

# Witham

2011 annual business confidence report



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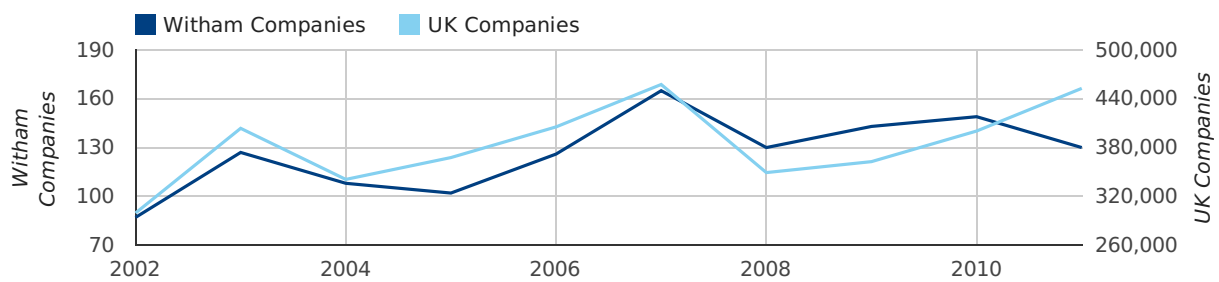
sic data

### Annual Data (2011)

A total of 130 companies were formed in Witham in 2011. This total is 12.8% lower than in 2010 and compares favourably to the UK figure of a 13.1% growth compared to 400,358 the previous year.

| YEAR        | WITHAM     | UK             |
|-------------|------------|----------------|
| 2011        | 130        | 452,870        |
| 2010        | 149        | 400,358        |
| 2009        | 143        | 362,675        |
| 2008        | 130        | 349,203        |
| 2007        | 165        | 457,649        |
| RECORD YEAR | 2007 (165) | 2007 (457,649) |

### new companies by year



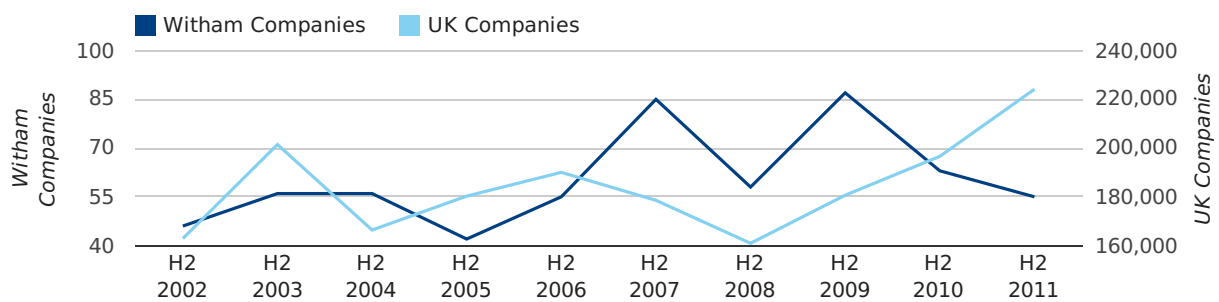
### Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 55 companies were formed in Witham. This figure is 12.7% lower than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Witham occurred in 2009 when a total of 87 were formed.

| HALF YEAR (JUL-DEC) | WITHAM    | UK             |
|---------------------|-----------|----------------|
| 2011                | 55        | 224,135        |
| 2010                | 63        | 196,609        |
| % CHANGE            | -12.7%    | 14.0%          |
| RECORD YEAR         | 2009 (87) | 2011 (224,135) |

### new companies by half year



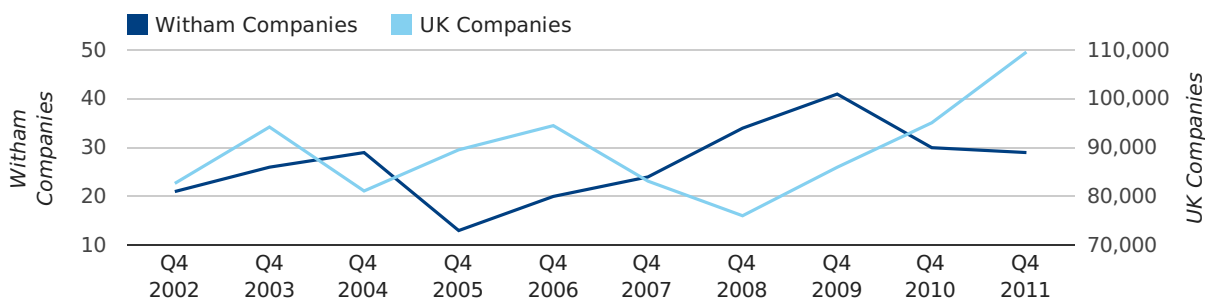
## Quarterly Data (Q4 Oct-Dec 2011)

