

Sevenoaks

2012 half year business confidence report



headlines

- The first half of 2012 saw a new record in company registrations in Sevenoaks when compared to any previous first half year.
- The first half of 2012 was a record first half year for company registrations in Sevenoaks when compared to any half year in history.
- May 2012 saw a new record in company closures in Sevenoaks when compared to any previous May.

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Half Year Data (Jan-Jun 2012)

The first half of 2012 saw a new record in company registrations in Sevenoaks when compared to any previous first half year.

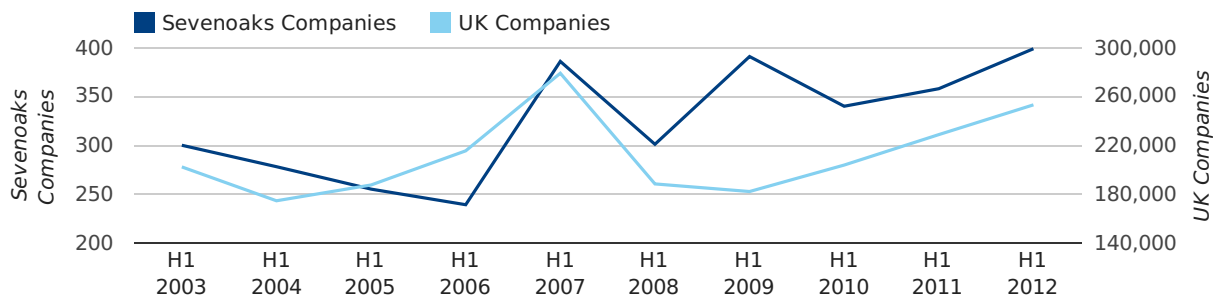
The first half of 2012 was a record first half year for company registrations in Sevenoaks when compared to any half year in history.

In the first half of 2012 a total of 399 companies were formed in Sevenoaks. This figure is 11.5% higher than last year, which compares well to the UK wide figure of 10.7%.

The highest total for a first half year in Sevenoaks occurred in 2012 when a total of 399 were formed.

HALF YEAR (JAN-JUN)	SEVENOAKS	UK
2012	399	253,150
2011	358	228,735
% CHANGE	11.5%	10.7%
RECORD YEAR	2012 (399)	2007 (279,097)

new companies by half year



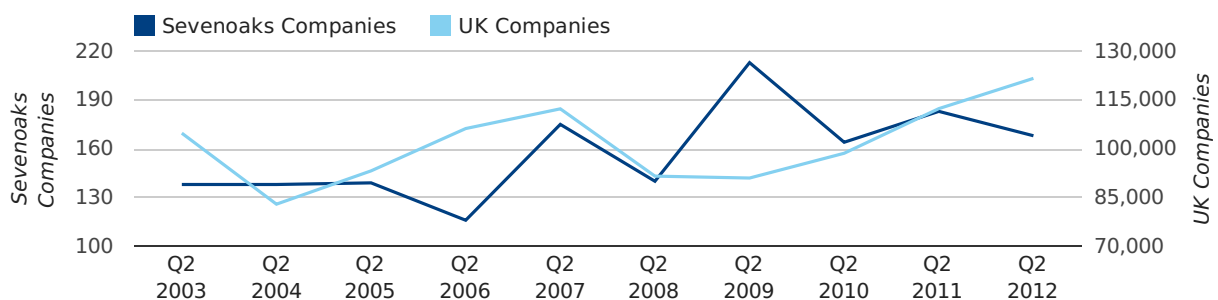
Quarterly Data (Q2 Apr-Jun 2012)

A total of 168 companies were registered in Sevenoaks during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 8.2% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SEVENOAKS	UK
2012	168	121,659
2011	183	112,344
% CHANGE	-8.2%	8.3%
RECORD YEAR	2009 (213)	2012 (121,659)

new companies by quarter



Monthly Data (Apr, May & Jun 2012)

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	59	60	49
NEW COMPANIES IN 2011	61	57	65
% CHANGE	-3.3%	5.3%	-24.6%
RECORD YEAR	2009 (90)	2007 (69)	2009 (71)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 265 companies were dissolved in Sevenoaks. This figure is 44.8% higher than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Sevenoaks occurred in 2009 when a total of 281 were closed.

