

# Totnes

2011 annual business confidence report



## headlines

- 2011 was a record year for company registrations in Totnes when compared to any year in history.
- November 2011 saw a new record in company registrations in Totnes when compared to any previous November.

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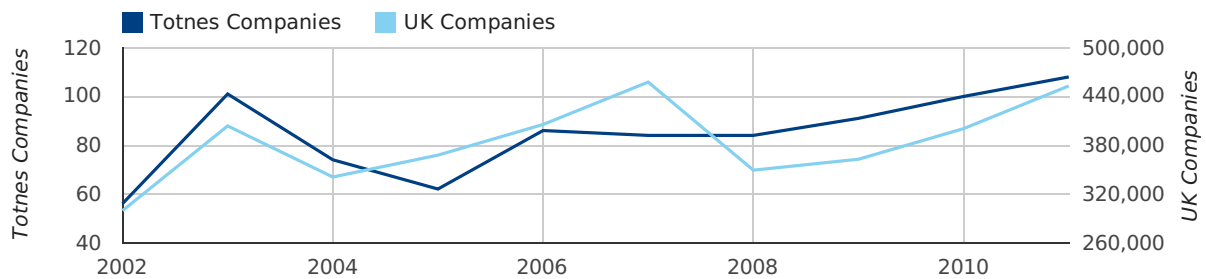
## Annual Data (2011)

2011 was a record year for company registrations in Totnes when compared to any year in history.

A total of 108 companies were formed in Totnes in 2011. This total is 8.0% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	TOTNES	UK
2011	108	452,870
2010	100	400,358
2009	91	362,675
2008	84	349,203
2007	84	457,649
RECORD YEAR	2011 (108)	2007 (457,649)

### new companies by year



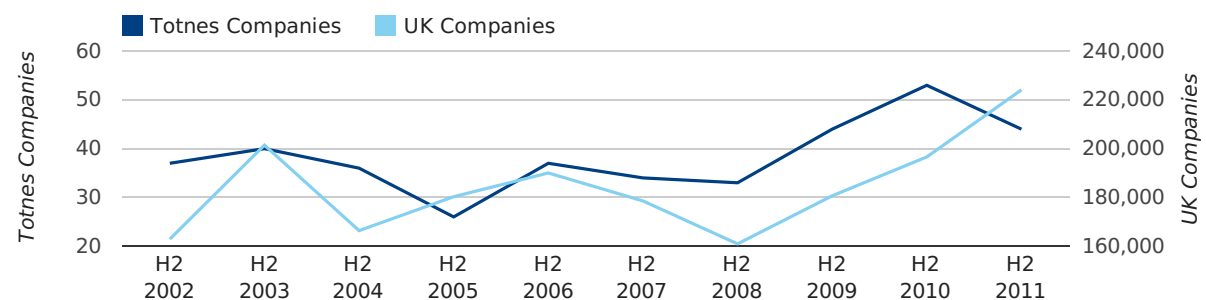
## Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 44 companies were formed in Totnes. This figure is 17.0% lower than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Totnes occurred in 2010 when a total of 53 were formed.

HALF YEAR (JUL-DEC)	TOTNES	UK
2011	44	224,135
2010	53	196,609
% CHANGE	-17.0%	14.0%
RECORD YEAR	2010 (53)	2011 (224,135)

### new companies by half year



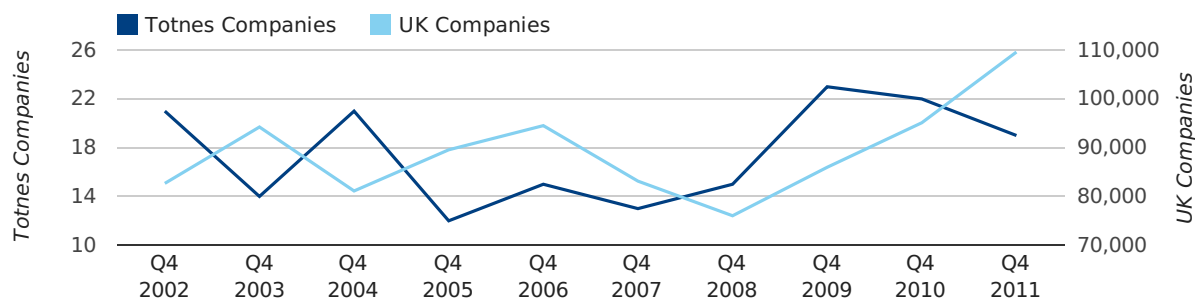
## Quarterly Data (Q4 Oct-Dec 2011)

