

# Sleaford

2011 annual business confidence report



## headlines

- The second half of 2011 saw a new record in company registrations in Sleaford when compared to any previous second half year.
- The second half of 2011 was a record second half year for company registrations in Sleaford when compared to any half year in history.
- Q4 2011 saw a new record in company registrations in Sleaford when compared to any previous Q4.
- November 2011 saw a new record in company registrations in Sleaford when compared to any previous November.
- October 2011 saw a new record in company registrations in Sleaford when compared to any previous October.
- October 2011 saw a new record in net growth in Sleaford when compared to any previous October.

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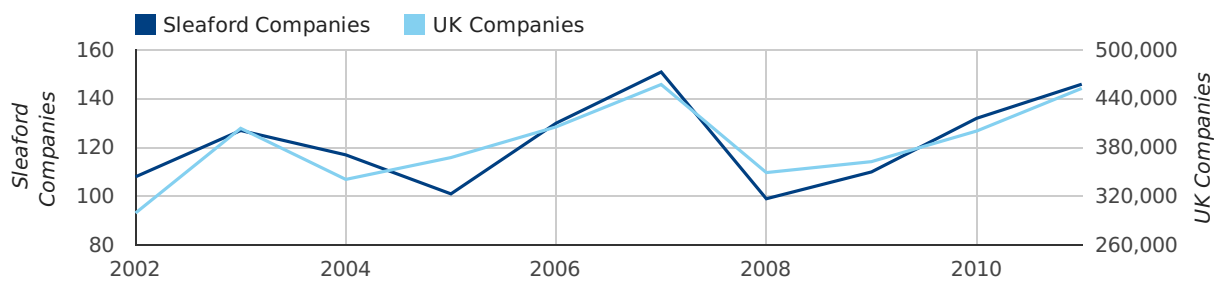
sic data

## Annual Data (2011)

A total of 146 companies were formed in Sleaford in 2011. This total is 10.6% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	SLEAFORD	UK
2011	146	452,870
2010	132	400,358
2009	110	362,675
2008	99	349,203
2007	151	457,649
RECORD YEAR	2007 (151)	2007 (457,649)

### new companies by year



## Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company registrations in Sleaford when compared to any previous second half year.

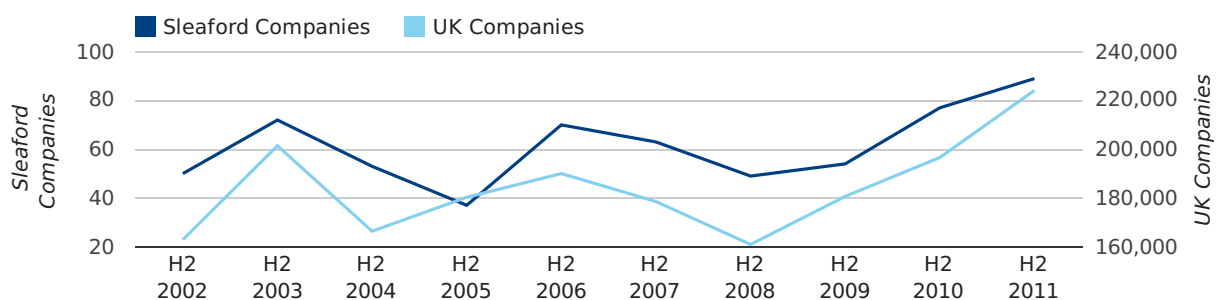
The second half of 2011 was a record second half year for company registrations in Sleaford when compared to any half year in history.

In the second half of 2011 a total of 89 companies were formed in Sleaford. This figure is 15.6% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Sleaford occurred in 2011 when a total of 89 were formed.

