Sudbury

2011 annual business confidence report





headlines

• November 2011 saw a new record in company closures in Sudbury when compared to any previous November.

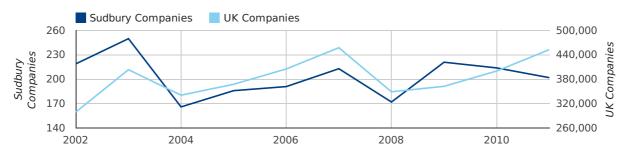
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A total of 202 companies were formed in Sudbury in 2011. This total is 5.6% lower than in 2010 and compares favourably to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	SUDBURY	UK
2011	202	452,870
2010	214	400,358
2009	221	362,675
2008	172	349,203
2007	213	457,649
RECORD YEAR	2003 (250)	2007 (457,649)

new companies by year



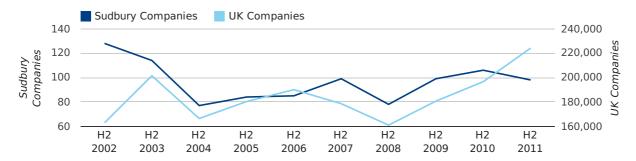
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 98 companies were formed in Sudbury. This figure is 7.5% lower than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Sudbury occurred in 2002 when a total of 128 were formed.

HALF YEAR (JUL-DEC)	SUDBURY	UK
2011	98	224,135
2010	106	196,609
% CHANGE	-7.5%	14.0%
RECORD YEAR	2002 (128)	2011 (224,135)

new companies by half year

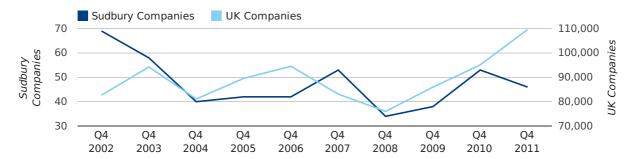


A total of 46 companies were registered in Sudbury during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 13.2% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

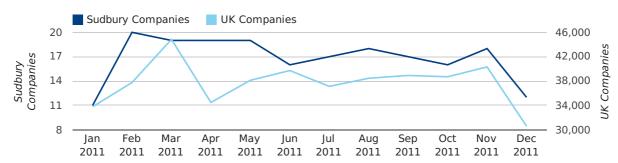
FOURTH QUARTER (OCT 2011 - DEC 2011)	SUDBURY	UK
2011	46	109,623
2010	53	95,117
% CHANGE	-13.2%	15.3%
RECORD YEAR	2002 (69)	2011 (109,623)

new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

new companies by month

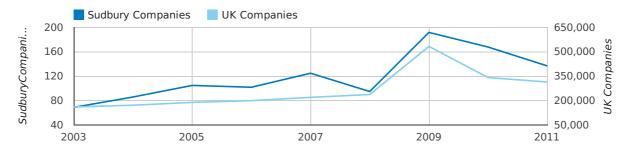


	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	16	18	12
NEW COMPANIES IN 2010	21	19	13
% CHANGE	-23.8%	-5.3%	-7.7%
RECORD YEAR	2003 (33)	2002 (28)	2002 (21)

A total of 137 companies were dissolved in Sudbury in 2011. This total is 18.5% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	SUDBURY	UK
2011	137	314,523
2010	168	342,232
2009	192	533,773
2008	95	237,901
2007	125	220,295
RECORD YEAR	2009 (192)	2009 (533,773)

dissolved companies by year



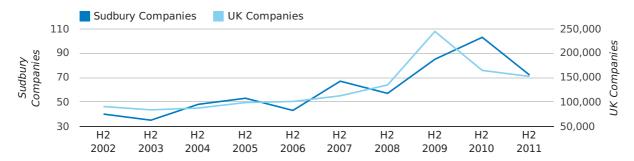
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 72 companies were dissolved in Sudbury. This figure is 30.1% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Sudbury occurred in 2010 when a total of 103 were closed.

HALF YEAR (JUL-DEC)	SUDBURY	UK
2011	72	152,213
2010	103	164,601
% CHANGE	-30.1%	-7.5%
RECORD YEAR	2010 (103)	2009 (244,537)

dissolved companies by half year

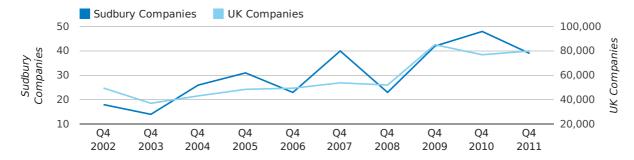


A total of 39 companies were dissolved in Sudbury during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 18.8% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	SUDBURY	UK
2011	39	79,983
2010	48	76,896
% CHANGE	-18.8%	4.0%
RECORD YEAR	2010 (48)	2009 (85,136)