A total of 19 companies were registered in Totnes during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 13.6% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	TOTNES	UK
2011	19	109,623
2010	22	95,117
% CHANGE	-13.6%	15.3%
RECORD YEAR	2009 (23)	2011 (109,623)

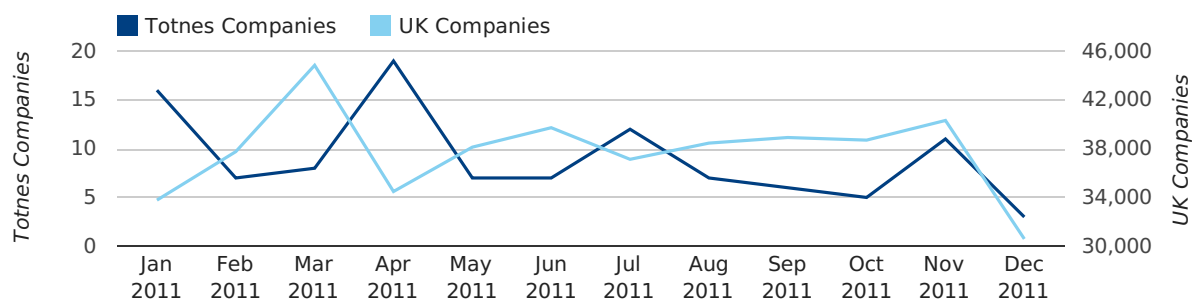
### new companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Totnes when compared to any previous November.

### new companies by month



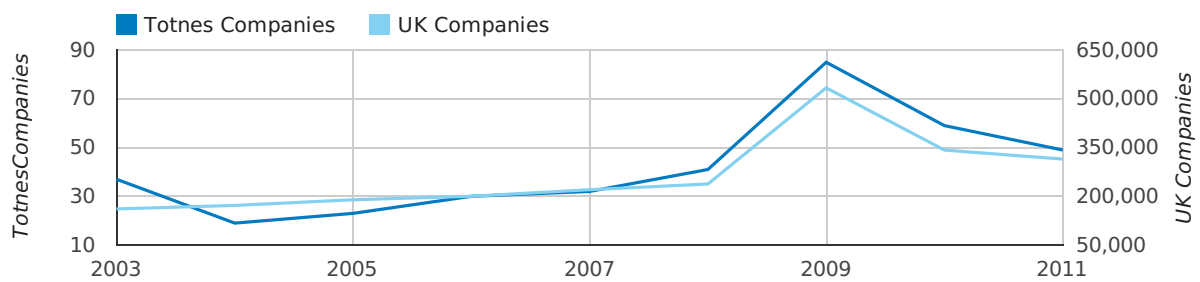
	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	5	11	3
NEW COMPANIES IN 2010	9	8	5
% CHANGE	-44.4%	37.5%	-40.0%
RECORD YEAR	2002 (10)	2011 (11)	2009 (8)

### Annual Data (2011)

A total of 49 companies were dissolved in Totnes in 2011. This total is 16.9% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	TOTNES	UK
2011	49	314,523
2010	59	342,232
2009	85	533,773
2008	41	237,901
2007	32	220,295
RECORD YEAR	2009 (85)	2009 (533,773)