HALF YEAR (JUL-DEC)	SLEAFORD	UK
2011	89	224,135
2010	77	196,609
% CHANGE	15.6%	14.0%
RECORD YEAR	2011 (89)	2011 (224,135)

### new companies by half year



## Quarterly Data (Q4 Oct-Dec 2011)

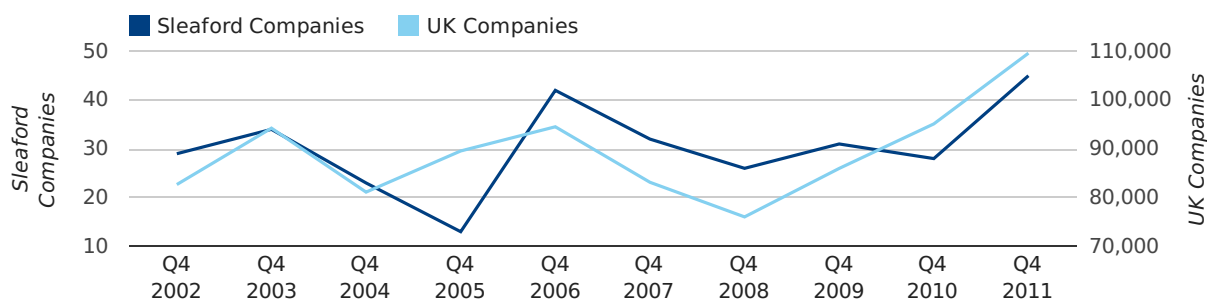
Q4 2011 saw a new record in company registrations in Sleaford when compared to any previous Q4.

A total of 45 companies were registered in Sleaford during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 60.7% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	SLEAFORD	UK
2011	45	109,623
2010	28	95,117
% CHANGE	60.7%	15.3%
RECORD YEAR	2011 (45)	2011 (109,623)

### new companies by quarter

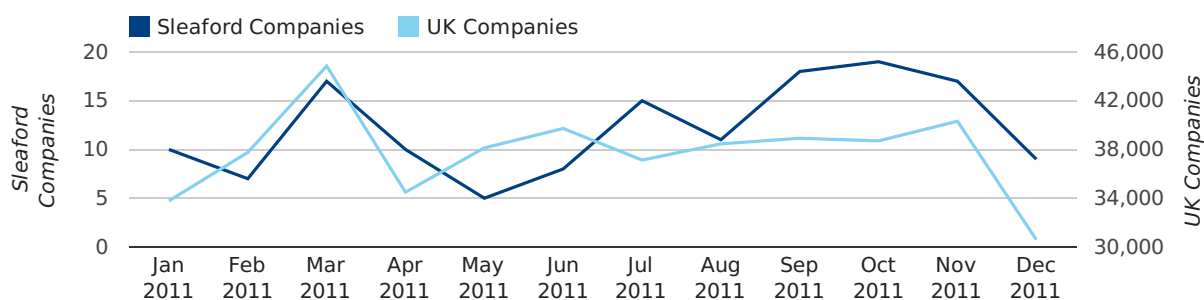


## Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Sleaford when compared to any previous November.

October 2011 saw a new record in company registrations in Sleaford when compared to any previous October.

### new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	19	17	9
NEW COMPANIES IN 2010	15	10	3
% CHANGE	26.7%	70.0%	200.0%
RECORD YEAR	2011 (19)	2011 (17)	2009 (12)

### Annual Data (2011)

A total of 94 companies were dissolved in Sleaford in 2011. This total is 12.1% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	SLEAFORD	UK
2011	94	314,523
2010	107	342,232
2009	116	533,773
2008	62	237,901
2007	69	220,295
RECORD YEAR	2009 (116)	2009 (533,773)

### dissolved companies by year



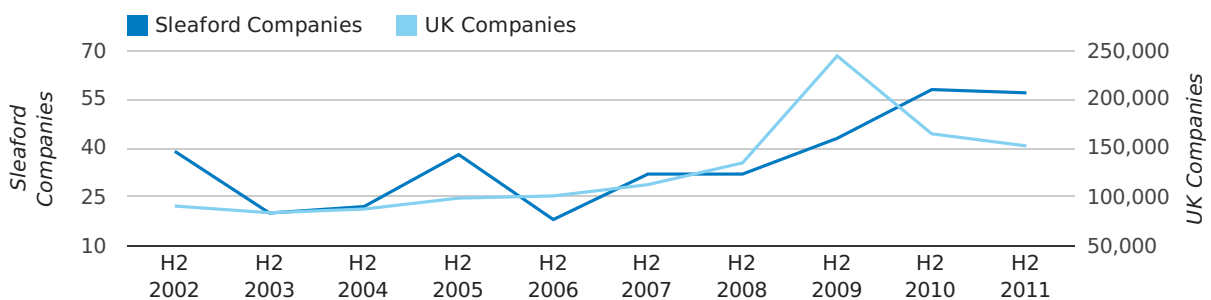
### Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 57 companies were dissolved in Sleaford. This figure is 1.7% lower than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Sleaford occurred in 2010 when a total of 58 were closed.

