

Westerham

2011 annual business confidence report



headlines

- The second half of 2011 saw a new record in company registrations in Westerham when compared to any previous second half year.
- October 2011 saw a new record in company registrations in Westerham when compared to any previous October.
- October 2011 saw a new record in net growth in Westerham when compared to any previous October.

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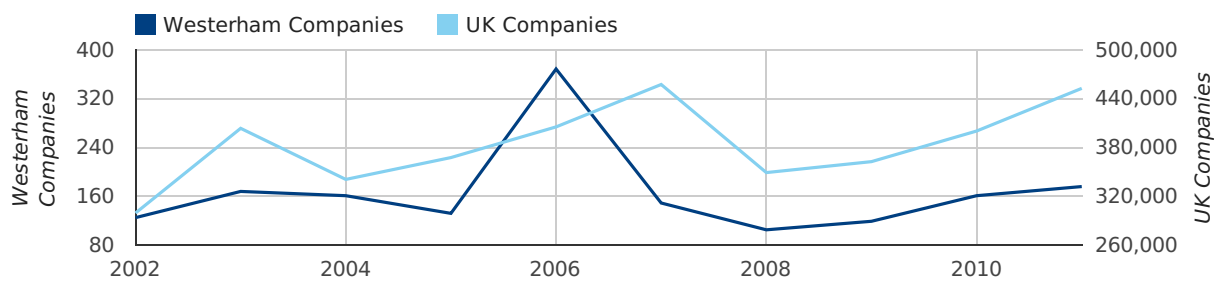
sic data

Annual Data (2011)

A total of 176 companies were formed in Westerham in 2011. This total is 9.3% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	WESTERHAM	UK
2011	176	452,870
2010	161	400,358
2009	119	362,675
2008	105	349,203
2007	149	457,649
RECORD YEAR	2006 (369)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

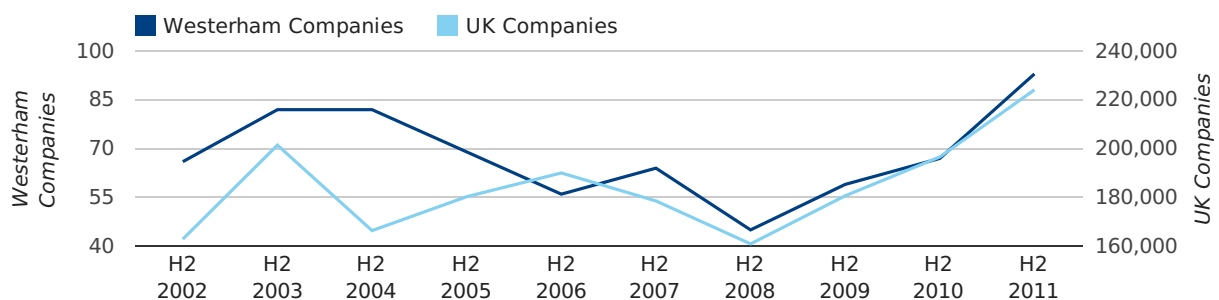
The second half of 2011 saw a new record in company registrations in Westerham when compared to any previous second half year.

In the second half of 2011 a total of 93 companies were formed in Westerham. This figure is 38.8% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Westerham occurred in 2011 when a total of 93 were formed.

HALF YEAR (JUL-DEC)	WESTERHAM	UK
2011	93	224,135
2010	67	196,609
% CHANGE	38.8%	14.0%
RECORD YEAR	2011 (93)	2011 (224,135)

