

# Westhill

2011 annual business confidence report



## headlines

- 2011 was a record year for company registrations in Westhill when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Westhill when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Westhill when compared to any previous Q4.
- December 2011 saw a new record in company registrations in Westhill when compared to any previous December.
- October 2011 saw a new record in company registrations in Westhill when compared to any previous October.
- 2011 was a record year for company closures in Westhill when compared to any year in history.
- The second half of 2011 saw a new record in company closures in Westhill when compared to any previous second half year.
- The second half of 2011 was a record second half year for company closures in Westhill when compared to any half year in history.
- Q4 2011 saw a new record in company closures in Westhill when compared to any previous Q4.
- November 2011 saw a new record in company closures in Westhill when compared to any previous November.
- 2011 was a record year for net growth in Westhill when compared to any year in history.
- December 2011 saw a new record in net growth in Westhill when compared to any previous December.

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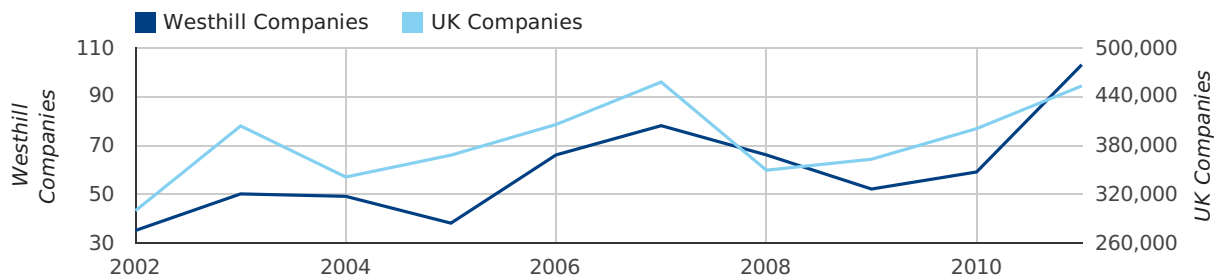
## Annual Data (2011)

2011 was a record year for company registrations in Westhill when compared to any year in history.

A total of 103 companies were formed in Westhill in 2011. This total is 74.6% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	WESTHILL	UK
2011	103	452,870
2010	59	400,358
2009	52	362,675
2008	66	349,203
2007	78	457,649
RECORD YEAR	2011 (103)	2007 (457,649)

### new companies by year



## Half Year Data (Jul-Dec 2011)

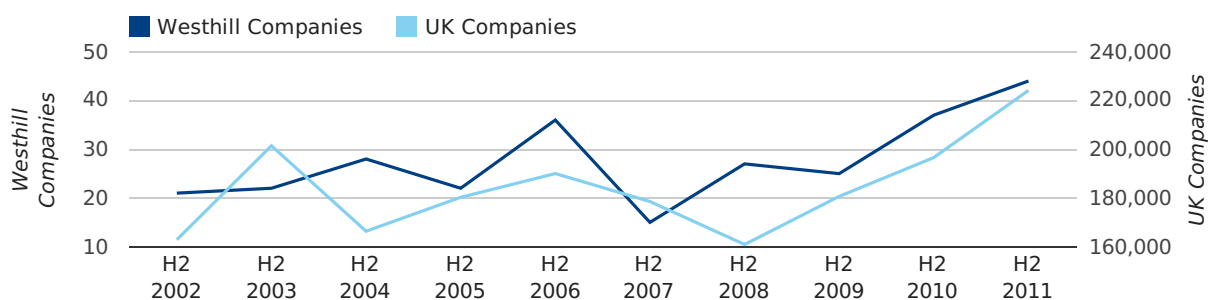
The second half of 2011 saw a new record in company registrations in Westhill when compared to any previous second half year.

In the second half of 2011 a total of 44 companies were formed in Westhill. This figure is 18.9% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Westhill occurred in 2011 when a total of 44 were formed.

