Tunbridge Wells

2011 annual business confidence report





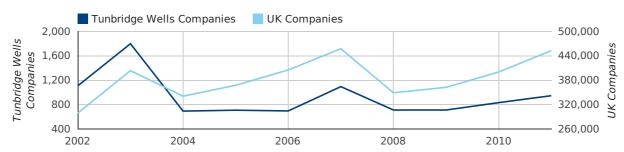
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A total of 947 companies were formed in Tunbridge Wells in 2011. This total is 13.7% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	TUNBRIDGE WELLS	UK
2011	947	452,870
2010	833	400,358
2009	712	362,675
2008	712	349,203
2007	1,096	457,649
RECORD YEAR	2003 (1,800)	2007 (457,649)

new companies by year



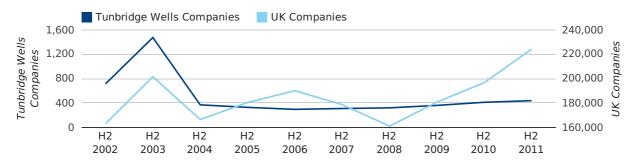
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 437 companies were formed in Tunbridge Wells. This figure is 6.6% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Tunbridge Wells occurred in 2003 when a total of 1,473 were formed.

HALF YEAR (JUL-DEC)	TUNBRIDGE WELLS	UK
2011	437	224,135
2010	410	196,609
% CHANGE	6.6%	14.0%
RECORD YEAR	2003 (1,473)	2011 (224,135)

new companies by half year

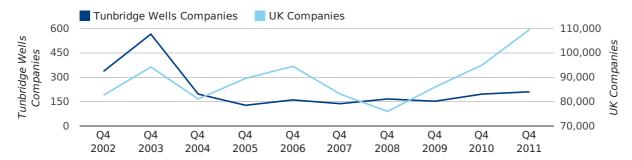


A total of 211 companies were registered in Tunbridge Wells during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 7.1% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

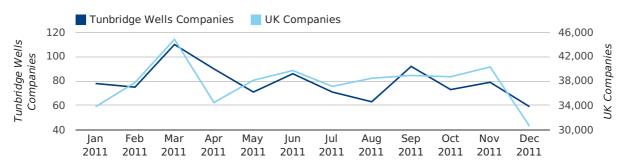
FOURTH QUARTER (OCT 2011 - DEC 2011)	TUNBRIDGE WELLS	UK
2011	211	109,623
2010	197	95,117
% CHANGE	7.1%	15.3%
RECORD YEAR	2003 (566)	2011 (109,623)

new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

new companies by month

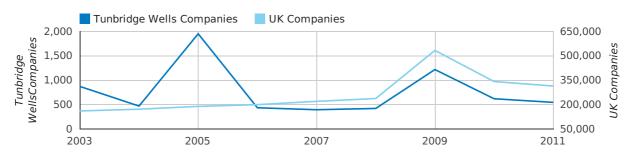


	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	73	79	59
NEW COMPANIES IN 2010	57	72	68
% CHANGE	28.1%	9.7%	-13.2%
RECORD YEAR	2002 (234)	2003 (190)	2003 (322)

A total of 547 companies were dissolved in Tunbridge Wells in 2011. This total is 11.9% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	TUNBRIDGE WELLS	UK
2011	547	314,523
2010	621	342,232
2009	1,220	533,773
2008	422	237,901
2007	396	220,295
RECORD YEAR	2005 (1,954)	2009 (533,773)

dissolved companies by year



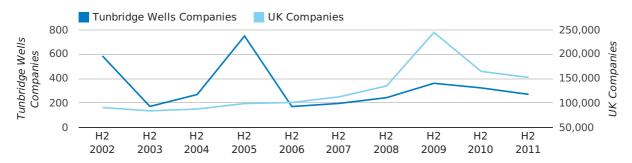
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 270 companies were dissolved in Tunbridge Wells. This figure is 16.4% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Tunbridge Wells occurred in 2005 when a total of 749 were closed.

