

Thetford

2011 annual business confidence report



contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

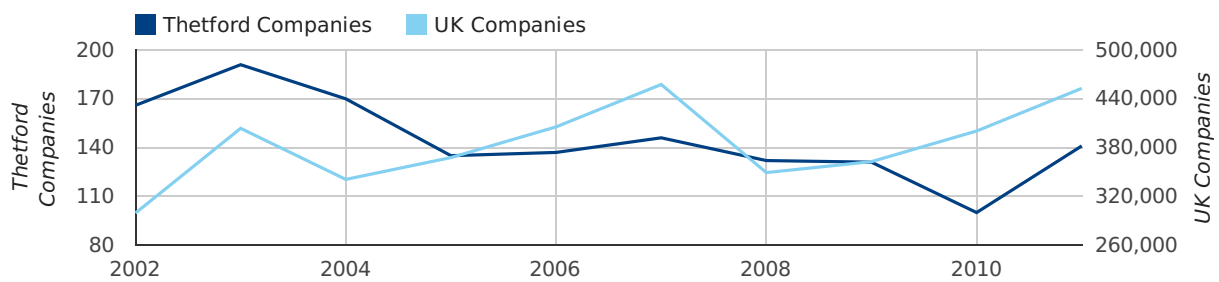
sic data

Annual Data (2011)

A total of 141 companies were formed in Thetford in 2011. This total is 41.0% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

| YEAR | THETFORD | UK |
|-------------|------------|----------------|
| 2011 | 141 | 452,870 |
| 2010 | 100 | 400,358 |
| 2009 | 131 | 362,675 |
| 2008 | 132 | 349,203 |
| 2007 | 146 | 457,649 |
| RECORD YEAR | 2003 (191) | 2007 (457,649) |

new companies by year



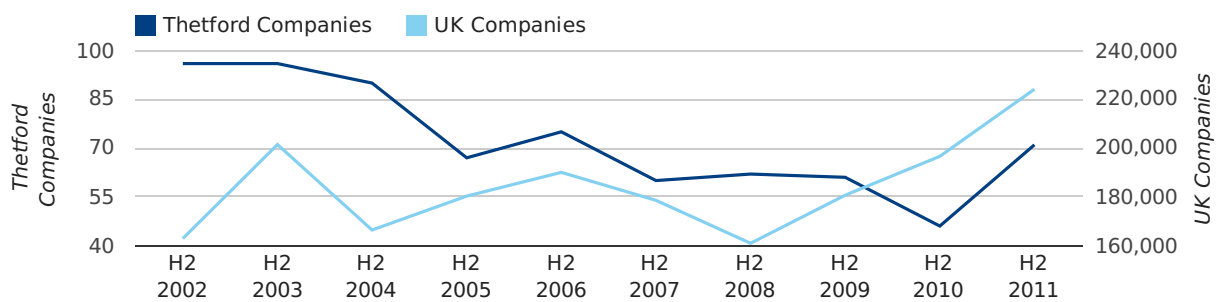
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 71 companies were formed in Thetford. This figure is 54.3% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Thetford occurred in 2003 when a total of 96 were formed.

| HALF YEAR (JUL-DEC) | THETFORD | UK |
|---------------------|-----------|----------------|
| 2011 | 71 | 224,135 |
| 2010 | 46 | 196,609 |
| % CHANGE | 54.3% | 14.0% |
| RECORD YEAR | 2003 (96) | 2011 (224,135) |

new companies by half year



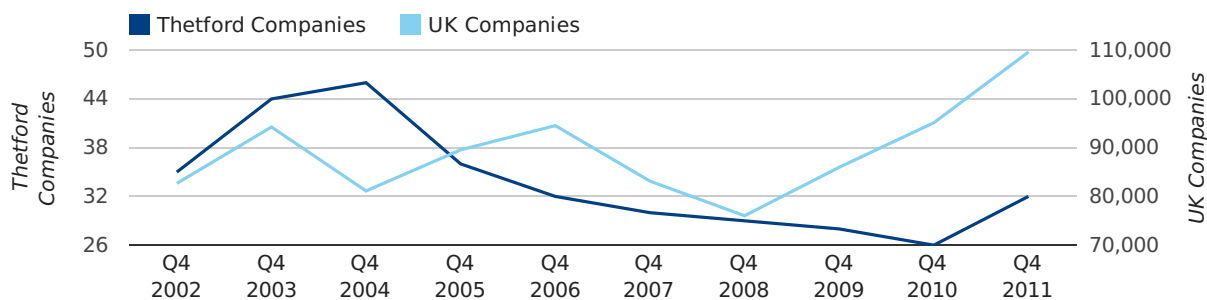
Quarterly Data (Q4 Oct-Dec 2011)

A total of 32 companies were registered in Thetford during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 23.1% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 15.3% against the same period last year.

