

# Southend-On-Sea

q3 2011 business confidence report



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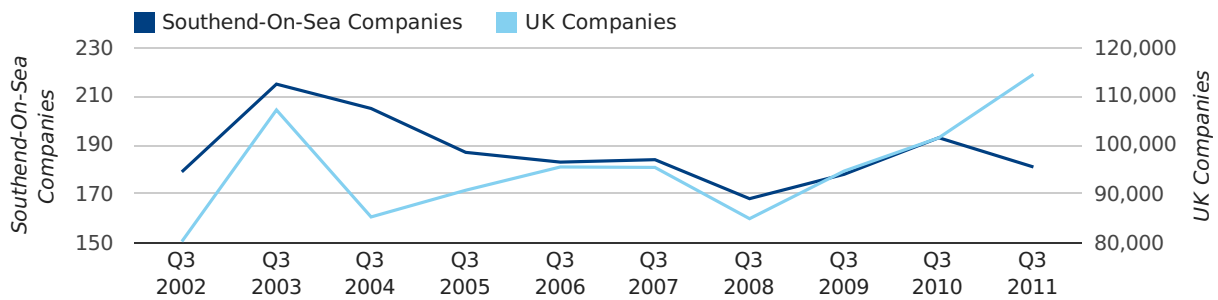
### Quarterly Data (Q3 Jul-Sep 2011)

A total of 181 companies were registered in Southend-On-Sea during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 6.2% versus the same period last year (Q3 2010). This figure compares badly to the UK as a whole, which saw an increase of 12.8% against the same period last year.

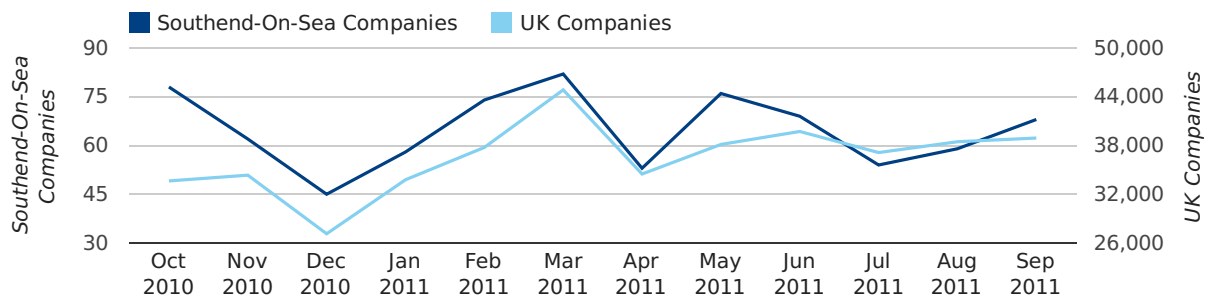
THIRD QUARTER (JUL 2011 - SEP 2011)	SOUTHEND-ON-SEA	UK
2011	181	114,512
2010	193	101,492
% CHANGE	-6.2%	12.8%
RECORD YEAR	1997 (235)	2011 (114,512)

### new companies by quarter



### Monthly Data (Jul, Aug & Sep 2011)

### new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	54	59	68
NEW COMPANIES IN 2010	67	60	66
% CHANGE	-19.4%	-1.7%	3.0%
RECORD YEAR	2004 (88)	1997 (75)	1997 (74)

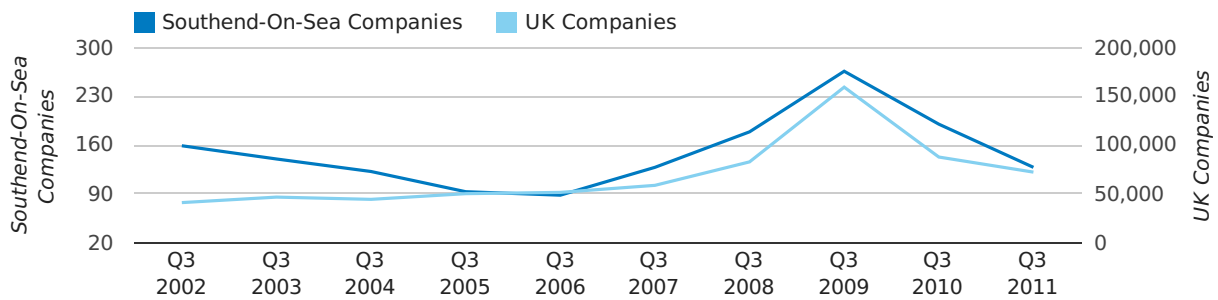
### Quarterly Data (Q3 Jul-Sep 2011)

