

Tonbridge

2012 half year business confidence report



headlines

- Q2 2012 saw a new record in company registrations in Tonbridge when compared to any previous Q2.
- May 2012 saw a new record in company registrations in Tonbridge when compared to any previous May.
- April 2012 saw a new record in company registrations in Tonbridge when compared to any previous April.
- June 2012 saw a new record in company closures in Tonbridge when compared to any previous June.
- May 2012 saw a new record in net growth in Tonbridge when compared to any previous May.

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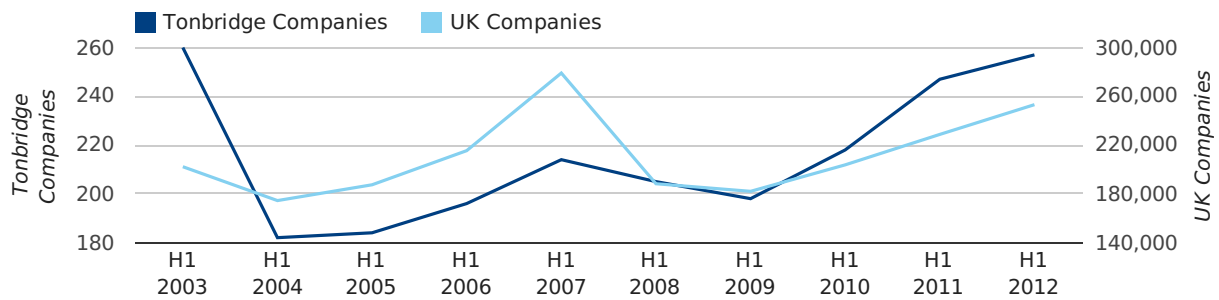
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 257 companies were formed in Tonbridge. This figure is 4.0% higher than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Tonbridge occurred in 2003 when a total of 260 were formed.

HALF YEAR (JAN-JUN)	TONBRIDGE	UK
2012	257	253,150
2011	247	228,735
% CHANGE	4.0%	10.7%
RECORD YEAR	2003 (260)	2007 (279,097)

new companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

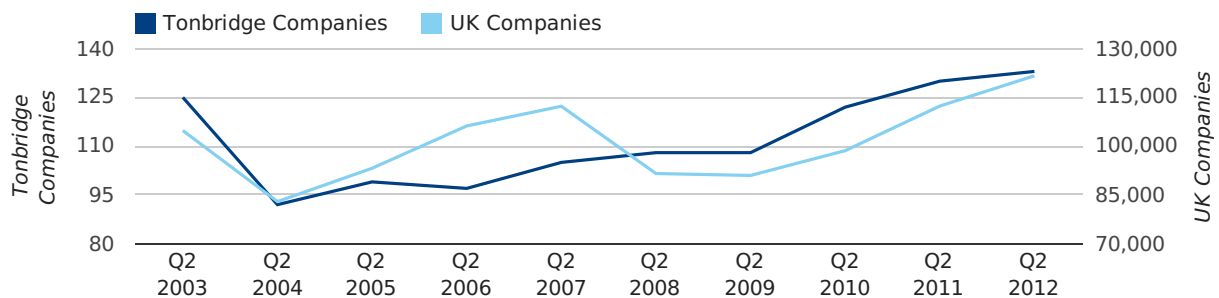
Q2 2012 saw a new record in company registrations in Tonbridge when compared to any previous Q2.

A total of 133 companies were registered in Tonbridge during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 2.3% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	TONBRIDGE	UK
2012	133	121,659
2011	130	112,344
% CHANGE	2.3%	8.3%
RECORD YEAR	2012 (133)	2012 (121,659)

new companies by quarter



Monthly Data (Apr, May & Jun 2012)

May 2012 saw a new record in company registrations in Tonbridge when compared to any previous May.

April 2012 saw a new record in company registrations in Tonbridge when compared to any previous April.

