# **Shrewsbury**

q3 2011 business confidence report



## headlines

- August 2011 saw a new record in company registrations in Shrewsbury when compared to any previous August.
- August 2011 saw a new record in net growth in Shrewsbury when compared to any previous August.

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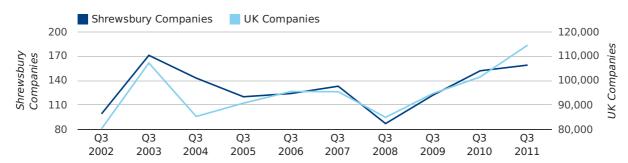
| new company registrations    |  |
|------------------------------|--|
| closed companies (dissolved) |  |
| net company growth           |  |
| uk company share             |  |
| director age                 |  |
| director gender              |  |
| naming trends                |  |
| sic data                     |  |

A total of 159 companies were registered in Shrewsbury during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 4.6% versus the same period last year (Q3 2010). This figure compares badly to the UK as a whole, which saw an increase of 12.8% against the same period last year.

| THIRD QUARTER (JUL 2011 - SEP 2011) | SHREWSBURY | UK             |
|-------------------------------------|------------|----------------|
| 2011                                | 159        | 114,512        |
| 2010                                | 152        | 101,492        |
| % CHANGE                            | 4.6%       | 12.8%          |
| RECORD YEAR                         | 2003 (171) | 2011 (114,512) |

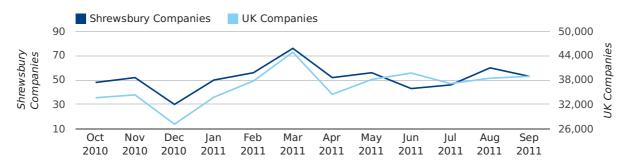
#### new companies by quarter



#### Monthly Data (Jul, Aug & Sep 2011)

August 2011 saw a new record in company registrations in Shrewsbury when compared to any previous August.

#### new companies by month



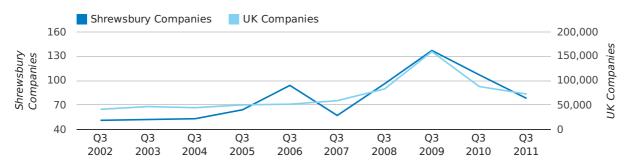
|                       | JULY      | AUGUST    | SEPTEMBER |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 46        | 60        | 53        |
| NEW COMPANIES IN 2010 | 42        | 46        | 64        |
| % CHANGE              | 9.5%      | 30.4%     | -17.2%    |
| RECORD YEAR           | 2004 (63) | 2011 (60) | 2003 (72) |

A total of 78 companies were dissolved in Shrewsbury during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 27.1% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

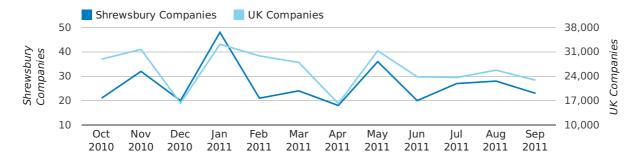
| THIRD QUARTER (JUL 2011 - SEP 2011) | SHREWSBURY | UK             |
|-------------------------------------|------------|----------------|
| 2011                                | 78         | 72,230         |
| 2010                                | 107        | 87,705         |
| % CHANGE                            | -27.1%     | -17.6%         |
| RECORD YEAR                         | 2009 (137) | 2009 (159,401) |

#### dissolved companies by quarter



#### Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



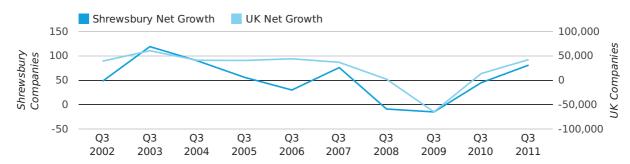
|                          | JULY      | AUGUST    | SEPTEMBER |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2011 | 27        | 28        | 23        |
| CLOSED COMPANIES IN 2010 | 33        | 41        | 33        |
| % CHANGE                 | -18.2%    | -31.7%    | -30%      |
| RECORD YEAR              | 2010 (33) | 2008 (66) | 2009 (70) |

Net company growth for Shrewsbury during the third quarter of 2011 (Jul 2011 - Sep 2011) was 81 companies.