A total of 128 companies were dissolved in Southend-On-Sea during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 32.6% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

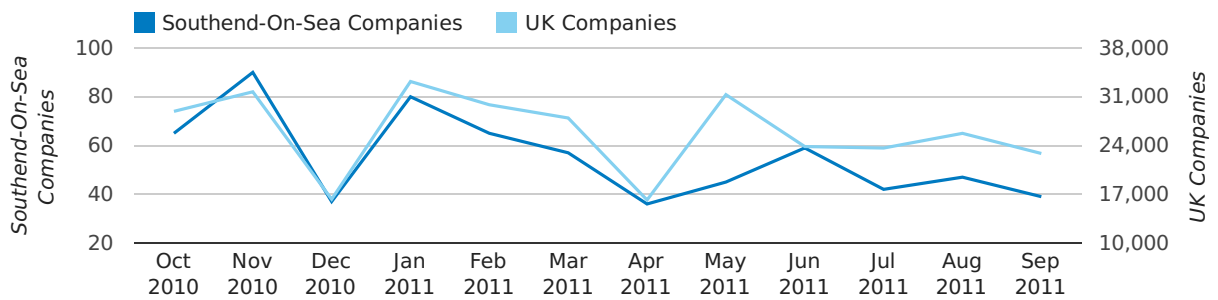
THIRD QUARTER (JUL 2011 - SEP 2011)	SOUTHEND-ON-SEA	UK
2011	128	72,230
2010	190	87,705
% CHANGE	-32.6%	-17.6%
RECORD YEAR	2009 (266)	2009 (159,401)

### dissolved companies by quarter



### Monthly Data (Jul, Aug & Sep 2011)

### dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	42	47	39
CLOSED COMPANIES IN 2010	61	68	61
% CHANGE	-31.1%	-30.9%	-36%
RECORD YEAR	2002 (85)	2008 (128)	2009 (115)

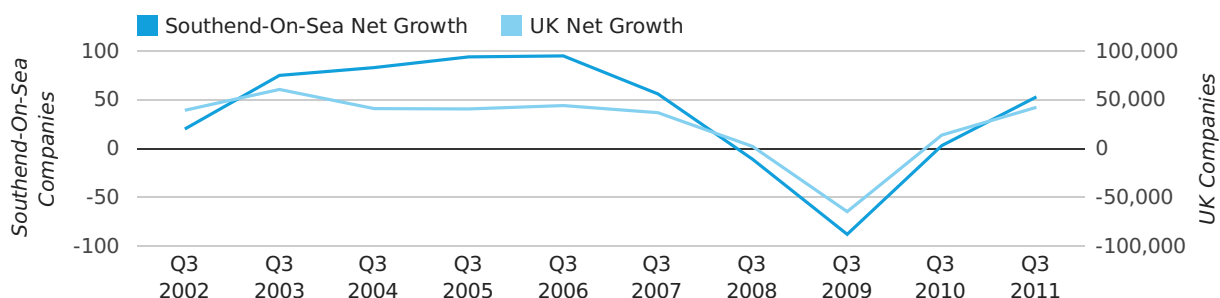
### Quarterly Data (Q3 Jul-Sep 2011)

Net company growth for Southend-On-Sea during the third quarter of 2011 (Jul 2011 - Sep 2011) was 53 companies.

This represents an increase of 1,666.7% on the same period last year.

