# **Telford**

q1 2011 business confidence report



# headlines

- Q1 2011 saw a new record in company closures in Telford when compared to any previous Q1.
- February 2011 saw a new record in company closures in Telford when compared to any previous February.
- January 2011 saw a new record in company closures in Telford when compared to any previous January.

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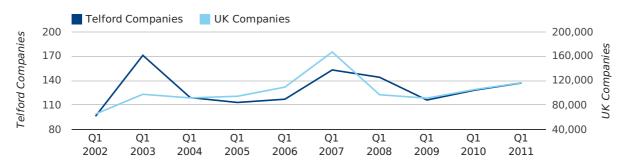
Г	new company registrations
C	closed companies (dissolved)
_ r	net company growth
L	uk company share
C	director age
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S	sic data

A total of 137 companies were registered in Telford during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 7.0% versus the same period last year (Q1 2010). This figure compares equally to the UK as a whole, which saw an increase of 10.7% against the same period last year.

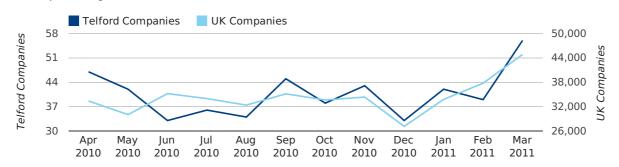
FIRST QUARTER (JAN 2011 - MAR 2011)	TELFORD	UK
2011	137	116,391
2010	128	105,137
% CHANGE	7.0%	10.7%
RECORD YEAR	2003 (171)	2007 (166,814)

#### new companies by quarter



# Monthly Data (Jan, Feb & Mar 2011)

#### new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2011	42	39	56
NEW COMPANIES IN 2010	37	39	52
% CHANGE	13.5%	0.0%	7.7%
RECORD YEAR	2003 (46)	2007 (57)	2003 (75)

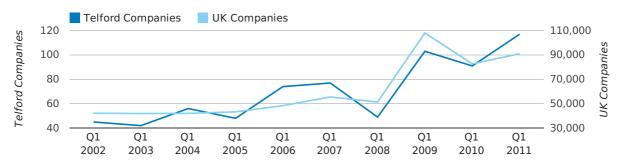
Q1 2011 saw a new record in company closures in Telford when compared to any previous Q1.

A total of 117 companies were dissolved in Telford during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 28.6% versus the same period last year (Q1 2010). This figure compares poorly to the UK as a whole, which saw an increase of 10.0% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	TELFORD	UK
2011	117	90,986
2010	91	82,677
% CHANGE	28.6%	10.0%
RECORD YEAR	2011 (117)	2009 (108,060)

#### dissolved companies by quarter

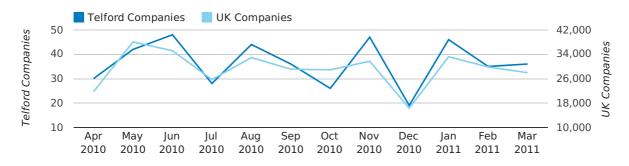


#### Monthly Data (Jan, Feb & Mar 2011)

February 2011 saw a new record in company closures in Telford when compared to any previous February.

January 2011 saw a new record in company closures in Telford when compared to any previous January.

#### dissolved companies by month



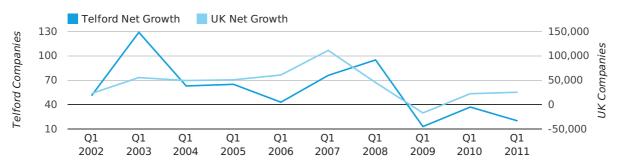
JANUARY	FEBRUARY	MARCH
46	35	36
24	27	40
91.7%	29.6%	-10%
2011 (46)	2011 (35)	2009 (63)
	46 24 91.7%	46 35 24 27 91.7% 29.6%

Net company growth for Telford during the first quarter of 2011 (Jan 2011 - Mar 2011) was 20 companies.

This represents a decrease of 45.9% on the same period last year.

