

# West Malling

2011 annual business confidence report



## headlines

- The second half of 2011 saw a new record in company registrations in West Malling when compared to any previous second half year.
- November 2011 saw a new record in company registrations in West Malling when compared to any previous November.
- November 2011 saw a new record in net growth in West Malling when compared to any previous November.

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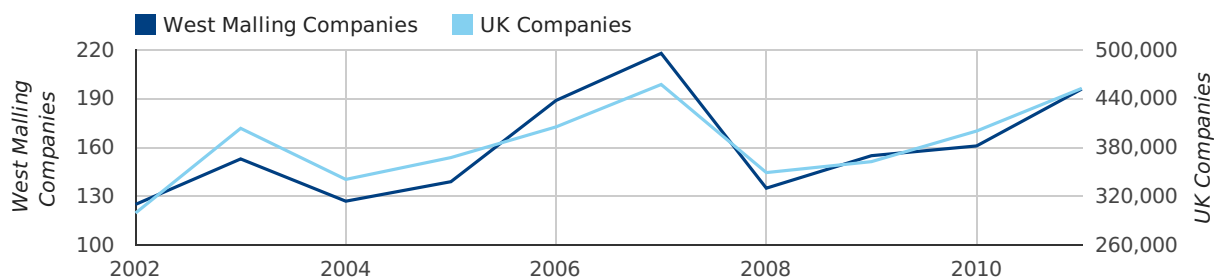
sic data

## Annual Data (2011)

A total of 196 companies were formed in West Malling in 2011. This total is 21.7% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	WEST MALLING	UK
2011	196	452,870
2010	161	400,358
2009	155	362,675
2008	135	349,203
2007	218	457,649
RECORD YEAR	2007 (218)	2007 (457,649)

### new companies by year



## Half Year Data (Jul-Dec 2011)

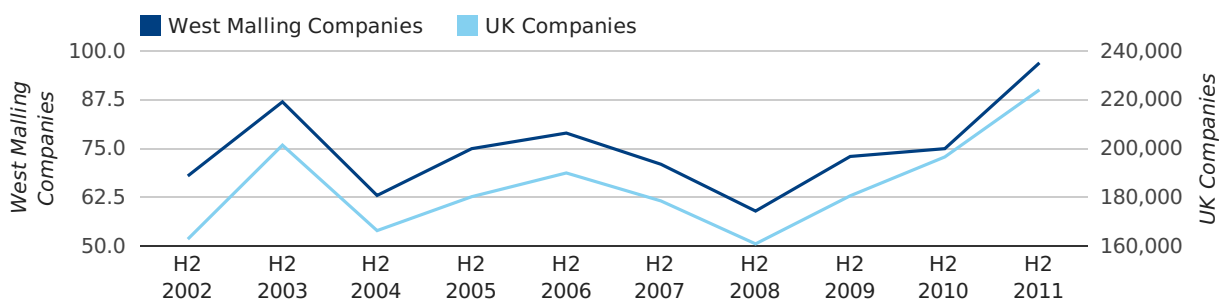
The second half of 2011 saw a new record in company registrations in West Malling when compared to any previous second half year.

In the second half of 2011 a total of 97 companies were formed in West Malling. This figure is 29.3% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in West Malling occurred in 2011 when a total of 97 were formed.

HALF YEAR (JUL-DEC)	WEST MALLING	UK
2011	97	224,135
2010	75	196,609
% CHANGE	29.3%	14.0%
RECORD YEAR	2011 (97)	2011 (224,135)

### new companies by half year



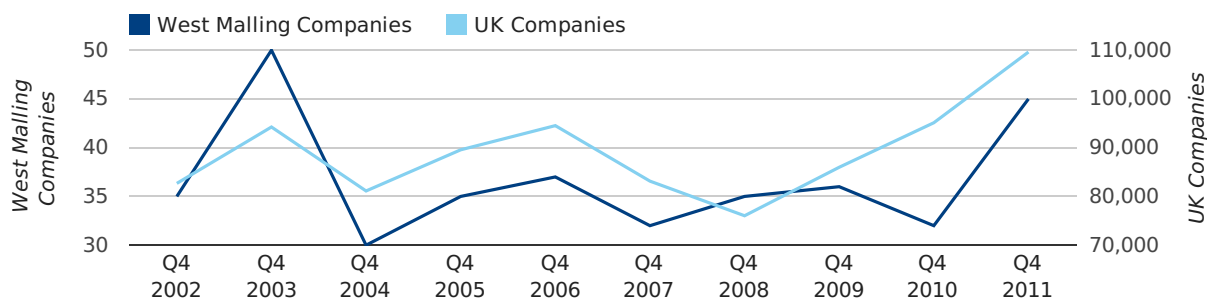
## Quarterly Data (Q4 Oct-Dec 2011)

