# Southport

q1 2012 business confidence report



## headlines

- $\bullet \quad \text{Q1 2012 saw a new record in company registrations in Southport when compared to any previous Q1}. \\$
- Q1 2012 was a record quarter for company registrations in Southport when compared to any quarter in history.
- February 2012 saw a new record in company registrations in Southport when compared to any previous February.
- January 2012 saw a new record in company registrations in Southport when compared to any previous January.

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Q1 2012 saw a new record in company registrations in Southport when compared to any previous Q1.

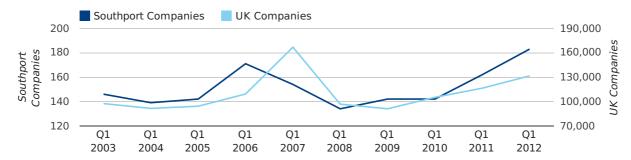
Q1 2012 was a record quarter for company registrations in Southport when compared to any quarter in history.

A total of 183 companies were registered in Southport during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 13.0% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	SOUTHPORT	UK
2012	183	131,491
2011	162	116,391
% CHANGE	13.0%	13.0%
RECORD YEAR	2012 (183)	2007 (166,814)

#### new companies by quarter

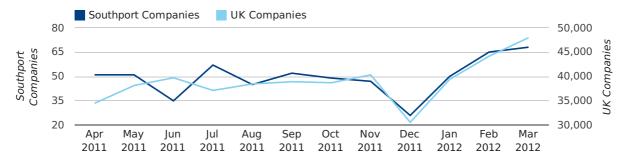


#### Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company registrations in Southport when compared to any previous February.

January 2012 saw a new record in company registrations in Southport when compared to any previous January.

#### new companies by month



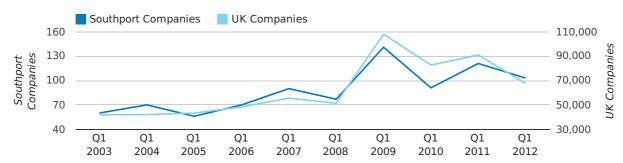
	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	50	65	68
NEW COMPANIES IN 2011	43	53	66
% CHANGE	16.3%	22.6%	3.0%
RECORD YEAR	2012 (50)	2012 (65)	2006 (75)

A total of 103 companies were dissolved in Southport during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 14.9% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

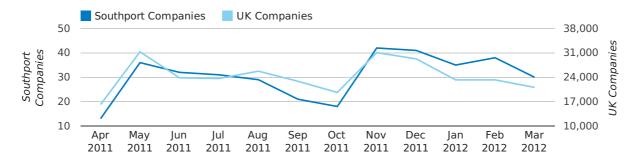
FIRST QUARTER (JAN 2012 - MAR 2012)	SOUTHPORT	UK
2012	103	67,576
2011	121	90,986
% CHANGE	-14.9%	-25.7%
RECORD YEAR	2009 (141)	2009 (108,060)

#### dissolved companies by quarter



#### Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



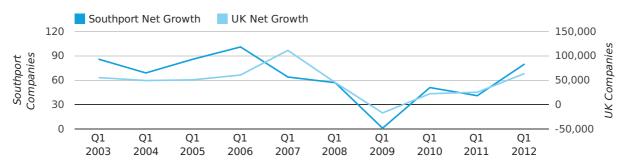
	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	35	38	30
CLOSED COMPANIES IN 2011	46	43	32
% CHANGE	-23.9%	-11.6%	-6%
RECORD YEAR	2011 (46)	2008 (49)	2009 (90)

Net company growth for Southport during the first quarter of 2012 (Jan 2012 - Mar 2012) was 80 companies.

This represents an increase of 95.1% on the same period last year.

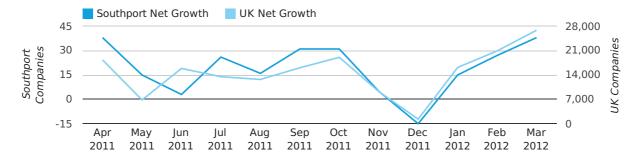
FIRST QUARTER (JAN 2012 - MAR 2012)	SOUTHPORT	UK
2012	80	63,915
2011	41	25,405
% CHANGE	95.1%	151.6%
RECORD YEAR	2006 (101)	2007 (111,282)

#### net growth by quarter



### Monthly Data (Jan, Feb & Mar 2012)

#### net growth by month

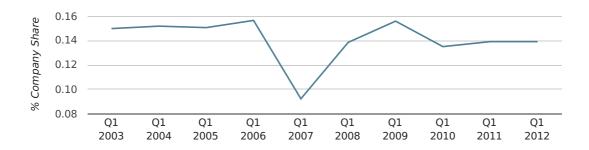


	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	15	27	38
NET GROWTH IN 2011	-3	10	34
% CHANGE	-600.0%	170.0%	11.8%
RECORD YEAR	2005 (28)	2007 (33)	2006 (57)

In the first quarter of 2012, Southport formed 0.1% of all UK companies.