HALF YEAR (JUL-DEC)	SLEAFORD	UK
2011	57	152,213
2010	58	164,601
% CHANGE	-1.7%	-7.5%
RECORD YEAR	2010 (58)	2009 (244,537)

### dissolved companies by half year



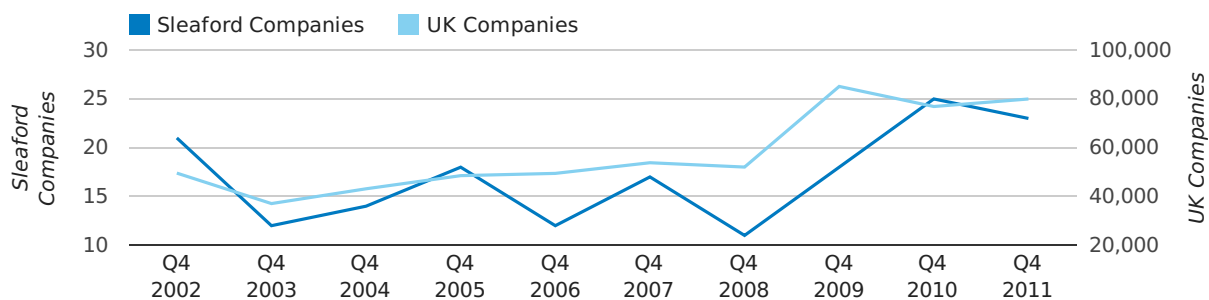
## Quarterly Data (Q4 Oct-Dec 2011)

A total of 23 companies were dissolved in Sleaford during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 8.0% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

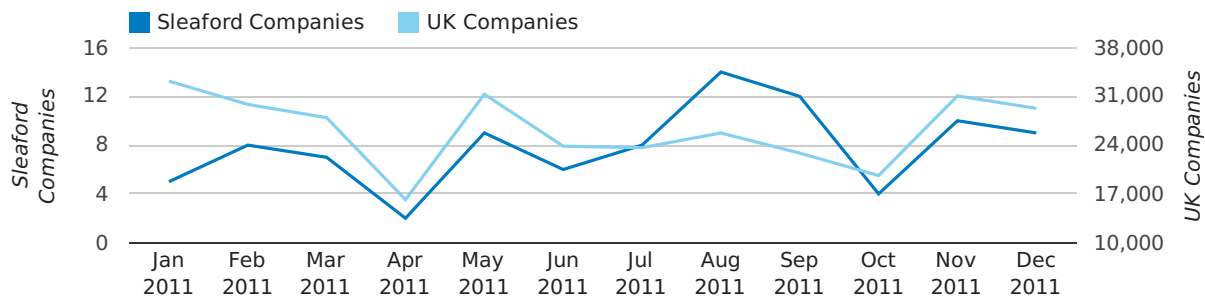
FOURTH QUARTER (OCT 2011 - DEC 2011)	SLEAFORD	UK
2011	23	79,983
2010	25	76,896
% CHANGE	-8.0%	4.0%
RECORD YEAR	2010 (25)	2009 (85,136)

### dissolved companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	4	10	9
CLOSED COMPANIES IN 2010	8	11	6
% CHANGE	-50.0%	-9.1%	50%
RECORD YEAR	2007 (11)	2010 (11)	2009 (10)

