Walsall

2011 annual business confidence report





headlines

- The second half of 2011 saw a new record in company registrations in Walsall when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Walsall when compared to any previous Q4.
- November 2011 saw a new record in company registrations in Walsall when compared to any previous November.
- Q4 2011 saw a new record in company closures in Walsall when compared to any previous Q4.
- November 2011 saw a new record in company closures in Walsall when compared to any previous November.

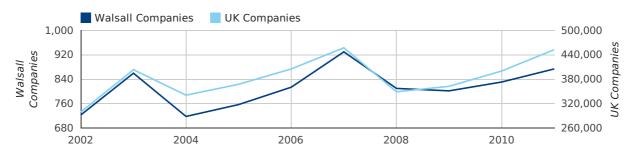
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A total of 874 companies were formed in Walsall in 2011. This total is 5.2% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	WALSALL	UK
2011	874	452,870
2010	831	400,358
2009	802	362,675
2008	810	349,203
2007	930	457,649
RECORD YEAR	2007 (930)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

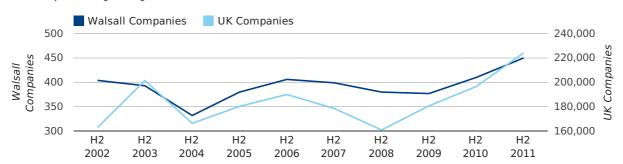
The second half of 2011 saw a new record in company registrations in Walsall when compared to any previous second half year.

In the second half of 2011 a total of 450 companies were formed in Walsall. This figure is 9.8% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Walsall occurred in 2011 when a total of 450 were formed.

HALF YEAR (JUL-DEC)	WALSALL	UK
2011	450	224,135
2010	410	196,609
% CHANGE	9.8%	14.0%
RECORD YEAR	2011 (450)	2011 (224,135)

new companies by half year



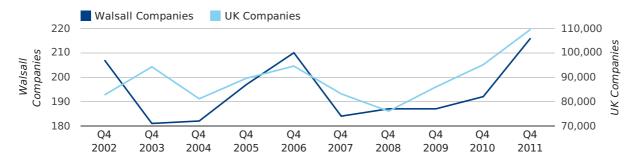
Q4 2011 saw a new record in company registrations in Walsall when compared to any previous Q4.

A total of 216 companies were registered in Walsall during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 12.5% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	WALSALL	UK
2011	216	109,623
2010	192	95,117
% CHANGE	12.5%	15.3%
RECORD YEAR	2011 (216)	2011 (109,623)

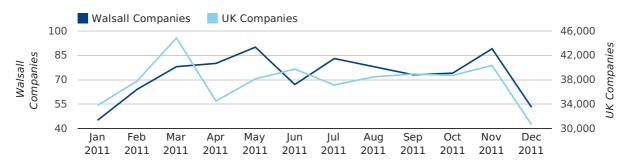
new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Walsall when compared to any previous November.

new companies by month

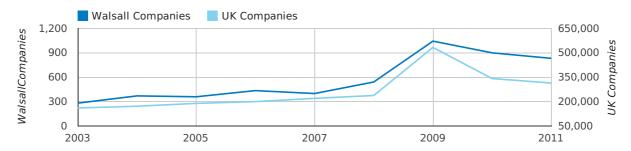


	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	74	89	53
NEW COMPANIES IN 2010	62	70	60
% CHANGE	19.4%	27.1%	-11.7%
RECORD YEAR	2006 (86)	2011 (89)	2008 (62)

A total of 833 companies were dissolved in Walsall in 2011. This total is 7.5% lower than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	WALSALL	UK
2011	833	314,523
2010	901	342,232
2009	1,045	533,773
2008	542	237,901
2007	400	220,295
RECORD YEAR	2009 (1,045)	2009 (533,773)

dissolved companies by year



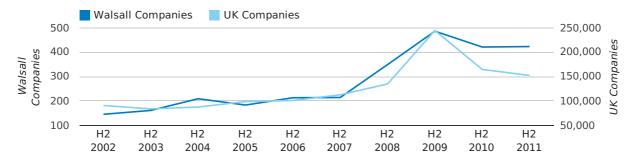
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 423 companies were dissolved in Walsall. This figure is 0.5% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Walsall occurred in 2009 when a total of 486 were closed.

