Southend-On-Sea

2012 half year business confidence report



contents

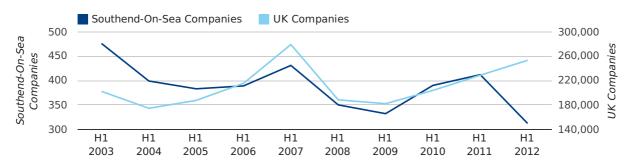
new company registrations	
closed companies (dissolved)	
net company growth	
uk company share	
director age	
director gender	
naming trends	
sic data	

In the first half of 2012 a total of 312 companies were formed in Southend-On-Sea. This figure is 24.3% lower than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Southend-On-Sea occurred in 2003 when a total of 476 were formed.

HALF YEAR (JAN-JUN)	SOUTHEND-ON-SEA	UK
2012	312	253,150
2011	412	228,735
% CHANGE	-24.3%	10.7%
RECORD YEAR	2003 (476)	2007 (279,097)

new companies by half year



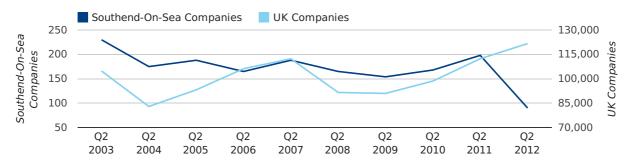
Quarterly Data (Q2 Apr-Jun 2012)

A total of 90 companies were registered in Southend-On-Sea during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 54.5% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SOUTHEND-ON-SEA	UK
2012	90	121,659
2011	198	112,344
% CHANGE	-54.5%	8.3%
RECORD YEAR	1997 (243)	2012 (121,659)

new companies by quarter



new companies by month

% CHANGE

RECORD YEAR



-67.1%

2002 (77)

-66.7%

2003 (84)

-20.8%

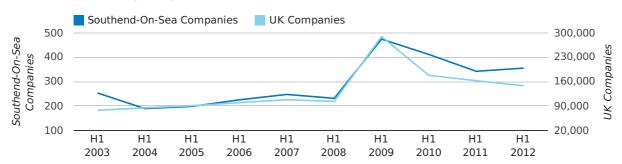
1997 (105)

In the first half of 2012 a total of 355 companies were dissolved in Southend-On-Sea. This figure is 3.8% higher than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Southend-On-Sea occurred in 2009 when a total of 474 were closed.

HALF YEAR (JAN-JUN)	SOUTHEND-ON-SEA	UK
2012	355	147,793
2011	342	162,310
% CHANGE	3.8%	-8.9%
RECORD YEAR	2009 (474)	2009 (289,236)

dissolved companies by half year



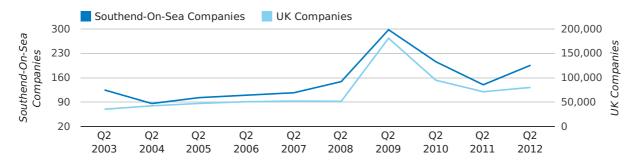
Quarterly Data (Q2 Apr-Jun 2012)

A total of 196 companies were dissolved in Southend-On-Sea during the second quarter of 2012 (Apr 2012 - Jun 2012).

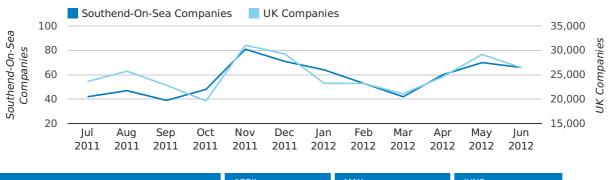
This figure is an increase of 40.0% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SOUTHEND-ON-SEA	UK
2012	196	80,217
2011	140	71,324
% CHANGE	40.0%	12.5%
RECORD YEAR	2009 (298)	2009 (181,176)

dissolved companies by quarter



dissolved companies by month

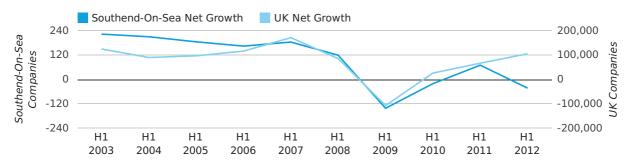


	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	60	70	66
CLOSED COMPANIES IN 2011	36	45	59
% CHANGE	66.7%	55.6%	12%
RECORD YEAR	2009 (90)	2009 (125)	2010 (92)