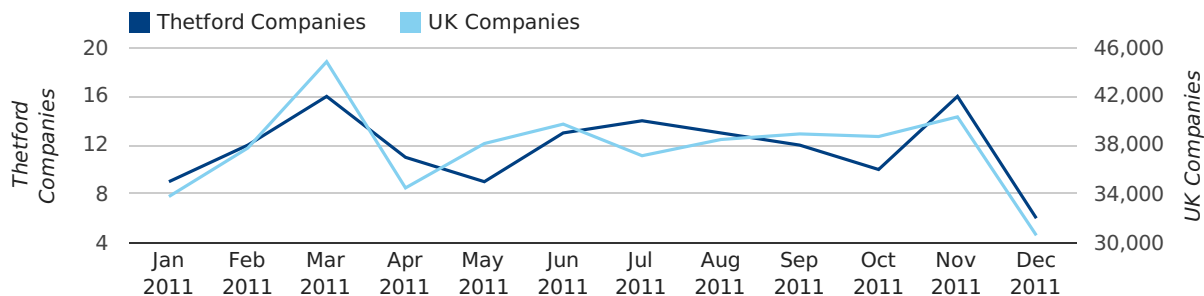
| FOURTH QUARTER (OCT 2011 - DEC 2011) | THETFORD | UK |
|--------------------------------------|-----------|----------------|
| 2011 | 32 | 109,623 |
| 2010 | 26 | 95,117 |
| % CHANGE | 23.1% | 15.3% |
| RECORD YEAR | 2004 (46) | 2011 (109,623) |

new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

new companies by month



| | OCTOBER | NOVEMBER | DECEMBER |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 10 | 16 | 6 |
| NEW COMPANIES IN 2010 | 9 | 12 | 5 |
| % CHANGE | 11.1% | 33.3% | 20.0% |
| RECORD YEAR | 2003 (17) | 2004 (20) | 2008 (13) |

Annual Data (2011)

A total of 131 companies were dissolved in Thetford in 2011. This total is 0.8% lower than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

| YEAR | THETFORD | UK |
|-------------|------------|----------------|
| 2011 | 131 | 314,523 |
| 2010 | 132 | 342,232 |
| 2009 | 173 | 533,773 |
| 2008 | 99 | 237,901 |
| 2007 | 91 | 220,295 |
| RECORD YEAR | 2009 (173) | 2009 (533,773) |

dissolved companies by year



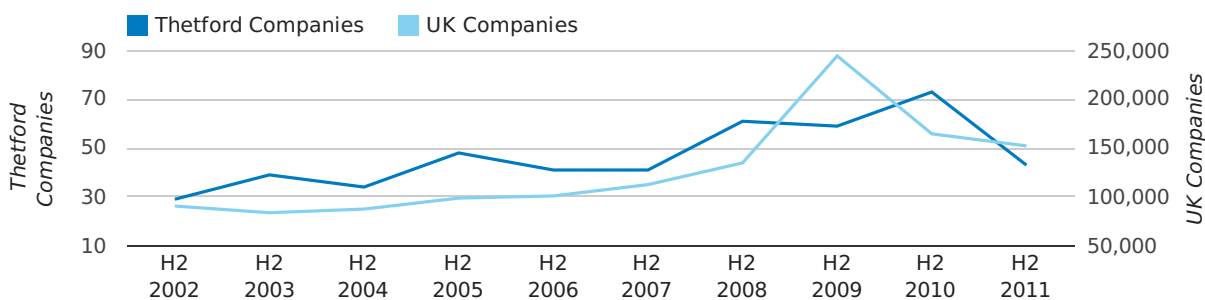
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 43 companies were dissolved in Thetford. This figure is 41.1% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Thetford occurred in 2010 when a total of 73 were closed.