A total of 29 companies were registered in Witham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 3.3% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

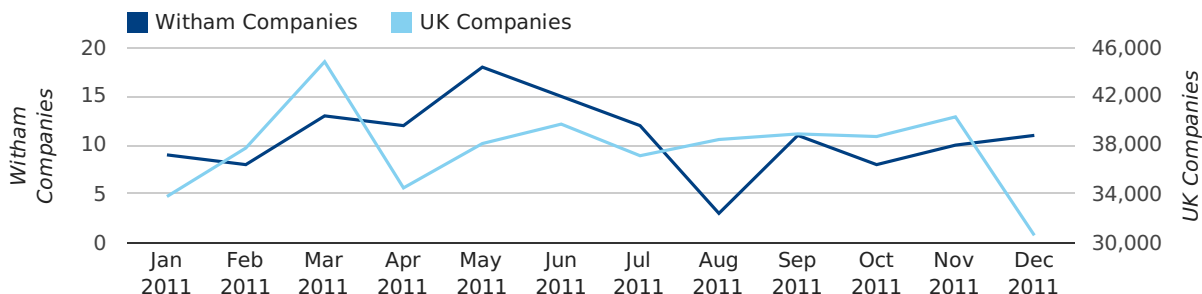
| FOURTH QUARTER (OCT 2011 - DEC 2011) | WITHAM    | UK             |
|--------------------------------------|-----------|----------------|
| 2011                                 | 29        | 109,623        |
| 2010                                 | 30        | 95,117         |
| % CHANGE                             | -3.3%     | 15.3%          |
| RECORD YEAR                          | 2009 (41) | 2011 (109,623) |

### new companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### new companies by month



|                       | OCTOBER   | NOVEMBER  | DECEMBER  |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 8         | 10        | 11        |
| NEW COMPANIES IN 2010 | 12        | 13        | 5         |
| % CHANGE              | -33.3%    | -23.1%    | 120.0%    |
| RECORD YEAR           | 2009 (16) | 2008 (14) | 2009 (13) |

### Annual Data (2011)

A total of 113 companies were dissolved in Witham in 2011. This total is 29.9% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

| YEAR        | WITHAM     | UK             |
|-------------|------------|----------------|
| 2011        | 113        | 314,523        |
| 2010        | 87         | 342,232        |
| 2009        | 172        | 533,773        |
| 2008        | 71         | 237,901        |
| 2007        | 80         | 220,295        |
| RECORD YEAR | 2009 (172) | 2009 (533,773) |

### dissolved companies by year



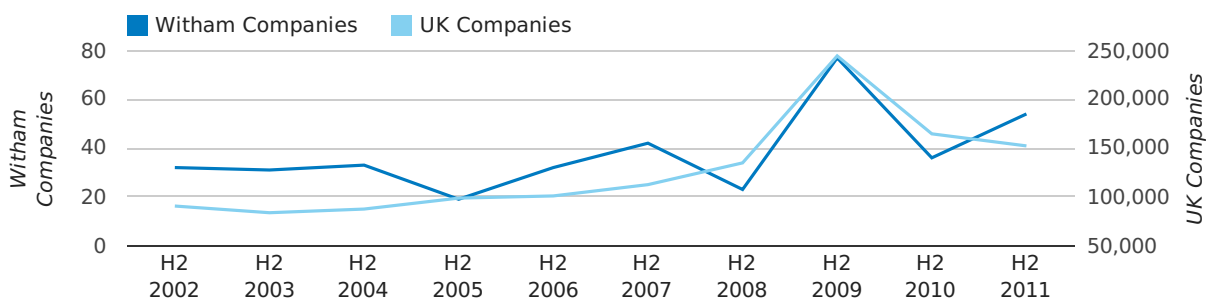
### Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 54 companies were dissolved in Witham. This figure is 50.0% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Witham occurred in 2009 when a total of 77 were closed.