HALF YEAR (JAN-JUN)	SEVENOAKS	UK
2012	265	147,793
2011	183	162,310
% CHANGE	44.8%	-8.9%
RECORD YEAR	2009 (281)	2009 (289,236)

dissolved companies by half year



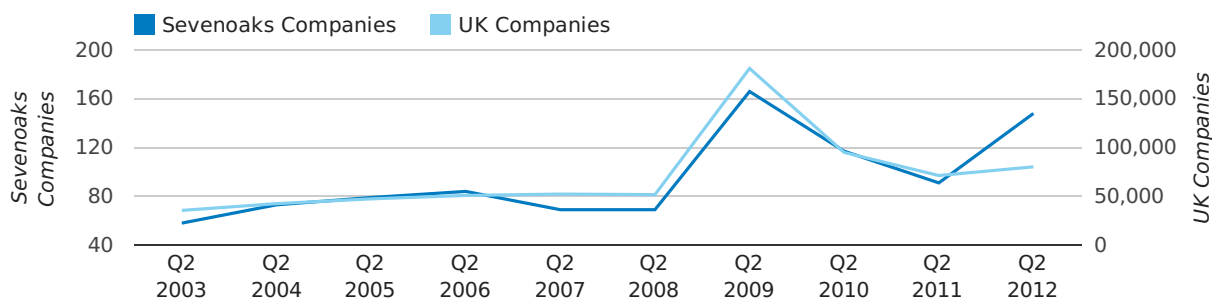
Quarterly Data (Q2 Apr-Jun 2012)

A total of 148 companies were dissolved in Sevenoaks during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 62.6% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SEVENOAKS	UK
2012	148	80,217
2011	91	71,324
% CHANGE	62.6%	12.5%
RECORD YEAR	2009 (166)	2009 (181,176)

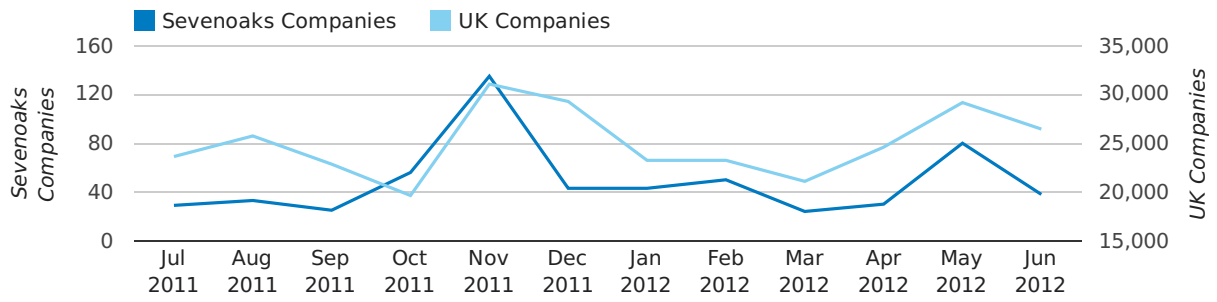
dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

May 2012 saw a new record in company closures in Sevenoaks when compared to any previous May.

