

Solihull

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Solihull when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Solihull when compared to any quarter in history.
- February 2012 saw a new record in company registrations in Solihull when compared to any previous February.
- January 2012 saw a new record in company registrations in Solihull when compared to any previous January.
- Q1 2012 saw a new record in net growth in Solihull when compared to any previous Q1.
- Q1 2012 was a record quarter for net growth in Solihull when compared to any quarter in history.
- February 2012 saw a new record in net growth in Solihull when compared to any previous February.
- January 2012 saw a new record in net growth in Solihull when compared to any previous January.

contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in company registrations in Solihull when compared to any previous Q1.

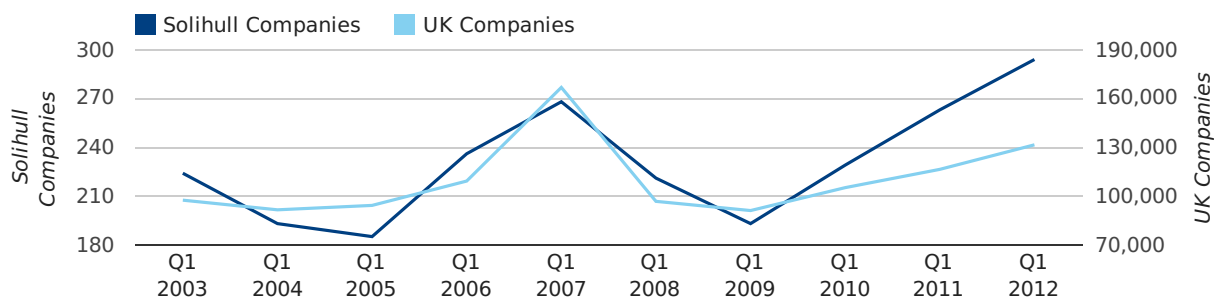
Q1 2012 was a record quarter for company registrations in Solihull when compared to any quarter in history.

A total of 294 companies were registered in Solihull during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 11.8% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	SOLIHULL	UK
2012	294	131,491
2011	263	116,391
% CHANGE	11.8%	13.0%
RECORD YEAR	2012 (294)	2007 (166,814)

new companies by quarter

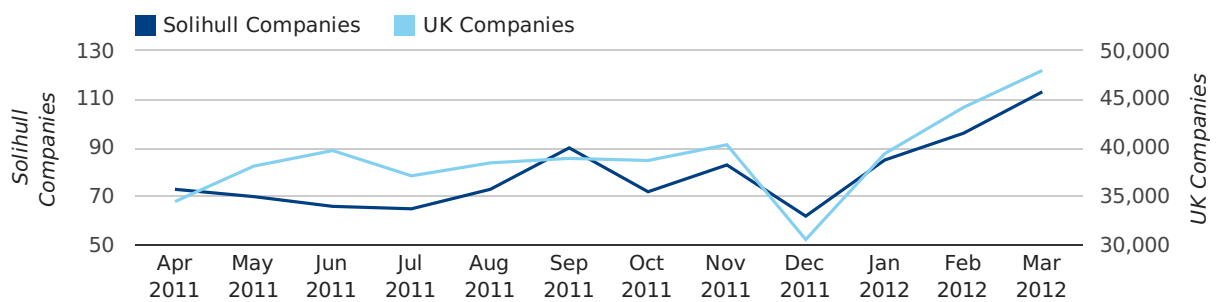


Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company registrations in Solihull when compared to any previous February.

January 2012 saw a new record in company registrations in Solihull when compared to any previous January.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	85	96	113
NEW COMPANIES IN 2011	68	86	109
% CHANGE	25.0%	11.6%	3.7%
RECORD YEAR	2012 (85)	2012 (96)	2007 (119)

