

Sevenoaks

q3 2011 business confidence report



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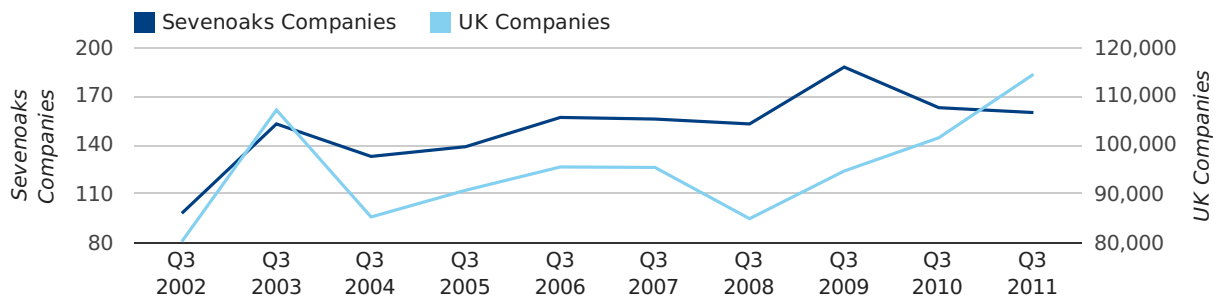
Quarterly Data (Q3 Jul-Sep 2011)

A total of 160 companies were registered in Sevenoaks during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 1.8% versus the same period last year (Q3 2010). This figure compares badly to the UK as a whole, which saw an increase of 12.8% against the same period last year.

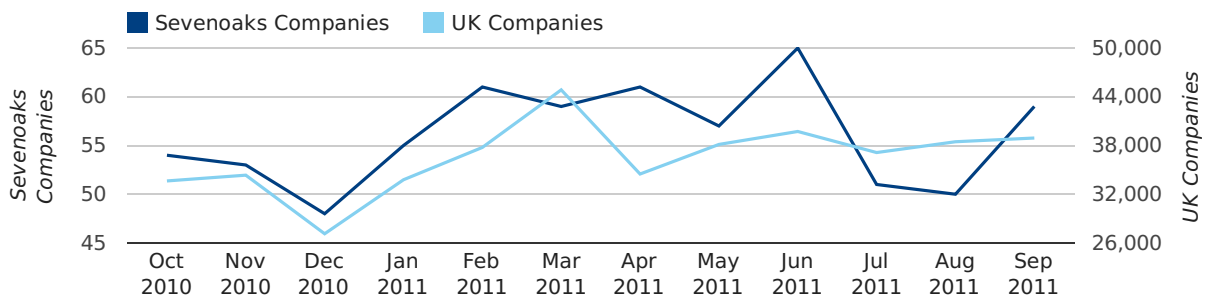
THIRD QUARTER (JUL 2011 - SEP 2011)	SEVENOAKS	UK
2011	160	114,512
2010	163	101,492
% CHANGE	-1.8%	12.8%
RECORD YEAR	2009 (188)	2011 (114,512)

new companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	51	50	59
NEW COMPANIES IN 2010	52	34	77
% CHANGE	-1.9%	47.1%	-23.4%
RECORD YEAR	2007 (67)	2007 (63)	2009 (89)

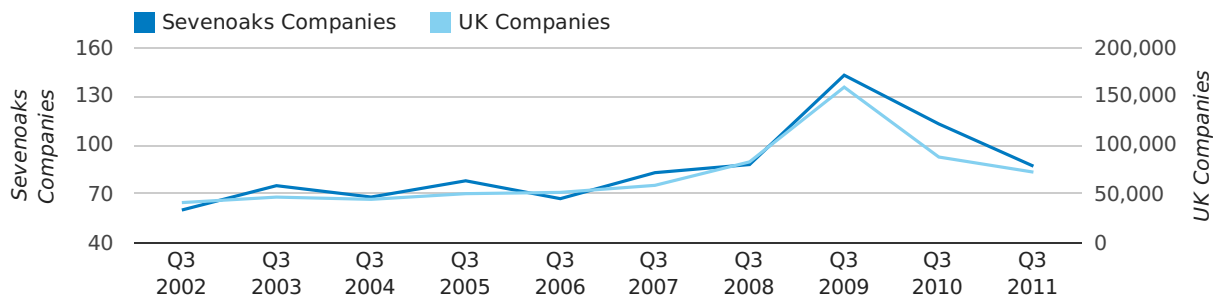
Quarterly Data (Q3 Jul-Sep 2011)