dissolved companies by month



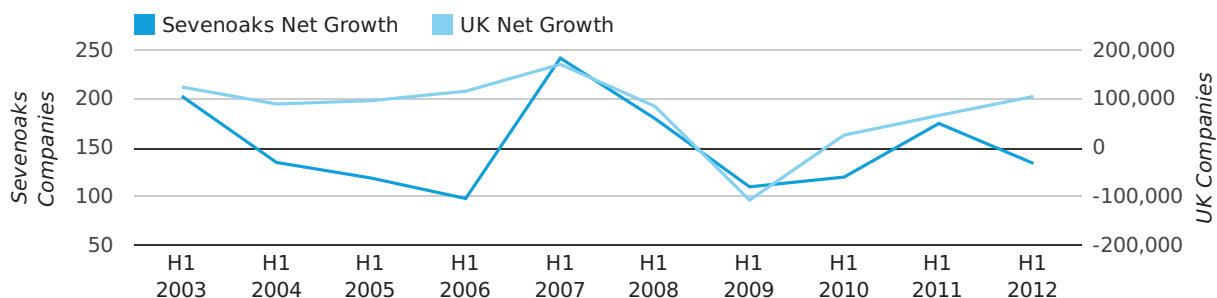
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	30	80	38
CLOSED COMPANIES IN 2011	17	41	33
% CHANGE	76.5%	95.1%	15%
RECORD YEAR	2009 (53)	2012 (80)	2009 (47)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Sevenoaks increased by 134 companies. This figure is 23.4% lower than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	SEVENOAKS	UK
2012	134	105,357
2011	175	66,425
% CHANGE	-23.4%	58.6%
RECORD YEAR	2007 (242)	2007 (171,296)

net growth by half year



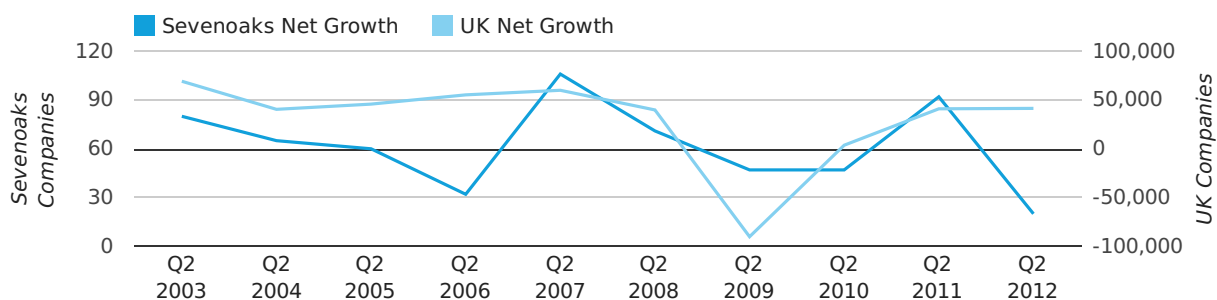
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Sevenoaks during the second quarter of 2012 (Apr 2012 - Jun 2012) was 20 companies.

This represents a decrease of 78.3% on the same period last year.

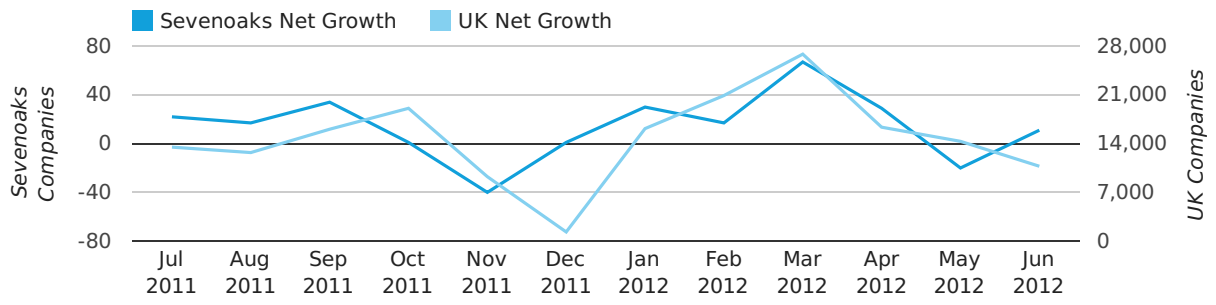
SECOND QUARTER (APR 2012 - JUN 2012)	SEVENOAKS	UK
2012	20	41,442
2011	92	41,020
% CHANGE	-78.3%	1.0%
RECORD YEAR	2007 (106)	2003 (69,274)