| HALF YEAR (JUL-DEC) | THETFORD | UK |
|---------------------|-----------|----------------|
| 2011 | 43 | 152,213 |
| 2010 | 73 | 164,601 |
| % CHANGE | -41.1% | -7.5% |
| RECORD YEAR | 2010 (73) | 2009 (244,537) |

dissolved companies by half year



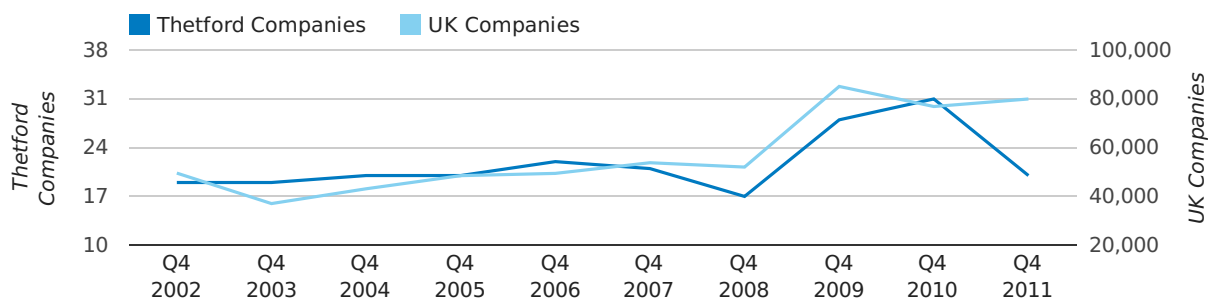
Quarterly Data (Q4 Oct-Dec 2011)

A total of 20 companies were dissolved in Thetford during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 35.5% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

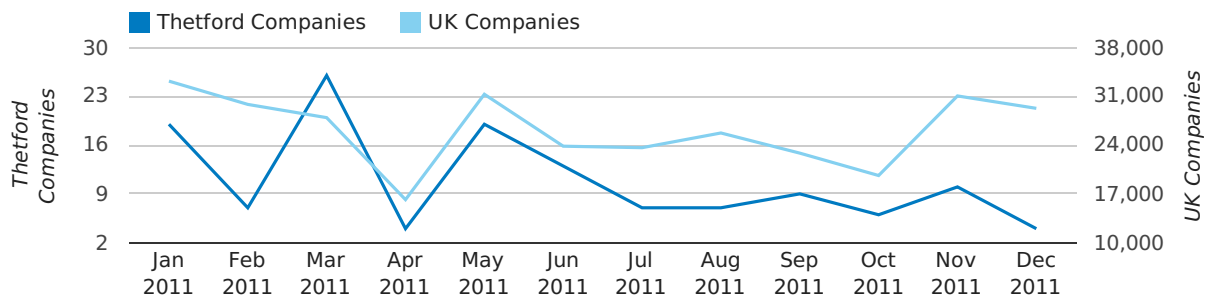
| FOURTH QUARTER (OCT 2011 - DEC 2011) | THETFORD | UK |
|--------------------------------------|-----------|---------------|
| 2011 | 20 | 79,983 |
| 2010 | 31 | 76,896 |
| % CHANGE | -35.5% | 4.0% |
| RECORD YEAR | 2010 (31) | 2009 (85,136) |

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

dissolved companies by month



| | OCTOBER | NOVEMBER | DECEMBER |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2011 | 6 | 10 | 4 |
| CLOSED COMPANIES IN 2010 | 14 | 13 | 4 |
| % CHANGE | -57.1% | -23.1% | 0% |
| RECORD YEAR | 2010 (14) | 2010 (13) | 2009 (12) |

Annual Data (2011)

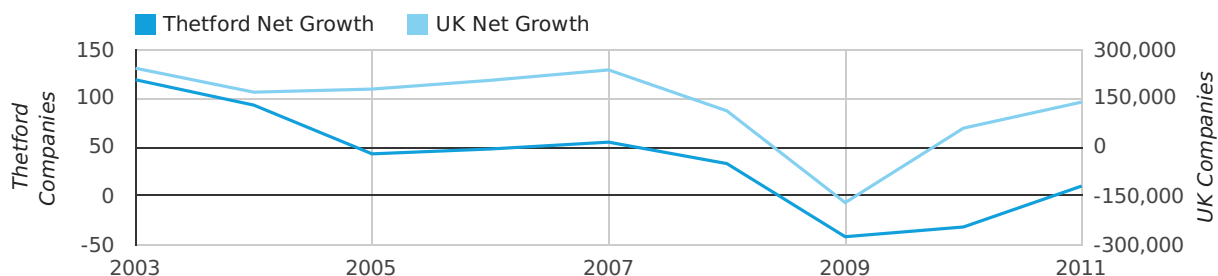
A total of 10 companies were added to the company register for Thetford in 2011. This number represents growth of 10.0% which compares unfavourably to the UK figure of 34.6%.