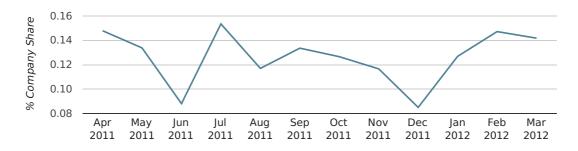
FIRST QUARTER (JAN 2012 - MAR 2012)	SOUTHPORT
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.1%
RECORD YEAR (SINCE 1960)	1971 (0.3%)

#### company share by quarter



## Monthly Data (Jan, Feb & Mar 2012)

#### company share by month



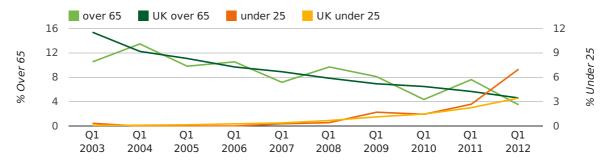
	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	-0.3%	4.8%	-3.7%
RECORD YEAR	1966 (0.4%)	1967 (0.6%)	1968 (0.4%)

The average age of a director in the first quarter of 2012 was 43.5.

The percentage of directors under the age of 25 was 7.0% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 3.5% compared to the UK figure of 3.5%.

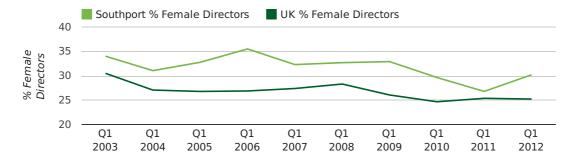
#### director age by quarter



The record first quarter for female directors in Southport was in 1861 when 40.0% of all directors were female.

30.2% of all director appointments in Southport in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

#### director gender by quarter



naming trends  $\operatorname{duport} \omega$ 

## Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.99%	CONSULTING	5.07%
SOUTHPORT	1.60%	MANAGEMENT	4.74%
HOUSE	1.10%	CONSULTANCY	3.30%
BUILDING	1.10%	PROPERTY	2.37%
PROPERTY	1.00%	TRADING	2.07%
S	0.90%	DESIGN	1.93%
М	0.80%	ENGINEERING	1.86%
CONSULTANCY	0.70%	ASSOCIATES	1.84%
J	0.70%	CONSULTANTS	1.79%
ASSOCIATES	0.70%	BUSINESS	1.73%
TRAINING	0.70%	MEDIA	1.72%
CARE	0.70%	CONSTRUCTION	1.72%
NEWS	0.60%	LONDON	1.66%
CONSULTING	0.60%	J	1.54%
DEVELOPMENTS	0.60%	INVESTMENTS	1.51%
ELECTRICAL	0.60%	GLOBAL	1.50%
WORLD	0.60%	IT	1.40%
STREET	0.50%	CARE	1.34%
ESTATES	0.50%	PROPERTIES	1.31%
PROPERTIES	0.50%	ELECTRICAL	1.27%
TRANSPORT	0.50%	М	1.27%
WEST)	0.50%	BUILDING	1.24%
CO	0.50%	ENERGY	1.20%
D	0.50%	S	1.20%
(NORTH	0.50%	ENTERPRISES	1.19%

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# Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	283	216,665
7487 - Other business activities	59	52,735
99999 - Dormant Company	55	25,084
82990 - Other business support service activities not elsewhere classified	38	35,233
70229 - Management consultancy activities other than financial management	27	19,704
9305 - Other service activities	19	8,818
9999 - Dormant Company	19	18,617
86210 - General medical practice activities	17	2,594
7414 - Business & management consultancy	16	12,113
96090 - Other service activities not elsewhere classified	15	13,637
5530 - Restaurants	13	4,633
5540 - Bars	13	1,978
74909 - Other professional, scientific and technical activities not elsewhere classified	11	9,892
8512 - Medical practice activities	10	2,116
68209 - Other letting and operating of own or leased real estate	10	4,427
74990 - Non-trading company	9	9,729
41100 - Development of building projects	9	4,984
98000 - Residents property management	9	3,050
7260 - Other computer related activities	8	7,154
85590 - Other education not elsewhere classified	8	2,786