

Warwickshire

q1 2012 business confidence report



headlines

- February 2012 saw a new record in company registrations in Warwickshire when compared to any previous February.

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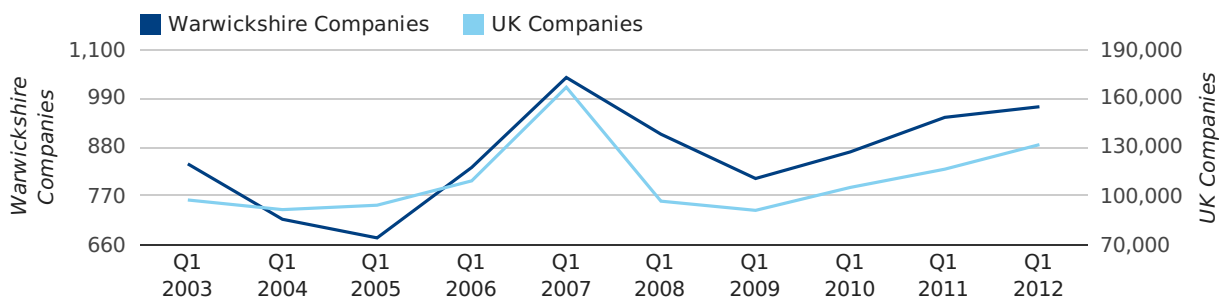
Quarterly Data (Q1 Jan-Mar 2012)

A total of 971 companies were registered in Warwickshire during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 2.5% versus the same period last year (Q1 2011). This figure compares badly to the UK as a whole, which saw an increase of 13.0% against the same period last year.

| FIRST QUARTER (JAN 2012 - MAR 2012) | WARWICKSHIRE | UK |
|-------------------------------------|--------------|----------------|
| 2012 | 971 | 131,491 |
| 2011 | 947 | 116,391 |
| % CHANGE | 2.5% | 13.0% |
| RECORD YEAR | 2007 (1,037) | 2007 (166,814) |

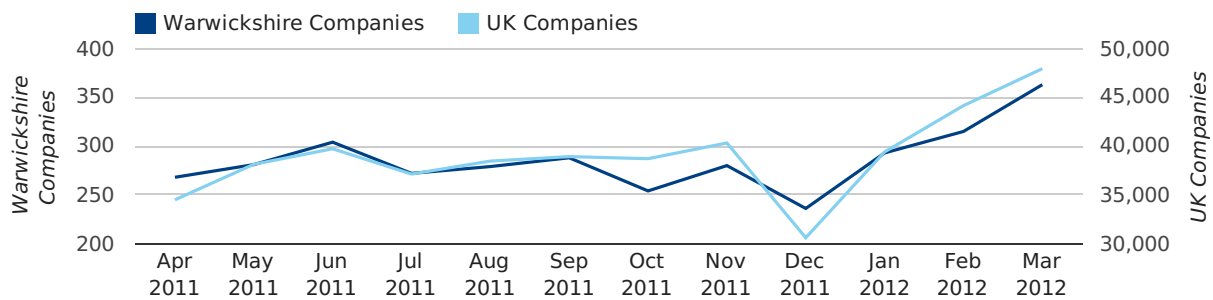
new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company registrations in Warwickshire when compared to any previous February.

new companies by month



| | JANUARY | FEBRUARY | MARCH |
|-----------------------|------------|------------|------------|
| NEW COMPANIES IN 2012 | 293 | 315 | 363 |
| NEW COMPANIES IN 2011 | 307 | 287 | 353 |
| % CHANGE | -4.6% | 9.8% | 2.8% |
| RECORD YEAR | 2011 (307) | 2012 (315) | 2007 (456) |

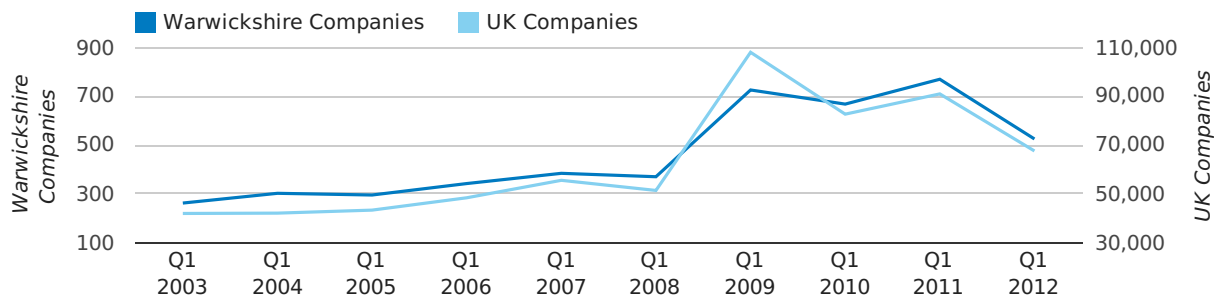
Quarterly Data (Q1 Jan-Mar 2012)

