

Upminster

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in Upminster when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Upminster when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Upminster when compared to any previous Q4.
- October 2011 saw a new record in company registrations in Upminster when compared to any previous October.
- Q4 2011 saw a new record in company closures in Upminster when compared to any previous Q4.
- December 2011 saw a new record in company closures in Upminster when compared to any previous December.
- 2011 was a record year for net growth in Upminster when compared to any year in history.
- October 2011 saw a new record in net growth in Upminster when compared to any previous October.

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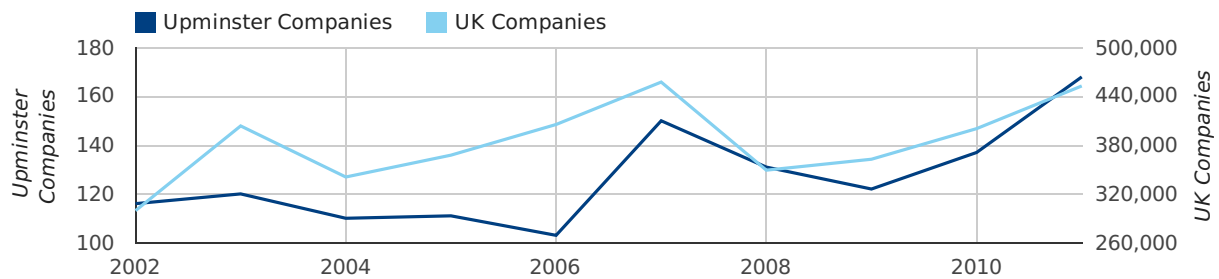
Annual Data (2011)

2011 was a record year for company registrations in Upminster when compared to any year in history.

A total of 168 companies were formed in Upminster in 2011. This total is 22.6% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	UPMINSTER	UK
2011	168	452,870
2010	137	400,358
2009	122	362,675
2008	131	349,203
2007	150	457,649
RECORD YEAR	2011 (168)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

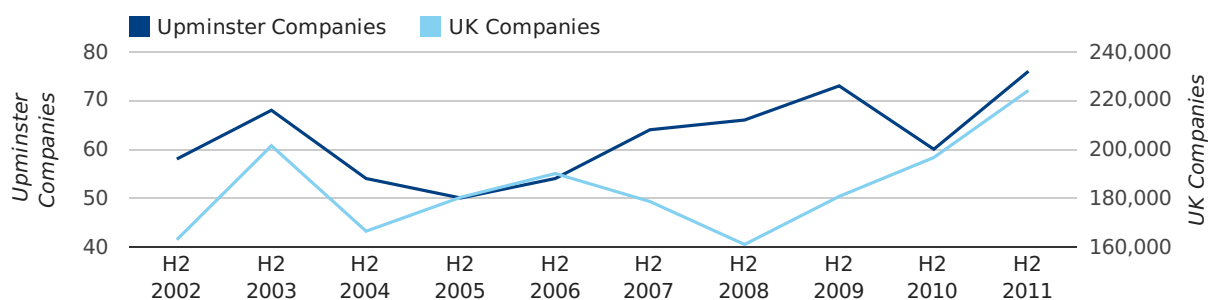
The second half of 2011 saw a new record in company registrations in Upminster when compared to any previous second half year.

In the second half of 2011 a total of 76 companies were formed in Upminster. This figure is 26.7% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Upminster occurred in 2011 when a total of 76 were formed.

HALF YEAR (JUL-DEC)	UPMINSTER	UK
2011	76	224,135
2010	60	196,609
% CHANGE	26.7%	14.0%
RECORD YEAR	2011 (76)	2011 (224,135)

new companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

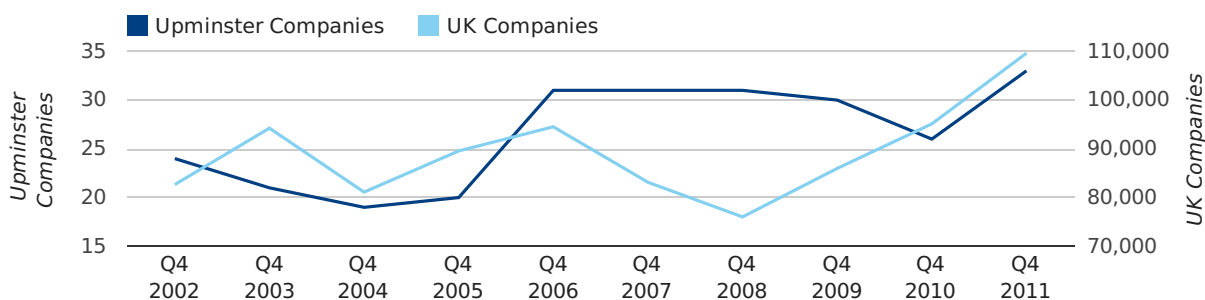
Q4 2011 saw a new record in company registrations in Upminster when compared to any previous Q4.

A total of 33 companies were registered in Upminster during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 26.9% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	UPMINSTER	UK
2011	33	109,623
2010	26	95,117
% CHANGE	26.9%	15.3%
RECORD YEAR	2011 (33)	2011 (109,623)

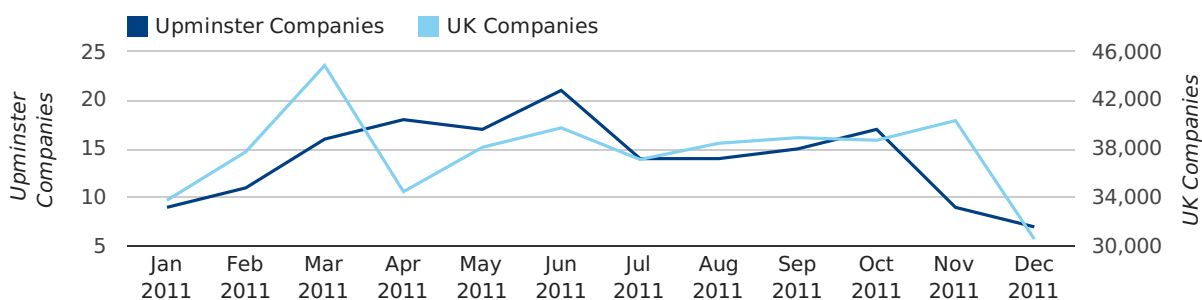
new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

October 2011 saw a new record in company registrations in Upminster when compared to any previous October.

new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	17	9	7
NEW COMPANIES IN 2010	13	7	6
% CHANGE	30.8%	28.6%	16.7%
RECORD YEAR	2011 (17)	2001 (14)	2005 (10)

Annual Data (2011)

A total of 86 companies were dissolved in Upminster in 2011. This total is 21.1% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	UPMINSTER	UK
2011	86	314,523
2010	109	342,232
2009	149	533,773
2008	62	237,901
2007	74	220,295
RECORD YEAR	2009 (149)	2009 (533,773)

dissolved companies by year



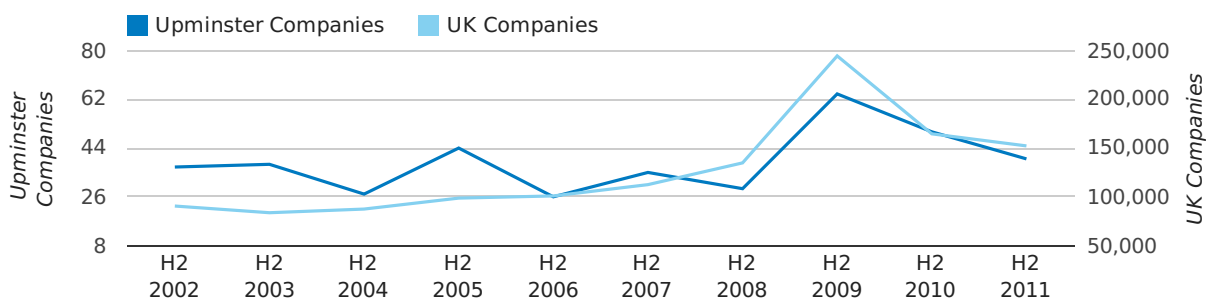
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 40 companies were dissolved in Upminster. This figure is 20.0% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Upminster occurred in 2009 when a total of 64 were closed.