A total of 45 companies were registered in West Malling during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 40.6% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	WEST MALLING	UK
2011	45	109,623
2010	32	95,117
% CHANGE	40.6%	15.3%
RECORD YEAR	2003 (50)	2011 (109,623)

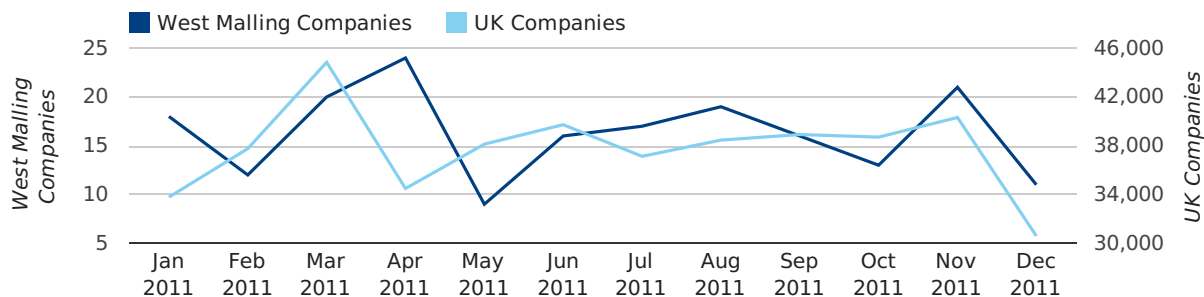
### new companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in West Malling when compared to any previous November.

### new companies by month



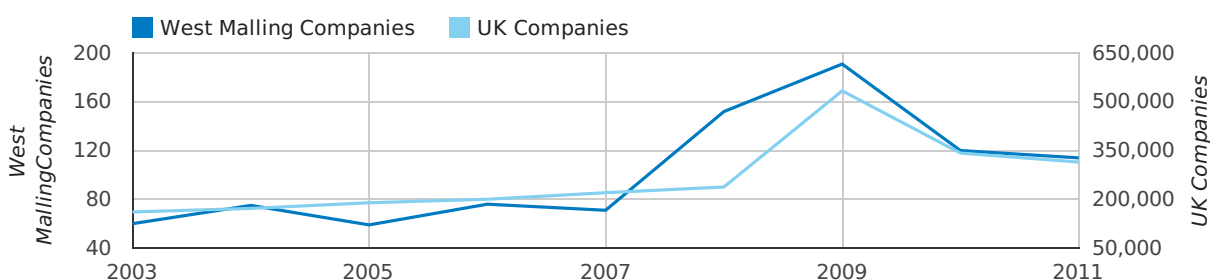
	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	13	21	11
NEW COMPANIES IN 2010	13	9	10
% CHANGE	0.0%	133.3%	10.0%
RECORD YEAR	2003 (18)	2011 (21)	2008 (17)

### Annual Data (2011)

A total of 114 companies were dissolved in West Malling in 2011. This total is 5.0% lower than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	WEST MALLING	UK
2011	114	314,523
2010	120	342,232
2009	191	533,773
2008	152	237,901
2007	71	220,295
RECORD YEAR	2009 (191)	2009 (533,773)