## Annual Data (2011)

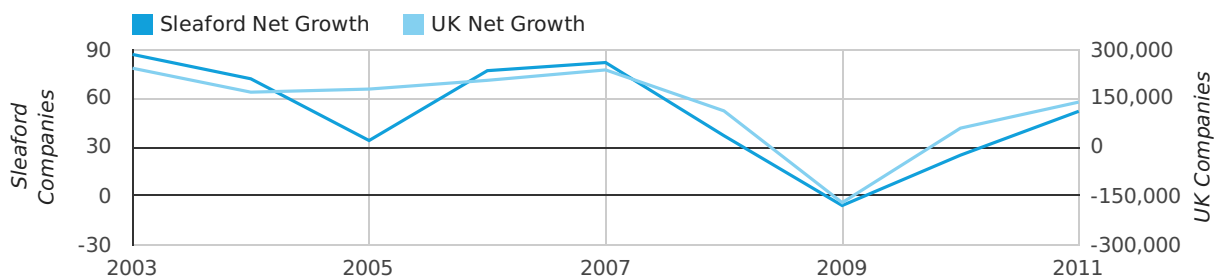
A total of 52 companies were added to the company register for Sleaford in 2011. This number represents growth of 39.4% which compares favourably to the UK figure of 34.6%.

This number is 27 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Sleaford company register grew by 87 companies.

YEAR	SLEAFORD	UK
2011	52	138,347
2010	25	58,126
2009	-6	-171,098
2008	37	111,302
2007	82	237,354
RECORD YEAR	2003 (87)	2003 (242,543)

### net growth by year

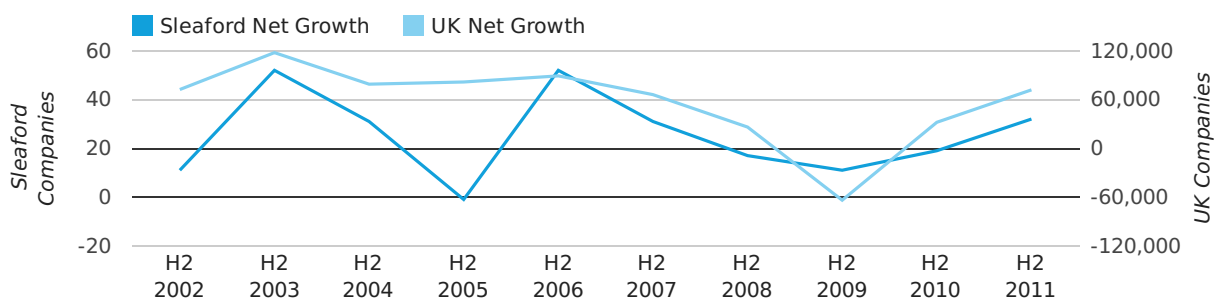


## Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Sleaford increased by 32 companies. This figure is 68.4% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	SLEAFORD	UK
2011	32	71,922
2010	19	32,008
% CHANGE	68.4%	124.7%
RECORD YEAR	2006 (52)	2003 (117,772)

### net growth by half year



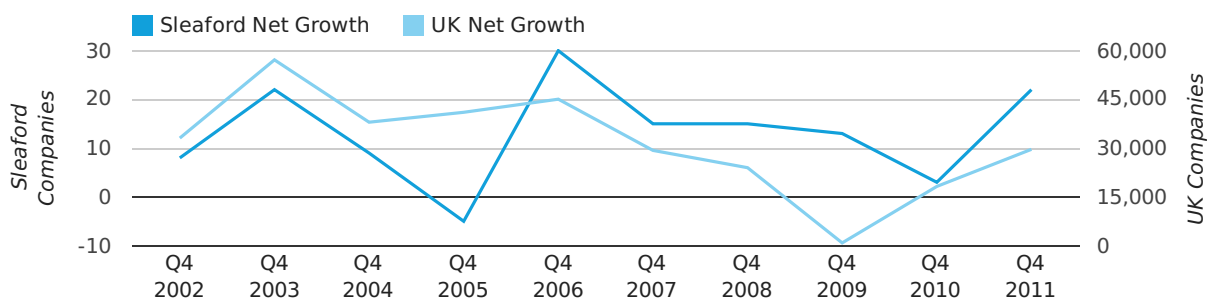
## Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Sleaford during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 22 companies.