HALF YEAR (JUL-DEC)	WESTHILL	UK
2011	44	224,135
2010	37	196,609
% CHANGE	18.9%	14.0%
RECORD YEAR	2011 (44)	2011 (224,135)

### new companies by half year



## Quarterly Data (Q4 Oct-Dec 2011)

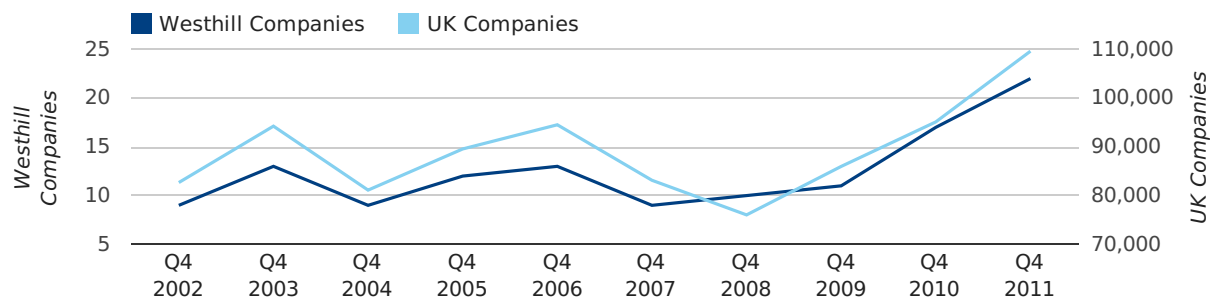
Q4 2011 saw a new record in company registrations in Westhill when compared to any previous Q4.

A total of 22 companies were registered in Westhill during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 29.4% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	WESTHILL	UK
2011	22	109,623
2010	17	95,117
% CHANGE	29.4%	15.3%
RECORD YEAR	2011 (22)	2011 (109,623)

### new companies by quarter

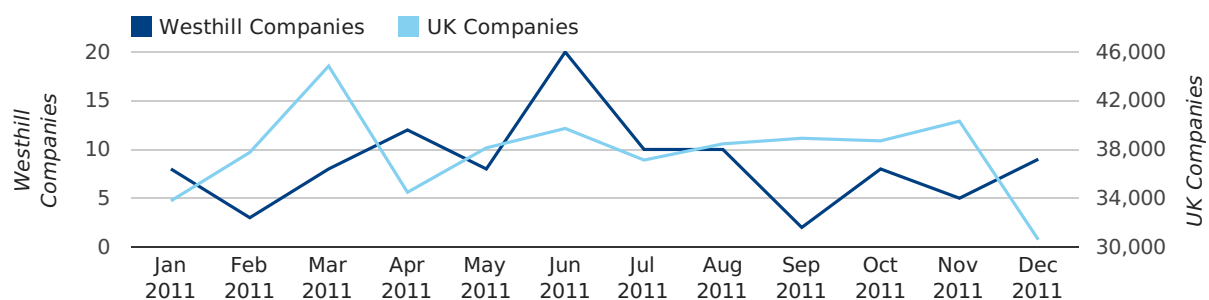


## Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company registrations in Westhill when compared to any previous December.

October 2011 saw a new record in company registrations in Westhill when compared to any previous October.

### new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	8	5	9
NEW COMPANIES IN 2010	6	7	4
% CHANGE	33.3%	-28.6%	125.0%
RECORD YEAR	2011 (8)	2010 (7)	2011 (9)

## Annual Data (2011)

2011 was a record year for company closures in Westhill when compared to any year in history.

A total of 42 companies were dissolved in Westhill in 2011. This total is 5.0% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	WESTHILL	UK
2011	42	314,523
2010	40	342,232
2009	41	533,773
2008	24	237,901
2007	26	220,295
RECORD YEAR	2011 (42)	2009 (533,773)

### dissolved companies by year



## Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company closures in Westhill when compared to any previous second half year.

