

Wigan

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Wigan when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Wigan when compared to any quarter in history.
- March 2012 saw a new record in company registrations in Wigan when compared to any previous March.
- February 2012 saw a new record in company registrations in Wigan when compared to any previous February.
- February 2012 was a record month for company registrations in Wigan when compared to any month in history.
- January 2012 saw a new record in company registrations in Wigan when compared to any previous January.
- Q1 2012 saw a new record in net growth in Wigan when compared to any previous Q1.
- Q1 2012 was a record quarter for net growth in Wigan when compared to any quarter in history.
- March 2012 saw a new record in net growth in Wigan when compared to any previous March.
- March 2012 was a record month for net growth in Wigan when compared to any month in history.

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Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in company registrations in Wigan when compared to any previous Q1.

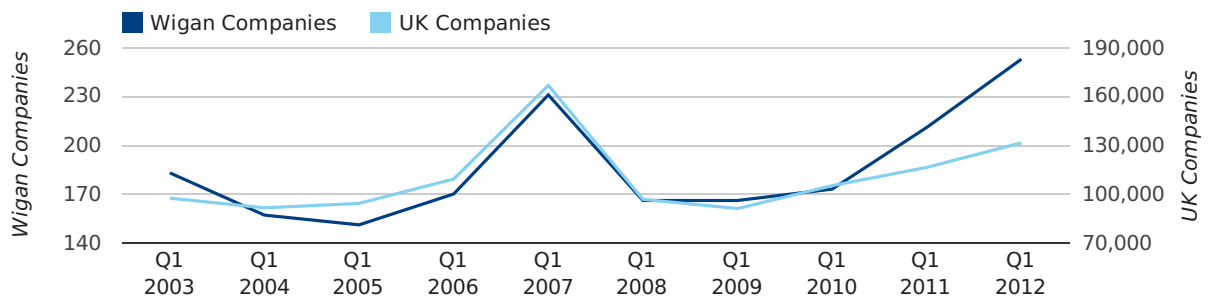
Q1 2012 was a record quarter for company registrations in Wigan when compared to any quarter in history.

A total of 253 companies were registered in Wigan during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 19.9% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	WIGAN	UK
2012	253	131,491
2011	211	116,391
% CHANGE	19.9%	13.0%
RECORD YEAR	2012 (253)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

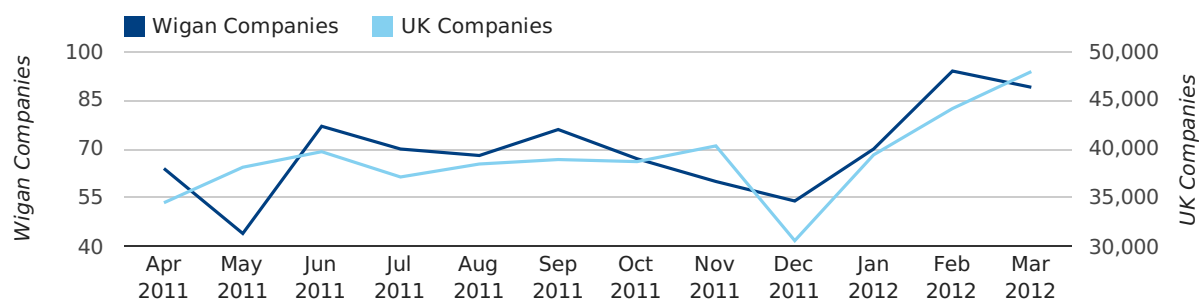
March 2012 saw a new record in company registrations in Wigan when compared to any previous March.

February 2012 saw a new record in company registrations in Wigan when compared to any previous February.

February 2012 was a record month for company registrations in Wigan when compared to any month in history.

January 2012 saw a new record in company registrations in Wigan when compared to any previous January.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	70	94	89
NEW COMPANIES IN 2011	56	77	78
% CHANGE	25.0%	22.1%	14.1%
RECORD YEAR	2012 (70)	2012 (94)	2012 (89)

Quarterly Data (Q1 Jan-Mar 2012)

A total of 100 companies were dissolved in Wigan during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 37.9% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	WIGAN	UK
2012	100	67,576
2011	161	90,986
% CHANGE	-37.9%	-25.7%
RECORD YEAR	2011 (161)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	39	39	22
CLOSED COMPANIES IN 2011	57	40	64
% CHANGE	-31.6%	-2.5%	-66%
RECORD YEAR	2011 (57)	2008 (45)	2009 (79)

Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in net growth in Wigan when compared to any previous Q1.

