Southall

2012 half year business confidence report



headlines

- The first half of 2012 saw a new record in company registrations in Southall when compared to any previous first half year.
- The first half of 2012 was a record first half year for company registrations in Southall when compared to any half year in history.
- Q2 2012 saw a new record in company registrations in Southall when compared to any previous Q2.
- June 2012 saw a new record in company registrations in Southall when compared to any previous June.
- May 2012 saw a new record in company registrations in Southall when compared to any previous May.
- April 2012 saw a new record in company registrations in Southall when compared to any previous April.

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The first half of 2012 saw a new record in company registrations in Southall when compared to any previous first half year.

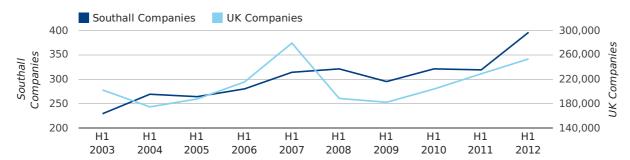
The first half of 2012 was a record first half year for company registrations in Southall when compared to any half year in history.

In the first half of 2012 a total of 396 companies were formed in Southall. This figure is 24.1% higher than last year, which compares well to the UK wide figure of 10.7%.

The highest total for a first half year in Southall occurred in 2012 when a total of 396 were formed.

| HALF YEAR (JAN-JUN) | SOUTHALL | UK |
|---------------------|------------|----------------|
| 2012 | 396 | 253,150 |
| 2011 | 319 | 228,735 |
| % CHANGE | 24.1% | 10.7% |
| RECORD YEAR | 2012 (396) | 2007 (279,097) |

new companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

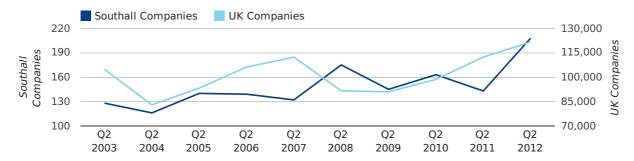
Q2 2012 saw a new record in company registrations in Southall when compared to any previous Q2.

A total of 208 companies were registered in Southall during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 45.5% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 8.3% against the same period last year.

| SECOND QUARTER (APR 2012 - JUN 2012) | SOUTHALL | UK |
|--------------------------------------|------------|----------------|
| 2012 | 208 | 121,659 |
| 2011 | 143 | 112,344 |
| % CHANGE | 45.5% | 8.3% |
| RECORD YEAR | 2012 (208) | 2012 (121,659) |

new companies by quarter



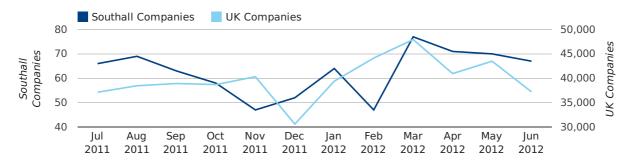
Monthly Data (Apr, May & Jun 2012)

June 2012 saw a new record in company registrations in Southall when compared to any previous June.

May 2012 saw a new record in company registrations in Southall when compared to any previous May.

April 2012 saw a new record in company registrations in Southall when compared to any previous April.

new companies by month



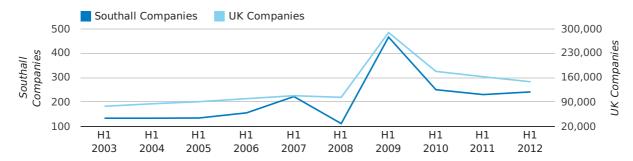
| | APRIL | MAY | JUNE |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2012 | 71 | 70 | 67 |
| NEW COMPANIES IN 2011 | 50 | 38 | 55 |
| % CHANGE | 42.0% | 84.2% | 21.8% |
| RECORD YEAR | 2012 (71) | 2012 (70) | 2012 (67) |

In the first half of 2012 a total of 241 companies were dissolved in Southall. This figure is 4.8% higher than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Southall occurred in 2009 when a total of 466 were closed.