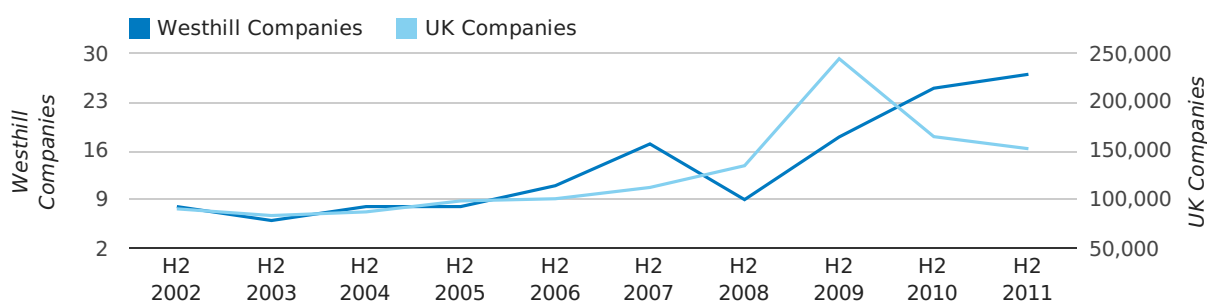
The second half of 2011 was a record second half year for company closures in Westhill when compared to any half year in history.

In the second half of 2011 a total of 27 companies were dissolved in Westhill. This figure is 8.0% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Westhill occurred in 2011 when a total of 27 were closed.

HALF YEAR (JUL-DEC)	WESTHILL	UK
2011	27	152,213
2010	25	164,601
% CHANGE	8.0%	-7.5%
RECORD YEAR	2011 (27)	2009 (244,537)

### dissolved companies by half year



## Quarterly Data (Q4 Oct-Dec 2011)

Q4 2011 saw a new record in company closures in Westhill when compared to any previous Q4.

A total of 14 companies were dissolved in Westhill during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 100.0% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	WESTHILL	UK
2011	14	79,983
2010	7	76,896
% CHANGE	100.0%	4.0%
RECORD YEAR	2011 (14)	2009 (85,136)

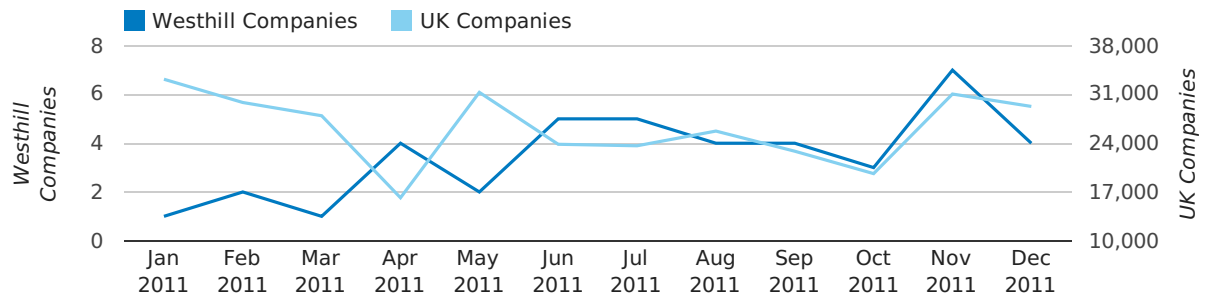
### dissolved companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company closures in Westhill when compared to any previous November.

### dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	3	7	4
CLOSED COMPANIES IN 2010	3	2	2
% CHANGE	0.0%	250.0%	100%
RECORD YEAR	2009 (6)	2011 (7)	2007 (4)

### Annual Data (2011)

2011 was a record year for net growth in Westhill when compared to any year in history.