net growth by quarter



Monthly Data (Apr, May & Jun 2012)

net growth by month



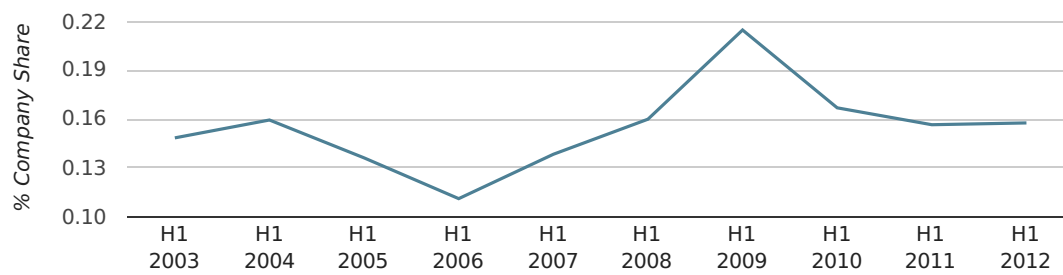
	APRIL	MAY	JUNE
NET GROWTH IN 2012	29	-20	11
NET GROWTH IN 2011	44	16	32
% CHANGE	-34.1%	-225.0%	-65.6%
RECORD YEAR	2011 (44)	2007 (41)	1999 (36)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Sevenoaks formed 0.2% of all UK companies. This is the same as the 2011 figure of 0.2%.

HALF YEAR (JAN-JUN)	SEVENOAKS
2012	0.2%
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	1966 (0.3%)

company share by half year

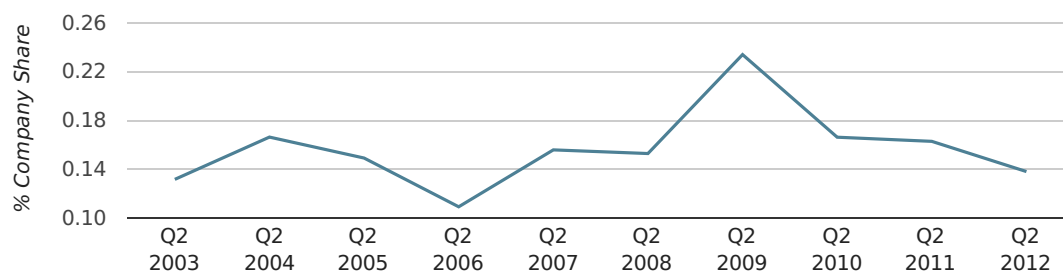


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Sevenoaks formed 0.1% of all UK companies.

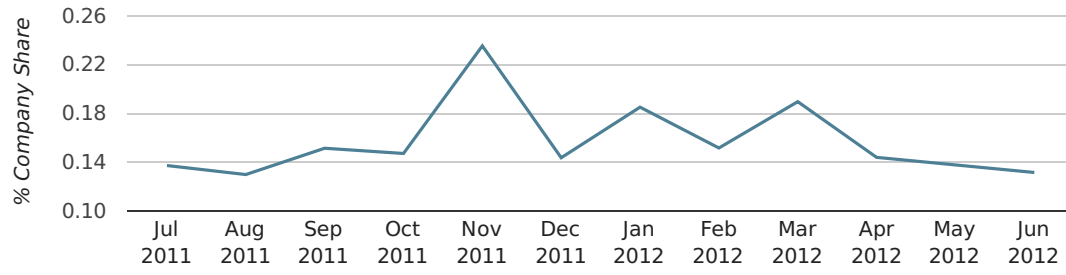
SECOND QUARTER (APR 2012 - JUN 2012)	SEVENOAKS
2012	0.1%
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	1960 (0.3%)

