

Tonbridge

q3 2011 business confidence report



headlines

- Q3 2011 saw a new record in company registrations in Tonbridge when compared to any previous Q3.
- August 2011 saw a new record in company registrations in Tonbridge when compared to any previous August.
- July 2011 saw a new record in company registrations in Tonbridge when compared to any previous July.
- Q3 2011 saw a new record in net growth in Tonbridge when compared to any previous Q3.
- August 2011 saw a new record in net growth in Tonbridge when compared to any previous August.

contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

Quarterly Data (Q3 Jul-Sep 2011)

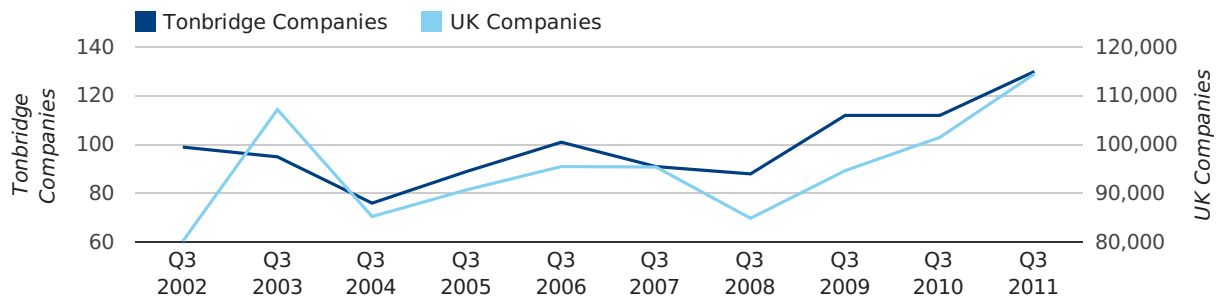
Q3 2011 saw a new record in company registrations in Tonbridge when compared to any previous Q3.

A total of 130 companies were registered in Tonbridge during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 16.1% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw an increase of 12.8% against the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	TONBRIDGE	UK
2011	130	114,512
2010	112	101,492
% CHANGE	16.1%	12.8%
RECORD YEAR	2011 (130)	2011 (114,512)

new companies by quarter

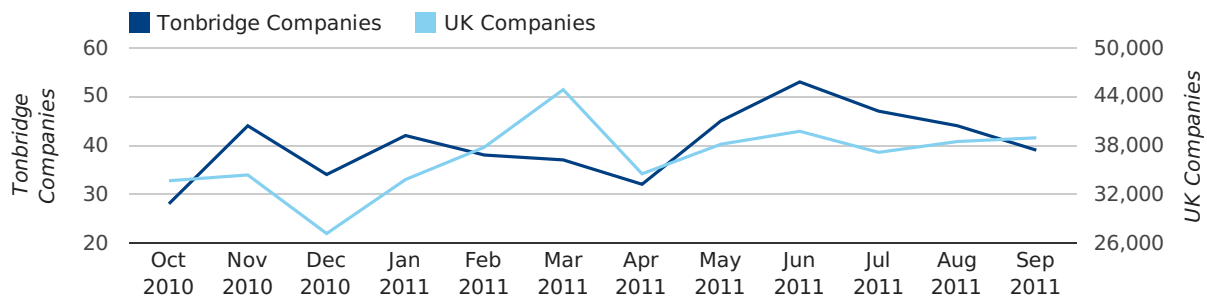


Monthly Data (Jul, Aug & Sep 2011)

August 2011 saw a new record in company registrations in Tonbridge when compared to any previous August.

July 2011 saw a new record in company registrations in Tonbridge when compared to any previous July.

new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	47	44	39
NEW COMPANIES IN 2010	44	39	29
% CHANGE	6.8%	12.8%	34.5%
RECORD YEAR	2011 (47)	2011 (44)	2008 (42)