| HALF YEAR (JAN-JUN) | SOUTHALL | UK |
|---------------------|------------|----------------|
| 2012 | 241 | 147,793 |
| 2011 | 230 | 162,310 |
| % CHANGE | 4.8% | -8.9% |
| RECORD YEAR | 2009 (466) | 2009 (289,236) |

dissolved companies by half year



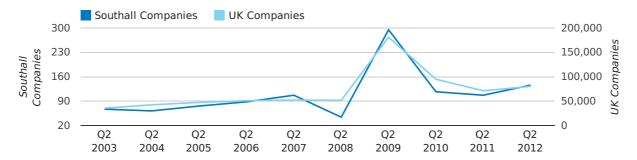
Quarterly Data (Q2 Apr-Jun 2012)

A total of 136 companies were dissolved in Southall during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 27.1% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

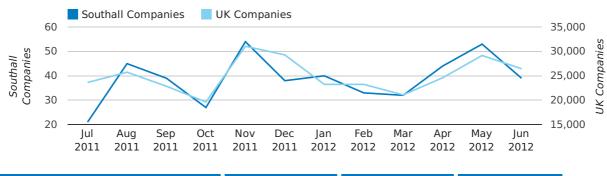
| SECOND QUARTER (APR 2012 - JUN 2012) | SOUTHALL | UK |
|--------------------------------------|------------|----------------|
| 2012 | 136 | 80,217 |
| 2011 | 107 | 71,324 |
| % CHANGE | 27.1% | 12.5% |
| RECORD YEAR | 2009 (295) | 2009 (181,176) |

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

dissolved companies by month

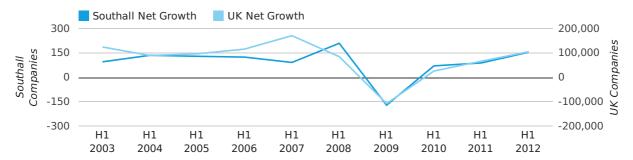


| | APRIL | MAY | JUNE |
|--------------------------|------------|------------|-----------|
| CLOSED COMPANIES IN 2012 | 44 | 53 | 39 |
| CLOSED COMPANIES IN 2011 | 20 | 52 | 35 |
| % CHANGE | 120.0% | 1.9% | 11% |
| RECORD YEAR | 2009 (119) | 2009 (111) | 2009 (65) |

In the first half of 2012 the company register for Southall increased by 155 companies. This figure is 74.2% higher than last year, which compares well to a UK increase of 58.6%.

| HALF YEAR (JAN-JUN) | SOUTHALL | UK |
|---------------------|------------|----------------|
| 2012 | 155 | 105,357 |
| 2011 | 89 | 66,425 |
| % CHANGE | 74.2% | 58.6% |
| RECORD YEAR | 2008 (210) | 2007 (171,296) |

net growth by half year



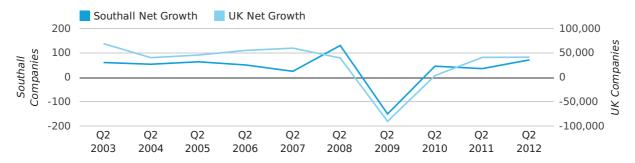
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Southall during the second quarter of 2012 (Apr 2012 - Jun 2012) was 72 companies.

This represents an increase of 100.0% on the same period last year.