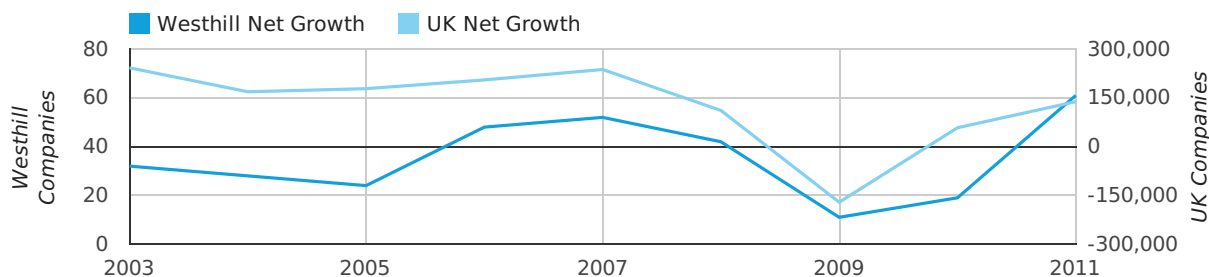
A total of 61 companies were added to the company register for Westhill in 2011. This number represents growth of 103.4% which compares favourably to the UK figure of 34.6%.

This number is 42 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2011 when the Westhill company register grew by 61 companies.

YEAR	WESTHILL	UK
2011	61	138,347
2010	19	58,126
2009	11	-171,098
2008	42	111,302
2007	52	237,354
RECORD YEAR	2011 (61)	2003 (242,543)

### net growth by year

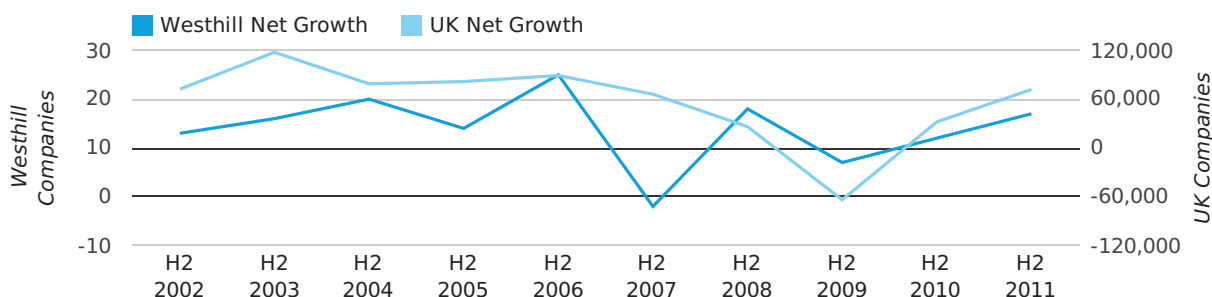


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Westhill increased by 17 companies. This figure is 41.7% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	WESTHILL	UK
2011	17	71,922
2010	12	32,008
% CHANGE	41.7%	124.7%
RECORD YEAR	2006 (25)	2003 (117,772)

### net growth by half year





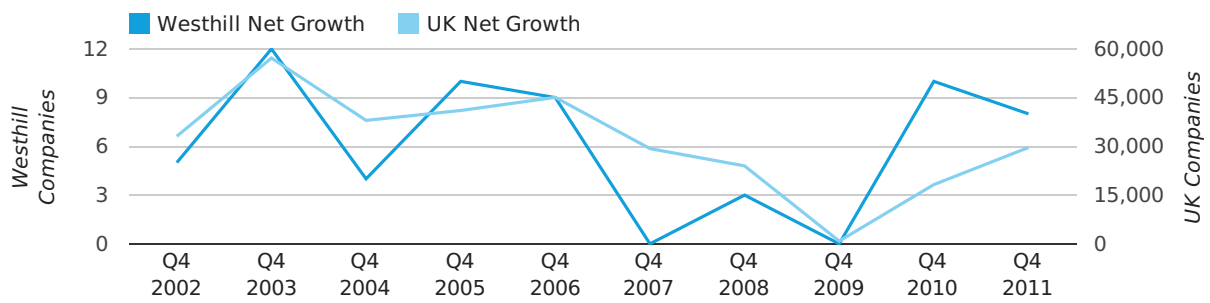
## Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Westhill during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 8 companies.

