

Sevenoaks

q1 2011 business confidence report



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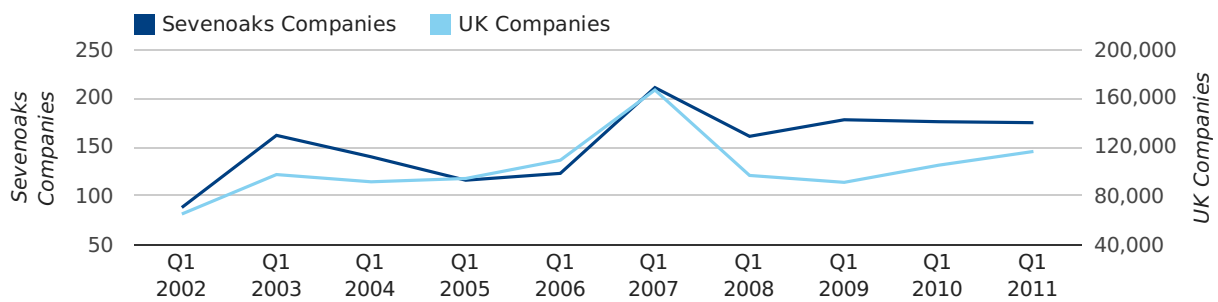
Quarterly Data (Q1 Jan-Mar 2011)

A total of 175 companies were registered in Sevenoaks during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is a decrease of 0.6% versus the same period last year (Q1 2010). This figure compares badly to the UK as a whole, which saw an increase of 10.7% against the same period last year.

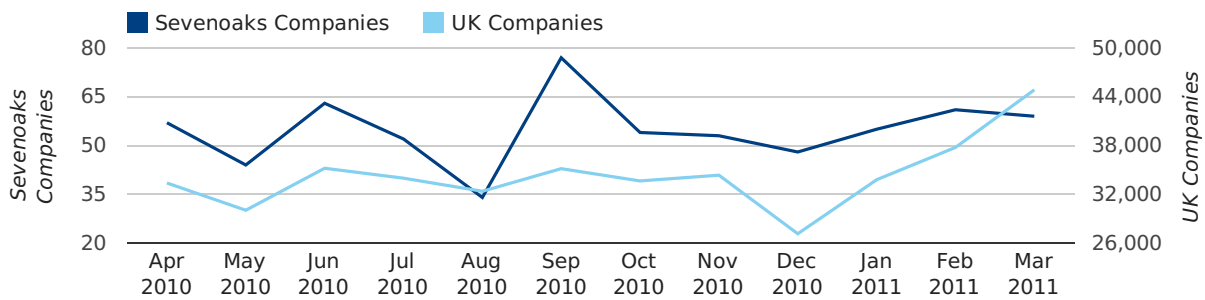
FIRST QUARTER (JAN 2011 - MAR 2011)	SEVENOAKS	UK
2011	175	116,391
2010	176	105,137
% CHANGE	-0.6%	10.7%
RECORD YEAR	2007 (211)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2011	55	61	59
NEW COMPANIES IN 2010	40	59	77
% CHANGE	37.5%	3.4%	-23.4%
RECORD YEAR	2009 (60)	2008 (67)	2007 (104)

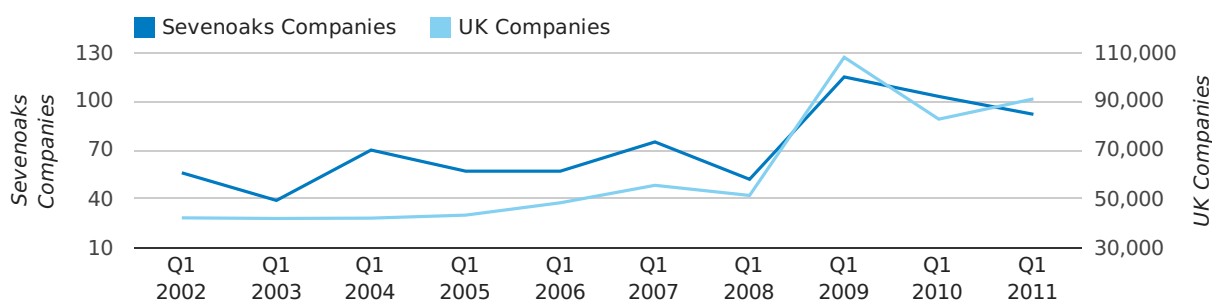
Quarterly Data (Q1 Jan-Mar 2011)

A total of 92 companies were dissolved in Sevenoaks during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is a decrease of 10.7% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.0% against the same period last year.