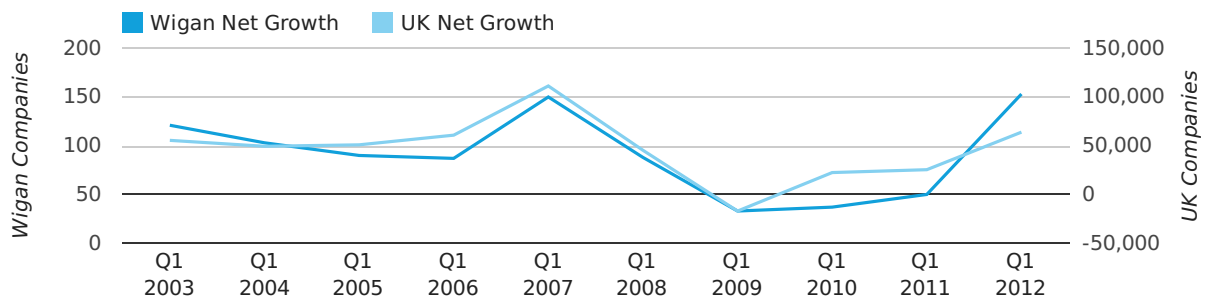
Q1 2012 was a record quarter for net growth in Wigan when compared to any quarter in history.

Net company growth for Wigan during the first quarter of 2012 (Jan 2012 - Mar 2012) was 153 companies.

This represents an increase of 206.0% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	WIGAN	UK
2012	153	63,915
2011	50	25,405
% CHANGE	206.0%	151.6%
RECORD YEAR	2012 (153)	2007 (111,282)

net growth by quarter

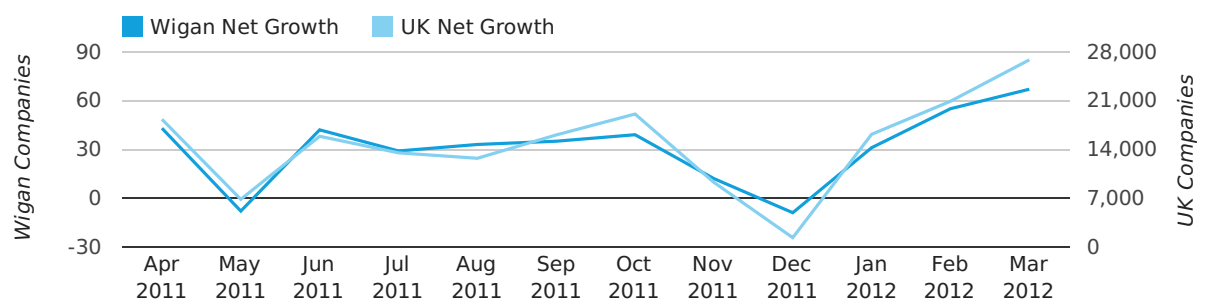


Monthly Data (Jan, Feb & Mar 2012)

March 2012 saw a new record in net growth in Wigan when compared to any previous March.

March 2012 was a record month for net growth in Wigan when compared to any month in history.

net growth by month



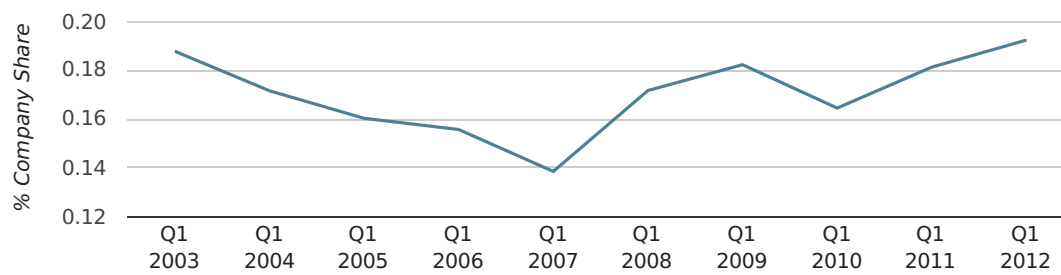
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	31	55	67
NET GROWTH IN 2011	-1	37	14
% CHANGE	-3,200.0%	48.6%	378.6%
RECORD YEAR	2004 (35)	2007 (56)	2012 (67)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Wigan formed 0.2% of all UK companies.

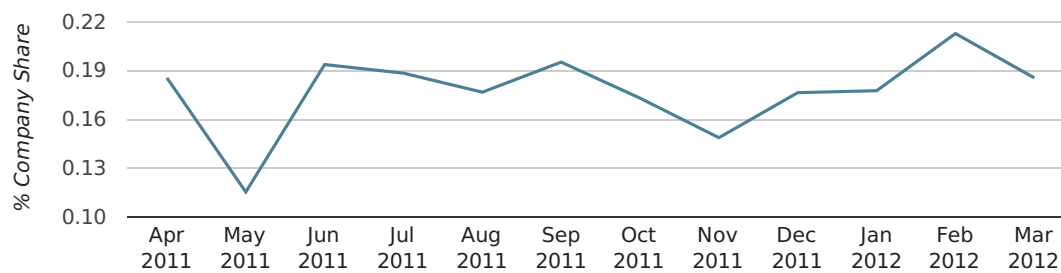
FIRST QUARTER (JAN 2012 - MAR 2012)	WIGAN
2012	0.2%
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	1969 (0.4%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.2%	0.2%	0.2%
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.2%
% CHANGE	7.2%	4.4%	6.7%
RECORD YEAR	1969 (0.6%)	1967 (0.4%)	1969 (0.5%)