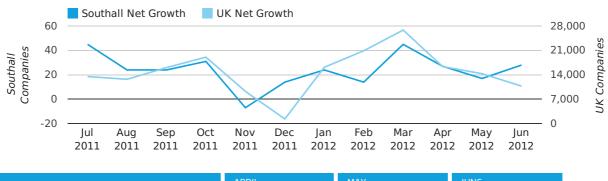
| SECOND QUARTER (APR 2012 - JUN 2012) | SOUTHALL | UK |
|--------------------------------------|------------|---------------|
| 2012 | 72 | 41,442 |
| 2011 | 36 | 41,020 |
| % CHANGE | 100.0% | 1.0% |
| RECORD YEAR | 2008 (131) | 2003 (69,274) |

net growth by quarter



Monthly Data (Apr, May & Jun 2012)

net growth by month

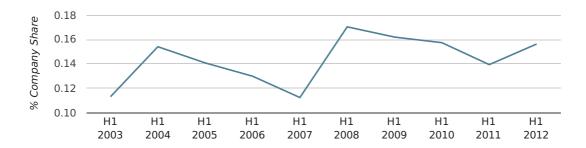


| | APRIL | MAY | JUNE |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2012 | 27 | 17 | 28 |
| NET GROWTH IN 2011 | 30 | -14 | 20 |
| % CHANGE | -10.0% | -221.4% | 40.0% |
| RECORD YEAR | 2008 (42) | 2008 (31) | 2008 (58) |

In the first half of 2012 Southall formed 0.2% of all UK companies. This is more than the 2011 figure of 0.1%.

| HALF YEAR (JAN-JUN) | SOUTHALL |
|--------------------------|-------------|
| 2012 | 0.2% |
| 2011 | 0.1% |
| 2010 | 0.2% |
| 2009 | 0.2% |
| 2008 | 0.2% |
| RECORD YEAR (SINCE 1960) | 2008 (0.2%) |

company share by half year

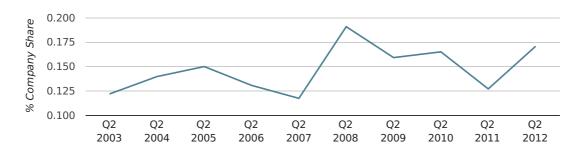


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Southall formed 0.2% of all UK companies.

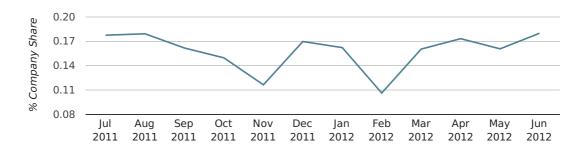
| SECOND QUARTER (APR 2012 - JUN 2012) | SOUTHALL |
|--------------------------------------|-------------|
| 2012 | 0.2% |
| 2011 | 0.1% |
| 2010 | 0.2% |
| 2009 | 0.2% |
| 2008 | 0.2% |
| RECORD YEAR (SINCE 1960) | 2008 (0.2%) |

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



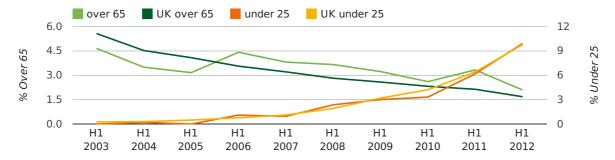
| | APRIL | MAY | JUNE |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2012 | 0.2% | 0.2% | 0.2% |
| UK FORMATION SHARE IN 2011 | 0.1% | 0.1% | 0.1% |
| % CHANGE | 19.6% | 61.4% | 30.0% |
| RECORD YEAR | 2002 (0.2%) | 2008 (0.2%) | 1968 (0.3%) |

The average age of a director in the first half of 2012 was 37.8.

The percentage of directors under the age of 25 was 9.9% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 2.1% compared to the UK figure of 3.4%.

director age by half year



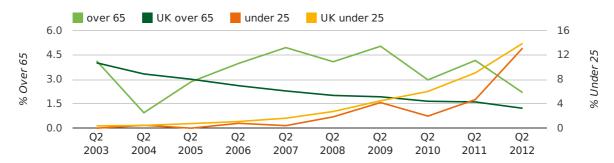
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 37.5.

The percentage of directors under the age of 25 was 13.1% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 2.2% compared to the UK figure of 3.3%.