### dissolved companies by year



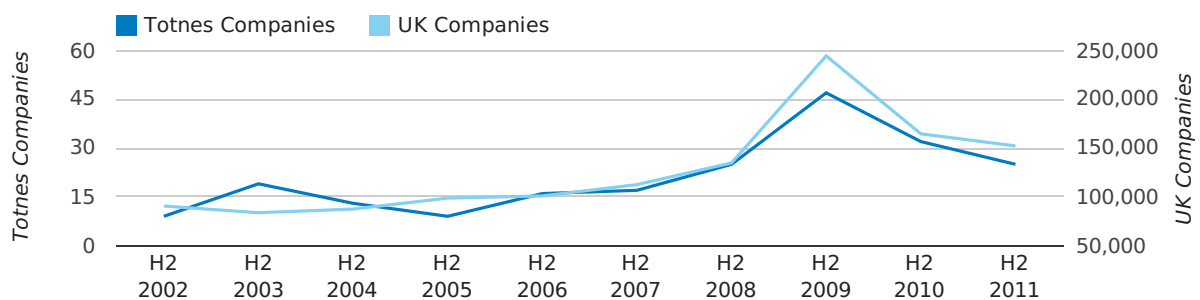
### Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 25 companies were dissolved in Totnes. This figure is 21.9% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Totnes occurred in 2009 when a total of 47 were closed.

HALF YEAR (JUL-DEC)	TOTNES	UK
2011	25	152,213
2010	32	164,601
% CHANGE	-21.9%	-7.5%
RECORD YEAR	2009 (47)	2009 (244,537)

### dissolved companies by half year



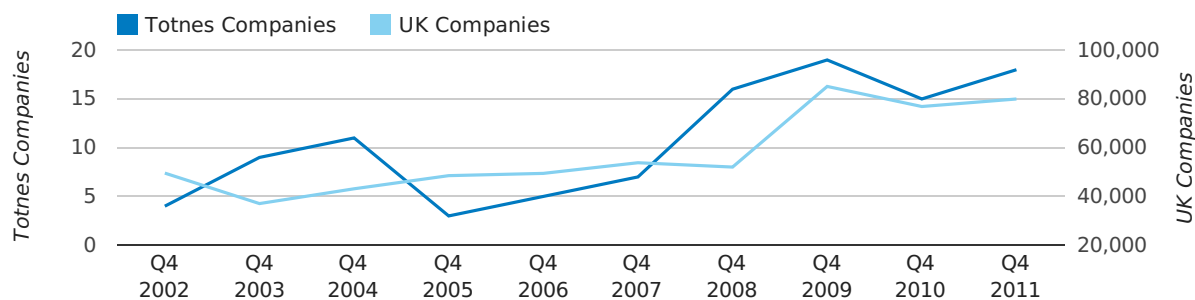
## Quarterly Data (Q4 Oct-Dec 2011)

A total of 18 companies were dissolved in Totnes during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 20.0% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

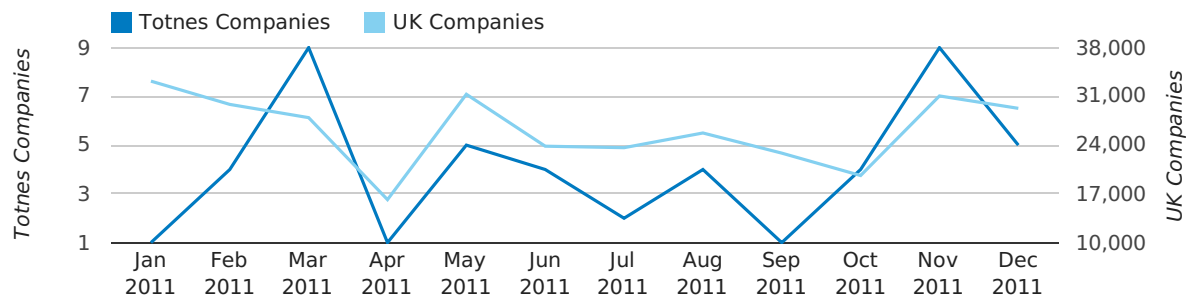
FOURTH QUARTER (OCT 2011 - DEC 2011)	TOTNES	UK
2011	18	79,983
2010	15	76,896
% CHANGE	20.0%	4.0%
RECORD YEAR	2009 (19)	2009 (85,136)

### dissolved companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	4	9	5
CLOSED COMPANIES IN 2010	5	9	1
% CHANGE	-20.0%	0.0%	400%
RECORD YEAR	2009 (8)	2008 (9)	2009 (7)

