Tunbridge Wells

q1 2011 business confidence report



headlines

- January 2011 saw a new record in company registrations in Tunbridge Wells when compared to any previous January.
- January 2011 saw a new record in company closures in Tunbridge Wells when compared to any previous January.

contents

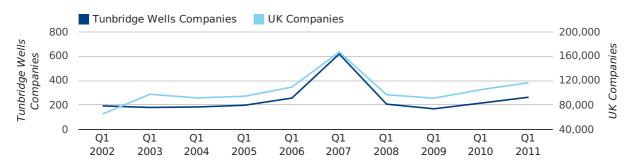
new company registrations	
closed companies (dissolved)	
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A total of 263 companies were registered in Tunbridge Wells during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 22.3% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.7% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	TUNBRIDGE WELLS	UK
2011	263	116,391
2010	215	105,137
% CHANGE	22.3%	10.7%
RECORD YEAR	2007 (618)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

January 2011 saw a new record in company registrations in Tunbridge Wells when compared to any previous January.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2011	78	75	110
NEW COMPANIES IN 2010	40	73	102
% CHANGE	95.0%	2.7%	7.8%
RECORD YEAR	2011 (78)	2006 (130)	2007 (477)

A total of 156 companies were dissolved in Tunbridge Wells during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 3.3% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.0% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	TUNBRIDGE WELLS	UK
2011	156	90,986
2010	151	82,677
% CHANGE	3.3%	10.0%
RECORD YEAR	2003 (392)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

January 2011 saw a new record in company closures in Tunbridge Wells when compared to any previous January.

dissolved companies by month



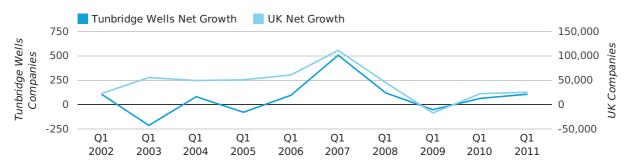
	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2011	61	55	40
CLOSED COMPANIES IN 2010	41	44	66
% CHANGE	48.8%	25.0%	-39%
RECORD YEAR	2011 (61)	2003 (271)	2005 (182)

Net company growth for Tunbridge Wells during the first quarter of 2011 (Jan 2011 - Mar 2011) was 107 companies.

This represents an increase of 67.2% on the same period last year.

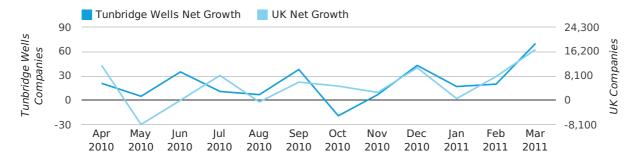
FIRST QUARTER (JAN 2011 - MAR 2011)	TUNBRIDGE WELLS	UK
2011	107	25,405
2010	64	22,460
% CHANGE	67.2%	13.1%
RECORD YEAR	2007 (507)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2011)

net growth by month

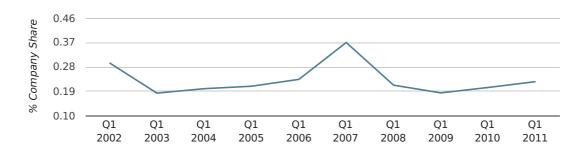


	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2011	17	20	70
NET GROWTH IN 2010	-1	29	36
% CHANGE	-1,800.0%	-31.0%	94.4%
RECORD YEAR	2000 (34)	2006 (96)	2007 (434)

In the first quarter of 2011, Tunbridge Wells formed 0.2% of all UK companies.

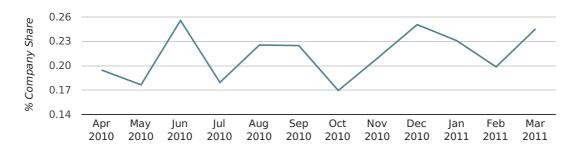
FIRST QUARTER (JAN 2011 - MAR 2011)	TUNBRIDGE WELLS
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.4%
RECORD YEAR (SINCE 1960)	1965 (0.4%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2011)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.2%
UK FORMATION SHARE IN 2010	0.1%	0.2%	0.2%
% CHANGE	68.3%	-9.6%	2.9%
RECORD YEAR	1970 (0.6%)	1968 (0.6%)	2007 (0.7%)

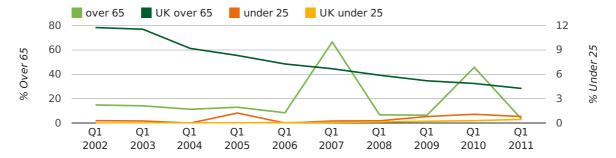
The average age of a director in the first quarter of 2011 was 46.5.

The percentage of directors under the age of 25 was 0.8% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 3.2% compared to the UK figure of 4.3%.

director age by quarter

director age



The record first quarter for female directors in Tunbridge Wells was in 1861 when 40.0% of all directors were female.

23.3% of all director appointments in Tunbridge Wells in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

director gender by quarter



naming trends $\operatorname{duport} \omega$

Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
HOUSE	2.42%	CONSULTING	5.04%
YOOPHUKET	2.20%	MANAGEMENT	4.97%
CONSULTING	2.13%	CONSULTANCY	3.16%
RTM	1.62%	PROPERTY	2.38%
INVESTMENTS	1.54%	TRADING	2.10%
MANAGEMENT	1.54%	DESIGN	1.93%
CONSULTANCY	1.17%	ASSOCIATES	1.92%
CONSULTANTS	1.17%	BUSINESS	1.87%
DESIGN	0.95%	CONSTRUCTION	1.80%
BUILDERS	0.88%	CONSULTANTS	1.76%
ROAD	0.88%	MEDIA	1.69%
ASSOCIATES	0.88%	ENGINEERING	1.61%
PROPERTY	0.88%	LONDON	1.60%
PROPERTIES	0.81%	CARE	1.45%
JAMES	0.59%	J	1.45%
CAPITAL	0.59%	GLOBAL	1.44%
COURT	0.59%	INVESTMENTS	1.43%
HEALTH	0.51%	IT	1.41%
STAR	0.51%	PROPERTIES	1.36%
DEVELOPERS	0.51%	BUILDING	1.34%
PARK	0.51%	M	1.30%
FUTURES	0.51%	ELECTRICAL	1.28%
FINANCIAL	0.51%	S	1.24%
MEDIA	0.51%	INTERNATIONAL	1.23%
COMMERCIAL	0.44%	SYSTEMS	1.23%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	417	202,798
7487 - Other business activities	97	60,968
70229 - Management consultancy activities other than financial management	74	16,150
82990 - Other business support service activities not elsewhere classified	61	30,253
7414 - Business & management consultancy	35	12,916
9999 - Dormant Company	34	19,765
99999 - Dormant Company	28	18,336
62020 - Information technology consultancy activities	23	10,246
98000 - Residents property management	22	3,154
62090 - Other information technology service activities	19	6,996
69201 - Accounting and auditing activities	19	3,436
7499 - Non-trading company	19	11,316
96090 - Other service activities not elsewhere classified	18	10,085
9305 - Other service activities	17	8,740
74990 - Non-trading company	15	8,695
7450 - Labour recruitment	15	2,475
41100 - Development of building projects	13	3,921
74909 - Other professional, scientific and technical activities not elsewhere classified	13	7,788
7260 - Other computer related activities	13	7,789
73110 - Advertising agencies	12	1,597