

Tunbridge Wells

q1 2012 business confidence report



headlines

- January 2012 saw a new record in net growth in Tunbridge Wells when compared to any previous January.

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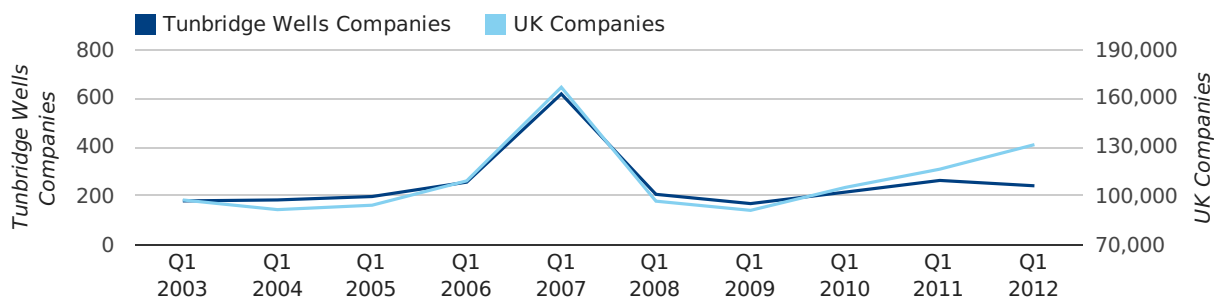
Quarterly Data (Q1 Jan-Mar 2012)

A total of 241 companies were registered in Tunbridge Wells during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 8.4% versus the same period last year (Q1 2011). This figure compares badly to the UK as a whole, which saw an increase of 13.0% against the same period last year.

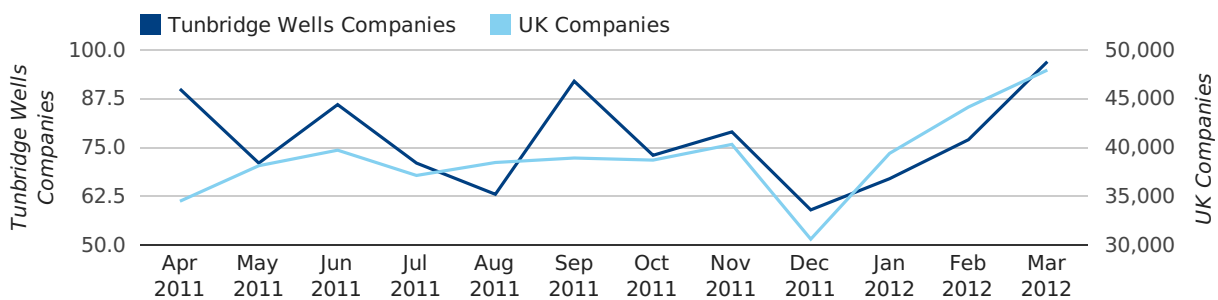
FIRST QUARTER (JAN 2012 - MAR 2012)	TUNBRIDGE WELLS	UK
2012	241	131,491
2011	263	116,391
% CHANGE	-8.4%	13.0%
RECORD YEAR	2007 (618)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	67	77	97
NEW COMPANIES IN 2011	78	75	110
% CHANGE	-14.1%	2.7%	-11.8%
RECORD YEAR	2011 (78)	2006 (130)	2007 (477)

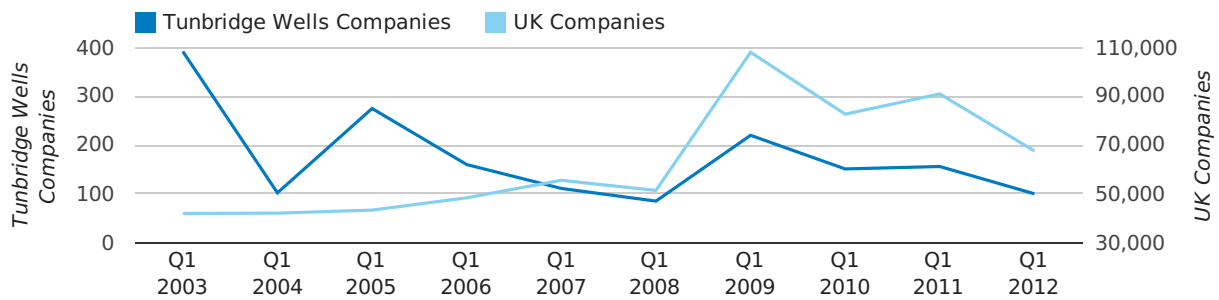
Quarterly Data (Q1 Jan-Mar 2012)