HALF YEAR (JUL-DEC)	UPMINSTER	UK
2011	40	152,213
2010	50	164,601
% CHANGE	-20.0%	-7.5%
RECORD YEAR	2009 (64)	2009 (244,537)

dissolved companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

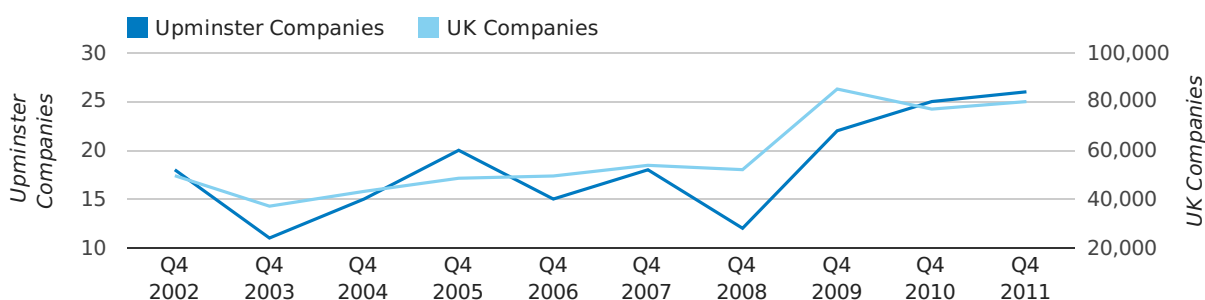
Q4 2011 saw a new record in company closures in Upminster when compared to any previous Q4.

A total of 26 companies were dissolved in Upminster during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 4.0% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	UPMINSTER	UK
2011	26	79,983
2010	25	76,896
% CHANGE	4.0%	4.0%
RECORD YEAR	2011 (26)	2009 (85,136)

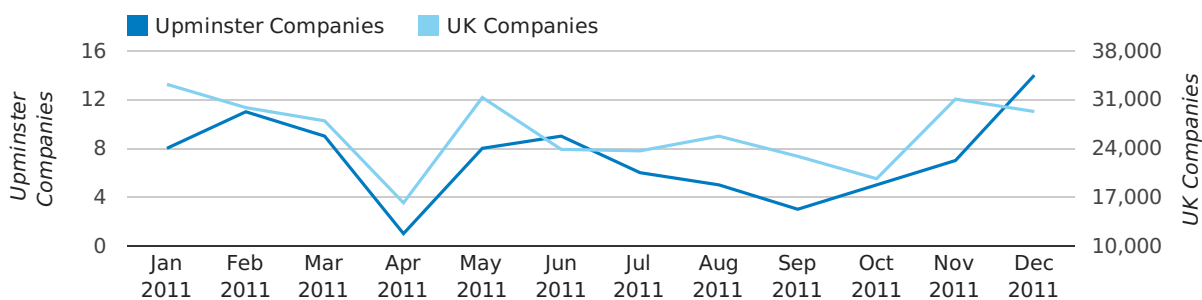
dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Upminster when compared to any previous December.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	5	7	14
CLOSED COMPANIES IN 2010	9	12	4
% CHANGE	-44.4%	-41.7%	250%
RECORD YEAR	2010 (9)	2010 (12)	2011 (14)

Annual Data (2011)

2011 was a record year for net growth in Upminster when compared to any year in history.

