

Telford

q1 2012 business confidence report



headlines

- January 2012 saw a new record in net growth in Telford when compared to any previous January.

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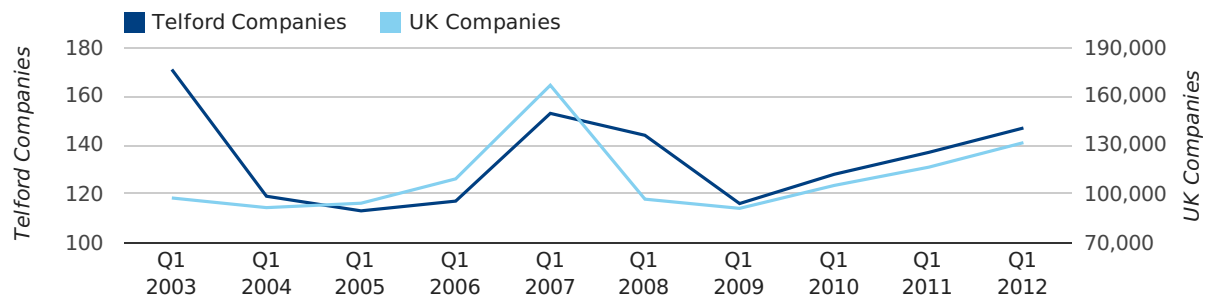
Quarterly Data (Q1 Jan-Mar 2012)

A total of 147 companies were registered in Telford during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 7.3% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

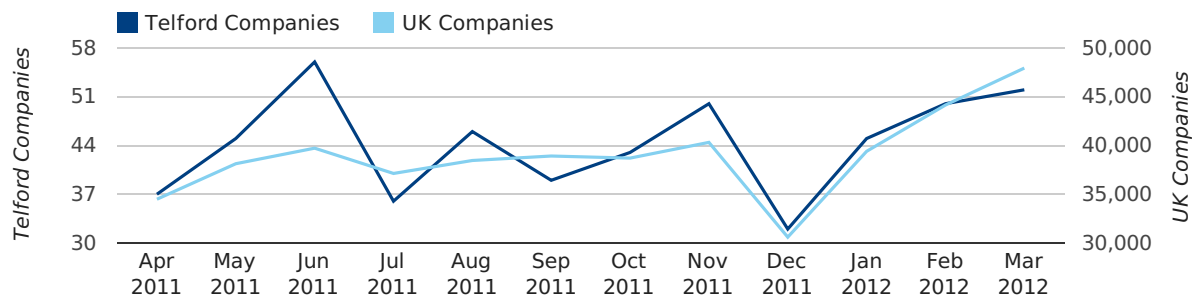
FIRST QUARTER (JAN 2012 - MAR 2012)	TELFORD	UK
2012	147	131,491
2011	137	116,391
% CHANGE	7.3%	13.0%
RECORD YEAR	2003 (171)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	45	50	52
NEW COMPANIES IN 2011	42	39	56
% CHANGE	7.1%	28.2%	-7.1%
RECORD YEAR	2003 (46)	2007 (57)	2003 (75)

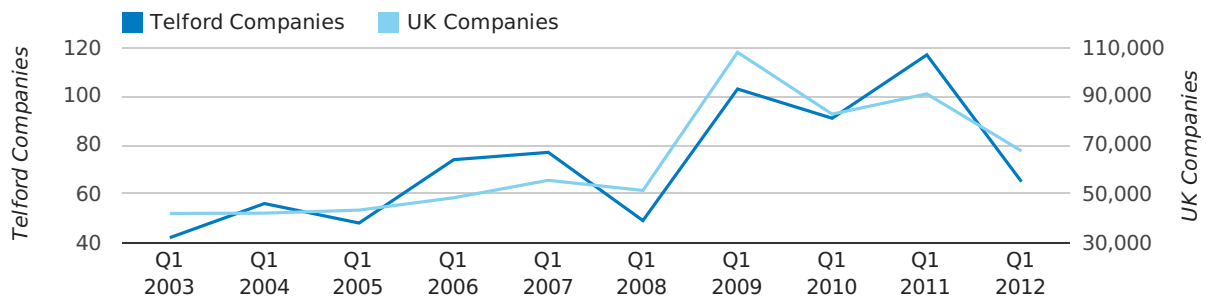
Quarterly Data (Q1 Jan-Mar 2012)

