Shrewsbury

2011 annual business confidence report



headlines

- The second half of 2011 saw a new record in company registrations in Shrewsbury when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Shrewsbury when compared to any previous Q4.
- November 2011 saw a new record in company registrations in Shrewsbury when compared to any previous November.
- Q4 2011 saw a new record in company closures in Shrewsbury when compared to any previous Q4.
- December 2011 saw a new record in company closures in Shrewsbury when compared to any previous December.
- November 2011 saw a new record in company closures in Shrewsbury when compared to any previous November.

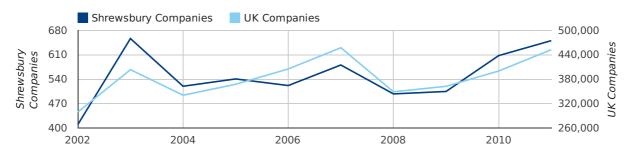
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A total of 651 companies were formed in Shrewsbury in 2011. This total is 7.1% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	SHREWSBURY	UK
2011	651	452,870
2010	608	400,358
2009	505	362,675
2008	498	349,203
2007	581	457,649
RECORD YEAR	2003 (657)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

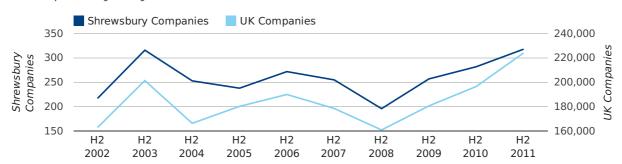
The second half of 2011 saw a new record in company registrations in Shrewsbury when compared to any previous second half year.

In the second half of 2011 a total of 318 companies were formed in Shrewsbury. This figure is 12.8% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Shrewsbury occurred in 2011 when a total of 318 were formed.

HALF YEAR (JUL-DEC)	SHREWSBURY	UK
2011	318	224,135
2010	282	196,609
% CHANGE	12.8%	14.0%
RECORD YEAR	2011 (318)	2011 (224,135)

new companies by half year



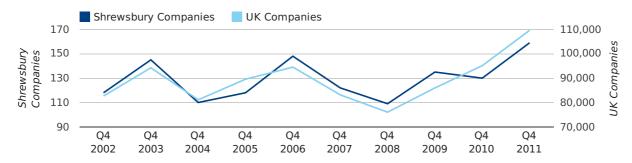
Q4 2011 saw a new record in company registrations in Shrewsbury when compared to any previous Q4.

A total of 159 companies were registered in Shrewsbury during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 22.3% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	SHREWSBURY	UK
2011	159	109,623
2010	130	95,117
% CHANGE	22.3%	15.3%
RECORD YEAR	2011 (159)	2011 (109,623)

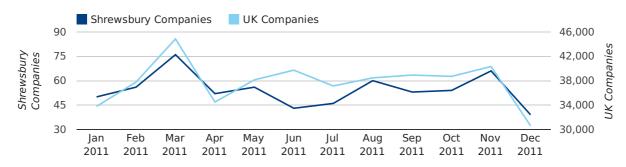
new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Shrewsbury when compared to any previous November.

new companies by month

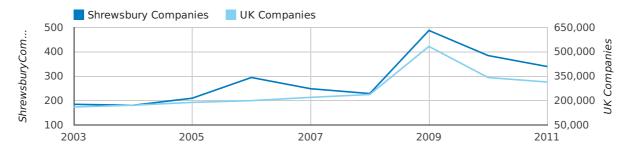


	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	54	66	39
NEW COMPANIES IN 2010	48	52	30
% CHANGE	12.5%	26.9%	30.0%
RECORD YEAR	2006 (61)	2011 (66)	2009 (61)

A total of 340 companies were dissolved in Shrewsbury in 2011. This total is 11.7% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	SHREWSBURY	UK
2011	340	314,523
2010	385	342,232
2009	488	533,773
2008	229	237,901
2007	249	220,295
RECORD YEAR	2009 (488)	2009 (533,773)

dissolved companies by year



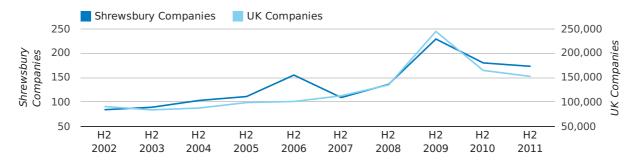
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 173 companies were dissolved in Shrewsbury. This figure is 3.9% lower than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Shrewsbury occurred in 2009 when a total of 229 were closed.

