

# Tonbridge

q1 2011 business confidence report



## headlines

- January 2011 saw a new record in company registrations in Tonbridge when compared to any previous January.
- January 2011 saw a new record in company closures in Tonbridge when compared to any previous January.

## contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

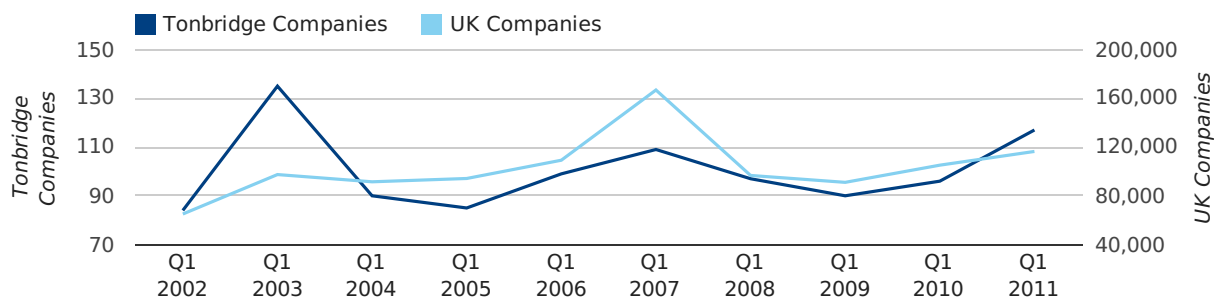
### Quarterly Data (Q1 Jan-Mar 2011)

A total of 117 companies were registered in Tonbridge during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 21.9% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.7% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	TONBRIDGE	UK
2011	117	116,391
2010	96	105,137
% CHANGE	21.9%	10.7%
RECORD YEAR	2003 (135)	2007 (166,814)

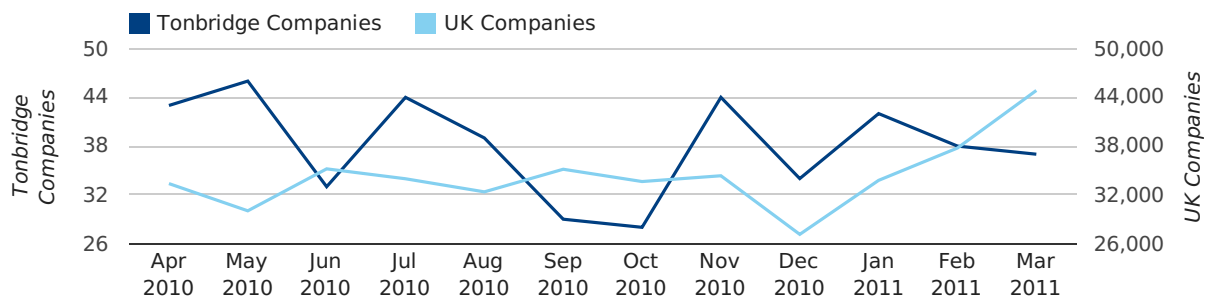
### new companies by quarter



### Monthly Data (Jan, Feb & Mar 2011)

January 2011 saw a new record in company registrations in Tonbridge when compared to any previous January.

### new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2011	42	38	37
NEW COMPANIES IN 2010	21	35	40
% CHANGE	100.0%	8.6%	-7.5%
RECORD YEAR	2011 (42)	2003 (47)	2008 (47)

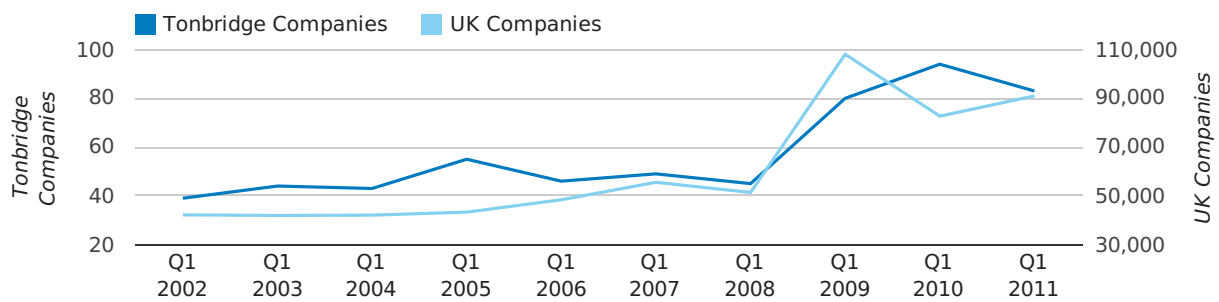
### Quarterly Data (Q1 Jan-Mar 2011)