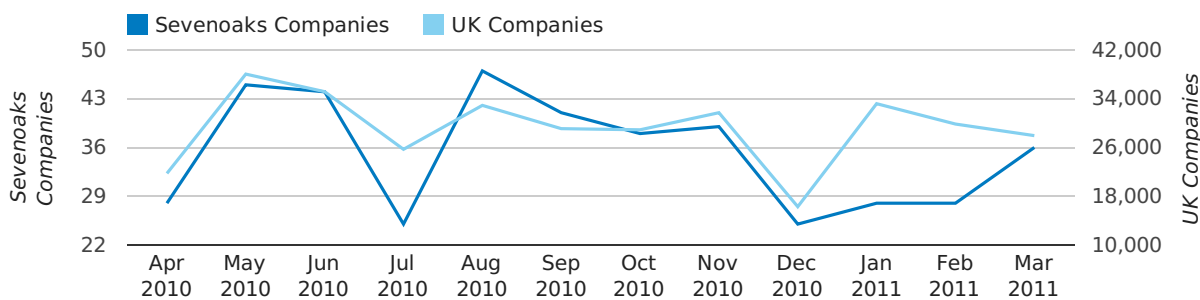
FIRST QUARTER (JAN 2011 - MAR 2011)	SEVENOAKS	UK
2011	92	90,986
2010	103	82,677
% CHANGE	-10.7%	10.0%
RECORD YEAR	2009 (115)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2011	28	28	36
CLOSED COMPANIES IN 2010	29	35	39
% CHANGE	-3.4%	-20.0%	-8%
RECORD YEAR	2007 (33)	2010 (35)	2009 (64)

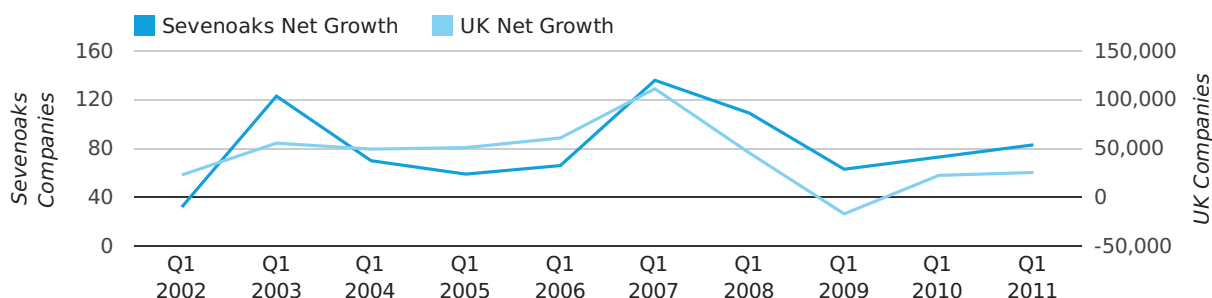
Quarterly Data (Q1 Jan-Mar 2011)

Net company growth for Sevenoaks during the first quarter of 2011 (Jan 2011 - Mar 2011) was 83 companies.

This represents an increase of 13.7% on the same period last year.

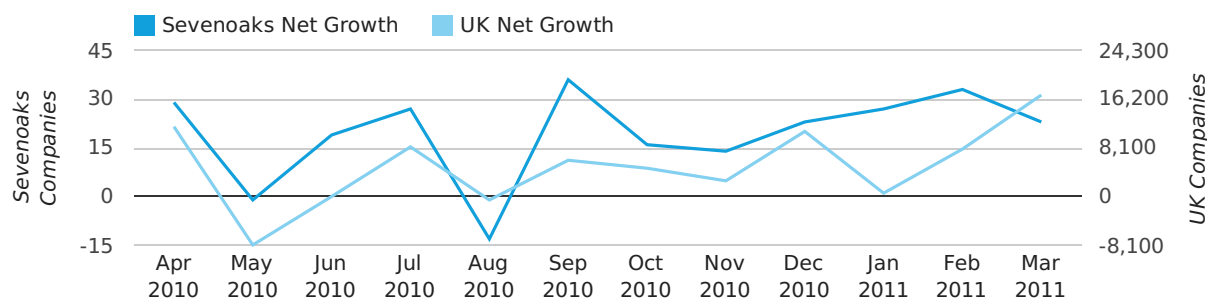
FIRST QUARTER (JAN 2011 - MAR 2011)	SEVENOAKS	UK
2011	83	25,405
2010	73	22,460
% CHANGE	13.7%	13.1%
RECORD YEAR	2007 (136)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2011)