new companies by half year



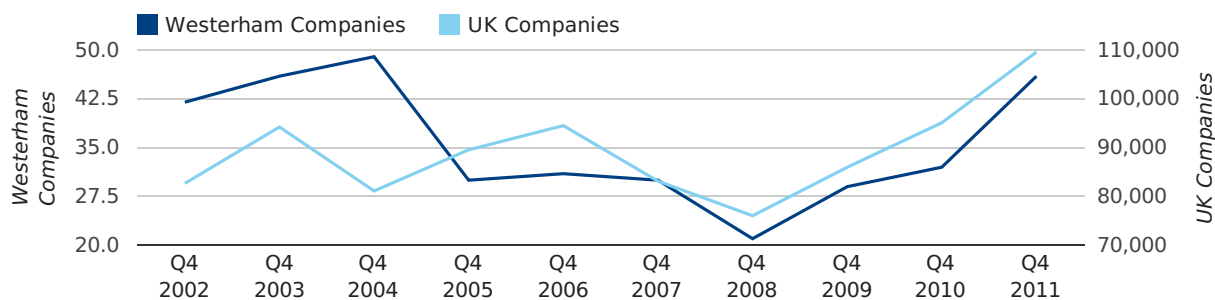
Quarterly Data (Q4 Oct-Dec 2011)

A total of 46 companies were registered in Westerham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 43.8% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	WESTERHAM	UK
2011	46	109,623
2010	32	95,117
% CHANGE	43.8%	15.3%
RECORD YEAR	2004 (49)	2011 (109,623)

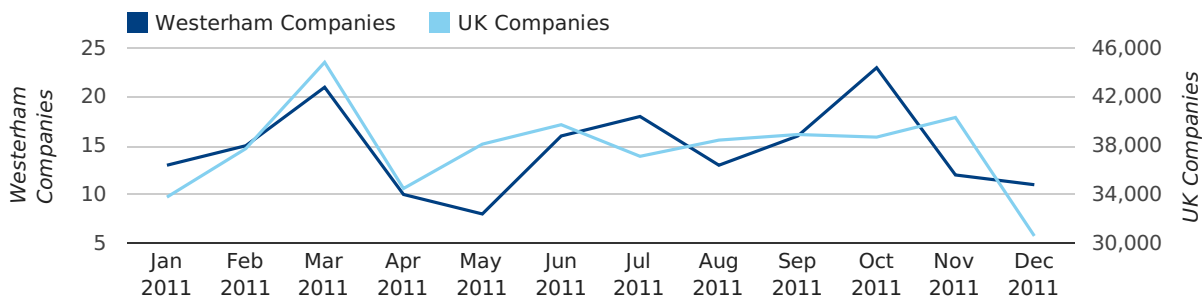
new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

October 2011 saw a new record in company registrations in Westerham when compared to any previous October.

new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	23	12	11
NEW COMPANIES IN 2010	11	12	9
% CHANGE	109.1%	0.0%	22.2%
RECORD YEAR	2011 (23)	2004 (26)	2002 (19)

Annual Data (2011)

A total of 101 companies were dissolved in Westerham in 2011. This total is 36.5% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	WESTERHAM	UK
2011	101	314,523
2010	159	342,232
2009	258	533,773
2008	75	237,901
2007	75	220,295
RECORD YEAR	2009 (258)	2009 (533,773)

dissolved companies by year



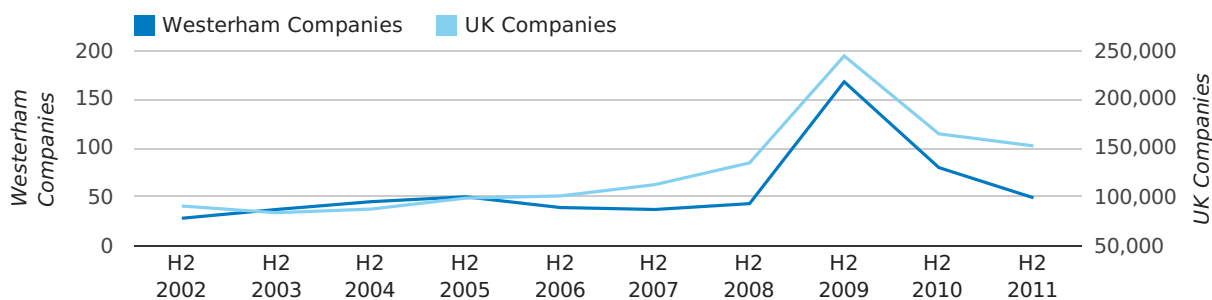
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 49 companies were dissolved in Westerham. This figure is 38.8% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Westerham occurred in 2009 when a total of 168 were closed.