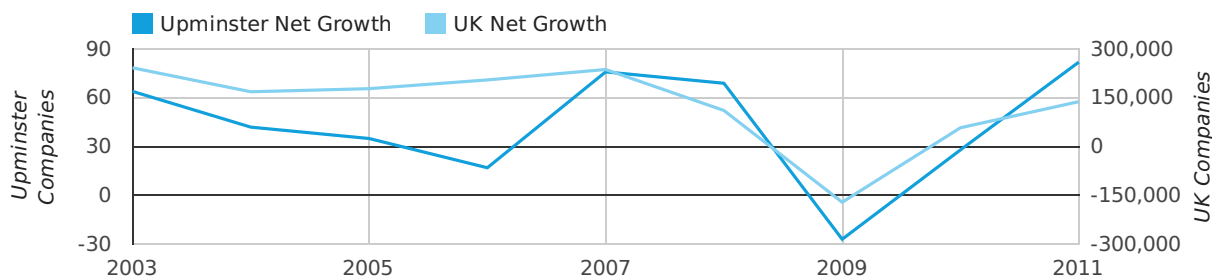
A total of 82 companies were added to the company register for Upminster in 2011. This number represents growth of 59.9% which compares favourably to the UK figure of 34.6%.

This number is 54 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2011 when the Upminster company register grew by 82 companies.

YEAR	UPMINSTER	UK
2011	82	138,347
2010	28	58,126
2009	-27	-171,098
2008	69	111,302
2007	76	237,354
RECORD YEAR	2011 (82)	2003 (242,543)

net growth by year

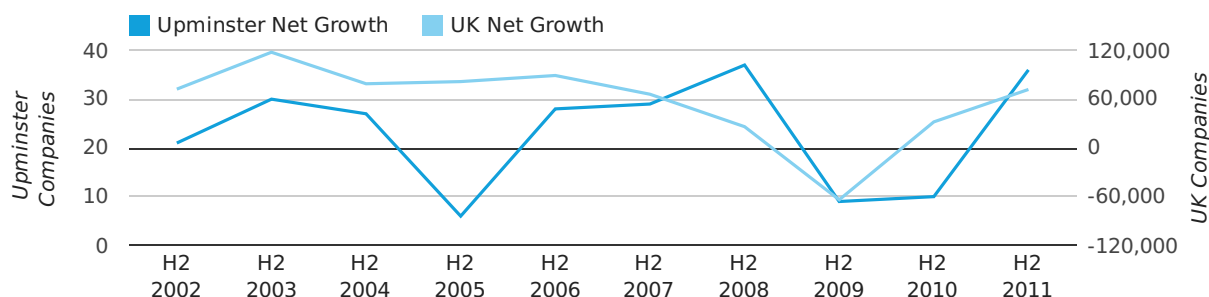


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Upminster increased by 36 companies. This figure is 260.0% higher than last year, which compares well to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	UPMINSTER	UK
2011	36	71,922
2010	10	32,008
% CHANGE	260.0%	124.7%
RECORD YEAR	2008 (37)	2003 (117,772)

net growth by half year



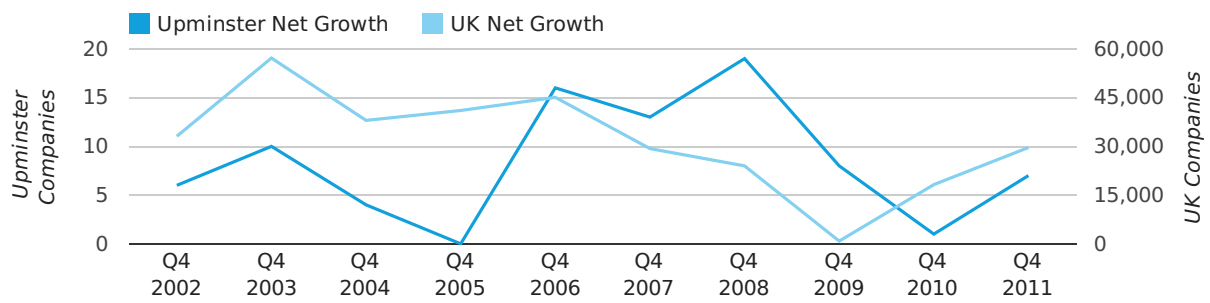
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Upminster during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 7 companies.