net growth by month



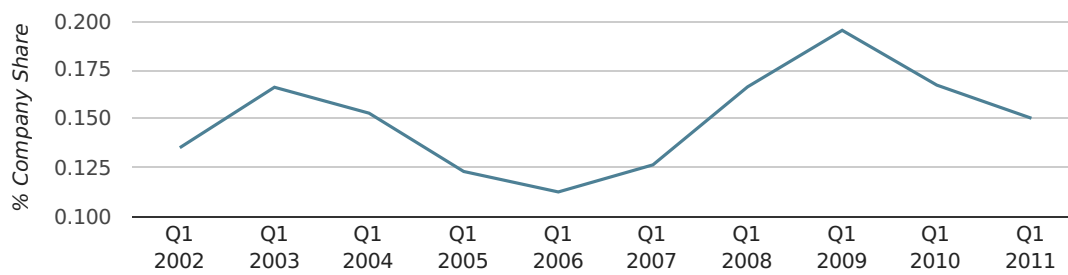
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2011	27	33	23
NET GROWTH IN 2010	11	24	38
% CHANGE	145.5%	37.5%	-39.5%
RECORD YEAR	2003 (37)	2003 (40)	2007 (82)

Quarterly Data (Q1 Jan-Mar 2011)

In the first quarter of 2011, Sevenoaks formed 0.2% of all UK companies.

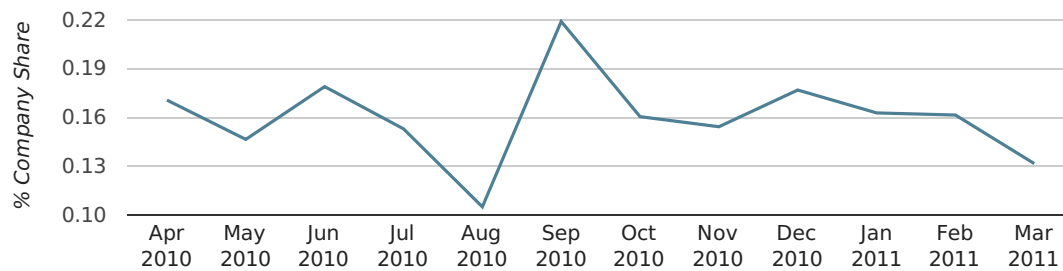
FIRST QUARTER (JAN 2011 - MAR 2011)	SEVENOAKS
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.1%
RECORD YEAR (SINCE 1960)	1968 (0.3%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2011)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.2%	0.2%
% CHANGE	18.7%	-9.1%	-26.9%
RECORD YEAR	1968 (0.5%)	1968 (0.6%)	1976 (0.4%)

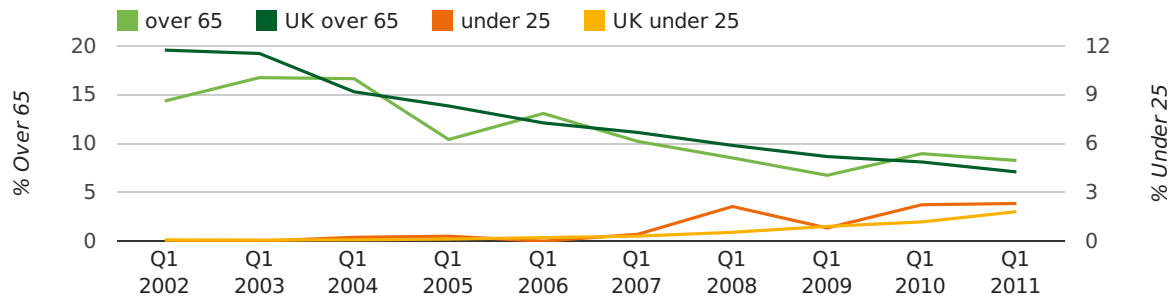
Quarterly Data (Q1 Jan-Mar 2011)

The average age of a director in the first quarter of 2011 was 48.5.