A total of 100 companies were dissolved in Tunbridge Wells during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 35.9% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

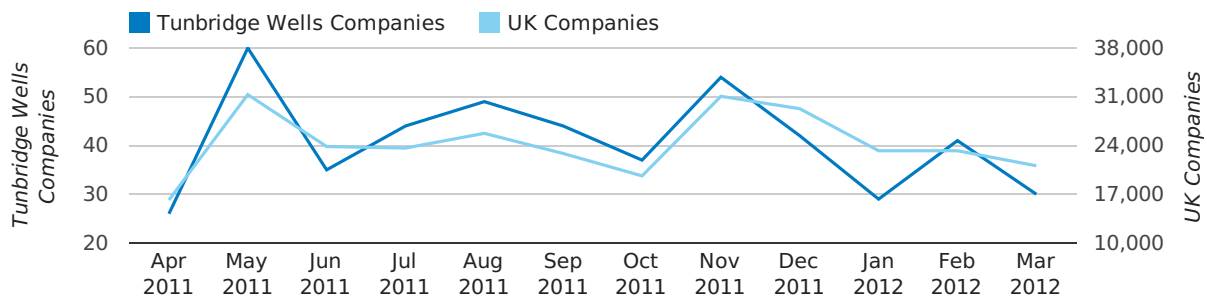
FIRST QUARTER (JAN 2012 - MAR 2012)	TUNBRIDGE WELLS	UK
2012	100	67,576
2011	156	90,986
% CHANGE	-35.9%	-25.7%
RECORD YEAR	2003 (392)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	29	41	30
CLOSED COMPANIES IN 2011	61	55	40
% CHANGE	-52.5%	-25.5%	-25%
RECORD YEAR	2011 (61)	2003 (271)	2005 (182)

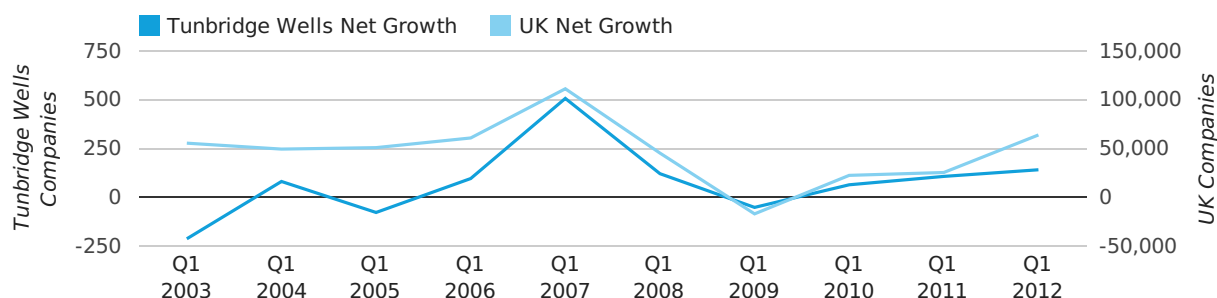
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Tunbridge Wells during the first quarter of 2012 (Jan 2012 - Mar 2012) was 141 companies.

This represents an increase of 31.8% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	TUNBRIDGE WELLS	UK
2012	141	63,915
2011	107	25,405
% CHANGE	31.8%	151.6%
RECORD YEAR	2007 (507)	2007 (111,282)

