

Tonbridge

q1 2012 business confidence report



headlines

- February 2012 saw a new record in company registrations in Tonbridge when compared to any previous February.
- February 2012 was a record month for company registrations in Tonbridge when compared to any month in history.
- February 2012 saw a new record in net growth in Tonbridge when compared to any previous February.

contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

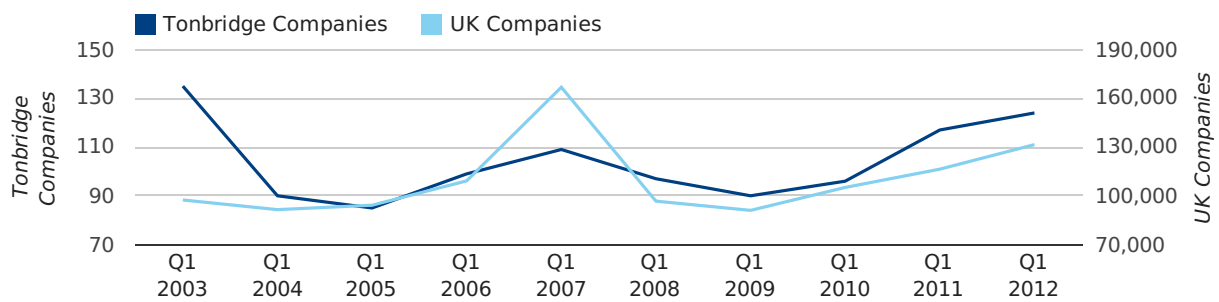
Quarterly Data (Q1 Jan-Mar 2012)

A total of 124 companies were registered in Tonbridge during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 6.0% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	TONBRIDGE	UK
2012	124	131,491
2011	117	116,391
% CHANGE	6.0%	13.0%
RECORD YEAR	2003 (135)	2007 (166,814)

new companies by quarter

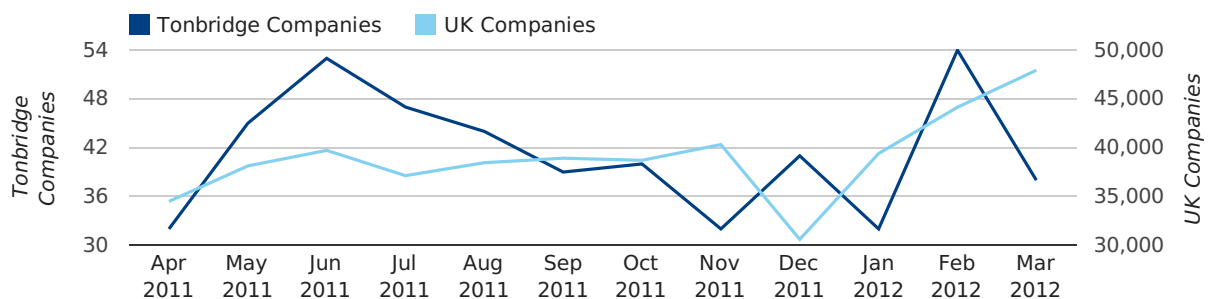


Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company registrations in Tonbridge when compared to any previous February.

February 2012 was a record month for company registrations in Tonbridge when compared to any month in history.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	32	54	38
NEW COMPANIES IN 2011	42	38	37
% CHANGE	-23.8%	42.1%	2.7%
RECORD YEAR	2011 (42)	2012 (54)	2003 (47)

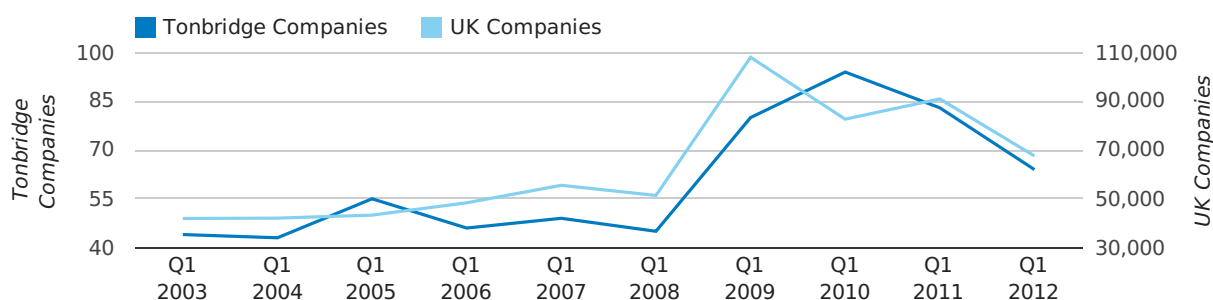
Quarterly Data (Q1 Jan-Mar 2012)