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	44	53	36
NEW COMPANIES IN 2011	32	45	53
% CHANGE	37.5%	17.8%	-32.1%
RECORD YEAR	2012 (44)	2012 (53)	2011 (53)

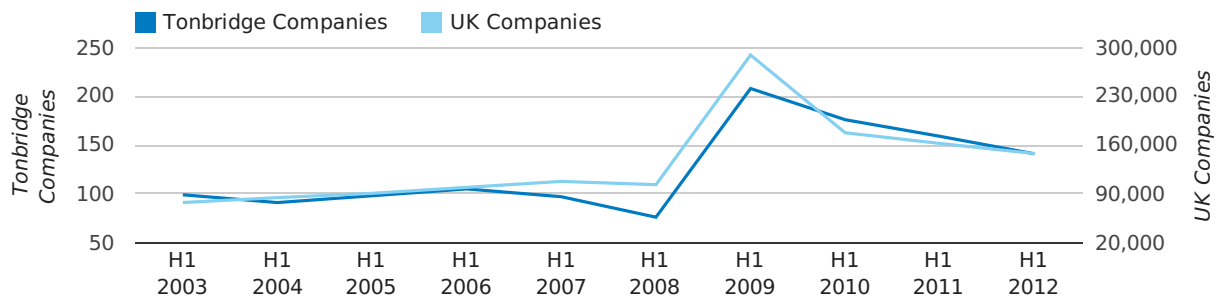
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 141 companies were dissolved in Tonbridge. This figure is 11.3% lower than last year, which compares well to the UK wide change of -8.9%.

The highest total for a first half year in Tonbridge occurred in 2009 when a total of 208 were closed.

HALF YEAR (JAN-JUN)	TONBRIDGE	UK
2012	141	147,793
2011	159	162,310
% CHANGE	-11.3%	-8.9%
RECORD YEAR	2009 (208)	2009 (289,236)

dissolved companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

A total of 77 companies were dissolved in Tonbridge during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 1.3% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	TONBRIDGE	UK
2012	77	80,217
2011	76	71,324
% CHANGE	1.3%	12.5%
RECORD YEAR	2009 (128)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

June 2012 saw a new record in company closures in Tonbridge when compared to any previous June.

dissolved companies by month



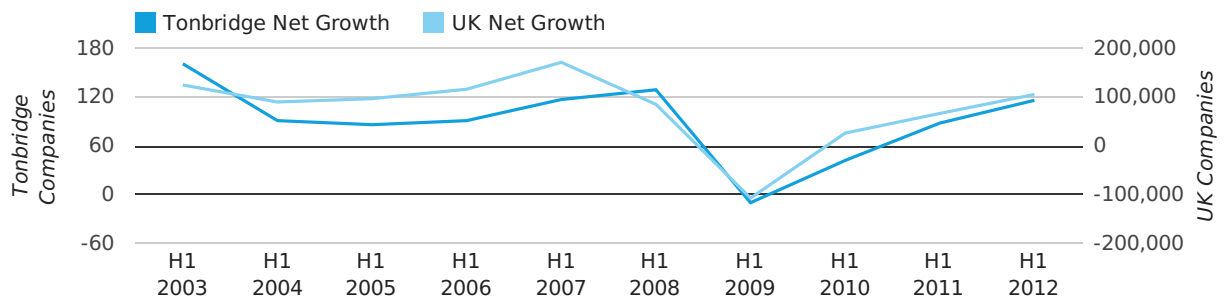
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	17	26	34
CLOSED COMPANIES IN 2011	10	41	25
% CHANGE	70.0%	-36.6%	36%
RECORD YEAR	2009 (35)	2009 (64)	2012 (34)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Tonbridge increased by 116 companies. This figure is 31.8% higher than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	TONBRIDGE	UK
2012	116	105,357
2011	88	66,425
% CHANGE	31.8%	58.6%
RECORD YEAR	2003 (161)	2007 (171,296)

net growth by half year



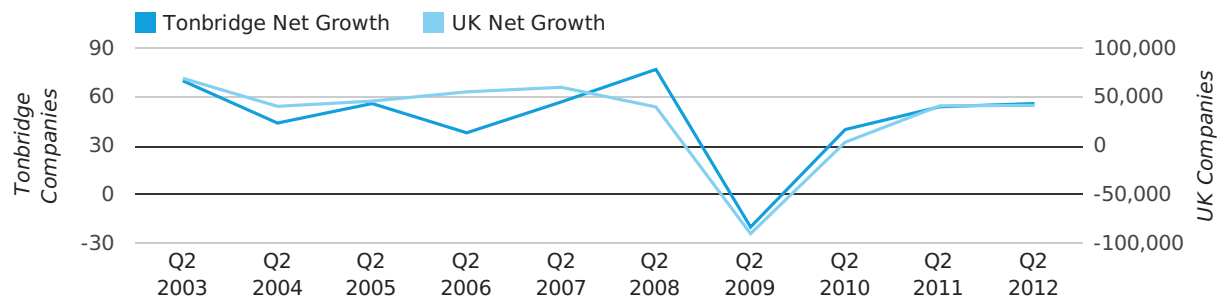
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Tonbridge during the second quarter of 2012 (Apr 2012 - Jun 2012) was 56 companies.