| HALF YEAR (JUL-DEC) | WITHAM    | UK             |
|---------------------|-----------|----------------|
| 2011                | 54        | 152,213        |
| 2010                | 36        | 164,601        |
| % CHANGE            | 50.0%     | -7.5%          |
| RECORD YEAR         | 2009 (77) | 2009 (244,537) |

### dissolved companies by half year



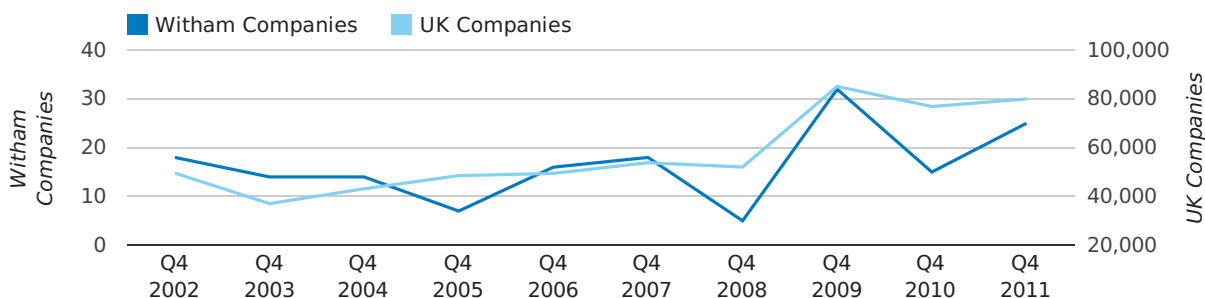
## Quarterly Data (Q4 Oct-Dec 2011)

A total of 25 companies were dissolved in Witham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 66.7% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | WITHAM    | UK            |
|--------------------------------------|-----------|---------------|
| 2011                                 | 25        | 79,983        |
| 2010                                 | 15        | 76,896        |
| % CHANGE                             | 66.7%     | 4.0%          |
| RECORD YEAR                          | 2009 (32) | 2009 (85,136) |

### dissolved companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### dissolved companies by month



|                          | OCTOBER   | NOVEMBER  | DECEMBER |
|--------------------------|-----------|-----------|----------|
| CLOSED COMPANIES IN 2011 | 10        | 9         | 6        |
| CLOSED COMPANIES IN 2010 | 7         | 5         | 3        |
| % CHANGE                 | 42.9%     | 80.0%     | 100%     |
| RECORD YEAR              | 2002 (11) | 2009 (15) | 2003 (9) |

### Annual Data (2011)

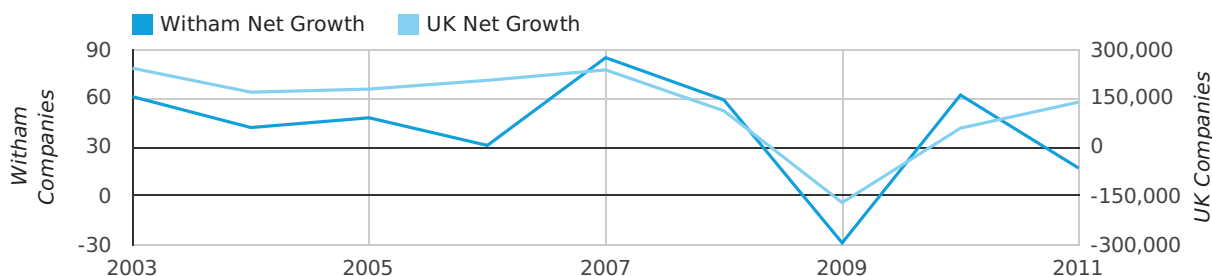
A total of 17 companies were added to the company register for Witham in 2011. This number represents growth of 11.4% which compares unfavourably to the UK figure of 34.6%.

This number is 45 companies lower than the previous year.