The percentage of directors under the age of 25 was 2.3% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 8.3% compared to the UK figure of 4.3%.

director age by quarter

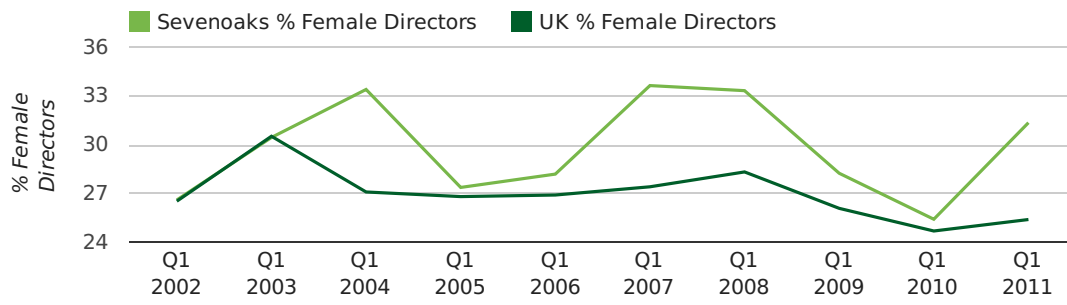


Quarterly Data (Q1 Jan-Mar 2011)

The record first quarter for female directors in Sevenoaks was in 1861 when 40.0% of all directors were female.

31.4% of all director appointments in Sevenoaks in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

director gender by quarter



Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.93%	CONSULTING	5.04%
TRADING	1.47%	MANAGEMENT	4.97%
CONSULTING	1.20%	CONSULTANCY	3.16%
CONSULTANTS	1.01%	PROPERTY	2.38%
SOLAR	0.83%	TRADING	2.10%
PROPERTIES	0.83%	DESIGN	1.93%
CONSTRUCTION	0.74%	ASSOCIATES	1.92%
VCT	0.74%	BUSINESS	1.87%
ASSOCIATES	0.74%	CONSTRUCTION	1.80%
FORESIGHT	0.74%	CONSULTANTS	1.76%
PLC	0.74%	MEDIA	1.69%
DEVELOPMENTS	0.64%	ENGINEERING	1.61%
BUSINESS	0.64%	LONDON	1.60%
DESIGN	0.64%	CARE	1.45%
ENERGY	0.64%	J	1.45%
CONSULTANCY	0.55%	GLOBAL	1.44%
PROPERTY	0.55%	INVESTMENTS	1.43%
KENT	0.55%	IT	1.41%
K	0.55%	PROPERTIES	1.36%
CARE	0.55%	BUILDING	1.34%
LONDON	0.55%	M	1.30%
J	0.55%	ELECTRICAL	1.28%
SEVENOAKS	0.55%	S	1.24%
MEDIA	0.55%	INTERNATIONAL	1.23%
IN	0.46%	SYSTEMS	1.23%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	347	202,798
7487 - Other business activities	99	60,968
82990 - Other business support service activities not elsewhere classified	95	30,253
5132 - Wholesale of meat and meat products	57	200
70229 - Management consultancy activities other than financial management	42	16,150
9999 - Dormant Company	28	19,765
7414 - Business & management consultancy	25	12,916
99999 - Dormant Company	24	18,336
96090 - Other service activities not elsewhere classified	22	10,085
62020 - Information technology consultancy activities	21	10,246
74909 - Other professional, scientific and technical activities not elsewhere classified	17	7,788
7222 - Other software consultancy and supply	16	7,000
4521 - General construction & civil engineering	16	6,183
74990 - Non-trading company	16	8,695
9305 - Other service activities	12	8,740
41100 - Development of building projects	11	3,921
62090 - Other information technology service activities	11	6,996
7020 - Letting of own property	10	1,397
7499 - Non-trading company	10	11,316
7260 - Other computer related activities	10	7,789