This represents an increase of 3.7% on the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	TONBRIDGE	UK
2012	56	41,442
2011	54	41,020
% CHANGE	3.7%	1.0%
RECORD YEAR	2008 (77)	2003 (69,274)

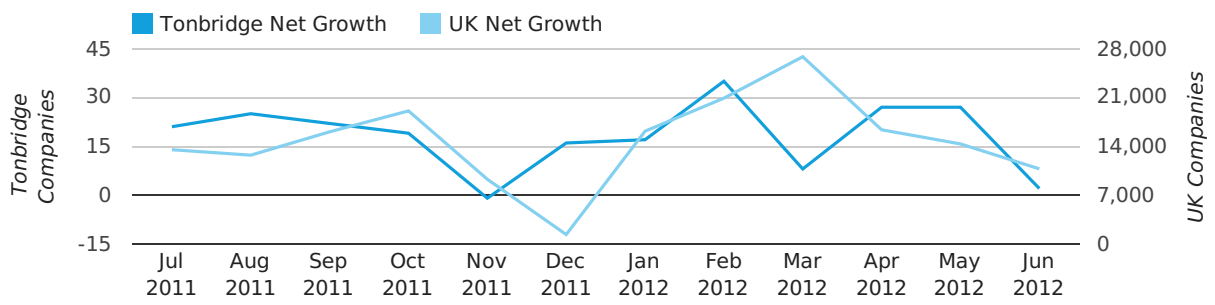
net growth by quarter



Monthly Data (Apr, May & Jun 2012)

May 2012 saw a new record in net growth in Tonbridge when compared to any previous May.

net growth by month



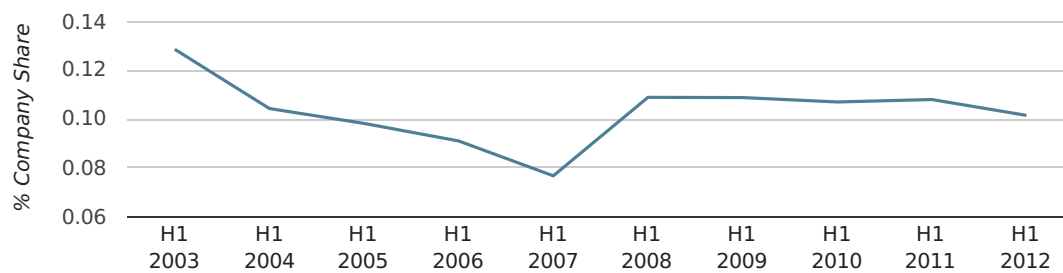
	APRIL	MAY	JUNE
NET GROWTH IN 2012	27	27	2
NET GROWTH IN 2011	22	4	28
% CHANGE	22.7%	575.0%	-92.9%
RECORD YEAR	2007 (30)	2012 (27)	2008 (35)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Tonbridge formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	TONBRIDGE
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1976 (0.2%)

company share by half year

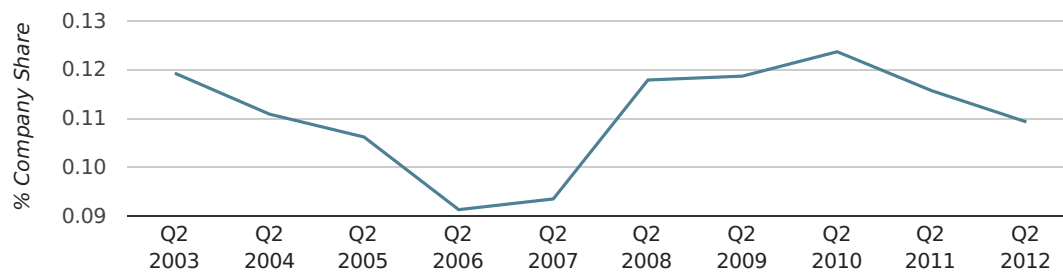


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Tonbridge formed 0.1% of all UK companies.

