Stockton-On-Tees

2012 half year business confidence report



headlines

• May 2012 saw a new record in company registrations in Stockton-On-Tees when compared to any previous May.

contents

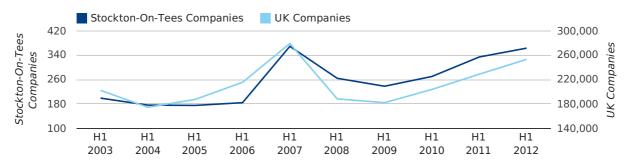
| new company registrations | |
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| closed companies (dissolved) | |
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In the first half of 2012 a total of 363 companies were formed in Stockton-On-Tees. This figure is 8.7% higher than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Stockton-On-Tees occurred in 2007 when a total of 369 were formed.

| HALF YEAR (JAN-JUN) | STOCKTON-ON-TEES | UK |
|---------------------|------------------|----------------|
| 2012 | 363 | 253,150 |
| 2011 | 334 | 228,735 |
| % CHANGE | 8.7% | 10.7% |
| RECORD YEAR | 2007 (369) | 2007 (279,097) |

new companies by half year

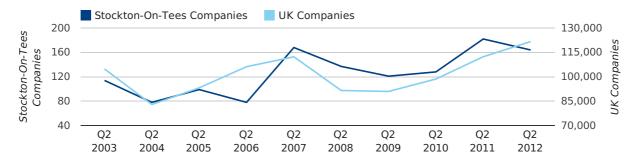


Quarterly Data (Q2 Apr-Jun 2012)

A total of 164 companies were registered in Stockton-On-Tees during the second quarter of 2012 (Apr 2012 - Jun 2012).

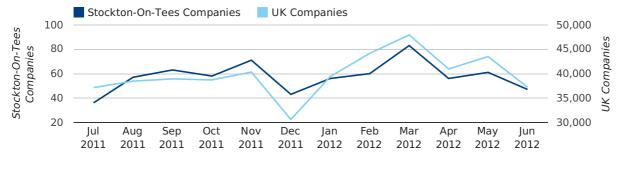
This figure is a decrease of 9.9% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

| SECOND QUARTER (APR 2012 - JUN 2012) | STOCKTON-ON-TEES | UK |
|--------------------------------------|------------------|----------------|
| 2012 | 164 | 121,659 |
| 2011 | 182 | 112,344 |
| % CHANGE | -9.9% | 8.3% |
| RECORD YEAR | 2011 (182) | 2012 (121,659) |



new companies by quarter

May 2012 saw a new record in company registrations in Stockton-On-Tees when compared to any previous May.



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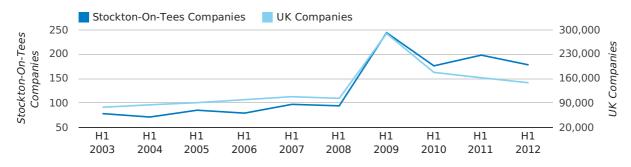
| | APRIL | MAY | JUNE |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2012 | 56 | 61 | 47 |
| NEW COMPANIES IN 2011 | 53 | 51 | 78 |
| % CHANGE | 5.7% | 19.6% | -39.7% |
| RECORD YEAR | 2007 (75) | 2012 (61) | 2011 (78) |

In the first half of 2012 a total of 178 companies were dissolved in Stockton-On-Tees. This figure is 10.1% lower than last year, which compares well to the UK wide change of -8.9%.

The highest total for a first half year in Stockton-On-Tees occurred in 2009 when a total of 244 were closed.

| HALF YEAR (JAN-JUN) | STOCKTON-ON-TEES | UK |
|---------------------|------------------|----------------|
| 2012 | 178 | 147,793 |
| 2011 | 198 | 162,310 |
| % CHANGE | -10.1% | -8.9% |
| RECORD YEAR | 2009 (244) | 2009 (289,236) |

dissolved companies by half year

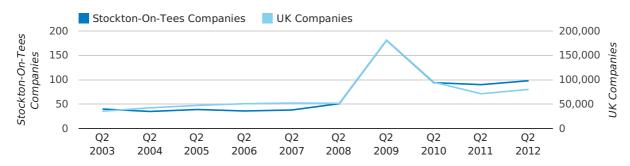


Quarterly Data (Q2 Apr-Jun 2012)

A total of 98 companies were dissolved in Stockton-On-Tees during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 8.9% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 12.5% against the same period last year.

