 65 companies were dissolved in Sandy in 2011. This total is 38.1% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	SANDY	UK
2011	65	314,523
2010	105	342,232
2009	129	533,773
2008	53	237,901
2007	45	220,295
RECORD YEAR	2009 (129)	2009 (533,773)

dissolved companies by year



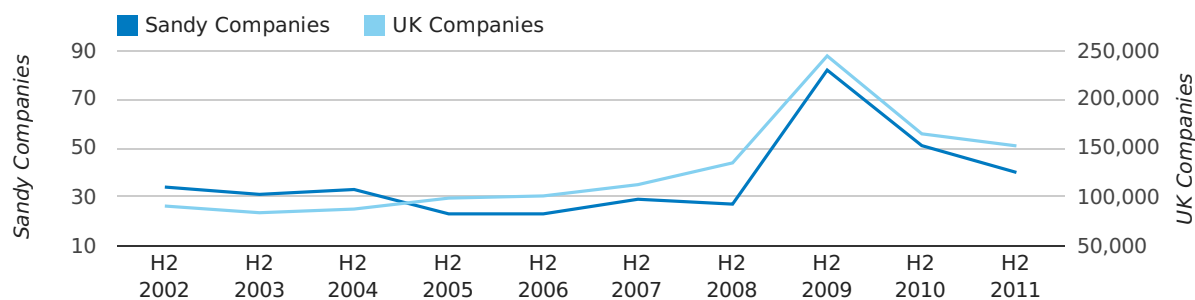
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 40 companies were dissolved in Sandy. This figure is 21.6% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Sandy occurred in 2009 when a total of 82 were closed.

HALF YEAR (JUL-DEC)	SANDY	UK
2011	40	152,213
2010	51	164,601
% CHANGE	-21.6%	-7.5%
RECORD YEAR	2009 (82)	2009 (244,537)

dissolved companies by half year



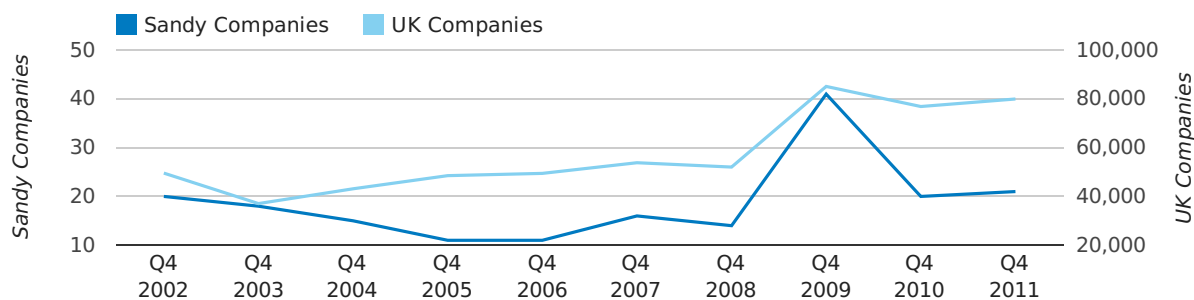
Quarterly Data (Q4 Oct-Dec 2011)

A total of 21 companies were dissolved in Sandy during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 5.0% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	SANDY	UK
2011	21	79,983
2010	20	76,896
% CHANGE	5.0%	4.0%
RECORD YEAR	2009 (41)	2009 (85,136)

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	4	7	10
CLOSED COMPANIES IN 2010	6	10	4
% CHANGE	-33.3%	-30.0%	150%
RECORD YEAR	2009 (10)	2009 (18)	2009 (13)

Annual Data (2011)