### Annual Data (2011)

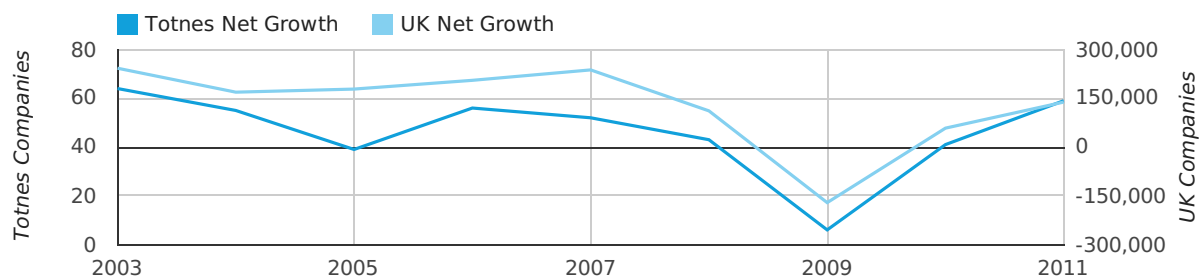
A total of 59 companies were added to the company register for Totnes in 2011. This number represents growth of 59.0% which compares favourably to the UK figure of 34.6%.

This number is 18 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Totnes company register grew by 64 companies.

YEAR	TOTNES	UK
2011	59	138,347
2010	41	58,126
2009	6	-171,098
2008	43	111,302
2007	52	237,354
RECORD YEAR	2003 (64)	2003 (242,543)

### net growth by year

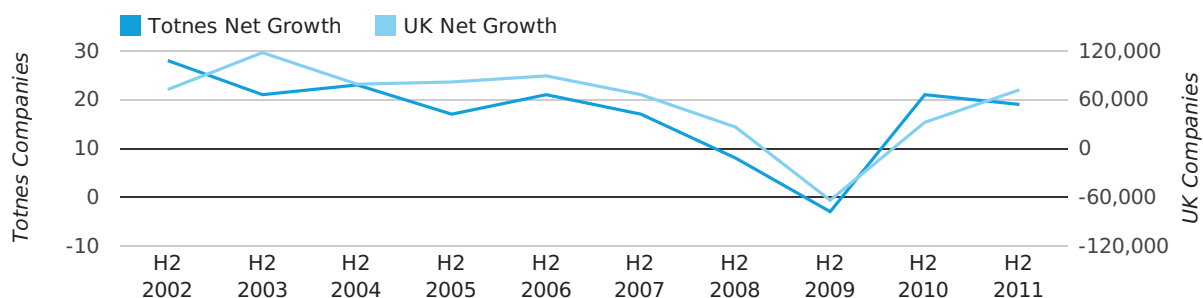


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Totnes increased by 19 companies. This figure is 9.5% lower than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	TOTNES	UK
2011	19	71,922
2010	21	32,008
% CHANGE	-9.5%	124.7%
RECORD YEAR	2002 (28)	2003 (117,772)

### net growth by half year



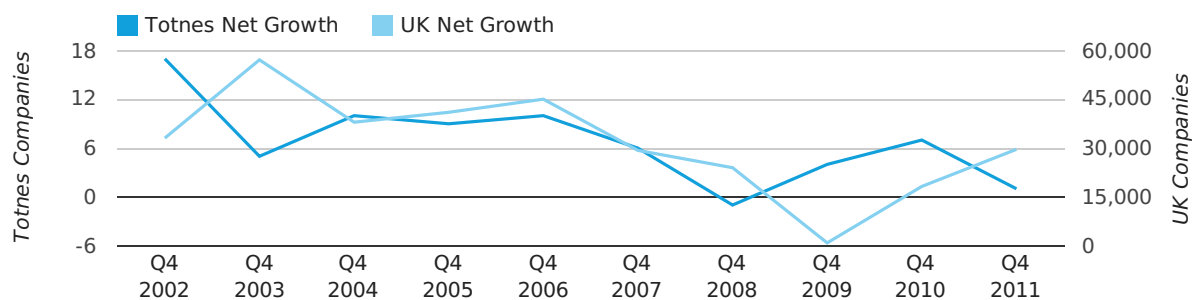
## Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Totnes during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 1 companies.

