Suffolk

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Suffolk when compared to any previous Q1.
- February 2012 saw a new record in company registrations in Suffolk when compared to any previous February.
- January 2012 saw a new record in company registrations in Suffolk when compared to any previous January.

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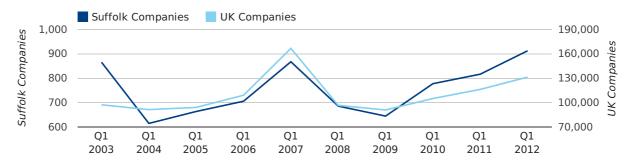
Q1 2012 saw a new record in company registrations in Suffolk when compared to any previous Q1.

A total of 913 companies were registered in Suffolk during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 11.8% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	SUFFOLK	UK
2012	913	131,491
2011	817	116,391
% CHANGE	11.8%	13.0%
RECORD YEAR	2012 (913)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company registrations in Suffolk when compared to any previous February.

January 2012 saw a new record in company registrations in Suffolk when compared to any previous January.

new companies by month



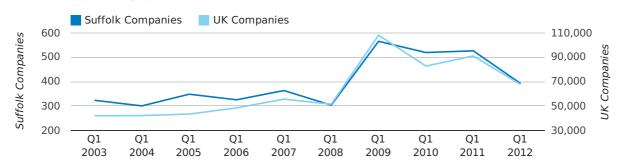
	JANUARY	FEBRUARY	March
NEW COMPANIES IN 2012	257	304	352
NEW COMPANIES IN 2011	209	275	333
% CHANGE	23.0%	10.5%	5.7%
RECORD YEAR	2012 (257)	2012 (304)	2007 (370)

A total of 392 companies were dissolved in Suffolk during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 25.5% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

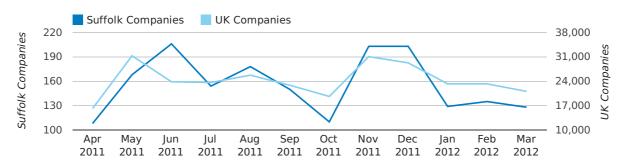
FIRST QUARTER (JAN 2012 - MAR 2012)	SUFFOLK	UK
2012	392	67,576
2011	526	90,986
% CHANGE	-25.5%	-25.7%
RECORD YEAR	2009 (565)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



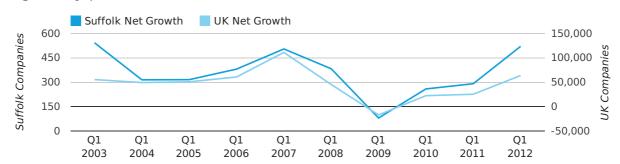
	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	129	135	128
CLOSED COMPANIES IN 2011	197	160	169
% CHANGE	-34.5%	-15.6%	-24%
RECORD YEAR	2011 (197)	2008 (170)	2009 (313)

Net company growth for Suffolk during the first quarter of 2012 (Jan 2012 - Mar 2012) was 521 companies.

This represents an increase of 79.0% on the same period last year.

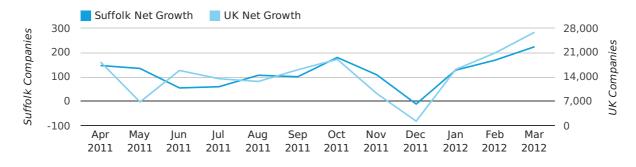
FIRST QUARTER (JAN 2012 - MAR 2012)	SUFFOLK	UK
2012	521	63,915
2011	291	25,405
% CHANGE	79.0%	151.6%
RECORD YEAR	2003 (543)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

net growth by month

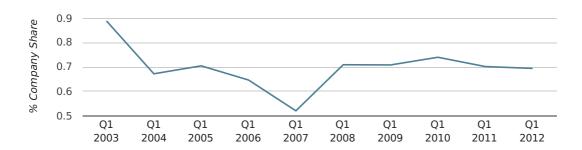


	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	128	169	224
NET GROWTH IN 2011	12	115	164
% CHANGE	966.7%	47.0%	36.6%
RECORD YEAR	2003 (129)	2003 (195)	2007 (261)

In the first quarter of 2012, Suffolk formed 0.7% of all UK companies.