In the first half of 2012 the company register for Southend-On-Sea decreased by 43 companies. This figure is 161.4% lower than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	SOUTHEND-ON-SEA	UK
2012	-43	105,357
2011	70	66,425
% CHANGE	-161.4%	58.6%
RECORD YEAR	1997 (367)	2007 (171,296)

net growth by half year



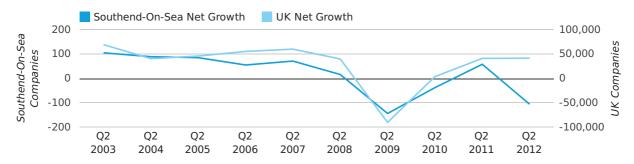
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Southend-On-Sea during the second quarter of 2012 (Apr 2012 - Jun 2012) was -106 companies.

This represents a decrease of 282.8% on the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SOUTHEND-ON-SEA	UK
2012	-106	41,442
2011	58	41,020
% CHANGE	-282.8%	1.0%
RECORD YEAR	1997 (190)	2003 (69,274)

net growth by quarter



net growth by month

RECORD YEAR



1999 (49)

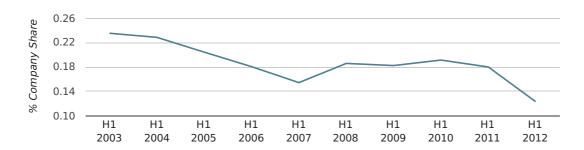
1997 (101)

2008 (45)

In the first half of 2012 Southend-On-Sea formed 0.1% of all UK companies. This is less than the 2011 figure of 0.2%.

HALF YEAR (JAN-JUN)	SOUTHEND-ON-SEA
2012	0.1%
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	1974 (0.5%)

company share by half year

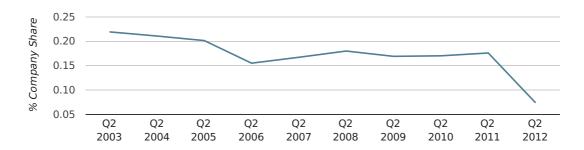


Quarterly Data (Q2 Apr-Jun 2012)

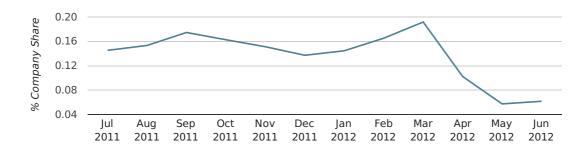
In the second quarter of 2012, Southend-On-Sea formed 0.1% of all UK companies.

SECOND QUARTER (APR 2012 - JUN 2012)	SOUTHEND-ON-SEA
2012	0.1%
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	1973 (0.6%)

company share by quarter



company share by month



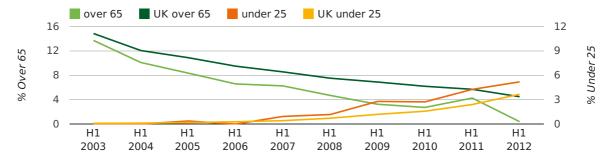
	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.2%
% CHANGE	-33.3%	-71.1%	-64.4%
RECORD YEAR	1971 (0.7%)	1970 (0.9%)	1974 (0.8%)

The average age of a director in the first half of 2012 was 42.4.