This represents an increase of 600.0% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	UPMINSTER	UK
2011	7	29,640
2010	1	18,221
% CHANGE	600.0%	62.7%
RECORD YEAR	2008 (19)	2003 (57,175)

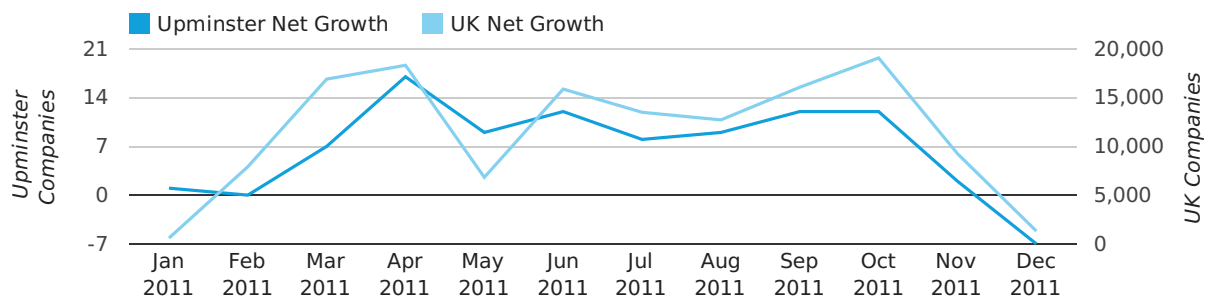
net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

October 2011 saw a new record in net growth in Upminster when compared to any previous October.

net growth by month



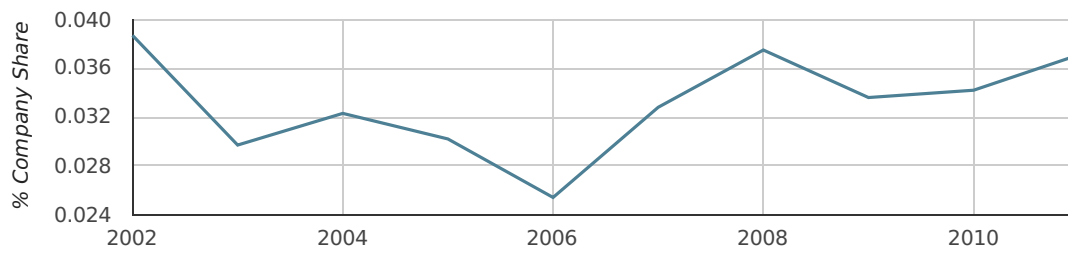
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	12	2	-7
NET GROWTH IN 2010	4	-5	2
% CHANGE	200.0%	-140.0%	-450.0%
RECORD YEAR	2011 (12)	1997 (5)	1998 (7)

Annual Data (2011)

In 2011 Upminster formed 0.0% of all UK companies. This is no change on 2010 when Upminster was responsible for 0.0% of all UK companies.

YEAR	UPMINSTER
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1963 (0.1%)

company share by year

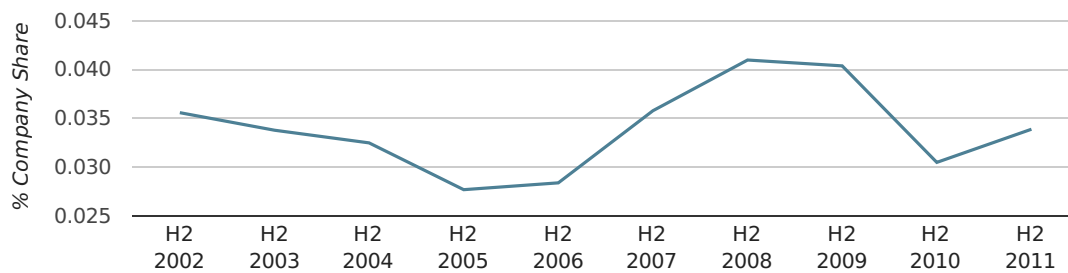


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Upminster formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