This represents an increase of 633.3% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	SLEAFORD	UK
2011	22	29,640
2010	3	18,221
% CHANGE	633.3%	62.7%
RECORD YEAR	2006 (30)	2003 (57,175)

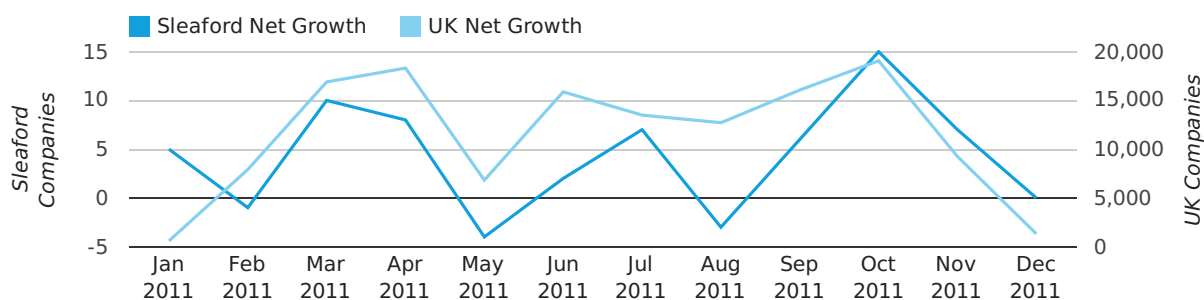
### net growth by quarter



## Monthly Data (Oct, Nov & Dec 2011)

October 2011 saw a new record in net growth in Sleaford when compared to any previous October.

### net growth by month



	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	15	7	0
NET GROWTH IN 2010	7	-1	-3
% CHANGE	114.3%	-800.0%	-100.0%
RECORD YEAR	2011 (15)	2006 (13)	2006 (8)

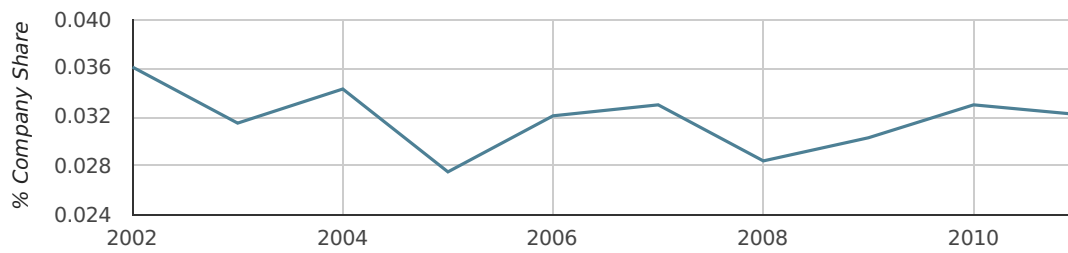


### Annual Data (2011)

In 2011 Sleaford formed 0.0% of all UK companies. This is no change on 2010 when Sleaford was responsible for 0.0% of all UK companies.

YEAR	SLEAFORD
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1970 (0.1%)

### company share by year

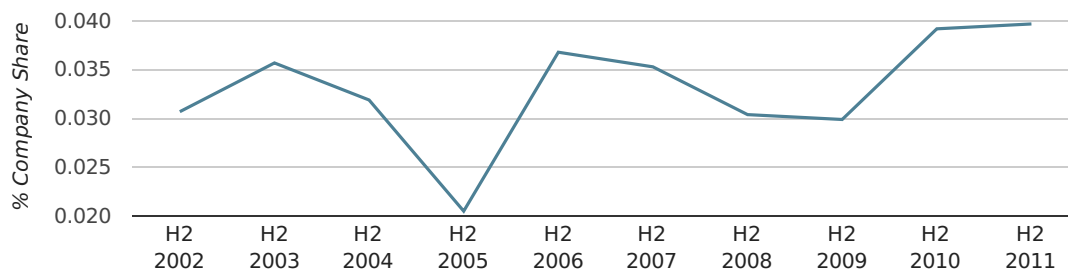


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 Sleaford formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

HALF YEAR (JUL-DEC)	SLEAFORD
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1966 (0.1%)