This represents a decrease of 20.0% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	WESTHILL	UK
2011	8	29,640
2010	10	18,221
% CHANGE	-20.0%	62.7%
RECORD YEAR	2003 (12)	2003 (57,175)

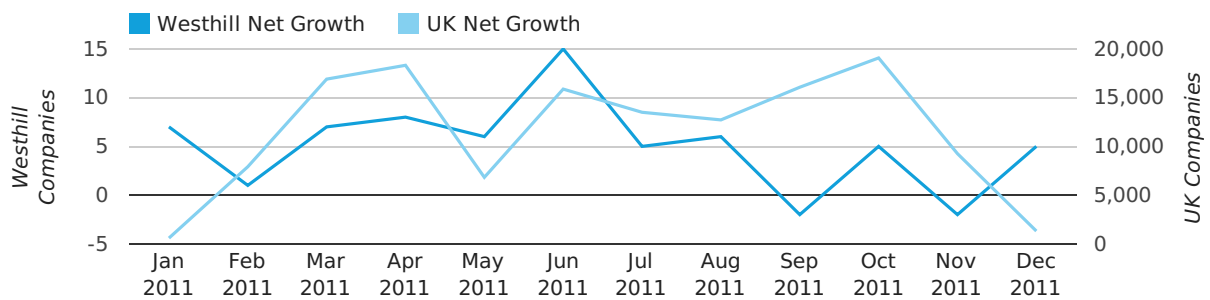
### net growth by quarter



## Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in net growth in Westhill when compared to any previous December.

### net growth by month



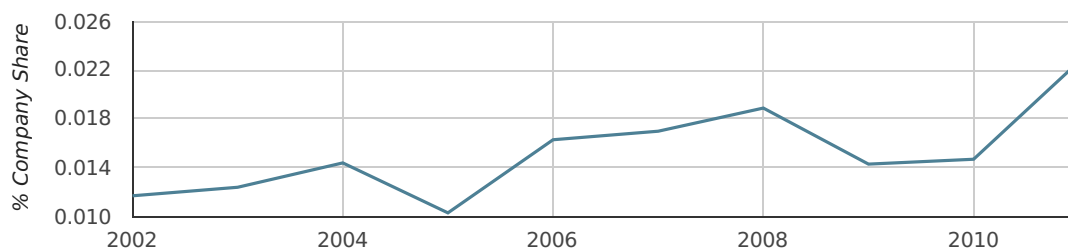
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	5	-2	5
NET GROWTH IN 2010	3	5	2
% CHANGE	66.7%	-140.0%	150.0%
RECORD YEAR	2003 (6)	2010 (5)	2006 (5)

### Annual Data (2011)

In 2011 Westhill formed 0.0% of all UK companies. This is no change on 2010 when Westhill was responsible for 0.0% of all UK companies.

YEAR	WESTHILL
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1990 (0.0%)

### company share by year

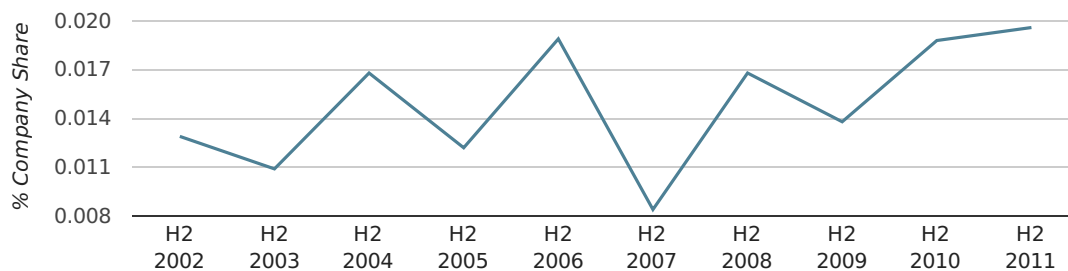


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 Westhill formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

HALF YEAR (JUL-DEC)	WESTHILL
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1977 (0.0%)