This represents a decrease of 85.7% on the same period last year.

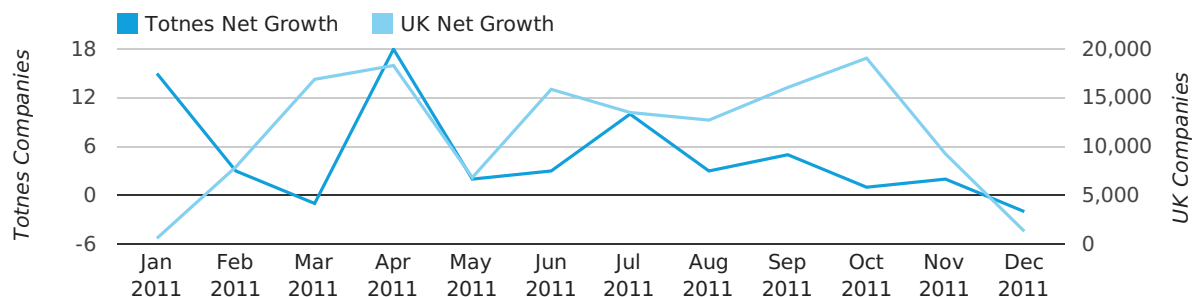
FOURTH QUARTER (OCT 2011 - DEC 2011)	TOTNES	UK
2011	1	29,640
2010	7	18,221
% CHANGE	-85.7%	62.7%
RECORD YEAR	2002 (17)	2003 (57,175)

### net growth by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### net growth by month



	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	1	2	-2
NET GROWTH IN 2010	4	-1	4
% CHANGE	-75.0%	-300.0%	-150.0%
RECORD YEAR	2002 (9)	2006 (8)	1999 (5)

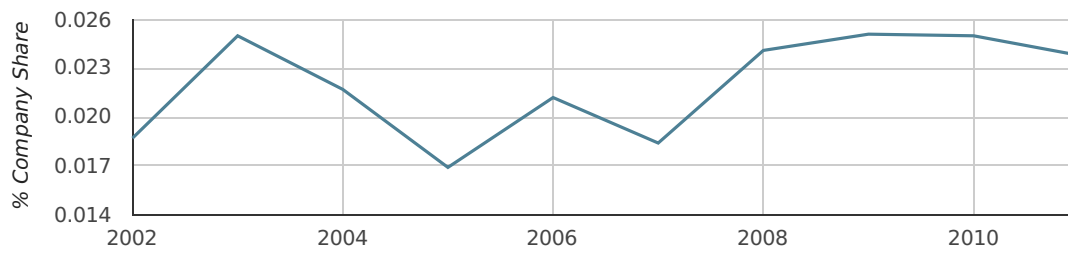


### Annual Data (2011)

In 2011 Totnes formed 0.0% of all UK companies. This is no change on 2010 when Totnes was responsible for 0.0% of all UK companies.

YEAR	TOTNES
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1983 (0.1%)

### company share by year

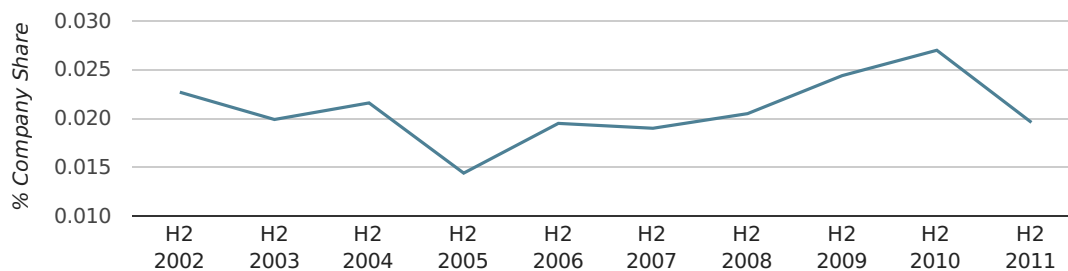


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 Totnes formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

HALF YEAR (JUL-DEC)	TOTNES
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1965 (0.1%)