This represents an increase of 80.0% on the same period last year.

| THIRD QUARTER (JUL 2011 - SEP 2011) | SHREWSBURY | UK            |
|-------------------------------------|------------|---------------|
| 2011                                | 81         | 42,282        |
| 2010                                | 45         | 13,787        |
| % CHANGE                            | 80.0%      | 206.7%        |
| RECORD YEAR                         | 2003 (119) | 2003 (60,597) |

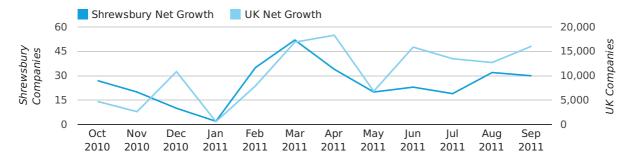
#### net growth by quarter



#### Monthly Data (Jul, Aug & Sep 2011)

August 2011 saw a new record in net growth in Shrewsbury when compared to any previous August.

#### net growth by month

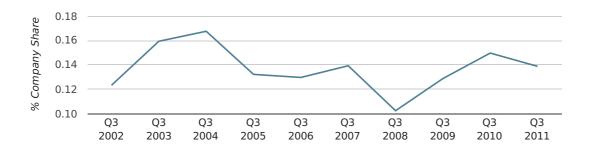


|                    | JULY      | AUGUST    | SEPTEMBER |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2011 | 19        | 32        | 30        |
| NET GROWTH IN 2010 | 9         | 5         | 31        |
| % CHANGE           | 111.1%    | 540.0%    | -3.2%     |
| RECORD YEAR        | 2004 (49) | 2011 (32) | 2003 (53) |

In the third quarter of 2011, Shrewsbury formed 0.1% of all UK companies.

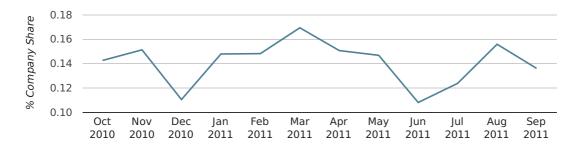
| THIRD QUARTER (JUL 2011 - SEP 2011) | SHREWSBURY  |
|-------------------------------------|-------------|
| 2011                                | 0.1%        |
| 2010                                | 0.1%        |
| 2009                                | 0.1%        |
| 2008                                | 0.1%        |
| 2007                                | 0.1%        |
| RECORD YEAR (SINCE 1960)            | 1968 (0.3%) |

#### company share by quarter



## Monthly Data (Jul, Aug & Sep 2011)

#### company share by month



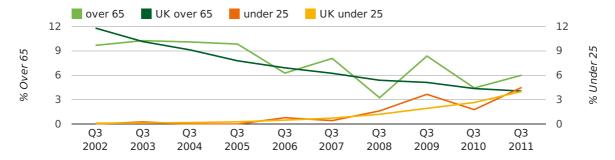
|                            | JULY        | AUGUST      | SEPTEMBER   |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.1%        | 0.2%        | 0.1%        |
| UK FORMATION SHARE IN 2010 | 0.1%        | 0.1%        | 0.2%        |
| % CHANGE                   | 0.2%        | 9.8%        | -25.2%      |
| RECORD YEAR                | 1966 (0.5%) | 1968 (0.5%) | 1967 (0.4%) |

The average age of a director in the third quarter of 2011 was 45.5.

The percentage of directors under the age of 25 was 4.5% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 6.0% compared to the UK figure of 4.1%.