The highest net company growth figure ever seen in one year came in 1995 when the Witham company register grew by 126 companies.

| YEAR        | WITHAM     | UK             |
|-------------|------------|----------------|
| 2011        | 17         | 138,347        |
| 2010        | 62         | 58,126         |
| 2009        | -29        | -171,098       |
| 2008        | 59         | 111,302        |
| 2007        | 85         | 237,354        |
| RECORD YEAR | 1995 (126) | 2003 (242,543) |

### net growth by year

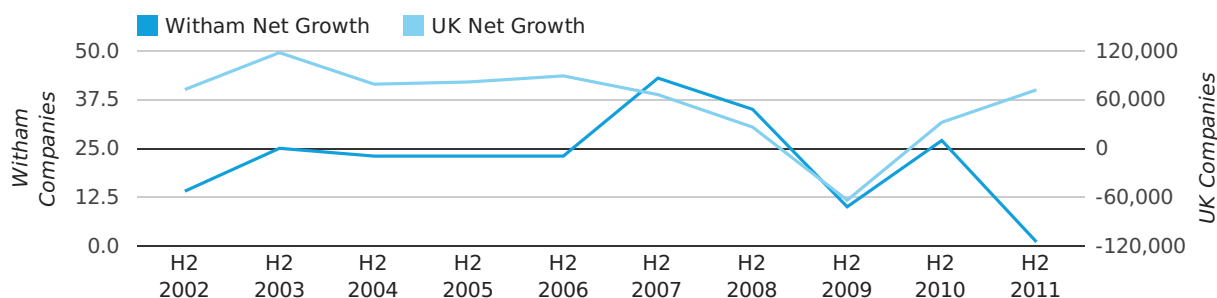


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Witham increased by 1 companies. This figure is 96.3% lower than last year, which compares badly to a UK increase of 124.7%.

| HALF YEAR (JUL-DEC) | WITHAM    | UK             |
|---------------------|-----------|----------------|
| 2011                | 1         | 71,922         |
| 2010                | 27        | 32,008         |
| % CHANGE            | -96.3%    | 124.7%         |
| RECORD YEAR         | 1995 (77) | 2003 (117,772) |

### net growth by half year



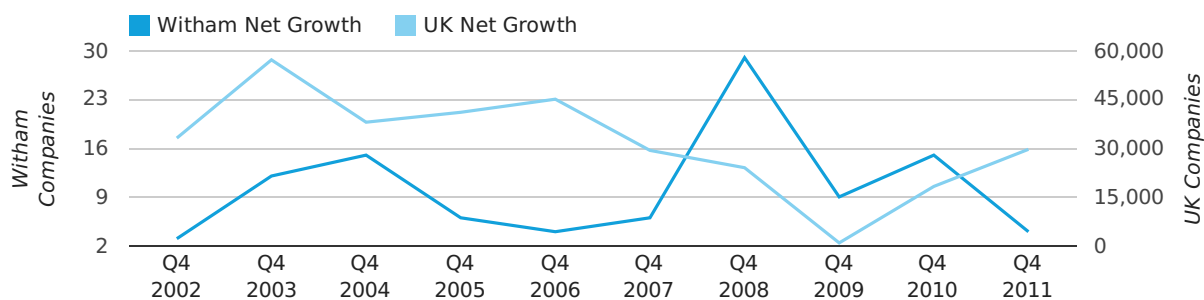
## Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Witham during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 4 companies.

This represents a decrease of 73.3% on the same period last year.

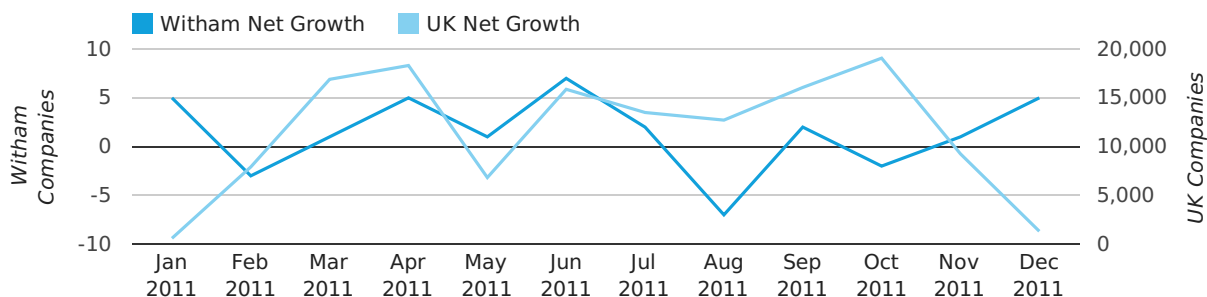
| FOURTH QUARTER (OCT 2011 - DEC 2011) | WITHAM    | UK            |
|--------------------------------------|-----------|---------------|
| 2011                                 | 4         | 29,640        |
| 2010                                 | 15        | 18,221        |
| % CHANGE                             | -73.3%    | 62.7%         |
| RECORD YEAR                          | 2008 (29) | 2003 (57,175) |