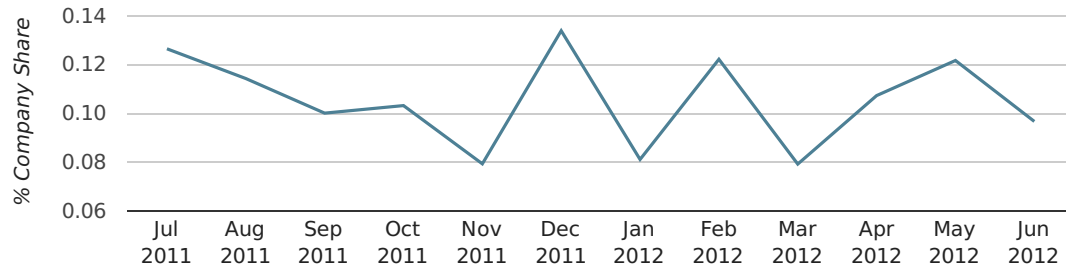
SECOND QUARTER (APR 2012 - JUN 2012)	TONBRIDGE
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1967 (0.3%)

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	15.7%	3.2%	-27.4%
RECORD YEAR	1967 (0.4%)	1968 (0.5%)	1967 (0.4%)

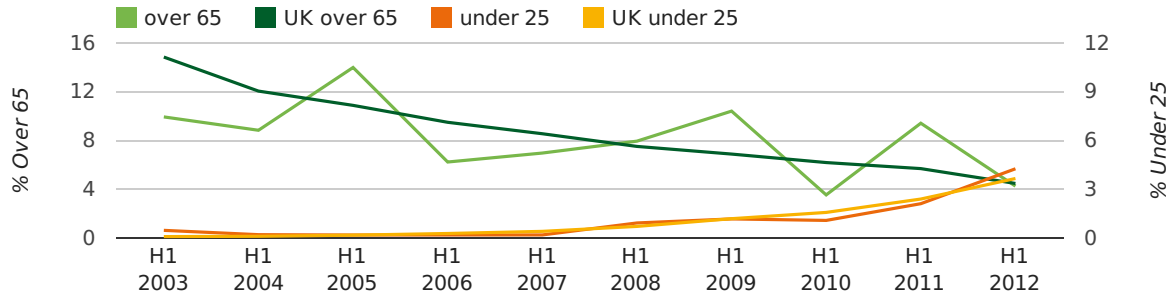
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 44.5.

The percentage of directors under the age of 25 was 4.3% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 4.3% compared to the UK figure of 3.4%.

director age by half year



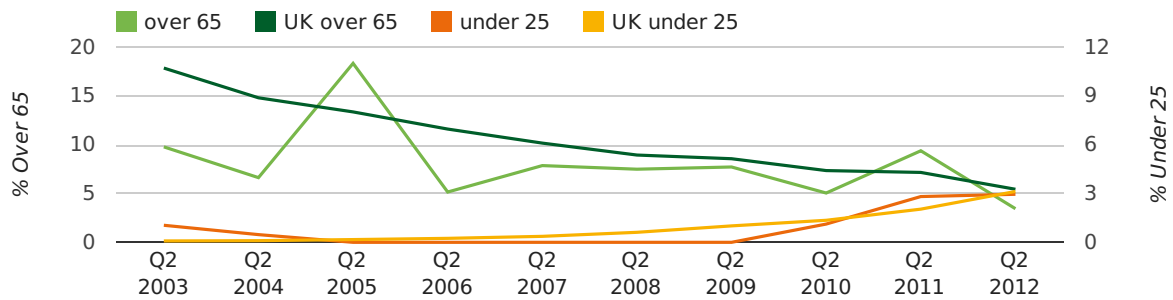
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 45.2.