HALF YEAR (JUL-DEC)	UPMINSTER
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1963 (0.1%)

company share by half year

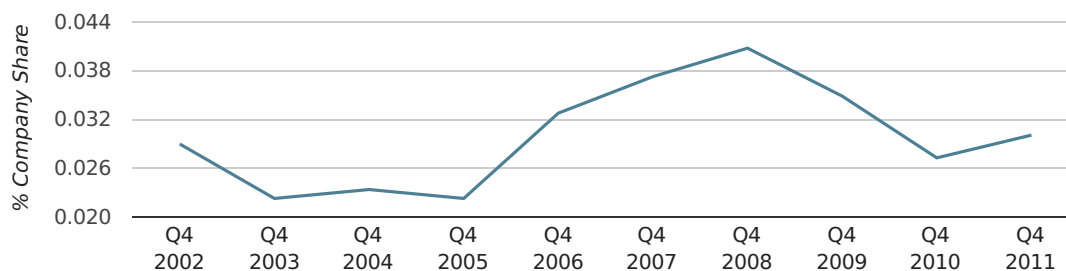


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Upminster formed 0.0% of all UK companies.

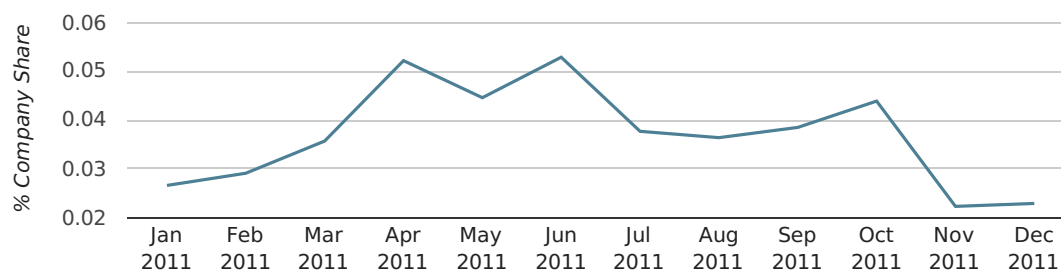
FOURTH QUARTER (OCT 2011 - DEC 2011)	UPMINSTER
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1963 (0.2%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.0%	0.0%
UK FORMATION SHARE IN 2010	0.0%	0.0%	0.0%
% CHANGE	13.7%	9.3%	3.6%
RECORD YEAR	1968 (0.2%)	1961 (0.3%)	1963 (0.4%)

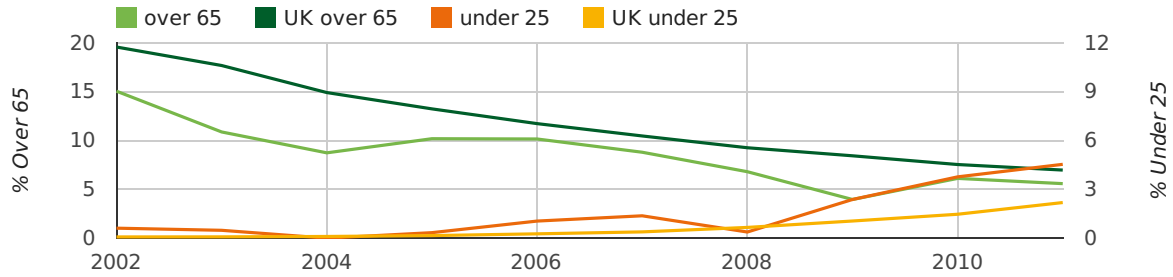
Annual Data (2011)

The average age of a director in 2011 was 45.0.

The percentage of directors under the age of 25 was 4.5% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 5.6% compared to the UK figure of 4.2%.