### dissolved companies by year



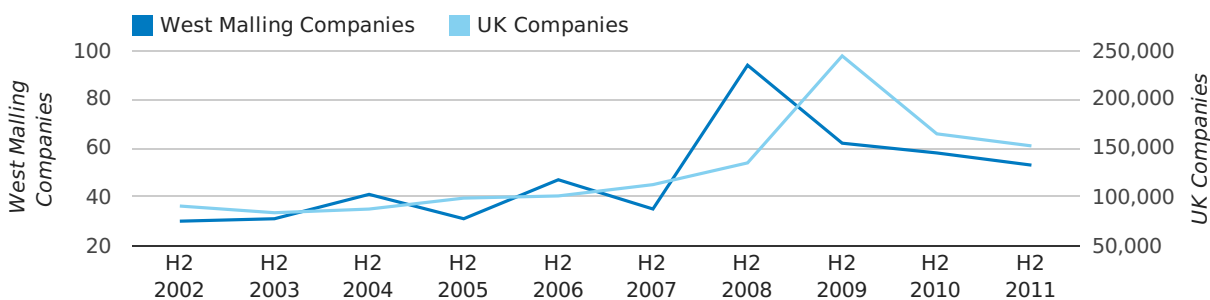
### Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 53 companies were dissolved in West Malling. This figure is 8.6% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in West Malling occurred in 2008 when a total of 94 were closed.

HALF YEAR (JUL-DEC)	WEST MALLING	UK
2011	53	152,213
2010	58	164,601
% CHANGE	-8.6%	-7.5%
RECORD YEAR	2008 (94)	2009 (244,537)

### dissolved companies by half year



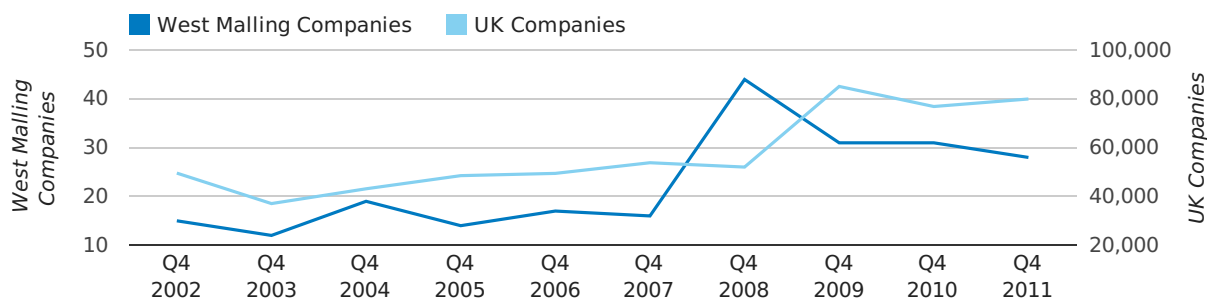
## Quarterly Data (Q4 Oct-Dec 2011)

A total of 28 companies were dissolved in West Malling during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 9.7% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

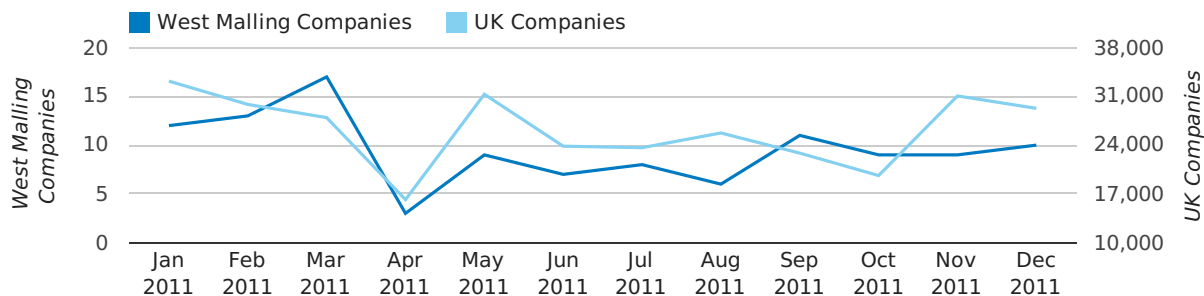
FOURTH QUARTER (OCT 2011 - DEC 2011)	WEST MALLING	UK
2011	28	79,983
2010	31	76,896
% CHANGE	-9.7%	4.0%
RECORD YEAR	2008 (44)	2009 (85,136)

### dissolved companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	9	9	10
CLOSED COMPANIES IN 2010	13	11	7
% CHANGE	-30.8%	-18.2%	43%
RECORD YEAR	2010 (13)	2010 (11)	2008 (31)