A total of 87 companies were dissolved in Sevenoaks during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 23.0% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

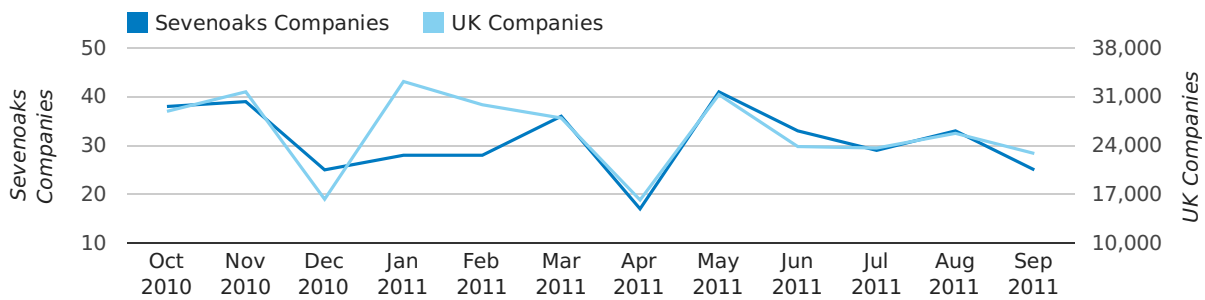
THIRD QUARTER (JUL 2011 - SEP 2011)	SEVENOAKS	UK
2011	87	72,230
2010	113	87,705
% CHANGE	-23.0%	-17.6%
RECORD YEAR	2009 (143)	2009 (159,401)

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	29	33	25
CLOSED COMPANIES IN 2010	25	47	41
% CHANGE	16.0%	-29.8%	-39%
RECORD YEAR	2009 (39)	2008 (66)	2009 (60)

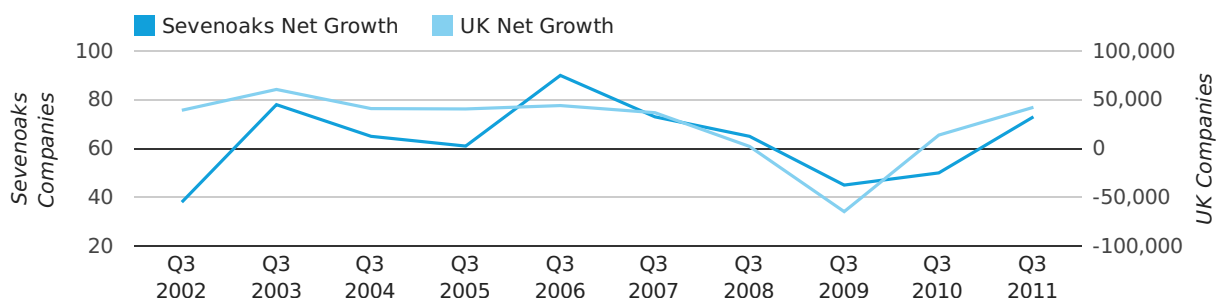
Quarterly Data (Q3 Jul-Sep 2011)

Net company growth for Sevenoaks during the third quarter of 2011 (Jul 2011 - Sep 2011) was 73 companies.

This represents an increase of 46.0% on the same period last year.