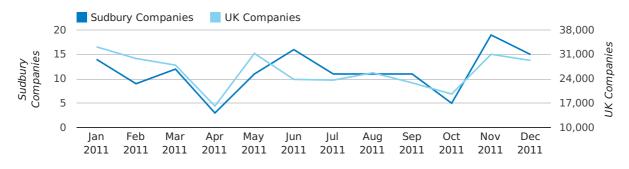
dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company closures in Sudbury when compared to any previous November.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	5	19	15
CLOSED COMPANIES IN 2010	23	14	11
% CHANGE	-78.3%	35.7%	36%
RECORD YEAR	2010 (23)	2011 (19)	2009 (16)

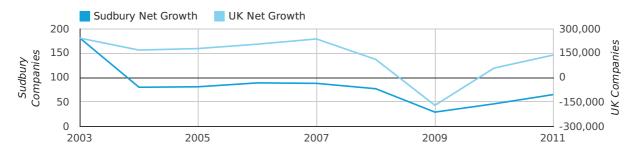
A total of 65 companies were added to the company register for Sudbury in 2011. This number represents growth of 30.4% which compares unfavourably to the UK figure of 34.6%.

This number is 19 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Sudbury company register grew by 181 companies.

YEAR	SUDBURY	UK
2011	65	138,347
2010	46	58,126
2009	29	-171,098
2008	77	111,302
2007	88	237,354
RECORD YEAR	2003 (181)	2003 (242,543)

net growth by year

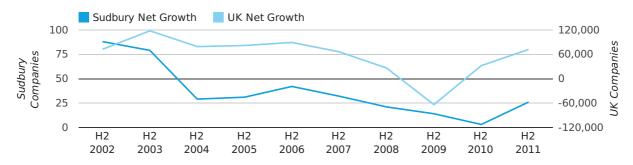


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Sudbury increased by 26 companies. This figure is 766.7% higher than last year, which compares well to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	SUDBURY	UK
2011	26	71,922
2010	3	32,008
% CHANGE	766.7%	124.7%
RECORD YEAR	2002 (88)	2003 (117,772)

net growth by half year

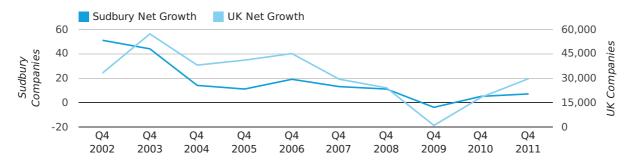


Net company growth for Sudbury during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 7 companies.

This represents an increase of 40.0% on the same period last year.

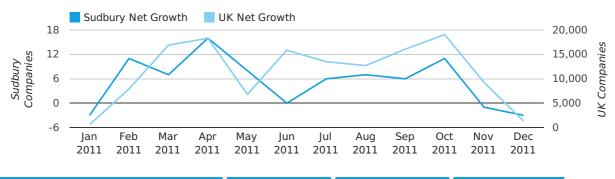
FOURTH QUARTER (OCT 2011 - DEC 2011)	SUDBURY	UK
2011	7	29,640
2010	5	18,221
% CHANGE	40.0%	62.7%
RECORD YEAR	2002 (51)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month

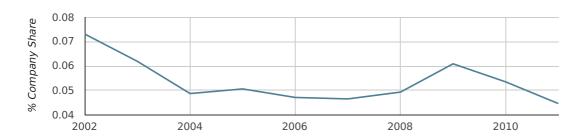


	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	11	-1	-3
NET GROWTH IN 2010	-2	5	2
% CHANGE	-650.0%	-120.0%	-250.0%
RECORD YEAR	2003 (27)	2002 (21)	2002 (15)

In 2011 Sudbury formed 0.0% of all UK companies. This is a decline on 2010 when Sudbury was responsible for 0.1% of all UK companies.

YEAR	SUDBURY
2011	0.0%
2010	0.1%
2009	0.1%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1966 (0.1%)

company share by year

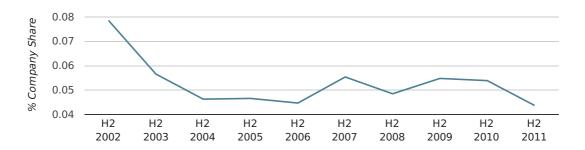


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Sudbury formed 0.0% of all UK companies. This is less than the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	SUDBURY
2011	0.0%
2010	0.1%
2009	0.1%
2008	0.0%
2007	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.2%)

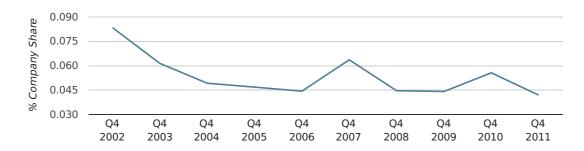
company share by half year



In the fourth quarter of 2011, Sudbury formed 0.0% of all UK companies.

