# Wiltshire

q1 2012 business confidence report



# headlines

• February 2012 saw a new record in company registrations in Wiltshire when compared to any previous February.

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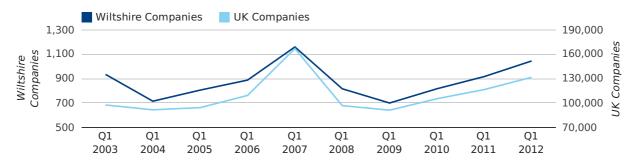
new company registrations	
closed companies (dissolved)	
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A total of 1,044 companies were registered in Wiltshire during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 14.0% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	WILTSHIRE	UK
2012	1,044	131,491
2011	916	116,391
% CHANGE	14.0%	13.0%
RECORD YEAR	2007 (1,159)	2007 (166,814)

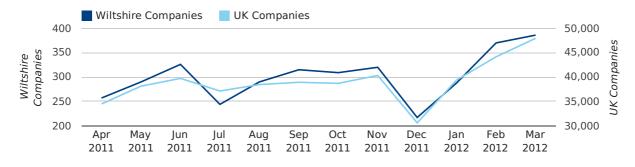
#### new companies by quarter



### Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company registrations in Wiltshire when compared to any previous February.

#### new companies by month



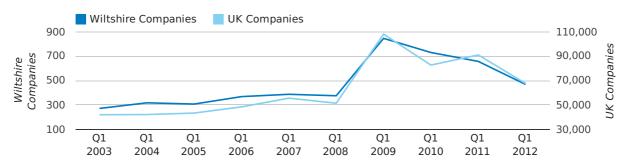
	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	288	370	386
NEW COMPANIES IN 2011	258	289	369
% CHANGE	11.6%	28.0%	4.6%
RECORD YEAR	2003 (328)	2012 (370)	2007 (561)

A total of 468 companies were dissolved in Wiltshire during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 28.8% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

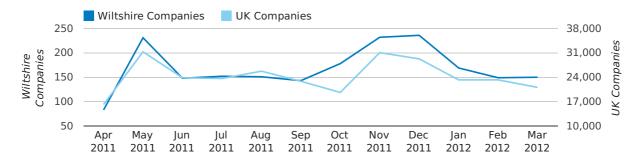
FIRST QUARTER (JAN 2012 - MAR 2012)	WILTSHIRE	UK
2012	468	67,576
2011	657	90,986
% CHANGE	-28.8%	-25.7%
RECORD YEAR	2009 (846)	2009 (108,060)

#### dissolved companies by quarter



### Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



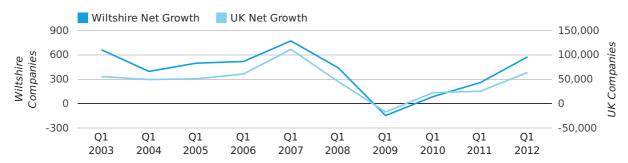
	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	169	149	150
CLOSED COMPANIES IN 2011	251	198	208
% CHANGE	-32.7%	-24.7%	-28%
RECORD YEAR	2011 (251)	2008 (227)	2009 (467)

Net company growth for Wiltshire during the first quarter of 2012 (Jan 2012 - Mar 2012) was 576 companies.

This represents an increase of 122.4% on the same period last year.

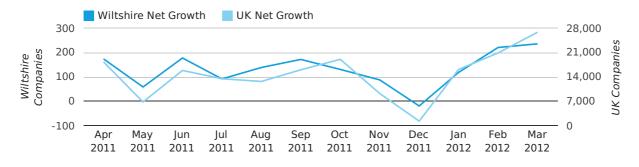
FIRST QUARTER (JAN 2012 - MAR 2012)	WILTSHIRE	UK
2012	576	63,915
2011	259	25,405
% CHANGE	122.4%	151.6%
RECORD YEAR	2007 (772)	2007 (111,282)

#### net growth by quarter



## Monthly Data (Jan, Feb & Mar 2012)

#### net growth by month

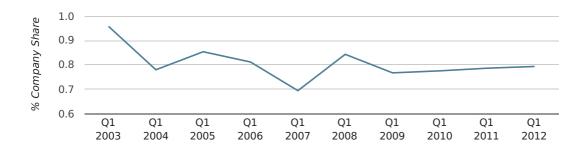


	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	119	221	236
NET GROWTH IN 2011	7	91	161
% CHANGE	1,600.0%	142.9%	46.6%
RECORD YEAR	2003 (226)	2007 (227)	2007 (444)

In the first quarter of 2012, Wiltshire formed 0.8% of all UK companies.