A total of 83 companies were dissolved in Tonbridge during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is a decrease of 11.7% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.0% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	TONBRIDGE	UK
2011	83	90,986
2010	94	82,677
% CHANGE	-11.7%	10.0%
RECORD YEAR	2010 (94)	2009 (108,060)

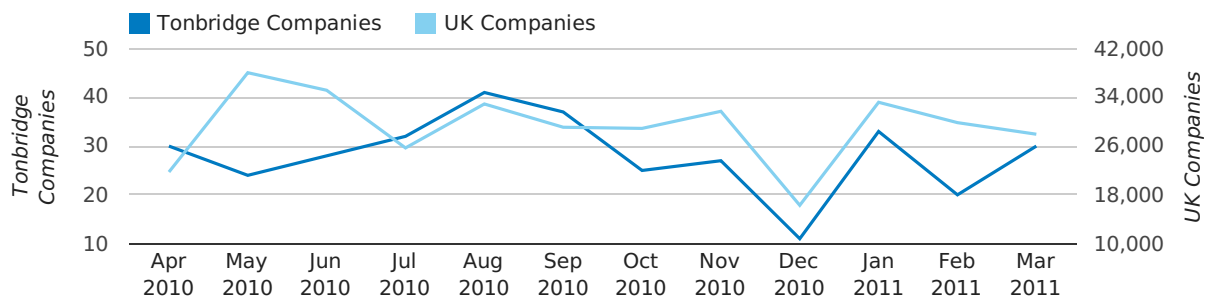
### dissolved companies by quarter



### Monthly Data (Jan, Feb & Mar 2011)

January 2011 saw a new record in company closures in Tonbridge when compared to any previous January.

### dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2011	33	20	30
CLOSED COMPANIES IN 2010	30	24	40
% CHANGE	10.0%	-16.7%	-25%
RECORD YEAR	2011 (33)	1997 (29)	2009 (46)

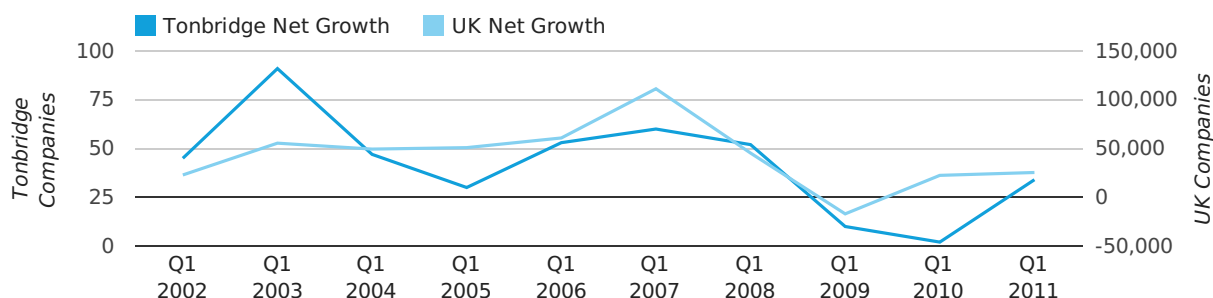
### Quarterly Data (Q1 Jan-Mar 2011)

Net company growth for Tonbridge during the first quarter of 2011 (Jan 2011 - Mar 2011) was 34 companies.

This represents an increase of 1,600.0% on the same period last year.