HALF YEAR (JUL-DEC)	WALSALL	UK
2011	423	152,213
2010	421	164,601
% CHANGE	0.5%	-7.5%
RECORD YEAR	2009 (486)	2009 (244,537)

dissolved companies by half year



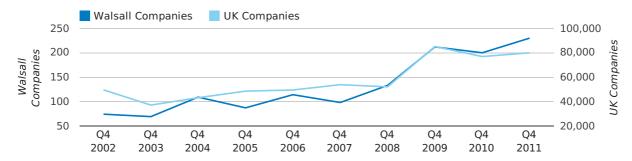
Q4 2011 saw a new record in company closures in Walsall when compared to any previous Q4.

A total of 230 companies were dissolved in Walsall during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 15.0% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	WALSALL	UK
2011	230	79,983
2010	200	76,896
% CHANGE	15.0%	4.0%
RECORD YEAR	2011 (230)	2009 (85,136)

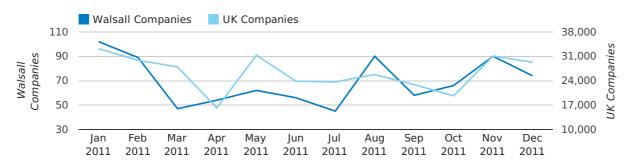
dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company closures in Walsall when compared to any previous November.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	66	90	74
CLOSED COMPANIES IN 2010	66	79	55
% CHANGE	0.0%	13.9%	35%
RECORD YEAR	2010 (66)	2011 (90)	2009 (97)

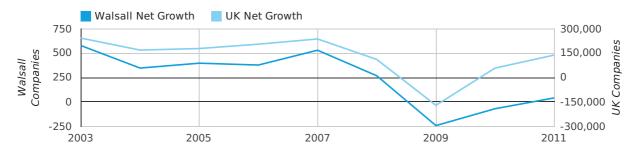
A total of 41 companies were added to the company register for Walsall in 2011. This number represents growth of 4.9% which compares unfavourably to the UK figure of 34.6%.

This number is 111 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Walsall company register grew by 578 companies.

YEAR	WALSALL	UK
2011	41	138,347
2010	-70	58,126
2009	-243	-171,098
2008	268	111,302
2007	530	237,354
RECORD YEAR	2003 (578)	2003 (242,543)

net growth by year

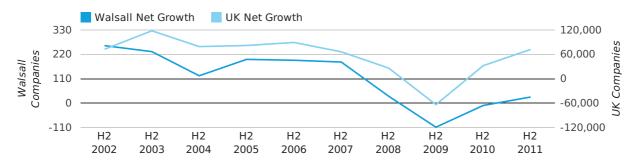


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Walsall increased by 27 companies. This figure is 345.5% lower than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	WALSALL	UK
2011	27	71,922
2010	-11	32,008
% CHANGE	-345.5%	124.7%
RECORD YEAR	2002 (259)	2003 (117,772)

net growth by half year

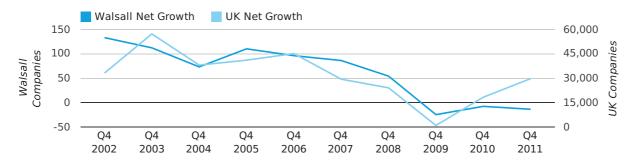


Net company growth for Walsall during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was -14 companies.

This represents a decrease of 75.0% on the same period last year.