### net growth by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### net growth by month



|                    | OCTOBER   | NOVEMBER  | DECEMBER |
|--------------------|-----------|-----------|----------|
| NET GROWTH IN 2011 | -2        | 1         | 5        |
| NET GROWTH IN 2010 | 5         | 8         | 2        |
| % CHANGE           | -140.0%   | -87.5%    | 150.0%   |
| RECORD YEAR        | 2003 (12) | 2008 (11) | 2007 (7) |

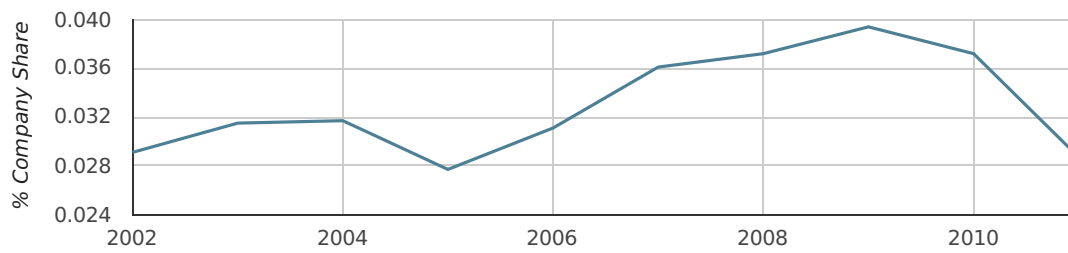


### Annual Data (2011)

In 2011 Witham formed 0.0% of all UK companies. This is no change on 2010 when Witham was responsible for 0.0% of all UK companies.

| YEAR                     | WITHAM      |
|--------------------------|-------------|
| 2011                     | 0.0%        |
| 2010                     | 0.0%        |
| 2009                     | 0.0%        |
| 2008                     | 0.0%        |
| 2007                     | 0.0%        |
| RECORD YEAR (SINCE 1960) | 1971 (0.1%) |

### company share by year

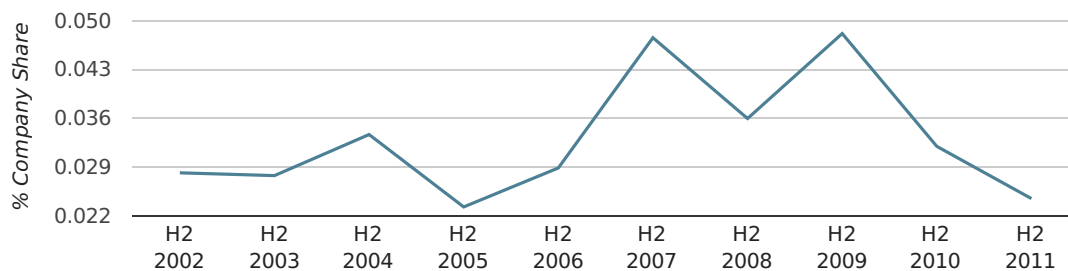


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 Witham formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

| HALF YEAR (JUL-DEC)      | WITHAM      |
|--------------------------|-------------|
| 2011                     | 0.0%        |
| 2010                     | 0.0%        |
| 2009                     | 0.0%        |
| 2008                     | 0.0%        |
| 2007                     | 0.0%        |
| RECORD YEAR (SINCE 1960) | 1971 (0.2%) |

### company share by half year

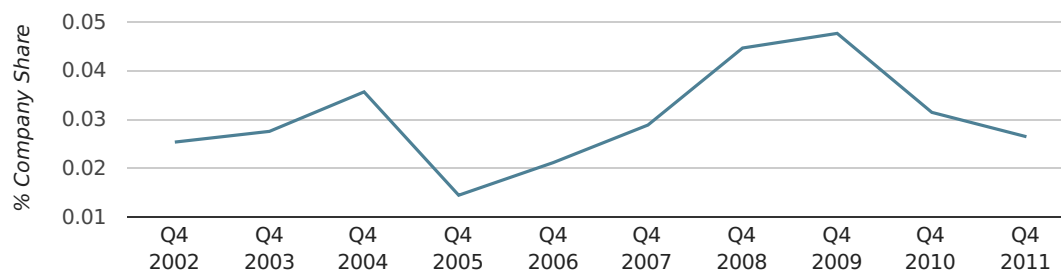


## Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Witham formed 0.0% of all UK companies.