This number is 42 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Thetford company register grew by 119 companies.

| YEAR | THETFORD | UK |
|-------------|------------|----------------|
| 2011 | 10 | 138,347 |
| 2010 | -32 | 58,126 |
| 2009 | -42 | -171,098 |
| 2008 | 33 | 111,302 |
| 2007 | 55 | 237,354 |
| RECORD YEAR | 2003 (119) | 2003 (242,543) |

net growth by year

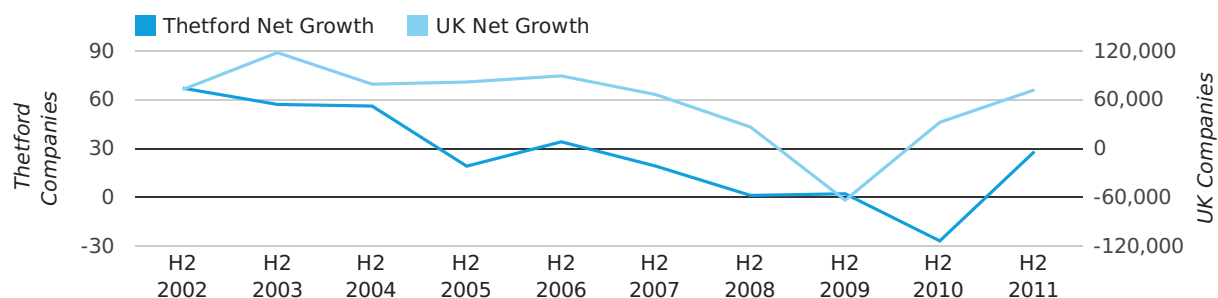


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Thetford increased by 28 companies. This figure is 203.7% lower than last year, which compares badly to a UK increase of 124.7%.

| HALF YEAR (JUL-DEC) | THETFORD | UK |
|---------------------|-----------|----------------|
| 2011 | 28 | 71,922 |
| 2010 | -27 | 32,008 |
| % CHANGE | -203.7% | 124.7% |
| RECORD YEAR | 2002 (67) | 2003 (117,772) |

net growth by half year



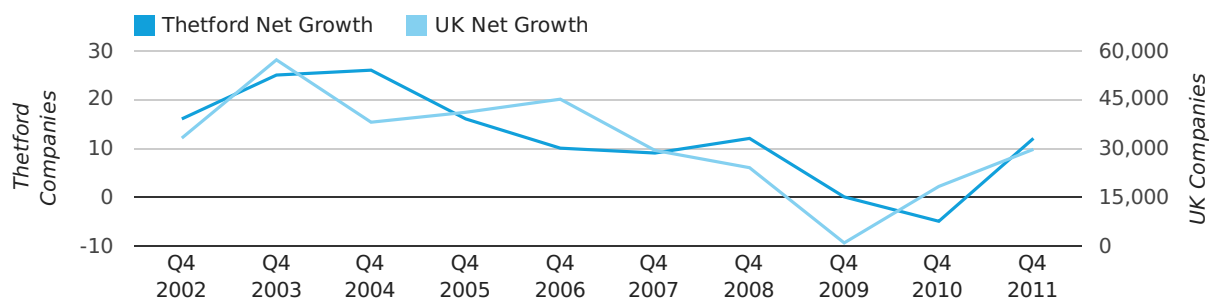
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Thetford during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 12 companies.

This represents an increase of 340.0% on the same period last year.