HALF YEAR (JUL-DEC)	WESTERHAM	UK
2011	49	152,213
2010	80	164,601
% CHANGE	-38.8%	-7.5%
RECORD YEAR	2009 (168)	2009 (244,537)

dissolved companies by half year



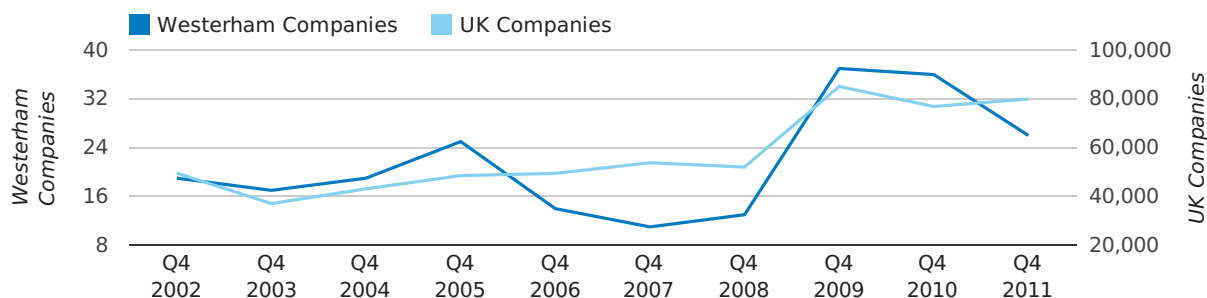
Quarterly Data (Q4 Oct-Dec 2011)

A total of 26 companies were dissolved in Westerham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 27.8% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

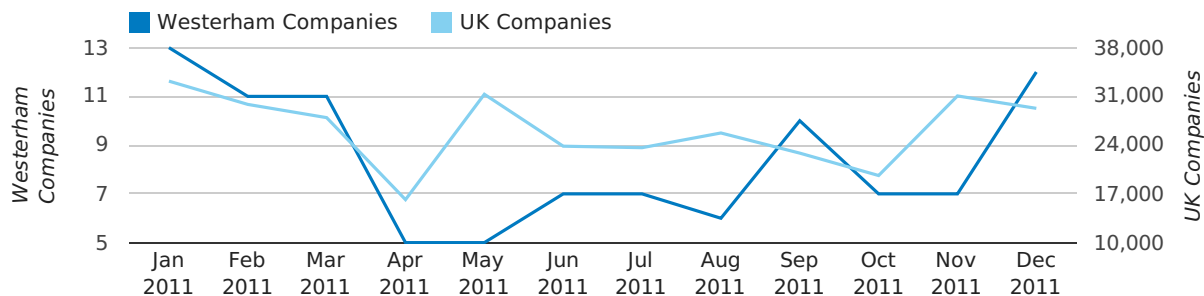
FOURTH QUARTER (OCT 2011 - DEC 2011)	WESTERHAM	UK
2011	26	79,983
2010	36	76,896
% CHANGE	-27.8%	4.0%
RECORD YEAR	2009 (37)	2009 (85,136)

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	7	7	12
CLOSED COMPANIES IN 2010	14	12	10
% CHANGE	-50.0%	-41.7%	20%
RECORD YEAR	2010 (14)	2009 (16)	2009 (13)

Annual Data (2011)