A total of 64 companies were dissolved in Tonbridge during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 22.9% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

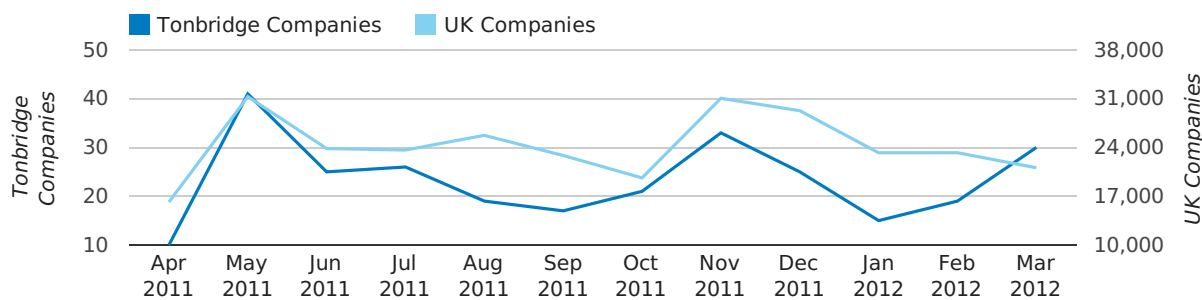
FIRST QUARTER (JAN 2012 - MAR 2012)	TONBRIDGE	UK
2012	64	67,576
2011	83	90,986
% CHANGE	-22.9%	-25.7%
RECORD YEAR	2010 (94)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	15	19	30
CLOSED COMPANIES IN 2011	33	20	30
% CHANGE	-54.5%	-5.0%	0%
RECORD YEAR	2011 (33)	1997 (29)	2009 (46)

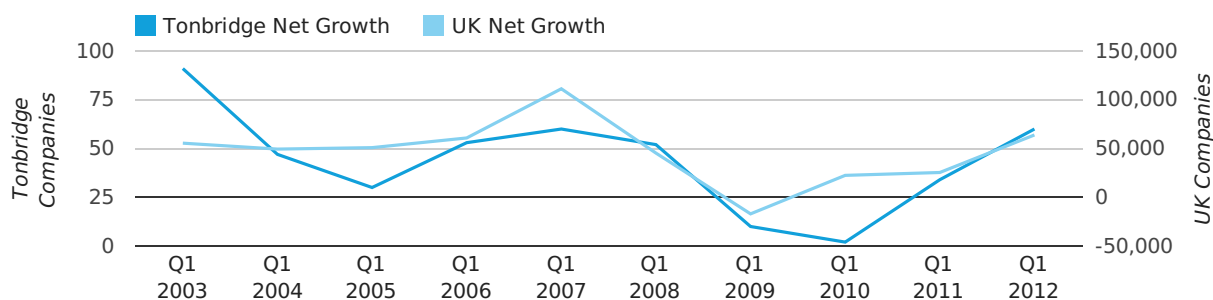
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Tonbridge during the first quarter of 2012 (Jan 2012 - Mar 2012) was 60 companies.