director age by year



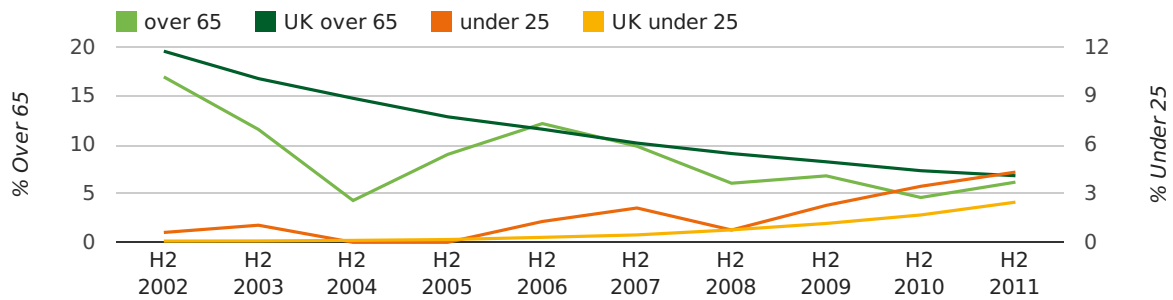
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 45.0.

The percentage of directors under the age of 25 was 4.3% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 6.2% compared to the UK figure of 4.1%.

director age by half year



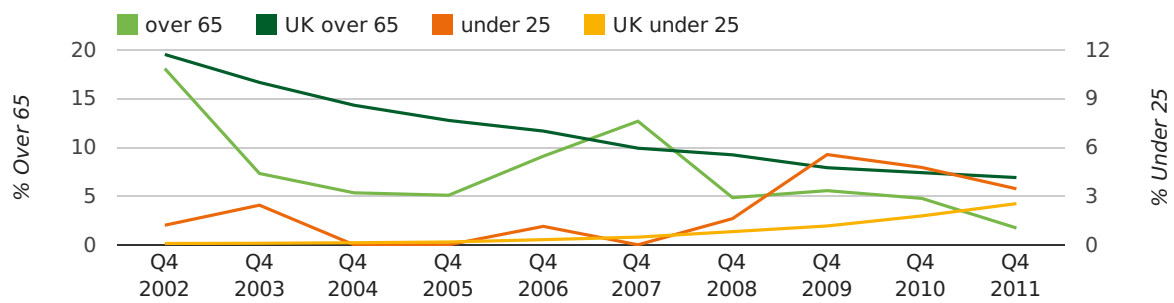
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 44.1.

The percentage of directors under the age of 25 was 3.4% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 1.7% compared to the UK figure of 4.1%.

director age by quarter

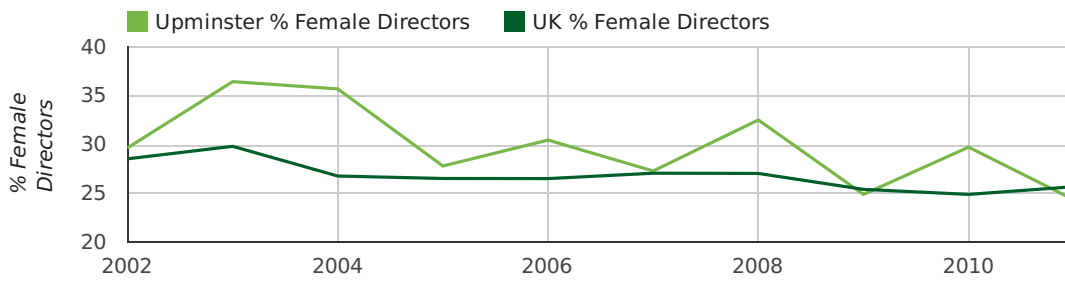


Annual Data (2011)

The record year for female directors in Upminster was 1857 when 36.4% of all directors were female.

The percentage of female directors in Upminster in 2011 was 29.7%. The average for the UK during this time was 28.6%

director gender by year

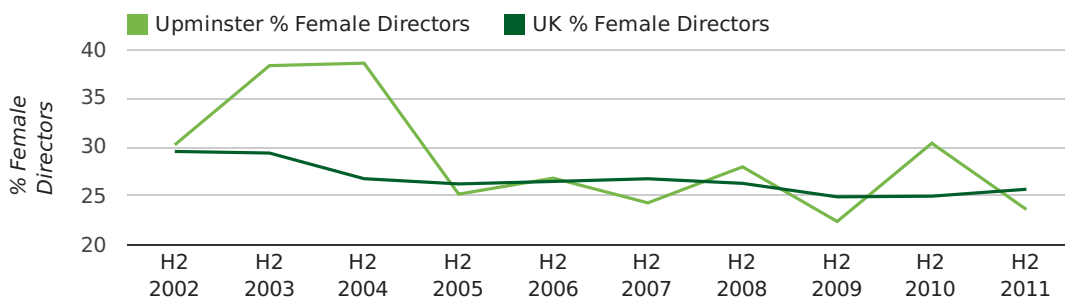


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Upminster was 1860 when 42.9% of all directors were female.