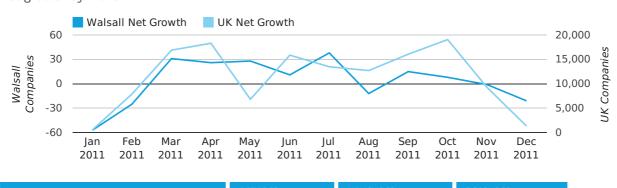
FOURTH QUARTER (OCT 2011 - DEC 2011)	WALSALL	UK
2011	-14	29,640
2010	-8	18,221
% CHANGE	75.0%	62.7%
RECORD YEAR	2002 (133)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month

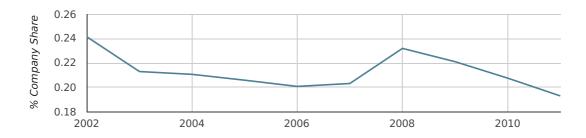


	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	8	-1	-21
NET GROWTH IN 2010	-4	-9	5
% CHANGE	-300.0%	-88.9%	-520.0%
RECORD YEAR	2005 (60)	2002 (50)	1996 (33)

In 2011 Walsall formed 0.2% of all UK companies. This is no change on 2010 when Walsall was responsible for 0.2% of all UK companies.

YEAR	WALSALL
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1965 (0.5%)

company share by year

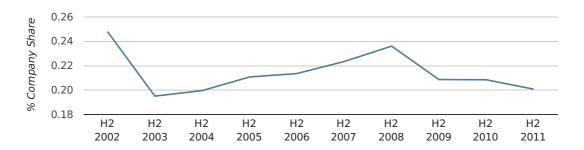


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Walsall formed 0.2% of all UK companies. This is the same as the 2010 figure of 0.2%.

HALF YEAR (JUL-DEC)	WALSALL
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1968 (0.5%)

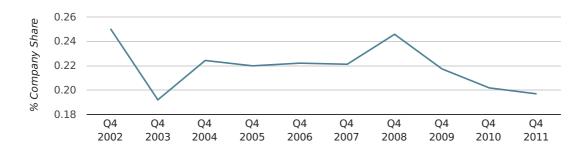
company share by half year



In the fourth quarter of 2011, Walsall formed 0.2% of all UK companies.

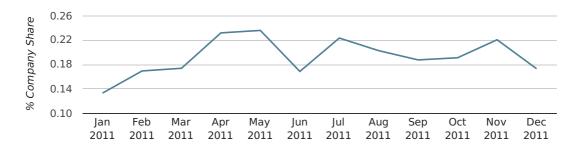
FOURTH QUARTER (OCT 2011 - DEC 2011)	WALSALL
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1968 (0.6%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



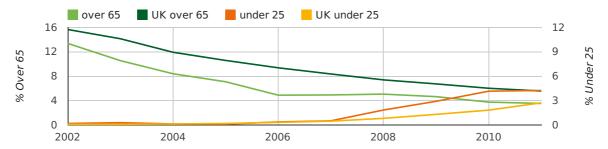
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.2%
UK FORMATION SHARE IN 2010	0.2%	0.2%	0.2%
% CHANGE	3.7%	8.3%	-21.7%
RECORD YEAR	1968 (1.1%)	1968 (0.7%)	1976 (0.6%)

The average age of a director in 2011 was 43.3.

The percentage of directors under the age of 25 was 4.3% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 3.6% compared to the UK figure of 4.2%.

director age by year



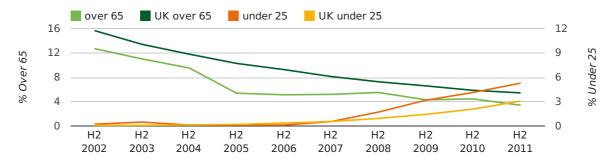
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 42.6.

The percentage of directors under the age of 25 was 5.3% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 3.4% compared to the UK figure of 4.1%.

director age by half year

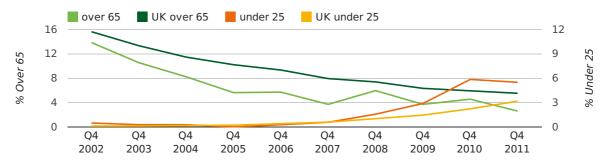


The average age of a director in the fourth quarter of 2011 was 42.5.