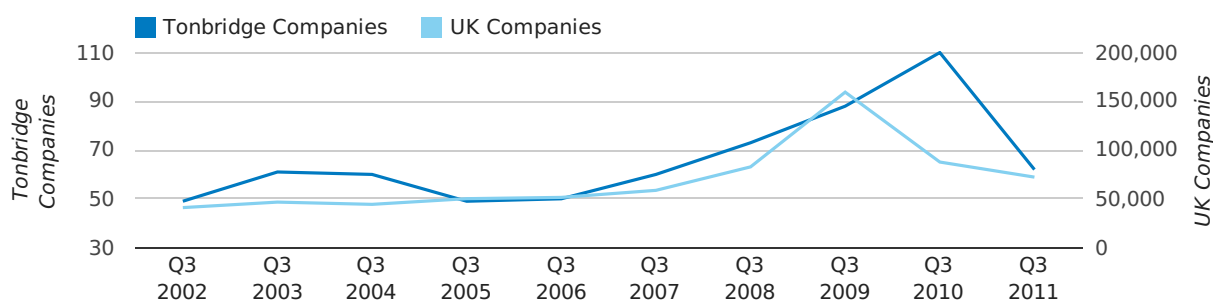
Quarterly Data (Q3 Jul-Sep 2011)

A total of 62 companies were dissolved in Tonbridge during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 43.6% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

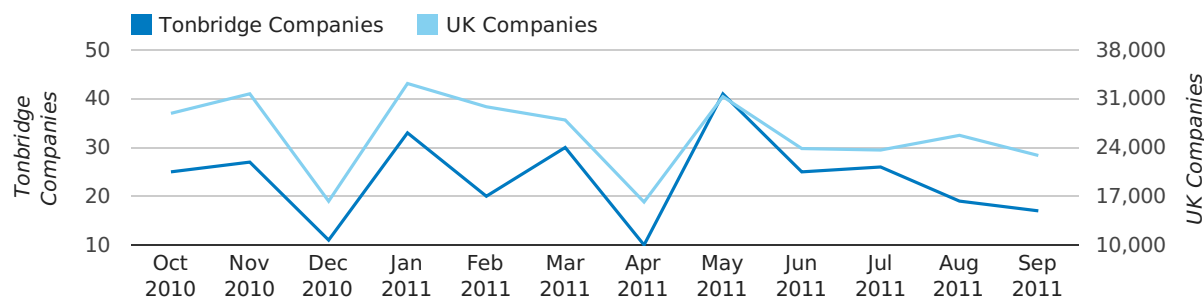
THIRD QUARTER (JUL 2011 - SEP 2011)	TONBRIDGE	UK
2011	62	72,230
2010	110	87,705
% CHANGE	-43.6%	-17.6%
RECORD YEAR	2010 (110)	2009 (159,401)

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	26	19	17
CLOSED COMPANIES IN 2010	32	41	37
% CHANGE	-18.8%	-53.7%	-54%
RECORD YEAR	2010 (32)	2008 (57)	2009 (43)

Quarterly Data (Q3 Jul-Sep 2011)

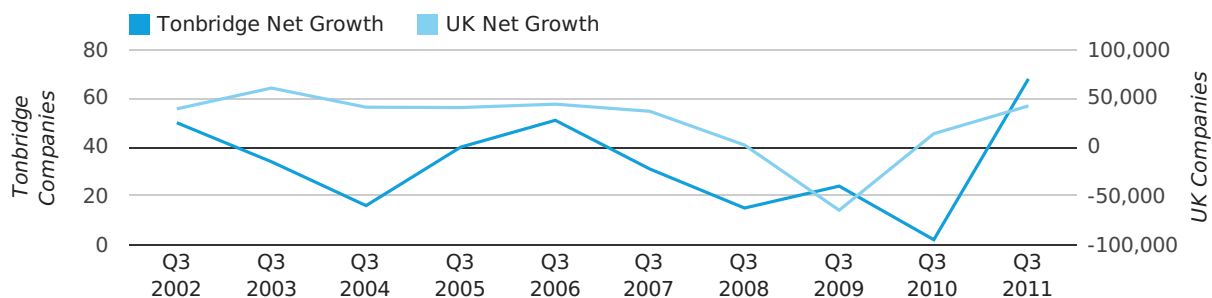
Q3 2011 saw a new record in net growth in Tonbridge when compared to any previous Q3.

Net company growth for Tonbridge during the third quarter of 2011 (Jul 2011 - Sep 2011) was 68 companies.