HALF YEAR (JUL-DEC)	SHREWSBURY	UK
2011	173	152,213
2010	180	164,601
% CHANGE	-3.9%	-7.5%
RECORD YEAR	2009 (229)	2009 (244,537)

dissolved companies by half year



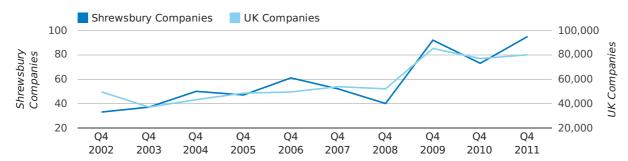
Q4 2011 saw a new record in company closures in Shrewsbury when compared to any previous Q4.

A total of 95 companies were dissolved in Shrewsbury during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 30.1% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	SHREWSBURY	UK
2011	95	79,983
2010	73	76,896
% CHANGE	30.1%	4.0%
RECORD YEAR	2011 (95)	2009 (85,136)

dissolved companies by quarter

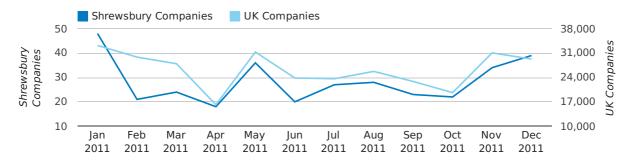


Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Shrewsbury when compared to any previous December.

November 2011 saw a new record in company closures in Shrewsbury when compared to any previous November.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	22	34	39
CLOSED COMPANIES IN 2010	21	32	20
% CHANGE	4.8%	6.3%	95%
RECORD YEAR	2006 (32)	2011 (34)	2011 (39)

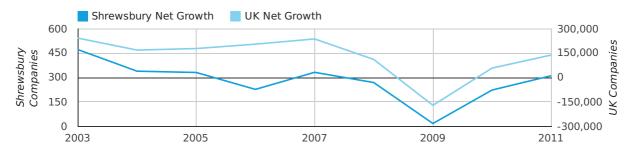
A total of 311 companies were added to the company register for Shrewsbury in 2011. This number represents growth of 51.2% which compares favourably to the UK figure of 34.6%.

This number is 88 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Shrewsbury company register grew by 472 companies.

YEAR	SHREWSBURY	UK
2011	311	138,347
2010	223	58,126
2009	17	-171,098
2008	269	111,302
2007	332	237,354
RECORD YEAR	2003 (472)	2003 (242,543)

net growth by year

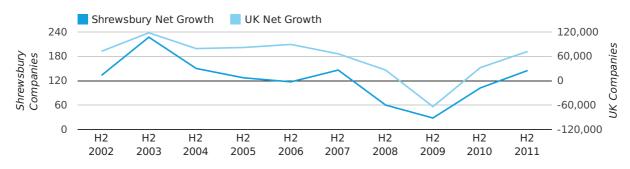


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Shrewsbury increased by 145 companies. This figure is 42.2% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	SHREWSBURY	UK
2011	145	71,922
2010	102	32,008
% CHANGE	42.2%	124.7%
RECORD YEAR	2003 (227)	2003 (117,772)

net growth by half year

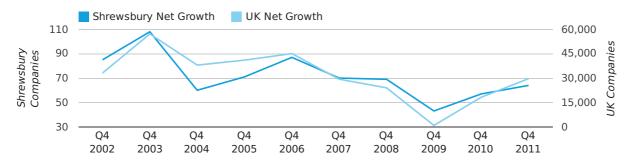


Net company growth for Shrewsbury during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 64 companies.