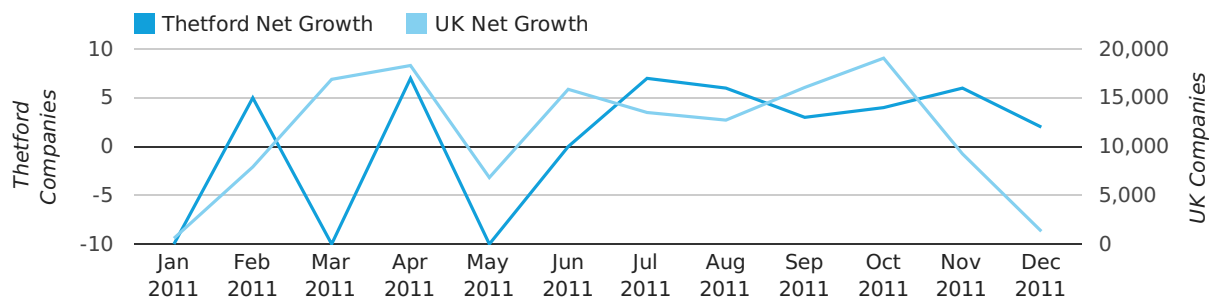
| FOURTH QUARTER (OCT 2011 - DEC 2011) | THETFORD | UK |
|--------------------------------------|-----------|---------------|
| 2011 | 12 | 29,640 |
| 2010 | -5 | 18,221 |
| % CHANGE | -340.0% | 62.7% |
| RECORD YEAR | 2004 (26) | 2003 (57,175) |

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month



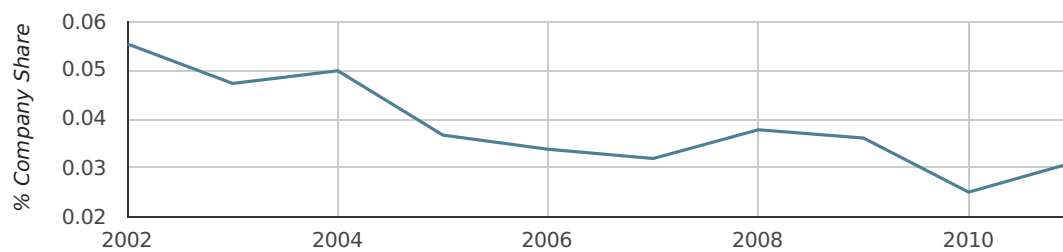
| | OCTOBER | NOVEMBER | DECEMBER |
|--------------------|-----------|-----------|----------|
| NET GROWTH IN 2011 | 4 | 6 | 2 |
| NET GROWTH IN 2010 | -5 | -1 | 1 |
| % CHANGE | -180.0% | -700.0% | 100.0% |
| RECORD YEAR | 2003 (15) | 2004 (12) | 2003 (7) |

Annual Data (2011)

In 2011 Thetford formed 0.0% of all UK companies. This is no change on 2010 when Thetford was responsible for 0.0% of all UK companies.

| YEAR | THETFORD |
|--------------------------|-------------|
| 2011 | 0.0% |
| 2010 | 0.0% |
| 2009 | 0.0% |
| 2008 | 0.0% |
| 2007 | 0.0% |
| RECORD YEAR (SINCE 1960) | 1969 (0.1%) |

company share by year

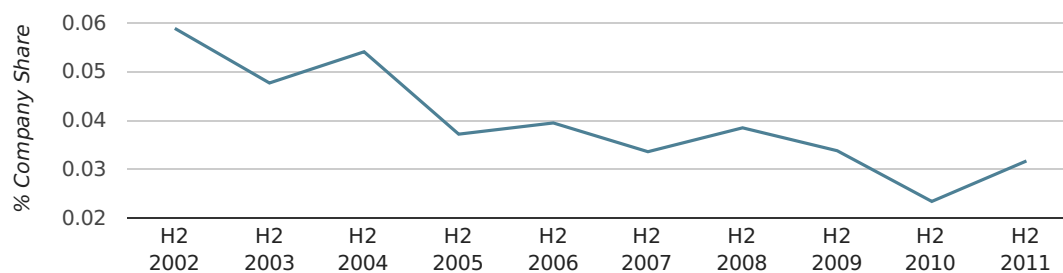


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Thetford formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

| HALF YEAR (JUL-DEC) | THETFORD |
|--------------------------|-------------|
| 2011 | 0.0% |
| 2010 | 0.0% |
| 2009 | 0.0% |
| 2008 | 0.0% |
| 2007 | 0.0% |
| RECORD YEAR (SINCE 1960) | 1969 (0.2%) |

