

Solihull

q3 2011 business confidence report



headlines

- September 2011 saw a new record in company registrations in Solihull when compared to any previous September.
- August 2011 saw a new record in company registrations in Solihull when compared to any previous August.

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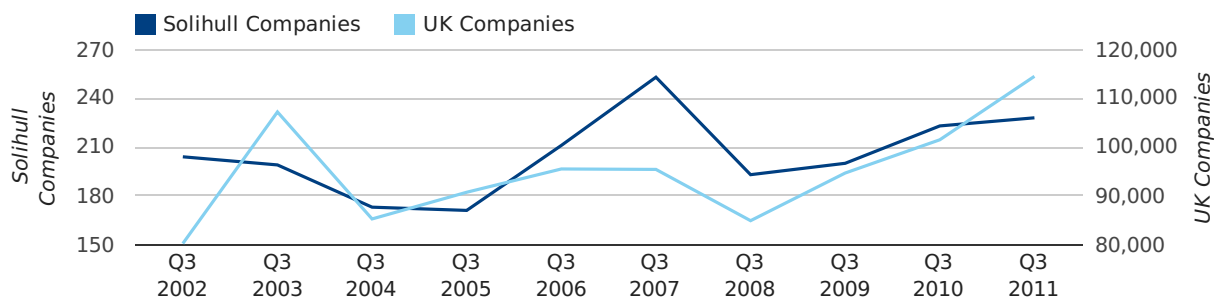
Quarterly Data (Q3 Jul-Sep 2011)

A total of 228 companies were registered in Solihull during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 2.2% versus the same period last year (Q3 2010). This figure compares badly to the UK as a whole, which saw an increase of 12.8% against the same period last year.

| THIRD QUARTER (JUL 2011 - SEP 2011) | SOLIHULL | UK |
|-------------------------------------|------------|----------------|
| 2011 | 228 | 114,512 |
| 2010 | 223 | 101,492 |
| % CHANGE | 2.2% | 12.8% |
| RECORD YEAR | 2007 (253) | 2011 (114,512) |

new companies by quarter

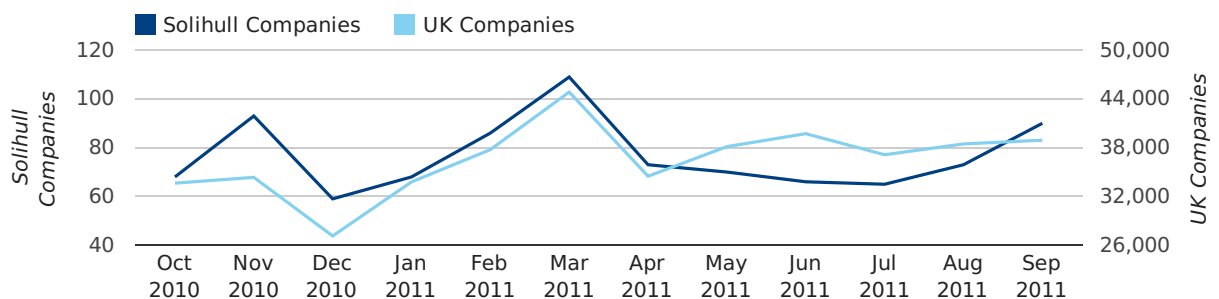


Monthly Data (Jul, Aug & Sep 2011)

September 2011 saw a new record in company registrations in Solihull when compared to any previous September.

August 2011 saw a new record in company registrations in Solihull when compared to any previous August.

new companies by month



| | JULY | AUGUST | SEPTEMBER |
|-----------------------|------------|-----------|-----------|
| NEW COMPANIES IN 2011 | 65 | 73 | 90 |
| NEW COMPANIES IN 2010 | 79 | 67 | 77 |
| % CHANGE | -17.7% | 9.0% | 16.9% |
| RECORD YEAR | 2007 (114) | 2011 (73) | 2011 (90) |

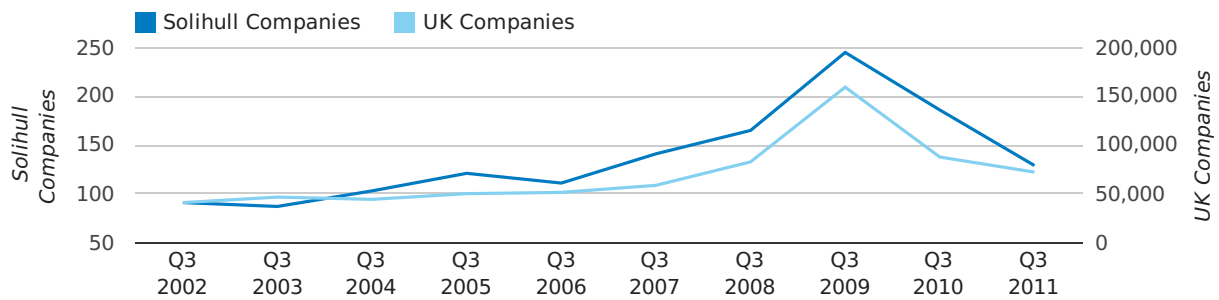
Quarterly Data (Q3 Jul-Sep 2011)