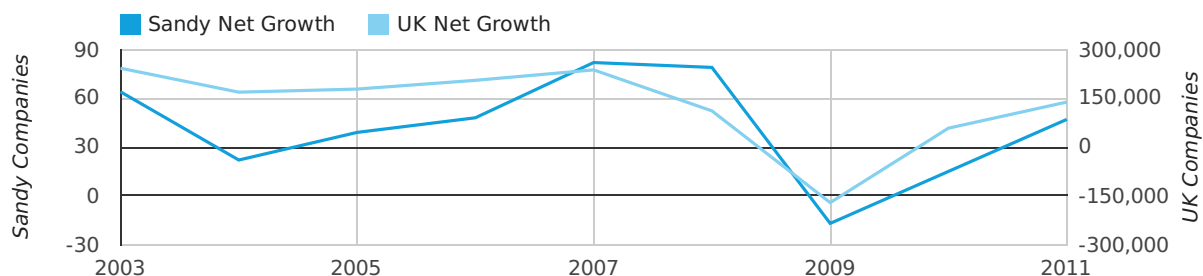
A total of 47 companies were added to the company register for Sandy in 2011. This number represents growth of 39.2% which compares favourably to the UK figure of 34.6%.

This number is 32 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2007 when the Sandy company register grew by 82 companies.

YEAR	SANDY	UK
2011	47	138,347
2010	15	58,126
2009	-17	-171,098
2008	79	111,302
2007	82	237,354
RECORD YEAR	2007 (82)	2003 (242,543)

net growth by year

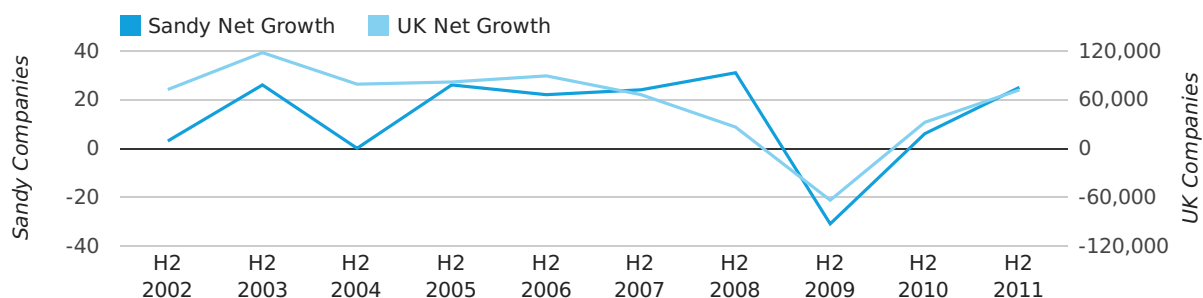


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Sandy increased by 25 companies. This figure is 316.7% higher than last year, which compares well to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	SANDY	UK
2011	25	71,922
2010	6	32,008
% CHANGE	316.7%	124.7%
RECORD YEAR	2008 (31)	2003 (117,772)

net growth by half year



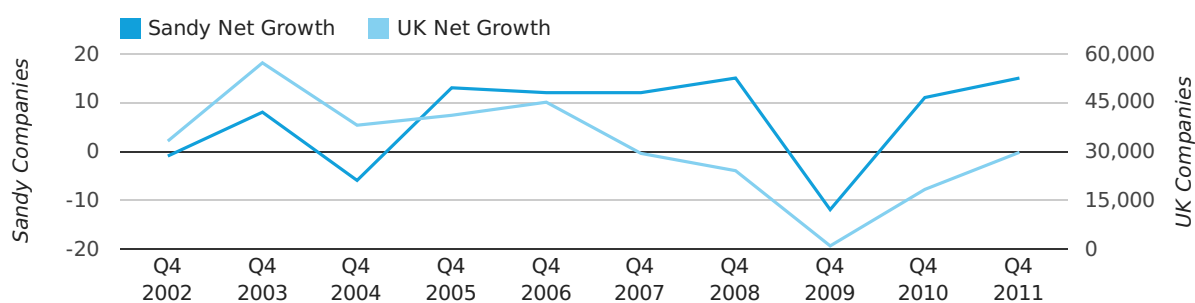
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Sandy during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 15 companies.

This represents an increase of 36.4% on the same period last year.