### company share by half year

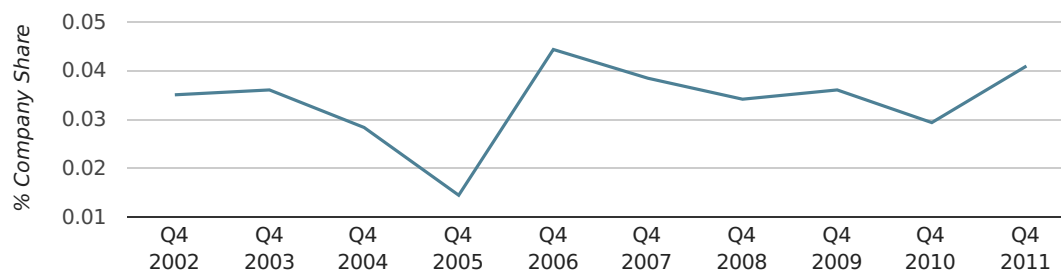


## Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Sleaford formed 0.0% of all UK companies.

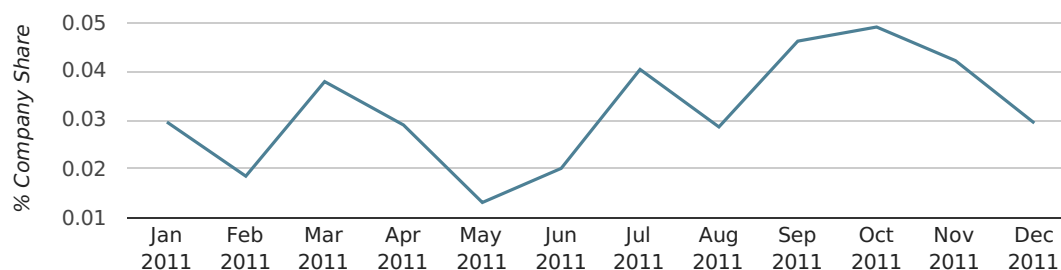
FOURTH QUARTER (OCT 2011 - DEC 2011)	SLEAFORD
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1968 (0.1%)

### company share by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.0%	0.0%
UK FORMATION SHARE IN 2010	0.0%	0.0%	0.0%
% CHANGE	10.1%	45.0%	164.9%
RECORD YEAR	1961 (0.2%)	1968 (0.2%)	1968 (0.2%)

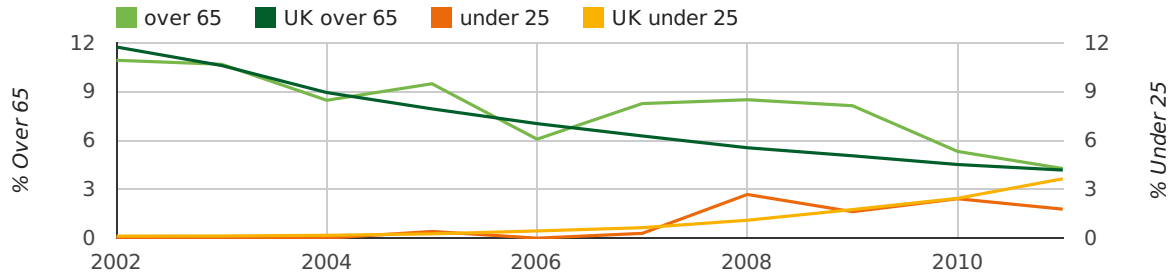
### Annual Data (2011)

The average age of a director in 2011 was 46.2.

The percentage of directors under the age of 25 was 1.8% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 4.3% compared to the UK figure of 4.2%.

