Southall

q1 2012 business confidence report



headlines

- $\bullet \quad \text{Q1 2012 saw a new record in company registrations in Southall when compared to any previous Q1. } \\$
- January 2012 saw a new record in company registrations in Southall when compared to any previous January.
- Q1 2012 saw a new record in net growth in Southall when compared to any previous Q1.
- March 2012 saw a new record in net growth in Southall when compared to any previous March.

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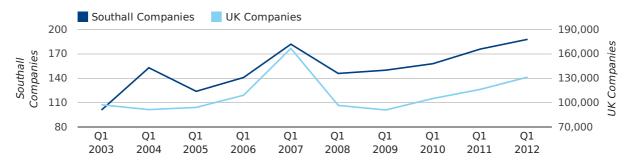
Q1 2012 saw a new record in company registrations in Southall when compared to any previous Q1.

A total of 188 companies were registered in Southall during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 6.8% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	SOUTHALL	UK
2012	188	131,491
2011	176	116,391
% CHANGE	6.8%	13.0%
RECORD YEAR	2012 (188)	2007 (166,814)

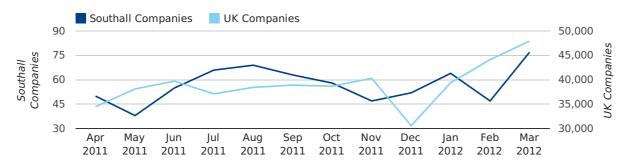
new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

January 2012 saw a new record in company registrations in Southall when compared to any previous January.

new companies by month



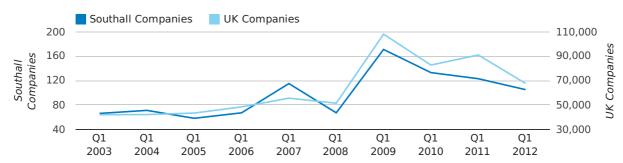
	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	64	47	77
NEW COMPANIES IN 2011	45	65	66
% CHANGE	42.2%	-27.7%	16.7%
RECORD YEAR	2012 (64)	2011 (65)	2007 (78)

A total of 105 companies were dissolved in Southall during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 14.6% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

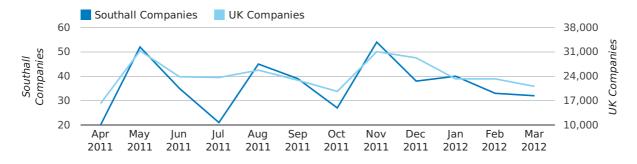
FIRST QUARTER (JAN 2012 - MAR 2012)	SOUTHALL	UK
2012	105	67,576
2011	123	90,986
% CHANGE	-14.6%	-25.7%
RECORD YEAR	2009 (171)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	40	33	32
CLOSED COMPANIES IN 2011	51	35	37
% CHANGE	-21.6%	-5.7%	-14%
RECORD YEAR	2011 (51)	2008 (40)	2009 (128)

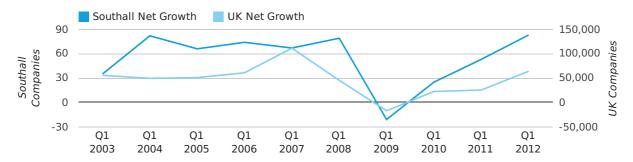
Q1 2012 saw a new record in net growth in Southall when compared to any previous Q1.

Net company growth for Southall during the first quarter of 2012 (Jan 2012 - Mar 2012) was 83 companies.

This represents an increase of 56.6% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	SOUTHALL	UK
2012	83	63,915
2011	53	25,405
% CHANGE	56.6%	151.6%
RECORD YEAR	2012 (83)	2007 (111,282)

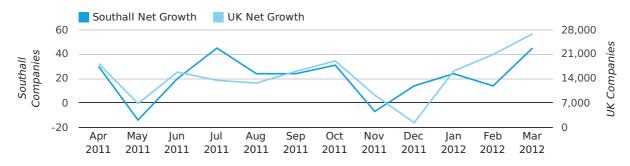
net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

March 2012 saw a new record in net growth in Southall when compared to any previous March.

net growth by month

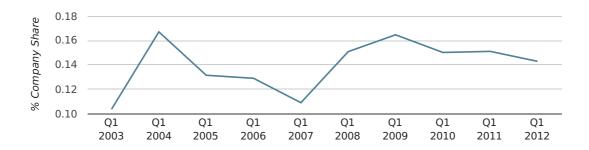


	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	24	14	45
NET GROWTH IN 2011	-6	30	29
% CHANGE	-500.0%	-53.3%	55.2%
RECORD YEAR	2009 (39)	2004 (33)	2012 (45)

In the first quarter of 2012, Southall formed 0.1% of all UK companies.