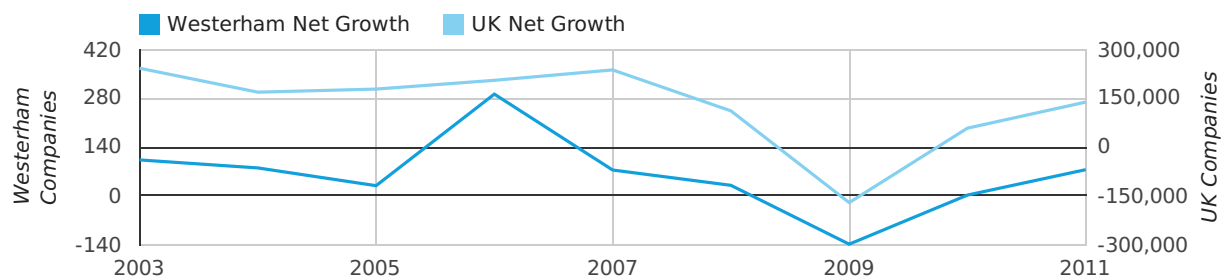
A total of 75 companies were added to the company register for Westerham in 2011. This number represents growth of 46.6% which compares favourably to the UK figure of 34.6%.

This number is 73 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2006 when the Westerham company register grew by 292 companies.

YEAR	WESTERHAM	UK
2011	75	138,347
2010	2	58,126
2009	-139	-171,098
2008	30	111,302
2007	74	237,354
RECORD YEAR	2006 (292)	2003 (242,543)

net growth by year

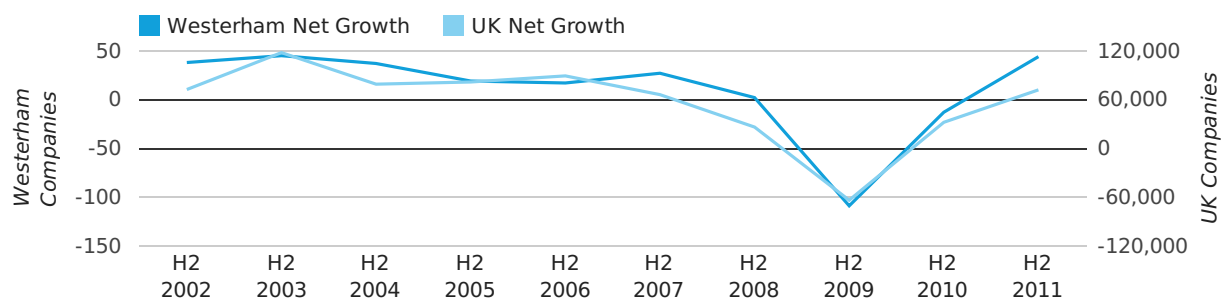


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Westerham increased by 44 companies. This figure is 438.5% lower than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	WESTERHAM	UK
2011	44	71,922
2010	-13	32,008
% CHANGE	-438.5%	124.7%
RECORD YEAR	2003 (45)	2003 (117,772)

net growth by half year



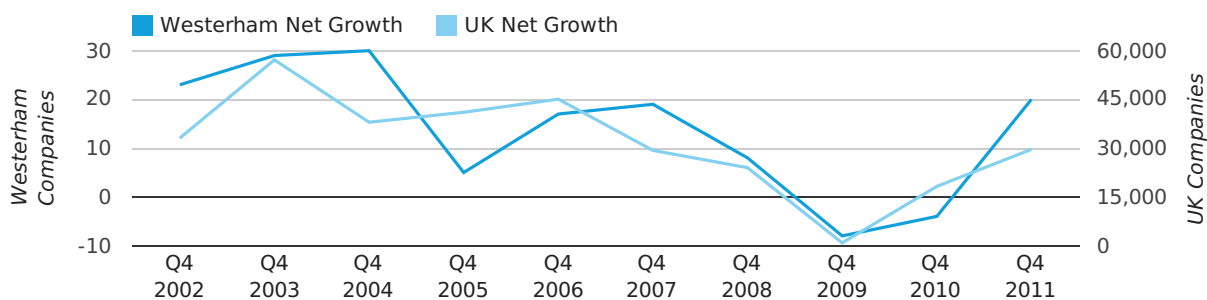
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Westerham during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 20 companies.

