St Albans

q3 2011 business confidence report



headlines

- Q3 2011 saw a new record in company registrations in St Albans when compared to any previous Q3.
- September 2011 saw a new record in company registrations in St Albans when compared to any previous September.
- July 2011 saw a new record in company registrations in St Albans when compared to any previous July.

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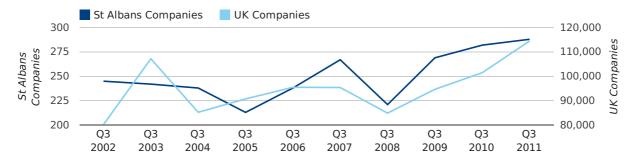
Q3 2011 saw a new record in company registrations in St Albans when compared to any previous Q3.

A total of 288 companies were registered in St Albans during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 2.1% versus the same period last year (Q3 2010). This figure compares badly to the UK as a whole, which saw an increase of 12.8% against the same period last year.

| THIRD QUARTER (JUL 2011 - SEP 2011) | ST ALBANS | UK |
|-------------------------------------|------------|----------------|
| 2011 | 288 | 114,512 |
| 2010 | 282 | 101,492 |
| % CHANGE | 2.1% | 12.8% |
| RECORD YEAR | 2011 (288) | 2011 (114,512) |

new companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

September 2011 saw a new record in company registrations in St Albans when compared to any previous September.

July 2011 saw a new record in company registrations in St Albans when compared to any previous July.



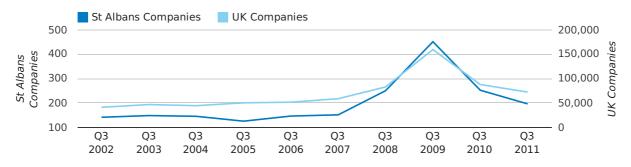
new companies by month

A total of 196 companies were dissolved in St Albans during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 22.2% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

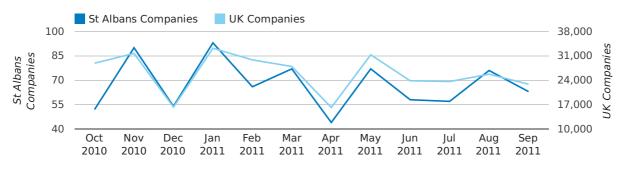
| THIRD QUARTER (JUL 2011 - SEP 2011) | ST ALBANS | UK |
|-------------------------------------|------------|----------------|
| 2011 | 196 | 72,230 |
| 2010 | 252 | 87,705 |
| % CHANGE | -22.2% | -17.6% |
| RECORD YEAR | 2009 (451) | 2009 (159,401) |

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



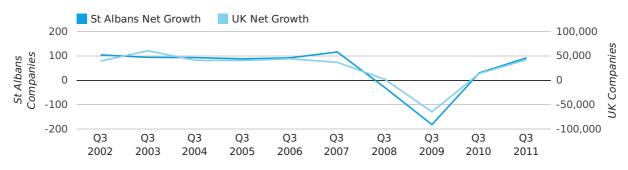
| | JULY | AUGUST | SEPTEMBER |
|--------------------------|------------|------------|------------|
| CLOSED COMPANIES IN 2011 | 57 | 76 | 63 |
| CLOSED COMPANIES IN 2010 | 78 | 96 | 78 |
| % CHANGE | -26.9% | -20.8% | -19% |
| RECORD YEAR | 2009 (100) | 2008 (201) | 2009 (184) |

Net company growth for St Albans during the third quarter of 2011 (Jul 2011 - Sep 2011) was 92 companies.

This represents an increase of 206.7% on the same period last year.

| THIRD QUARTER (JUL 2011 - SEP 2011) | ST ALBANS | UK |
|-------------------------------------|------------|---------------|
| 2011 | 92 | 42,282 |
| 2010 | 30 | 13,787 |
| % CHANGE | 206.7% | 206.7% |
| RECORD YEAR | 2007 (116) | 2003 (60,597) |

net growth by quarter



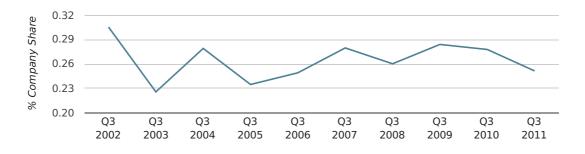
Monthly Data (Jul, Aug & Sep 2011)



In the third quarter of 2011, St Albans formed 0.3% of all UK companies.