### company share by half year

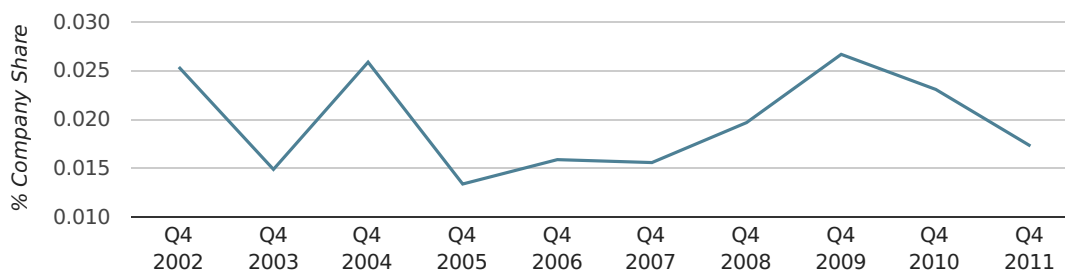


## Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Totnes formed 0.0% of all UK companies.

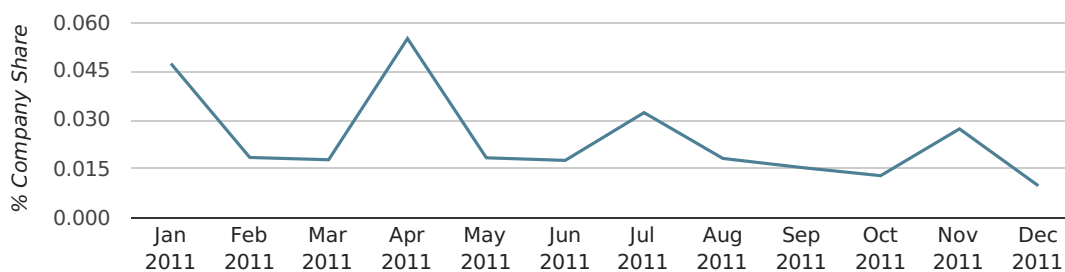
FOURTH QUARTER (OCT 2011 - DEC 2011)	TOTNES
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1965 (0.1%)

### company share by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.0%	0.0%
UK FORMATION SHARE IN 2010	0.0%	0.0%	0.0%
% CHANGE	-51.9%	17.2%	-46.7%
RECORD YEAR	1965 (0.2%)	1970 (0.2%)	1968 (0.2%)

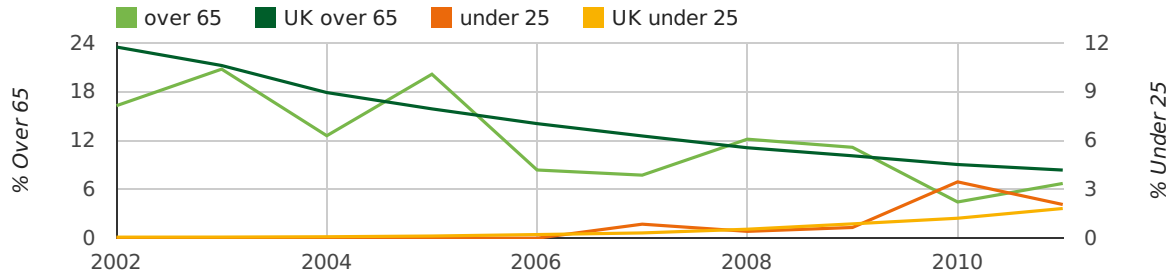
### Annual Data (2011)

The average age of a director in 2011 was 47.5.

The percentage of directors under the age of 25 was 2.1% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 6.7% compared to the UK figure of 4.2%.