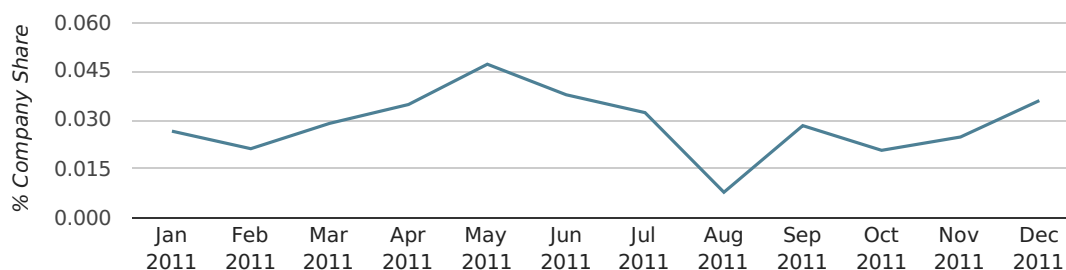
| FOURTH QUARTER (OCT 2011 - DEC 2011) | WITHAM      |
|--------------------------------------|-------------|
| 2011                                 | 0.0%        |
| 2010                                 | 0.0%        |
| 2009                                 | 0.0%        |
| 2008                                 | 0.0%        |
| 2007                                 | 0.0%        |
| RECORD YEAR (SINCE 1960)             | 1971 (0.2%) |

### company share by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### company share by month



|                            | OCTOBER     | NOVEMBER    | DECEMBER    |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.0%        | 0.0%        | 0.0%        |
| UK FORMATION SHARE IN 2010 | 0.0%        | 0.0%        | 0.0%        |
| % CHANGE                   | -42.0%      | -34.4%      | 95.7%       |
| RECORD YEAR                | 1971 (0.5%) | 1968 (0.2%) | 1981 (0.2%) |

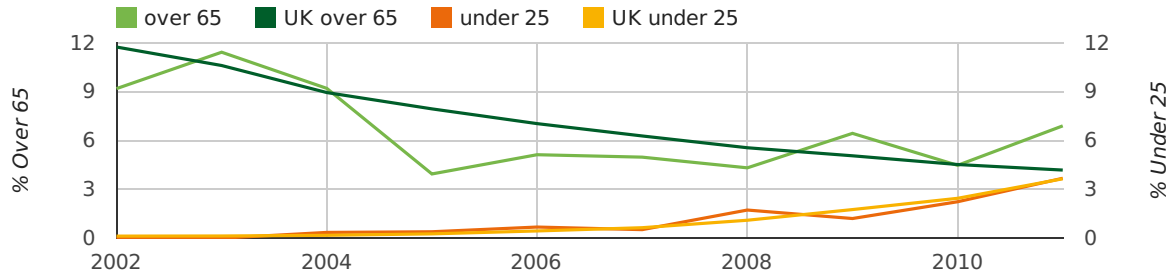
### Annual Data (2011)

The average age of a director in 2011 was 45.2.

The percentage of directors under the age of 25 was 3.7% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 6.9% compared to the UK figure of 4.2%.

#### director age by year



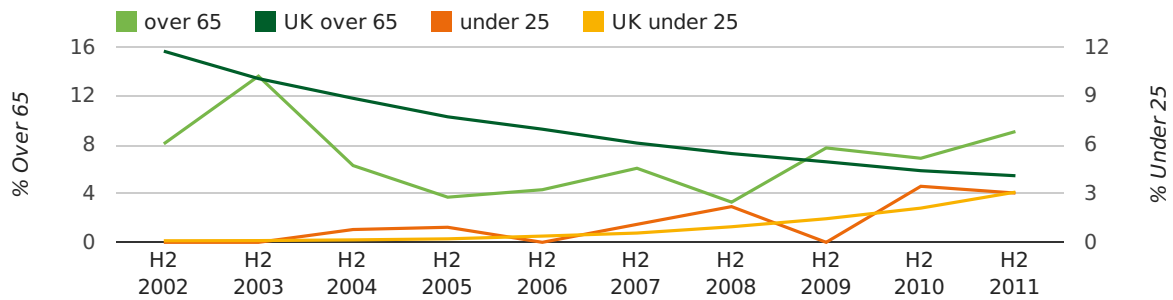
### Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 46.0.