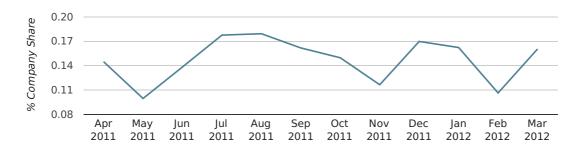
FIRST QUARTER (JAN 2012 - MAR 2012)	SOUTHALL
2012	0.1%
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	2004 (0.2%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



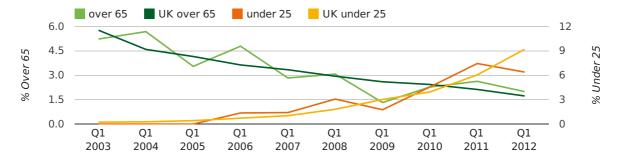
	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.2%	0.1%	0.2%
UK FORMATION SHARE IN 2011	0.1%	0.2%	0.1%
% CHANGE	21.9%	-38.1%	9.1%
RECORD YEAR	1978 (0.2%)	1960 (0.2%)	1980 (0.2%)

The average age of a director in the first quarter of 2012 was 38.2.

The percentage of directors under the age of 25 was 6.4% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 2.0% compared to the UK figure of 3.5%.

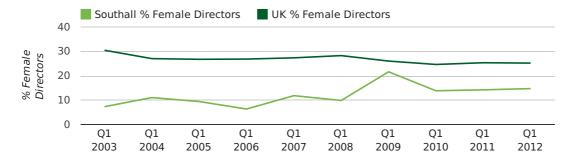
director age by quarter



The record first quarter for female directors in Southall was in 1861 when 40.0% of all directors were female.

14.8% of all director appointments in Southall in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



naming trends $\operatorname{duport} \omega$

Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
TRADING	1.43%	CONSULTING	5.07%
LONDON	1.43%	MANAGEMENT	4.74%
CONSTRUCTION	1.34%	CONSULTANCY	3.30%
S	1.07%	PROPERTY	2.37%
CONSULTING	0.98%	TRADING	2.07%
BUILDING	0.98%	DESIGN	1.93%
PROPERTY	0.90%	ENGINEERING	1.86%
М	0.90%	ASSOCIATES	1.84%
ENTERPRISES	0.81%	CONSULTANTS	1.79%
CONSULTANCY	0.81%	BUSINESS	1.73%
MANAGEMENT	0.81%	MEDIA	1.72%
CO	0.72%	CONSTRUCTION	1.72%
GLOBAL	0.72%	LONDON	1.66%
ELECTRICAL	0.63%	J	1.54%
FOOD	0.54%	INVESTMENTS	1.51%
GENERAL	0.54%	GLOBAL	1.50%
DEVELOPMENT	0.54%	IT	1.40%
INTERNATIONAL	0.54%	CARE	1.34%
BEAUTY	0.54%	PROPERTIES	1.31%
SERVICE	0.54%	ELECTRICAL	1.27%
BUILDERS	0.54%	М	1.27%
CONSULTANTS	0.54%	BUILDING	1.24%
SOCIAL	0.54%	ENERGY	1.20%
DESIGN	0.45%	S	1.20%
FOODS	0.45%	ENTERPRISES	1.19%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	520	216,665
7487 - Other business activities	73	52,735
96090 - Other service activities not elsewhere classified	35	13,637
62020 - Information technology consultancy activities	23	14,303
99999 - Dormant Company	19	25,084
9999 - Dormant Company	19	18,617
9305 - Other service activities	16	8,818
7499 - Non-trading company	14	9,102
62090 - Other information technology service activities	13	8,145
74990 - Non-trading company	13	9,729
47110 - Retail sale in non-specialised stores with food, beverages or tobacco predominating	13	1,626
5212 - Other retail non-specialised stores	13	1,011
82990 - Other business support service activities not elsewhere classified	11	35,233
47190 - Other retail sale in non-specialised stores	11	1,861
7222 - Other software consultancy and supply	9	6,934
4545 - Other building completion	9	2,196
5242 - Retail sale of clothing	8	1,529
5190 - Other wholesale	8	1,250
70229 - Management consultancy activities other than financial management	8	19,704
41202 - Construction of domestic buildings	8	3,052