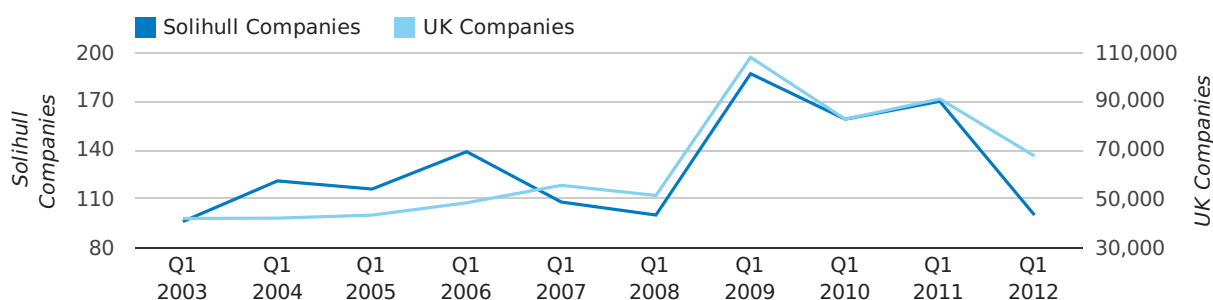
Quarterly Data (Q1 Jan-Mar 2012)

A total of 100 companies were dissolved in Solihull during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 41.2% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

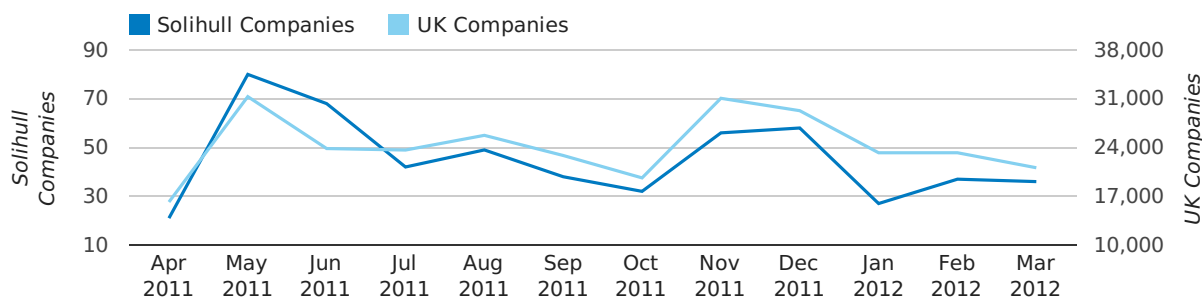
FIRST QUARTER (JAN 2012 - MAR 2012)	SOLIHULL	UK
2012	100	67,576
2011	170	90,986
% CHANGE	-41.2%	-25.7%
RECORD YEAR	2009 (187)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	27	37	36
CLOSED COMPANIES IN 2011	62	58	50
% CHANGE	-56.5%	-36.2%	-28%
RECORD YEAR	2011 (62)	2011 (58)	2009 (106)

Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in net growth in Solihull when compared to any previous Q1.

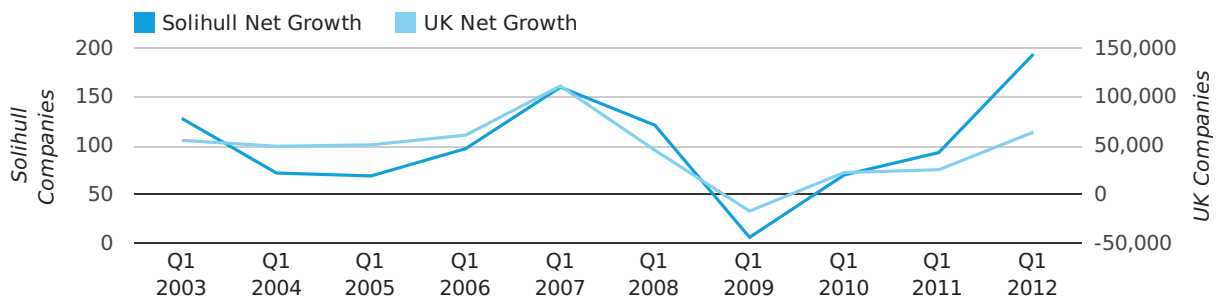
Q1 2012 was a record quarter for net growth in Solihull when compared to any quarter in history.

Net company growth for Solihull during the first quarter of 2012 (Jan 2012 - Mar 2012) was 194 companies.