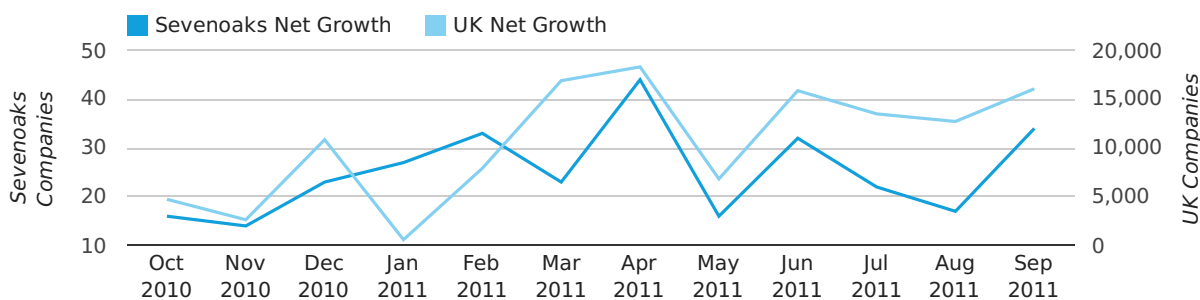
THIRD QUARTER (JUL 2011 - SEP 2011)	SEVENOAKS	UK
2011	73	42,282
2010	50	13,787
% CHANGE	46.0%	206.7%
RECORD YEAR	2006 (90)	2003 (60,597)

net growth by quarter



Monthly Data (Jul, Aug & Sep 2011)

net growth by month



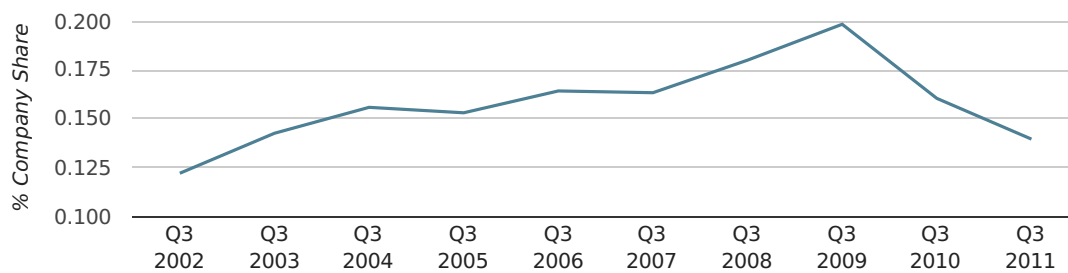
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	22	17	34
NET GROWTH IN 2010	27	-13	36
% CHANGE	-18.5%	-230.8%	-5.6%
RECORD YEAR	2008 (51)	2007 (34)	2006 (47)

Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Sevenoaks formed 0.1% of all UK companies.

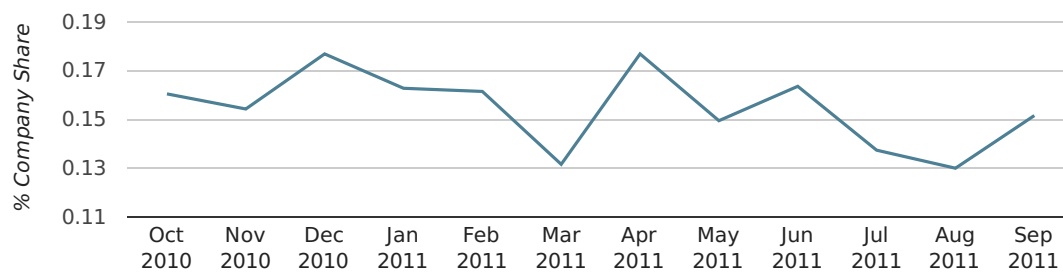
THIRD QUARTER (JUL 2011 - SEP 2011)	SEVENOAKS
2011	0.1%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1971 (0.4%)

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.2%
UK FORMATION SHARE IN 2010	0.2%	0.1%	0.2%
% CHANGE	-10.2%	23.8%	-30.8%
RECORD YEAR	1971 (0.5%)	1970 (0.9%)	1966 (0.5%)

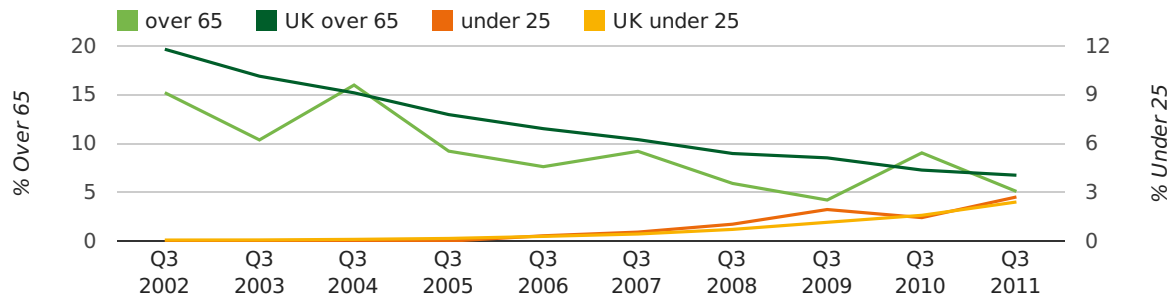
Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 45.4.