This represents an increase of 600.0% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	WESTERHAM	UK
2011	20	29,640
2010	-4	18,221
% CHANGE	-600.0%	62.7%
RECORD YEAR	2004 (30)	2003 (57,175)

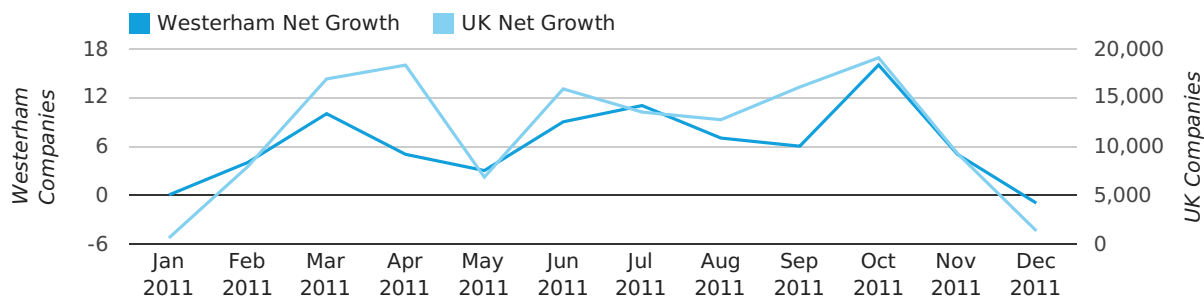
net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

October 2011 saw a new record in net growth in Westerham when compared to any previous October.

net growth by month



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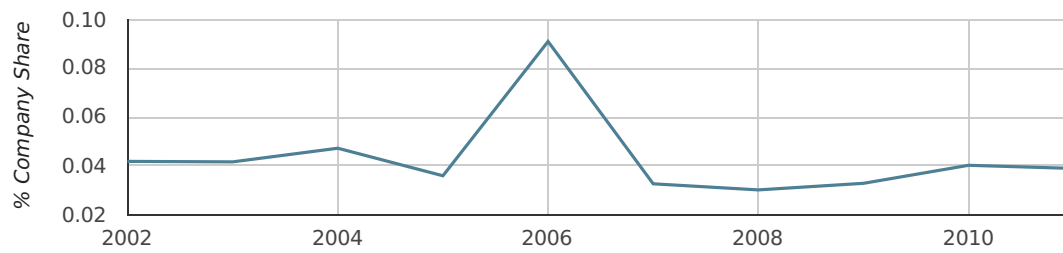
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	16	5	-1
NET GROWTH IN 2010	-3	0	-1
% CHANGE	-633.3%	0.0%	0.0%
RECORD YEAR	2011 (16)	2004 (20)	2002 (15)

Annual Data (2011)

In 2011 Westerham formed 0.0% of all UK companies. This is no change on 2010 when Westerham was responsible for 0.0% of all UK companies.

YEAR	WESTERHAM
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1962 (0.1%)

company share by year

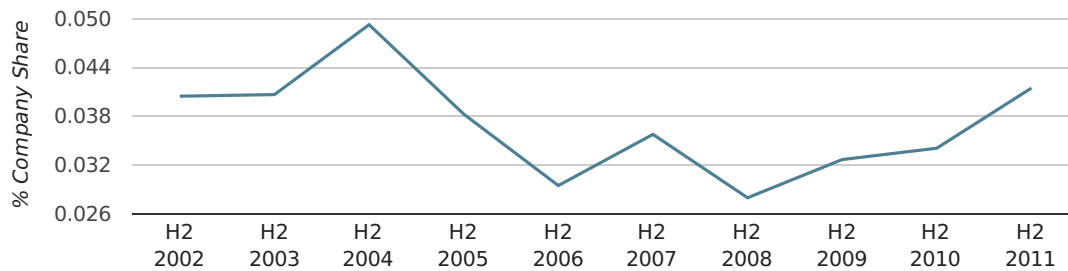


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Westerham formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