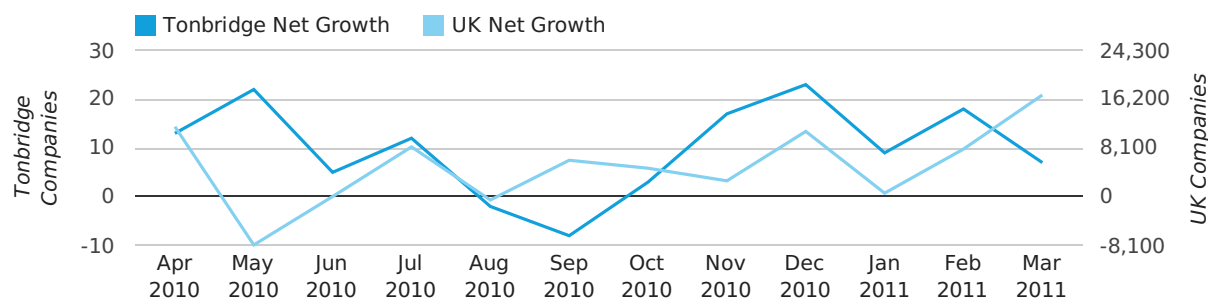
FIRST QUARTER (JAN 2011 - MAR 2011)	TONBRIDGE	UK
2011	34	25,405
2010	2	22,460
% CHANGE	1,600.0%	13.1%
RECORD YEAR	2003 (91)	2007 (111,282)

### net growth by quarter



### Monthly Data (Jan, Feb & Mar 2011)

### net growth by month



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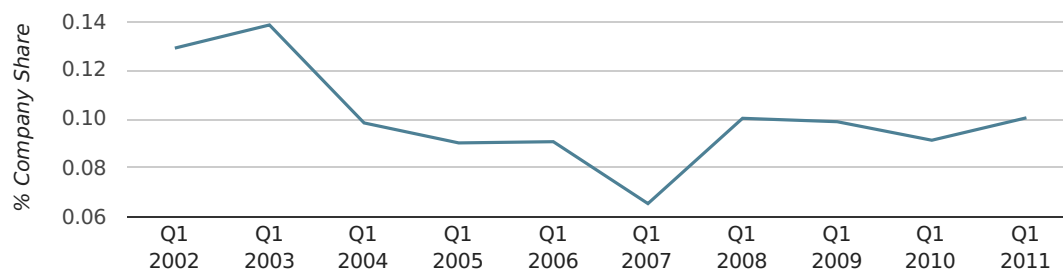
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2011	9	18	7
NET GROWTH IN 2010	-9	11	0
% CHANGE	-200.0%	63.6%	0.0%
RECORD YEAR	2003 (20)	2003 (33)	2003 (38)

### Quarterly Data (Q1 Jan-Mar 2011)

In the first quarter of 2011, Tonbridge formed 0.1% of all UK companies.

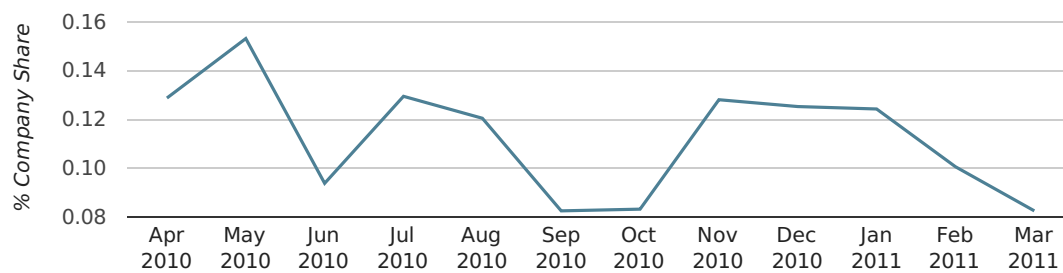
FIRST QUARTER (JAN 2011 - MAR 2011)	TONBRIDGE
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.3%)

### company share by quarter



### Monthly Data (Jan, Feb & Mar 2011)

### company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	72.4%	-4.6%	-11.8%
RECORD YEAR	1988 (0.4%)	1975 (0.3%)	1966 (0.7%)

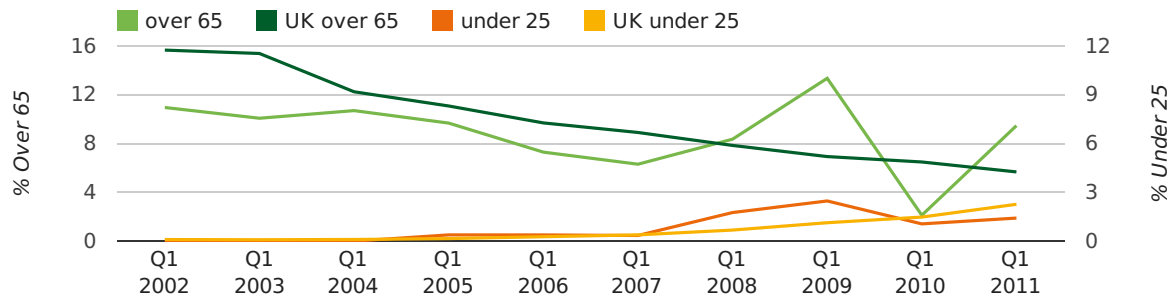
### Quarterly Data (Q1 Jan-Mar 2011)

The average age of a director in the first quarter of 2011 was 46.9.