#### director age by year



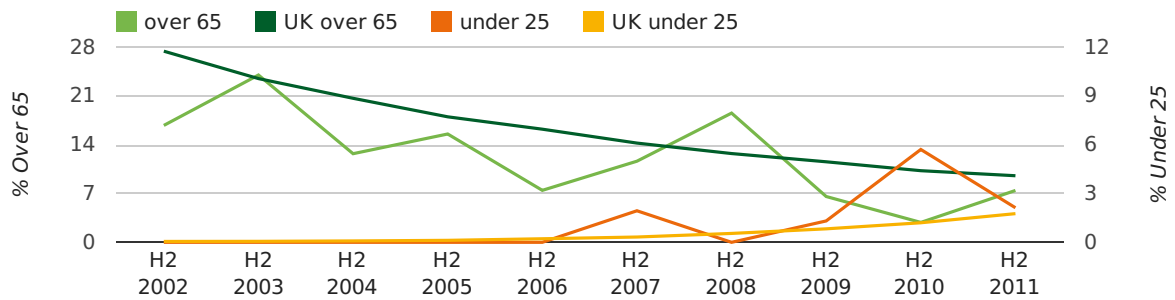
### Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 48.5.

The percentage of directors under the age of 25 was 2.1% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 7.4% compared to the UK figure of 4.1%.

#### director age by half year



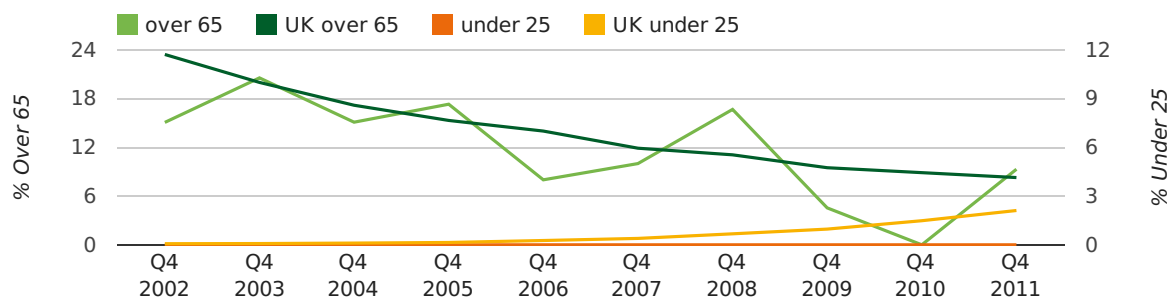
## Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 52.2.

The percentage of directors under the age of 25 was 0.0% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 9.3% compared to the UK figure of 4.1%.

### director age by quarter

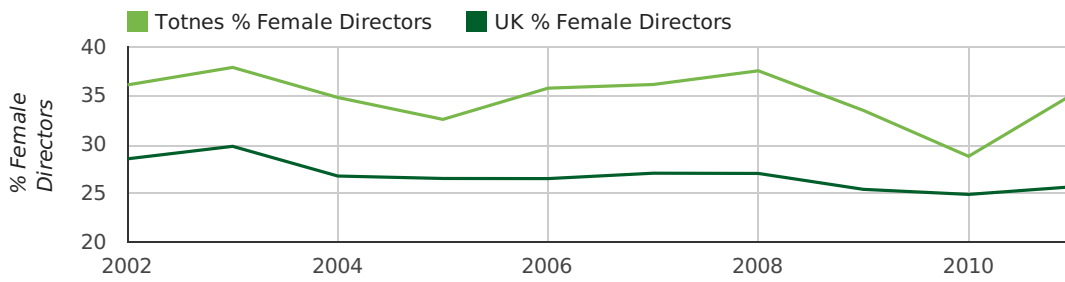


### Annual Data (2011)

The record year for female directors in Totnes was 1857 when 36.4% of all directors were female.

The percentage of female directors in Totnes in 2011 was 36.1%. The average for the UK during this time was 28.6%

#### director gender by year

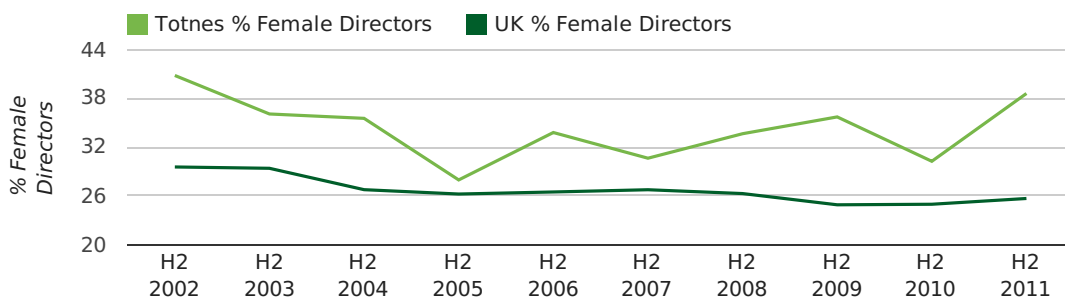


### Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Totnes was 1860 when 42.9% of all directors were female.