This represents an increase of 12.3% on the same period last year.

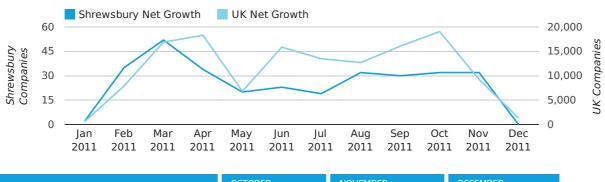
FOURTH QUARTER (OCT 2011 - DEC 2011)	SHREWSBURY	UK
2011	64	29,640
2010	57	18,221
% CHANGE	12.3%	62.7%
RECORD YEAR	2003 (108)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month

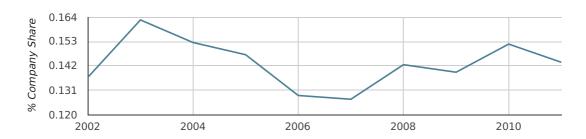


	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	32	32	0
NET GROWTH IN 2010	27	20	10
% CHANGE	18.5%	60.0%	-100.0%
RECORD YEAR	2003 (48)	2008 (35)	2007 (29)

In 2011 Shrewsbury formed 0.1% of all UK companies. This is a decline on 2010 when Shrewsbury was responsible for 0.2% of all UK companies.

YEAR	SHREWSBURY
2011	0.1%
2010	0.2%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1969 (0.2%)

company share by year

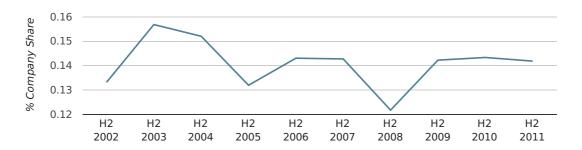


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Shrewsbury formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	SHREWSBURY
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1968 (0.2%)

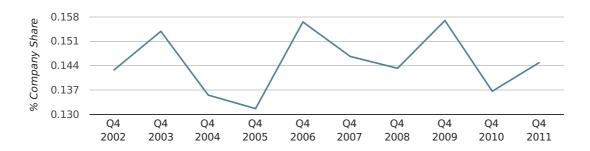
company share by half year



In the fourth quarter of 2011, Shrewsbury formed 0.1% of all UK companies.

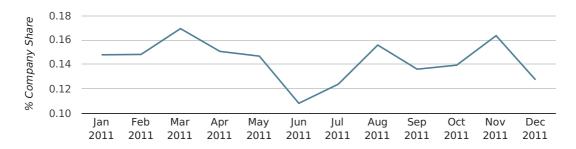
FOURTH QUARTER (OCT 2011 - DEC 2011)	SHREWSBURY
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1965 (0.3%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



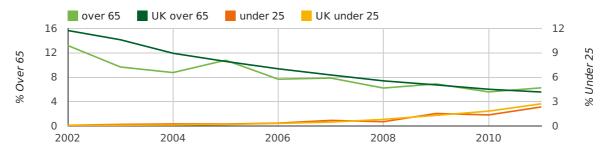
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.2%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.2%	0.1%
% CHANGE	-2.2%	8.1%	15.3%
RECORD YEAR	1965 (0.4%)	1968 (0.5%)	1967 (0.3%)

The average age of a director in 2011 was 47.0.

The percentage of directors under the age of 25 was 2.4% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 6.3% compared to the UK figure of 4.2%.

director age by year



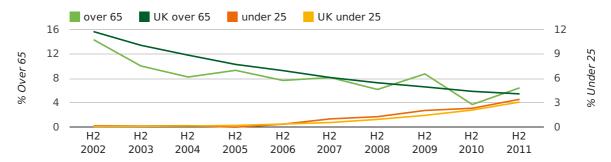
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 46.5.