### Annual Data (2011)

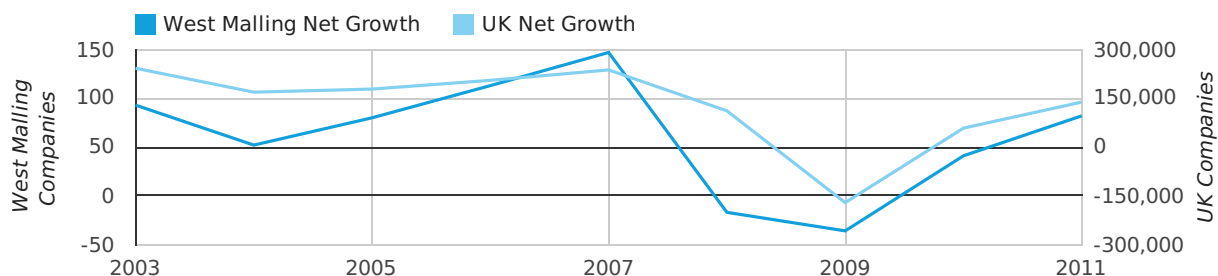
A total of 82 companies were added to the company register for West Malling in 2011. This number represents growth of 50.9% which compares favourably to the UK figure of 34.6%.

This number is 41 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2007 when the West Malling company register grew by 147 companies.

YEAR	WEST MALLING	UK
2011	82	138,347
2010	41	58,126
2009	-36	-171,098
2008	-17	111,302
2007	147	237,354
RECORD YEAR	2007 (147)	2003 (242,543)

### net growth by year

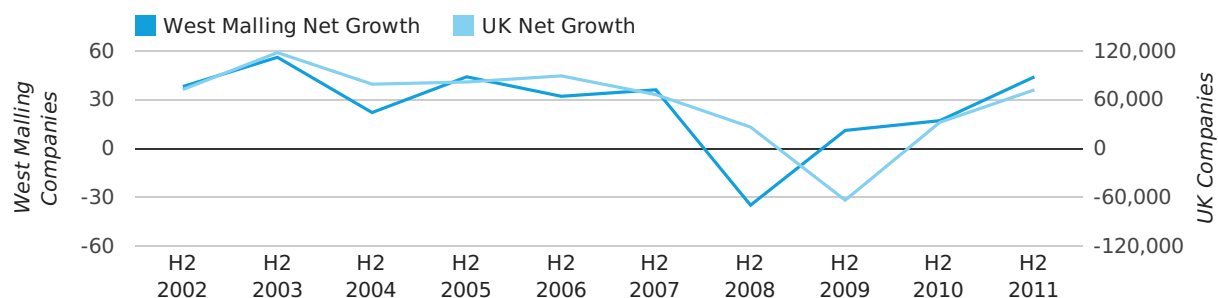


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for West Malling increased by 44 companies. This figure is 158.8% higher than last year, which compares well to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	WEST MALLING	UK
2011	44	71,922
2010	17	32,008
% CHANGE	158.8%	124.7%
RECORD YEAR	2003 (56)	2003 (117,772)

### net growth by half year



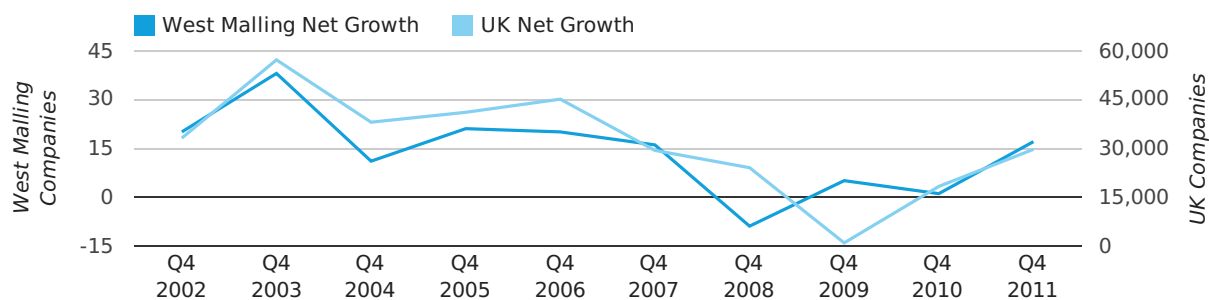
## Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for West Malling during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 17 companies.

