

Spalding

2012 half year business confidence report



headlines

- The first half of 2012 saw a new record in company registrations in Spalding when compared to any previous first half year.
- The first half of 2012 was a record first half year for company registrations in Spalding when compared to any half year in history.
- Q2 2012 saw a new record in company registrations in Spalding when compared to any previous Q2.
- April 2012 saw a new record in company registrations in Spalding when compared to any previous April.
- The first half of 2012 saw a new record in net growth in Spalding when compared to any previous first half year.
- The first half of 2012 was a record first half year for net growth in Spalding when compared to any half year in history.
- Q2 2012 saw a new record in net growth in Spalding when compared to any previous Q2.
- April 2012 saw a new record in net growth in Spalding when compared to any previous April.
- April 2012 was a record month for net growth in Spalding when compared to any month in history.

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Half Year Data (Jan-Jun 2012)

The first half of 2012 saw a new record in company registrations in Spalding when compared to any previous first half year.

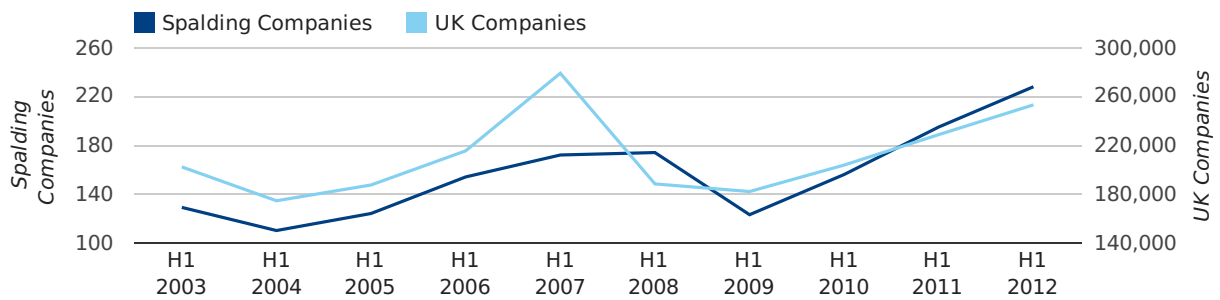
The first half of 2012 was a record first half year for company registrations in Spalding when compared to any half year in history.

In the first half of 2012 a total of 228 companies were formed in Spalding. This figure is 16.9% higher than last year, which compares well to the UK wide figure of 10.7%.

The highest total for a first half year in Spalding occurred in 2012 when a total of 228 were formed.

HALF YEAR (JAN-JUN)	SPALDING	UK
2012	228	253,150
2011	195	228,735
% CHANGE	16.9%	10.7%
RECORD YEAR	2012 (228)	2007 (279,097)

new companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

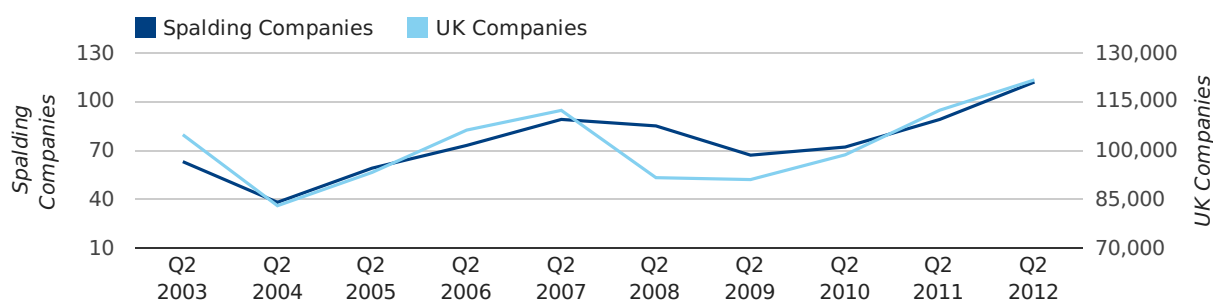
Q2 2012 saw a new record in company registrations in Spalding when compared to any previous Q2.

A total of 112 companies were registered in Spalding during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 25.8% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SPALDING	UK
2012	112	121,659
2011	89	112,344
% CHANGE	25.8%	8.3%
RECORD YEAR	2012 (112)	2012 (121,659)

new companies by quarter



Monthly Data (Apr, May & Jun 2012)

April 2012 saw a new record in company registrations in Spalding when compared to any previous April.

