

Sutton

q3 2011 business confidence report



headlines

- Q3 2011 saw a new record in company registrations in Sutton when compared to any previous Q3.
- September 2011 saw a new record in company registrations in Sutton when compared to any previous September.
- August 2011 saw a new record in company registrations in Sutton when compared to any previous August.

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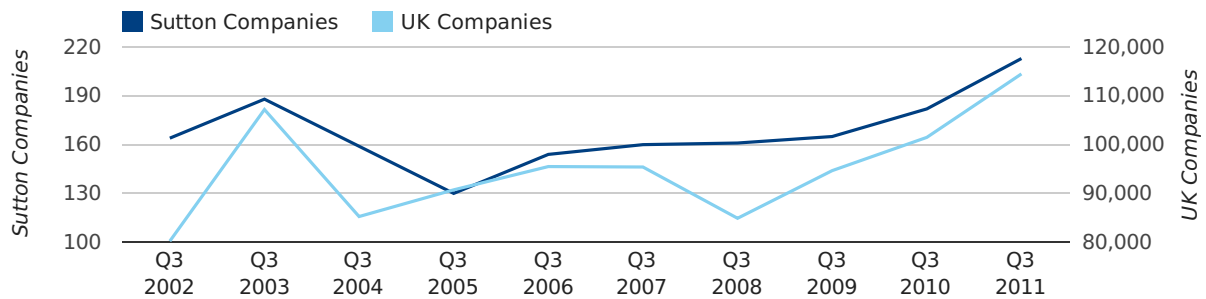
Q3 2011 saw a new record in company registrations in Sutton when compared to any previous Q3.

A total of 213 companies were registered in Sutton during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 17.0% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw an increase of 12.8% against the same period last year.

| THIRD QUARTER (JUL 2011 - SEP 2011) | SUTTON | UK |
|-------------------------------------|------------|----------------|
| 2011 | 213 | 114,512 |
| 2010 | 182 | 101,492 |
| % CHANGE | 17.0% | 12.8% |
| RECORD YEAR | 2011 (213) | 2011 (114,512) |

new companies by quarter

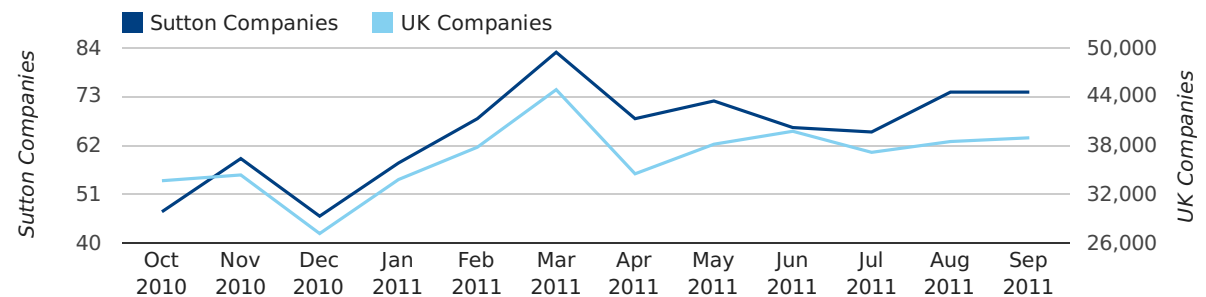


Monthly Data (Jul, Aug & Sep 2011)

September 2011 saw a new record in company registrations in Sutton when compared to any previous September.

August 2011 saw a new record in company registrations in Sutton when compared to any previous August.

new companies by month



| | JULY | AUGUST | SEPTEMBER |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 65 | 74 | 74 |
| NEW COMPANIES IN 2010 | 72 | 61 | 49 |
| % CHANGE | -9.7% | 21.3% | 51.0% |
| RECORD YEAR | 2010 (72) | 2011 (74) | 2011 (74) |

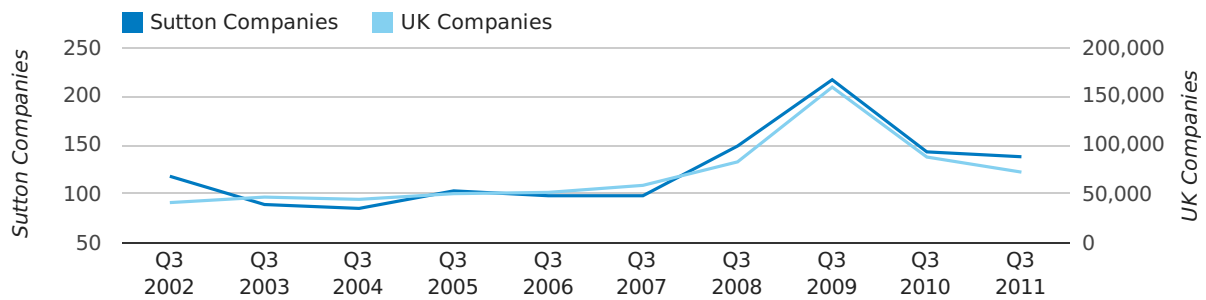
Quarterly Data (Q3 Jul-Sep 2011)