HALF YEAR (JUL-DEC)	WESTERHAM
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1976 (0.1%)

company share by half year

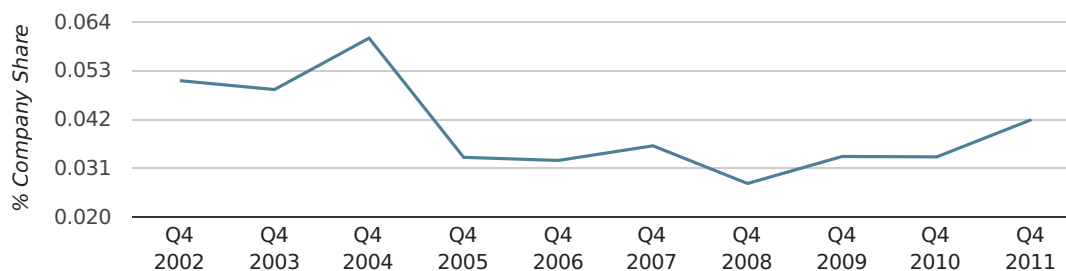


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Westerham formed 0.0% of all UK companies.

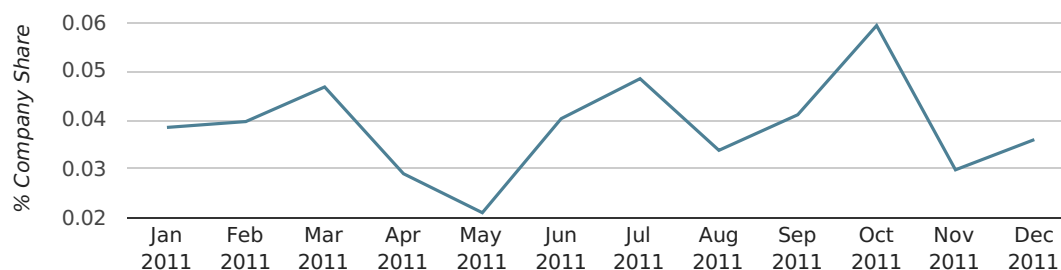
FOURTH QUARTER (OCT 2011 - DEC 2011)	WESTERHAM
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1971 (0.1%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.0%	0.0%
UK FORMATION SHARE IN 2010	0.0%	0.0%	0.0%
% CHANGE	81.7%	-14.6%	8.4%
RECORD YEAR	1961 (0.4%)	1971 (0.4%)	1960 (0.2%)

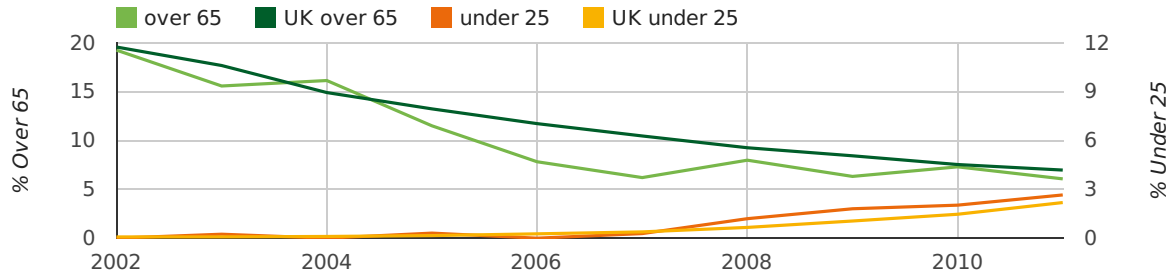
Annual Data (2011)

The average age of a director in 2011 was 45.7.

The percentage of directors under the age of 25 was 2.7% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 6.1% compared to the UK figure of 4.2%.

director age by year



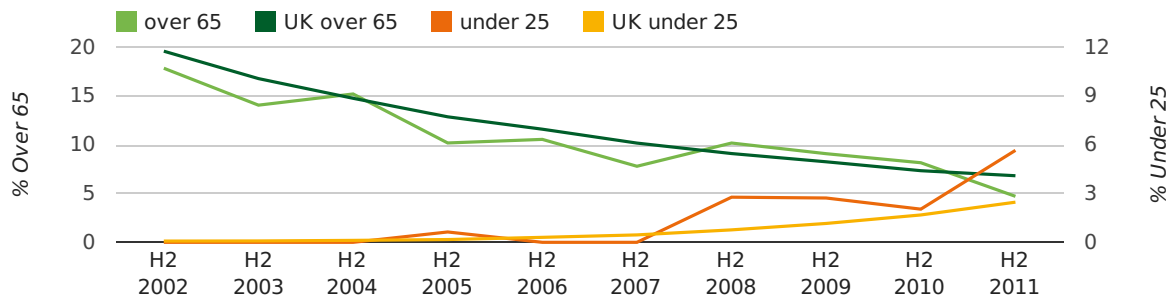
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 43.6.