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	43	41	28
NEW COMPANIES IN 2011	29	27	33
% CHANGE	48.3%	51.9%	-15.2%
RECORD YEAR	2012 (43)	2007 (46)	2008 (38)

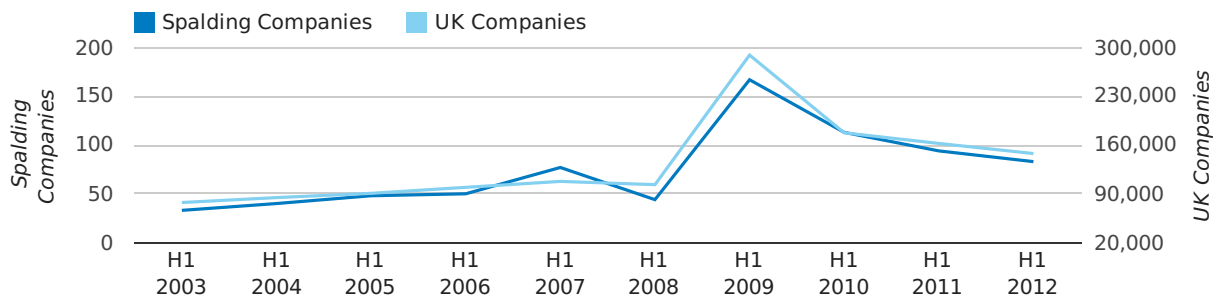
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 83 companies were dissolved in Spalding. This figure is 11.7% lower than last year, which compares well to the UK wide change of -8.9%.

The highest total for a first half year in Spalding occurred in 2009 when a total of 167 were closed.

HALF YEAR (JAN-JUN)	SPALDING	UK
2012	83	147,793
2011	94	162,310
% CHANGE	-11.7%	-8.9%
RECORD YEAR	2009 (167)	2009 (289,236)

dissolved companies by half year



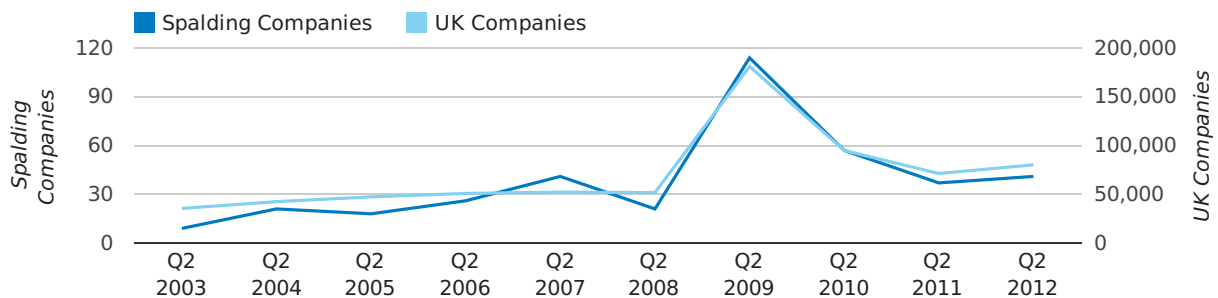
Quarterly Data (Q2 Apr-Jun 2012)

A total of 41 companies were dissolved in Spalding during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 10.8% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SPALDING	UK
2012	41	80,217
2011	37	71,324
% CHANGE	10.8%	12.5%
RECORD YEAR	2009 (114)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

dissolved companies by month



	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	13	15	13
CLOSED COMPANIES IN 2011	6	19	12
% CHANGE	116.7%	-21.1%	8%
RECORD YEAR	2009 (35)	2009 (61)	2010 (26)

Half Year Data (Jan-Jun 2012)

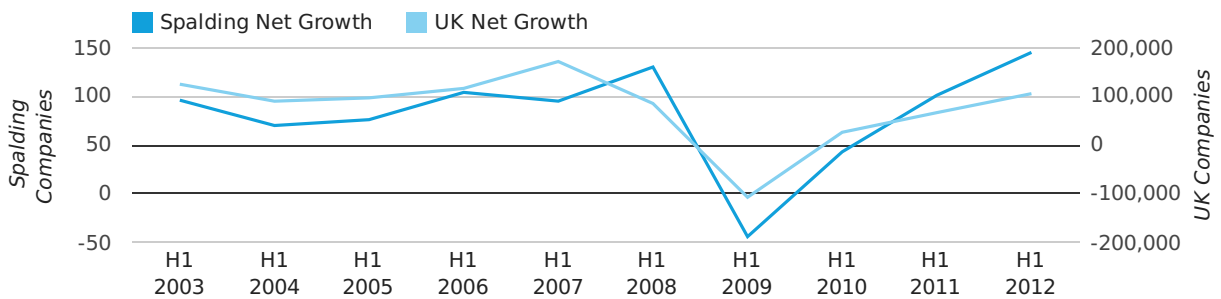
The first half of 2012 saw a new record in net growth in Spalding when compared to any previous first half year.