company share by half year

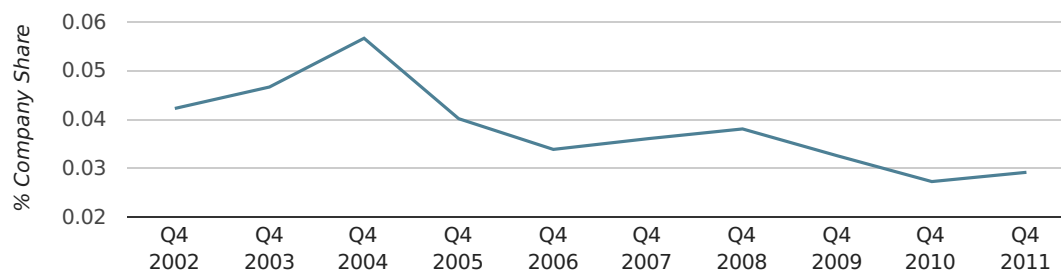


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Thetford formed 0.0% of all UK companies.

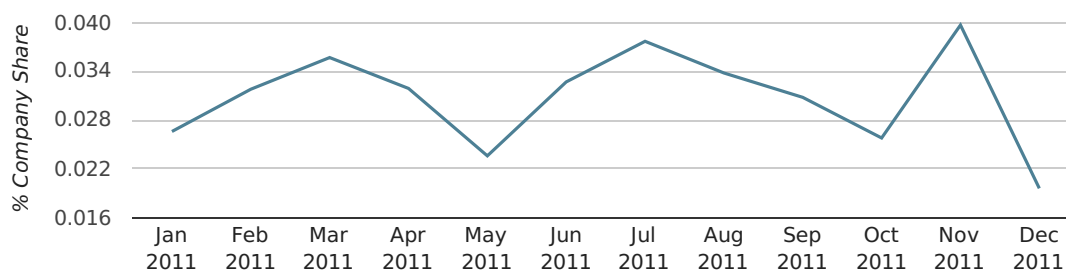
| FOURTH QUARTER (OCT 2011 - DEC 2011) | THETFORD |
|--------------------------------------|-------------|
| 2011 | 0.0% |
| 2010 | 0.0% |
| 2009 | 0.0% |
| 2008 | 0.0% |
| 2007 | 0.0% |
| RECORD YEAR (SINCE 1960) | 1969 (0.2%) |

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



| | OCTOBER | NOVEMBER | DECEMBER |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.0% | 0.0% | 0.0% |
| UK FORMATION SHARE IN 2010 | 0.0% | 0.0% | 0.0% |
| % CHANGE | -3.7% | 13.8% | 6.5% |
| RECORD YEAR | 1963 (0.3%) | 1969 (0.2%) | 1970 (0.3%) |

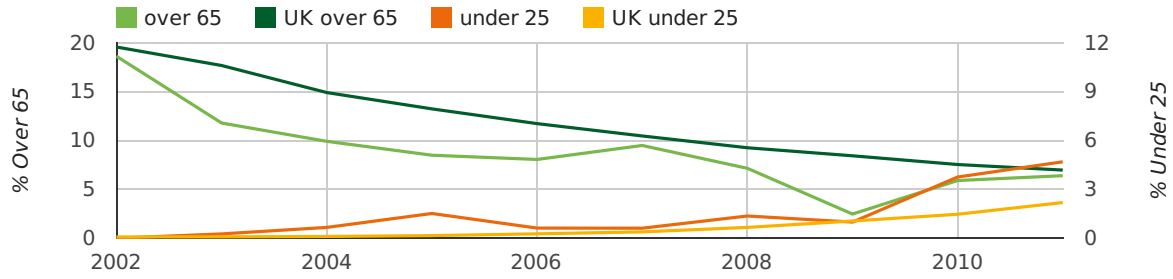
Annual Data (2011)

The average age of a director in 2011 was 45.4.

The percentage of directors under the age of 25 was 4.7% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 6.4% compared to the UK figure of 4.2%.

director age by year



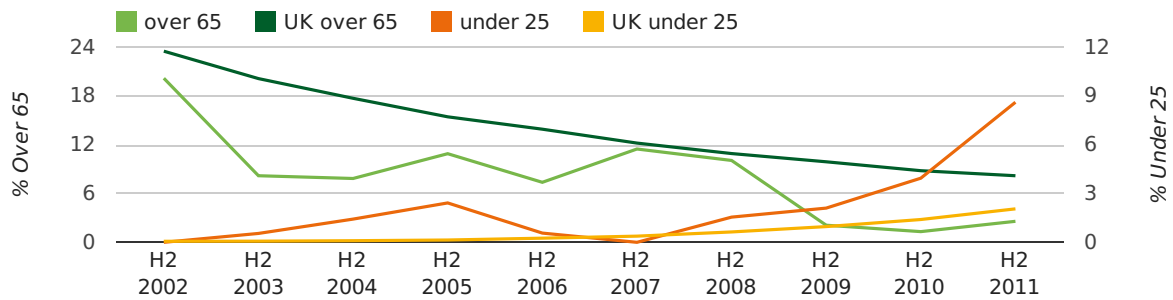
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 42.1.