HALF YEAR (JUL-DEC)	TUNBRIDGE WELLS	UK
2011	270	152,213
2010	323	164,601
% CHANGE	-16.4%	-7.5%
RECORD YEAR	2005 (749)	2009 (244,537)

dissolved companies by half year

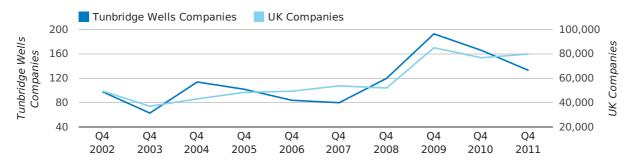


A total of 133 companies were dissolved in Tunbridge Wells during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 19.9% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

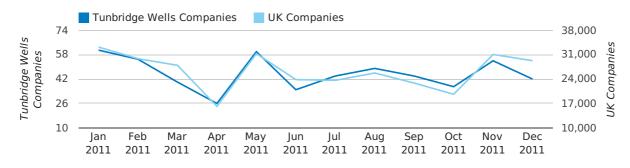
FOURTH QUARTER (OCT 2011 - DEC 2011)	TUNBRIDGE WELLS	UK
2011	133	79,983
2010	166	76,896
% CHANGE	-19.9%	4.0%
RECORD YEAR	2009 (193)	2009 (85,136)

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	37	54	42
CLOSED COMPANIES IN 2010	76	65	25
% CHANGE	-51.3%	-16.9%	68%
RECORD YEAR	2010 (76)	2010 (65)	2008 (86)

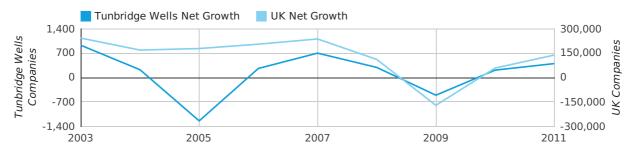
A total of 400 companies were added to the company register for Tunbridge Wells in 2011. This number represents growth of 48.0% which compares favourably to the UK figure of 34.6%.

This number is 188 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2000 when the Tunbridge Wells company register grew by 971 companies.

YEAR	TUNBRIDGE WELLS	UK
2011	400	138,347
2010	212	58,126
2009	-508	-171,098
2008	290	111,302
2007	700	237,354
RECORD YEAR	2000 (971)	2003 (242,543)

net growth by year

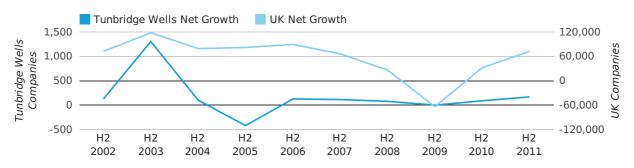


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Tunbridge Wells increased by 167 companies. This figure is 92.0% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	TUNBRIDGE WELLS	UK
2011	167	71,922
2010	87	32,008
% CHANGE	92.0%	124.7%
RECORD YEAR	2003 (1,302)	2003 (117,772)

net growth by half year

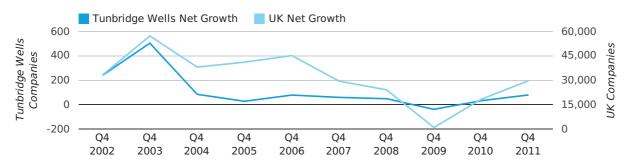


Net company growth for Tunbridge Wells during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 78 companies.

This represents an increase of 151.6% on the same period last year.