The first half of 2012 was a record first half year for net growth in Spalding when compared to any half year in history.

In the first half of 2012 the company register for Spalding increased by 145 companies. This figure is 43.6% higher than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	SPALDING	UK
2012	145	105,357
2011	101	66,425
% CHANGE	43.6%	58.6%
RECORD YEAR	2012 (145)	2007 (171,296)

net growth by half year



Quarterly Data (Q2 Apr-Jun 2012)

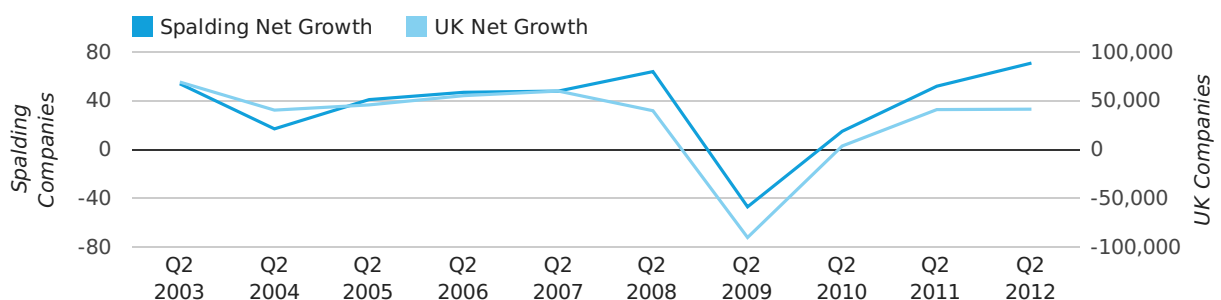
Q2 2012 saw a new record in net growth in Spalding when compared to any previous Q2.

Net company growth for Spalding during the second quarter of 2012 (Apr 2012 - Jun 2012) was 71 companies.

This represents an increase of 36.5% on the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	SPALDING	UK
2012	71	41,442
2011	52	41,020
% CHANGE	36.5%	1.0%
RECORD YEAR	2012 (71)	2003 (69,274)

net growth by quarter

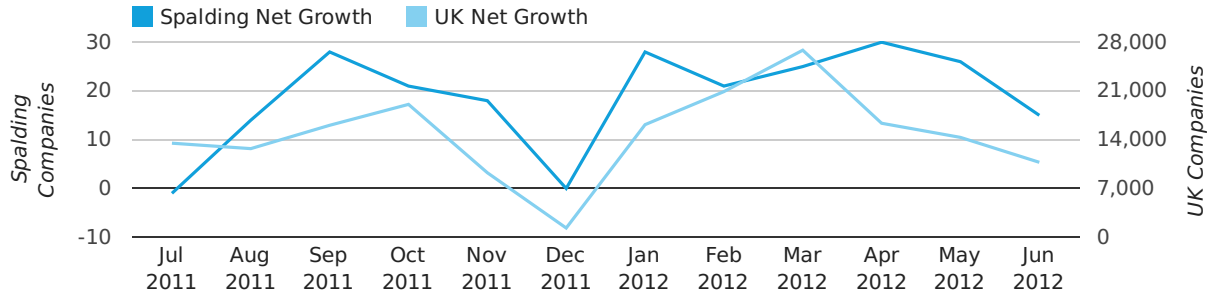


Monthly Data (Apr, May & Jun 2012)

April 2012 saw a new record in net growth in Spalding when compared to any previous April.

April 2012 was a record month for net growth in Spalding when compared to any month in history.

net growth by month



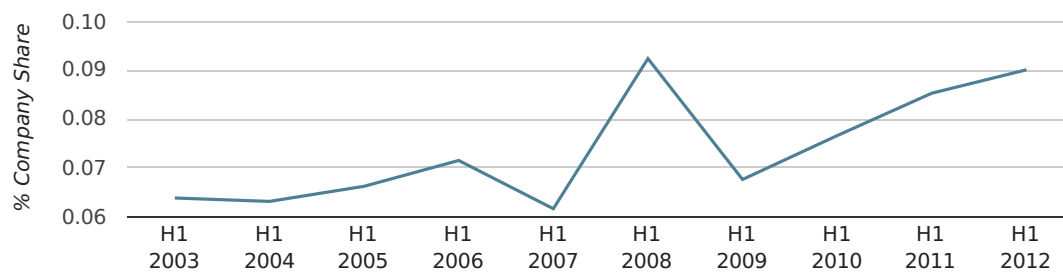
	APRIL	MAY	JUNE
NET GROWTH IN 2012	30	26	15
NET GROWTH IN 2011	23	8	21
% CHANGE	30.4%	225.0%	-28.6%
RECORD YEAR	2012 (30)	2007 (27)	2011 (21)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Spalding formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	SPALDING
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.3%)