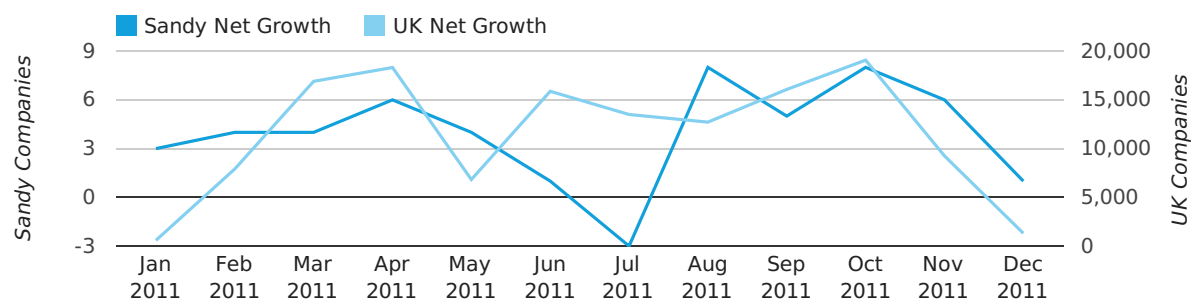
FOURTH QUARTER (OCT 2011 - DEC 2011)	SANDY	UK
2011	15	29,640
2010	11	18,221
% CHANGE	36.4%	62.7%
RECORD YEAR	2011 (15)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month



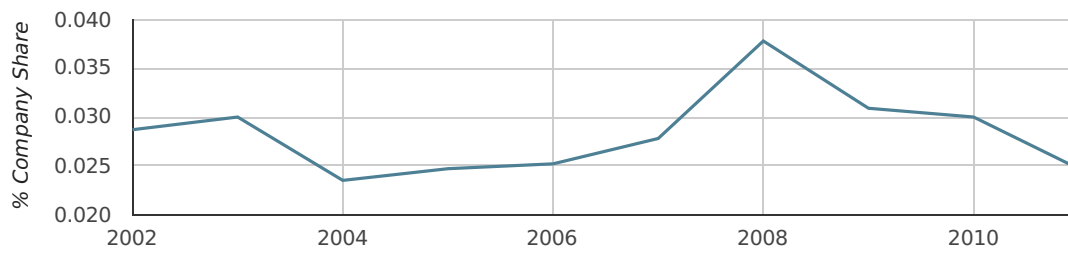
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	8	6	1
NET GROWTH IN 2010	8	-1	4
% CHANGE	0.0%	-700.0%	-75.0%
RECORD YEAR	2011 (8)	2000 (8)	2005 (6)

Annual Data (2011)

In 2011 Sandy formed 0.0% of all UK companies. This is no change on 2010 when Sandy was responsible for 0.0% of all UK companies.

YEAR	SANDY
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1979 (0.1%)

company share by year

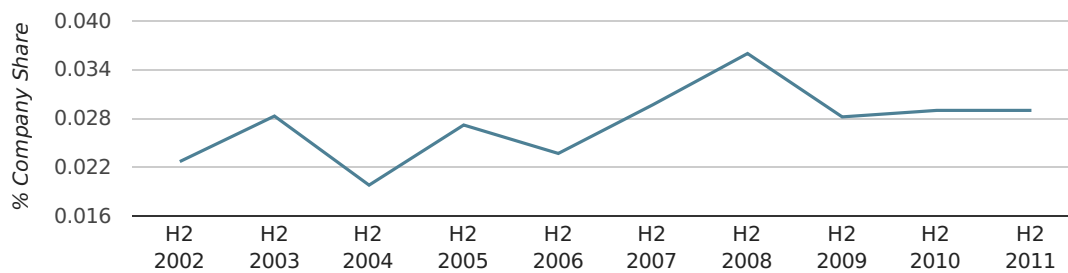


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Sandy formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