The percentage of directors under the age of 25 was 5.7% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.7% compared to the UK figure of 4.1%.

director age by half year



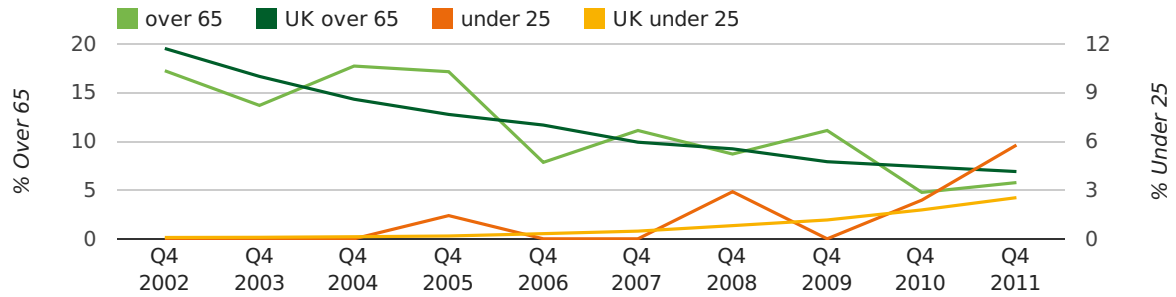
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 42.5.

The percentage of directors under the age of 25 was 5.8% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 5.8% compared to the UK figure of 4.1%.

director age by quarter

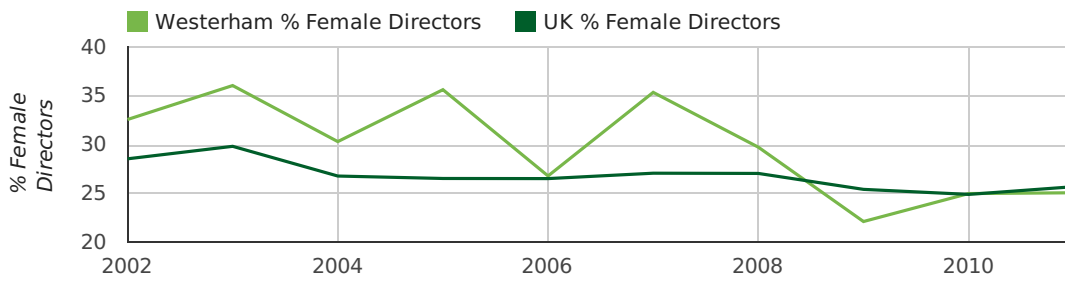


Annual Data (2011)

The record year for female directors in Westerham was 1857 when 36.4% of all directors were female.

The percentage of female directors in Westerham in 2011 was 32.6%. The average for the UK during this time was 28.6%

director gender by year

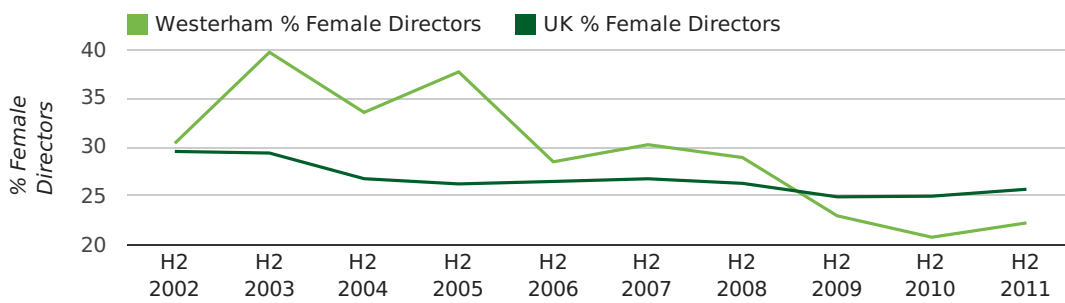


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Westerham was 1860 when 42.9% of all directors were female.