This represents an increase of 1,600.0% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	WEST MALLING	UK
2011	17	29,640
2010	1	18,221
% CHANGE	1,600.0%	62.7%
RECORD YEAR	2003 (38)	2003 (57,175)

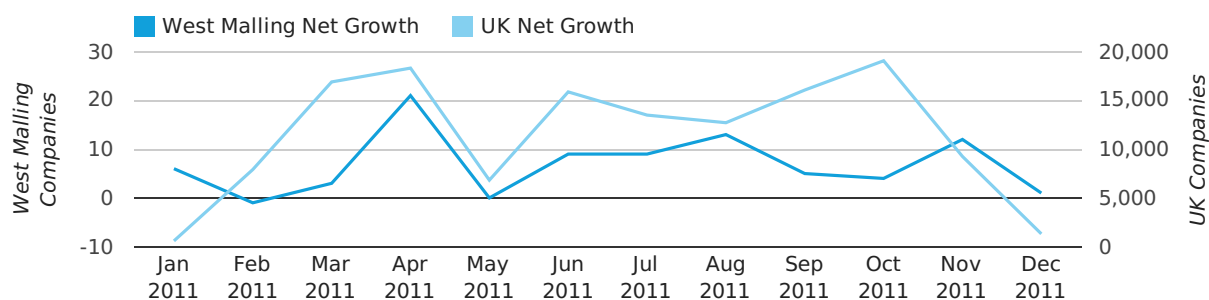
### net growth by quarter



## Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in net growth in West Malling when compared to any previous November.

### net growth by month



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	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	4	12	1
NET GROWTH IN 2010	0	-2	3
% CHANGE	0.0%	-700.0%	-66.7%
RECORD YEAR	2003 (16)	2003 (12)	2003 (10)

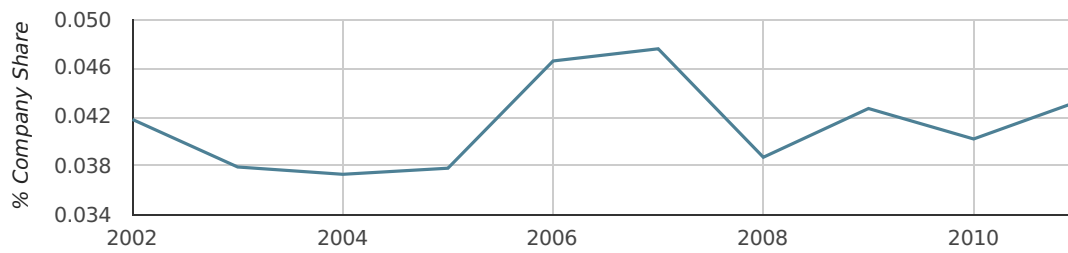


### Annual Data (2011)

In 2011 West Malling formed 0.0% of all UK companies. This is no change on 2010 when West Malling was responsible for 0.0% of all UK companies.

YEAR	WEST MALLING
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	2007 (0.0%)

### company share by year

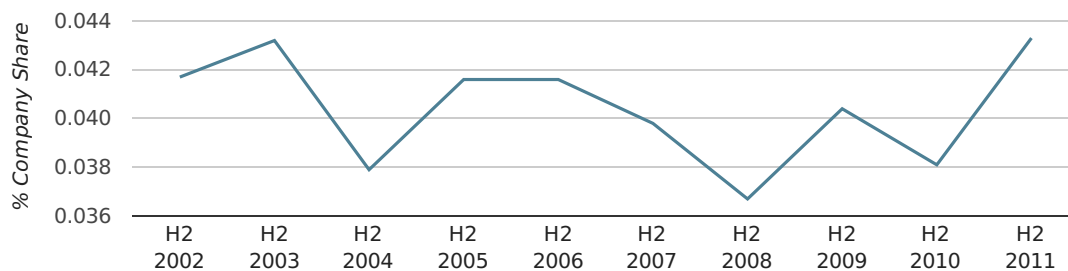


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 West Malling formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

HALF YEAR (JUL-DEC)	WEST MALLING
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1960 (0.1%)