HALF YEAR (JUL-DEC)	SANDY
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1980 (0.2%)

company share by half year

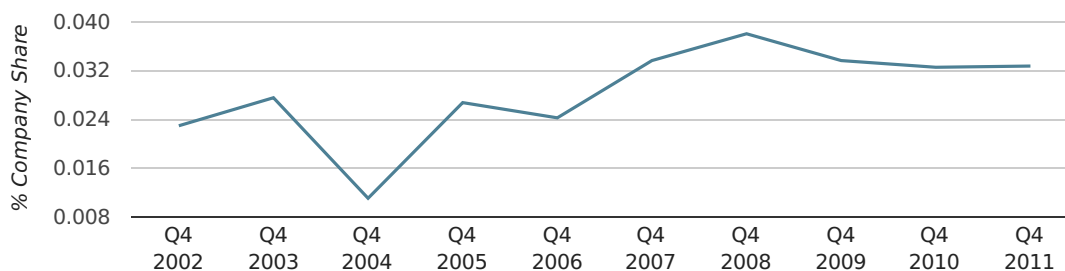


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Sandy formed 0.0% of all UK companies.

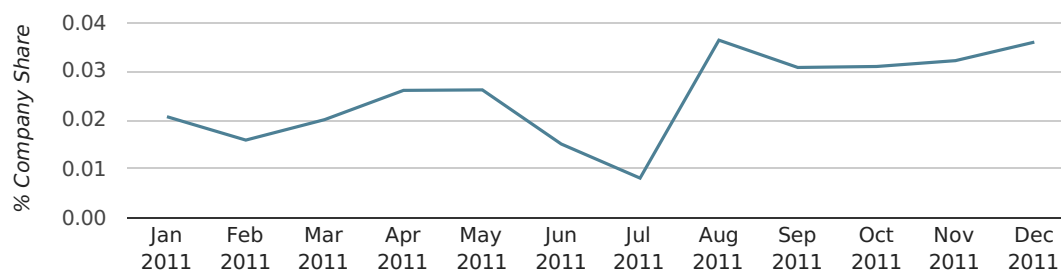
FOURTH QUARTER (OCT 2011 - DEC 2011)	SANDY
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1980 (0.3%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.0%	0.0%
UK FORMATION SHARE IN 2010	0.0%	0.0%	0.0%
% CHANGE	-25.5%	22.9%	22.0%
RECORD YEAR	1960 (0.2%)	1980 (0.6%)	1978 (0.5%)

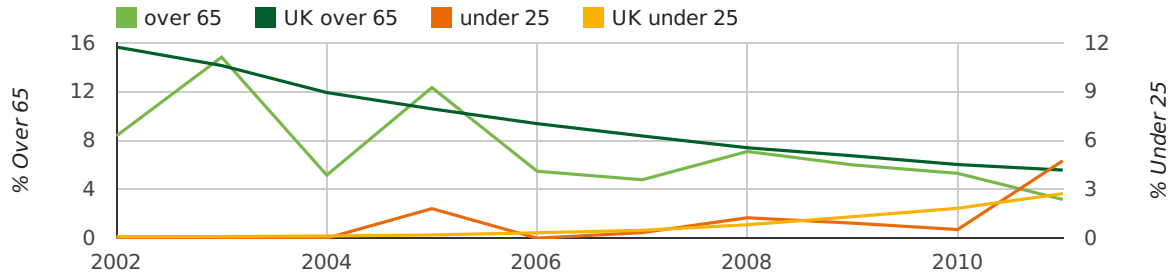
Annual Data (2011)

The average age of a director in 2011 was 44.1.

The percentage of directors under the age of 25 was 4.8% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 3.2% compared to the UK figure of 4.2%.