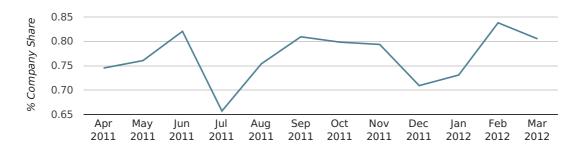
FIRST QUARTER (JAN 2012 - MAR 2012)	WILTSHIRE
2012	0.8%
2011	0.8%
2010	0.8%
2009	0.8%
2008	0.8%
RECORD YEAR (SINCE 1960)	1996 (1.1%)

### company share by quarter



## Monthly Data (Jan, Feb & Mar 2012)

### company share by month



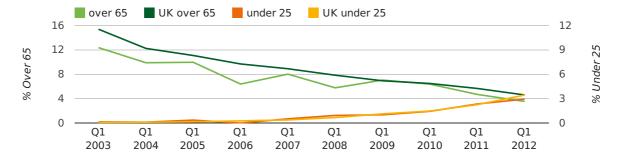
	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.7%	0.8%	0.8%
UK FORMATION SHARE IN 2011	0.8%	0.8%	0.8%
% CHANGE	-4.3%	9.5%	-2.1%
RECORD YEAR	1967 (1.5%)	1970 (1.7%)	1966 (1.4%)

The average age of a director in the first quarter of 2012 was 44.9.

The percentage of directors under the age of 25 was 2.9% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 3.6% compared to the UK figure of 3.5%.

### director age by quarter



# Previous 12 months (Mar 2011-Mar 2012)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$ 

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	3.37%	CONSULTING	5.07%
CONSULTANCY	1.85%	MANAGEMENT	4.74%
MANAGEMENT	1.57%	CONSULTANCY	3.30%
ASSOCIATES	1.20%	PROPERTY	2.37%
BUSINESS	0.88%	TRADING	2.07%
PROPERTY	0.86%	DESIGN	1.93%
IT	0.80%	ENGINEERING	1.86%
MEDICAL	0.75%	ASSOCIATES	1.84%
J	0.67%	CONSULTANTS	1.79%
DESIGN	0.67%	BUSINESS	1.73%
SYSTEMS	0.58%	MEDIA	1.72%
CONSTRUCTION	0.54%	CONSTRUCTION	1.72%
SWINDON	0.54%	LONDON	1.66%
R	0.54%	J	1.54%
TRAINING	0.52%	INVESTMENTS	1.51%
CARE	0.52%	GLOBAL	1.50%
SCH00L	0.52%	IT	1.40%
S	0.49%	CARE	1.34%
М	0.49%	PROPERTIES	1.31%
CONSULTANTS	0.49%	ELECTRICAL	1.27%
ENTERPRISES	0.47%	М	1.27%
C	0.47%	BUILDING	1.24%
PROJECT	0.47%	ENERGY	1.20%
(SWINDON)	0.47%	S	1.20%
ELECTRICAL	0.45%	ENTERPRISES	1.19%

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# Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	1,220	216,665
7487 - Other business activities	396	52,735
70229 - Management consultancy activities other than financial management	293	19,704
82990 - Other business support service activities not elsewhere classified	230	35,233
62020 - Information technology consultancy activities	197	14,303
99999 - Dormant Company	149	25,084
7414 - Business & management consultancy	143	12,113
9999 - Dormant Company	125	18,617
62090 - Other information technology service activities	105	8,145
96090 - Other service activities not elsewhere classified	83	13,637
7222 - Other software consultancy and supply	79	6,934
7260 - Other computer related activities	78	7,154
9305 - Other service activities	76	8,818
74909 - Other professional, scientific and technical activities not elsewhere classified	73	9,892
74990 - Non-trading company	66	9,729
7499 - Non-trading company	56	9,102
41100 - Development of building projects	51	4,984
62012 - Business and domestic software development	48	4,356
4521 - General construction & civil engineering	43	5,169
69201 - Accounting and auditing activities	43	4,132