### company share by half year

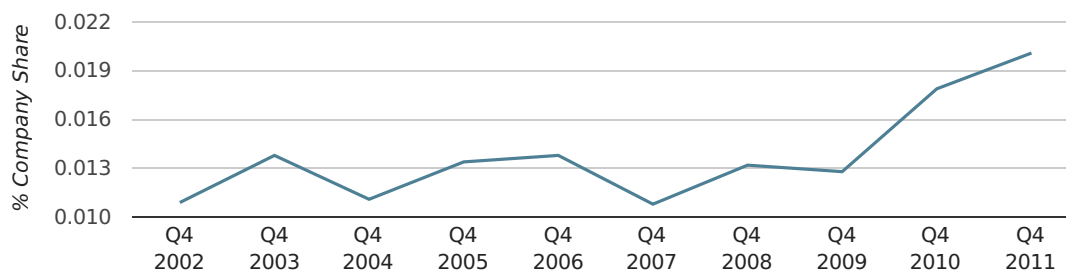


## Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Westhill formed 0.0% of all UK companies.

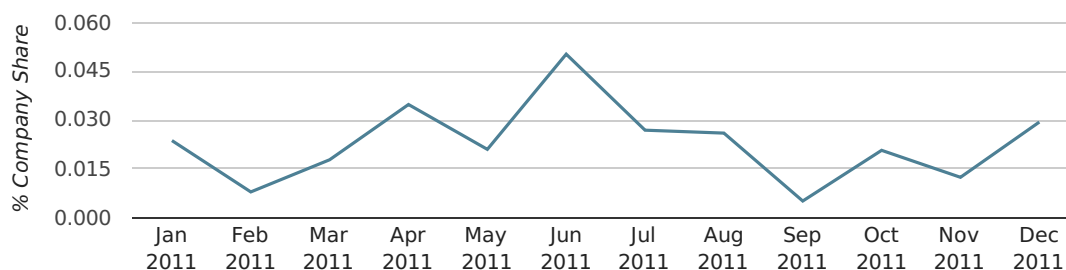
FOURTH QUARTER (OCT 2011 - DEC 2011)	WESTHILL
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1978 (0.0%)

### company share by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.0%	0.0%
UK FORMATION SHARE IN 2010	0.0%	0.0%	0.0%
% CHANGE	16.3%	-39.2%	100.0%
RECORD YEAR	1973 (0.1%)	1974 (0.1%)	1978 (0.2%)

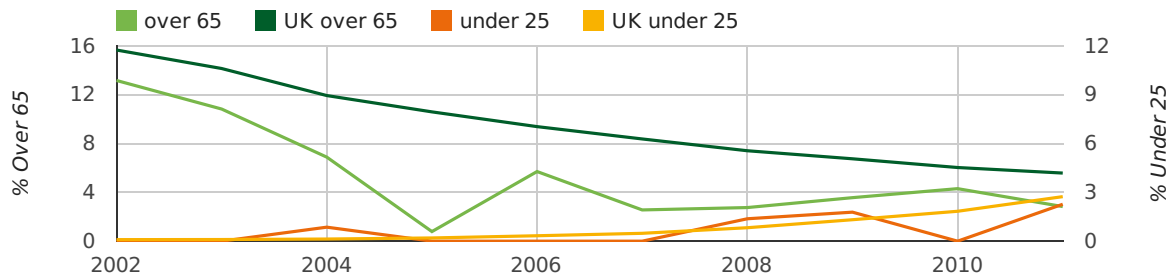
### Annual Data (2011)

The average age of a director in 2011 was 44.9.

The percentage of directors under the age of 25 was 2.3% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 2.8% compared to the UK figure of 4.2%.

#### director age by year



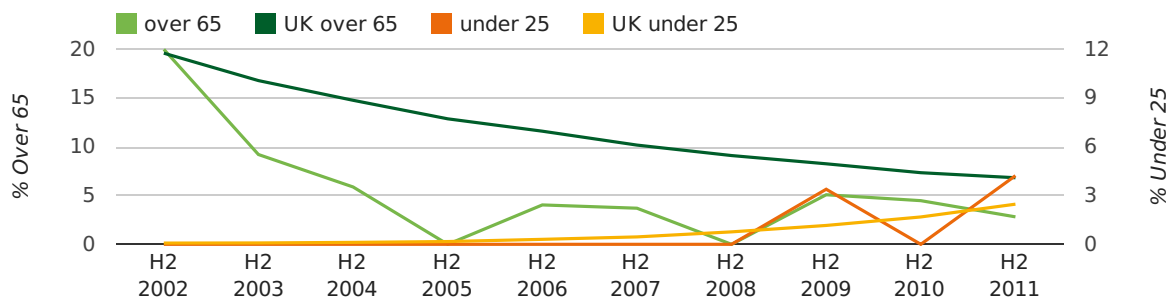
### Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 44.6.