The percentage of directors under the age of 25 was 8.6% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 2.6% compared to the UK figure of 4.1%.

director age by half year



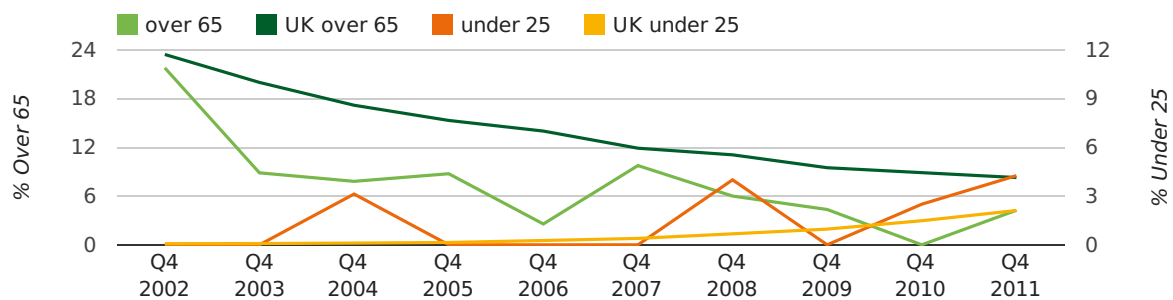
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 42.6.

The percentage of directors under the age of 25 was 4.3% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 4.3% compared to the UK figure of 4.1%.

director age by quarter

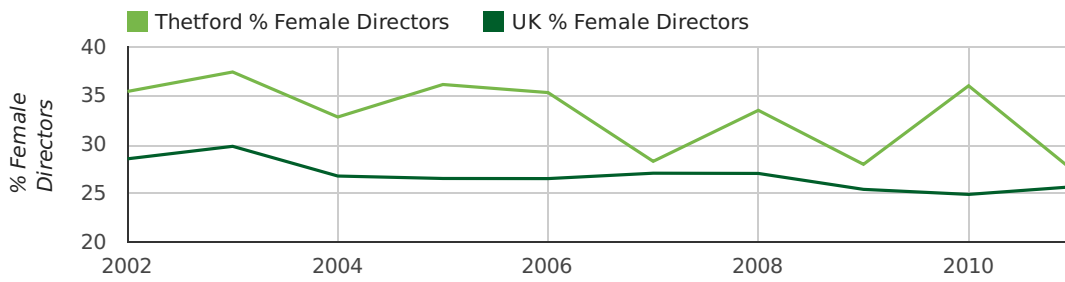


Annual Data (2011)

The record year for female directors in Thetford was 1857 when 36.4% of all directors were female.

The percentage of female directors in Thetford in 2011 was 35.5%. The average for the UK during this time was 28.6%

director gender by year

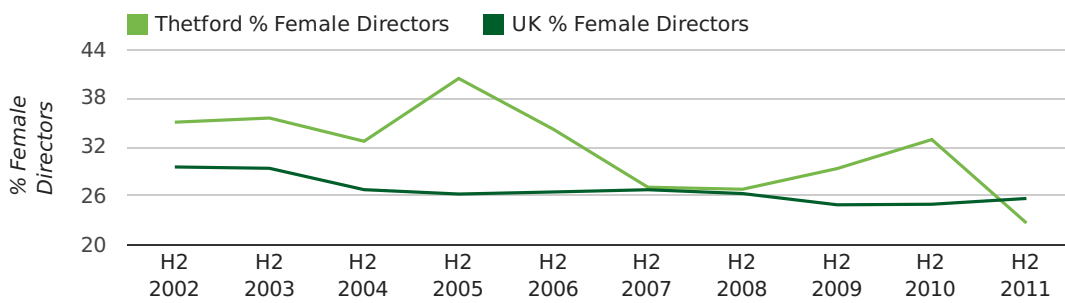


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Thetford was 1860 when 42.9% of all directors were female.