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.2%	0.1%	0.2%
% CHANGE	-18.5%	-7.8%	-19.5%
RECORD YEAR	1968 (0.5%)	1969 (0.6%)	1966 (0.7%)

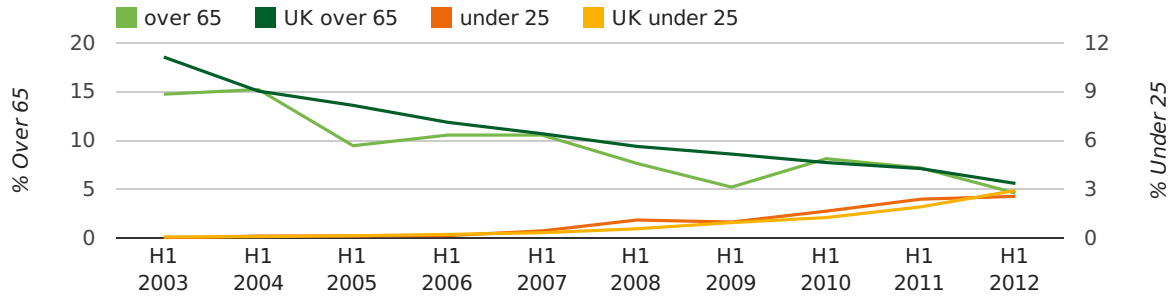
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 45.1.

The percentage of directors under the age of 25 was 2.6% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 4.6% compared to the UK figure of 3.4%.

director age by half year



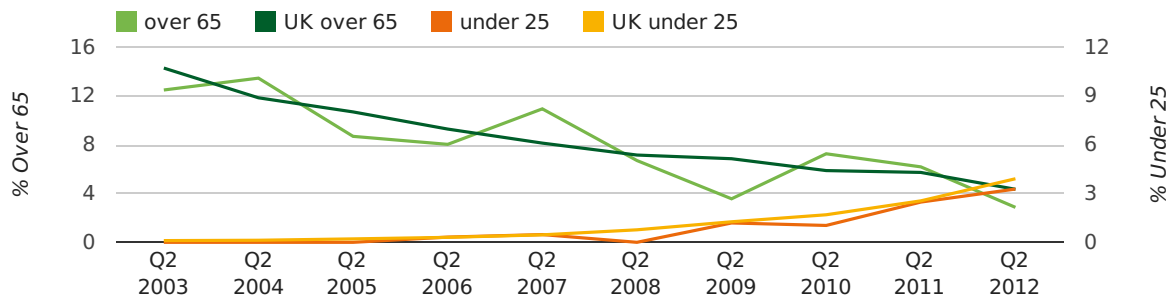
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 44.8.

The percentage of directors under the age of 25 was 3.3% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 2.9% compared to the UK figure of 3.3%.

director age by quarter

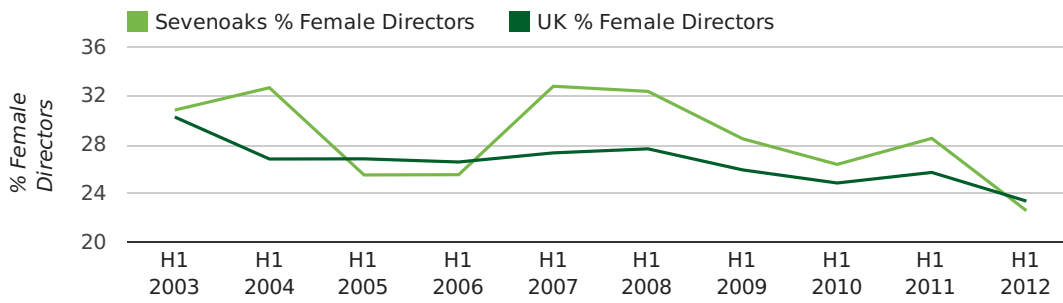


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Sevenoaks was 1861 when 40.0% of all directors were female.