#### director age by year



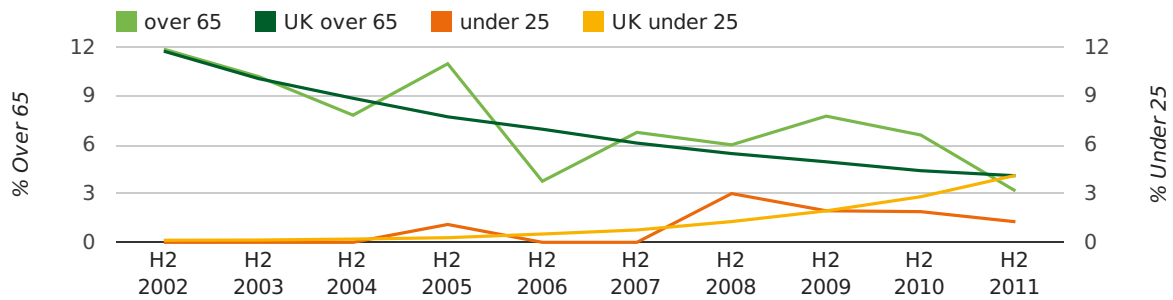
### Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 45.8.

The percentage of directors under the age of 25 was 1.3% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 3.2% compared to the UK figure of 4.1%.

#### director age by half year



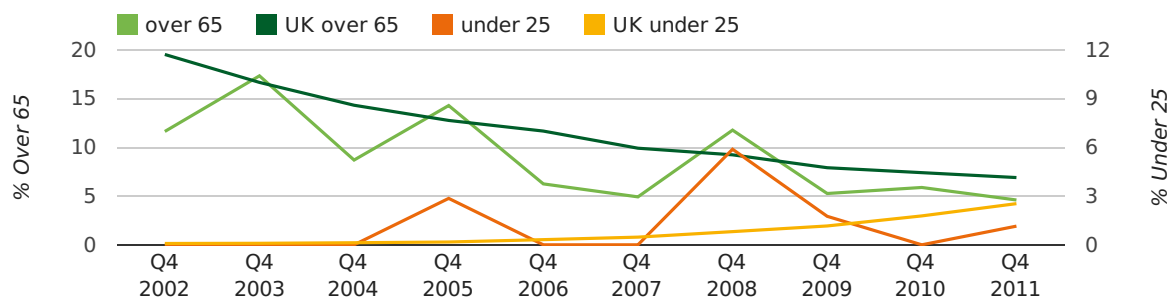
## Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 47.2.

The percentage of directors under the age of 25 was 1.1% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 4.6% compared to the UK figure of 4.1%.

### director age by quarter

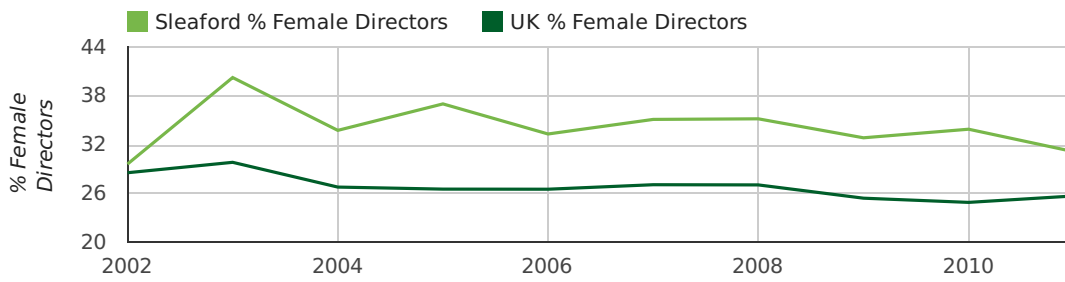


### Annual Data (2011)

The record year for female directors in Sleaford was 1857 when 36.4% of all directors were female.

The percentage of female directors in Sleaford in 2011 was 29.6%. The average for the UK during this time was 28.6%

#### director gender by year

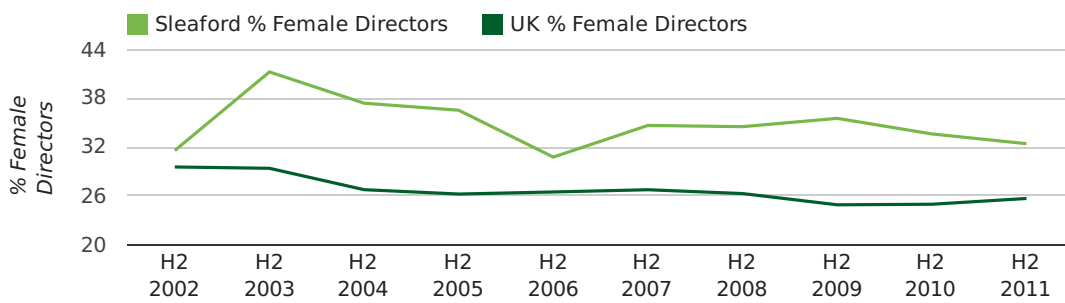


### Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Sleaford was 1860 when 42.9% of all directors were female.