This represents an increase of 108.6% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	SOLIHULL	UK
2012	194	63,915
2011	93	25,405
% CHANGE	108.6%	151.6%
RECORD YEAR	2012 (194)	2007 (111,282)

net growth by quarter

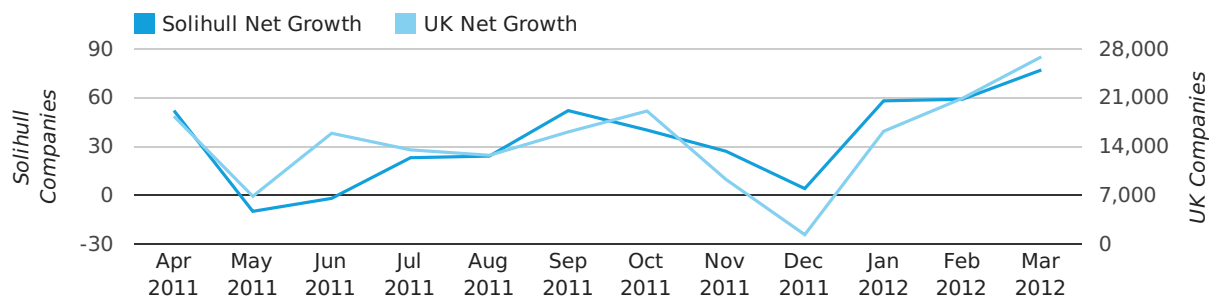


Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in net growth in Solihull when compared to any previous February.

January 2012 saw a new record in net growth in Solihull when compared to any previous January.

net growth by month



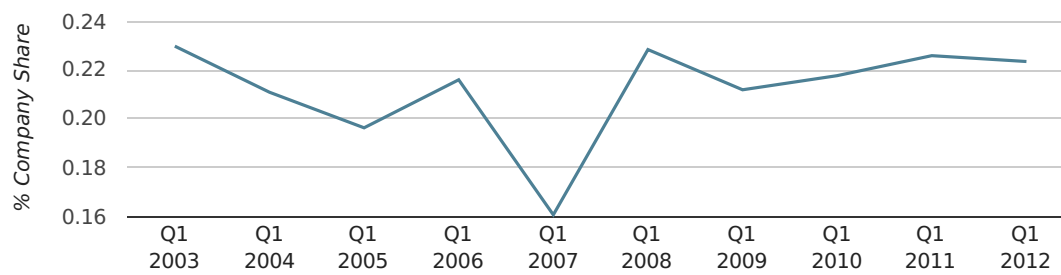
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	58	59	77
NET GROWTH IN 2011	6	28	59
% CHANGE	866.7%	110.7%	30.5%
RECORD YEAR	2012 (58)	2012 (59)	2007 (80)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Solihull formed 0.2% of all UK companies.

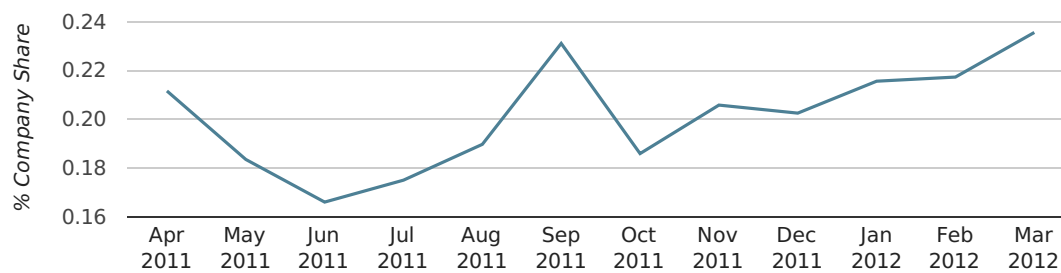
FIRST QUARTER (JAN 2012 - MAR 2012)	SOLIHULL
2012	0.2%
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	1966 (0.6%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.2%	0.2%	0.2%
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.2%
% CHANGE	7.2%	-4.5%	-3.0%
RECORD YEAR	1968 (1.0%)	1966 (1.0%)	1960 (0.6%)

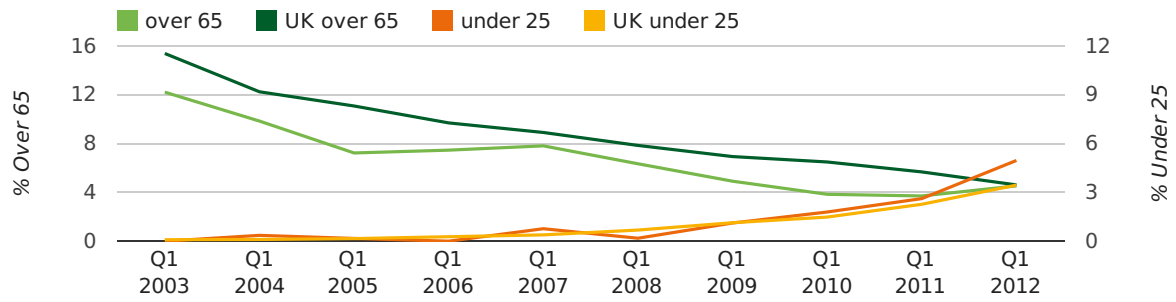
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 45.0.