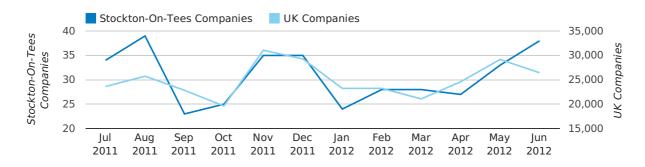
| SECOND QUARTER (APR 2012 - JUN 2012) | STOCKTON-ON-TEES | UK |
|--------------------------------------|------------------|----------------|
| 2012 | 98 | 80,217 |
| 2011 | 90 | 71,324 |
| % CHANGE | 8.9% | 12.5% |
| RECORD YEAR | 2009 (181) | 2009 (181,176) |



dissolved companies by quarter

Monthly Data (Apr, May & Jun 2012)

dissolved companies by month

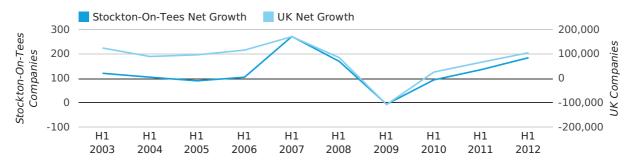


| | APRIL | МАҮ | JUNE |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2012 | 27 | 33 | 38 |
| CLOSED COMPANIES IN 2011 | 15 | 45 | 30 |
| % CHANGE | 80.0% | -26.7% | 27% |
| RECORD YEAR | 2009 (45) | 2009 (75) | 2009 (61) |

In the first half of 2012 the company register for Stockton-On-Tees increased by 185 companies. This figure is 36.0% higher than last year, which compares badly to a UK increase of 58.6%.

| HALF YEAR (JAN-JUN) | STOCKTON-ON-TEES | UK |
|---------------------|------------------|----------------|
| 2012 | 185 | 105,357 |
| 2011 | 136 | 66,425 |
| % CHANGE | 36.0% | 58.6% |
| RECORD YEAR | 2007 (272) | 2007 (171,296) |

net growth by half year

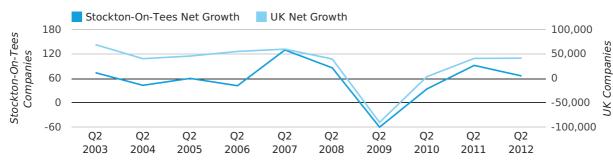


Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Stockton-On-Tees during the second quarter of 2012 (Apr 2012 - Jun 2012) was 66 companies.

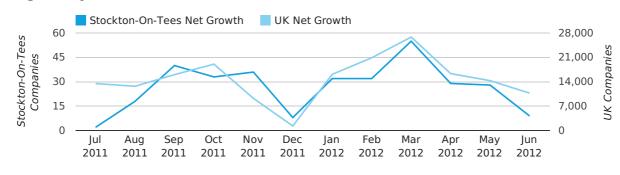
This represents a decrease of 28.3% on the same period last year.

| SECOND QUARTER (APR 2012 - JUN 2012) | STOCKTON-ON-TEES | UK |
|--------------------------------------|------------------|---------------|
| 2012 | 66 | 41,442 |
| 2011 | 92 | 41,020 |
| % CHANGE | -28.3% | 1.0% |
| RECORD YEAR | 2007 (130) | 2003 (69,274) |



net growth by quarter

Monthly Data (Apr, May & Jun 2012)



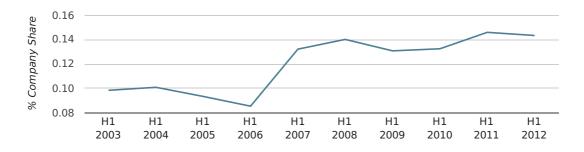
| | APRIL | MAY | JUNE |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2012 | 29 | 28 | 9 |
| NET GROWTH IN 2011 | 38 | 6 | 48 |
| % CHANGE | -23.7% | 366.7% | -81.3% |
| RECORD YEAR | 2007 (68) | 2003 (30) | 2011 (48) |

net growth by month

In the first half of 2012 Stockton-On-Tees formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

| HALF YEAR (JAN-JUN) | STOCKTON-ON-TEES |
|--------------------------|------------------|
| 2012 | 0.1% |
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1991 (0.2%) |

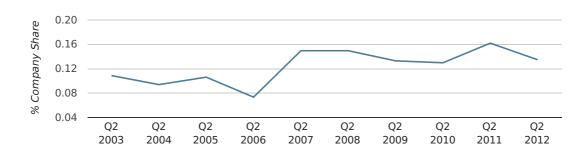
company share by half year



Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Stockton-On-Tees formed 0.1% of all UK companies.

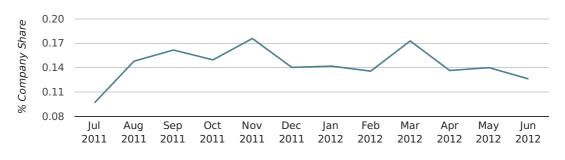
| SECOND QUARTER (APR 2012 - JUN 2012) | STOCKTON-ON-TEES |
|--------------------------------------|------------------|
| 2012 | 0.1% |
| 2011 | 0.2% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1962 (0.3%) |



company share by quarter

Monthly Data (Apr, May & Jun 2012)

company share by month



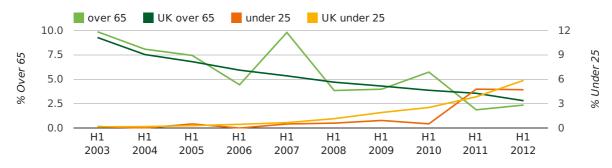
| | APRIL | ΜΑΥ | JUNE |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2012 | 0.1% | 0.1% | 0.1% |
| UK FORMATION SHARE IN 2011 | 0.2% | 0.1% | 0.2% |
| % CHANGE | -11.1% | 4.8% | -35.7% |
| RECORD YEAR | 1974 (0.5%) | 1971 (0.3%) | 1962 (0.6%) |

The average age of a director in the first half of 2012 was 42.4.