director age by year



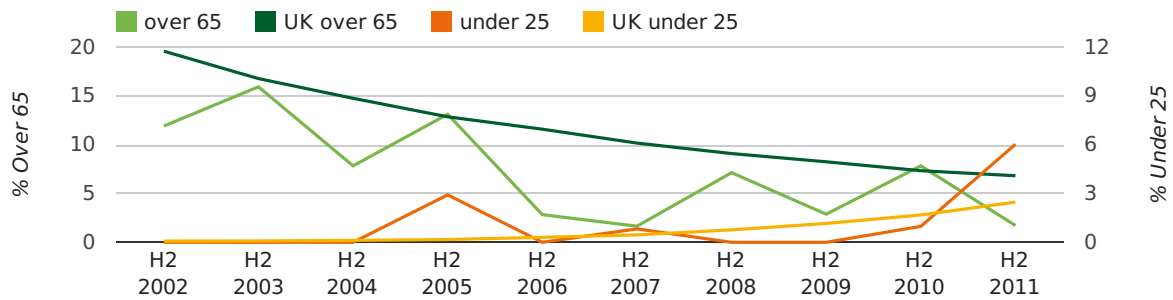
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 42.2.

The percentage of directors under the age of 25 was 6.0% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 1.7% compared to the UK figure of 4.1%.

director age by half year



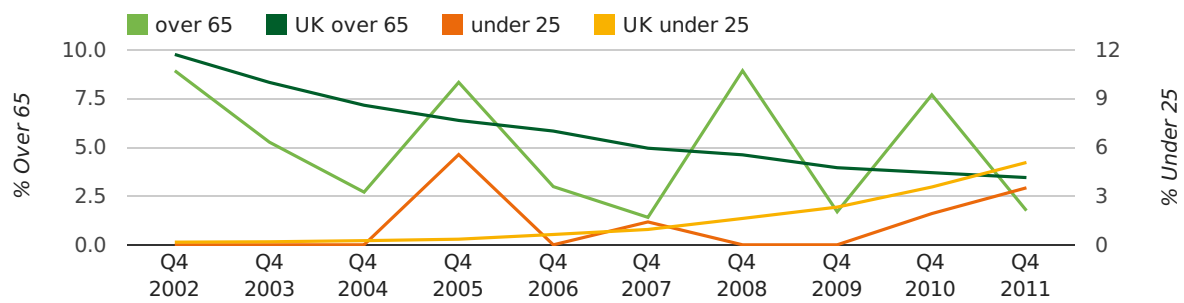
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 43.2.

The percentage of directors under the age of 25 was 3.5% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 1.8% compared to the UK figure of 4.1%.

director age by quarter

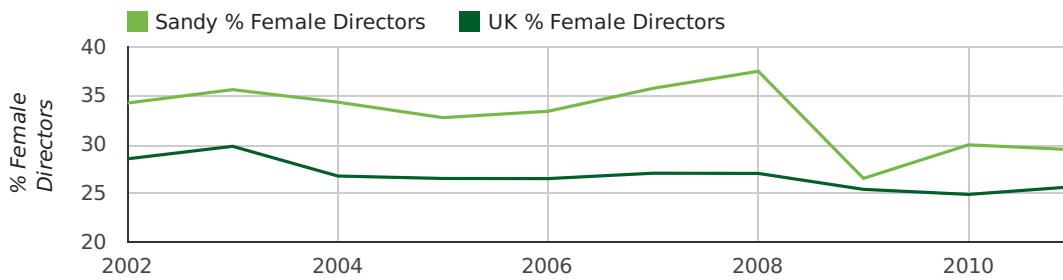


Annual Data (2011)

The record year for female directors in Sandy was 1857 when 36.4% of all directors were female.

The percentage of female directors in Sandy in 2011 was 34.3%. The average for the UK during this time was 28.6%

director gender by year

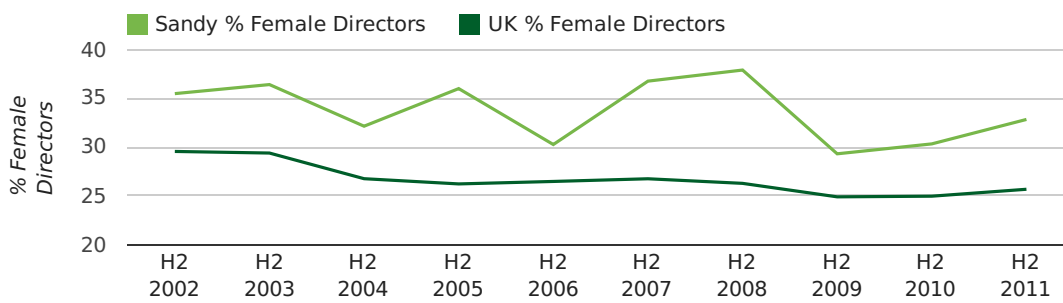


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Sandy was 1860 when 42.9% of all directors were female.