A total of 65 companies were dissolved in Telford during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 44.4% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

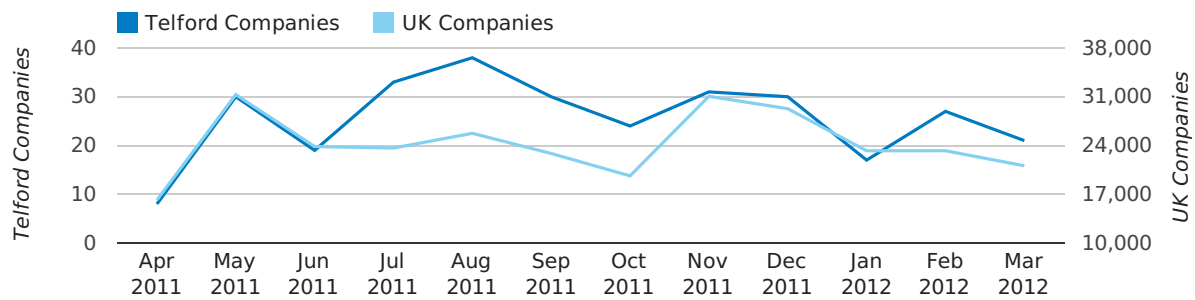
FIRST QUARTER (JAN 2012 - MAR 2012)	TELFORD	UK
2012	65	67,576
2011	117	90,986
% CHANGE	-44.4%	-25.7%
RECORD YEAR	2011 (117)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	17	27	21
CLOSED COMPANIES IN 2011	46	35	36
% CHANGE	-63.0%	-22.9%	-42%
RECORD YEAR	2011 (46)	2011 (35)	2009 (63)

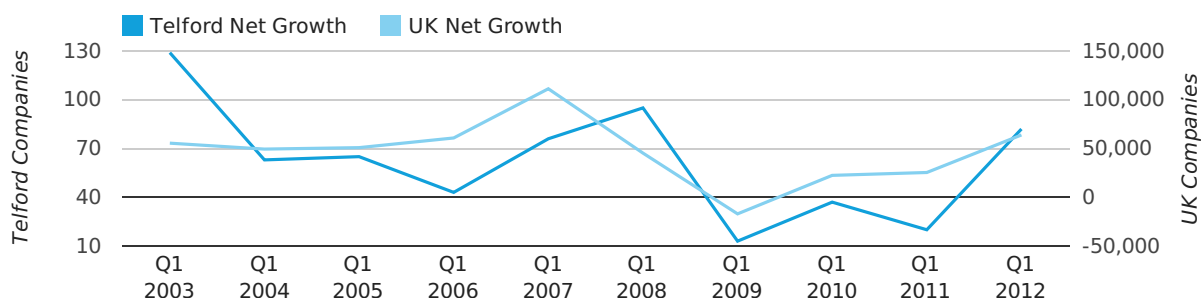
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Telford during the first quarter of 2012 (Jan 2012 - Mar 2012) was 82 companies.

This represents an increase of 310.0% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	TELFORD	UK
2012	82	63,915
2011	20	25,405
% CHANGE	310.0%	151.6%
RECORD YEAR	2003 (129)	2007 (111,282)