This represents an increase of 3,300.0% on the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	TONBRIDGE	UK
2011	68	42,282
2010	2	13,787
% CHANGE	3,300.0%	206.7%
RECORD YEAR	2011 (68)	2003 (60,597)

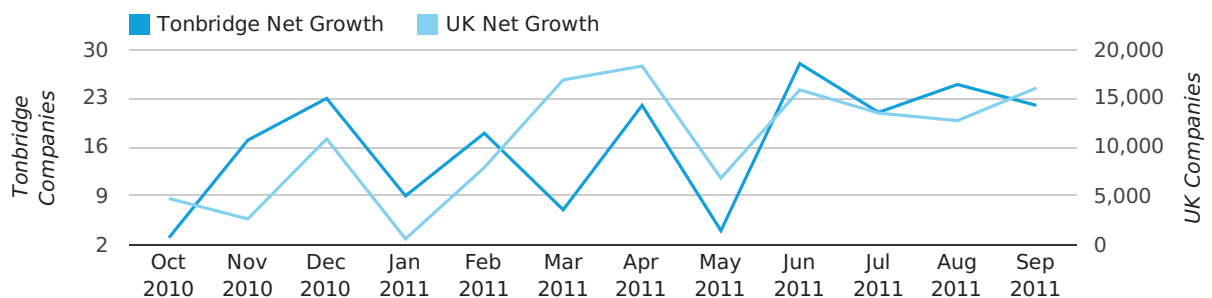
net growth by quarter



Monthly Data (Jul, Aug & Sep 2011)

August 2011 saw a new record in net growth in Tonbridge when compared to any previous August.

net growth by month



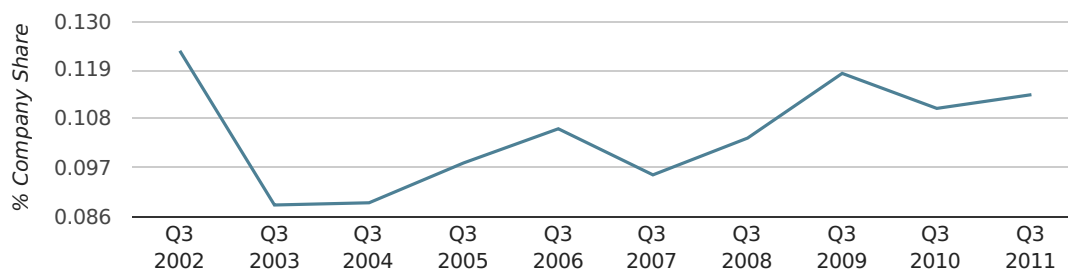
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	21	25	22
NET GROWTH IN 2010	12	-2	-8
% CHANGE	75.0%	-1,350.0%	-375.0%
RECORD YEAR	2006 (35)	2011 (25)	2008 (31)

Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Tonbridge formed 0.1% of all UK companies.

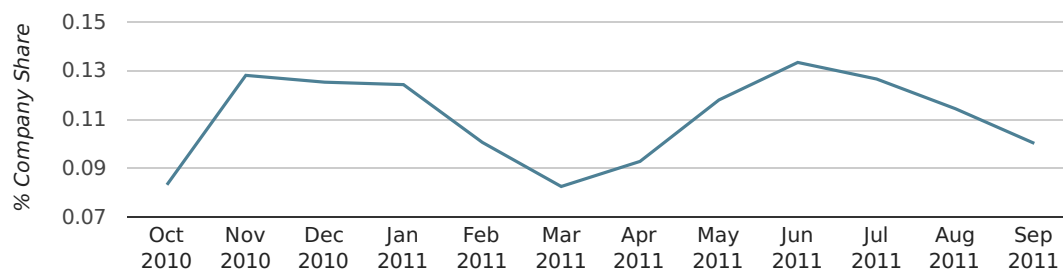
THIRD QUARTER (JUL 2011 - SEP 2011)	TONBRIDGE
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1970 (0.4%)

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-2.2%	-5.1%	21.5%
RECORD YEAR	1967 (0.4%)	1970 (0.5%)	1970 (0.7%)

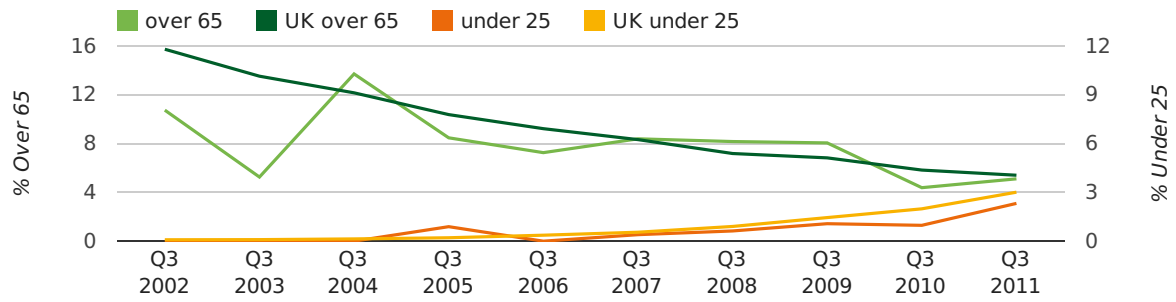
Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 47.1.