22.2% of all director appointments in Westerham in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

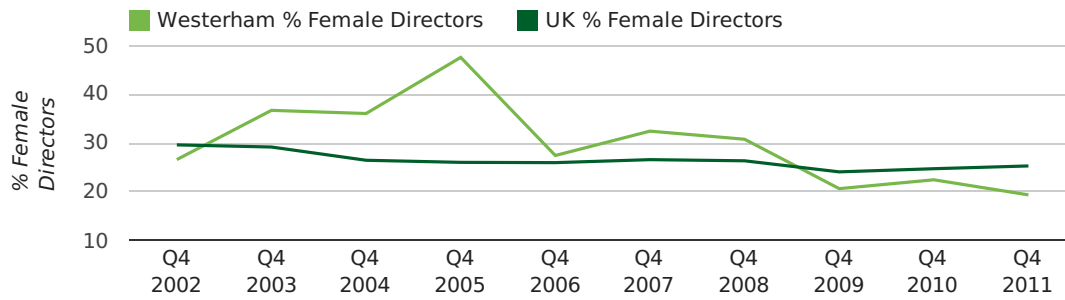


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Westerham was in 1977 when 31.1% of all directors were female.

19.4% of all director appointments in Westerham in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
HILL	1.76%	CONSULTING	5.07%
MANAGEMENT	1.18%	MANAGEMENT	4.74%
ASSOCIATES	1.18%	CONSULTANCY	3.26%
WORLD	1.18%	PROPERTY	2.37%
S	1.18%	TRADING	2.07%
CARS	1.18%	DESIGN	1.92%
FOR	1.18%	ASSOCIATES	1.86%
BIGGIN	1.18%	ENGINEERING	1.78%
CENTRES	0.88%	BUSINESS	1.78%
COMMODITY	0.88%	CONSULTANTS	1.76%
FLOORING	0.88%	CONSTRUCTION	1.73%
CARE	0.88%	MEDIA	1.71%
SPECIALIST	0.88%	LONDON	1.63%
GLOBAL	0.88%	J	1.51%
CONSTRUCTION	0.88%	INVESTMENTS	1.48%
DECORATING	0.88%	GLOBAL	1.46%
ELECTRICAL	0.88%	IT	1.41%
PROPERTY	0.88%	CARE	1.39%
B	0.88%	PROPERTIES	1.29%
CONSULTANCY	0.88%	ELECTRICAL	1.29%
ELITE	0.88%	M	1.27%
MAINTENANCE	0.88%	BUILDING	1.26%
SALES	0.88%	ENERGY	1.25%
IT	0.88%	S	1.20%
CLEANING	0.88%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	56	205,525
7487 - Other business activities	19	57,052
41202 - Construction of domestic buildings	8	2,598
82990 - Other business support service activities not elsewhere classified	8	32,483
99999 - Dormant Company	7	21,846
70229 - Management consultancy activities other than financial management	7	17,765
9999 - Dormant Company	7	20,199
98000 - Residents property management	6	2,874
9305 - Other service activities	5	9,492
7032 - Manage real estate, fee or contract	4	2,198
62020 - Information technology consultancy activities	4	12,072
68209 - Other letting and operating of own or leased real estate	4	4,082
43210 - Electrical installation	4	3,175
4534 - Other building installation	4	2,091
7020 - Letting of own property	4	1,606
64999 - Financial intermediation not elsewhere classified	4	2,946
4521 - General construction & civil engineering	4	5,558
7011 - Development & sell real estate	3	2,287
43999 - Other specialised construction activities not elsewhere classified	3	3,342
41100 - Development of building projects	3	4,331