The percentage of directors under the age of 25 was 4.2% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 2.8% compared to the UK figure of 4.1%.

#### director age by half year



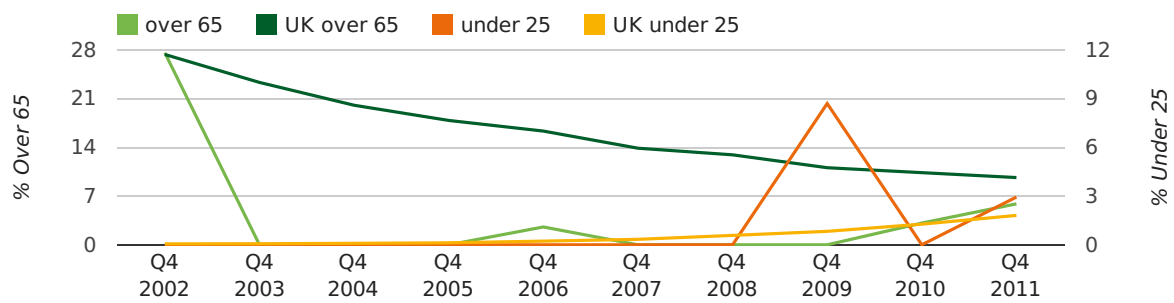
## Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 46.7.

The percentage of directors under the age of 25 was 2.9% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 5.9% compared to the UK figure of 4.1%.

### director age by quarter

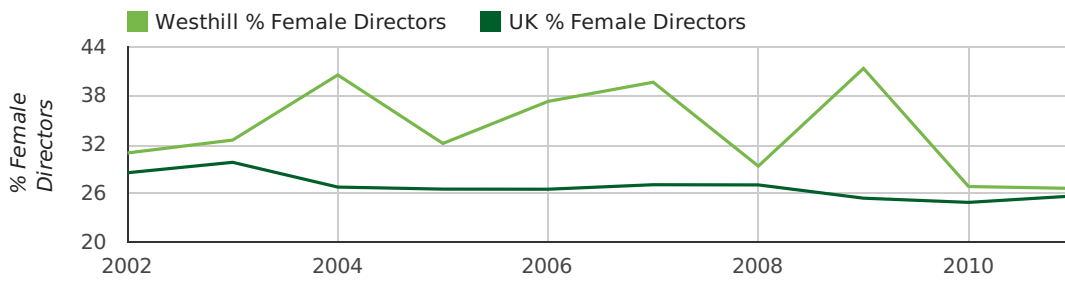


### Annual Data (2011)

The record year for female directors in Westhill was 1857 when 36.4% of all directors were female.

The percentage of female directors in Westhill in 2011 was 31.0%. The average for the UK during this time was 28.6%

#### director gender by year

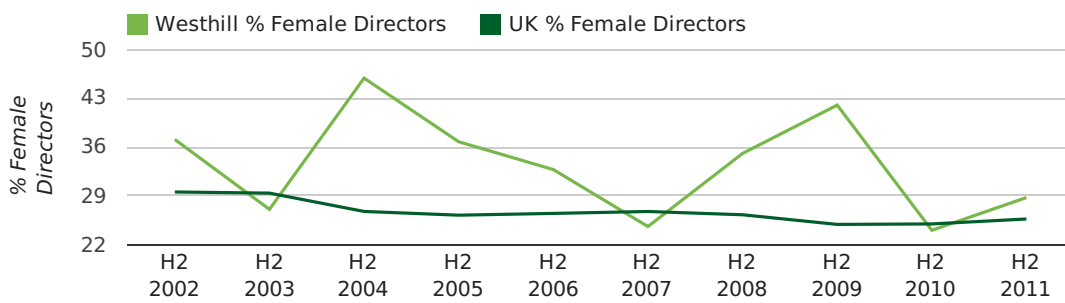


### Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Westhill was 1860 when 42.9% of all directors were female.