22.6% of all director appointments in Sevenoaks in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

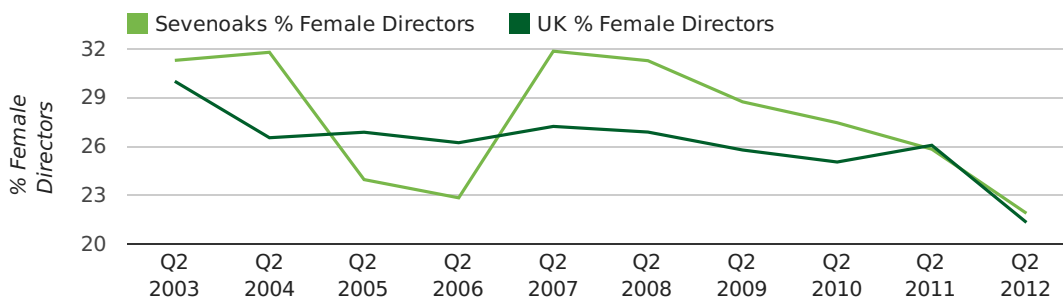


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Sevenoaks was in 1866 when 66.7% of all directors were female.

21.9% of all director appointments in Sevenoaks in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
FOR	2.71%	CONSULTING	5.07%
CONSULTING	2.37%	MANAGEMENT	4.74%
POWER	2.37%	CONSULTANCY	3.28%
FREE	2.29%	PROPERTY	2.35%
SCHOOLS	2.29%	TRADING	2.10%
MANAGEMENT	1.61%	DESIGN	1.89%
ASSOCIATES	1.36%	ENGINEERING	1.87%
INFRASTRUCTURE	1.27%	ASSOCIATES	1.82%
CONSULTANCY	1.10%	CONSULTANTS	1.78%
TRADING	1.02%	CONSTRUCTION	1.71%
INVESTMENTS	1.02%	BUSINESS	1.70%
PROPERTY	1.02%	MEDIA	1.69%
SEVENOAKS	0.93%	LONDON	1.68%
ELECTRICAL	0.85%	J	1.57%
LONDON	0.76%	GLOBAL	1.51%
CAPITAL	0.76%	INVESTMENTS	1.48%
BUSINESS	0.59%	IT	1.42%
CONSTRUCTION	0.59%	CARE	1.31%
INVESTMENT	0.59%	PROPERTIES	1.31%
PARTNERS	0.51%	M	1.26%
SALES	0.51%	ELECTRICAL	1.23%
MUSIC	0.51%	BUILDING	1.23%
BUILDING	0.51%	SECURITY	1.19%
GLOBAL	0.51%	S	1.18%
PROJECT	0.51%	ENTERPRISES	1.17%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	379	244,457
7487 - Other business activities	79	47,029
82990 - Other business support service activities not elsewhere classified	70	35,447
70229 - Management consultancy activities other than financial management	42	20,390
5132 - Wholesale of meat and meat products	40	187
96090 - Other service activities not elsewhere classified	28	14,220
99999 - Dormant Company	28	26,088
9999 - Dormant Company	27	16,469
7414 - Business & management consultancy	24	10,978
62020 - Information technology consultancy activities	23	15,280
74909 - Other professional, scientific and technical activities not elsewhere classified	22	10,271
74990 - Non-trading company	16	9,706
41100 - Development of building projects	15	5,149
43999 - Other specialised construction activities not elsewhere classified	12	4,091
7222 - Other software consultancy and supply	11	6,356
9305 - Other service activities	11	7,926
7260 - Other computer related activities	11	6,456
98000 - Residents property management	10	3,001
7499 - Non-trading company	10	8,023
64999 - Financial intermediation not elsewhere classified	9	3,151