A total of 138 companies were dissolved in Sutton during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 3.5% versus the same period last year (Q3 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

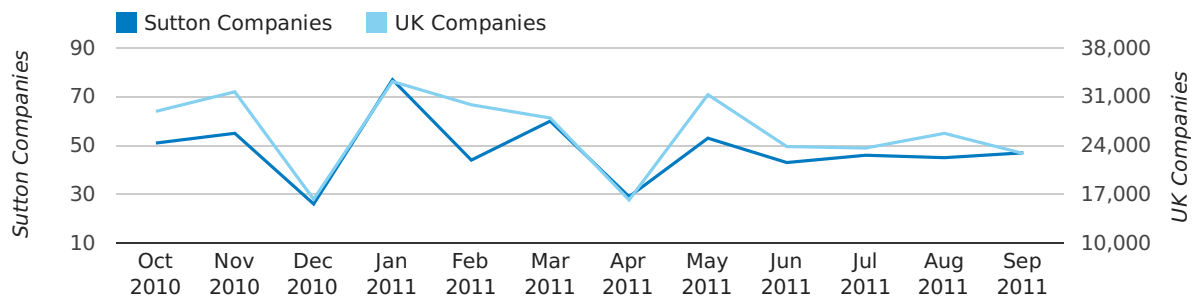
| THIRD QUARTER (JUL 2011 - SEP 2011) | SUTTON | UK |
|-------------------------------------|------------|----------------|
| 2011 | 138 | 72,230 |
| 2010 | 143 | 87,705 |
| % CHANGE | -3.5% | -17.6% |
| RECORD YEAR | 2009 (217) | 2009 (159,401) |

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



| | JULY | AUGUST | SEPTEMBER |
|--------------------------|-----------|-----------|------------|
| CLOSED COMPANIES IN 2011 | 46 | 45 | 47 |
| CLOSED COMPANIES IN 2010 | 42 | 59 | 42 |
| % CHANGE | 9.5% | -23.7% | 12% |
| RECORD YEAR | 2009 (61) | 2008 (96) | 2009 (104) |

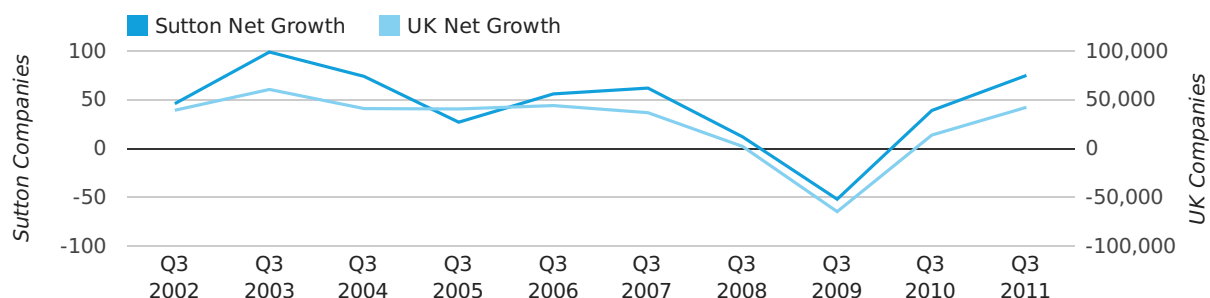
Quarterly Data (Q3 Jul-Sep 2011)

Net company growth for Sutton during the third quarter of 2011 (Jul 2011 - Sep 2011) was 75 companies.

This represents an increase of 92.3% on the same period last year.

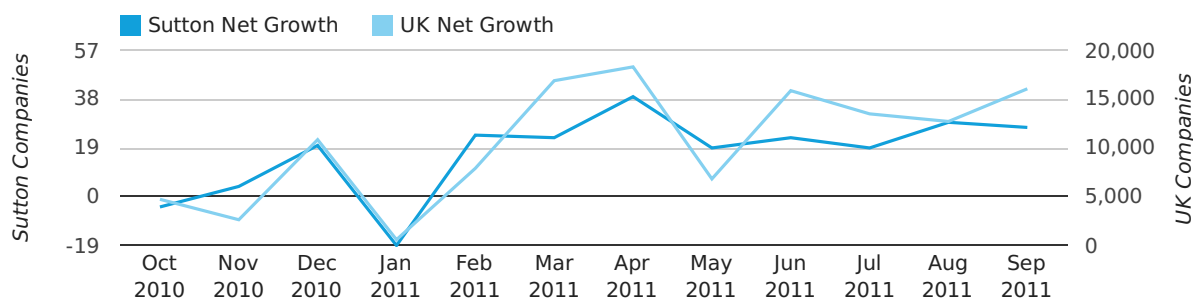
| THIRD QUARTER (JUL 2011 - SEP 2011) | SUTTON | UK |
|-------------------------------------|-----------|---------------|
| 2011 | 75 | 42,282 |
| 2010 | 39 | 13,787 |
| % CHANGE | 92.3% | 206.7% |
| RECORD YEAR | 2003 (99) | 2003 (60,597) |