A total of 525 companies were dissolved in Warwickshire during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 31.8% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

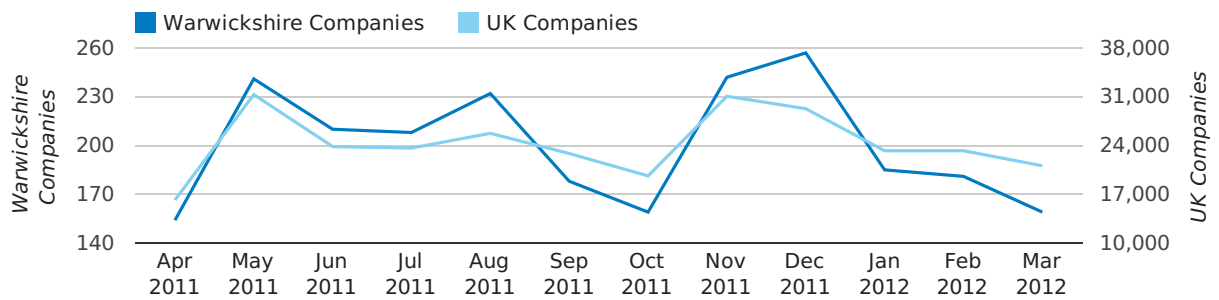
| FIRST QUARTER (JAN 2012 - MAR 2012) | WARWICKSHIRE | UK |
|-------------------------------------|--------------|----------------|
| 2012 | 525 | 67,576 |
| 2011 | 770 | 90,986 |
| % CHANGE | -31.8% | -25.7% |
| RECORD YEAR | 2011 (770) | 2009 (108,060) |

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



| | JANUARY | FEBRUARY | MARCH |
|--------------------------|------------|------------|------------|
| CLOSED COMPANIES IN 2012 | 185 | 181 | 159 |
| CLOSED COMPANIES IN 2011 | 296 | 218 | 256 |
| % CHANGE | -37.5% | -17.0% | -38% |
| RECORD YEAR | 2011 (296) | 2011 (218) | 2009 (456) |

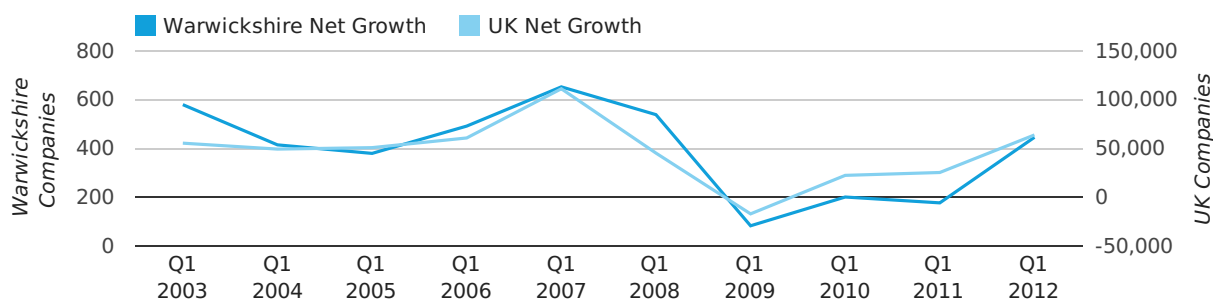
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Warwickshire during the first quarter of 2012 (Jan 2012 - Mar 2012) was 446 companies.

This represents an increase of 152.0% on the same period last year.