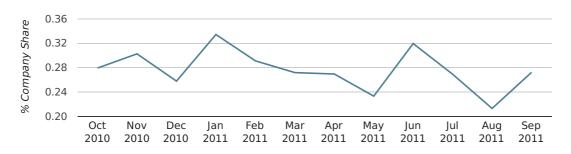
| THIRD QUARTER (JUL 2011 - SEP 2011) | ST ALBANS |
|-------------------------------------|-------------|
| 2011 | 0.3% |
| 2010 | 0.3% |
| 2009 | 0.3% |
| 2008 | 0.3% |
| 2007 | 0.3% |
| RECORD YEAR (SINCE 1960) | 1970 (0.7%) |

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



| | JULY | AUGUST | SEPTEMBER |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.3% | 0.2% | 0.3% |
| UK FORMATION SHARE IN 2010 | 0.3% | 0.3% | 0.3% |
| % CHANGE | -2.7% | -18.8% | -7.0% |
| RECORD YEAR | 1970 (1.1%) | 1962 (0.9%) | 1962 (0.9%) |

The average age of a director in the third quarter of 2011 was 44.1.

The percentage of directors under the age of 25 was 3.9% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 4.1% compared to the UK figure of 4.1%.

director age by quarter



The record third quarter for female directors in St Albans was in 1862 when 50.0% of all directors were female.

30.3% of all director appointments in St Albans in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|----------------|------------|--------------|---------------|
| MEDICAL | 2.74% | CONSULTING | 5.11% |
| CONSULTING | 2.36% | MANAGEMENT | 4.75% |
| MANAGEMENT | 1.37% | CONSULTANCY | 3.19% |
| ASSOCIATES | 1.10% | PROPERTY | 2.41% |
| CONSULTANCY | 1.04% | TRADING | 2.06% |
| CONSTRUCTION | 0.71% | DESIGN | 1.94% |
| J | 0.71% | ASSOCIATES | 1.85% |
| PROPERTY | 0.66% | BUSINESS | 1.82% |
| CONSULTANTS | 0.66% | CONSULTANTS | 1.76% |
| DESIGN | 0.60% | ENGINEERING | 1.74% |
| TRADING | 0.60% | MEDIA | 1.72% |
| LONDON | 0.55% | CONSTRUCTION | 1.72% |
| MEDIA | 0.55% | LONDON | 1.63% |
| ALBAN | 0.55% | J | 1.47% |
| ST | 0.55% | GLOBAL | 1.46% |
| GMA | 0.55% | INVESTMENTS | 1.43% |
| ALBANS | 0.55% | CARE | 1.42% |
| ENTERPRISES | 0.49% | IT | 1.38% |
| CARE | 0.49% | BUILDING | 1.30% |
| S | 0.44% | PROPERTIES | 1.28% |
| BUILDING | 0.44% | ELECTRICAL | 1.27% |
| COMMUNICATIONS | 0.44% | М | 1.25% |
| SCHOOL | 0.44% | ENERGY | 1.22% |
| DEVELOPMENTS | 0.38% | TRAINING | 1.21% |
| IT | 0.38% | S | 1.21% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|------------------------|-----------------|
| None Supplied | 413 | 204,493 |
| 7487 - Other business activities | 190 | 65,177 |
| 82990 - Other business support service activities not elsewhere classified | 119 | 29,245 |
| 70229 - Management consultancy activities other than financial management | 106 | 15,760 |
| 7414 - Business & management consultancy | 65 | 14,755 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 64 | 7,551 |
| 8511 - Hospital activities | 64 | 1,052 |
| 86101 - Hospital activities | 57 | 1,050 |
| 99999 - Dormant Company | 53 | 18,281 |
| 62020 - Information technology consultancy activities | 45 | 10,137 |
| 9999 - Dormant Company | 40 | 22,587 |
| 7222 - Other software consultancy and supply | 37 | 8,345 |
| 7260 - Other computer related activities | 29 | 8,686 |
| 4521 - General construction & civil engineering | 25 | 6,321 |
| 7499 - Non-trading company | 23 | 11,543 |
| 96090 - Other service activities not elsewhere classified | 19 | 10,018 |
| 62090 - Other information technology service activities | 19 | 6,798 |
| 9305 - Other service activities | 15 | 10,525 |
| 69201 - Accounting and auditing activities | 15 | 3,271 |
| 73110 - Advertising agencies | 15 | 1,573 |