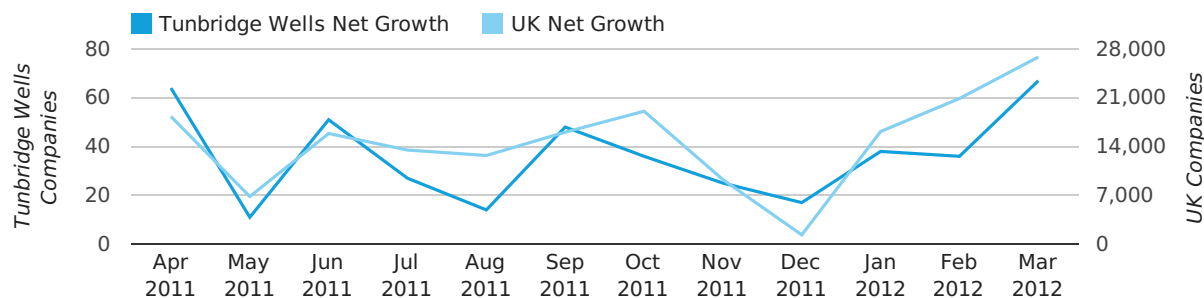
net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

January 2012 saw a new record in net growth in Tunbridge Wells when compared to any previous January.

net growth by month



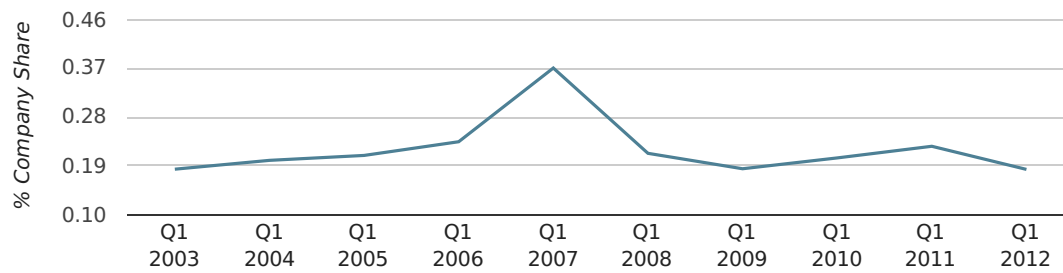
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	38	36	67
NET GROWTH IN 2011	17	20	70
% CHANGE	123.5%	80.0%	-4.3%
RECORD YEAR	2012 (38)	2006 (96)	2007 (434)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Tunbridge Wells formed 0.2% of all UK companies.

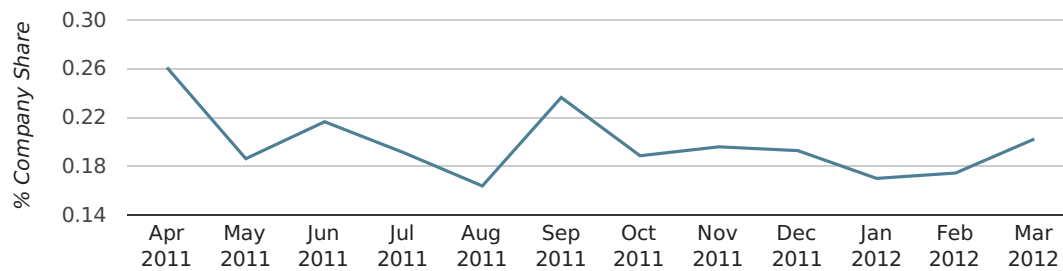
FIRST QUARTER (JAN 2012 - MAR 2012)	TUNBRIDGE WELLS
2012	0.2%
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	1965 (0.4%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.2%	0.2%	0.2%
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.2%
% CHANGE	-26.4%	-12.2%	-17.5%
RECORD YEAR	1970 (0.6%)	1968 (0.6%)	2007 (0.7%)

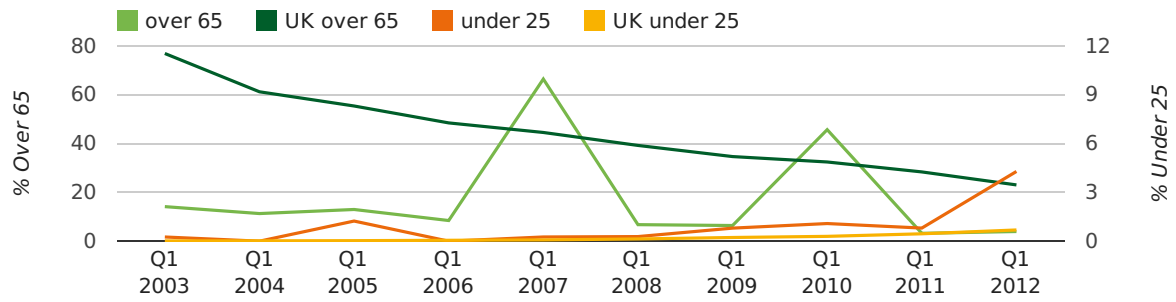
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 45.7.