net growth by quarter



Monthly Data (Jul, Aug & Sep 2011)

net growth by month



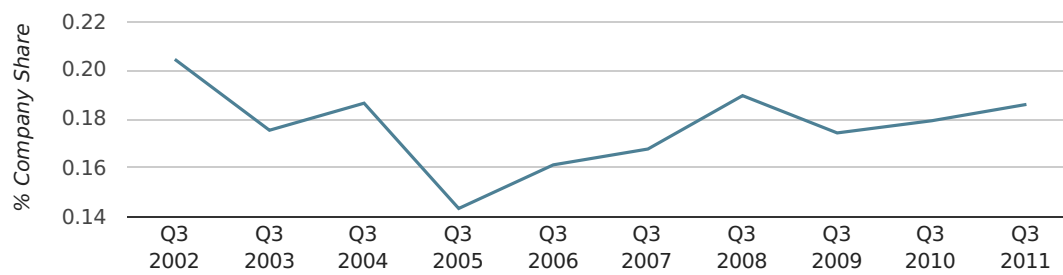
| | JULY | AUGUST | SEPTEMBER |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2011 | 19 | 29 | 27 |
| NET GROWTH IN 2010 | 30 | 2 | 7 |
| % CHANGE | -36.7% | 1,350.0% | 285.7% |
| RECORD YEAR | 2008 (63) | 2001 (31) | 2002 (54) |

Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Sutton formed 0.2% of all UK companies.

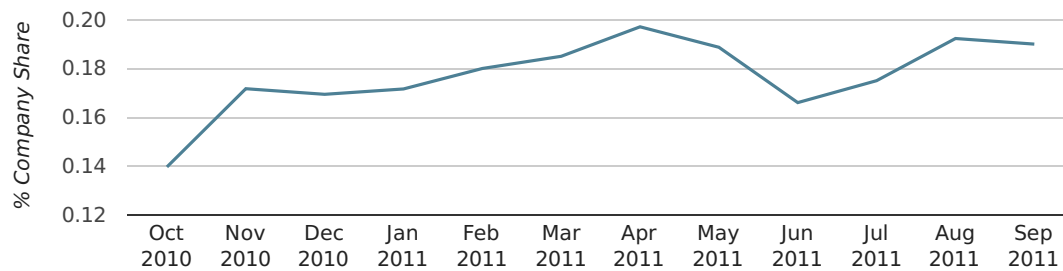
| THIRD QUARTER (JUL 2011 - SEP 2011) | SUTTON |
|-------------------------------------|-------------|
| 2011 | 0.2% |
| 2010 | 0.2% |
| 2009 | 0.2% |
| 2008 | 0.2% |
| 2007 | 0.2% |
| RECORD YEAR (SINCE 1960) | 1972 (0.6%) |

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



| | JULY | AUGUST | SEPTEMBER |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.2% | 0.2% | 0.2% |
| UK FORMATION SHARE IN 2010 | 0.2% | 0.2% | 0.1% |
| % CHANGE | -17.4% | 2.1% | 36.4% |
| RECORD YEAR | 1976 (0.7%) | 1974 (0.6%) | 1972 (1.0%) |

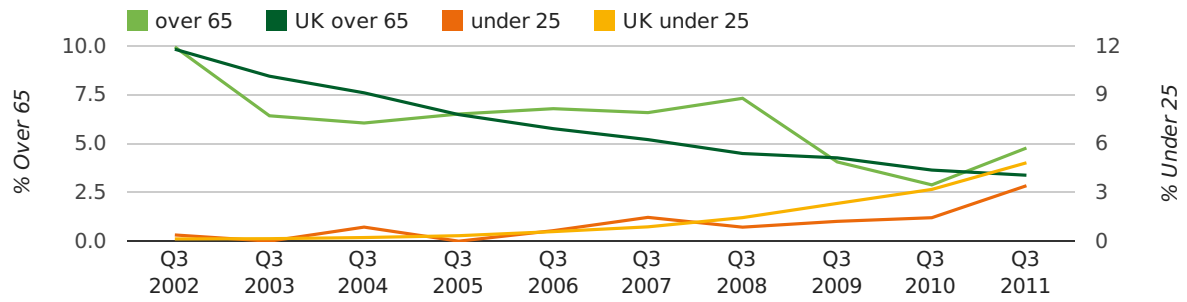
Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 44.2.