The percentage of directors under the age of 25 was 5.2% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 0.4% compared to the UK figure of 3.4%.

director age by half year



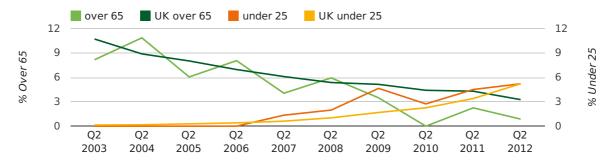
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 41.7.

The percentage of directors under the age of 25 was 5.2% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 0.9% compared to the UK figure of 3.3%.

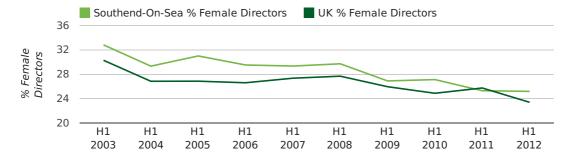
director age by quarter



The record first half year for female directors in Southend-On-Sea was 1861 when 40.0% of all directors were female.

25.2% of all director appointments in Southend-On-Sea in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

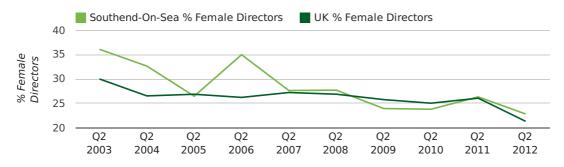


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Southend-On-Sea was in 1866 when 66.7% of all directors were female.

22.8% of all director appointments in Southend-On-Sea in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



naming trends $\operatorname{duport} \omega$

Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.95%	CONSULTING	5.07%
ESSEX	1.15%	MANAGEMENT	4.74%
CONSULTING	1.15%	CONSULTANCY	3.28%
CONSULTANCY	1.15%	PROPERTY	2.35%
MEDIA	0.80%	TRADING	2.10%
IT	0.71%	DESIGN	1.89%
PROPERTY	0.71%	ENGINEERING	1.87%
HOUSE	0.71%	ASSOCIATES	1.82%
2	0.71%	CONSULTANTS	1.78%
С	0.71%	CONSTRUCTION	1.71%
М	0.71%	BUSINESS	1.70%
(ESSEX)	0.71%	MEDIA	1.69%
ASSOCIATES	0.53%	LONDON	1.68%
DEVELOPMENTS	0.53%	J	1.57%
NEW	0.53%	GLOBAL	1.51%
SECURITY	0.53%	INVESTMENTS	1.48%
BUILDING	0.53%	IT	1.42%
BEAUTY	0.53%	CARE	1.31%
CARE	0.44%	PROPERTIES	1.31%
RYCO	0.44%	М	1.26%
EBULLIO EBULLIO	0.44%	ELECTRICAL	1.23%
CAPITAL	0.44%	BUILDING	1.23%
DIRECT	0.44%	SECURITY	1.19%
ENGINEERING	0.44%	S	1.18%
PULSE	0.44%	ENTERPRISES	1.17%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	391	244,457
7487 - Other business activities	165	47,029
96090 - Other service activities not elsewhere classified	140	14,220
82990 - Other business support service activities not elsewhere classified	89	35,447
62020 - Information technology consultancy activities	41	15,280
99999 - Dormant Company	41	26,088
9999 - Dormant Company	29	16,469
70229 - Management consultancy activities other than financial management	29	20,390
7222 - Other software consultancy and supply	15	6,356
62090 - Other information technology service activities	15	8,258
74909 - Other professional, scientific and technical activities not elsewhere classified	14	10,271
7499 - Non-trading company	13	8,023
74990 - Non-trading company	12	9,706
43999 - Other specialised construction activities not elsewhere classified	12	4,091
4521 - General construction & civil engineering	11	4,644
7414 - Business & management consultancy	11	10,978
62012 - Business and domestic software development	10	4,742
5530 - Restaurants	9	4,037
69201 - Accounting and auditing activities	9	4,295
47910 - Retail sale via mail order houses or via Internet	9	3,818