23.6% of all director appointments in Upminster in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

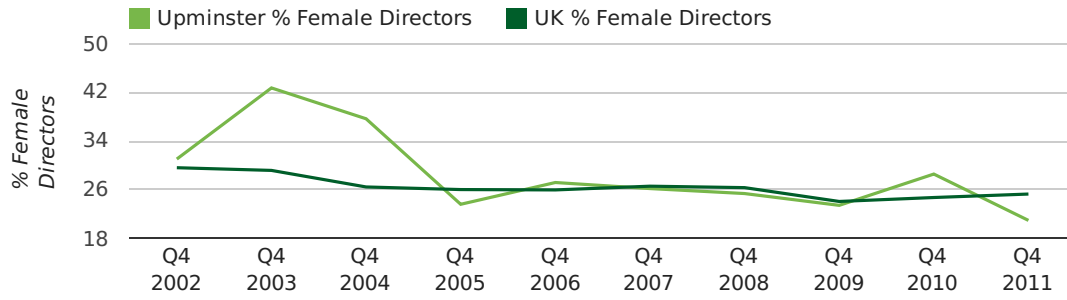


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Upminster was in 1977 when 31.1% of all directors were female.

21.0% of all director appointments in Upminster in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.15%	CONSULTING	5.07%
CONSTRUCTION	1.15%	MANAGEMENT	4.74%
ASSOCIATES	1.15%	CONSULTANCY	3.26%
EVENTS	1.15%	PROPERTY	2.37%
SCHOOL	0.86%	TRADING	2.07%
BUILDING	0.86%	DESIGN	1.92%
FASTRACK	0.86%	ASSOCIATES	1.86%
MANAGEMENT	0.86%	ENGINEERING	1.78%
IT	0.86%	BUSINESS	1.78%
1ST	0.57%	CONSULTANTS	1.76%
PROPERTY	0.57%	CONSTRUCTION	1.73%
PREMIER	0.57%	MEDIA	1.71%
ART	0.57%	LONDON	1.63%
CO	0.57%	J	1.51%
TECHNOLOGY	0.57%	INVESTMENTS	1.48%
LOGISTICS	0.57%	GLOBAL	1.46%
CYCLES	0.57%	IT	1.41%
ELECTRICAL	0.57%	CARE	1.39%
S	0.57%	PROPERTIES	1.29%
ACCOUNTING	0.57%	ELECTRICAL	1.29%
ENVIROBUILD	0.57%	M	1.27%
P	0.57%	BUILDING	1.26%
SECURITY	0.57%	ENERGY	1.25%
PROPERTIES	0.57%	S	1.20%
DIGITAL	0.57%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	61	205,525
7487 - Other business activities	17	57,052
82990 - Other business support service activities not elsewhere classified	11	32,483
99999 - Dormant Company	11	21,846
70229 - Management consultancy activities other than financial management	8	17,765
7414 - Business & management consultancy	7	13,034
62020 - Information technology consultancy activities	7	12,072
4521 - General construction & civil engineering	6	5,558
9999 - Dormant Company	6	20,199
5530 - Restaurants	4	5,013
7499 - Non-trading company	4	9,957
7222 - Other software consultancy and supply	4	7,398
68310 - Real estate agencies	3	2,037
74990 - Non-trading company	3	8,929
4531 - Installation electrical wiring etc.	3	1,967
7440 - Advertising	3	1,765
5248 - Other retail specialised stores	2	1,968
6420 - Telecommunications	2	1,171
62012 - Business and domestic software development	2	3,714
68209 - Other letting and operating of own or leased real estate	2	4,082