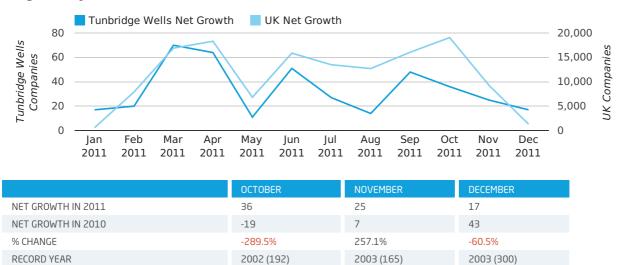
FOURTH QUARTER (OCT 2011 - DEC 2011)	TUNBRIDGE WELLS	UK
2011	78	29,640
2010	31	18,221
% CHANGE	151.6%	62.7%
RECORD YEAR	2003 (503)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

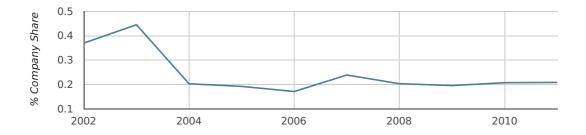
net growth by month



In 2011 Tunbridge Wells formed 0.2% of all UK companies. This is no change on 2010 when Tunbridge Wells was responsible for 0.2% of all UK companies.

YEAR	TUNBRIDGE WELLS
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	2000 (0.5%)

company share by year

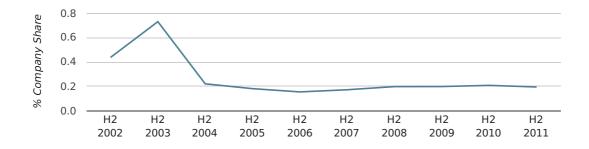


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Tunbridge Wells formed 0.2% of all UK companies. This is the same as the 2010 figure of 0.2%.

HALF YEAR (JUL-DEC)	TUNBRIDGE WELLS
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	2003 (0.7%)

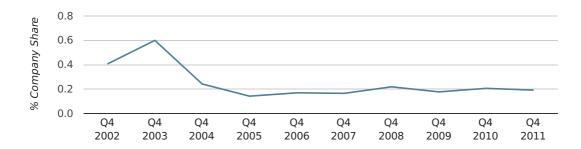
company share by half year



In the fourth quarter of 2011, Tunbridge Wells formed 0.2% of all UK companies.

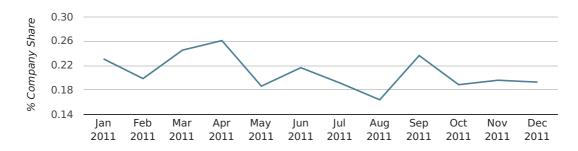
FOURTH QUARTER (OCT 2011 - DEC 2011)	TUNBRIDGE WELLS
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	2003 (0.6%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



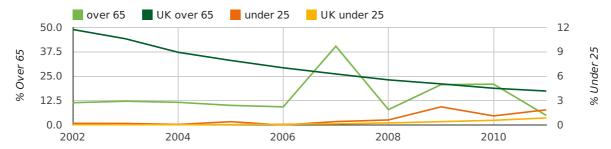
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.2%
UK FORMATION SHARE IN 2010	0.2%	0.2%	0.3%
% CHANGE	11.3%	-6.5%	-23.1%
RECORD YEAR	2002 (0.7%)	2003 (0.6%)	2003 (1.2%)

The average age of a director in 2011 was 45.6.

The percentage of directors under the age of 25 was 1.9% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 5.0% compared to the UK figure of 4.2%.

director age by year



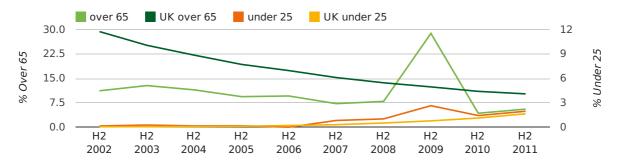
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 45.2.

The percentage of directors under the age of 25 was 2.0% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 5.5% compared to the UK figure of 4.1%.

director age by half year

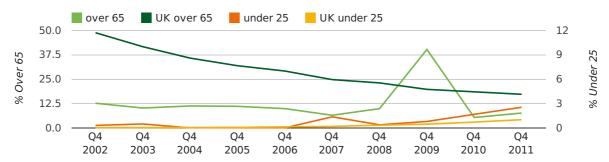


The average age of a director in the fourth quarter of 2011 was 45.8.