company share by half year

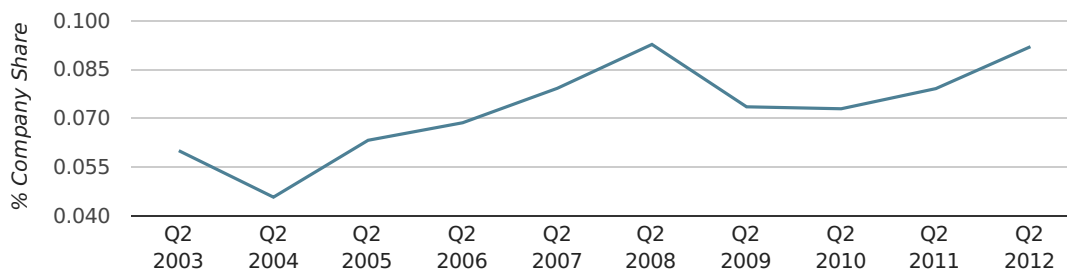


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Spalding formed 0.1% of all UK companies.

SECOND QUARTER (APR 2012 - JUN 2012)	SPALDING
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.2%)

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	24.9%	33.2%	-9.4%
RECORD YEAR	1962 (0.4%)	1972 (0.3%)	1961 (0.3%)

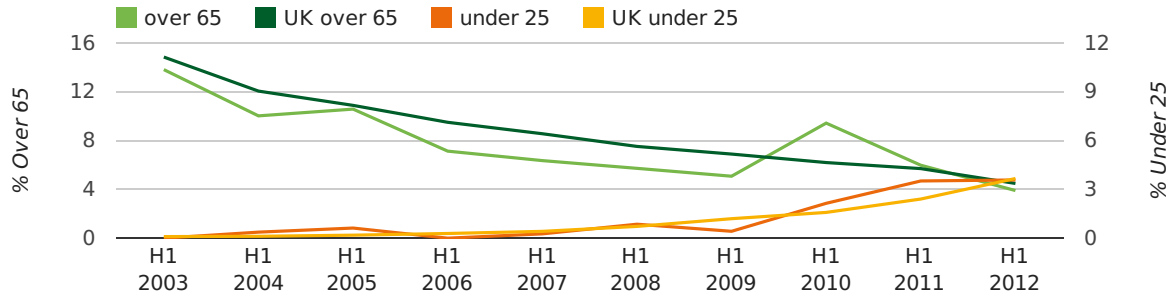
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 44.1.

The percentage of directors under the age of 25 was 3.6% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 3.9% compared to the UK figure of 3.4%.

director age by half year



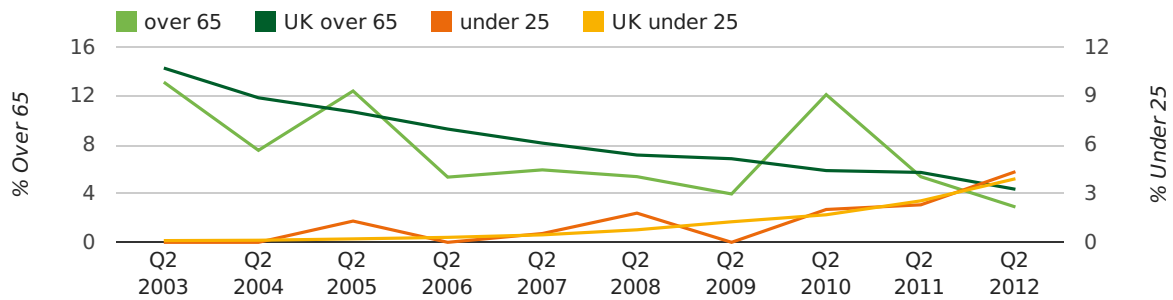
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 43.9.