The percentage of directors under the age of 25 was 3.0% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 9.1% compared to the UK figure of 4.1%.

#### director age by half year



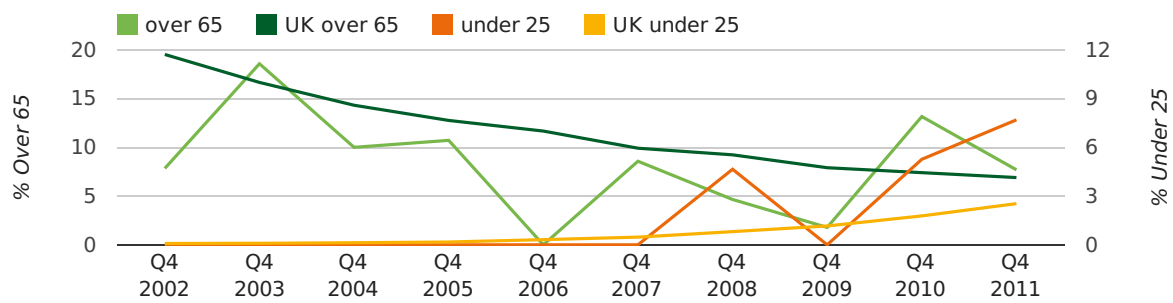
## Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 45.3.

The percentage of directors under the age of 25 was 7.7% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 7.7% compared to the UK figure of 4.1%.

### director age by quarter

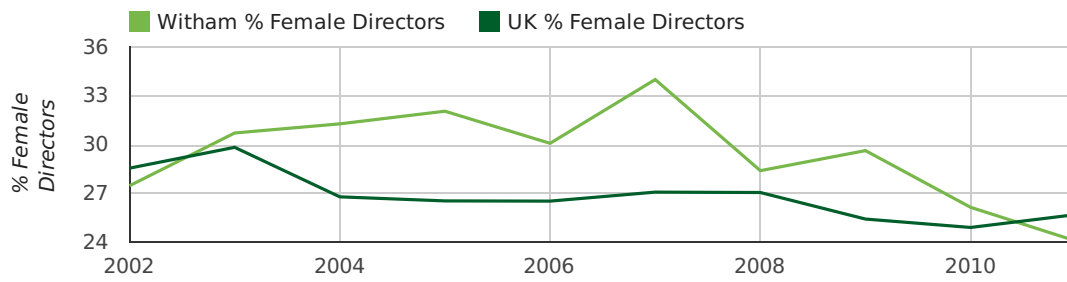


### Annual Data (2011)

The record year for female directors in Witham was 1857 when 36.4% of all directors were female.

The percentage of female directors in Witham in 2011 was 27.5%. The average for the UK during this time was 28.6%

#### director gender by year

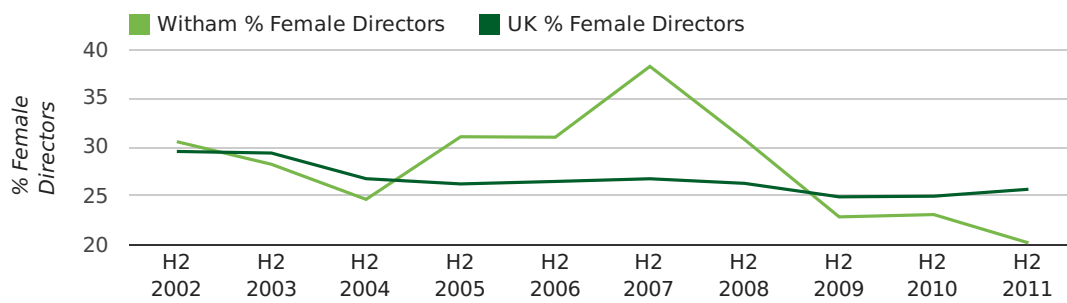


### Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Witham was 1860 when 42.9% of all directors were female.