The percentage of directors under the age of 25 was 4.3% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 4.0% compared to the UK figure of 3.5%.

director age by quarter

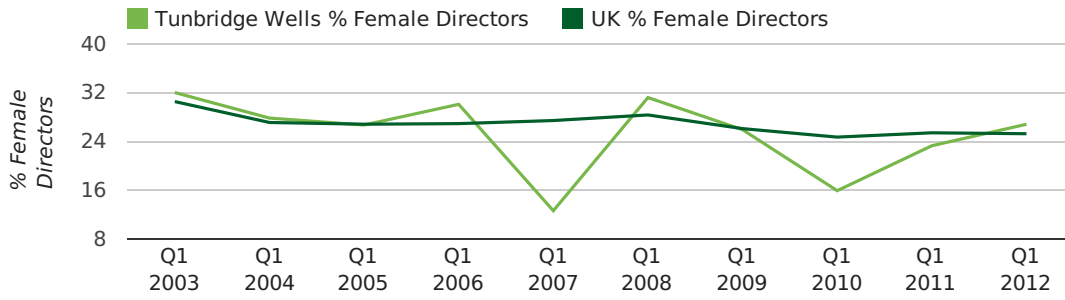


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Tunbridge Wells was in 1861 when 40.0% of all directors were female.

26.8% of all director appointments in Tunbridge Wells in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
RTM	3.18%	CONSULTING	5.07%
CONSULTING	1.96%	MANAGEMENT	4.74%
MANAGEMENT	1.76%	CONSULTANCY	3.30%
ASSOCIATES	1.28%	PROPERTY	2.37%
HOUSE	1.28%	TRADING	2.07%
CONSULTANCY	1.15%	DESIGN	1.93%
ROAD	1.01%	ENGINEERING	1.86%
PROPERTY	0.95%	ASSOCIATES	1.84%
INVESTMENTS	0.88%	CONSULTANTS	1.79%
COURT	0.88%	BUSINESS	1.73%
WELLS	0.88%	MEDIA	1.72%
YOOPHUKET	0.81%	CONSTRUCTION	1.72%
MEDIA	0.74%	LONDON	1.66%
GREEN	0.68%	J	1.54%
HOMES	0.68%	INVESTMENTS	1.51%
ENERGY	0.68%	GLOBAL	1.50%
CONSULTANTS	0.68%	IT	1.40%
KENT	0.61%	CARE	1.34%
TUNBRIDGE	0.61%	PROPERTIES	1.31%
DESIGN	0.61%	ELECTRICAL	1.27%
RED	0.54%	M	1.27%
BUSINESS	0.47%	BUILDING	1.24%
PARTNERS	0.47%	ENERGY	1.20%
HOLDINGS	0.47%	S	1.20%
PROJECT	0.41%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	450	216,665
7487 - Other business activities	93	52,735
70229 - Management consultancy activities other than financial management	74	19,704
82990 - Other business support service activities not elsewhere classified	61	35,233
74990 - Non-trading company	47	9,729
9999 - Dormant Company	42	18,617
99999 - Dormant Company	38	25,084
7414 - Business & management consultancy	36	12,113
98000 - Residents property management	34	3,050
62020 - Information technology consultancy activities	31	14,303
96090 - Other service activities not elsewhere classified	22	13,637
41100 - Development of building projects	20	4,984
62090 - Other information technology service activities	20	8,145
74909 - Other professional, scientific and technical activities not elsewhere classified	16	9,892
7499 - Non-trading company	16	9,102
69201 - Accounting and auditing activities	14	4,132
7011 - Development & sell real estate	14	2,092
86900 - Other human health activities	13	5,066
9305 - Other service activities	13	8,818
7222 - Other software consultancy and supply	12	6,934