### company share by half year

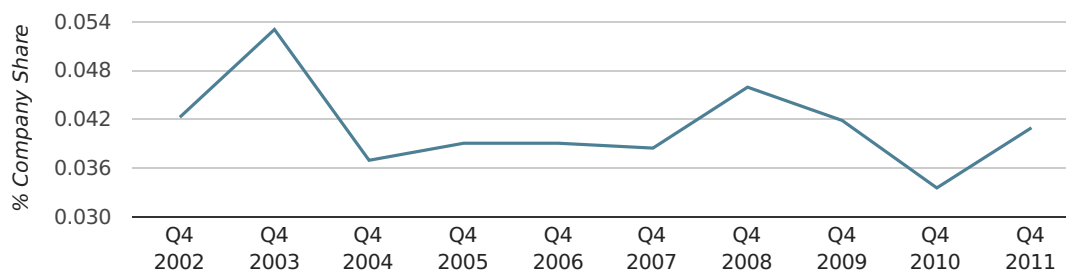


## Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, West Malling formed 0.0% of all UK companies.

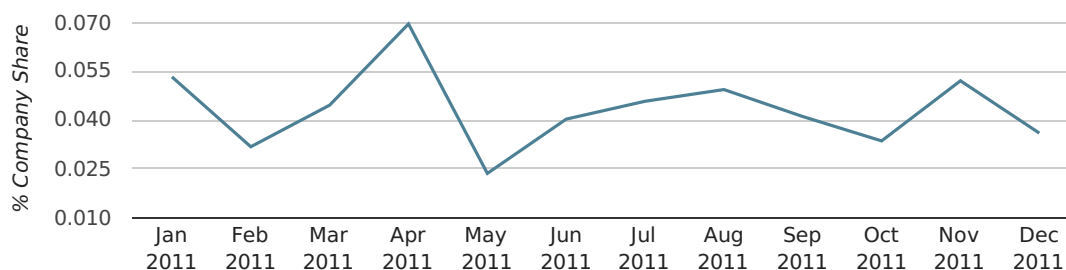
FOURTH QUARTER (OCT 2011 - DEC 2011)	WEST MALLING
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1960 (0.1%)

### company share by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.1%	0.0%
UK FORMATION SHARE IN 2010	0.0%	0.0%	0.0%
% CHANGE	-13.0%	98.9%	-2.4%
RECORD YEAR	1960 (0.2%)	1982 (0.1%)	1962 (0.2%)

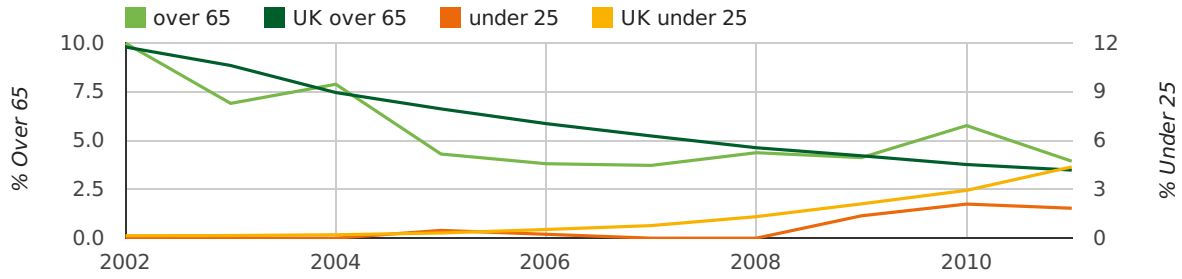
### Annual Data (2011)

The average age of a director in 2011 was 43.4.

The percentage of directors under the age of 25 was 1.8% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 3.9% compared to the UK figure of 4.2%.