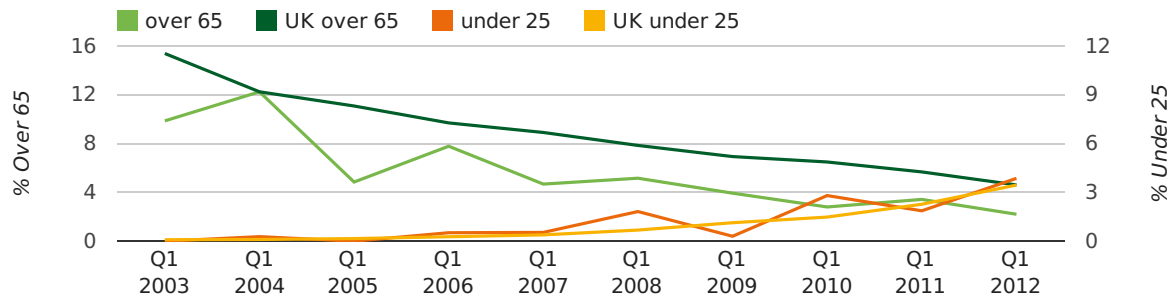
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 42.3.

The percentage of directors under the age of 25 was 3.9% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 2.2% compared to the UK figure of 3.5%.

director age by quarter

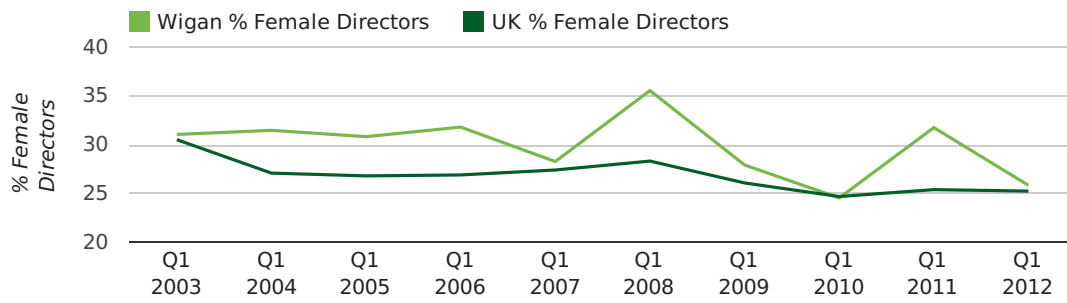


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Wigan was in 1861 when 40.0% of all directors were female.

25.8% of all director appointments in Wigan in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
(NW)	1.80%	CONSULTING	5.07%
MANAGEMENT	1.80%	MANAGEMENT	4.74%
TRANSPORT	1.27%	CONSULTANCY	3.30%
WIGAN	1.12%	PROPERTY	2.37%
CIC	1.05%	TRADING	2.07%
D	1.05%	DESIGN	1.93%
J	1.05%	ENGINEERING	1.86%
BUILDING	0.90%	ASSOCIATES	1.84%
S	0.90%	CONSULTANTS	1.79%
CONSULTING	0.82%	BUSINESS	1.73%
M	0.82%	MEDIA	1.72%
CONSULTANTS	0.82%	CONSTRUCTION	1.72%
ENGINEERING	0.82%	LONDON	1.66%
DESIGN	0.75%	J	1.54%
CONSTRUCTION	0.75%	INVESTMENTS	1.51%
ELECTRICAL	0.75%	GLOBAL	1.50%
C.I.C.	0.75%	IT	1.40%
NORTHWEST	0.75%	CARE	1.34%
CONSULTANCY	0.75%	PROPERTIES	1.31%
K	0.67%	ELECTRICAL	1.27%
JOINERY	0.67%	M	1.27%
NORTH	0.67%	BUILDING	1.24%
HEATING	0.67%	ENERGY	1.20%
(WIGAN)	0.67%	S	1.20%
C	0.67%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	357	216,665
7487 - Other business activities	64	52,735
99999 - Dormant Company	32	25,084
9999 - Dormant Company	32	18,617
82990 - Other business support service activities not elsewhere classified	28	35,233
70229 - Management consultancy activities other than financial management	24	19,704
7414 - Business & management consultancy	24	12,113
96090 - Other service activities not elsewhere classified	23	13,637
74909 - Other professional, scientific and technical activities not elsewhere classified	19	9,892
4521 - General construction & civil engineering	19	5,169
9305 - Other service activities	18	8,818
43210 - Electrical installation	17	3,573
56302 - Public houses and bars	17	2,795
62020 - Information technology consultancy activities	16	14,303
41100 - Development of building projects	13	4,984
86900 - Other human health activities	13	5,066
43220 - Plumbing, heat and air-conditioning installation	12	2,693
6024 - Freight transport by road	12	2,121
49410 - Freight transport by road	12	2,781
7499 - Non-trading company	12	9,102