38.6% of all director appointments in Totnes in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

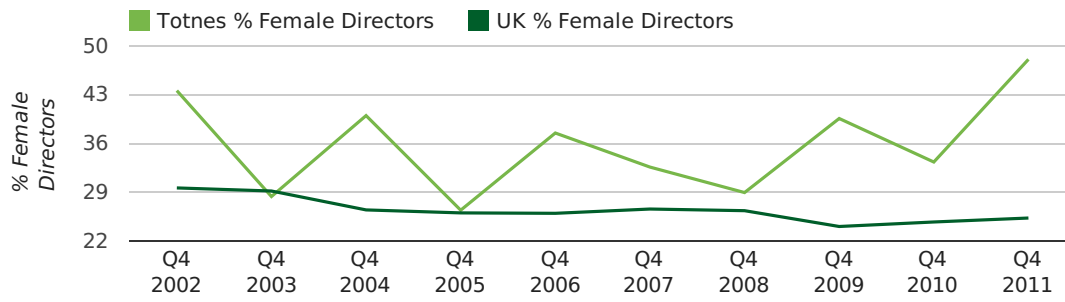


## Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Totnes was in 1977 when 31.1% of all directors were female.

48.1% of all director appointments in Totnes in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter



## Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
DEVELOPMENTS	1.70%	CONSULTING	5.07%
DART	1.28%	MANAGEMENT	4.74%
SOUTH	1.28%	CONSULTANCY	3.26%
COMMUNITY	1.28%	PROPERTY	2.37%
SOLAR	1.28%	TRADING	2.07%
HOMES	0.85%	DESIGN	1.92%
CONSULTING	0.85%	ASSOCIATES	1.86%
DEVON	0.85%	ENGINEERING	1.78%
DOWN	0.85%	BUSINESS	1.78%
TRUST	0.85%	CONSULTANTS	1.76%
ENERGY	0.85%	CONSTRUCTION	1.73%
WILD	0.85%	MEDIA	1.71%
DESIGN	0.85%	LONDON	1.63%
WEST	0.85%	J	1.51%
VALLEY	0.85%	INVESTMENTS	1.48%
GROUP	0.85%	GLOBAL	1.46%
MANAGEMENT	0.85%	IT	1.41%
LEARNING	0.85%	CARE	1.39%
(DEVON)	0.85%	PROPERTIES	1.29%
CONSTRUCTION	0.85%	ELECTRICAL	1.29%
GOLDEN	0.43%	M	1.27%
HORSESHOES	0.43%	BUILDING	1.26%
HAIRDRESSING	0.43%	ENERGY	1.25%
FIG	0.43%	S	1.20%
DELI	0.43%	ENTERPRISES	1.20%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	42	205,525
7487 - Other business activities	11	57,052
85590 - Other education not elsewhere classified	6	2,395
70229 - Management consultancy activities other than financial management	5	17,765
74909 - Other professional, scientific and technical activities not elsewhere classified	4	8,671
9999 - Dormant Company	4	20,199
69201 - Accounting and auditing activities	3	3,633
43390 - Other building completion and finishing	3	2,832
62020 - Information technology consultancy activities	3	12,072
96090 - Other service activities not elsewhere classified	3	11,768
82990 - Other business support service activities not elsewhere classified	3	32,483
99999 - Dormant Company	3	21,846
4521 - General construction & civil engineering	3	5,558
93290 - Other amusement and recreation activities not elsewhere classified	2	1,595
7011 - Development & sell real estate	2	2,287
86900 - Other human health activities	2	4,457
25110 - Manufacture of metal structures and parts of structures	2	384
7020 - Letting of own property	2	1,606
7499 - Non-trading company	2	9,957
3663 - Other manufacturing	2	450