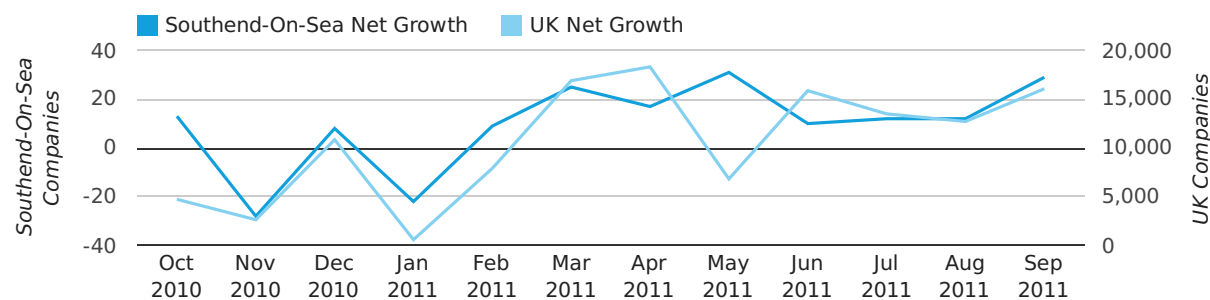
THIRD QUARTER (JUL 2011 - SEP 2011)	SOUTHEND-ON-SEA	UK
2011	53	42,282
2010	3	13,787
% CHANGE	1,666.7%	206.7%
RECORD YEAR	1997 (169)	2003 (60,597)

### net growth by quarter



### Monthly Data (Jul, Aug & Sep 2011)

### net growth by month



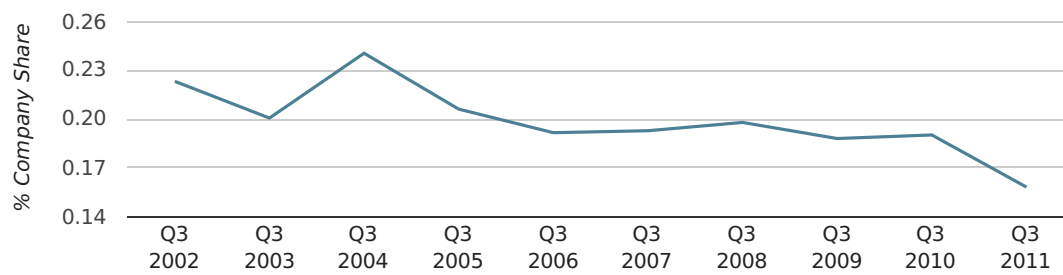
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	12	12	29
NET GROWTH IN 2010	6	-8	5
% CHANGE	100.0%	-250.0%	480.0%
RECORD YEAR	1997 (60)	1997 (55)	1997 (54)

### Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Southend-On-Sea formed 0.2% of all UK companies.

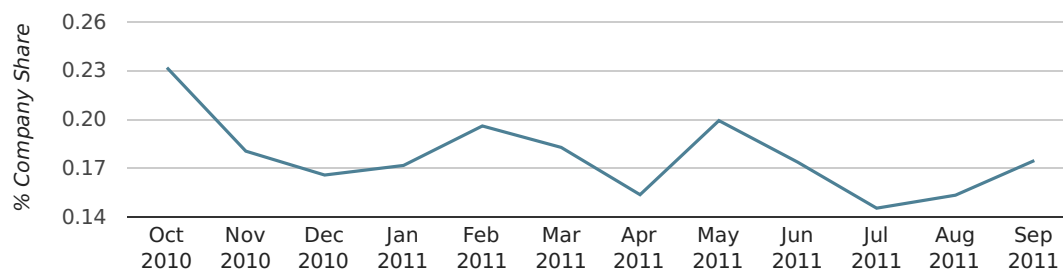
THIRD QUARTER (JUL 2011 - SEP 2011)	SOUTHEND-ON-SEA
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1969 (0.8%)

### company share by quarter



### Monthly Data (Jul, Aug & Sep 2011)

### company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.1%	0.2%	0.2%
UK FORMATION SHARE IN 2010	0.2%	0.2%	0.2%
% CHANGE	-26.3%	-17.3%	-7.0%
RECORD YEAR	1969 (0.9%)	1964 (0.7%)	1979 (0.7%)

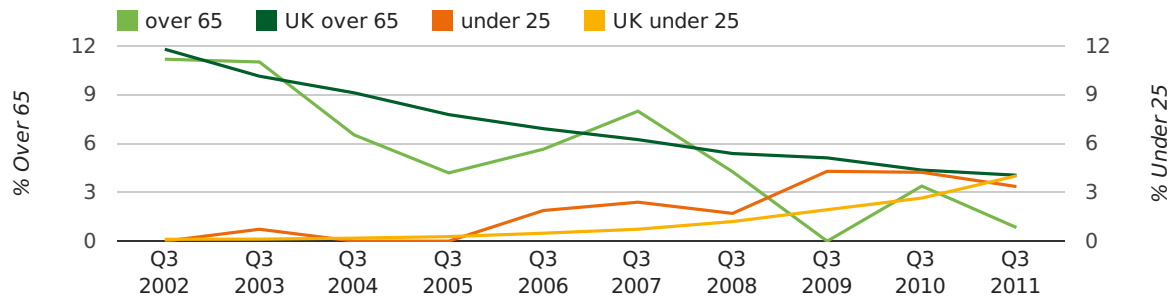
### Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 42.4.