A total of 129 companies were dissolved in Solihull during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 30.6% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

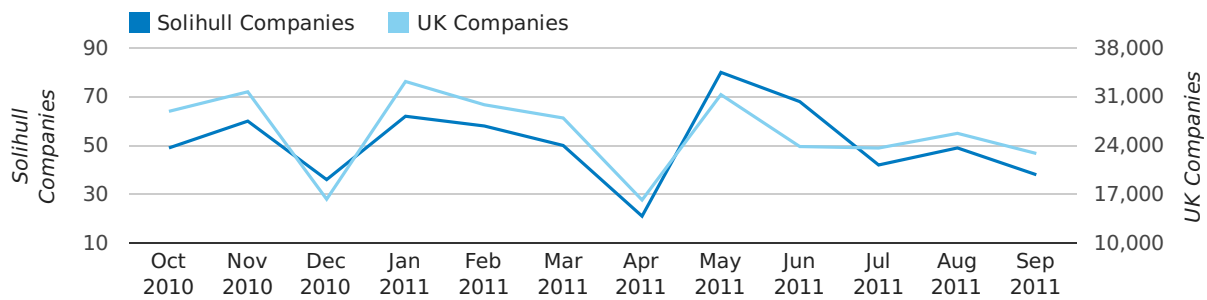
| THIRD QUARTER (JUL 2011 - SEP 2011) | SOLIHULL | UK |
|-------------------------------------|------------|----------------|
| 2011 | 129 | 72,230 |
| 2010 | 186 | 87,705 |
| % CHANGE | -30.6% | -17.6% |
| RECORD YEAR | 2009 (245) | 2009 (159,401) |

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



| | JULY | AUGUST | SEPTEMBER |
|--------------------------|-----------|------------|------------|
| CLOSED COMPANIES IN 2011 | 42 | 49 | 38 |
| CLOSED COMPANIES IN 2010 | 49 | 71 | 66 |
| % CHANGE | -14.3% | -31.0% | -42% |
| RECORD YEAR | 2009 (60) | 2008 (124) | 2009 (117) |

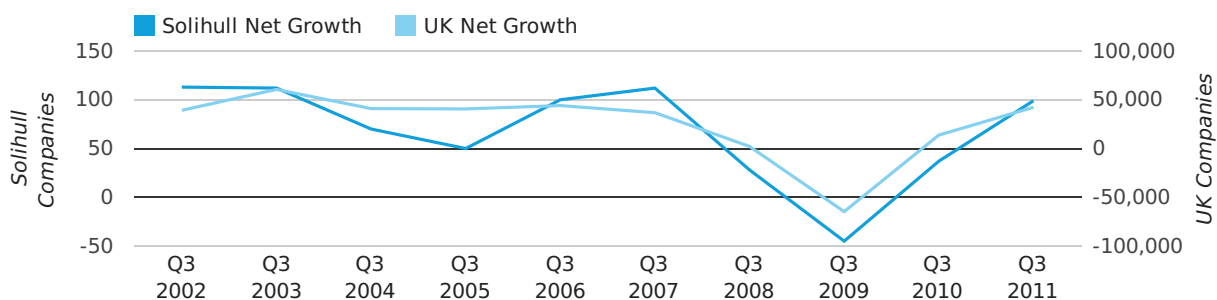
Quarterly Data (Q3 Jul-Sep 2011)

Net company growth for Solihull during the third quarter of 2011 (Jul 2011 - Sep 2011) was 99 companies.

This represents an increase of 167.6% on the same period last year.