The percentage of directors under the age of 25 was 4.3% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 2.9% compared to the UK figure of 3.3%.

director age by quarter

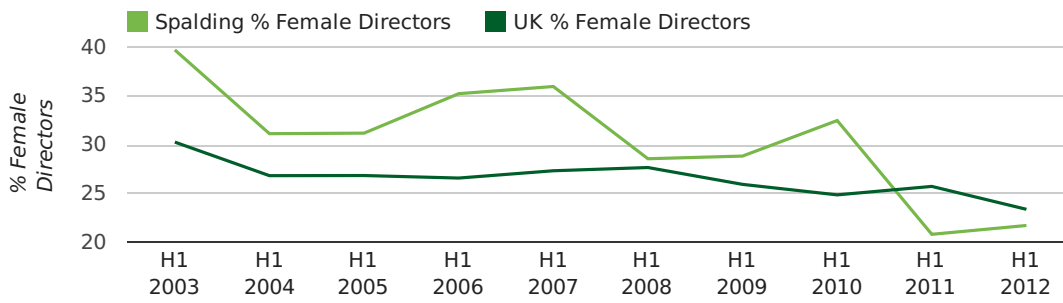


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Spalding was 1861 when 40.0% of all directors were female.

21.7% of all director appointments in Spalding in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

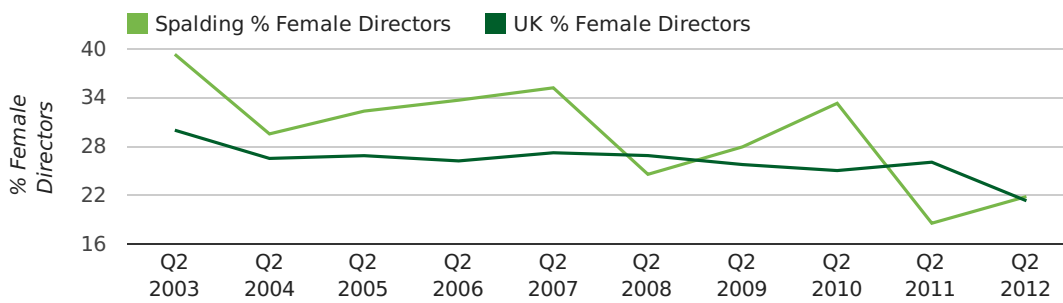


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Spalding was in 1866 when 66.7% of all directors were female.

21.9% of all director appointments in Spalding in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
STERLING	6.17%	CONSULTING	5.07%
TRANS	2.87%	MANAGEMENT	4.74%
DRIVER	2.01%	CONSULTANCY	3.28%
(LINCS)	2.01%	PROPERTY	2.35%
TRANSPORT	1.43%	TRADING	2.10%
J	1.43%	DESIGN	1.89%
SPALDING	1.43%	ENGINEERING	1.87%
(SPALDING)	1.15%	ASSOCIATES	1.82%
LOGISTICS	0.86%	CONSULTANTS	1.78%
CONSULTING	0.86%	CONSTRUCTION	1.71%
D	0.72%	BUSINESS	1.70%
M	0.72%	MEDIA	1.69%
P	0.72%	LONDON	1.68%
ENTERPRISES	0.57%	J	1.57%
CONSULTANCY	0.57%	GLOBAL	1.51%
SON	0.57%	INVESTMENTS	1.48%
MANAGEMENT	0.57%	IT	1.42%
LINCS	0.57%	CARE	1.31%
R	0.57%	PROPERTIES	1.31%
CENTRE	0.57%	M	1.26%
SERVICE	0.57%	ELECTRICAL	1.23%
PROPERTY	0.57%	BUILDING	1.23%
SMITH	0.57%	SECURITY	1.19%
HOME	0.57%	S	1.18%
ENERGY	0.57%	ENTERPRISES	1.17%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	161	244,457
49410 - Freight transport by road	46	2,912
82990 - Other business support service activities not elsewhere classified	37	35,447
6024 - Freight transport by road	25	1,933
7487 - Other business activities	16	47,029
99999 - Dormant Company	15	26,088
96090 - Other service activities not elsewhere classified	11	14,220
70229 - Management consultancy activities other than financial management	11	20,390
45200 - Maintenance and repair of motor vehicles	9	2,880
7414 - Business & management consultancy	8	10,978
9305 - Other service activities	6	7,926
93290 - Other amusement and recreation activities not elsewhere classified	5	1,751
43999 - Other specialised construction activities not elsewhere classified	5	4,091
7260 - Other computer related activities	5	6,456
43390 - Other building completion and finishing	5	3,241
01110 - Growing of cereals (except rice), leguminous crops and oil seeds	5	170
82110 - Combined office administrative service activities	5	985
74990 - Non-trading company	5	9,706
46460 - Wholesale of pharmaceutical goods	4	188
56103 - Take-away food shops and mobile food stands	4	3,169