The percentage of directors under the age of 25 was 3.0% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 3.4% compared to the UK figure of 3.3%.

director age by quarter

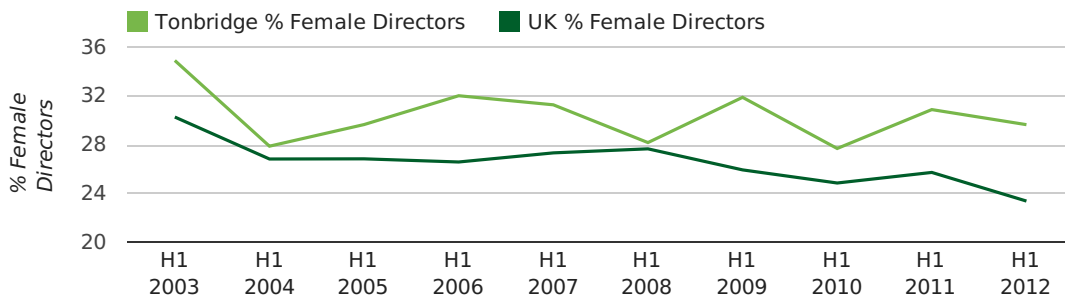


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Tonbridge was 1857 when 40.0% of all directors were female.

29.7% of all director appointments in Tonbridge in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

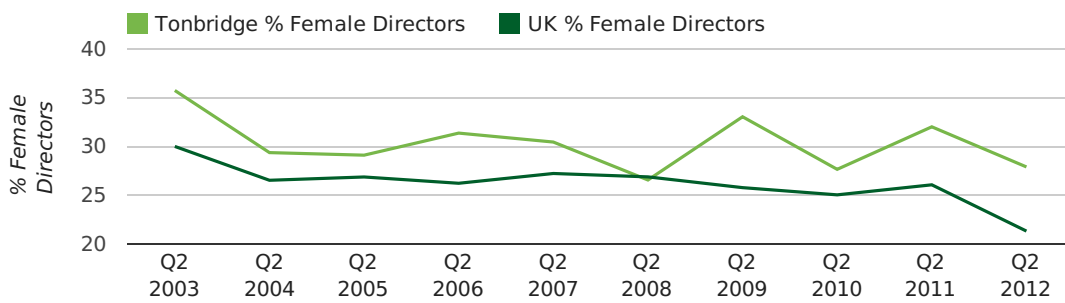


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Tonbridge was in 1866 when 66.7% of all directors were female.

27.9% of all director appointments in Tonbridge in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.24%	CONSULTING	5.07%
CONSULTANCY	1.57%	MANAGEMENT	4.74%
MANAGEMENT	1.46%	CONSULTANCY	3.28%
KENT	1.01%	PROPERTY	2.35%
ELECTRICAL	1.01%	TRADING	2.10%
CONSTRUCTION	1.01%	DESIGN	1.89%
PROPERTY	0.90%	ENGINEERING	1.87%
PROJECT	0.79%	ASSOCIATES	1.82%
(KENT)	0.79%	CONSULTANTS	1.78%
DESIGN	0.67%	CONSTRUCTION	1.71%
PARTNERSHIP	0.67%	BUSINESS	1.70%
IT	0.67%	MEDIA	1.69%
BROADBAND	0.56%	LONDON	1.68%
S	0.56%	J	1.57%
COMMUNITY	0.45%	GLOBAL	1.51%
HOTEL	0.45%	INVESTMENTS	1.48%
GROUP	0.45%	IT	1.42%
CARE	0.45%	CARE	1.31%
PROPERTIES	0.45%	PROPERTIES	1.31%
CONSULTANTS	0.45%	M	1.26%
INNS	0.45%	ELECTRICAL	1.23%
(SOUTH	0.45%	BUILDING	1.23%
EAST)	0.45%	SECURITY	1.19%
SUSTAINABLE	0.34%	S	1.18%
4	0.34%	ENTERPRISES	1.17%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	216	244,457
7487 - Other business activities	61	47,029
82990 - Other business support service activities not elsewhere classified	33	35,447
70229 - Management consultancy activities other than financial management	33	20,390
99999 - Dormant Company	27	26,088
7414 - Business & management consultancy	25	10,978
9999 - Dormant Company	20	16,469
96090 - Other service activities not elsewhere classified	14	14,220
62020 - Information technology consultancy activities	12	15,280
41100 - Development of building projects	11	5,149
74990 - Non-trading company	11	9,706
7222 - Other software consultancy and supply	11	6,356
86900 - Other human health activities	10	5,222
69201 - Accounting and auditing activities	9	4,295
62090 - Other information technology service activities	9	8,258
62012 - Business and domestic software development	8	4,742
7499 - Non-trading company	8	8,023
7260 - Other computer related activities	7	6,456
68100 - Buying and selling of own real estate	6	3,143
5190 - Other wholesale	6	1,098