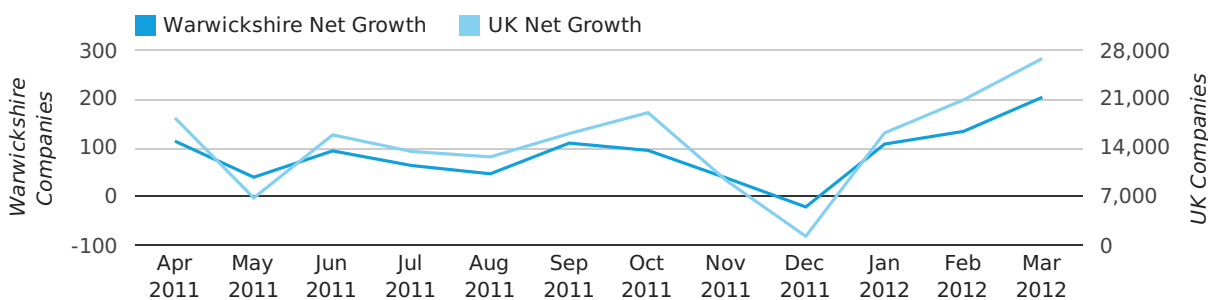
| FIRST QUARTER (JAN 2012 - MAR 2012) | WARWICKSHIRE | UK |
|-------------------------------------|--------------|----------------|
| 2012 | 446 | 63,915 |
| 2011 | 177 | 25,405 |
| % CHANGE | 152.0% | 151.6% |
| RECORD YEAR | 2007 (653) | 2007 (111,282) |

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

net growth by month



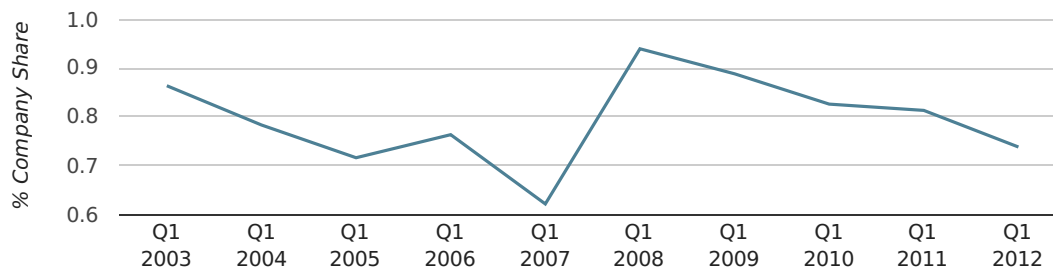
| | JANUARY | FEBRUARY | MARCH |
|--------------------|------------|------------|------------|
| NET GROWTH IN 2012 | 108 | 134 | 204 |
| NET GROWTH IN 2011 | 11 | 69 | 97 |
| % CHANGE | 881.8% | 94.2% | 110.3% |
| RECORD YEAR | 2003 (173) | 2007 (201) | 2007 (323) |

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Warwickshire formed 0.7% of all UK companies.

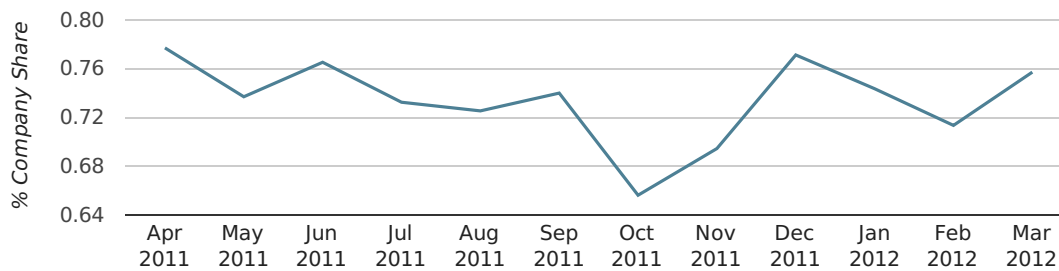
| FIRST QUARTER (JAN 2012 - MAR 2012) | WARWICKSHIRE |
|-------------------------------------|--------------|
| 2012 | 0.7% |
| 2011 | 0.8% |
| 2010 | 0.8% |
| 2009 | 0.9% |
| 2008 | 0.9% |
| RECORD YEAR (SINCE 1960) | 1969 (1.2%) |

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



| | JANUARY | FEBRUARY | MARCH |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2012 | 0.7% | 0.7% | 0.8% |
| UK FORMATION SHARE IN 2011 | 0.9% | 0.8% | 0.8% |
| % CHANGE | -18.2% | -6.1% | -3.8% |
| RECORD YEAR | 1969 (2.1%) | 1963 (1.5%) | 1962 (1.4%) |