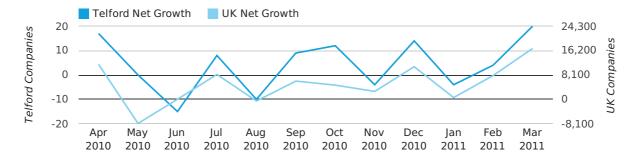
FIRST QUARTER (JAN 2011 - MAR 2011)	TELFORD	UK
2011	20	25,405
2010	37	22,460
% CHANGE	-45.9%	13.1%
RECORD YEAR	2003 (129)	2007 (111,282)

#### net growth by quarter



# Monthly Data (Jan, Feb & Mar 2011)

#### net growth by month

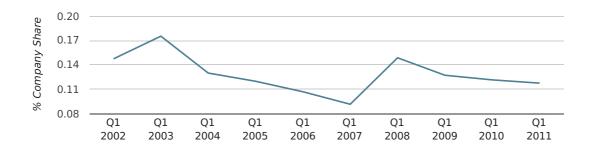


	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2011	-4	4	20
NET GROWTH IN 2010	13	12	12
% CHANGE	-130.8%	-66.7%	66.7%
RECORD YEAR	2003 (26)	2007 (45)	2003 (67)

In the first quarter of 2011, Telford formed 0.1% of all UK companies.

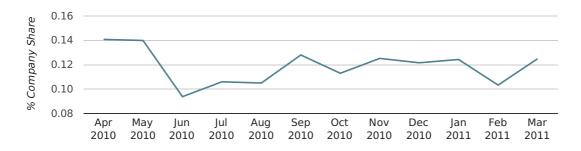
FIRST QUARTER (JAN 2011 - MAR 2011)	TELFORD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.3%)

# company share by quarter



# Monthly Data (Jan, Feb & Mar 2011)

# company share by month



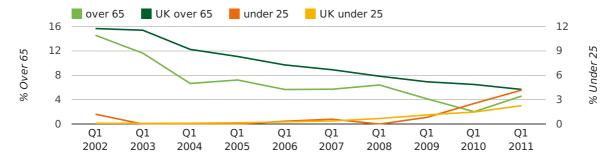
	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-2.1%	-12.0%	2.7%
RECORD YEAR	1962 (0.4%)	1974 (0.5%)	1983 (0.3%)

The average age of a director in the first quarter of 2011 was 43.4.

The percentage of directors under the age of 25 was 4.2% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 4.6% compared to the UK figure of 4.3%.

# director age by quarter



The record first quarter for female directors in Telford was in 1861 when 40.0% of all directors were female.

29.7% of all director appointments in Telford in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

#### director gender by quarter



naming trends  $\operatorname{duport} \omega$ 

# Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.28%	CONSULTING	5.04%
PROPERTY	1.05%	MANAGEMENT	4.97%
CONSULTANTS	0.93%	CONSULTANCY	3.16%
CONSULTANCY	0.93%	PROPERTY	2.38%
CONSULTING	0.93%	TRADING	2.10%
OCTAVIA	0.81%	DESIGN	1.93%
WREKIN	0.81%	ASSOCIATES	1.92%
ENGINEERING	0.81%	BUSINESS	1.87%
TELFORD	0.81%	CONSTRUCTION	1.80%
D	0.70%	CONSULTANTS	1.76%
SOLAR	0.70%	MEDIA	1.69%
TECHNOLOGY	0.70%	ENGINEERING	1.61%
MEDIA	0.58%	LONDON	1.60%
SYSTEMS	0.58%	CARE	1.45%
MUSIC	0.58%	J	1.45%
HEALTHCARE	0.58%	GLOBAL	1.44%
E	0.58%	INVESTMENTS	1.43%
PLUMBING	0.58%	IT	1.41%
CARE	0.58%	PROPERTIES	1.36%
SHOP	0.58%	BUILDING	1.34%
ACCESS	0.46%	М	1.30%
ELECTRICAL	0.46%	ELECTRICAL	1.28%
RED	0.46%	S	1.24%
HAULAGE	0.46%	INTERNATIONAL	1.23%
T	0.46%	SYSTEMS	1.23%

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# Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	231	202,798
7487 - Other business activities	53	60,968
82990 - Other business support service activities not elsewhere classified	30	30,253
74990 - Non-trading company	27	8,695
9999 - Dormant Company	23	19,765
62020 - Information technology consultancy activities	22	10,246
62090 - Other information technology service activities	19	6,996
7499 - Non-trading company	18	11,316
70229 - Management consultancy activities other than financial management	17	16,150
7414 - Business & management consultancy	17	12,916
7260 - Other computer related activities	15	7,789
9305 - Other service activities	13	8,740
74909 - Other professional, scientific and technical activities not elsewhere classified	11	7,788
96090 - Other service activities not elsewhere classified	11	10,085
7222 - Other software consultancy and supply	11	7,000
99999 - Dormant Company	10	18,336
96020 - Hairdressing and other beauty treatment	9	2,073
43210 - Electrical installation	9	3,172
7440 - Advertising	8	1,814
43390 - Other building completion and finishing	7	2,707