The percentage of directors under the age of 25 was 2.7% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 5.1% compared to the UK figure of 4.1%.

director age by quarter

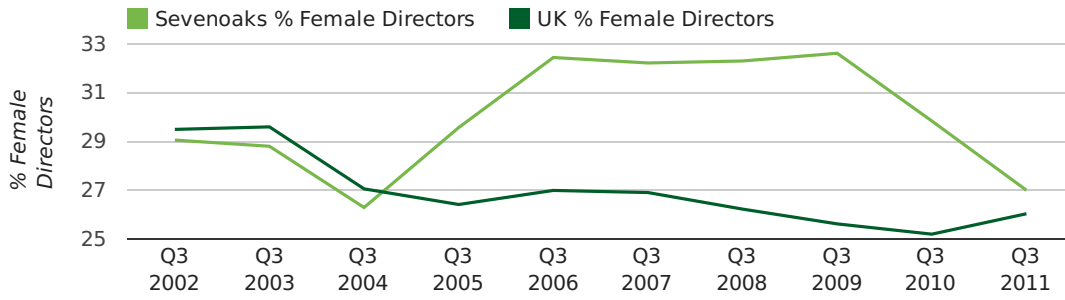


Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Sevenoaks was in 1862 when 50.0% of all directors were female.

27.0% of all director appointments in Sevenoaks in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	2.42%	CONSULTING	5.11%
CONSULTING	1.97%	MANAGEMENT	4.75%
TRADING	1.70%	CONSULTANCY	3.19%
CONSULTANTS	1.08%	PROPERTY	2.41%
CAPITAL	0.90%	TRADING	2.06%
CONSTRUCTION	0.90%	DESIGN	1.94%
INVESTMENTS	0.81%	ASSOCIATES	1.85%
PROPERTY	0.81%	BUSINESS	1.82%
K	0.72%	CONSULTANTS	1.76%
BUSINESS	0.63%	ENGINEERING	1.74%
CONSULTANCY	0.63%	MEDIA	1.72%
GREEN	0.63%	CONSTRUCTION	1.72%
J	0.63%	LONDON	1.63%
LONDON	0.63%	J	1.47%
ENERGY	0.63%	GLOBAL	1.46%
SEVENOAKS	0.63%	INVESTMENTS	1.43%
PROPERTIES	0.63%	CARE	1.42%
SALES	0.63%	IT	1.38%
SOLAR	0.54%	BUILDING	1.30%
IT	0.54%	PROPERTIES	1.28%
CARE	0.54%	ELECTRICAL	1.27%
ENTERPRISES	0.54%	M	1.25%
PARTNERS	0.54%	ENERGY	1.22%
ASSOCIATES	0.45%	TRAINING	1.21%
DEVELOPMENTS	0.45%	S	1.21%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	339	204,493
7487 - Other business activities	103	65,177
82990 - Other business support service activities not elsewhere classified	89	29,245
5132 - Wholesale of meat and meat products	57	235
70229 - Management consultancy activities other than financial management	41	15,760
9999 - Dormant Company	35	22,587
7414 - Business & management consultancy	33	14,755
99999 - Dormant Company	24	18,281
62020 - Information technology consultancy activities	24	10,137
96090 - Other service activities not elsewhere classified	22	10,018
74909 - Other professional, scientific and technical activities not elsewhere classified	18	7,551
9305 - Other service activities	15	10,525
7499 - Non-trading company	14	11,543
7222 - Other software consultancy and supply	14	8,345
41100 - Development of building projects	12	3,697
4521 - General construction & civil engineering	11	6,321
7260 - Other computer related activities	11	8,686
4545 - Other building completion	9	2,731
85590 - Other education not elsewhere classified	9	2,032
62090 - Other information technology service activities	8	6,798