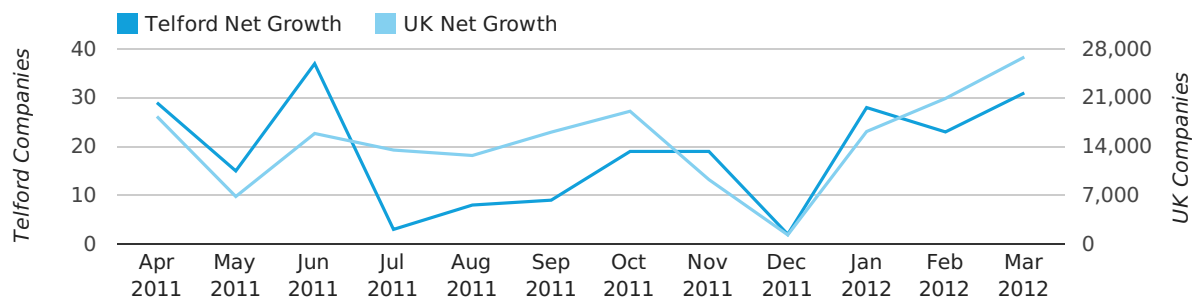
net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

January 2012 saw a new record in net growth in Telford when compared to any previous January.

net growth by month



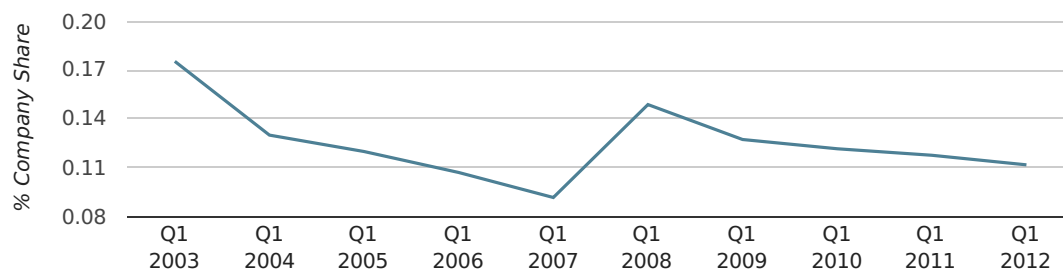
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	28	23	31
NET GROWTH IN 2011	-4	4	20
% CHANGE	-800.0%	475.0%	55.0%
RECORD YEAR	2012 (28)	2007 (45)	2003 (67)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Telford formed 0.1% of all UK companies.

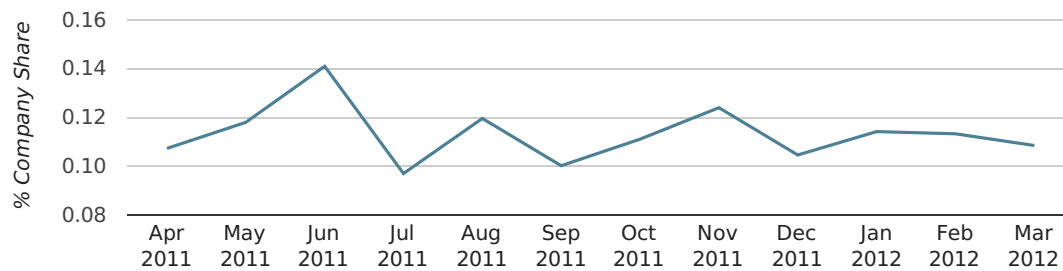
FIRST QUARTER (JAN 2012 - MAR 2012)	TELFORD
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.3%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	-8.1%	9.7%	-13.1%
RECORD YEAR	1962 (0.4%)	1974 (0.5%)	1983 (0.3%)

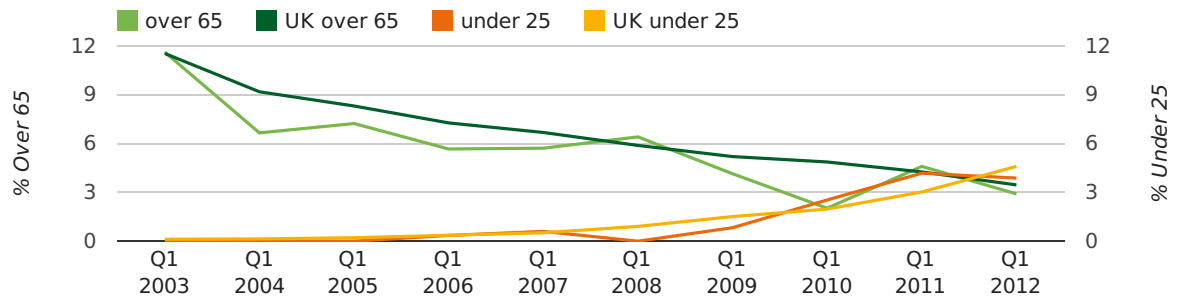
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 44.5.