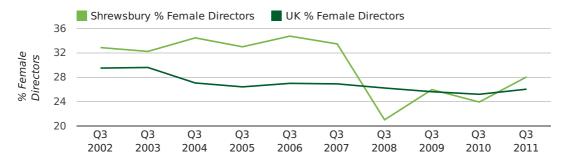
#### director age by quarter



The record third quarter for female directors in Shrewsbury was in 1862 when 50.0% of all directors were female.

28.0% of all director appointments in Shrewsbury in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

#### director gender by quarter



naming trends  $\operatorname{duport} \omega$ 

## Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD         | PERCENTAGE | UK WORD      | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| MANAGEMENT   | 2.00%      | CONSULTING   | 5.11%         |
| SHROPSHIRE   | 1.53%      | MANAGEMENT   | 4.75%         |
| CONSULTING   | 1.24%      | CONSULTANCY  | 3.19%         |
| J            | 1.24%      | PROPERTY     | 2.41%         |
| SHREWSBURY   | 1.24%      | TRADING      | 2.06%         |
| PROPERTY     | 1.05%      | DESIGN       | 1.94%         |
| DESIGN       | 1.05%      | ASSOCIATES   | 1.85%         |
| R            | 0.67%      | BUSINESS     | 1.82%         |
| S            | 0.67%      | CONSULTANTS  | 1.76%         |
| MEDIA        | 0.67%      | ENGINEERING  | 1.74%         |
| CONSULTANCY  | 0.67%      | MEDIA        | 1.72%         |
| C            | 0.57%      | CONSTRUCTION | 1.72%         |
| EDUCATION    | 0.57%      | LONDON       | 1.63%         |
| BUILDING     | 0.57%      | J            | 1.47%         |
| CIC          | 0.57%      | GLOBAL       | 1.46%         |
| ASSOCIATES   | 0.57%      | INVESTMENTS  | 1.43%         |
| SOCIAL       | 0.57%      | CARE         | 1.42%         |
| (SHREWSBURY) | 0.57%      | IT           | 1.38%         |
| ENTERPRISE   | 0.57%      | BUILDING     | 1.30%         |
| SOFTWARE     | 0.48%      | PROPERTIES   | 1.28%         |
| LEISURE      | 0.48%      | ELECTRICAL   | 1.27%         |
| CO           | 0.48%      | М            | 1.25%         |
| FOR          | 0.48%      | ENERGY       | 1.22%         |
| PROJECT      | 0.48%      | TRAINING     | 1.21%         |
| E            | 0.48%      | S            | 1.21%         |

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## Previous 36 months, excluding companies less than 12 months old

| SIC CODE   | NUMBER OF<br>COMPANIES | UK<br>COMPANIES |
|--|------------------------|-----------------|
| None Supplied  | 197                    | 204,493         |
| 7487 - Other business activities   | 49                     | 65,177          |
| 82990 - Other business support service activities not elsewhere classified               | 37                     | 29,245          |
| 9999 - Dormant Company   | 35                     | 22,587          |
| 70229 - Management consultancy activities other than financial management                | 34                     | 15,760          |
| 7414 - Business & management consultancy   | 33                     | 14,755          |
| 7260 - Other computer related activities   | 30                     | 8,686           |
| 99999 - Dormant Company  | 27                     | 18,281          |
| 62090 - Other information technology service activities                                  | 24                     | 6,798           |
| 74990 - Non-trading company  | 22                     | 8,064           |
| 7499 - Non-trading company   | 21                     | 11,543          |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 16                     | 7,551           |
| 98000 - Residents property management  | 13                     | 2,664           |
| 43390 - Other building completion and finishing  | 11                     | 2,545           |
| 4521 - General construction & civil engineering  | 11                     | 6,321           |
| 5530 - Restaurants   | 9                      | 5,640           |
| 70100 - Activities of head offices   | 9                      | 2,479           |
| 96090 - Other service activities not elsewhere classified                                | 9                      | 10,018          |
| 7415 - Holding companies including head offices  | 8                      | 1,904           |
| 41100 - Development of building projects   | 8                      | 3,697           |