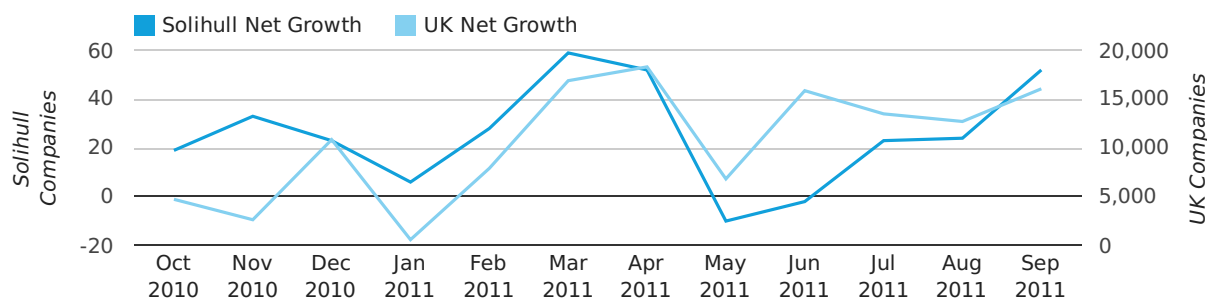
| THIRD QUARTER (JUL 2011 - SEP 2011) | SOLIHULL | UK |
|-------------------------------------|------------|---------------|
| 2011 | 99 | 42,282 |
| 2010 | 37 | 13,787 |
| % CHANGE | 167.6% | 206.7% |
| RECORD YEAR | 2002 (113) | 2003 (60,597) |

net growth by quarter



Monthly Data (Jul, Aug & Sep 2011)

net growth by month



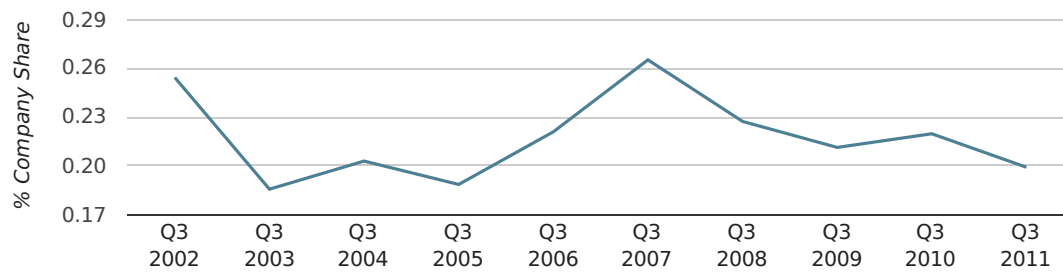
| | JULY | AUGUST | SEPTEMBER |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2011 | 23 | 24 | 52 |
| NET GROWTH IN 2010 | 30 | -4 | 11 |
| % CHANGE | -23.3% | -700.0% | 372.7% |
| RECORD YEAR | 2007 (65) | 2002 (35) | 2002 (56) |

Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Solihull formed 0.2% of all UK companies.

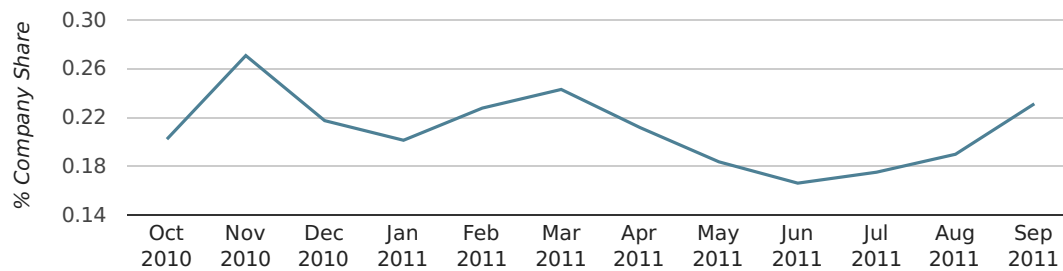
| THIRD QUARTER (JUL 2011 - SEP 2011) | SOLIHULL |
|-------------------------------------|-------------|
| 2011 | 0.2% |
| 2010 | 0.2% |
| 2009 | 0.2% |
| 2008 | 0.2% |
| 2007 | 0.3% |
| RECORD YEAR (SINCE 1960) | 1960 (0.5%) |

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



| | JULY | AUGUST | SEPTEMBER |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.2% | 0.2% | 0.2% |
| UK FORMATION SHARE IN 2010 | 0.2% | 0.2% | 0.2% |
| % CHANGE | -24.7% | -8.3% | 5.5% |
| RECORD YEAR | 1960 (0.6%) | 1968 (0.7%) | 1962 (0.6%) |

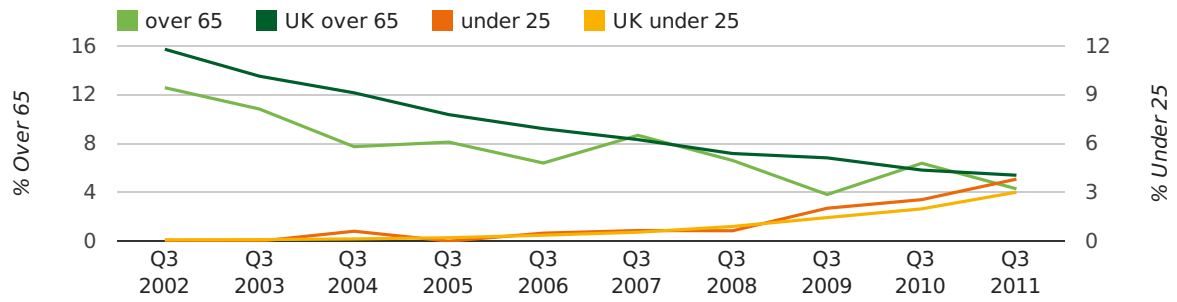
Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 44.6.