The percentage of directors under the age of 25 was 3.4% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 4.8% compared to the UK figure of 4.1%.

director age by quarter

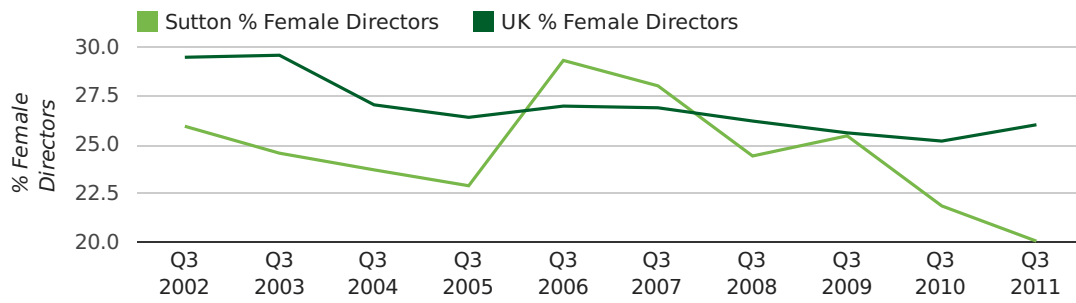


Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Sutton was in 1862 when 50.0% of all directors were female.

20.1% of all director appointments in Sutton in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| CONSULTING | 1.69% | CONSULTING | 5.11% |
| MANAGEMENT | 1.08% | MANAGEMENT | 4.75% |
| CONSULTANCY | 1.08% | CONSULTANCY | 3.19% |
| DESIGN | 1.00% | PROPERTY | 2.41% |
| BUILDING | 0.92% | TRADING | 2.06% |
| CONSULTANTS | 0.92% | DESIGN | 1.94% |
| PROPERTY | 0.85% | ASSOCIATES | 1.85% |
| CARE | 0.77% | BUSINESS | 1.82% |
| SCHOOL | 0.77% | CONSULTANTS | 1.76% |
| MEDICAL | 0.69% | ENGINEERING | 1.74% |
| C | 0.62% | MEDIA | 1.72% |
| ASSOCIATES | 0.62% | CONSTRUCTION | 1.72% |
| D | 0.62% | LONDON | 1.63% |
| SURREY | 0.54% | J | 1.47% |
| HIGH | 0.54% | GLOBAL | 1.46% |
| SUTTON | 0.54% | INVESTMENTS | 1.43% |
| PARK | 0.54% | CARE | 1.42% |
| (SURREY) | 0.54% | IT | 1.38% |
| TRADING | 0.54% | BUILDING | 1.30% |
| LONDON | 0.46% | PROPERTIES | 1.28% |
| IT | 0.46% | ELECTRICAL | 1.27% |
| HOMES | 0.46% | M | 1.25% |
| MEDIA | 0.46% | ENERGY | 1.22% |
| MAINTENANCE | 0.39% | TRAINING | 1.21% |
| TECHNOLOGIES | 0.39% | S | 1.21% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|---------------------|--------------|
| None Supplied | 294 | 204,493 |
| 7487 - Other business activities | 133 | 65,177 |
| 82990 - Other business support service activities not elsewhere classified | 61 | 29,245 |
| 9999 - Dormant Company | 35 | 22,587 |
| 7414 - Business & management consultancy | 31 | 14,755 |
| 99999 - Dormant Company | 27 | 18,281 |
| 62020 - Information technology consultancy activities | 25 | 10,137 |
| 96090 - Other service activities not elsewhere classified | 24 | 10,018 |
| 9305 - Other service activities | 22 | 10,525 |
| 4521 - General construction & civil engineering | 22 | 6,321 |
| 62090 - Other information technology service activities | 20 | 6,798 |
| 70229 - Management consultancy activities other than financial management | 20 | 15,760 |
| 43390 - Other building completion and finishing | 17 | 2,545 |
| 7222 - Other software consultancy and supply | 16 | 8,345 |
| 5530 - Restaurants | 15 | 5,640 |
| 74990 - Non-trading company | 13 | 8,064 |
| 8512 - Medical practice activities | 12 | 2,427 |
| 7499 - Non-trading company | 12 | 11,543 |
| 41202 - Construction of domestic buildings | 10 | 2,164 |
| 7412 - Accounting, auditing; tax consult | 10 | 2,802 |