The percentage of directors under the age of 25 was 3.4% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 6.5% compared to the UK figure of 4.1%.

director age by half year

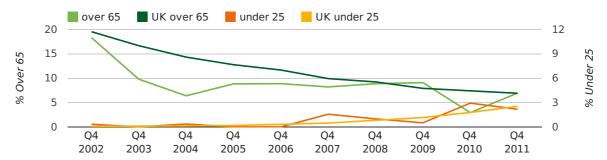


The average age of a director in the fourth quarter of 2011 was 47.6.

The percentage of directors under the age of 25 was 2.2% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 7.0% compared to the UK figure of 4.1%.

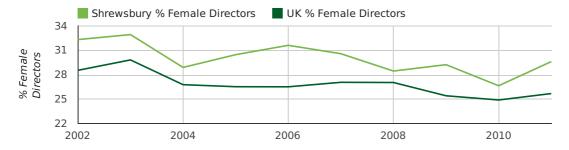
director age by quarter



The record year for female directors in Shrewsbury was 1857 when 36.4% of all directors were female.

The percentage of female directors in Shrewsbury in 2011 was 32.3%. The average for the UK during this time was 28.6%

director gender by year

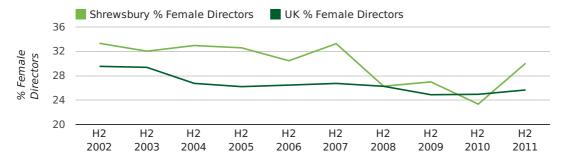


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Shrewsbury was 1860 when 42.9% of all directors were female.

30.1% of all director appointments in Shrewsbury in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year



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The record fourth quarter for female directors in Shrewsbury was in 1977 when 31.1% of all directors were female.

32.3% of all director appointments in Shrewsbury in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.83%	CONSULTING	5.07%
SHROPSHIRE	1.56%	MANAGEMENT	4.74%
SHREWSBURY	1.38%	CONSULTANCY	3.26%
J	1.19%	PROPERTY	2.37%
PROPERTY	1.19%	TRADING	2.07%
CONSULTING	1.10%	DESIGN	1.92%
CONSULTANCY	1.01%	ASSOCIATES	1.86%
R	0.83%	ENGINEERING	1.78%
ASSOCIATES	0.64%	BUSINESS	1.78%
DESIGN	0.64%	CONSULTANTS	1.76%
K	0.55%	CONSTRUCTION	1.73%
S	0.55%	MEDIA	1.71%
(SHREWSBURY)	0.55%	LONDON	1.63%
ELECTRICAL	0.55%	J	1.51%
C	0.55%	INVESTMENTS	1.48%
IN	0.55%	GLOBAL	1.46%
CO	0.55%	IT	1.41%
EDUCATION	0.55%	CARE	1.39%
MAINTENANCE	0.55%	PROPERTIES	1.29%
CIC	0.55%	ELECTRICAL	1.29%
MARKETING	0.55%	М	1.27%
MEDIA	0.55%	BUILDING	1.26%
FOR	0.46%	ENERGY	1.25%
PROPERTIES	0.46%	S	1.20%
BUILDING	0.46%	ENTERPRISES	1.20%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	192	205,525
7487 - Other business activities	43	57,052
70229 - Management consultancy activities other than financial management	42	17,765
82990 - Other business support service activities not elsewhere classified	34	32,483
9999 - Dormant Company	32	20,199
99999 - Dormant Company	29	21,846
7414 - Business & management consultancy	29	13,034
7260 - Other computer related activities	27	7,667
62090 - Other information technology service activities	26	7,493
74990 - Non-trading company	24	8,929
7499 - Non-trading company	18	9,957
74909 - Other professional, scientific and technical activities not elsewhere classified	13	8,671
98000 - Residents property management	12	2,874
96090 - Other service activities not elsewhere classified	12	11,768
43390 - Other building completion and finishing	11	2,832
41100 - Development of building projects	10	4,331
43220 - Plumbing, heat and air-conditioning installation	9	2,372
4521 - General construction & civil engineering	9	5,558
86900 - Other human health activities	9	4,457
85590 - Other education not elsewhere classified	8	2,395