22.7% of all director appointments in Thetford in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

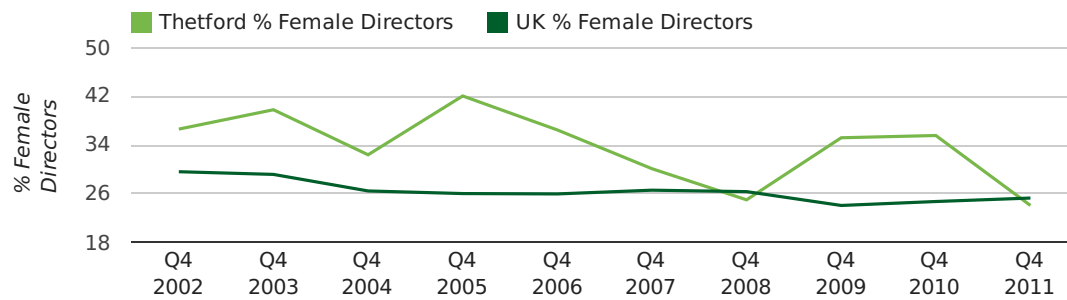


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Thetford was in 1977 when 31.1% of all directors were female.

24.1% of all director appointments in Thetford in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|-------------|------------|--------------|---------------|
| ENGINEERING | 1.43% | CONSULTING | 5.07% |
| CONSULTANTS | 1.43% | MANAGEMENT | 4.74% |
| EAST | 1.43% | CONSULTANCY | 3.26% |
| TRANSPORT | 1.43% | PROPERTY | 2.37% |
| THETFORD | 1.43% | TRADING | 2.07% |
| ANGLIA | 1.08% | DESIGN | 1.92% |
| NORFOLK | 1.08% | ASSOCIATES | 1.86% |
| ANGEL | 1.08% | ENGINEERING | 1.78% |
| CENTRE | 1.08% | BUSINESS | 1.78% |
| TRADE | 1.08% | CONSULTANTS | 1.76% |
| SCAFFOLDING | 1.08% | CONSTRUCTION | 1.73% |
| BUILDING | 0.72% | MEDIA | 1.71% |
| ANGLIA) | 0.72% | LONDON | 1.63% |
| MANAGEMENT | 0.72% | J | 1.51% |
| C.I.C. | 0.72% | INVESTMENTS | 1.48% |
| INNOVATION | 0.72% | GLOBAL | 1.46% |
| CO | 0.72% | IT | 1.41% |
| D | 0.72% | CARE | 1.39% |
| CIC | 0.72% | PROPERTIES | 1.29% |
| STAFF | 0.72% | ELECTRICAL | 1.29% |
| RENEWABLE | 0.72% | M | 1.27% |
| SILVA | 0.72% | BUILDING | 1.26% |
| WAYLAND | 0.72% | ENERGY | 1.25% |
| TRAINING | 0.72% | S | 1.20% |
| ON | 0.72% | ENTERPRISES | 1.20% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|---------------------|--------------|
| None Supplied | 55 | 205,525 |
| 9999 - Dormant Company | 12 | 20,199 |
| 99999 - Dormant Company | 8 | 21,846 |
| 7499 - Non-trading company | 8 | 9,957 |
| 7487 - Other business activities | 7 | 57,052 |
| 74990 - Non-trading company | 6 | 8,929 |
| 82990 - Other business support service activities not elsewhere classified | 6 | 32,483 |
| 62020 - Information technology consultancy activities | 5 | 12,072 |
| 5530 - Restaurants | 5 | 5,013 |
| 56103 - Take-away food shops and mobile food stands | 4 | 2,264 |
| 62090 - Other information technology service activities | 4 | 7,493 |
| 9305 - Other service activities | 3 | 9,492 |
| 70229 - Management consultancy activities other than financial management | 3 | 17,765 |
| 47910 - Retail sale via mail order houses or via Internet | 3 | 2,740 |
| 7032 - Manage real estate, fee or contract | 3 | 2,198 |
| 33190 - Repair of other equipment | 2 | 585 |
| 96090 - Other service activities not elsewhere classified | 2 | 11,768 |
| 43210 - Electrical installation | 2 | 3,175 |
| 7414 - Business & management consultancy | 2 | 13,034 |
| 5010 - Sale of motor vehicles | 2 | 1,040 |