#### director age by year



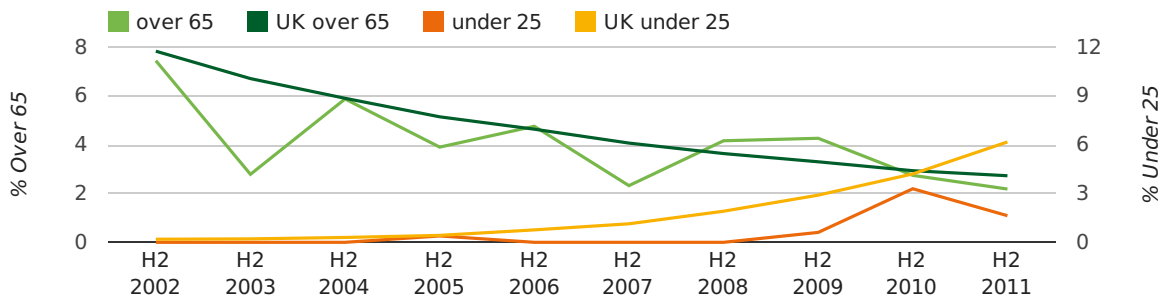
### Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 42.5.

The percentage of directors under the age of 25 was 1.6% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 2.2% compared to the UK figure of 4.1%.

#### director age by half year



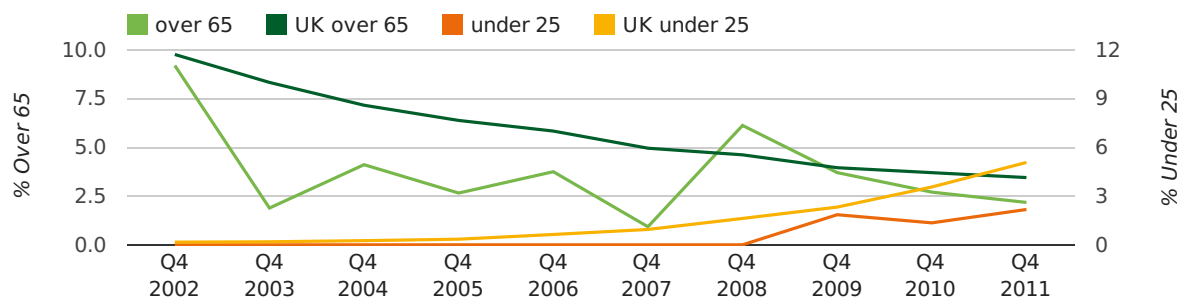
## Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 43.2.

The percentage of directors under the age of 25 was 2.2% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 2.2% compared to the UK figure of 4.1%.

### director age by quarter

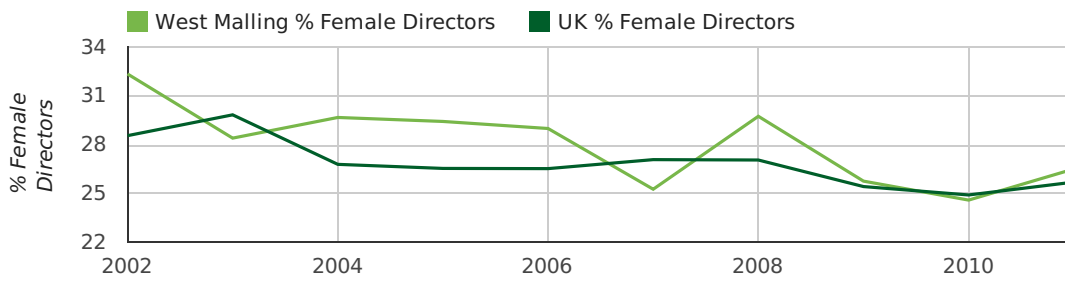


### Annual Data (2011)

The record year for female directors in West Malling was 1857 when 36.4% of all directors were female.

The percentage of female directors in West Malling in 2011 was 32.4%. The average for the UK during this time was 28.6%

#### director gender by year

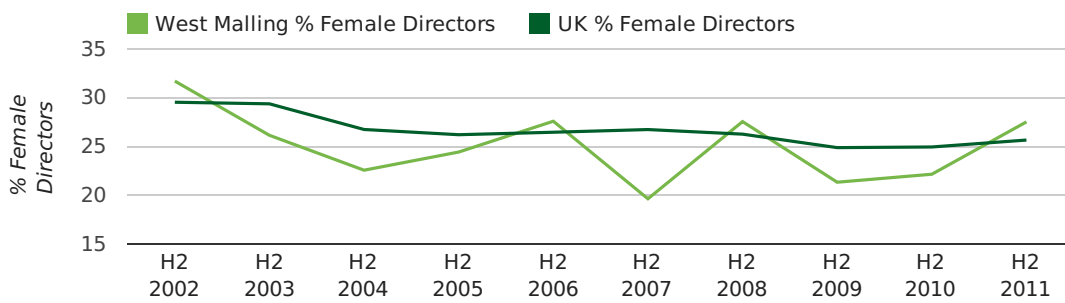


### Half Year Data (Jul-Dec 2011)

The record second half year for female directors in West Malling was 1860 when 42.9% of all directors were female.