28.8% of all director appointments in Westhill in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

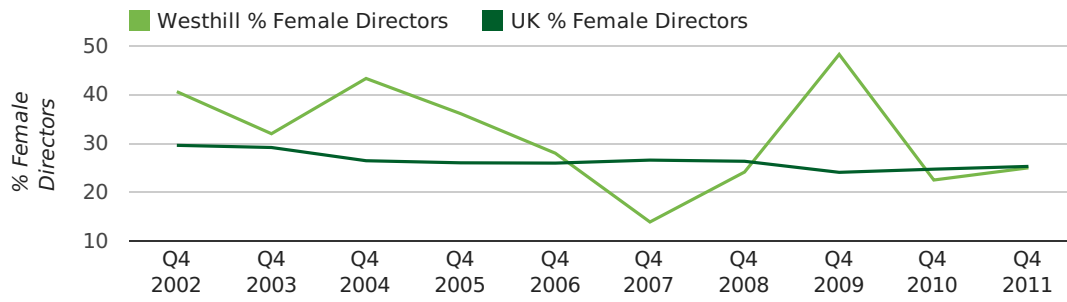


## Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Westhill was in 1977 when 31.1% of all directors were female.

25.0% of all director appointments in Westhill in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter



## Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
ENGINEERING	3.65%	CONSULTING	5.07%
WESTHILL	2.60%	MANAGEMENT	4.74%
(ABERDEEN)	2.60%	CONSULTANCY	3.26%
CONSULTING	2.08%	PROPERTY	2.37%
MANAGEMENT	1.56%	TRADING	2.07%
TECHNICAL	1.56%	DESIGN	1.92%
DRILLING	1.56%	ASSOCIATES	1.86%
SEAENERGY	1.56%	ENGINEERING	1.78%
SC	1.04%	BUSINESS	1.78%
IT	1.04%	CONSULTANTS	1.76%
C	1.04%	CONSTRUCTION	1.73%
AMON	1.04%	MEDIA	1.71%
MARINE	1.04%	LONDON	1.63%
INTEGRITY	1.04%	J	1.51%
CONSULTANCY	1.04%	INVESTMENTS	1.48%
ELECTRICAL	1.04%	GLOBAL	1.46%
DESIGN	1.04%	IT	1.41%
SNO'	1.04%	CARE	1.39%
NHT	1.04%	PROPERTIES	1.29%
BUSINESS	1.04%	ELECTRICAL	1.29%
2011	1.04%	M	1.27%
INTERVENTION	0.52%	BUILDING	1.26%
WHEELMAN	0.52%	ENERGY	1.25%
GEWALTIG	0.52%	S	1.20%
B	0.52%	ENTERPRISES	1.20%



## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	19	205,525
7487 - Other business activities	11	57,052
74909 - Other professional, scientific and technical activities not elsewhere classified	8	8,671
99999 - Dormant Company	7	21,846
70229 - Management consultancy activities other than financial management	6	17,765
71129 - Other engineering activities	6	1,823
9305 - Other service activities	4	9,492
9999 - Dormant Company	4	20,199
7222 - Other software consultancy and supply	3	7,398
7499 - Non-trading company	3	9,957
71122 - Engineering related scientific and technical consulting activities	3	812
43220 - Plumbing, heat and air-conditioning installation	2	2,372
06100 - Extraction of crude petroleum	2	176
62090 - Other information technology service activities	2	7,493
9231 - Artistic & literary creation	1	1,008
4545 - Other building completion	1	2,369
43290 - Other construction installation	1	1,559
74100 - specialised design activities	1	1,530
85520 - Cultural education	1	280
93199 - Other sports activities	1	1,768