The percentage of directors under the age of 25 was 2.3% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 5.1% compared to the UK figure of 4.1%.

director age by quarter

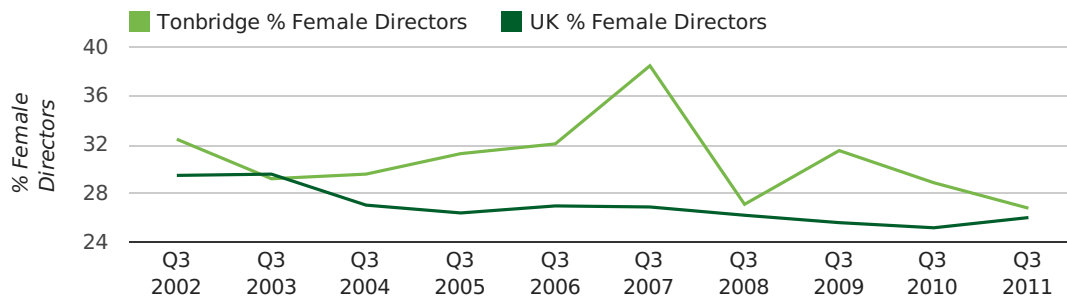


Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Tonbridge was in 1862 when 50.0% of all directors were female.

26.8% of all director appointments in Tonbridge in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.42%	CONSULTING	5.11%
KENT	1.18%	MANAGEMENT	4.75%
BROADBAND	1.18%	CONSULTANCY	3.19%
MANAGEMENT	1.18%	PROPERTY	2.41%
CONSULTANCY	0.95%	TRADING	2.06%
PROPERTY	0.71%	DESIGN	1.94%
ELECTRICAL	0.71%	ASSOCIATES	1.85%
CORPORATION	0.59%	BUSINESS	1.82%
S	0.59%	CONSULTANTS	1.76%
SCHOOL	0.59%	ENGINEERING	1.74%
LONDON	0.59%	MEDIA	1.72%
TONBRIDGE	0.59%	CONSTRUCTION	1.72%
MEDIA	0.59%	LONDON	1.63%
COMMUNITY	0.59%	J	1.47%
COMMUNICATIONS	0.47%	GLOBAL	1.46%
PARTNERSHIP	0.47%	INVESTMENTS	1.43%
HOUSE	0.47%	CARE	1.42%
MEDICAL	0.47%	IT	1.38%
CARE	0.47%	BUILDING	1.30%
BUSINESS	0.47%	PROPERTIES	1.28%
CAPITAL	0.47%	ELECTRICAL	1.27%
DEVELOPMENTS	0.47%	M	1.25%
D	0.47%	ENERGY	1.22%
HEATING	0.47%	TRAINING	1.21%
CENTRE	0.47%	S	1.21%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	159	204,493
7487 - Other business activities	85	65,177
70229 - Management consultancy activities other than financial management	31	15,760
7414 - Business & management consultancy	30	14,755
82990 - Other business support service activities not elsewhere classified	26	29,245
99999 - Dormant Company	25	18,281
9999 - Dormant Company	25	22,587
62090 - Other information technology service activities	13	6,798
7222 - Other software consultancy and supply	12	8,345
74990 - Non-trading company	11	8,064
96090 - Other service activities not elsewhere classified	10	10,018
7260 - Other computer related activities	9	8,686
4521 - General construction & civil engineering	9	6,321
7499 - Non-trading company	9	11,543
62020 - Information technology consultancy activities	8	10,137
69201 - Accounting and auditing activities	7	3,271
41100 - Development of building projects	7	3,697
68100 - Buying and selling of own real estate	7	2,426
7011 - Development & sell real estate	6	2,638
5190 - Other wholesale	6	1,522