The percentage of directors under the age of 25 was 3.4% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 0.8% compared to the UK figure of 4.1%.

#### director age by quarter

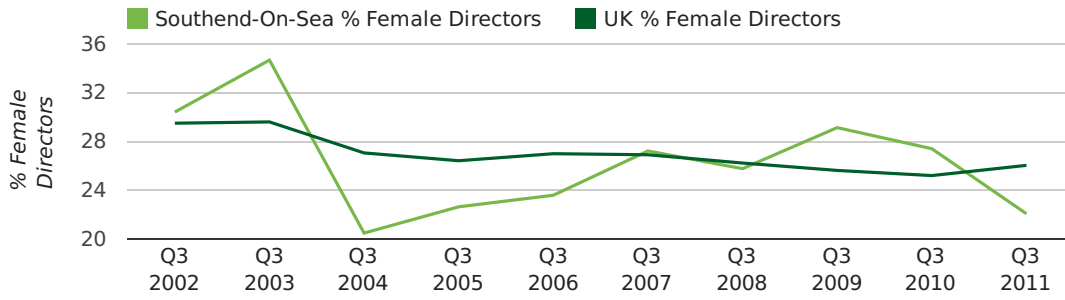


### Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Southend-On-Sea was in 1862 when 50.0% of all directors were female.

22.1% of all director appointments in Southend-On-Sea in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

#### director gender by quarter





## Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.61%	CONSULTING	5.11%
ESSEX	1.15%	MANAGEMENT	4.75%
CONSULTANCY	1.00%	CONSULTANCY	3.19%
CONSULTING	0.84%	PROPERTY	2.41%
SECURITY	0.84%	TRADING	2.06%
PROPERTY	0.77%	DESIGN	1.94%
BUILDING	0.77%	ASSOCIATES	1.85%
CONSULTANTS	0.77%	BUSINESS	1.82%
CONSTRUCTION	0.69%	CONSULTANTS	1.76%
J	0.69%	ENGINEERING	1.74%
SOUTHEND	0.61%	MEDIA	1.72%
P	0.54%	CONSTRUCTION	1.72%
C	0.54%	LONDON	1.63%
ELECTRICAL	0.54%	J	1.47%
DESIGN	0.54%	GLOBAL	1.46%
IT	0.46%	INVESTMENTS	1.43%
GREEN	0.46%	CARE	1.42%
R.	0.46%	IT	1.38%
EVENTS	0.46%	BUILDING	1.30%
ROAD	0.46%	PROPERTIES	1.28%
SOUTH	0.46%	ELECTRICAL	1.27%
HEALTH	0.38%	M	1.25%
G	0.38%	ENERGY	1.22%
(ESSEX)	0.38%	TRAINING	1.21%
K	0.38%	S	1.21%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	305	204,493
7487 - Other business activities	243	65,177
96090 - Other service activities not elsewhere classified	94	10,018
82990 - Other business support service activities not elsewhere classified	84	29,245
62020 - Information technology consultancy activities	46	10,137
9999 - Dormant Company	33	22,587
99999 - Dormant Company	32	18,281
70229 - Management consultancy activities other than financial management	25	15,760
7222 - Other software consultancy and supply	21	8,345
7499 - Non-trading company	18	11,543
4521 - General construction & civil engineering	15	6,321
7414 - Business & management consultancy	15	14,755
5530 - Restaurants	14	5,640
74909 - Other professional, scientific and technical activities not elsewhere classified	12	7,551
68100 - Buying and selling of own real estate	12	2,426
62090 - Other information technology service activities	10	6,798
9305 - Other service activities	10	10,525
7260 - Other computer related activities	9	8,686
7440 - Advertising	9	2,016
4545 - Other building completion	9	2,731