20.2% of all director appointments in Witham in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

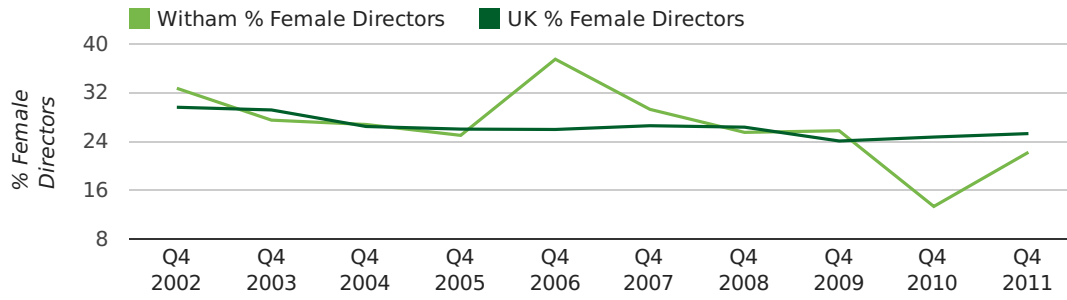


## Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Witham was in 1977 when 31.1% of all directors were female.

22.2% of all director appointments in Witham in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter



## Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD          | PERCENTAGE | UK WORD      | UK PERCENTAGE |
|---------------|------------|--------------|---------------|
| EUROPE        | 1.14%      | CONSULTING   | 5.07%         |
| MEDIA         | 1.14%      | MANAGEMENT   | 4.74%         |
| ASSOCIATES    | 1.14%      | CONSULTANCY  | 3.26%         |
| WITHAM        | 1.14%      | PROPERTY     | 2.37%         |
| ENERGY        | 1.14%      | TRADING      | 2.07%         |
| CONSTRUCTION  | 1.14%      | DESIGN       | 1.92%         |
| J             | 0.76%      | ASSOCIATES   | 1.86%         |
| IT            | 0.76%      | ENGINEERING  | 1.78%         |
| BOX           | 0.76%      | BUSINESS     | 1.78%         |
| MARINE        | 0.76%      | CONSULTANTS  | 1.76%         |
| STAPLETON     | 0.76%      | CONSTRUCTION | 1.73%         |
| M             | 0.76%      | MEDIA        | 1.71%         |
| DESIGN        | 0.76%      | LONDON       | 1.63%         |
| INSTALLATIONS | 0.76%      | J            | 1.51%         |
| MARKETING     | 0.76%      | INVESTMENTS  | 1.48%         |
| GROWTH        | 0.76%      | GLOBAL       | 1.46%         |
| WINE          | 0.76%      | IT           | 1.41%         |
| CATERING      | 0.76%      | CARE         | 1.39%         |
| CROFTERS      | 0.76%      | PROPERTIES   | 1.29%         |
| CONSULTANCY   | 0.76%      | ELECTRICAL   | 1.29%         |
| VALLEY        | 0.76%      | M            | 1.27%         |
| ACADEMY       | 0.76%      | BUILDING     | 1.26%         |
| (ESSEX)       | 0.76%      | ENERGY       | 1.25%         |
| HOME          | 0.76%      | S            | 1.20%         |
| CONSULTANTS   | 0.76%      | ENTERPRISES  | 1.20%         |

## Previous 36 months, excluding companies less than 12 months old

| SIC CODE   | NUMBER OF COMPANIES | UK COMPANIES |
|--|---------------------|--------------|
| None Supplied  | 75                  | 205,525      |
| 7487 - Other business activities   | 27                  | 57,052       |
| 82990 - Other business support service activities not elsewhere classified | 24                  | 32,483       |
| 9999 - Dormant Company   | 11                  | 20,199       |
| 99999 - Dormant Company  | 8                   | 21,846       |
| 7414 - Business & management consultancy                                   | 7                   | 13,034       |
| 62020 - Information technology consultancy activities                      | 5                   | 12,072       |
| 9305 - Other service activities  | 5                   | 9,492        |
| 7499 - Non-trading company   | 4                   | 9,957        |
| 43210 - Electrical installation  | 4                   | 3,175        |
| 70229 - Management consultancy activities other than financial management  | 4                   | 17,765       |
| 5540 - Bars  | 3                   | 2,147        |
| 4521 - General construction & civil engineering                            | 3                   | 5,558        |
| 43999 - Other specialised construction activities not elsewhere classified | 3                   | 3,342        |
| 7222 - Other software consultancy and supply                               | 3                   | 7,398        |
| 68320 - Management of real estate on a fee or contract basis               | 3                   | 3,194        |
| 74990 - Non-trading company  | 3                   | 8,929        |
| 4531 - Installation electrical wiring etc.                                 | 2                   | 1,967        |
| 9133 - Other membership organisations                                      | 2                   | 566          |
| 47730 - Dispensing chemist in specialised stores                           | 2                   | 295          |