27.5% of all director appointments in West Malling in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

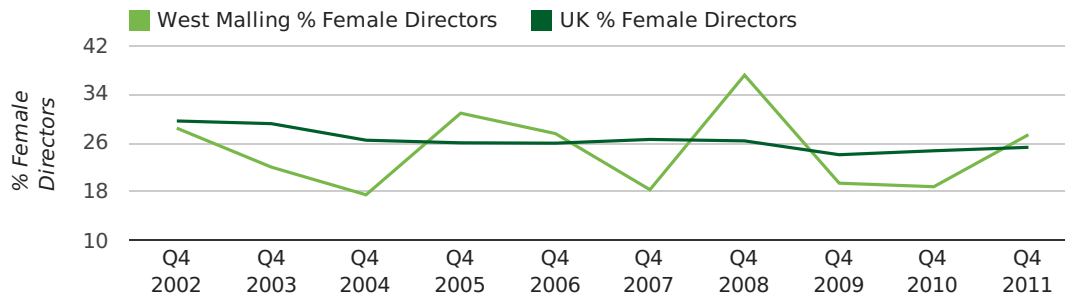


## Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in West Malling was in 1977 when 31.1% of all directors were female.

27.4% of all director appointments in West Malling in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter



## Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.45%	CONSULTING	5.07%
MANAGEMENT	1.63%	MANAGEMENT	4.74%
KENT	1.09%	CONSULTANCY	3.26%
INVESTMENTS	1.09%	PROPERTY	2.37%
GLOBAL	1.09%	TRADING	2.07%
DEVELOPMENTS	1.09%	DESIGN	1.92%
NETWORK	0.82%	ASSOCIATES	1.86%
HOMES	0.82%	ENGINEERING	1.78%
ASSOCIATES	0.82%	BUSINESS	1.78%
HOME	0.82%	CONSULTANTS	1.76%
K	0.82%	CONSTRUCTION	1.73%
LEGAL	0.82%	MEDIA	1.71%
HILL	0.82%	LONDON	1.63%
GOODLIFFE	0.54%	J	1.51%
GEMINI	0.54%	INVESTMENTS	1.48%
MAINTENANCE	0.54%	GLOBAL	1.46%
CONSULTANTS	0.54%	IT	1.41%
CARE	0.54%	CARE	1.39%
WEST	0.54%	PROPERTIES	1.29%
YACHT	0.54%	ELECTRICAL	1.29%
KINGS	0.54%	M	1.27%
ENVIRONMENTAL	0.54%	BUILDING	1.26%
TRAINING	0.54%	ENERGY	1.25%
WATLING	0.54%	S	1.20%
SYSTEMS	0.54%	ENTERPRISES	1.20%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	68	205,525
7487 - Other business activities	48	57,052
82990 - Other business support service activities not elsewhere classified	41	32,483
7414 - Business & management consultancy	6	13,034
62090 - Other information technology service activities	5	7,493
9305 - Other service activities	5	9,492
43390 - Other building completion and finishing	5	2,832
4521 - General construction & civil engineering	5	5,558
73110 - Advertising agencies	5	1,823
74990 - Non-trading company	4	8,929
74909 - Other professional, scientific and technical activities not elsewhere classified	4	8,671
62020 - Information technology consultancy activities	4	12,072
99999 - Dormant Company	4	21,846
47990 - Other retail sale not in stores, stalls or markets	4	2,699
70229 - Management consultancy activities other than financial management	4	17,765
64999 - Financial intermediation not elsewhere classified	4	2,946
7260 - Other computer related activities	3	7,667
49410 - Freight transport by road	3	2,392
68100 - Buying and selling of own real estate	3	2,749
86210 - General medical practice activities	3	2,285