The percentage of directors under the age of 25 was 4.7% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 2.4% compared to the UK figure of 3.4%.

director age by half year

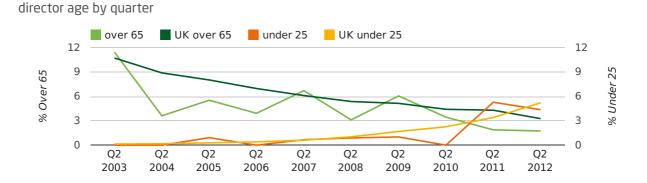


Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 40.6.

The percentage of directors under the age of 25 was 4.4% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 1.7% compared to the UK figure of 3.3%.



The record first half year for female directors in Stockton-On-Tees was 1857 when 40.0% of all directors were female.

24.6% of all director appointments in Stockton-On-Tees in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

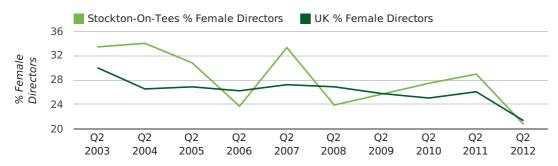


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Stockton-On-Tees was in 1866 when 66.7% of all directors were female.

20.8% of all director appointments in Stockton-On-Tees in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| ENGINEERING | 1.98% | CONSULTING | 5.07% |
| MANAGEMENT | 1.35% | MANAGEMENT | 4.74% |
| PROJECT | 1.17% | CONSULTANCY | 3.28% |
| SECURITY | 0.99% | PROPERTY | 2.35% |
| TRAINING | 0.81% | TRADING | 2.10% |
| ELECTRICAL | 0.81% | DESIGN | 1.89% |
| CONSULTING | 0.81% | ENGINEERING | 1.87% |
| CONSULTANCY | 0.72% | ASSOCIATES | 1.82% |
| CONSTRUCTION | 0.72% | CONSULTANTS | 1.78% |
| JOMAST | 0.63% | CONSTRUCTION | 1.71% |
| ASSOCIATES | 0.63% | BUSINESS | 1.70% |
| LEISURE | 0.63% | MEDIA | 1.69% |
| EAST) | 0.63% | LONDON | 1.68% |
| NORTH | 0.63% | J | 1.57% |
| (NORTH | 0.63% | GLOBAL | 1.51% |
| DESIGN | 0.54% | INVESTMENTS | 1.48% |
| SAFETY | 0.54% | IT | 1.42% |
| R | 0.54% | CARE | 1.31% |
| INSPECTION | 0.54% | PROPERTIES | 1.31% |
| J | 0.54% | М | 1.26% |
| CARE | 0.54% | ELECTRICAL | 1.23% |
| ABOUT | 0.54% | BUILDING | 1.23% |
| OFFSHORE | 0.54% | SECURITY | 1.19% |
| DEVELOPMENTS | 0.54% | S | 1.18% |
| ENERGY | 0.54% | ENTERPRISES | 1.17% |



Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|------------------------|-----------------|
| None Supplied | 271 | 244,457 |
| 7487 - Other business activities | 68 | 47,029 |
| 82990 - Other business support service activities not elsewhere classified | 39 | 35,447 |
| 70229 - Management consultancy activities other than financial management | 34 | 20,390 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 30 | 10,271 |
| 99999 - Dormant Company | 19 | 26,088 |
| 71129 - Other engineering activities | 18 | 2,453 |
| 9999 - Dormant Company | 16 | 16,469 |
| 7414 - Business & management consultancy | 15 | 10,978 |
| 62020 - Information technology consultancy activities | 14 | 15,280 |
| 9305 - Other service activities | 13 | 7,926 |
| 43999 - Other specialised construction activities not elsewhere classified | 11 | 4,091 |
| 4521 - General construction & civil engineering | 10 | 4,644 |
| 62090 - Other information technology service activities | 9 | 8,258 |
| 74990 - Non-trading company | 9 | 9,706 |
| 47910 - Retail sale via mail order houses or via Internet | 9 | 3,818 |
| 86900 - Other human health activities | 9 | 5,222 |
| 62012 - Business and domestic software development | 9 | 4,742 |
| 69201 - Accounting and auditing activities | 8 | 4,295 |
| 96090 - Other service activities not elsewhere classified | 8 | 14,220 |