This represents an increase of 76.5% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	TONBRIDGE	UK
2012	60	63,915
2011	34	25,405
% CHANGE	76.5%	151.6%
RECORD YEAR	2003 (91)	2007 (111,282)

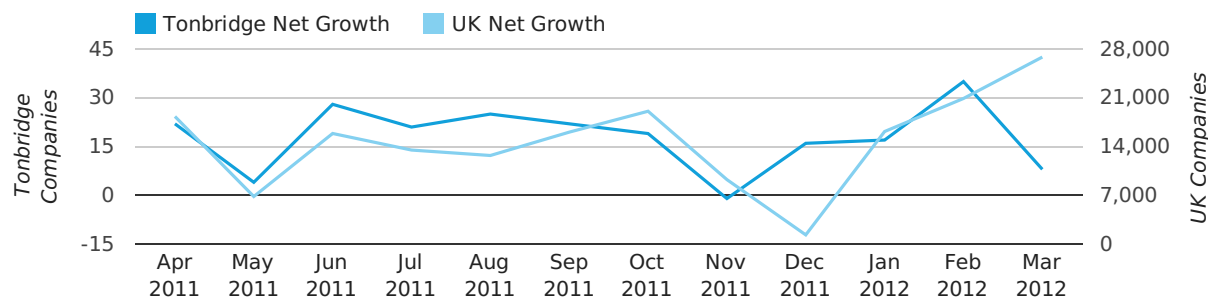
net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in net growth in Tonbridge when compared to any previous February.

net growth by month



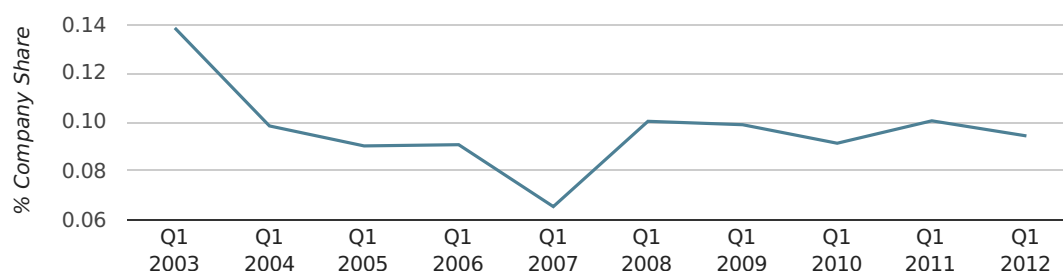
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	17	35	8
NET GROWTH IN 2011	9	18	7
% CHANGE	88.9%	94.4%	14.3%
RECORD YEAR	2003 (20)	2012 (35)	2003 (38)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Tonbridge formed 0.1% of all UK companies.

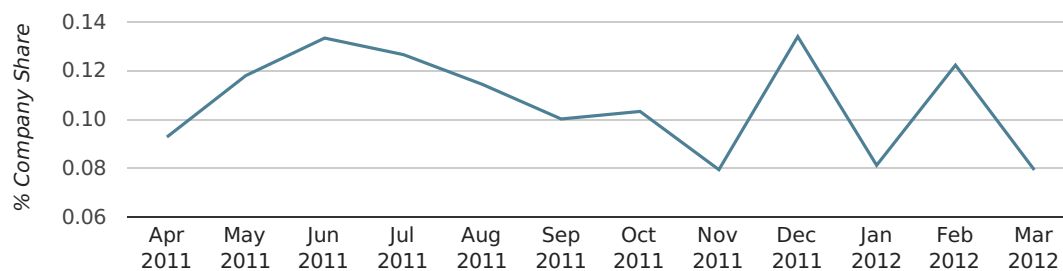
FIRST QUARTER (JAN 2012 - MAR 2012)	TONBRIDGE
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.3%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	-34.7%	21.6%	-3.9%
RECORD YEAR	1988 (0.4%)	1975 (0.3%)	1966 (0.7%)

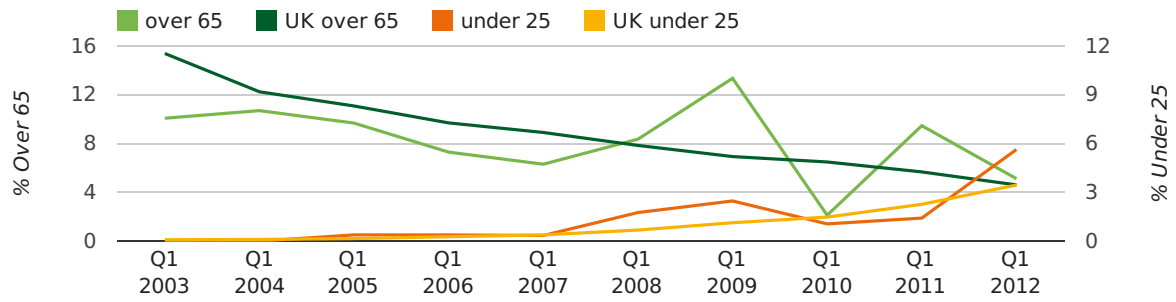
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 43.7.