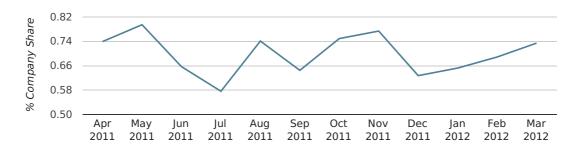
FIRST QUARTER (JAN 2012 - MAR 2012)	SUFFOLK
2012	0.7%
2011	0.7%
2010	0.7%
2009	0.7%
2008	0.7%
RECORD YEAR (SINCE 1960)	1976 (1.3%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



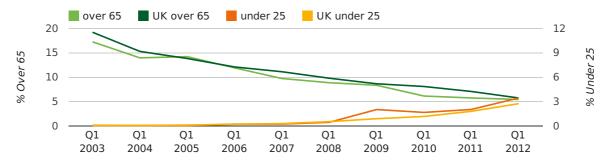
	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.7%	0.7%	0.7%
UK FORMATION SHARE IN 2011	0.6%	0.7%	0.7%
% CHANGE	5.4%	-5.4%	-1.1%
RECORD YEAR	1976 (1.5%)	1966 (1.4%)	1961 (1.5%)

The average age of a director in the first quarter of 2012 was 45.5.

The percentage of directors under the age of 25 was 3.5% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 5.5% compared to the UK figure of 3.5%.

director age by quarter



Previous 12 months (Mar 2011-Mar 2012)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.67%	CONSULTING	5.07%
SUFFOLK	1.59%	MANAGEMENT	4.74%
CONSULTING	1.38%	CONSULTANCY	3.30%
CONSULTANCY	1.07%	PROPERTY	2.37%
J	1.05%	TRADING	2.07%
PROPERTY	1.02%	DESIGN	1.93%
DESIGN	0.79%	ENGINEERING	1.86%
ANGLIA	0.71%	ASSOCIATES	1.84%
ELECTRICAL	0.71%	CONSULTANTS	1.79%
CARE	0.71%	BUSINESS	1.73%
EAST	0.71%	MEDIA	1.72%
ASSOCIATES	0.69%	CONSTRUCTION	1.72%
ENGINEERING	0.69%	LONDON	1.66%
CONSULTANTS	0.62%	J	1.54%
CONSTRUCTION	0.62%	INVESTMENTS	1.51%
HEATING	0.59%	GLOBAL	1.50%
BUSINESS	0.59%	IT	1.40%
TRADING	0.57%	CARE	1.34%
SCH00L	0.57%	PROPERTIES	1.31%
YOUR	0.55%	ELECTRICAL	1.27%
S	0.55%	М	1.27%
ENERGY	0.52%	BUILDING	1.24%
GREEN	0.52%	ENERGY	1.20%
MEDIA	0.52%	S	1.20%
D	0.52%	ENTERPRISES	1.19%

sic data $\operatorname{duport} \omega$

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	1,075	216,665
7487 - Other business activities	315	52,735
82990 - Other business support service activities not elsewhere classified	209	35,233
70229 - Management consultancy activities other than financial management	168	19,704
99999 - Dormant Company	153	25,084
9999 - Dormant Company	118	18,617
7414 - Business & management consultancy	96	12,113
62020 - Information technology consultancy activities	91	14,303
96090 - Other service activities not elsewhere classified	87	13,637
74909 - Other professional, scientific and technical activities not elsewhere classified	77	9,892
62090 - Other information technology service activities	64	8,145
74990 - Non-trading company	62	9,729
41100 - Development of building projects	59	4,984
7499 - Non-trading company	51	9,102
9305 - Other service activities	48	8,818
7260 - Other computer related activities	43	7,154
86900 - Other human health activities	42	5,066
62012 - Business and domestic software development	41	4,356
4521 - General construction & civil engineering	40	5,169
69201 - Accounting and auditing activities	40	4,132