32.8% of all director appointments in Sandy in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

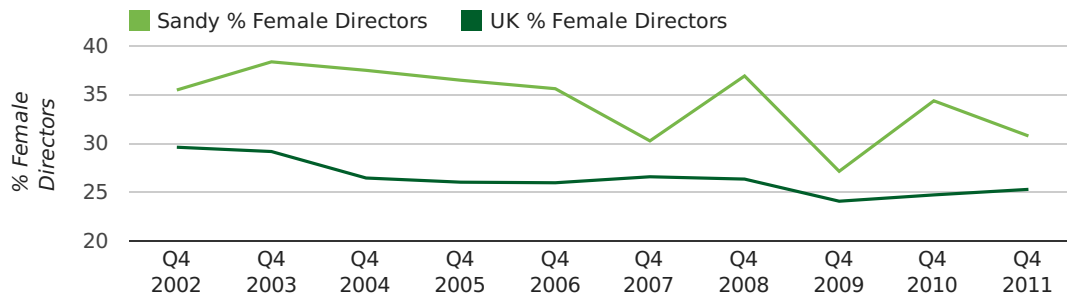


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Sandy was in 1977 when 31.1% of all directors were female.

30.8% of all director appointments in Sandy in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.89%	CONSULTING	5.07%
PRODUCTIONS	1.42%	MANAGEMENT	4.74%
TRAINING	1.42%	CONSULTANCY	3.26%
IT	1.42%	PROPERTY	2.37%
PLACE	0.94%	TRADING	2.07%
BUILDING	0.94%	DESIGN	1.92%
CONSULTING	0.94%	ASSOCIATES	1.86%
ACADEMY	0.94%	ENGINEERING	1.78%
CATERING	0.94%	BUSINESS	1.78%
L	0.94%	CONSULTANTS	1.76%
KIDS	0.94%	CONSTRUCTION	1.73%
RECORDS	0.94%	MEDIA	1.71%
SOCIAL	0.94%	LONDON	1.63%
POWER	0.94%	J	1.51%
(HARLOW)	0.94%	INVESTMENTS	1.48%
TRUST	0.94%	GLOBAL	1.46%
ENERGY	0.94%	IT	1.41%
ENGINEERING	0.94%	CARE	1.39%
MILK	0.94%	PROPERTIES	1.29%
BALAAM	0.94%	ELECTRICAL	1.29%
D	0.94%	M	1.27%
BROTHERS	0.94%	BUILDING	1.26%
ASSOCIATES	0.94%	ENERGY	1.25%
FARMERS	0.47%	S	1.20%
BALL	0.47%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	39	205,525
59113 - Television programme production activities	20	909
7487 - Other business activities	13	57,052
99999 - Dormant Company	12	21,846
70229 - Management consultancy activities other than financial management	9	17,765
7499 - Non-trading company	8	9,957
82990 - Other business support service activities not elsewhere classified	8	32,483
62090 - Other information technology service activities	6	7,493
9220 - Radio and television activities	6	406
59111 - Motion picture production activities	5	1,357
59112 - Video production activities	3	746
64999 - Financial intermediation not elsewhere classified	3	2,946
9999 - Dormant Company	3	20,199
41201 - Construction of commercial buildings	3	1,500
96090 - Other service activities not elsewhere classified	3	11,768
62020 - Information technology consultancy activities	2	12,072
81100 - Combined facilities support activities	2	511
98000 - Residents property management	2	2,874
5540 - Bars	2	2,147
61900 - Other telecommunications activities	2	1,386