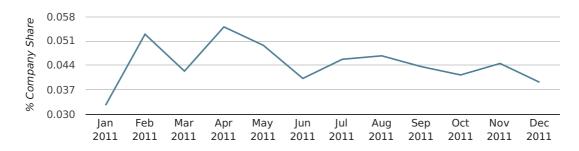
FOURTH QUARTER (OCT 2011 - DEC 2011)	SUDBURY
2011	0.0%
2010	0.1%
2009	0.0%
2008	0.0%
2007	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.3%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



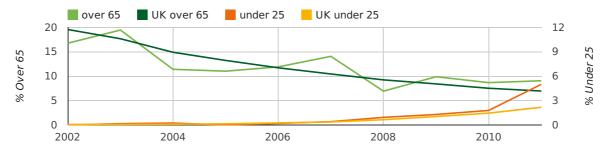
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.0%	0.0%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.0%
% CHANGE	-33.8%	-19.3%	-18.2%
RECORD YEAR	1966 (0.5%)	1968 (0.5%)	1966 (0.2%)

The average age of a director in 2011 was 46.7.

The percentage of directors under the age of 25 was 5.0% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 9.1% compared to the UK figure of 4.2%.

director age by year



Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 46.8.

The percentage of directors under the age of 25 was 5.5% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 6.1% compared to the UK figure of 4.1%.

director age by half year

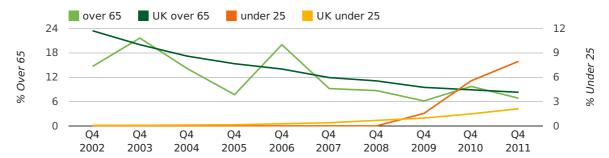


The average age of a director in the fourth quarter of 2011 was 45.6.

The percentage of directors under the age of 25 was 8.0% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 6.8% compared to the UK figure of 4.1%.

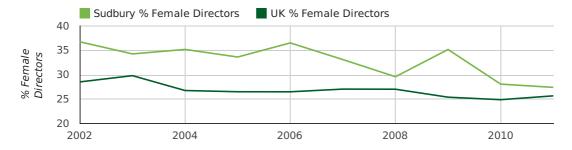
director age by quarter



The record year for female directors in Sudbury was 1857 when 36.4% of all directors were female.

The percentage of female directors in Sudbury in 2011 was 36.8%. The average for the UK during this time was 28.6%

director gender by year

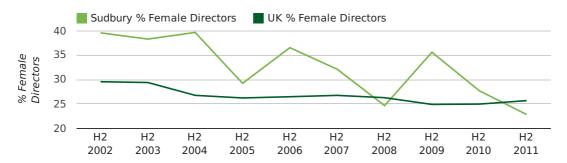


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Sudbury was 1860 when 42.9% of all directors were female.

22.8% of all director appointments in Sudbury in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year



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The record fourth quarter for female directors in Sudbury was in 1977 when 31.1% of all directors were female.

21.6% of all director appointments in Sudbury in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
J	1.50%	CONSULTING	5.07%
CONSULTANCY	1.50%	MANAGEMENT	4.74%
SUFFOLK	1.00%	CONSULTANCY	3.26%
CORPORATE	1.00%	PROPERTY	2.37%
RED	0.75%	TRADING	2.07%
CONSULTANTS	0.75%	DESIGN	1.92%
BUILDING	0.75%	ASSOCIATES	1.86%
MANAGEMENT	0.75%	ENGINEERING	1.78%
DAVID	0.75%	BUSINESS	1.78%
HEATING	0.75%	CONSULTANTS	1.76%
ENGINEERING	0.75%	CONSTRUCTION	1.73%
ENTERPRISES	0.75%	MEDIA	1.71%
MARKETING	0.75%	LONDON	1.63%
SUDBURY	0.75%	J	1.51%
C	0.75%	INVESTMENTS	1.48%
CONSULTING	0.50%	GLOBAL	1.46%
WE	0.50%	IT	1.41%
LAMBERT	0.50%	CARE	1.39%
PLANT	0.50%	PROPERTIES	1.29%
AB	0.50%	ELECTRICAL	1.29%
CONTRACTS	0.50%	М	1.27%
EIGHT	0.50%	BUILDING	1.26%
PRINT	0.50%	ENERGY	1.25%
TEA	0.50%	S	1.20%
CORNARD	0.50%	ENTERPRISES	1.20%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	76	205,525
7487 - Other business activities	37	57,052
82990 - Other business support service activities not elsewhere classified	22	32,483
99999 - Dormant Company	15	21,846
70229 - Management consultancy activities other than financial management	13	17,765
9999 - Dormant Company	13	20,199
74909 - Other professional, scientific and technical activities not elsewhere classified	8	8,671
7414 - Business & management consultancy	6	13,034
62020 - Information technology consultancy activities	6	12,072
90030 - Artistic creation	5	1,732
62090 - Other information technology service activities	5	7,493
41100 - Development of building projects	4	4,331
9305 - Other service activities	4	9,492
47910 - Retail sale via mail order houses or via Internet	4	2,740
47990 - Other retail sale not in stores, stalls or markets	4	2,699
4521 - General construction & civil engineering	4	5,558
88990 - Other social work activities without accommodation not elsewhere classified	4	1,567
43210 - Electrical installation	4	3,175
86900 - Other human health activities	3	4,457
41202 - Construction of domestic buildings	3	2,598