The percentage of directors under the age of 25 was 3.9% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 2.9% compared to the UK figure of 3.5%.

director age by quarter

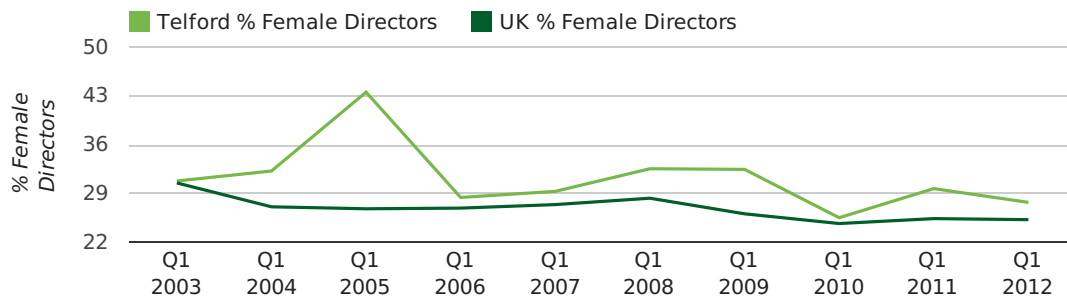


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Telford was in 1861 when 40.0% of all directors were female.

27.7% of all director appointments in Telford in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
DESIGN	1.31%	CONSULTING	5.07%
CONSULTING	1.20%	MANAGEMENT	4.74%
TELFORD	1.09%	CONSULTANCY	3.30%
ELECTRICAL	0.87%	PROPERTY	2.37%
SHROPSHIRE	0.87%	TRADING	2.07%
IT	0.76%	DESIGN	1.93%
CONSULTANCY	0.76%	ENGINEERING	1.86%
TRAINING	0.65%	ASSOCIATES	1.84%
BUSINESS	0.65%	CONSULTANTS	1.79%
RMP	0.65%	BUSINESS	1.73%
WREKIN	0.65%	MEDIA	1.72%
(SHROPSHIRE)	0.65%	CONSTRUCTION	1.72%
CARE	0.55%	LONDON	1.66%
MANAGEMENT	0.55%	J	1.54%
VISION	0.55%	INVESTMENTS	1.51%
ENGINEERING	0.55%	GLOBAL	1.50%
GREEN	0.55%	IT	1.40%
TRANSPORT	0.55%	CARE	1.34%
DEVELOPMENT	0.55%	PROPERTIES	1.31%
MEDIA	0.55%	ELECTRICAL	1.27%
SECURITY	0.55%	M	1.27%
ENERGY	0.55%	BUILDING	1.24%
ASSOCIATES	0.55%	ENERGY	1.20%
PROPERTIES	0.44%	S	1.20%
W	0.44%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	227	216,665
7487 - Other business activities	57	52,735
82990 - Other business support service activities not elsewhere classified	36	35,233
62020 - Information technology consultancy activities	27	14,303
74990 - Non-trading company	23	9,729
9999 - Dormant Company	20	18,617
70229 - Management consultancy activities other than financial management	18	19,704
96090 - Other service activities not elsewhere classified	17	13,637
62090 - Other information technology service activities	15	8,145
99999 - Dormant Company	15	25,084
7222 - Other software consultancy and supply	13	6,934
7499 - Non-trading company	13	9,102
74909 - Other professional, scientific and technical activities not elsewhere classified	9	9,892
69102 - Solicitors	9	1,363
7414 - Business & management consultancy	8	12,113
49410 - Freight transport by road	7	2,781
85590 - Other education not elsewhere classified	7	2,786
43210 - Electrical installation	7	3,573
86900 - Other human health activities	7	5,066
43999 - Other specialised construction activities not elsewhere classified	7	3,931