The percentage of directors under the age of 25 was 1.4% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 9.5% compared to the UK figure of 4.3%.

#### director age by quarter

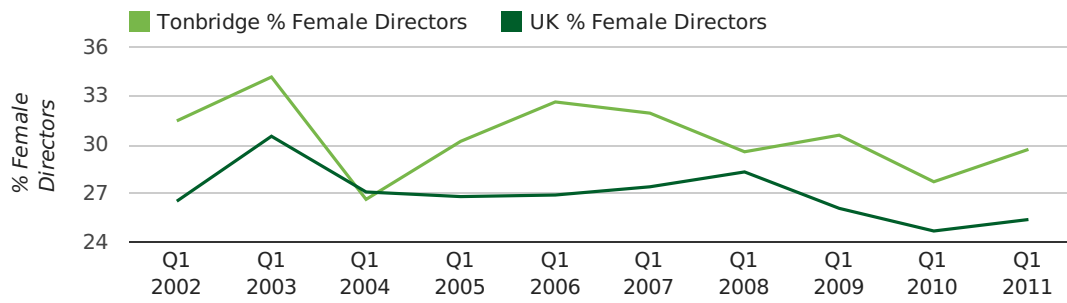


### Quarterly Data (Q1 Jan-Mar 2011)

The record first quarter for female directors in Tonbridge was in 1861 when 40.0% of all directors were female.

29.7% of all director appointments in Tonbridge in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

#### director gender by quarter





## Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.14%	CONSULTING	5.04%
MANAGEMENT	1.38%	MANAGEMENT	4.97%
MEDIA	1.01%	CONSULTANCY	3.16%
KENT	0.88%	PROPERTY	2.38%
BROADBAND	0.88%	TRADING	2.10%
CONSULTANCY	0.75%	DESIGN	1.93%
CONSTRUCTION	0.75%	ASSOCIATES	1.92%
BUILDING	0.63%	BUSINESS	1.87%
EAST	0.63%	CONSTRUCTION	1.80%
S	0.63%	CONSULTANTS	1.76%
HOLDINGS	0.63%	MEDIA	1.69%
ENERGY	0.63%	ENGINEERING	1.61%
TONBRIDGE	0.63%	LONDON	1.60%
DEVELOPMENT	0.50%	CARE	1.45%
D	0.50%	J	1.45%
BUSINESS	0.50%	GLOBAL	1.44%
PROPERTY	0.50%	INVESTMENTS	1.43%
MEDICAL	0.50%	IT	1.41%
ROAD	0.50%	PROPERTIES	1.36%
CARE	0.50%	BUILDING	1.34%
DESIGN	0.50%	M	1.30%
GB	0.50%	ELECTRICAL	1.28%
EUROPE	0.38%	S	1.24%
GARDEN	0.38%	INTERNATIONAL	1.23%
FLOOD	0.38%	SYSTEMS	1.23%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	147	202,798
7487 - Other business activities	77	60,968
82990 - Other business support service activities not elsewhere classified	32	30,253
99999 - Dormant Company	31	18,336
70229 - Management consultancy activities other than financial management	30	16,150
7414 - Business & management consultancy	27	12,916
7499 - Non-trading company	21	11,316
9999 - Dormant Company	20	19,765
62090 - Other information technology service activities	15	6,996
96090 - Other service activities not elsewhere classified	11	10,085
4521 - General construction & civil engineering	11	6,183
62020 - Information technology consultancy activities	11	10,246
47910 - Retail sale via mail order houses or via Internet	8	2,197
74990 - Non-trading company	8	8,695
68100 - Buying and selling of own real estate	8	2,528
74909 - Other professional, scientific and technical activities not elsewhere classified	8	7,788
7222 - Other software consultancy and supply	7	7,000
7260 - Other computer related activities	7	7,789
41100 - Development of building projects	7	3,921
43210 - Electrical installation	6	3,172