32.4% of all director appointments in Sleaford in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

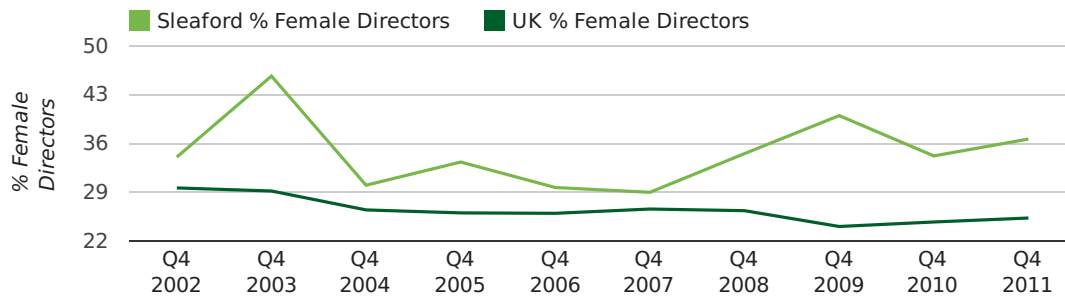


## Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Sleaford was in 1977 when 31.1% of all directors were female.

36.6% of all director appointments in Sleaford in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter



## Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.92%	CONSULTING	5.07%
TRAINING	1.92%	MANAGEMENT	4.74%
SLEAFORD	1.28%	CONSULTANCY	3.26%
J	0.96%	PROPERTY	2.37%
DESIGN	0.96%	TRADING	2.07%
CONSTRUCTION	0.96%	DESIGN	1.92%
CONSULTANCY	0.96%	ASSOCIATES	1.86%
BUSINESS	0.96%	ENGINEERING	1.78%
TRUST	0.96%	BUSINESS	1.78%
FOOD	0.96%	CONSULTANTS	1.76%
FISH	0.96%	CONSTRUCTION	1.73%
MCLELLAND	0.64%	MEDIA	1.71%
B	0.64%	LONDON	1.63%
TWO	0.64%	J	1.51%
MORE	0.64%	INVESTMENTS	1.48%
CHOCOLATIERS	0.64%	GLOBAL	1.46%
IAN	0.64%	IT	1.41%
ACADEMY	0.64%	CARE	1.39%
LINCOLN	0.64%	PROPERTIES	1.29%
ENGINEERING	0.64%	ELECTRICAL	1.29%
P	0.64%	M	1.27%
ASSOCIATES	0.64%	BUILDING	1.26%
BAGS	0.64%	ENERGY	1.25%
BELLA	0.64%	S	1.20%
D	0.64%	ENTERPRISES	1.20%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	39	205,525
7487 - Other business activities	13	57,052
9999 - Dormant Company	11	20,199
70229 - Management consultancy activities other than financial management	8	17,765
82990 - Other business support service activities not elsewhere classified	7	32,483
99999 - Dormant Company	6	21,846
4521 - General construction & civil engineering	6	5,558
43210 - Electrical installation	6	3,175
7414 - Business & management consultancy	5	13,034
96090 - Other service activities not elsewhere classified	5	11,768
5530 - Restaurants	4	5,013
74909 - Other professional, scientific and technical activities not elsewhere classified	4	8,671
7470 - Other cleaning activities	3	1,319
7499 - Non-trading company	3	9,957
5540 - Bars	3	2,147
7011 - Development & sell real estate	3	2,287
9305 - Other service activities	3	9,492
68209 - Other letting and operating of own or leased real estate	3	4,082
86230 - Dental practice activities	3	1,598
29203 - Manufacture of caravans	3	13