The percentage of directors under the age of 25 was 2.5% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 7.6% compared to the UK figure of 4.1%.

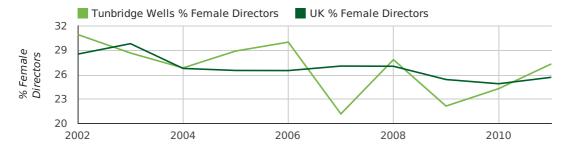
director age by quarter



The record year for female directors in Tunbridge Wells was 1857 when 36.4% of all directors were female.

The percentage of female directors in Tunbridge Wells in 2011 was 31.0%. The average for the UK during this time was 28.6%

director gender by year

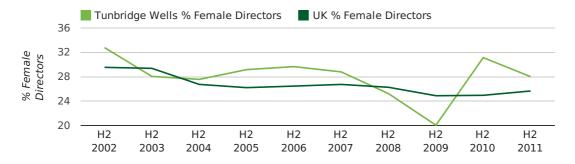


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Tunbridge Wells was 1860 when 42.9% of all directors were female.

28.0% of all director appointments in Tunbridge Wells in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

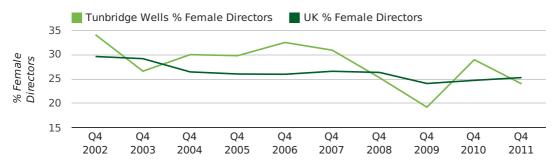


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The record fourth quarter for female directors in Tunbridge Wells was in 1977 when 31.1% of all directors were female.

24.0% of all director appointments in Tunbridge Wells in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
RTM	3.67%	CONSULTING	5.07%
HOUSE	2.99%	MANAGEMENT	4.74%
YOOPHUKET	2.72%	CONSULTANCY	3.26%
CONSULTING	2.17%	PROPERTY	2.37%
MANAGEMENT	2.04%	TRADING	2.07%
CONSULTANCY	1.15%	DESIGN	1.92%
ROAD	1.09%	ASSOCIATES	1.86%
ASSOCIATES	1.02%	ENGINEERING	1.78%
COURT	1.02%	BUSINESS	1.78%
ENERGY	0.88%	CONSULTANTS	1.76%
PROPERTY	0.88%	CONSTRUCTION	1.73%
CONSULTANTS	0.81%	MEDIA	1.71%
MEDIA	0.81%	LONDON	1.63%
PARTNERSHIP	0.61%	J	1.51%
HOMES	0.61%	INVESTMENTS	1.48%
RED	0.61%	GLOBAL	1.46%
GREEN	0.54%	IT	1.41%
INVESTMENTS	0.54%	CARE	1.39%
WELLS	0.54%	PROPERTIES	1.29%
CAPITAL	0.48%	ELECTRICAL	1.29%
BUSINESS	0.48%	М	1.27%
PROPERTIES	0.48%	BUILDING	1.26%
EVENTS	0.48%	ENERGY	1.25%
SOUTH	0.48%	S	1.20%
PARTNERS	0.48%	ENTERPRISES	1.20%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	435	205,525
7487 - Other business activities	100	57,052
70229 - Management consultancy activities other than financial management	69	17,765
82990 - Other business support service activities not elsewhere classified	59	32,483
9999 - Dormant Company	48	20,199
7414 - Business & management consultancy	37	13,034
99999 - Dormant Company	34	21,846
98000 - Residents property management	26	2,874
62020 - Information technology consultancy activities	23	12,072
96090 - Other service activities not elsewhere classified	23	11,768
7499 - Non-trading company	19	9,957
74990 - Non-trading company	17	8,929
41100 - Development of building projects	16	4,331
69201 - Accounting and auditing activities	16	3,633
62090 - Other information technology service activities	16	7,493
9305 - Other service activities	15	9,492
7011 - Development & sell real estate	14	2,287
74909 - Other professional, scientific and technical activities not elsewhere classified	13	8,671
68209 - Other letting and operating of own or leased real estate	13	4,082
7222 - Other software consultancy and supply	12	7,398