The percentage of directors under the age of 25 was 5.0% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 4.5% compared to the UK figure of 3.5%.

director age by quarter

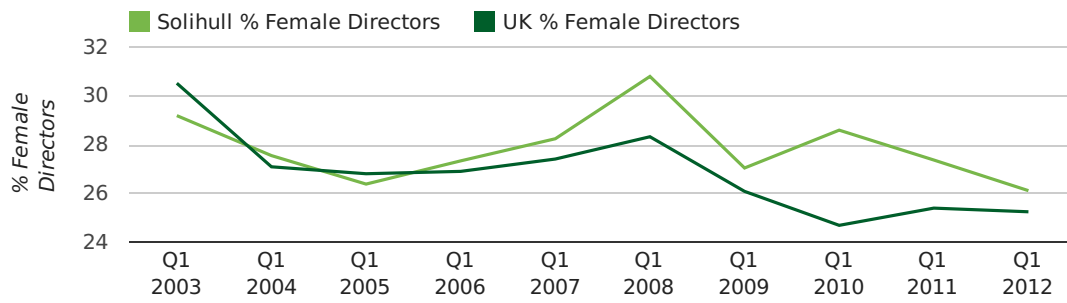


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Solihull was in 1861 when 40.0% of all directors were female.

26.1% of all director appointments in Solihull in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.81%	CONSULTING	5.07%
CONSULTANCY	1.54%	MANAGEMENT	4.74%
PROPERTY	1.21%	CONSULTANCY	3.30%
MANAGEMENT	1.14%	PROPERTY	2.37%
SOLIHULL	0.94%	TRADING	2.07%
MEDIA	0.74%	DESIGN	1.93%
ASSOCIATES	0.74%	ENGINEERING	1.86%
MIDLANDS	0.67%	ASSOCIATES	1.84%
CONSTRUCTION	0.67%	CONSULTANTS	1.79%
SYSTEMS	0.60%	BUSINESS	1.73%
M	0.60%	MEDIA	1.72%
PROPERTIES	0.60%	CONSTRUCTION	1.72%
MARKETING	0.60%	LONDON	1.66%
SUPPORT	0.60%	J	1.54%
BUSINESS	0.60%	INVESTMENTS	1.51%
ENGINEERING	0.54%	GLOBAL	1.50%
CONSULTANTS	0.54%	IT	1.40%
(NO.	0.54%	CARE	1.34%
BRIDGE	0.47%	PROPERTIES	1.31%
SOLAR	0.47%	ELECTRICAL	1.27%
DEVELOPMENTS	0.47%	M	1.27%
GREEN	0.47%	BUILDING	1.24%
BUILDING	0.47%	ENERGY	1.20%
INVESTMENTS	0.47%	S	1.20%
(MIDLANDS)	0.47%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	342	216,665
7487 - Other business activities	109	52,735
82990 - Other business support service activities not elsewhere classified	93	35,233
70229 - Management consultancy activities other than financial management	87	19,704
99999 - Dormant Company	52	25,084
62020 - Information technology consultancy activities	41	14,303
7414 - Business & management consultancy	33	12,113
74909 - Other professional, scientific and technical activities not elsewhere classified	33	9,892
96090 - Other service activities not elsewhere classified	32	13,637
9999 - Dormant Company	29	18,617
74990 - Non-trading company	24	9,729
7222 - Other software consultancy and supply	17	6,934
7260 - Other computer related activities	16	7,154
43999 - Other specialised construction activities not elsewhere classified	14	3,931
43210 - Electrical installation	14	3,573
9305 - Other service activities	14	8,818
70100 - Activities of head offices	13	2,746
47910 - Retail sale via mail order houses or via Internet	12	3,439
41100 - Development of building projects	12	4,984
68100 - Buying and selling of own real estate	12	3,072