The percentage of directors under the age of 25 was 5.5% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 2.6% compared to the UK figure of 4.1%.

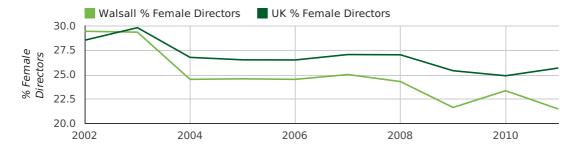
director age by quarter



The record year for female directors in Walsall was 1857 when 36.4% of all directors were female.

The percentage of female directors in Walsall in 2011 was 29.5%. The average for the UK during this time was 28.6%

director gender by year

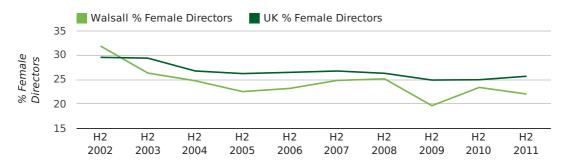


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Walsall was 1860 when 42.9% of all directors were female.

22.0% of all director appointments in Walsall in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year



Т

The record fourth quarter for female directors in Walsall was in 1977 when 31.1% of all directors were female.

21.6% of all director appointments in Walsall in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MIDLANDS	1.16%	CONSULTING	5.07%
CARE	1.08%	MANAGEMENT	4.74%
ELECTRICAL	1.08%	CONSULTANCY	3.26%
WALSALL	0.87%	PROPERTY	2.37%
CONSTRUCTION	0.79%	TRADING	2.07%
S	0.79%	DESIGN	1.92%
R	0.72%	ASSOCIATES	1.86%
SECURITY	0.72%	ENGINEERING	1.78%
М	0.65%	BUSINESS	1.78%
HOME	0.65%	CONSULTANTS	1.76%
MANAGEMENT	0.65%	CONSTRUCTION	1.73%
(MIDLANDS)	0.65%	MEDIA	1.71%
TRANSPORT	0.65%	LONDON	1.63%
TRUST	0.58%	J	1.51%
(WALSALL)	0.58%	INVESTMENTS	1.48%
ACADEMY	0.58%	GLOBAL	1.46%
HOLDINGS	0.58%	IT	1.41%
ENTERPRISES	0.58%	CARE	1.39%
MIDLAND	0.58%	PROPERTIES	1.29%
PRODUCTIONS	0.58%	ELECTRICAL	1.29%
BUILDING	0.58%	М	1.27%
FOOD	0.58%	BUILDING	1.26%
HEALTHCARE	0.51%	ENERGY	1.25%
CONSULTING	0.51%	S	1.20%
GLOBAL	0.51%	ENTERPRISES	1.20%

duport ∞

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	459	205,525
7487 - Other business activities	95	57,052
99999 - Dormant Company	48	21,846
9999 - Dormant Company	35	20,199
82990 - Other business support service activities not elsewhere classified	27	32,483
62020 - Information technology consultancy activities	24	12,072
9305 - Other service activities	20	9,492
96090 - Other service activities not elsewhere classified	18	11,768
6024 - Freight transport by road	16	2,280
7260 - Other computer related activities	15	7,667
70229 - Management consultancy activities other than financial management	15	17,765
49410 - Freight transport by road	14	2,392
4534 - Other building installation	14	2,091
7414 - Business & management consultancy	14	13,034
41100 - Development of building projects	13	4,331
62090 - Other information technology service activities	13	7,493
32990 - Other manufacturing not elsewhere classified	13	1,594
47990 - Other retail sale not in stores, stalls or markets	13	2,699
4521 - General construction & civil engineering	13	5,558
5263 - Other non-store retail sale	12	1,888