The percentage of directors under the age of 25 was 3.8% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 4.3% compared to the UK figure of 4.1%.

director age by quarter

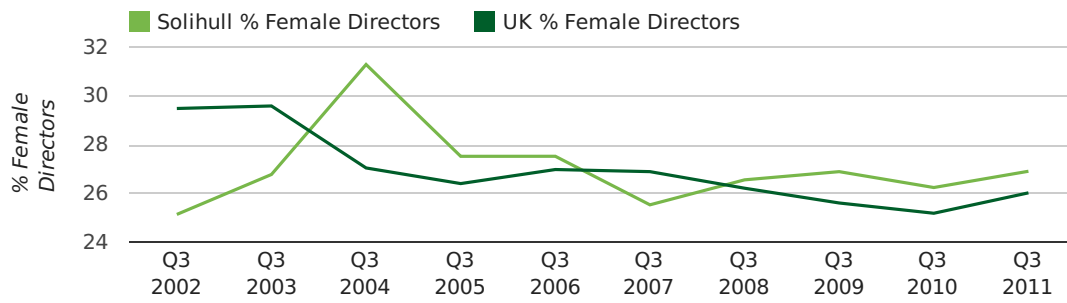


Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Solihull was in 1862 when 50.0% of all directors were female.

26.9% of all director appointments in Solihull in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| CONSULTING | 2.20% | CONSULTING | 5.11% |
| MANAGEMENT | 1.58% | MANAGEMENT | 4.75% |
| CONSULTANCY | 1.44% | CONSULTANCY | 3.19% |
| ASSOCIATES | 1.24% | PROPERTY | 2.41% |
| PROPERTY | 1.17% | TRADING | 2.06% |
| CONSULTANTS | 0.69% | DESIGN | 1.94% |
| M | 0.69% | ASSOCIATES | 1.85% |
| SYSTEMS | 0.62% | BUSINESS | 1.82% |
| C | 0.62% | CONSULTANTS | 1.76% |
| BRIDGE | 0.62% | ENGINEERING | 1.74% |
| ENGINEERING | 0.62% | MEDIA | 1.72% |
| SOLIHULL | 0.62% | CONSTRUCTION | 1.72% |
| MARKETING | 0.55% | LONDON | 1.63% |
| MIDLANDS | 0.55% | J | 1.47% |
| BUILDING | 0.55% | GLOBAL | 1.46% |
| SOLAR | 0.55% | INVESTMENTS | 1.43% |
| EVENTS | 0.55% | CARE | 1.42% |
| SCHOOL | 0.48% | IT | 1.38% |
| CONSTRUCTION | 0.48% | BUILDING | 1.30% |
| IDEM | 0.48% | PROPERTIES | 1.28% |
| IT | 0.48% | ELECTRICAL | 1.27% |
| CARE | 0.41% | M | 1.25% |
| CENTRAL | 0.41% | ENERGY | 1.22% |
| SALES | 0.41% | TRAINING | 1.21% |
| FINANCIAL | 0.41% | S | 1.21% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|---------------------|--------------|
| None Supplied | 333 | 204,493 |
| 7487 - Other business activities | 135 | 65,177 |
| 82990 - Other business support service activities not elsewhere classified | 78 | 29,245 |
| 70229 - Management consultancy activities other than financial management | 65 | 15,760 |
| 99999 - Dormant Company | 45 | 18,281 |
| 7414 - Business & management consultancy | 42 | 14,755 |
| 9999 - Dormant Company | 36 | 22,587 |
| 62020 - Information technology consultancy activities | 31 | 10,137 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 24 | 7,551 |
| 7222 - Other software consultancy and supply | 23 | 8,345 |
| 96090 - Other service activities not elsewhere classified | 21 | 10,018 |
| 9305 - Other service activities | 21 | 10,525 |
| 74990 - Non-trading company | 20 | 8,064 |
| 7260 - Other computer related activities | 17 | 8,686 |
| 7499 - Non-trading company | 17 | 11,543 |
| 4521 - General construction & civil engineering | 16 | 6,321 |
| 70100 - Activities of head offices | 13 | 2,479 |
| 4545 - Other building completion | 12 | 2,731 |
| 5263 - Other non-store retail sale | 12 | 2,087 |
| 43210 - Electrical installation | 12 | 2,938 |