The percentage of directors under the age of 25 was 5.6% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 5.1% compared to the UK figure of 3.5%.

director age by quarter

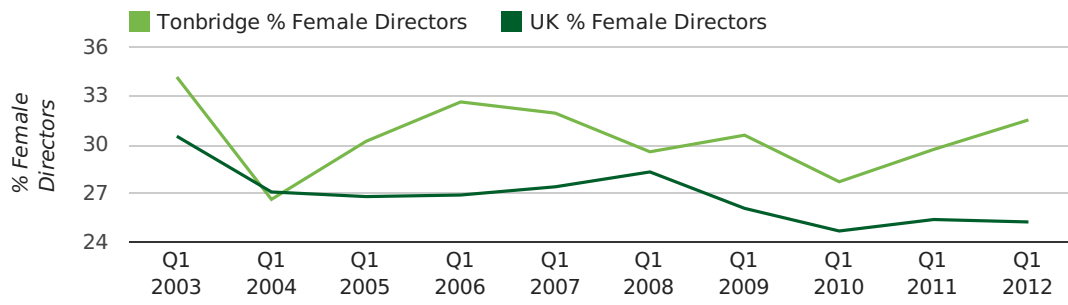


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Tonbridge was in 1861 when 40.0% of all directors were female.

31.5% of all director appointments in Tonbridge in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.04%	CONSULTING	5.07%
CONSULTANCY	1.47%	MANAGEMENT	4.74%
MANAGEMENT	1.36%	CONSULTANCY	3.30%
PROPERTY	1.02%	PROPERTY	2.37%
KENT	1.02%	TRADING	2.07%
ELECTRICAL	0.91%	DESIGN	1.93%
CONSTRUCTION	0.68%	ENGINEERING	1.86%
CENTRE	0.57%	ASSOCIATES	1.84%
CONSULTANTS	0.57%	CONSULTANTS	1.79%
(KENT)	0.57%	BUSINESS	1.73%
DESIGN	0.57%	MEDIA	1.72%
BROADBAND	0.57%	CONSTRUCTION	1.72%
PARTNERSHIP	0.57%	LONDON	1.66%
IT	0.57%	J	1.54%
TONBRIDGE	0.45%	INVESTMENTS	1.51%
COMMUNICATIONS	0.45%	GLOBAL	1.50%
COMMUNITY	0.45%	IT	1.40%
SUSTAINABLE	0.45%	CARE	1.34%
(SOUTH	0.45%	PROPERTIES	1.31%
PARTNERS	0.45%	ELECTRICAL	1.27%
SUPPLIES	0.45%	M	1.27%
PROJECT	0.45%	BUILDING	1.24%
RED	0.45%	ENERGY	1.20%
INNS	0.45%	S	1.20%
EAST)	0.45%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	184	216,665
7487 - Other business activities	70	52,735
70229 - Management consultancy activities other than financial management	32	19,704
82990 - Other business support service activities not elsewhere classified	31	35,233
99999 - Dormant Company	30	25,084
7414 - Business & management consultancy	25	12,113
9999 - Dormant Company	21	18,617
96090 - Other service activities not elsewhere classified	17	13,637
62090 - Other information technology service activities	12	8,145
74990 - Non-trading company	12	9,729
7222 - Other software consultancy and supply	11	6,934
62020 - Information technology consultancy activities	10	14,303
41100 - Development of building projects	9	4,984
86900 - Other human health activities	8	5,066
7499 - Non-trading company	8	9,102
43999 - Other specialised construction activities not elsewhere classified	7	3,931
7260 - Other computer related activities	7	7,154
69201 - Accounting and auditing activities	7	4,132
62012 - Business and domestic software development	6	4,356
5190 - Other wholesale	6	1,250