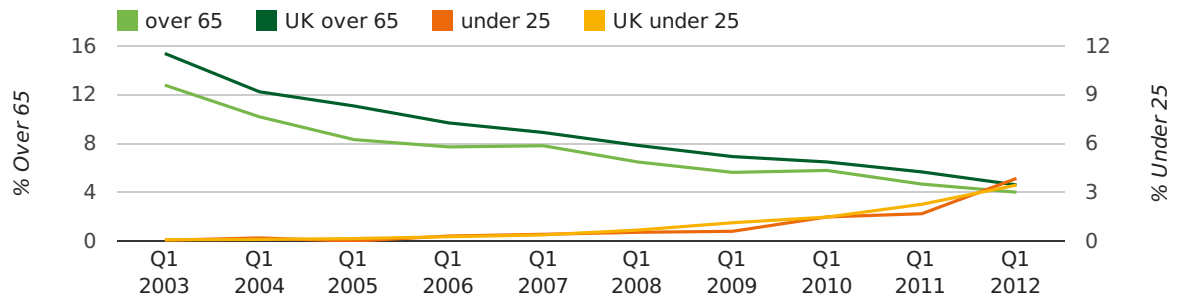
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 44.4.

The percentage of directors under the age of 25 was 3.9% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 4.0% compared to the UK figure of 3.5%.

director age by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|---------------|------------|--------------|---------------|
| CONSULTING | 1.66% | CONSULTING | 5.07% |
| MANAGEMENT | 1.45% | MANAGEMENT | 4.74% |
| CONSULTANCY | 1.13% | CONSULTANCY | 3.30% |
| DESIGN | 1.02% | PROPERTY | 2.37% |
| TRANSPORT | 0.99% | TRADING | 2.07% |
| ENGINEERING | 0.85% | DESIGN | 1.93% |
| J | 0.76% | ENGINEERING | 1.86% |
| CONSULTANTS | 0.74% | ASSOCIATES | 1.84% |
| CO., | 0.74% | CONSULTANTS | 1.79% |
| BUSINESS | 0.69% | BUSINESS | 1.73% |
| INTERNATIONAL | 0.67% | MEDIA | 1.72% |
| ASSOCIATES | 0.65% | CONSTRUCTION | 1.72% |
| TRADING | 0.65% | LONDON | 1.66% |
| EUROPE | 0.62% | J | 1.54% |
| PROPERTY | 0.60% | INVESTMENTS | 1.51% |
| MEDIA | 0.60% | GLOBAL | 1.50% |
| LOGISTICS | 0.55% | IT | 1.40% |
| M | 0.53% | CARE | 1.34% |
| D | 0.53% | PROPERTIES | 1.31% |
| ELECTRICAL | 0.53% | ELECTRICAL | 1.27% |
| TRAINING | 0.51% | M | 1.27% |
| ENERGY | 0.51% | BUILDING | 1.24% |
| MARKETING | 0.51% | ENERGY | 1.20% |
| IT | 0.48% | S | 1.20% |
| P | 0.46% | ENTERPRISES | 1.19% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|---------------------|--------------|
| None Supplied | 1,486 | 216,665 |
| 7487 - Other business activities | 490 | 52,735 |
| 82990 - Other business support service activities not elsewhere classified | 286 | 35,233 |
| 70229 - Management consultancy activities other than financial management | 222 | 19,704 |
| 99999 - Dormant Company | 203 | 25,084 |
| 7414 - Business & management consultancy | 156 | 12,113 |
| 62020 - Information technology consultancy activities | 125 | 14,303 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 122 | 9,892 |
| 9999 - Dormant Company | 122 | 18,617 |
| 7499 - Non-trading company | 94 | 9,102 |
| 74990 - Non-trading company | 91 | 9,729 |
| 96090 - Other service activities not elsewhere classified | 90 | 13,637 |
| 62090 - Other information technology service activities | 80 | 8,145 |
| 6024 - Freight transport by road | 62 | 2,121 |
| 7222 - Other software consultancy and supply | 62 | 6,934 |
| 49410 - Freight transport by road | 61 | 2,781 |
| 7260 - Other computer related activities | 56 | 7,154 |
| 86900 - Other human health activities | 51 | 5,066 |
| 9305 - Other service activities | 50 | 8,818 |
| 4521 - General construction & civil engineering | 46 | 5,169 |