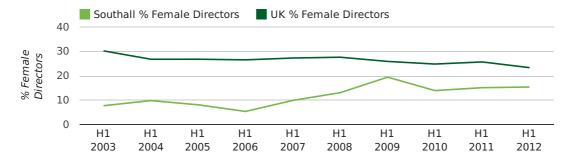
director age by quarter



The record first half year for female directors in Southall was 1861 when 40.0% of all directors were female.

15.4% of all director appointments in Southall in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

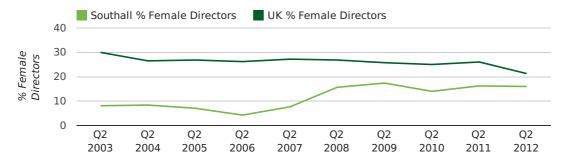


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Southall was in 1866 when 66.7% of all directors were female.

16.0% of all director appointments in Southall in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| LONDON | 1.48% | CONSULTING | 5.07% |
| CONSTRUCTION | 1.48% | MANAGEMENT | 4.74% |
| TRADING | 1.40% | CONSULTANCY | 3.28% |
| S | 1.15% | PROPERTY | 2.35% |
| М | 0.91% | TRADING | 2.10% |
| CONSULTING | 0.82% | DESIGN | 1.89% |
| MANAGEMENT | 0.82% | ENGINEERING | 1.87% |
| PROPERTY | 0.82% | ASSOCIATES | 1.82% |
| BUSINESS | 0.74% | CONSULTANTS | 1.78% |
| ENTERPRISES | 0.74% | CONSTRUCTION | 1.71% |
| FOOD | 0.74% | BUSINESS | 1.70% |
| CO | 0.74% | MEDIA | 1.69% |
| BUILDING | 0.74% | LONDON | 1.68% |
| GLOBAL | 0.66% | J | 1.57% |
| TRAVEL | 0.66% | GLOBAL | 1.51% |
| IT | 0.66% | INVESTMENTS | 1.48% |
| TRADERS | 0.66% | IT | 1.42% |
| BUILDERS | 0.58% | CARE | 1.31% |
| J | 0.58% | PROPERTIES | 1.31% |
| DEVELOPMENT | 0.58% | М | 1.26% |
| CONSULTANCY | 0.58% | ELECTRICAL | 1.23% |
| CONSULTANTS | 0.58% | BUILDING | 1.23% |
| SOCIAL | 0.49% | SECURITY | 1.19% |
| ORGANISATION | 0.49% | S | 1.18% |
| BEAUTY | 0.49% | ENTERPRISES | 1.17% |

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Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|---|------------------------|-----------------|
| None Supplied | 558 | 244,457 |
| 7487 - Other business activities | 61 | 47,029 |
| 96090 - Other service activities not elsewhere classified | 39 | 14,220 |
| 62020 - Information technology consultancy activities | 24 | 15,280 |
| 99999 - Dormant Company | 20 | 26,088 |
| 9999 - Dormant Company | 17 | 16,469 |
| 62090 - Other information technology service activities | 14 | 8,258 |
| 9305 - Other service activities | 13 | 7,926 |
| 7499 - Non-trading company | 13 | 8,023 |
| 47110 - Retail sale in non-specialised stores with food, beverages or tobacco predominating | 13 | 1,718 |
| 82990 - Other business support service activities not elsewhere classified | 12 | 35,447 |
| 70229 - Management consultancy activities other than financial management | 11 | 20,390 |
| 5212 - Other retail non-specialised stores | 11 | 904 |
| 74990 - Non-trading company | 10 | 9,706 |
| 47190 - Other retail sale in non-specialised stores | 10 | 1,933 |
| 4545 - Other building completion | 9 | 1,943 |
| 5242 - Retail sale of clothing | 8 | 1,347 |
| 41202 - Construction of domestic buildings | 8 | 3,185 |
| 7222 - Other software consultancy and supply | 8 | 6,356 |
| 61900 - Other telecommunications activities | 6 | 1,535 |
| | | |